**Fall 2017 Interview Night Questions**

Behavioral

1. Why do you want to join Delta Sigma Pi?
2. What can you offer Delta Sigma Pi and what do you hope to get out of it?
3. Walk me through the highlights of your resume.
4. Give me an example of when something went wrong, and how did you handle it?
5. If your friends could describe you in 3 words, what would it be and why?
6. How would you react to a situation where you think one way but your team doesn’t agree with you?

Fun Questions

1. What is something interesting that’s happened in the world recently?
2. Recommend me a movie or book.

Last Question (ask this right before opening it up for questions)

There will be two pens that are identical. However, one will not work (no ink or dried up) while the other pen will. Have a brother get up and place the broken pen on their left and the working pen on their right. Ask them, “Pick up the pen on your right. Why should I buy that pen instead of the one on your left?”

**DO NOT** tell them to test the pens. If they do, it will be of their own accord. There is no wrong answer except to say that there is no difference or for them to simply not give a response. Make a note of how they respond as this will test their critical thinking skills, their creativity, and their ability to think under pressure.

**Set up:**

One brother will exit the room and bring in the next prospect. See if they shake your hand upon being greeted; if they don’t, don’t attempt to shake their hand.

Ask them how their day was and explain how the interview will proceed. Be friendly and courteous. Let them know that there will be time for questions at the end of the interview. Ask the questions in any order you want, however, be sure to make sure the questions flow well. For example, asking them to recommend you a movie then asking them to give you an example of something going wrong doesn’t flow very well. You do not have to ask every question! Ask them the question about the pens last. Be sure to leave enough time for this question (about 60-90 seconds).

Lastly, ask them if they have any questions for you. Once that is over, let them know that they will be hearing back from us by the end of the next week.

KEY THINGS TO KEEP IN MIND:

1. Try to keep the interviews about 20 minutes long to provide time for brothers coming in and out and to prepare for the next interview.
2. Coordinate with your fellow interviewers to make sure the questions are split up beforehand.
3. Dress business professional!!!
4. Arrive early! Do not be late to your time slot.
5. DO NOT mix up the pens. The working pen will be situated on the interviewee’s right and the broken pen will be situated on the interviewee’s left.