

## Du Nguyen

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CONTACT INFORMATION      336 Cornell Hall  
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EDUCATION      **University of Missouri - Columbia**, Missouri, US  
Ph.D. Business Administration, Concentration: Finance, 2019-  
**University of Exeter**, Exeter, UK  
M.Sc., Financial Analysis and Fund Management, 2012 with *Distinction*  
**Hanoi Foreign Trade University**, Hanoi, Vietnam  
Bachelor of Economics, Concentration: International Trade, 2011 with *Excellence*

RESEARCH INTERESTS      Asset pricing, Behavioral finance, Investments.

WORKING PAPERS      1. **Depressive Realism and Analyst Forecast Accuracy**  
with Sima Jannati and Sarah Khalaf, 2020

*Abstract:* Whether a bad mood enhances or hinders problem-solving and financial decision making is an open question. Using the Gallup Analytics survey, we test the depressive realism hypothesis in the earnings forecasts provided by Estimize users. The depressive realism hypothesis states that mild forms of depression improve judgment tasks because of higher attention to detail and slower information processing. We find that a 1-standard-deviation increase in the segment of the U.S. population with depression leads to a 0.25% increase in future forecast accuracy, supporting the hypothesis. This influence is comparable to other determinants of Estimize users' accuracy, like the geographic proximity of users to firms, users' experience, and their professional status. Our result is robust to using an IV analysis, different measures of forecast accuracy and mood, as well as alternative explanations.

*Presented at:* University of Missouri (scheduled 2020)

PUBLISHED PAPERS      1. **Search-based Sentiment and Stock Market Reactions: An Empirical Evidence in Vietnam**  
with Minh Pham  
**Journal of Asian Finance, Economics and Business**, 2018

*Abstract:* We construct an internet search-based measure of sentiment and examine its relationship with Vietnam stock market returns. Consistent with prediction from sentiment theories, we document significant short-term reversals across three major stock indices. The

difference from previous literature is that Vietnam stock market absorbs the contemporaneous decline slower while the rebound happens within a day. Further analysis implies that the sentiment-induced effect is mainly driven by pessimism. On the other hand, optimistic investors seem to delay in taking their investment action until the market corrects. Our empirical results contribute to the behavioral finance strand that studies the role of sentiment in emerging financial markets, where noise traders and limits to arbitrage are more obvious.

#### PROFESSIONAL SERVICES

Ad-hoc Reviewer:

Applied Financial Economics Letters (2018)

#### ACADEMIC EMPLOYMENT

**Lecturer in Finance,**  
Department of Finance, Hanoi University

2013-2019

#### AWARDS

Trulaske College of Business Ph.D. Scholarship

2019-

Strategic Priority Scholarship

2019-

Graduate Finance Fellowship Fund

2019

Exeter Dean's Commendation Award and the Exeter Award

2012

Dissertation Prize, Hanoi Foreign Trade University

2011

#### COURSES AND WORKSHOPS

Web-Scraping and Data-Cleaning for Research (Indiana University - Kelley School of Business, 2020)

DataCamp Skill Tracks: Network Analysis, Text Mining, Natural Language Processing, Machine Learning Fundamentals

#### OTHER

Computer languages: Stata, R, Python, L<sup>A</sup>T<sub>E</sub>X

(Human) languages: English (fluent), Vietnamese (native)

*Updated August 2020*