Channel Partners

Enterprise

Government

Seament

Midmarket

Small Business

Key Performance Indicators

Sales | Current vs Prior year

\$92,311,095

Last year: \$26,415,256 (+249.46%)

Orders | Current vs Prior year

\$861.13K

Last year: \$264.67K (+225.36%)

Profit | Current vs Prior year

13.02M

Last year: \$3.88M (+235.58%)

Profit Margin | Current vs Prior year

14.1%

Last year: \$0.1 (-3.97%)

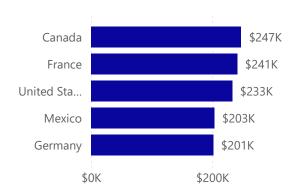
Sales | Current vs Prior year

7.06M

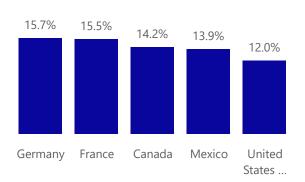
Last year: 2.15M (+229.04%)

Profit Margin

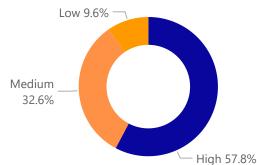
Orders by Country



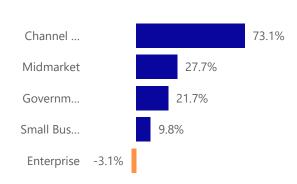
Profit Margin by Country



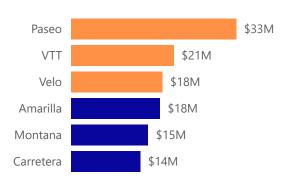
% of Discounts by Discount Band



Profit Margin by Segment



Top 3 Products by Sales Amount



Sales Amount by Products



Profit Margin by Segment and Products

Segment	▼ Tront margin
☐ Channel Partners	73.13%
Carretera	73.68%
Montana	73.50%
Velo	73.40%
VTT	73.05%
Paseo	73.01%
Amarilla	72.43%
☐ Midmarket	27.71%
Montana	28.90%
Paseo	28.50%
Carretera	27.90%
VTT	27.33%
Velo	25.96%
Amarilla	25.58%
□ Government	21.69%
Carretera	23.01%
Velo	22.48%
VTT	22.35%
Amarilla Total	22.21% 14.23%