

# Manh-Duc DOAN

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<b>Education</b>	<b>Foreign Trade University</b>	Hanoi, Vietnam
	B.A in Economics, GPA: 3.77/4.0 ( <i>High Distinction</i> )	2021 – 2025
	<ul style="list-style-type: none"><li>• Thesis Title: The Impact of Trade Liberalization on Human Capital Investment: Empirical Evidence in Vietnam (<i>in Vietnamese</i>)</li><li>• Supervisor: Professor Nguyen Thi Tuong Anh</li><li>• Relevant courses: Advanced Mathematics; Probability and Statistics, Microeconomics I &amp; II, Macroeconomics I &amp; II, Econometrics I &amp; II, International Economics I &amp; II, Industrial Organization</li></ul>	
	<b>MITx MicroMasters</b>	
	Certificate in Data, Economics, and Development Policy	July – Dec. 2025
	<ul style="list-style-type: none"><li>• Relevant Courses: Microeconomics, Designing and Running Randomized Evaluations, Data Analysis for Social Scientists, The Challenges of Global Poverty, Foundations of Development Policy: Advanced Development Economics, Political Economy and Economic Development</li></ul>	
	<b>Center for Advanced Studies in Economics and Data Science (CASED)</b>	
	Pre Master & PhD. in Economics ( <i>Excellent Grade</i> )	July – Dec. 2024
	<ul style="list-style-type: none"><li>• Relevant Courses: Optimization, Intermediate Microeconomics, Intermediate Macroeconomics, Econometrics</li></ul>	
	<b>Foreign Trade University</b>	
	Program in Data Science in Economics and Business	Feb. – May 2023
	<ul style="list-style-type: none"><li>• Relevant Courses: Data Management System, Programming for Data Analysis and Scientific Computing, Advanced Analytics in Economics and Business</li></ul>	
<b>Employment</b>	<b>Development and Policies Research Center (DEPOCEN)</b>	Hanoi, Vietnam
	<i>Research Assistant</i>	June 2024 – Present
	<ul style="list-style-type: none"><li>• Contributed to writing proposals to provide consulting services for M&amp;E projects, research, and survey services for NGOs (World Bank, UN, ADB, etc.) and government agencies in Vietnam.</li><li>• Designed, programmed, and implemented multidisciplinary and large-scale surveys, conducted data analysis, and wrote reports.</li></ul>	
	<i>Research Intern</i>	Mar. – June 2024
	<b>Vietnam Institute of Economics &amp; Policy Research (VEPR)</b>	
	<i>Research Intern</i>	June – Oct. 2023
	<ul style="list-style-type: none"><li>• Participated in research groups to develop independent research projects under the advisor's guidance.</li><li>• Conducted literature reviews, data analysis, and academic writing.</li></ul>	
	<b>WorldQuant Vietnam</b>	
	<i>Research Consultant</i>	June – Dec. 2023
	<ul style="list-style-type: none"><li>• Directly recruited after participating in a quantitative competition ranking in the top 5 university level and top 50 nationwide in Vietnam.</li><li>• Developed quantitative financial models to make investment decisions based on provided in-sample data.</li></ul>	

<b>Research Assistance</b>	<b>For Professors Quoc-Anh Do &amp; Kieu-Trang Nguyen</b> <i>June 2024 – Present</i> Monash University and University of Melbourne, Australia <ul style="list-style-type: none"> <li>Collected data on political figures and corruption events in Vietnam to build a data based and expand the previous popular paper “One Mandarin Benefits the Whole Clan”. Cleaned, analyzed, and computed data based on collected sources.</li> <li>Gathered data on prominent Indonesian Chinese figures and conducted data analysis.</li> <li>Assisted in refining model outputs and result tables for papers published in top-tier economics journals.</li> </ul>
	<b>For Professor Do Ngoc Kien</b> <i>June 2023 – May 2024</i> Foreign Trade University, Vietnam <ul style="list-style-type: none"> <li>Contributed to writing papers on the impact of social capital on various socio-economic aspects of rural households based on survey data.</li> </ul>
	<b>For Anh Tran</b> <i>June 2023 – May 2024</i> PhD. Student in Economics, Princeton University, U.S. <ul style="list-style-type: none"> <li>Collected and analyzed data to develop an empirical study examining how electorate characteristics influence the government's strategic release of imprecise public signals in the context of political business cycles.</li> </ul>
<b>Research Interests</b>	Applied Microeconomics, Industrial Organization, Labor Economics, Political Economy, Applied Econometrics, Data Science, and Causal Inference
<b>Awards, Honors &amp; Grants</b>	Outstanding Student Award, Foreign Trade University, 2023-24 AY Outstanding Academic Results Scholarships, Foreign Trade University (05/07 semesters) Third Prize at Foreign Trade University’s Student Research Contest, 2023 Second Prize at Faculty of International Economics’ Student Research Contest, 2023 Encouragement Prize in National Excellent Student Contest in French, 2020-21 AY First Prize in Regional (Nghe An) Excellent Student Contest in French, 2020-21 AY
<b>Teaching Assistance</b>	<b>Impact Evaluation (Undergraduate), Foreign Trade University</b> <i>Fall 2023</i> Teaching Assistant for Professor Do Ngoc Kien <ul style="list-style-type: none"> <li>Prepared lecture slides, exam questions/solutions, and class materials for in-class data practice sessions.</li> <li>Guided students through in-class data exercises and provided feedback on their final projects.</li> </ul>
<b>Research</b>	<b>Publication</b> <ol style="list-style-type: none"> <li>With Minh-Hoang Nguyen, Van-Cuong Do et al. (2024), Effects of water scarcity awareness and climate change belief on recycled water usage willingness: Evidence from New Mexico, United States, VMOST Journal of Social Sciences and Humanities, 66(1), pp. 62-75.</li> </ol> <b>Working Papers</b> <ol style="list-style-type: none"> <li>Trade Liberalization, Human Capital Investment and Child Labor in Vietnam.</li> </ol> <b>Work in Progress</b> <ol style="list-style-type: none"> <li>Tobacco Affordability Trend (with DEPOCEN’s Research Team)</li> <li>Illicit Tobacco Consumption: Tax Increases and Switching Behavior (with DEPOCEN’s Research Team)</li> <li>Mismatch Educational Expectation in Vietnam’s Higher Education (with DEPOCEN’s Research Team)</li> </ol>

4. Electorate Characteristics and Political Business Cycles in the U.S. (with Anh Tran)

***Undergraduate Research***

1. With Duong Thi Huyen, Nguyen Diep Anh, Dinh Xuan Trung, Pham Minh Hue (2023), Impact of Fiscal Decentralization on Foreign Direct Investment: Empirical Evidence in Vietnam.
2. With Nguyen Yen Nhi, Bui Thi Minh Thuong (2022), The Impacts of Information and Communication Technology on Economic Growth: Convergence Club Analysis in Developing Countries.

**Conferences**    **2025:** The 16<sup>th</sup> Vietnam Economist Annual Meeting (VEAM 2025) (Thai Nguyen University, Thai Nguyen, Vietnam)  
**2024:** The 15<sup>th</sup> Vietnam Economist Annual Meeting (VEAM 2024) (Eastern International University, Binh Duong, Vietnam)  
**2023:** The 14<sup>th</sup> Vietnam Economist Annual Meeting (VEAM 2023) (University of Economics, The University of Danang, Vietnam); The 2nd International Student Research Conference on Economics and Business (SR-ICYREB 2023) (Academy of Finance, Hanoi, Vietnam); International Conference on "Public Governance and Social Innovation in the Re-globalization Context" (Foreign Trade University, Hanoi, Vietnam)  
**2022:** The 13<sup>th</sup> Vietnam Economist Annual Meeting (VEAM 2022) (Foreign Trade University, Hanoi, Vietnam)

**Skills**            ***Computing***  
Programming & Statistics: R, Python, Stata, Julia  
Markup Languages: LaTeX, R Markdown  
Survey Programming: ODK Survey, Survey Solution, Qualtrics  
Others: SQL, Power BI, MS Office  
***Languages***  
English (fluent – C1); French (fluent – C1); Vietnamese (native)

**Other Relevant Training & Certificates**    **Writing Workshops Programme in Development Economics**, The British Academy  
**Data Analysis with Stata**, Center for Advanced Studies in Economics and Data Science  
**Data Wrangling and Visualization with R**, Center for Advanced Studies in Economics and Data Science  
**Bayes Statistics in Social Sciences**, Vietnam Institute for Advanced Study in Mathematics

<b>References</b>	<p><b>Quoc-Anh Do</b>  Associate Professor of Economics,  Monash Business School, Monash  University  <i>Address:</i> 900 Dandenong Rd., Caulfield  East, VIC 3145, Australia  <i>Email:</i> <a href="mailto:Quoc-Anh.Do@monash.edu">Quoc-Anh.Do@monash.edu</a></p> <p><b>Le Van Cuong</b>  Professor Emeritus, Paris School of  Economics  <i>Address:</i> 48 Bd Jourdan, 75014 Paris,  France  <i>Email:</i> <a href="mailto:Cuong.Le-Van@univ-paris1.fr">Cuong.Le-Van@univ-paris1.fr</a></p>	<p><b>Nguyen Ngoc Anh</b>  Chairman, Chief Economist, Development  and Policies Research Center  <i>Address:</i> 7A, Ton That Thiep, Hoan  Kiem, Ha Noi, Vietnam  <i>Email:</i> <a href="mailto:anhnguyen@depocen.org">anhnguyen@depocen.org</a></p> <p><b>Do Ngoc Kien</b>  Head of Economics and Management  Department, Foreign Trade University  <i>Address:</i> B202, 91 Chua Lang, Dong  Da, Hanoi, Vietnam  <i>Email:</i> <a href="mailto:dongockien@ftu.edu.vn">dongockien@ftu.edu.vn</a></p>
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