

Total Vendors

128

Total Sales

\$459.7M

Total Purchases

\$321.9M

Avg. Cost per Unit

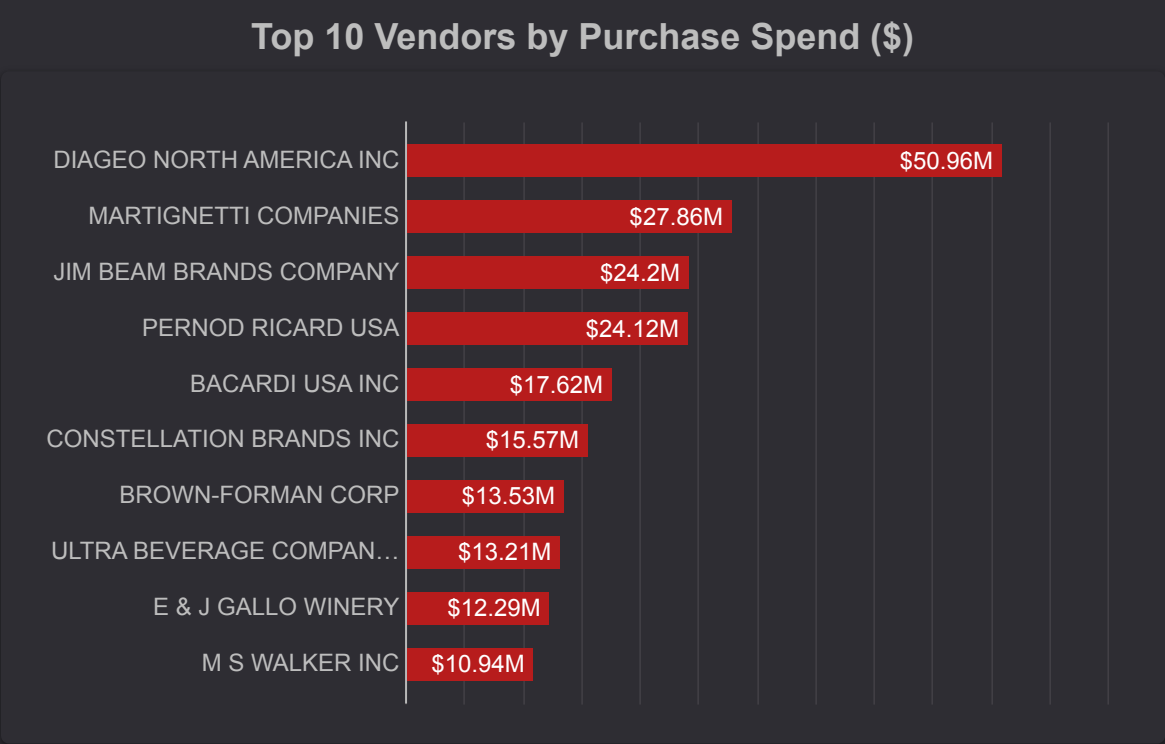
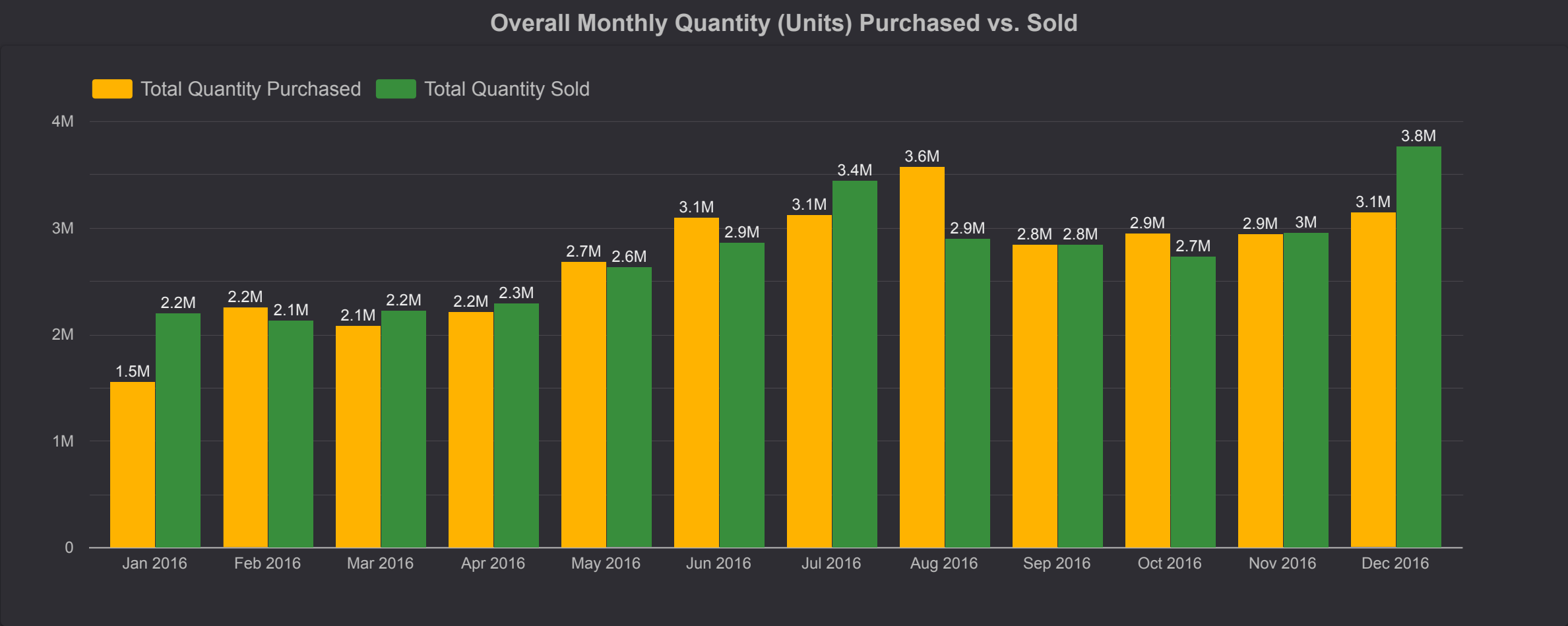
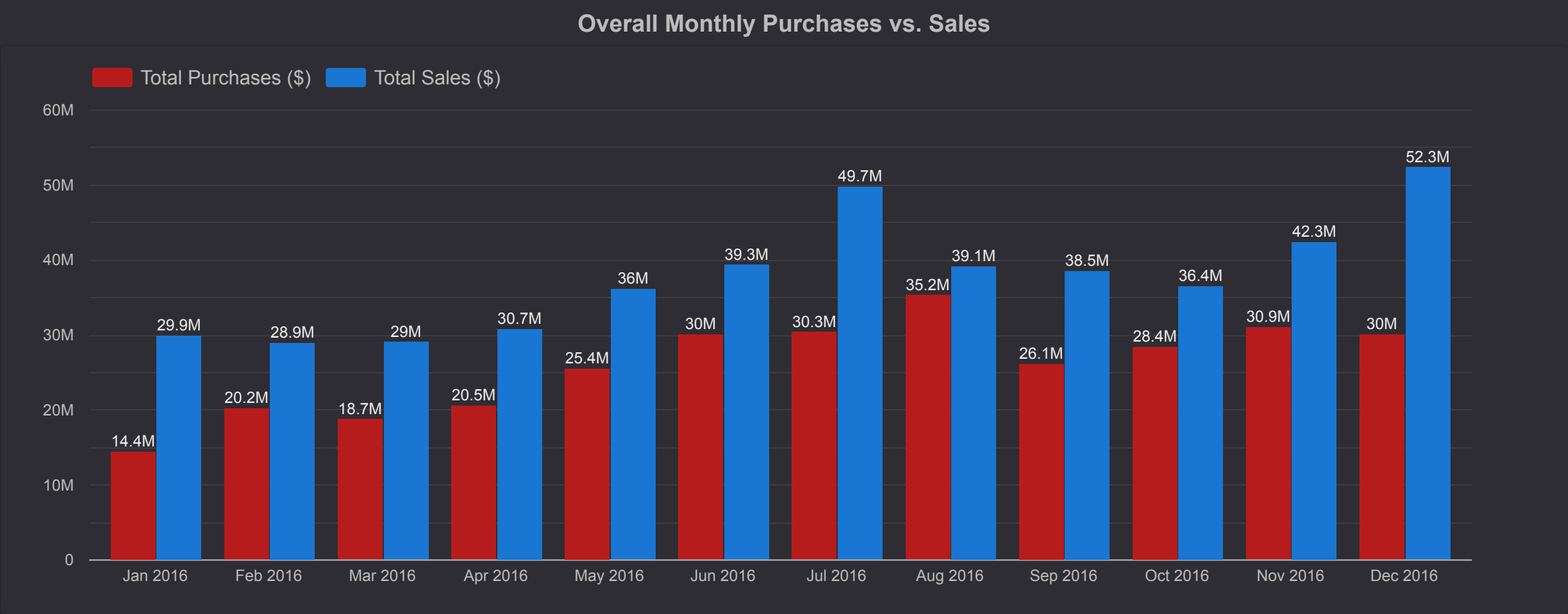
\$9.6

Overall Gross Profit

\$132.8M

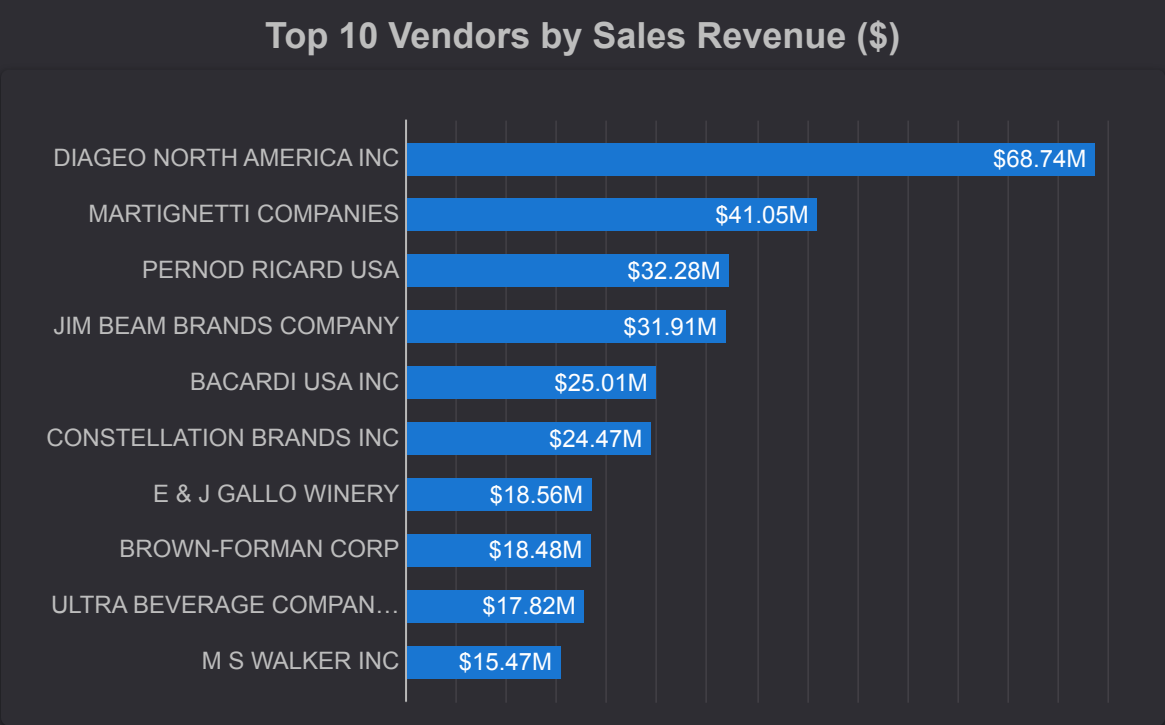
Overall % Freight

0.52%



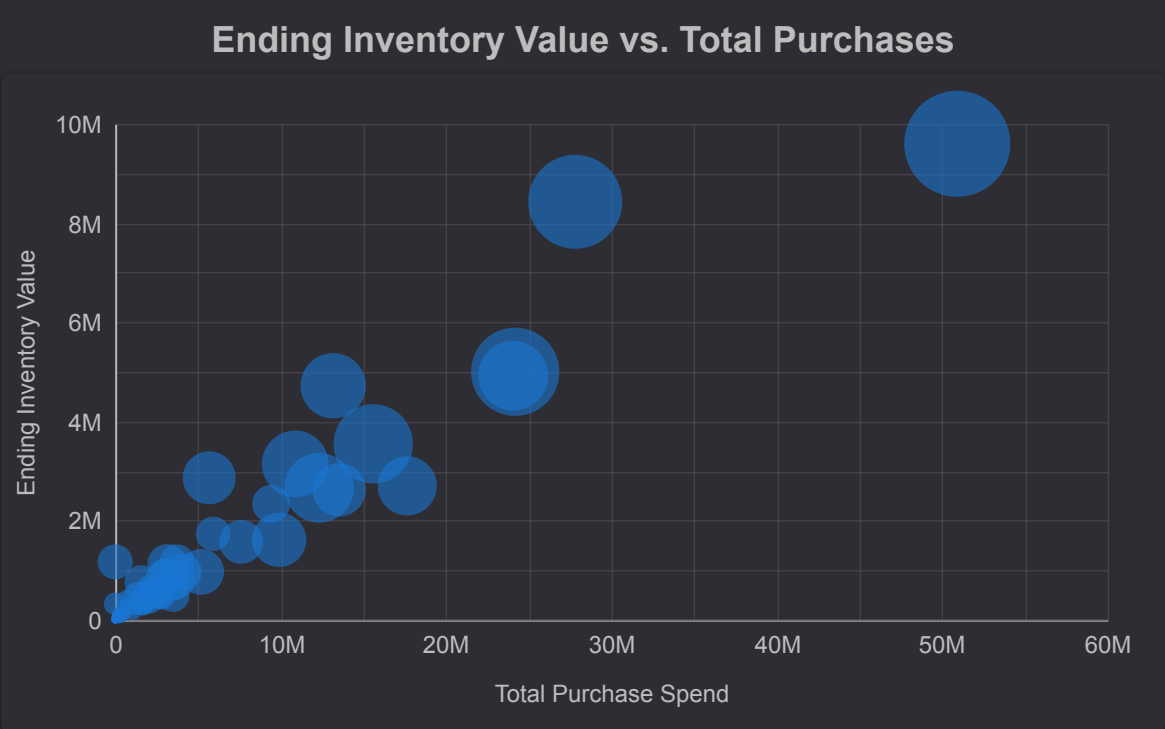
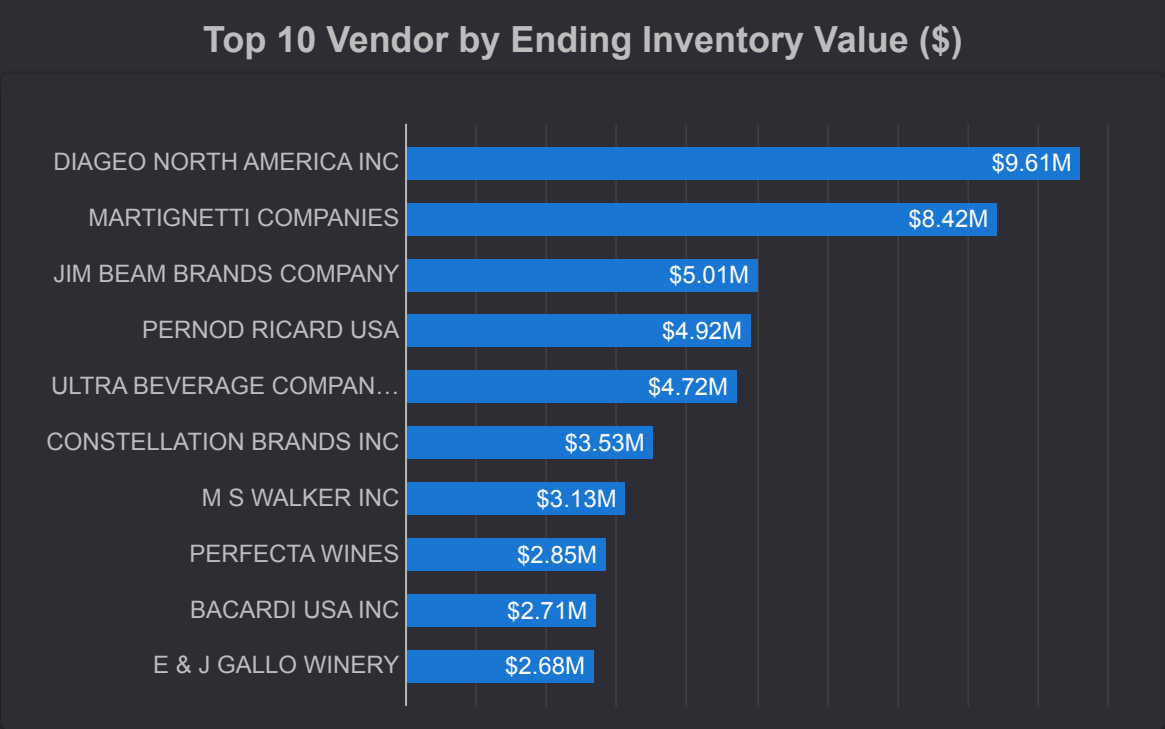
Top 10 Vendors by Freight % of Purchase

	Vendor	Total Freight (\$) 2	% Freight 1
1.	WESTERN SPIRITS BEVERAGE CO	\$1,933.19	0.54%
2.	TALL SHIP DISTILLERY LLC	\$259.9	0.54%
3.	HIGHLAND WINE MERCHANTS LLC	\$29.43	0.54%
4.	DIAGEO CHATEAU ESTATE WINES	\$7,259.75	0.53%
5.	FREDERICK WILDMAN & SONS	\$3,999.93	0.53%
6.	LABELLE VYDS AND WINERY	\$778.25	0.53%
7.	Russian Standard Vodka	\$732.6	0.53%
8.	CANDIA VINEYARDS	\$194.13	0.53%
9.	ALTAMAR BRANDS LLC	\$62.39	0.53%
10.	VINEDREA WINES LLC	\$24.53	0.53%



Top 10 Vendors by Gross Profit & Margin

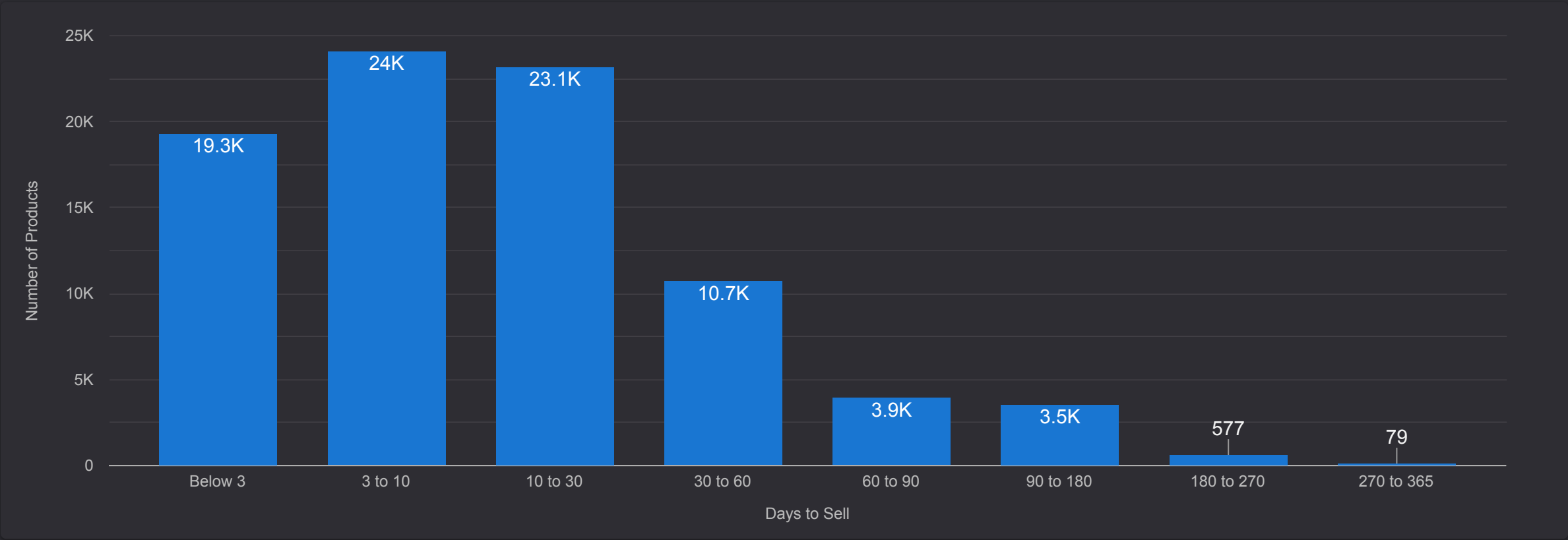
	Vendor	Gross Profit (\$)	% Gross Margin
1.	DIAGEO NORTH AMERICA INC	\$17,782,620.14	26%
2.	MARTIGNETTI COMPANIES	\$13,185,616.28	32%
3.	CONSTELLATION BRANDS INC	\$8,895,255.03	36%
4.	PERNOD RICARD USA	\$8,157,156.39	25%
5.	JIM BEAM BRANDS COMPANY	\$7,703,169.49	24%
6.	BACARDI USA INC	\$7,390,178.17	30%
7.	E & J GALLO WINERY	\$6,266,477.52	34%
8.	BROWN-FORMAN CORP	\$4,949,124.39	27%
9.	ULTRA BEVERAGE COMPANY LLP	\$4,612,324.52	26%
10.	M S WALKER INC	\$4,529,430.45	29%



Top-Selling Product by Vendor

	Vendor	Product ID	Product Name	Total Quantity Sold	Total Sales
1.	ADAMBA IMPORTS INTL INC	73_DONCASTER_3979	Vesica Potato Vodka	9282	\$158,247.18
2.	ALISA CARR BEVERAGES	38_GOULCREST_90604	Ch Lynch Bages Pauliac	63	\$7,559.37
3.	ALTAMAR BRANDS LLC	76_DONCASTER_8412	Tequila Ocho Plata Fresno	450	\$22,495.5
4.	AMERICAN SPIRITS EXCHANGE	12_LEESIDE_20789	Zin-phomaniac Znfdl	76	\$1,367.24
5.	AMERICAN VINTAGE BEVERAGE	76_DONCASTER_5255	TGI Fridays Ultimte Mudslide	14534	\$188,796.66
6.	APPOLO VINEYARDS LLC	65_LUTON_24922	Appolo Vyds China Girl	20	\$281.8
7.	ATLANTIC IMPORTING COMPANY	73_DONCASTER_2034	Glendalough Double Barrel	3036	\$87,415.64
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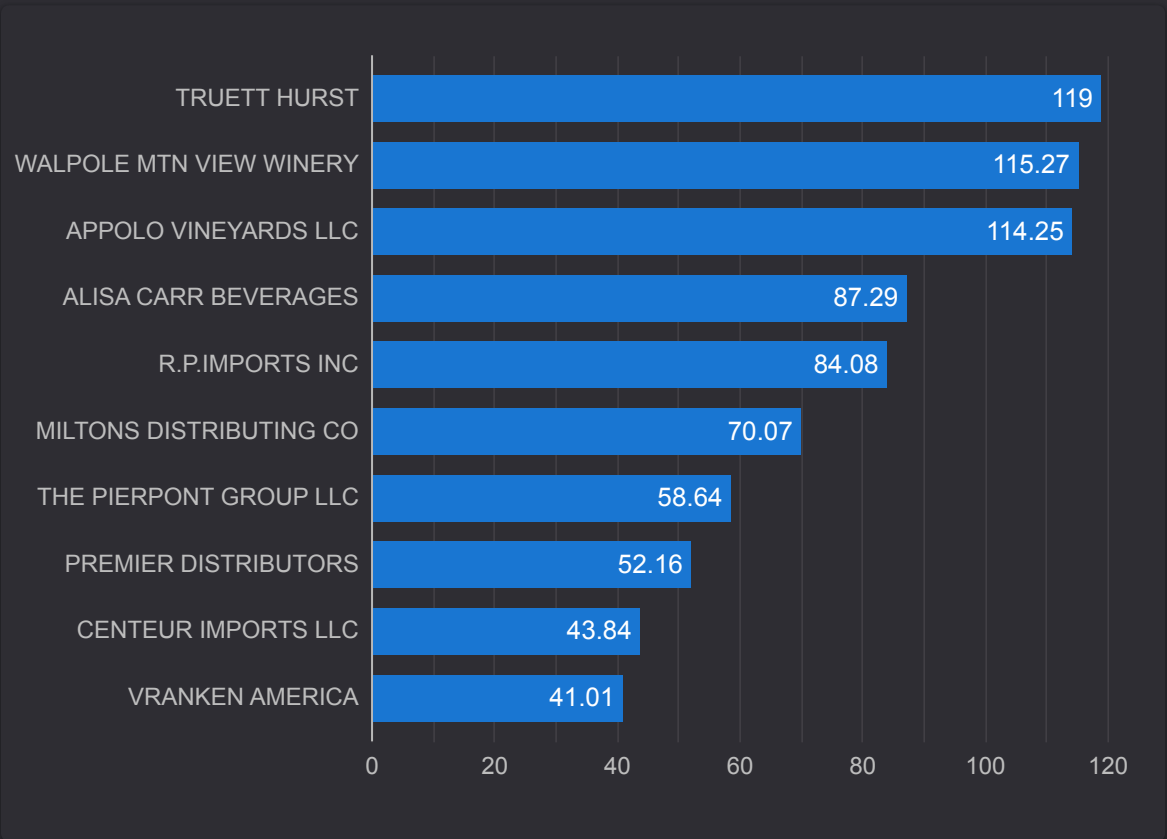
Inventory Sales Lag Distribution



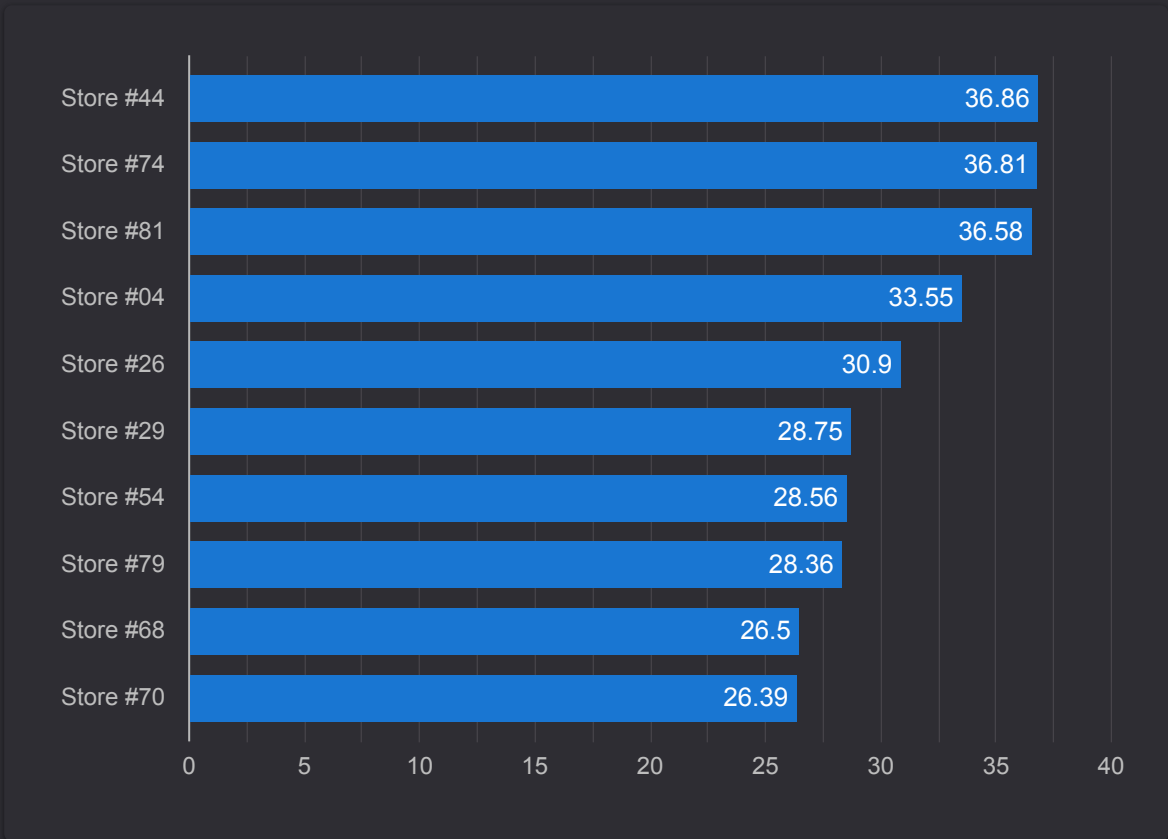
Top 10 Slowest Selling Products

	Product ID	Vendor	Days to Sell	Avg. Purchased Price	Avg. Sales Price	Total Quantity Sold
1.	29_AYLESBURY_42188	MOET HENNESSY USA INC	364	\$34.01	\$49.99	1
2.	29_AYLESBURY_2767	DIAGEO NORTH AMERICA INC	362	\$139.70	\$191.99	1
3.	29_AYLESBURY_8897	MOET HENNESSY USA INC	358	\$33.55	\$49.99	2
4.	5_SUTTON_17967	BANFI PRODUCTS CORP	355	\$8.96	\$15.99	1
5.	6_GOULCREST_4574	REMY COINTREAU USA INC	353	\$25.19	\$31.99	1
6.	42_BLACK HOLLOW_11207	PINE STATE TRADING CO	352	\$10.34	\$14.99	2
7.	33_HORNSEY_24486	M S WALKER INC	352	\$12.49	\$18.99	1
8.	10_HORNSEY_22045	DIAGEO CHATEAU ESTATE WINES	344	\$7.94	\$11.99	2
9.	76_DONCASTER_25198	PERFECTA WINES	343	\$17.76	\$26.99	6
10.	19_WINTERVALE_2661	JIM BEAM BRANDS COMPANY	334	\$47.99	\$70.99	2

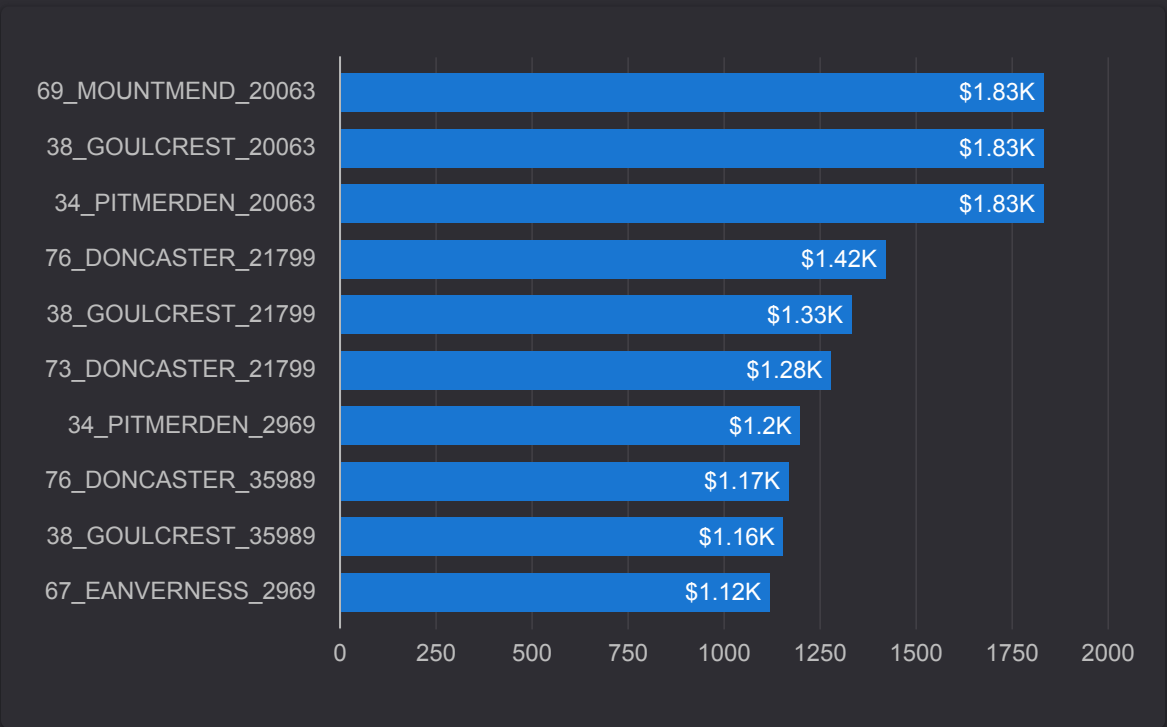
Top 10 Vendors by Average Days to Sell



Top 10 Stores by Average Days to Sell



Top Products by Inventory Cost Variance



Recorded vs. MAC per Product

