## Title: Bright Coffee Shop Sales Insights

Subtitle: Business Insights for the New CEO

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### Introduction

Dataset: Historical Bright Coffee Shop transactions.

Goal: Identify drivers of revenue & product performance.

Tools: Snowflake, Google Sheets / Looker Studio, Excel.

# Methodology

**ETL Flow:** Source (Excel) → Processing (Snowflake SQL) → Visualization (Looker Studio).

Key steps: cleaned unit\_price, created total\_amount, grouped time buckets.

## Key KPIs

Total Revenue R734,795

Sum of Products %

Sales/day

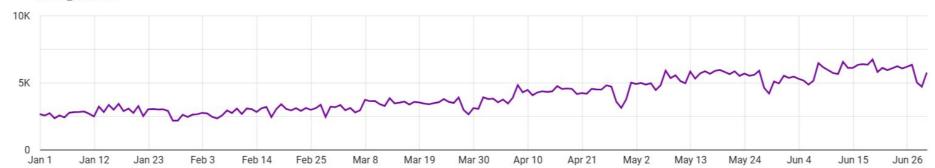
Sales/Hr

### **Line chart** → **Sales trend over time**

TOTAL\_AMOUNT 734,795

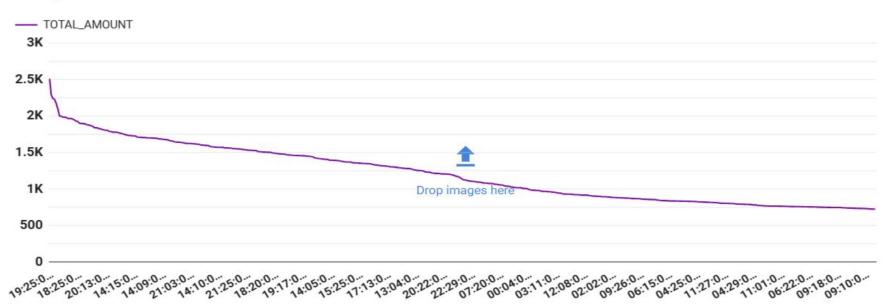
#### **Total Revenue**



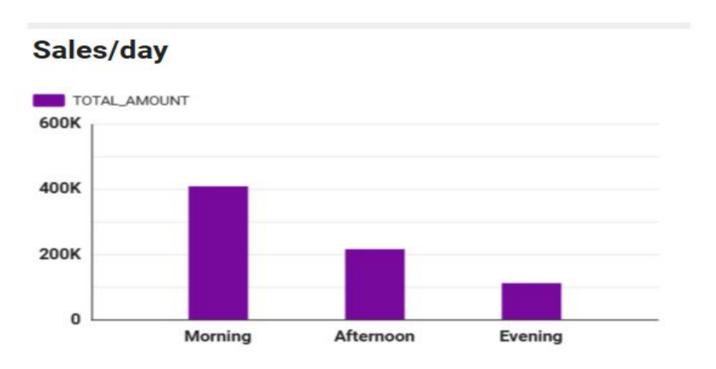


### Bar chart → Sales by time of day

#### Sales/Hr



### Stacked/bar → Sales per day



## Pie/donut → Product categories

#### **Sum of Products**

