

# Luyuan Xing

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## EXPERIENCE

### **Project Coordinator, Office of the Vice Provost for the Arts Brown University, Providence, RI**

August 2015 – June 2016

- Coordinate the strategic planning and implementation of Brown University's new initiative to augment its profile in the arts
- Manage new curricular programs, global engagement, and artist residencies
- Conducted several benchmark studies on peer-institutions
- Project managed initiative's website and event calendar web application

### **iOS Development Intern SALT, New York, NY**

June – September 2015

- Assisted the development team in producing and publishing several releases of SALT, including new feature that integrates with Instagram
- Updated project to be compatible with Swift 2
- Debugged various problems, refactored code to improve app efficiency

### **Project Associate**

#### **Weill Cornell Medical College, New York, NY**

December 2014 – May 2015

- Consulted on business development opportunities in China
- Translated in project negotiations with potential institutional collaborators

### **Associate, Strategy & Business Development**

#### **Lincoln Center for the Performing Arts, New York, NY**

March 2014 – September 2014

- Developed strategies to inform business decisions within Lincoln Center's Visual Art, Festival, and Media & Digital departments with the goal of increasing revenue and decreasing operational costs
- Executed quantitative and qualitative research on consulting projects for a portfolio of international clients
- Organized and managed a summer internship program and a professional development program for external clients

### **Coordinator, Artistic Planning & Operations Carnegie Hall Corporation, New York, NY**

November 2011 – March 2014

- Reconciled financials and processed contracts for 150+ events per season
- Analyzed payroll data for unionized workers to support management in contract negotiations
- Managed database for rental revenues and payments
- Developed initial business plan for new Carnegie Hall's new tower spaces
- Researched best operational practices to inform new initiatives
- Led the Green Team to inspire changes in internal processes, ultimately reducing office-wide paper consumption by 20%

## TECH SKILLS

Swift	<div><div></div></div>
Illustrator	<div><div></div></div>
Ruby	<div><div></div></div>
Objective-C	<div><div></div></div>
Microsoft Excel	<div><div></div></div>

## EDUCATION

### **General Assembly**

New York, NY | 12/2014 – 3/2015

Mobile Development

### **Cornell University**

Ithaca, NY | Class of 2011

Bachelors of Arts in German  
Studies, Comparative Literature,  
Architecture

### **Hunter College, Continuing Education**

New York, NY | Winter 2013

Certificate in Accounting &  
Finance

### **HarvardX: CS50 Introduction to Computer Science**

1/2015 – 6/2015

## AWARDS & HONORS

### **2011 Senior Profile by Cornell Chronicle**

Named one of 20 "dynamic seniors"  
of Cornell University's class in 2011.

### **2011 Simmons Award from Department of German Studies**

Given annually to a student "who  
has done the best work in German."

### **2010-2011 Scholarship from Telluride Association**

Full room & board scholarship for  
academic excellence.

**LANGUAGES** German, Chinese, French **LEARNING** InDesign, Rails, JavaScript