- 1. 데이터 내용 : MACH-IV(마키아벨리즘 테스트-IV)의 온라인 버전에 참여한 전세계인의 테스트 결과데이터
- 2. 데이터 수집기간 : 2017.07.- 2019.03.

## [마키아벨리즘 테스트]

- 3. 마키아벨리즘 테스트 질문 내용
- 마키아벨리즘 수용정도를 확인 하기 위한 질문지
- Tactics(9개), Views(9개), Morality(2개) 세가지 측면에서 마키아벨리즘 수용 정도를 측정
- Positive인 경우 마키아벨리즘에 대한 수용, Negative인 경우 불수용 경향
- 마키아벨리즘 Positive, Negative 경향 측정 질문지는 각각 1:1 비율로 구성됨
- "Q1": "TP\_notell\_2u" Never tell anyone the real reason you did something unless it is useful to do so.".
- "Q2" : "TP\_ppl\_nd\_dangun" The best way to handle people is to tell them what they want to hear.",
- "Q3": "TN\_do\_moral" One should take action only when sure it is morally right.",
- "Q4": "VN\_ppl\_good" Most people are basically good and kind.",
- "Q5": "VP\_ppl\_bad" It is safest to assume that all people have a vicious streak and it will come out when they are given a chance.",
- "Q6": "TN\_hnsty\_best" Honesty is the best policy in all cases.",
- "Q7": "TN lying bad" There is no excuse for lying to someone else.",
- "Q8" : "VP\_ppl\_lazy" Generally speaking, people won't work hard unless they're forced to do so.",
- "Q9": "MN\_humble\_hnst" All in all, it is better to be humble and honest than to be important and dishonest.",
- "Q10": "TN\_hnstly\_ask" When you ask someone to do something for you, it is best to give the real reasons for wanting it rather than giving reasons which carry more weight.",
- "Q11": "VN\_leader\_clean" Most people who get ahead in the world lead clean, moral lives.",
- "Q12": "TP\_trust\_trouble" Anyone who completely trusts anyone else is asking for trouble.",
- "Q13": "VP\_ppl\_criminal" The biggest difference between most criminals and other people is that the criminals are stupid enough to get caught.",
- "Q14": "VN\_ppl\_brave" Most people are brave.",
- "Q15": "TP\_abu\_good" It is wise to flatter important people.",
- "Q16": "TN ppl good" It is possible to be good in all respects.".
- "Q17": "VN\_ppl\_notbad" P.T. Barnum was wrong when he said that there's a sucker born every minute.",
- "Q18" : "VP\_komsu\_better" It is hard to get ahead without cutting corners here and there.",

"Q19": "MP\_anrocksa\_ok" People suffering from incurable diseases should have the choice of being put painlessly to death.",

"Q20": "VP\_money\_good" Most people forget more easily the death of their parents than the loss of their property."

- 4. 마키아벨리즘 질문지 순서(QI)
- 질문지는 참여자마다 랜덤 순서로 제공됨
- 5. 마키아벨리즘 질문 답변 선택지
- 1=Disagree, 2=Slightly disagree, 3=Neutral, 4=Slightly agree, 5=Agree.
- 6. 마키아벨리즘 질문 답변 시간(QE- 밀리초)

# [추가 설문지]

- 7. 성격 판단 질문지
- 질문지 출처 : Gosling, S. D., Rentfrow, P. J., & Swann, W. B., Jr. (2003). A Very Brief Measure of the Big Five Personality Domains. Journal of Research in Personality, 37, 504-528.
- TIPI1 "TYP\_out" Extraverted, enthusiastic.
- TIPI2 "TYP\_fight" Critical, quarrelsome.
- TIPI3 "TYP\_depnd" Dependable, self-disciplined.
- TIPI4 "TYP\_anx" Anxious, easily upset.
- TIPI5 "TYP\_try" Open to new experiences, complex.
- TIPI6 "TYP\_quiet" Reserved, quiet.
- TIPI7 "TYP\_warm" Sympathetic, warm.
- TIPI8 "TYP\_disorg" Disorganized, careless.
- TIPI9 "TYP calm" Calm, emotionally stable.
- TIPI10 "TYP stable" Conventional, uncreative.
- 8. 성격 판단 질문 답변 선택지

The TIPI items were rated "I see myself as:" \_\_\_\_\_ such that

- 1 = Disagree strongly
- 2 = Disagree moderately
- 3 = Disagree a little
- 4 = Neither agree nor disagree
- 5 = Agree a little

6 = Agree moderately

7 = Agree strongly

#### 9. 답변 신뢰도 측정 질문

- 가상으로 만들어진 단어(VCL6, 9, 12)가 섞인 여러 단어 리스트를 제공하고, 뜻을 아는지 확인
- 가상의 단어를 안다고 답변한 경우, 거짓말을 한 것이므로 유저의 답변 신뢰도가 떨어진 다고 볼 수 있음.
- 지적수준 판단도 함께 가능할 것으로 보임.

The following items were presented as a check-list and subjects were instructed "In the grid below, check all the words whose definitions you are sure you know":

VCL1 R boat

VCL2\_R incoherent

VCL3 R pallid

VCL4\_R robot

VCL5 R audible

VCL6 F cuivocal

VCL7\_R paucity

VCL8\_R epistemology

VCL9\_F florted

VCL10 R decide

VCL11\_R pastiche

VCL12 F verdid

VCL13 R abysmal

VCL14 R lucid

VCL15\_R betray

VCL16\_R funny

A value of 1 is checked, 0 means unchecked. The words at VCL6, VCL9, and VCL12 are not real words and can be used as a validity check.

### [인적사항 설문지]

- 학력, 고향(도시/시골), 성별, 영어사용, 연령, 주사용손, 종교, 성정체성, 인종, 투표참여여부, 결혼여부, 가족수, 전공

education "How much education have you completed?", 1=Less than high school, 2=High school, 3=University degree, 4=Graduate degree urban "What type of area did you live when you were a

child?", 1=Rural (country side), 2=Suburban, 3=Urban (town, city)

gender "What is your gender?", 1=Male, 2=Female, 3=Other

engnat "Is English your native language?", 1=Yes, 2=No

age "How many years old are you?"

hand "What hand do you use to write with?", 1=Right,

2=Left, 3=Both

religion "What is your religion?", 1=Agnostic, 2=Atheist,

3=Buddhist, 4=Christian (Catholic), 5=Christian (Mormon), 6=Christian

(Protestant), 7=Christian (Other), 8=Hindu, 9=Jewish, 10=Muslim, 11=Sikh,

12=Other

orientation "What is your sexual orientation?", 1=Heterosexual,

2=Bisexual, 3=Homosexual, 4=Asexual, 5=Other

race "What is your race?", 10=Asian, 20=Arab, 30=Black,

40=Indigenous Australian, 50=Native American, 60=White, 70=Other

voted "Have you voted in a national election in the past

year?", 1=Yes, 2=No

married "What is your marital status?", 1=Never married,

2=Currently married, 3=Previously married

familysize "Including you, how many children did your mother

have?"

major "If you attended a university, what was your major

(e.g. "psychology", "English", "civil engineering")?"

#### [자동 수집 정보]

- 국가, 사용기기 크기, 설명 독해 시간, 테스트 실행 시간, 추가 설문지 실행시간

The following value were calculated by the server:

country the user's network location

screenw width of user's device in pixels screenh height of user's device in pixels

The time spend on each page was recorded in seconds:

introelapse, testelapse, surveyelapse