

Manh-Duc DOAN

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Education

- 2021–2025 **Foreign Trade University** – Hanoi, Vietnam
B.A. in International Economics
- **GPA:** 3.77/4.0 (*High Distinction*)
 - **Thesis Title:** The Impact of Trade Liberalization on Human Capital Investment: Empirical Evidence in Vietnam (*in Vietnamese*)
 - **Supervisor:** Professor Nguyen Thi Tuong Anh

Employment

- 2024– **Development and Policies Research Center (DEPOCEN)**
Research Assistant
- Participate in various research projects to provide consulting services for NGOs.
 - Design and implement large-scale surveys; Analyze data; Prepare reports.
- 2023 **Vietnam Institute of Economics & Policy Research**
Research Intern
- 2023 **WorldQuant Vietnam**
Research Consultant

Research Assistant

- 2024– **For Professors Quoc-Anh Do & Kieu-Trang Nguyen**, Monash University
- Assist with research projects in political economy, focusing on Vietnam, the U.S., and Indonesia.
 - Collect and analyze data; Develop econometric models.
- 2023 **For Professor Do Ngoc Kien**, Foreign Trade University
For Anh Tran (PhD. Candidate), Princeton University

Teaching Assistant

- Fall 2023 **Impact Evaluation (Undergraduate)**, Foreign Trade University
Instructor: Professor Do Ngoc Kien

Research Interests

Applied Microeconomics, Industrial Organization, Labor Economics, Political Economy, Applied Econometrics, Data Science, and Causal Inference

Projects

- 2025 **Assessing Tobacco Tax Policies for Evidence-based Debate in Viet Nam**
DEPOCEN, Johns Hopkins Bloomberg School of Public Health, Economics for Health.
- Conduct a tobacco price survey to support the current tax reform effect and counter the industry tactics.
 - Design and implement survey; Analyze data; Report writing.

Research and Publications

Publications

1. With Minh Hoang Nguyen, Do Viet Cuong et al. (2024), Effects of water scarcity awareness and climate change belief on recycled water usage willingness: Evidence from New Mexico, United States. *The VMOST Journal of Social Sciences and Humanities*, 66(1), 62-75.

Working Papers

1. Trade Liberalization, Human Capital Investment and Child Labor in Vietnam

Works in Progress

1. Tobacco Affordability Trend in Vietnam (DEPOCEN's Research Team)
2. Illicit Tobacco Consumption: Tax Increases and Switching Behavior (-)
3. Mismatch Educational Expectation in Vietnam's Higher Education (-)
4. Electorate Characteristics and Political Business Cycles (with Anh Tran)

Undergraduate Research

1. With Duong Thi Huyen, Nguyen Diep Anh, Dinh Xuan Trung, Pham Minh Hue (2023), Impact of Fiscal Decentralization on Foreign Direct Investment: Empirical Evidence in Vietnam.
2. With Nguyen Yen Nhi, Bui Thi Minh Thuong (2022), The Impacts of Information and Communication Technology on Economic Growth: Convergence Club Analysis in Developing Countries.

Honors, Awards and Scholarships

2021–2025	Outstanding Academic Results Students Scholarships at Foreign Trade University
2023	Third Prize in the Student Research Competition in University-level Second Prize in the Student Research Competition in Faculty-level
2021	Encouragement Prize in Excellent Student National Concours in French First Prize in Excellent Student Regional Concours in French

Additional Trainings & Certificates

2024	Center for Advanced Studies in Economics and Data Science Pre-Master & PhD. Program in Economics (<i>"Very good" Grade</i>) Data Analysis with Stata Data Wrangling and Visualization with R
2023	Research Coach in Social Sciences Research Methodology in Social Sciences Impact Evaluation in Social Sciences with Stata

Vietnam Institute for Advanced Study in Mathematics

Bayes Statistics in Social Sciences with R

Vietnam Institute of Economic and Policy Research

Summer School on Economic & Law Analysis for Public Policy

Skills

Programming & Statistics: R, Python, Stata, Julia

Markup Languages: \LaTeX , Markdown

Survey Design: ODK Survey, Survey Solution, Qualtrics

Others: SQL, Power BI, MS Office (Word, Excel, PowerPoint)

Languages: English (fluent – B2); French (fluent – B2); Vietnamese (native)

References

Quoc-Anh Do

Associate Professor of Economics, Monash University, Australia

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Nguyen Ngoc Anh (PhD.)

Chairman, Chief Economist, Development and Policies Research Center

Email: anhnguyen@depocen.org

Kieu-Trang Nguyen

Assistant Professor of Strategy, Northwestern University, U.S.

Email: kieu-trang.nguyen@kellogg.northwestern.edu