Darcie Springall

View my portfolio at: **https://dspringall.github.io/**

Find me on LinkedIn: **linkedin.com/in/darciespringall**

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EDUCATION & CERTIFICATIONS

Full-Stack Web Developer Bootcamp, Certificate

Udemy

Print and Broadcast Journalism, Associate Degree

Humber College Institute of Technology, Toronto, Canada

EXPERIENCE

Founder, Editor   **Honeycomb Proofreading,** Online
JULY 2019 - PRESENT

- Working with clients to create and edit marketing content for web/social media, edit e-books and blogs, and work to strict deadlines
- Ongoing contract with Vivino.com (audience of 35 million users)

Account Executive (Sales)   **VersaCold,** Vancouver, Canada
MAY 2018 - AUGUST 2019

- Training and utilization of Salesforce Sales Cloud & Salesforce Lightning
- Exceeded sales target by $1 million in my first 6 months
- Hired to revive a struggling territory, returned $4 million in lost business
- Established strong relationships with clients, ensuring long-term loyalty

Server, Trainer   **Walt Disney World,** Orlando, USA
OCTOBER 2010 - MAY 2014

- Fulfill Disney's famous world-class customer service experience by creating lifelong, unforgettable moments for guests in a restaurant setting

Editor-in-Chief & Writer   **Humber College,** Toronto, ON
JANUARY 2009 - APRIL 2010

- Responsible for leading an editorial team, setting deadlines and maintaining project management milestones, approving art design, and completing final editing

TECHNICAL SKILLS

HTML5 / CSS3 / Sass / Bootstrap

Javascript / React / PHP / jQuery

NodeJS / MongoDB / Mongoose

Git / NPM / Express

Github / Heroku / CodePen

WordPress / DreamWeaver

Visual Studio /Sublime

Salesforce Sales Cloud
Salesforce Lightning

SKILLS

Strong team member and self-starter

Proven adaptability to new industries

Focused communicator

Resourceful problem-solver

High level of organization

Flexible in fast-paced environment

Expert attention to detail

Positive innovative attitude

LANGUAGES

English (native)   ●●●●●

Spanish   ●○○○○