

# MOBILE FIRST

LUKE WROBLEWSKI  
OCTOBER 2011

LUKEW  
IDEATION + DESIGN



@LUKEW



Web products should be designed for mobile first.

Google programmers are doing work on **mobile applications first**, because they are better apps and that's what top programmers want to develop.

-Eric Schmidt, Google Chairman





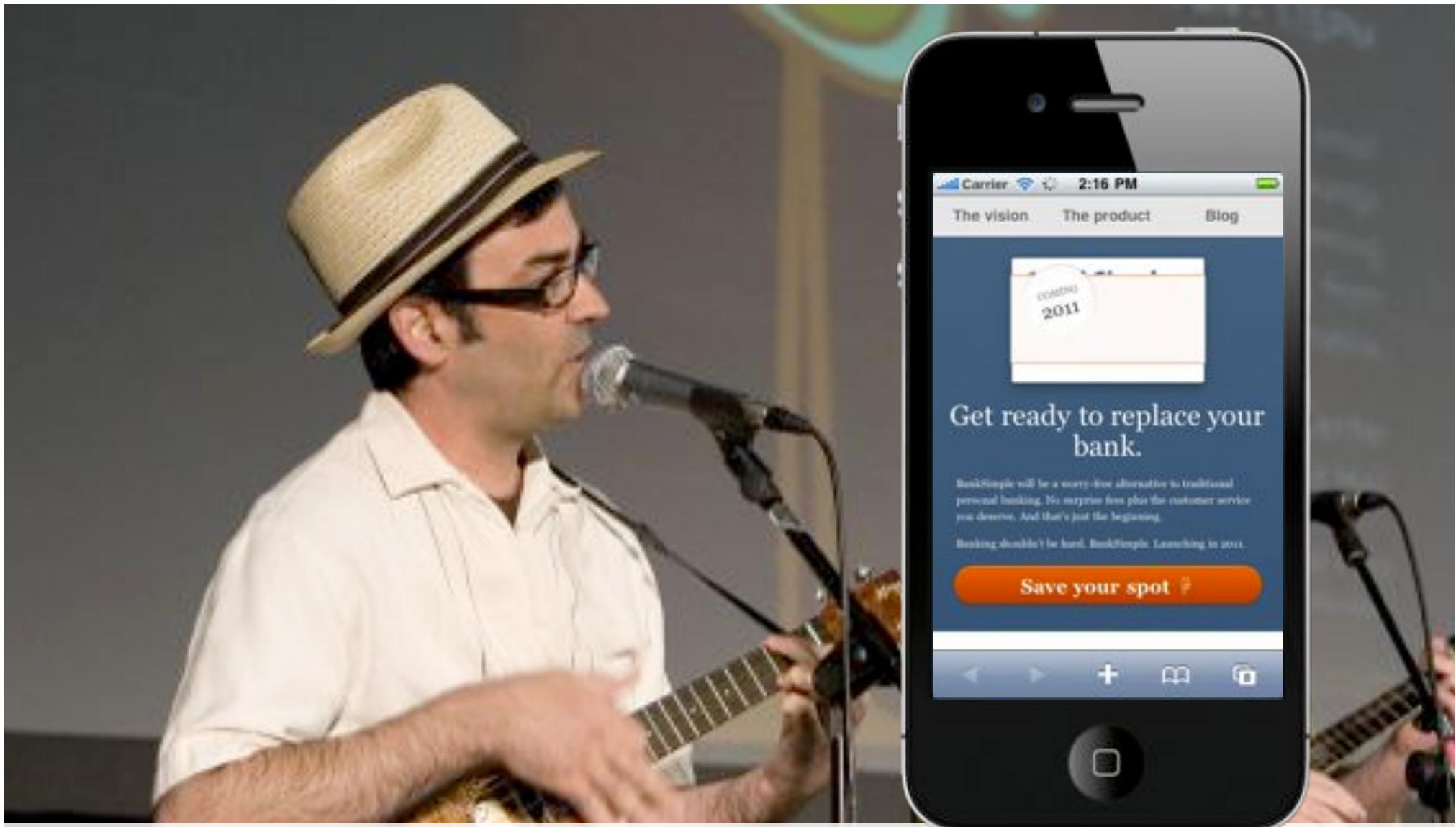
We're just now starting to think about **mobile first and desktop second** for a lot of our products."

-Kate Aronowitz, Design Director Facebook



We really need to shift now to start thinking about **building mobile first**. This is an even bigger shift than the PC revolution.”

-Kevin Lynch, CTO Adobe



“Designing the mobile app **first** forced us to strip down to essentials.”  
-Bill DeRouchey, BankSimple

# MOBILE FIRST

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1. GROWTH = OPPORTUNITY
2. CONSTRAINTS = FOCUS
3. CAPABILITIES = INNOVATION

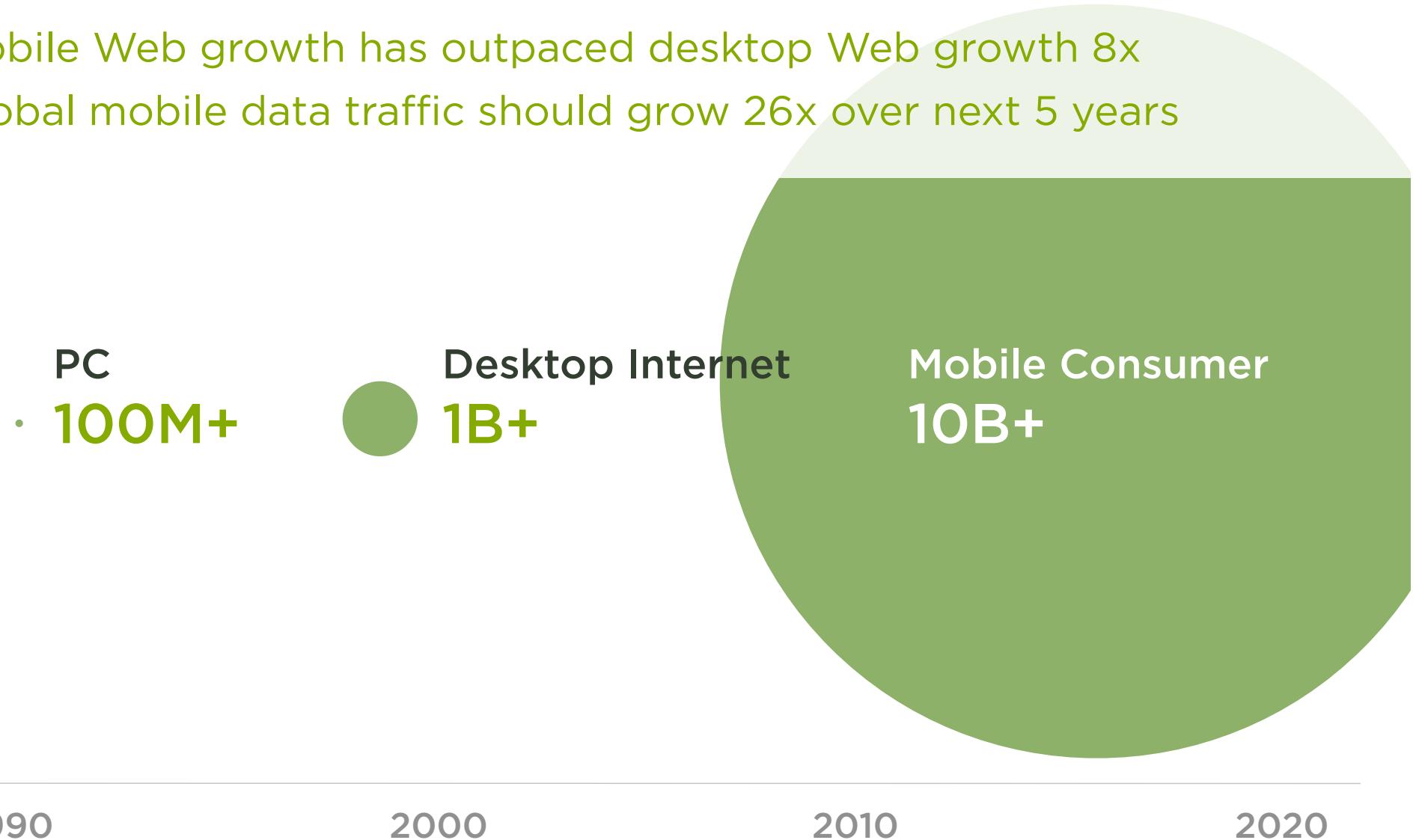
# MOBILE FIRST

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1. GROWTH = OPPORTUNITY
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# GROWTH = OPPORTUNITY

Mobile Web growth has outpaced desktop Web growth 8x  
Global mobile data traffic should grow 26x over next 5 years



Note: PC installed base reached 100MM in 1993, cellphone / Internet users reached 1B in 2002 / 2005 respectively;<sup>25</sup> Source: ITU, Mark Lipacis, Morgan Stanley Research.

## Commerce

- Amazon: over \$1 billion spent via mobile devices in the past 12 months
- eBay: global mobile sales ~\$4 billion in 2011, \$2B in 2010, \$600M in 2009
- Best Buy: mobile Web users doubling every year:  
30M (10), 17M (09), 6M (08)

## Social

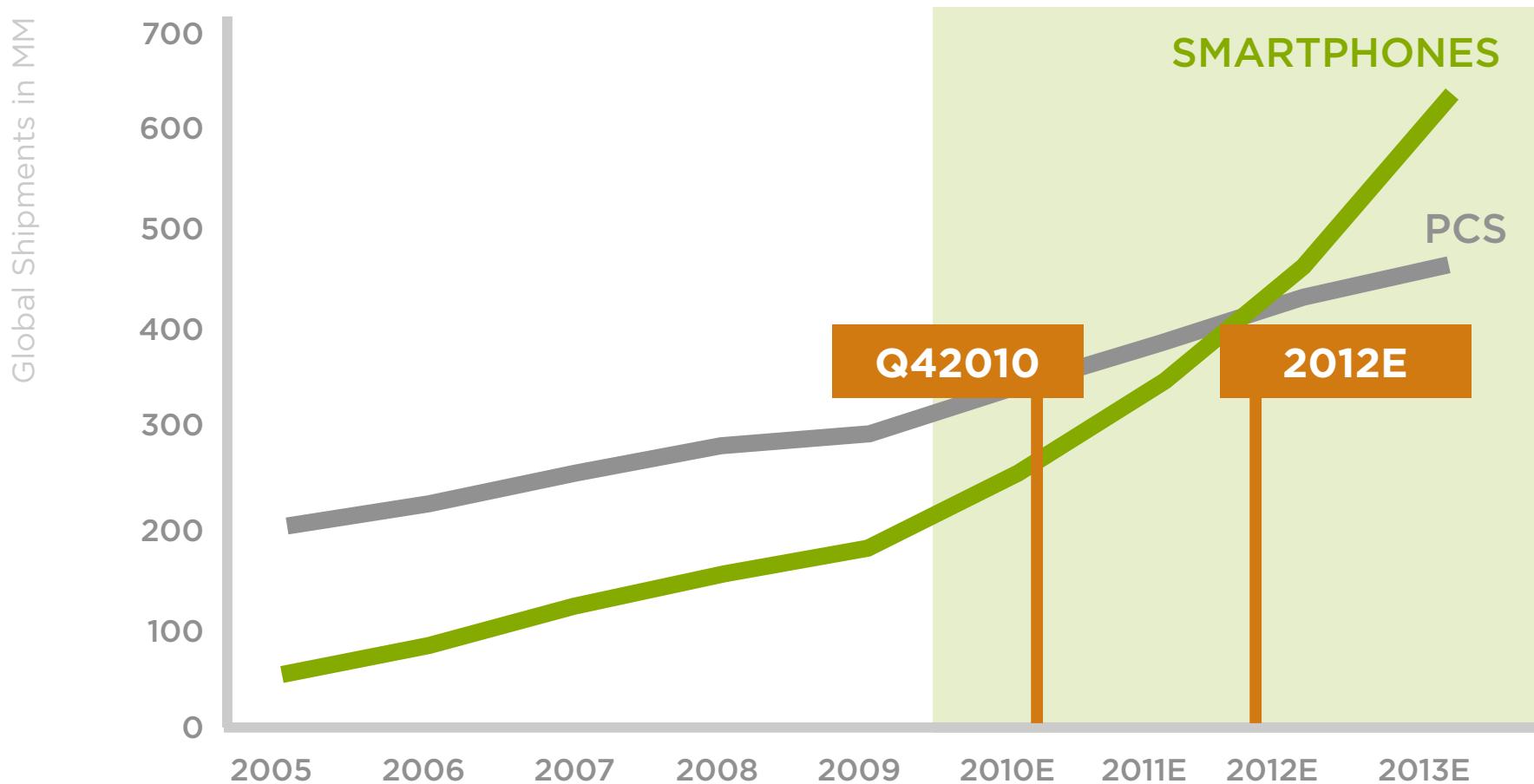
- Twitter: 40% of tweets sent via mobile, 16% of new users start on mobile
- Instagram: iPhone only 3 months to hit 1M users. Six weeks to 2M
- Mixi (Japan): 85% of page views on mobile vs. 14% 4.5 years ago

## Productivity & Media

- Google: mobile searches grew 130% in Q3 2010
- Pandora: 50% of total user base subscribes to the service on mobile
- Email: 70% of smartphone users have accessed email on mobile device

# PC vs. Smartphone Shipments

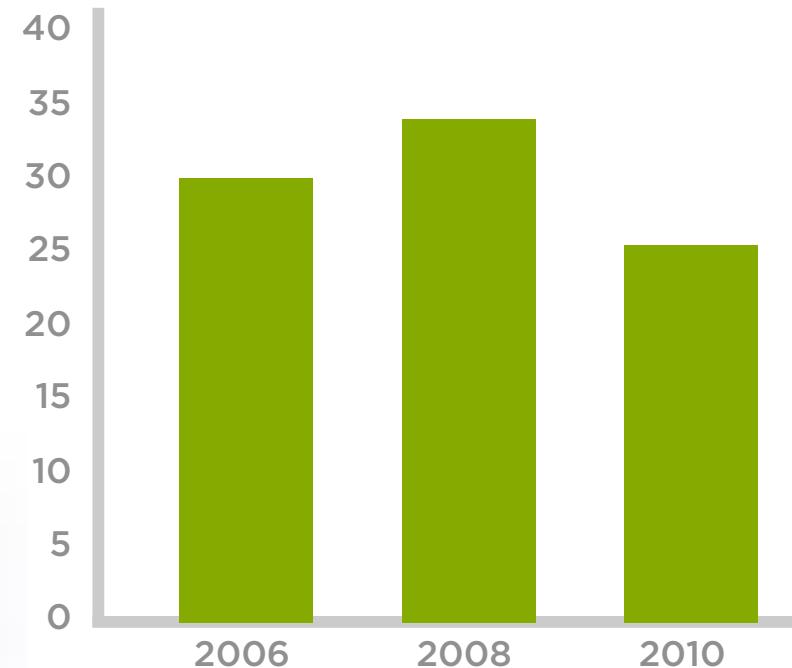
Smartphones **passed** PC shipments in Q42010



# Shift in Usage

-20%

Home usage of PC  
since 2008



Why? Smartphones & tablets

# Shift in Usage



-7%

Visitors to Web-based email sites declined

+36%



Visitors accessing email on mobile devices increased

## 35% of searches come from 7% of users



- 35% of all Yelp searches come from their **mobile applications** which had 3.2 million unique users in Feb 2011
- That month Yelp had 45 million monthly unique users around the world

# Additional Usage

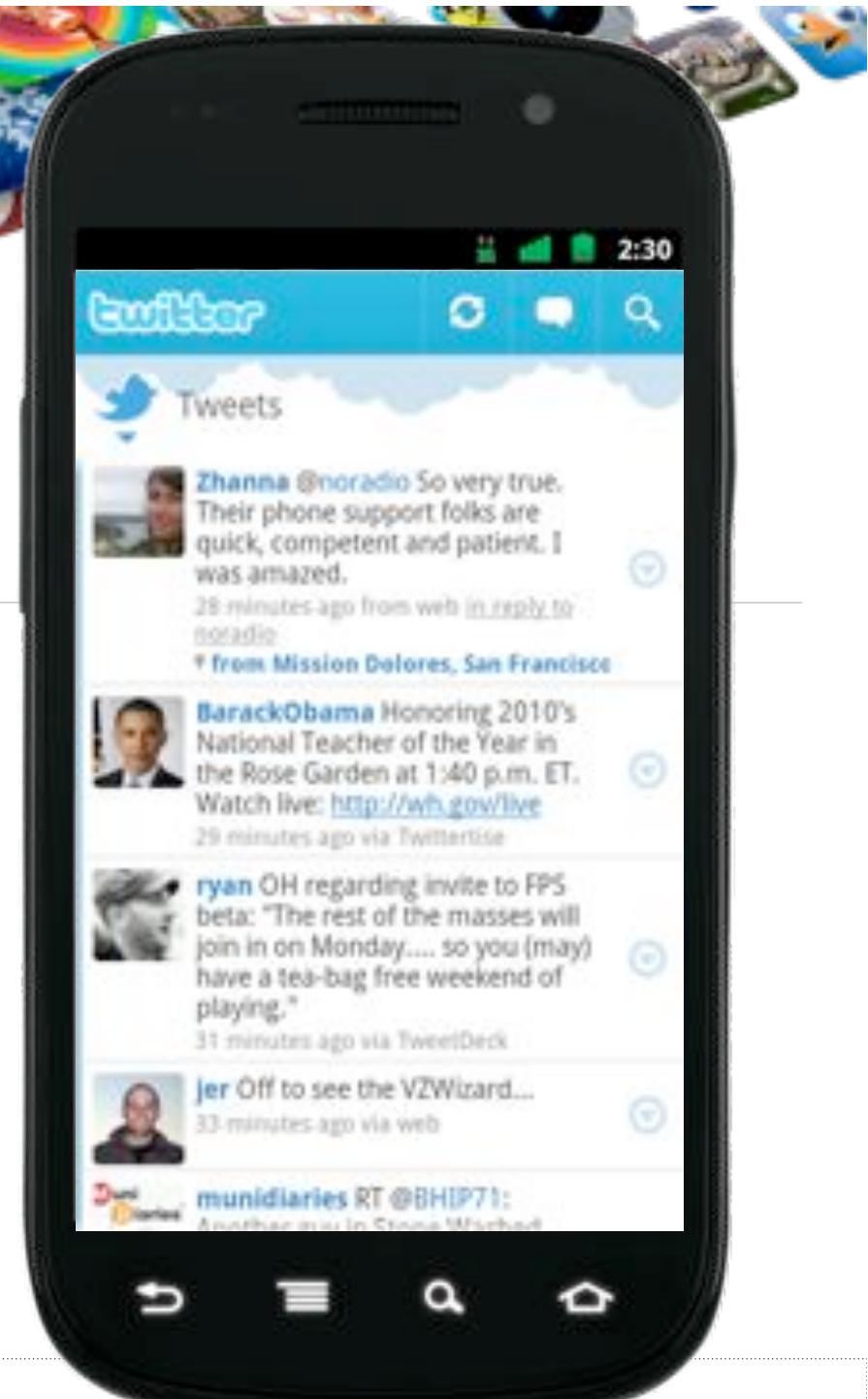
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- Every other second a consumer calls a local business and generates driving directions from a Yelp mobile app.
- Viewing active listings 45% more often from mobile devices (audience is primarily active buyers, on location or scoping out neighborhoods)
- People that use Facebook on their mobile devices (350M active) are twice as active on Facebook than non-mobile users.

# SMARTPHONES

Don't most people just use native mobile applications to access the Internet?



# Twitter Usage

347% INCREASE IN **MOBILE BROWSER** USERS (4.7M) JAN 2010



- **40%** of tweets sent via mobile
- **16%** of new users start on mobile
- What are the **top two** Twitter mobile clients?



# Facebook Usage

112% INCREASE IN MOBILE BROWSER USERS (251M) JAN 2010



- **33%** of posts sent via mobile
- What are the **top two** Facebook mobile clients?





# Mobile Web Usage

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- Mobile phones will overtake PCs as the most common Web access devices worldwide by 2013
- 600% growth in traffic to mobile websites in 2010
- Avg smartphone user visits up to 24 Web sites visits per day
- Top 50 websites constitute only 40% of all mobile visits
- Opera Mini traffic up 200% yr/yr

# MOBILE ONLY?

BY 2015

US: 50+%

MORE MOBILE THAN PC

UK: 22%

NEVER/INFREQUENT  
DESKTOP USE

Asia: 50+%

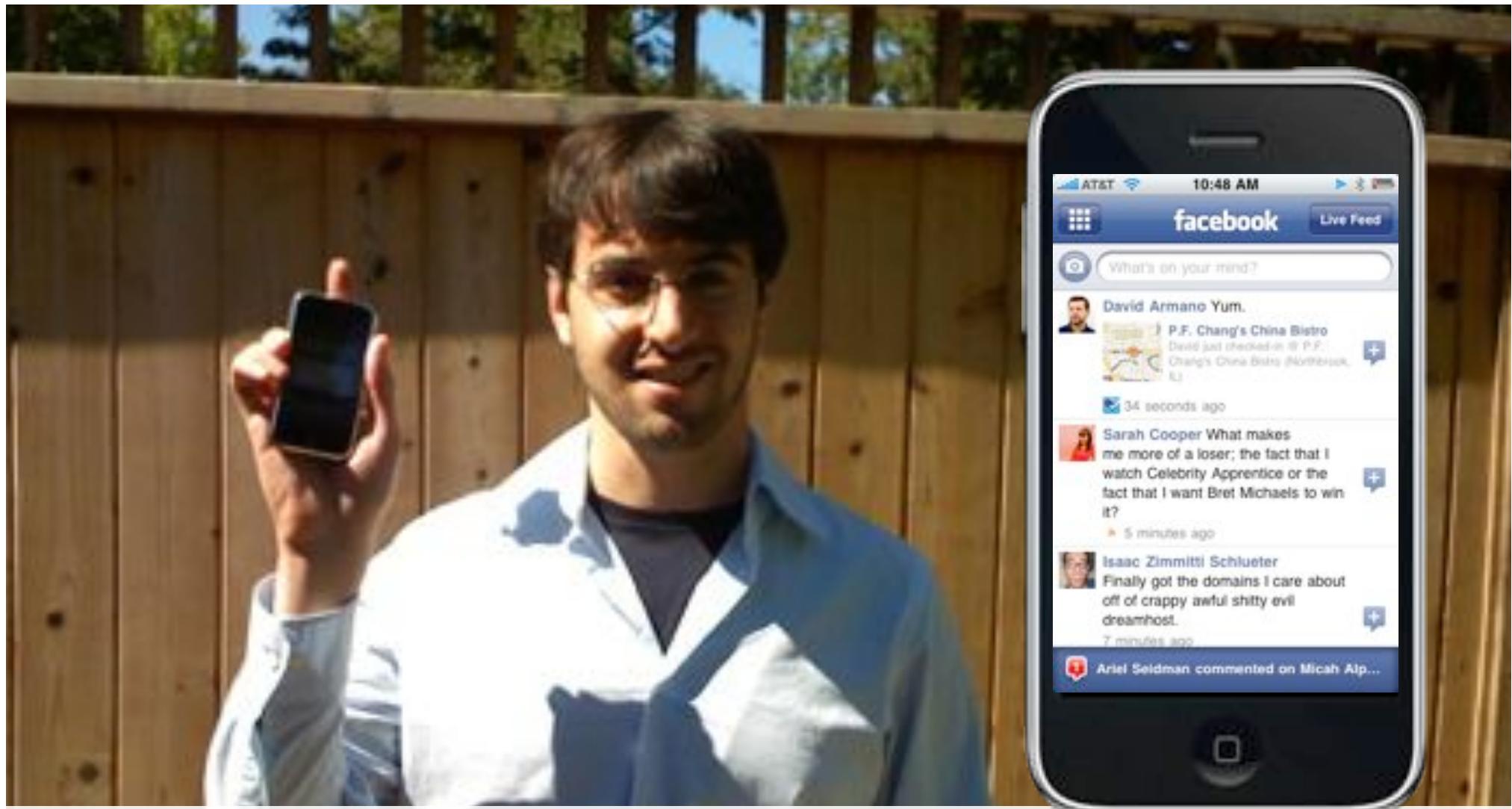
DON'T USE INTERNET ON PC

India: 49%

NEVER/INFREQUENT  
DESKTOP USE

Africa: 50+%

DON'T USE INTERNET ON PC



"My goal was initially just to make a mobile companion, but I became convinced it was possible to create a version of Facebook that was actually **better than the website**."

-Joe Hewitt

# MOBILE FIRST

---

1. GROWTH = OPPORTUNITY
2. CONSTRAINTS = FOCUS
3. CAPABILITIES = INNOVATION

# CONSTRAINTS

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- Size of Screen
- Speed of Networks
- Modes of Use

**1024x768**



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San Diego, CA - SAN

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FEATURED DESTINATION:

Nashville

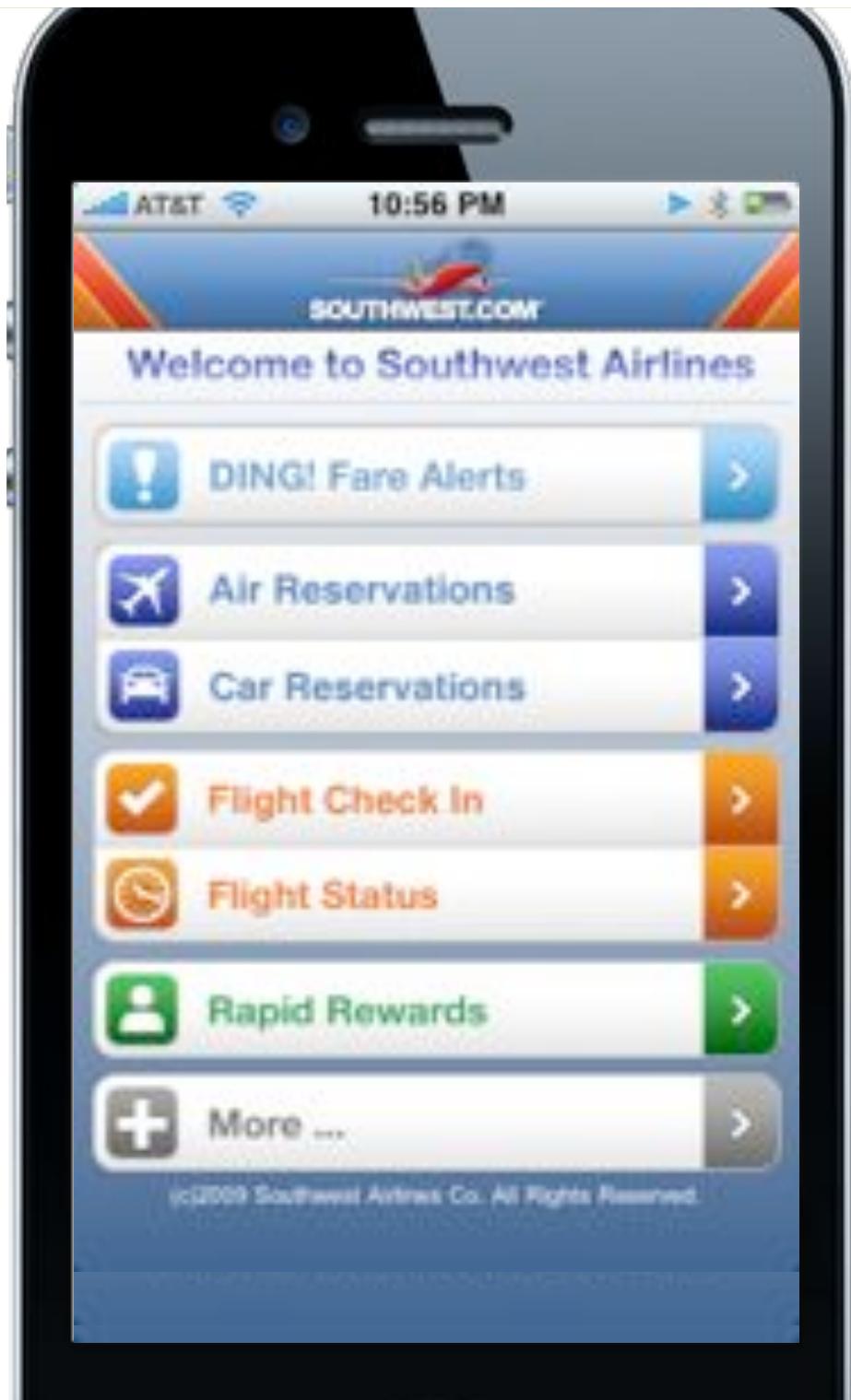


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(16 m)

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code Flickr  
The App Garden  
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Your Photoset  
Your Collections  
Your Sets  
Your Galleries  
Your Archives  
Your Tags  
Your Map  
Your Favorites  
Your Stats  
Your App  
Recent Activity  
Photos of You  
Upload Photos and Videos  
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## Flight: San Jose to Seattle

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## Traveling to Seattle

➡ Sun 4-Apr-10

**San Jose (SJC)** to **Seattle (SEA)**  
 Depart 6:35 pm Arrive 8:37 pm  
 Terminal C  
 Economy/Coach Class (1398), Boeing 737

Total distance: 699 mi (1,125 km)

Note: Your airport check-in is with Alaska Airlines.

**American Airlines****Flight: 6831****Operated by: ALASKA AIRLINES**

## Traveling to San Jose

➡ Tue 6-Apr-10

**Seattle (SEA)** to **San Jose (SJC)**  
 Depart 3:40 pm Arrive 5:47 pm  
 Terminal C  
 Economy/Coach Class (117F), Boeing 737

Total distance: 699 mi (1,125 km)

Note: Your airport check-in is with Alaska Airlines.

**American Airlines****Flight: 6775****Operated by: ALASKA AIRLINES**

Total duration: 2hr 2mn

Total duration: 2hr 7mn

TAKE OFF  
IN SECONDS,

Free and special meals are not available on many flights.

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AT&T 10:57 PM

**By Date** **By Itinerary** +

April 4, 2010

**American Airlines 6831**

Luke Wroblewski

**Departs SJC**  
Norman Y. Mineta San Jose Int.

**Arrives SEA**  
Seattle - Tacoma Int.

<b>6:35 PM</b> Estimated <b>Terminal C</b> Gate --	<b>8:37 PM</b> Estimated <b>Terminal -</b> Gate --
Scheduled 6:35 PM	Scheduled 8:37 PM

**Scheduled**

Updated 3 hours ago 10:56 PM (1 min ago)

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Flight: San Jose --> Seattle \$257.40 Confirmed ChangeCancel/Rate

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Expedia itinerary number: 131113834039  
Airline ticket number(s): 0017740245167  
American Airlines confirmation code: BTOTCQ

Main contact: Luke Wroblewski  
E-mail: luke@luke.com  
Home phone: (408) 879-9826  
Work phone: (408) 513-7207

**Traveler and cost summary**

Luke Wroblewski	Adult	Add frequent flyer number(s)	\$255.99
			Taxes & Fees
			\$21.41
		<b>Total (Vat)</b>	<b>\$257.40</b>

**Flight summary**

Please be sure to re-confirm your flight at least 24 hours prior to scheduled departure (72 hours prior for flights to Hawaii and international destinations). You may check your flight status and departure gate online, or contact the airline directly. Seat assignments, meal preferences, and special requests must be confirmed with the airline; we cannot guarantee that they will be honored. Free and special meals are not available on many flights.

**Traveling to Seattle**  Note: Your airport check-in is with Alaska Airlines.

**Mon Sun 4-Apr-10**

San Jose (SJC) to Seattle (SEA) 699 mi (1,125 km)  
Depart 6:35 pm Arrive 8:37 pm Flight: 6831  
Terminal C Duration: 2hr 2min Operated by: ALASKA AIRLINES  
Economy/Coach Class (238), Boeing 737  
Total distance: 699 mi (1,125 km) Total duration: 2hr 2min

**Traveling to San Jose**  Note: Your airport check-in is with Alaska Airlines.

**Tue 6-Apr-10**

Seattle (SEA) to San Jose (SJC) 699 mi (1,125 km)  
Depart 3:40 pm Arrive 5:47 pm Flight: 6775  
Terminal C Duration: 2hr 7min Operated by: ALASKA AIRLINES  
Economy/Coach Class (177), Boeing 737

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- Change seats using the Seat Pinpointer
- Find out how to change or cancel your flights

**Airline rules & regulations**

- Ticket changes may incur penalties and/or increased fares.
- Tickets are nontransferable and name changes are not allowed.
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**Flight: San Jose to Seattle**

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**TAKE OFF IN SECONDS,**





# CONSTRAINTS

---

- Size of Screen
- Speed of Networks
- Modes of Use



## Reduce Requests & File Size

- Eliminate redirects
- Use CSS sprites to serve multiple images
- Consolidate CSS & Javascript into a single file
- Reduce dependencies on heavy Javascript libraries
- Minify your code

## Take Advantage of HTML5, etc.

- Use proper http headers for caching
- Load contents lazily
- Use application cache for local content storage
- Use CSS3 and canvas tag instead of images where possible



**100ms** delay results in 1% sales loss.  
(potential \$191M in lost revenue in 2008)



**400ms** delay results in 5-9% drop in full-page traffic.



**500ms** delay drops search traffic by 20%.  
The cost of slower performance increases over time.



**1s** delay results 4% drop in revenue



Fastest 10% of users stay 50% longer than slowest 10%

# CONSTRAINTS

---

- Size of Screen
- Speed of Networks
- Modes of Use



Big Screen

Power Supply

Consistent Network

Keyboard

Mouse

Chair

Desk



# INTENSELY PERSONAL



Small Screen



Battery



Fingers



Sensors



# WHERE ARE WE MOBILE?

84% at home

80% during misc. times

74% waiting in lines

64% at work

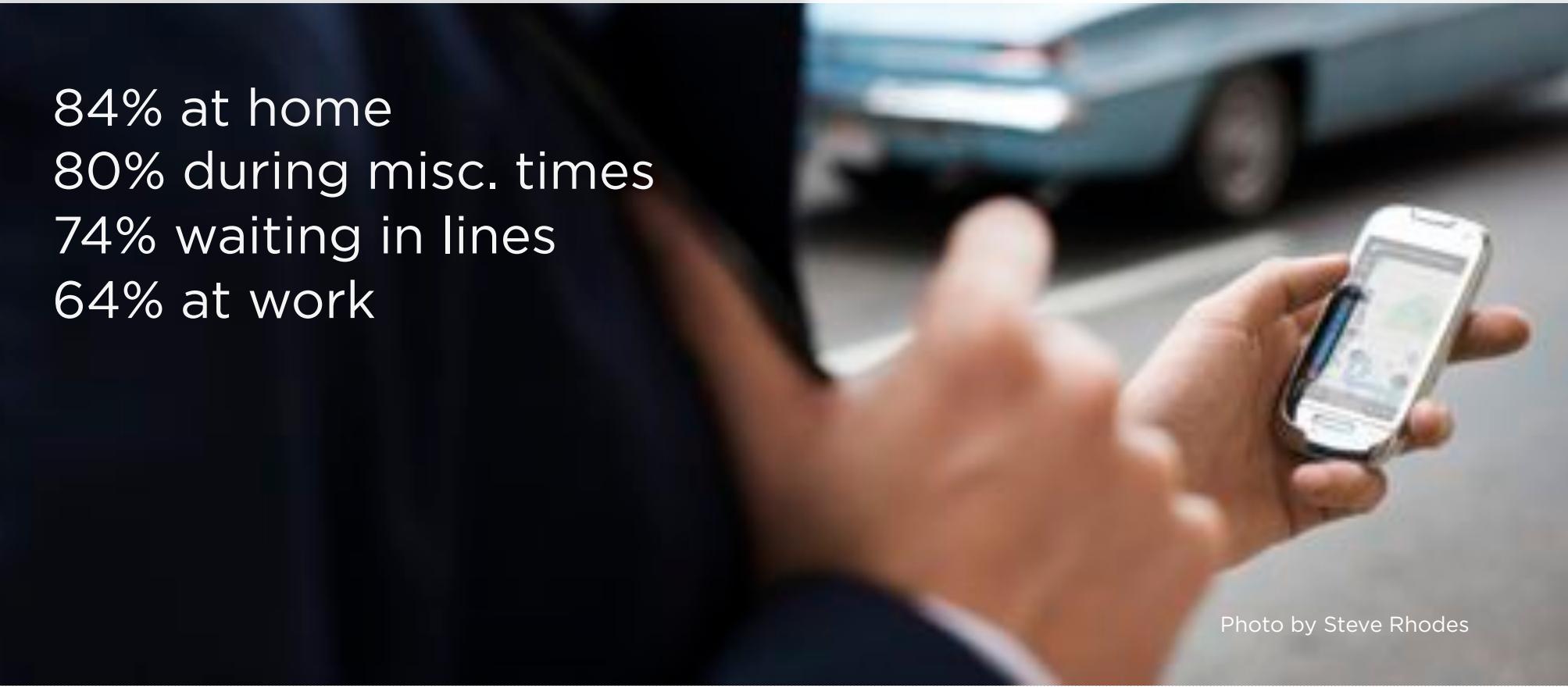
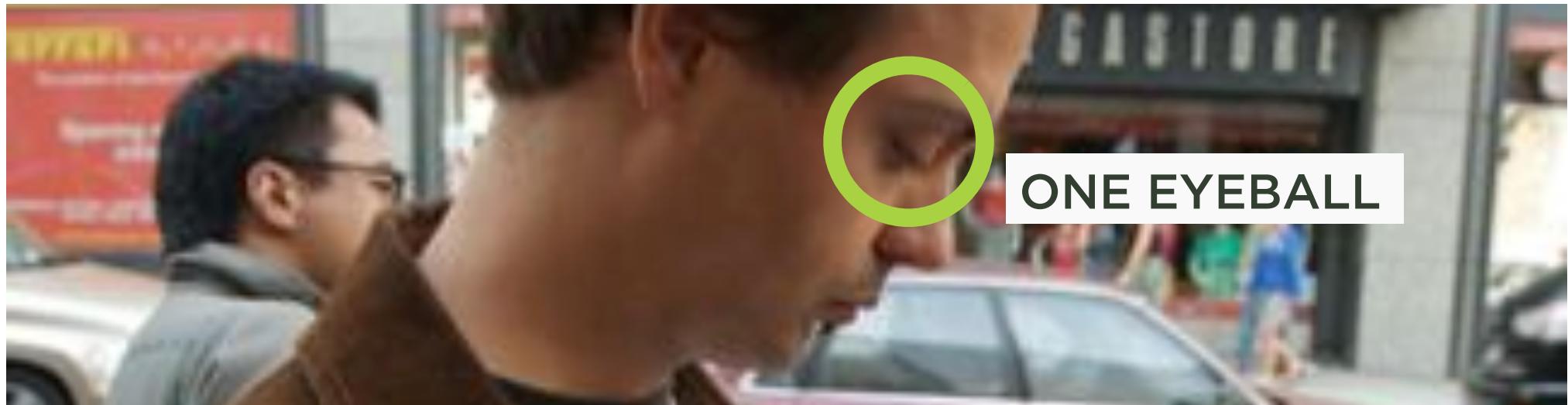
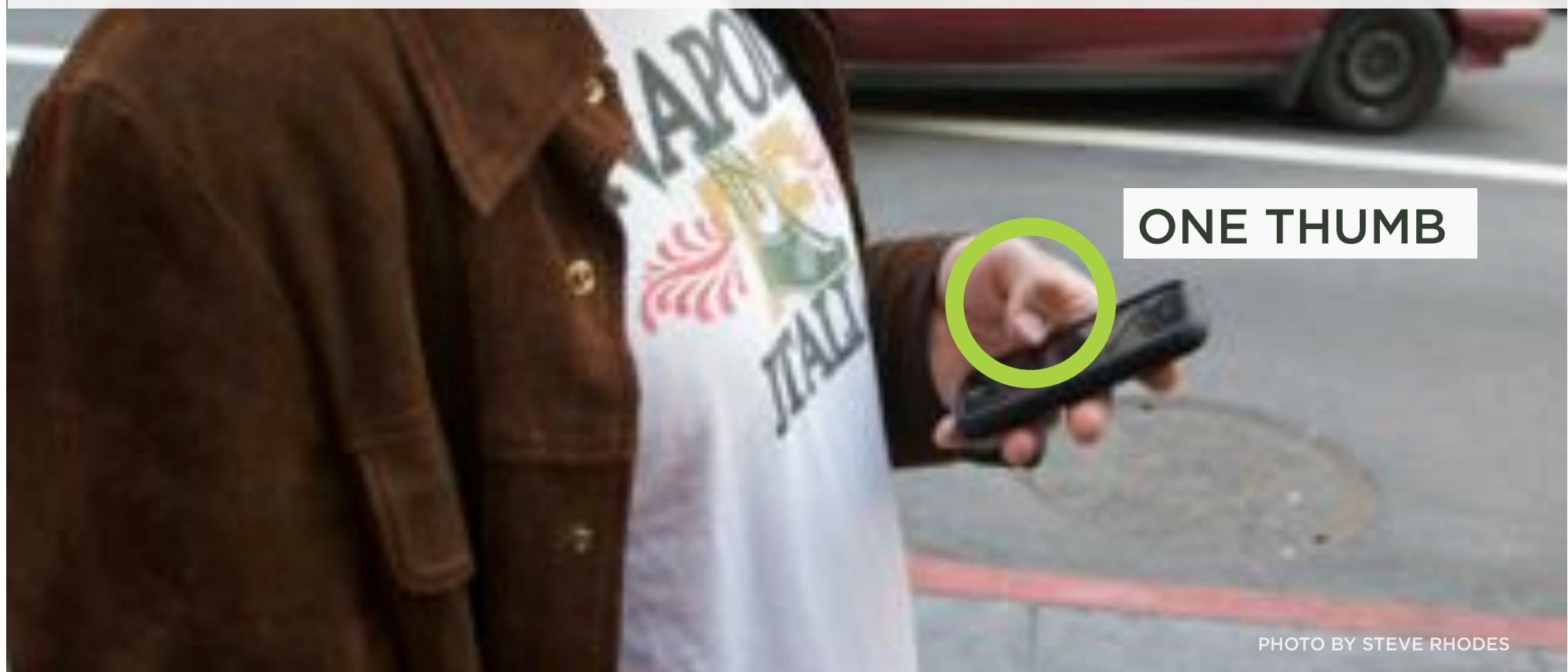


Photo by Steve Rhodes



ONE EYEBALL

Partial attention requires focused design

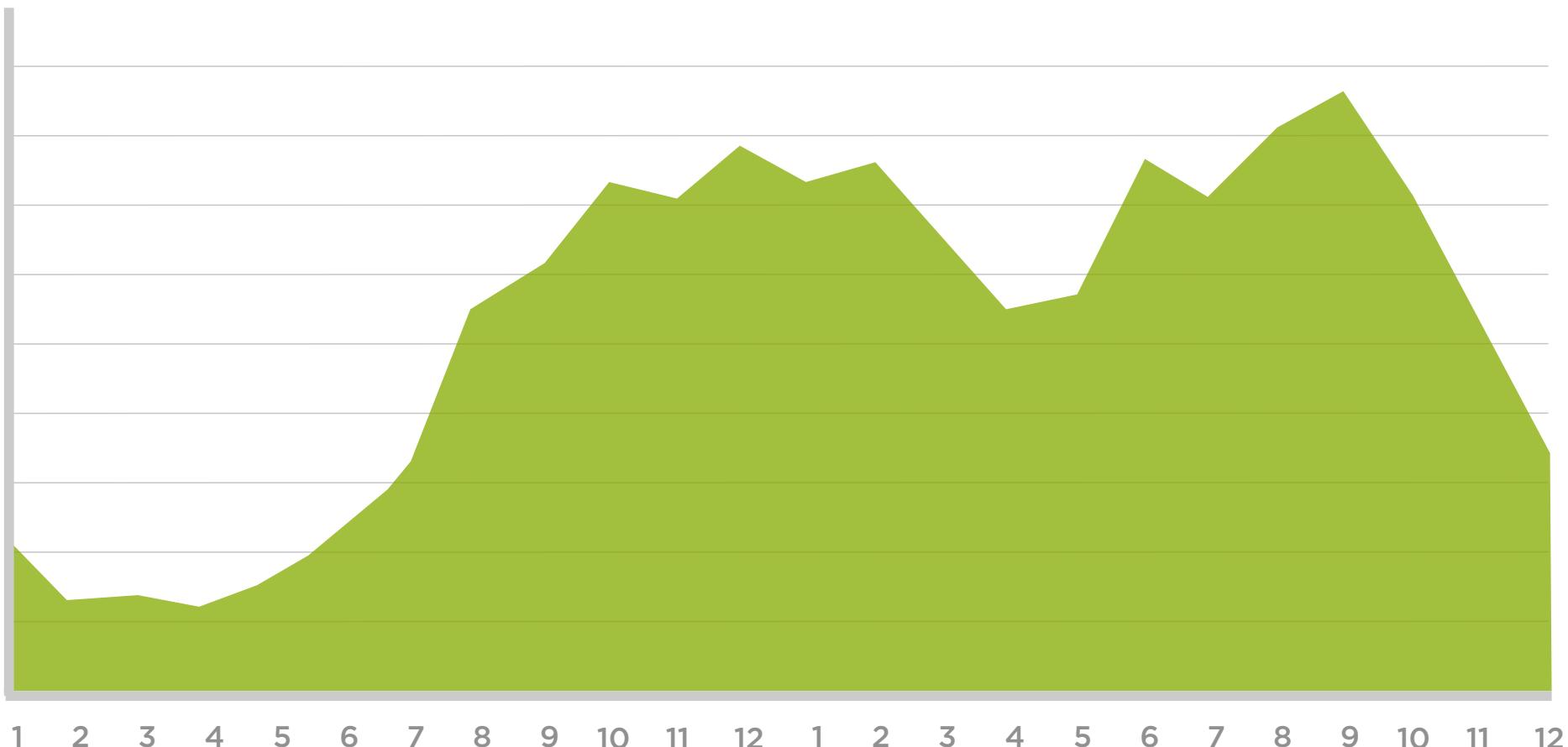


ONE THUMB

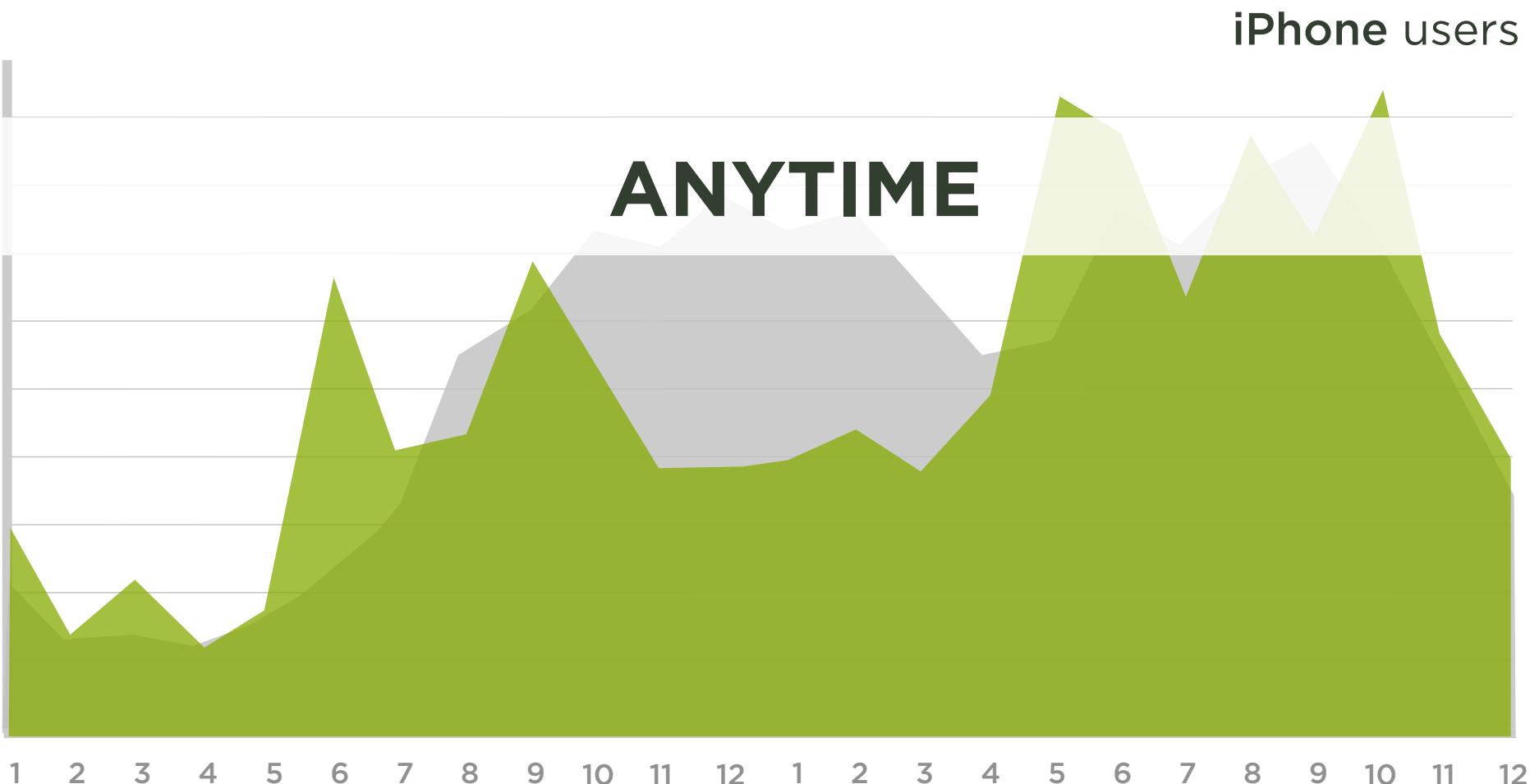
PHOTO BY STEVE RHODES

# When are we mobile?

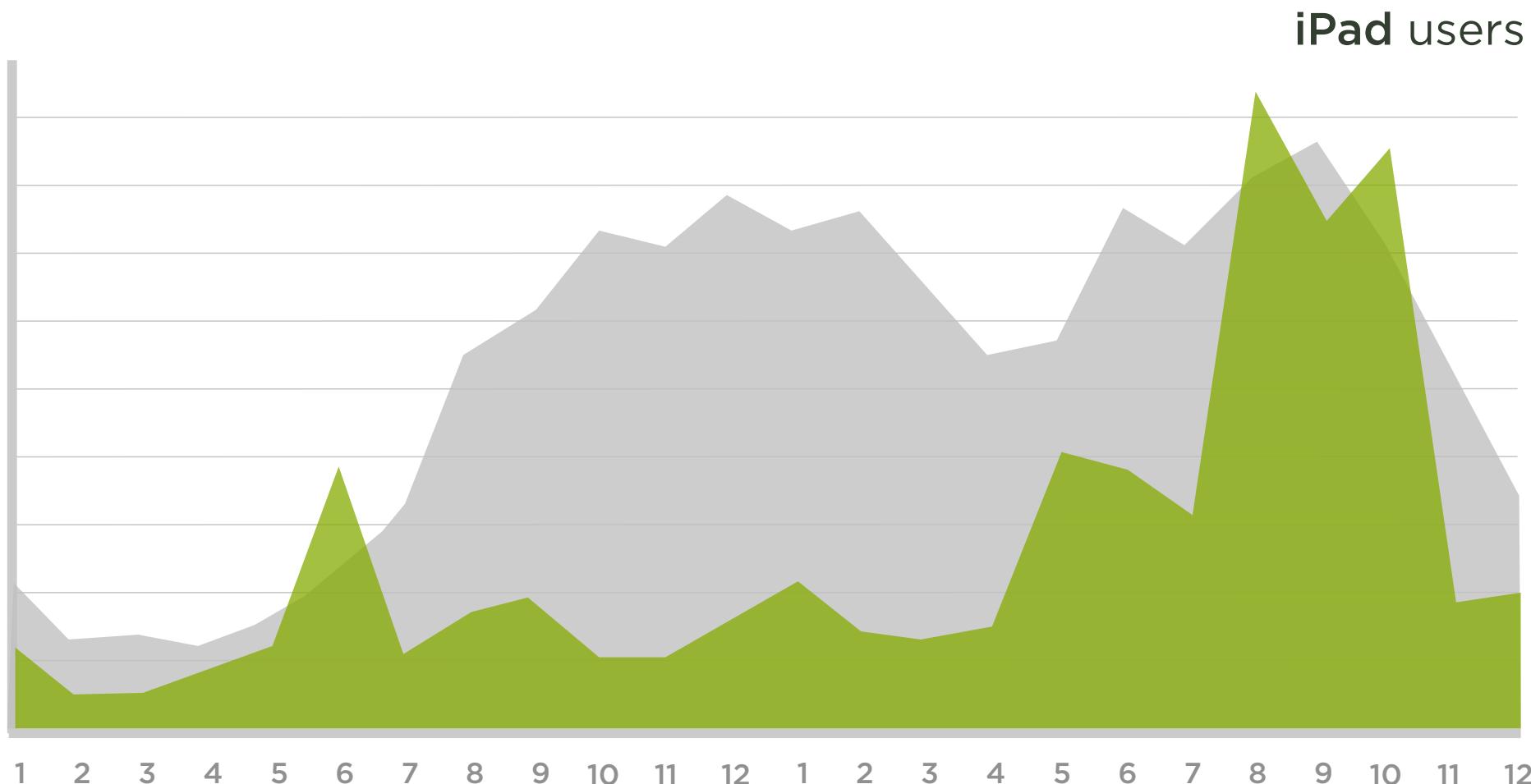
Computer users



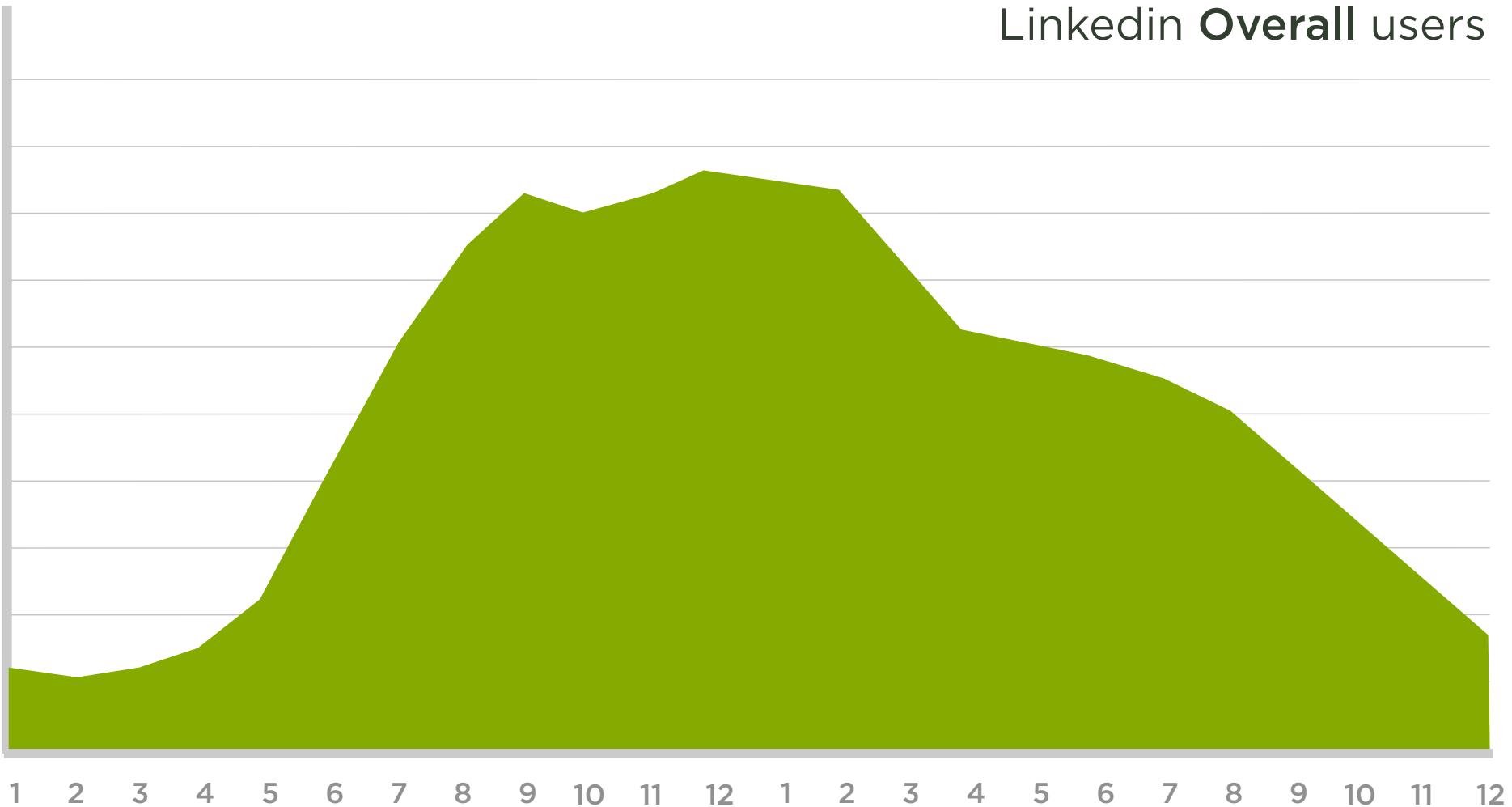
# When are we mobile?



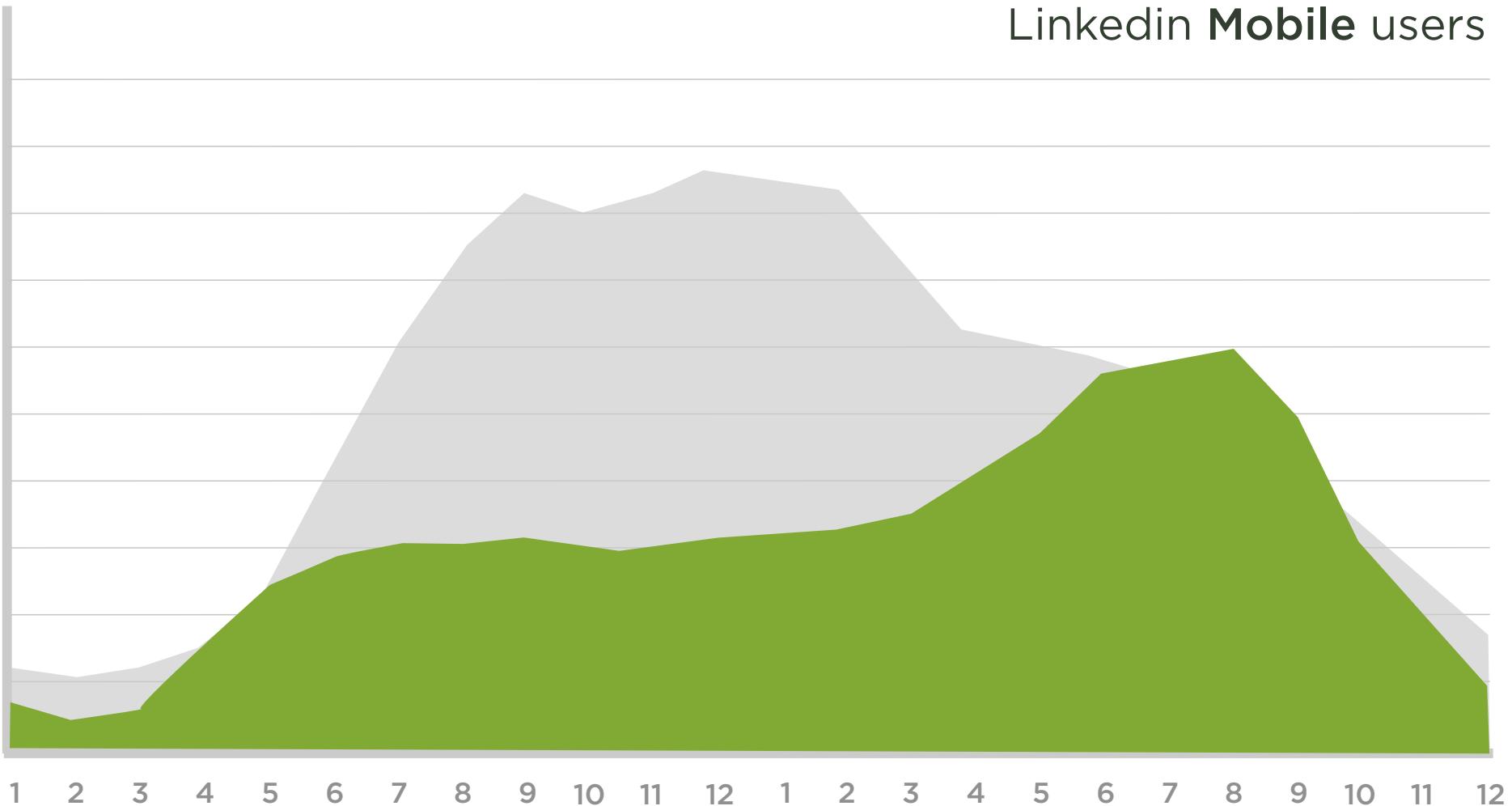
# When are we mobile?



# When are we mobile?

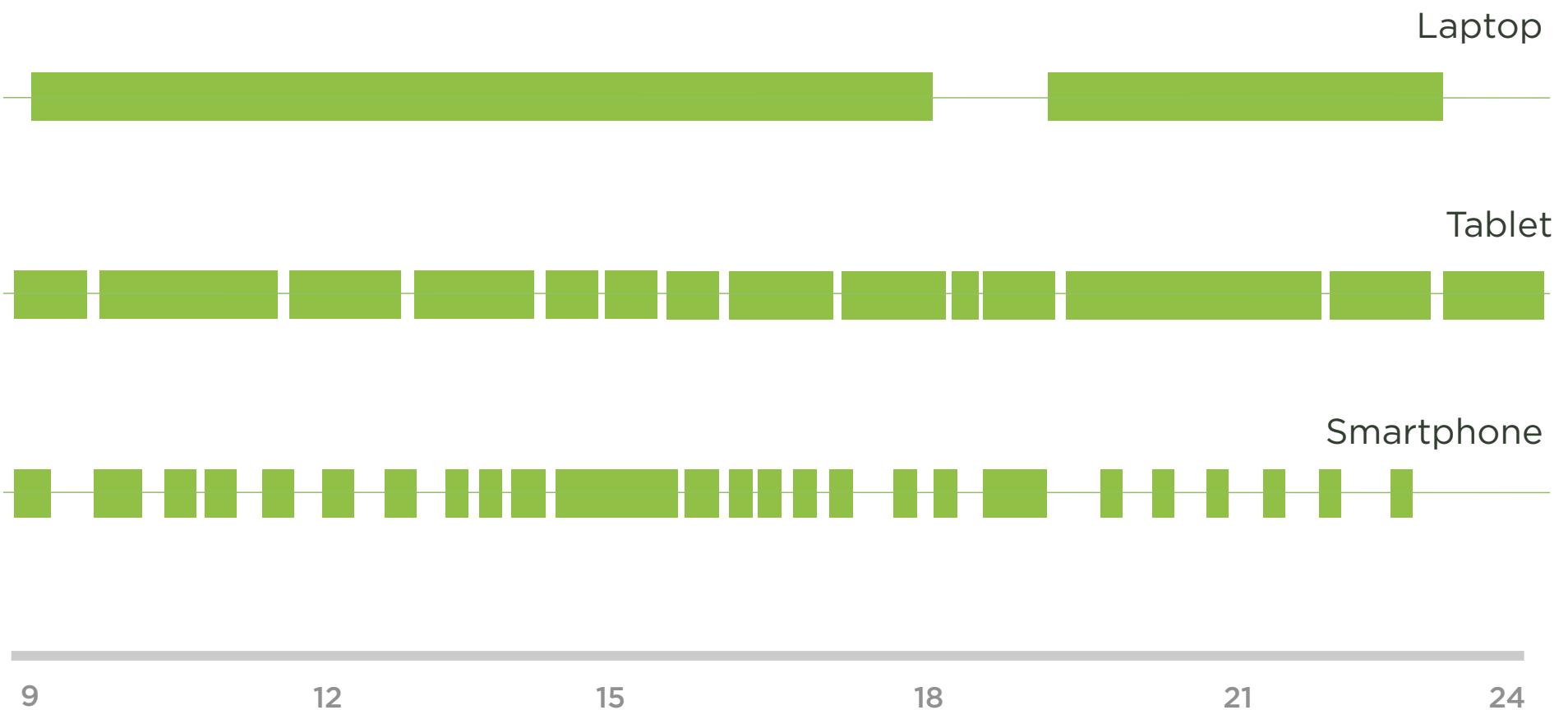


# When are we mobile?



# When are we mobile?

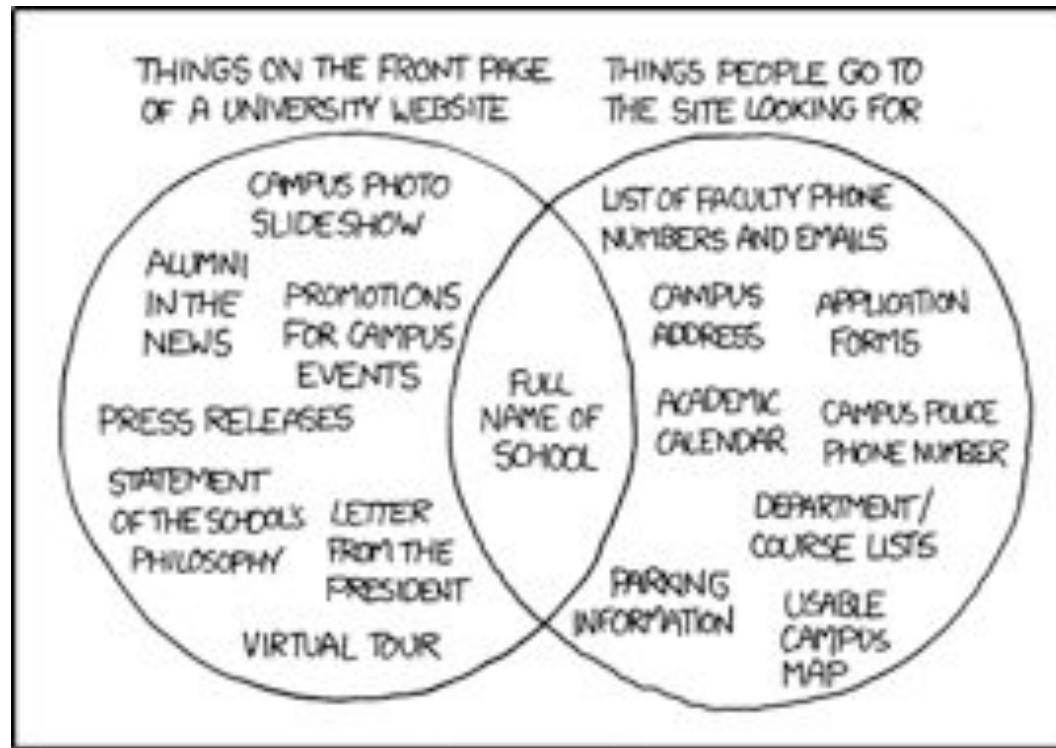
## Mobile 3G Traffic Patterns



# CONSTRAINTS

---

- Size of Screen
- Speed of Networks
- Modes of Use



"I was looking at the right side of the Venn diagram I thought, 'That looks like a lot of the current and planned content for our mobile site.' I think the only thing we don't have are the admissions application."

# MOBILE FIRST

---

1. GROWTH = OPPORTUNITY
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3. CAPABILITIES = INNOVATION

# Landscape Mode



# Landscape Mode



# Safari Gyroscope Access



# TOUCH

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- 1.03M touchscreen phones sold per day (2009)
- 88K iPads sold per day (2011)
- 194K iPhones sold per day (2011)
- 500K Android devices activated per day (2011)
- What about RIM & Nokia?

# Indirect Manipulation

TRACKBALL  
KEYBOARD



TRACKPAD  
KEYPAD



# Direct Manipulation

TRACKPAD



# Nokia smartphone mix

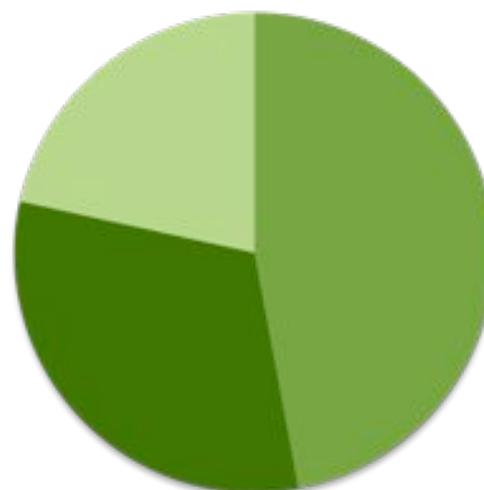
Keypad

Qwerty Only

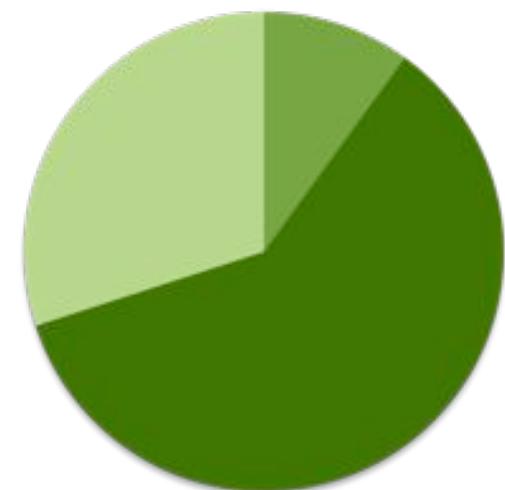
Touch INCLUDES QWERTY + TOUCH



2008



2009



2010  
PROJECTED

  
Windows®  
phone  
**NOKIA**



# Touch Target Sizes

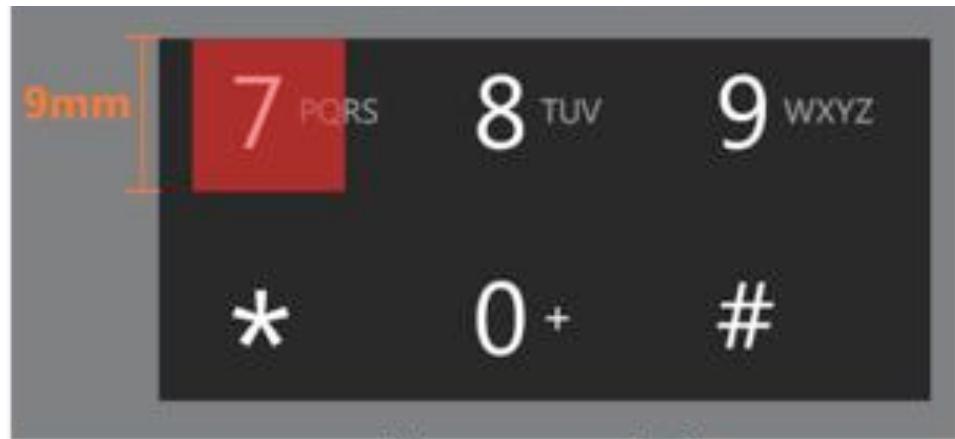
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44px/pt

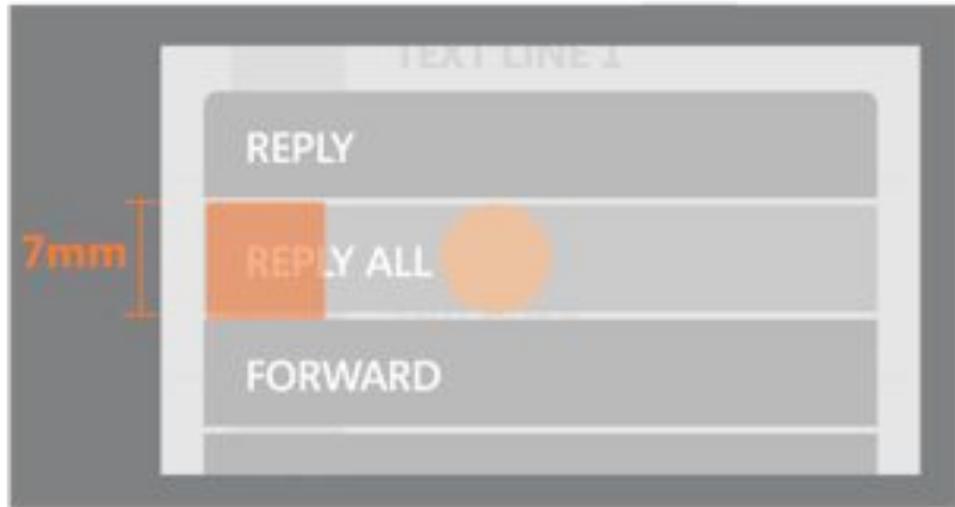


44px/pt

Recommended touch target size is **9mm/34px**

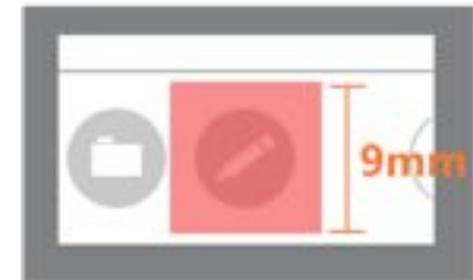
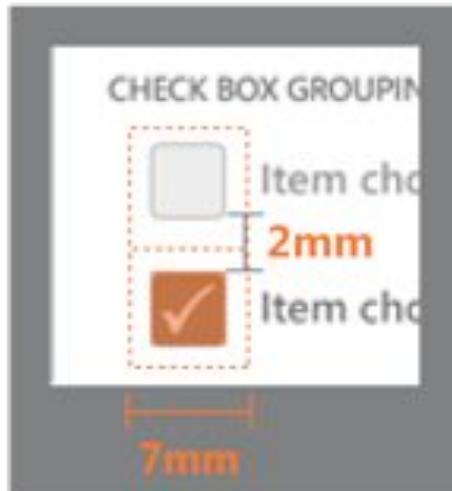


Minimum touch target size is **7mm/26px**



Minimum spacing between elements is **2mm/8px**

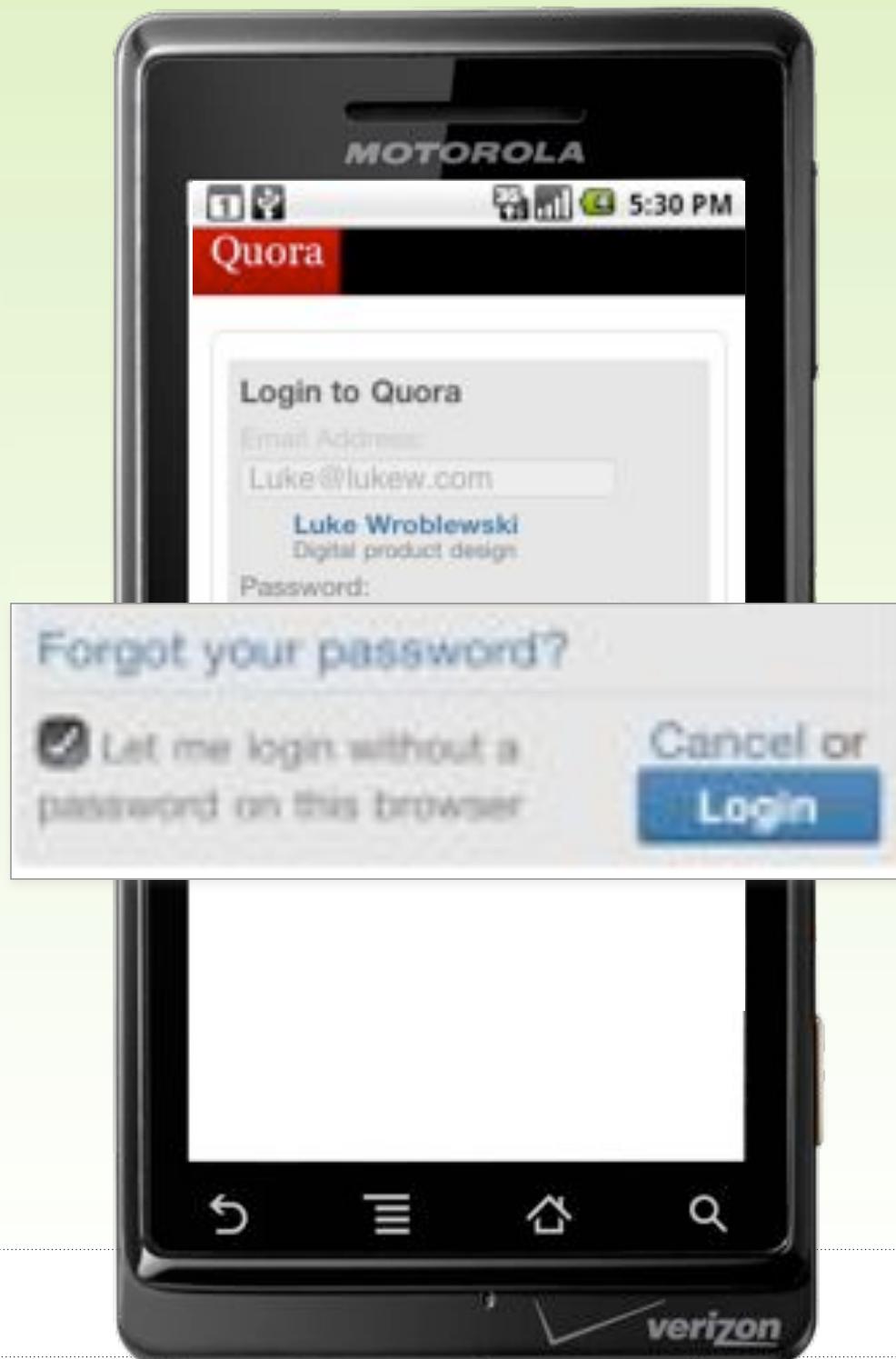
Visual size is **60-100%** of the touch target size



# Touch Targets

Bigger then you're  
comfortable with





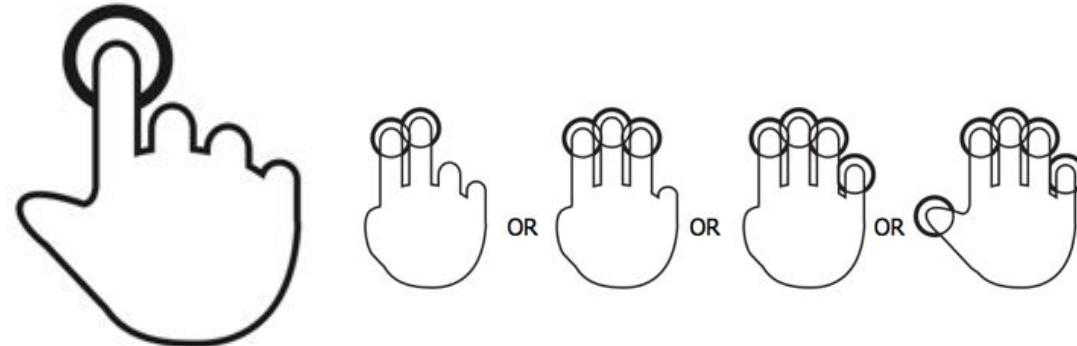
## Touch Gestures

## Platforms

Tap	iPhone OS
Double Tap	Android
Drag	Web OS
Flick	Windows Phone 7
Pinch	OS X
Spread	Windows 7
Press	RIM 6.0
Press & Tap	Ubuntu
Press & Drag	And more...
Rotate	

# Tap

Briefly touch surface with fingertip.



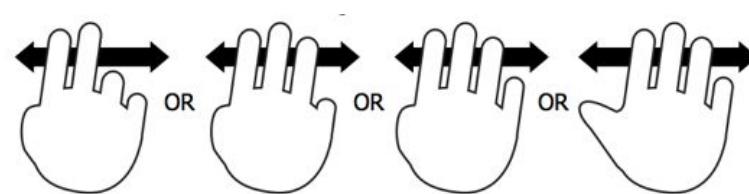
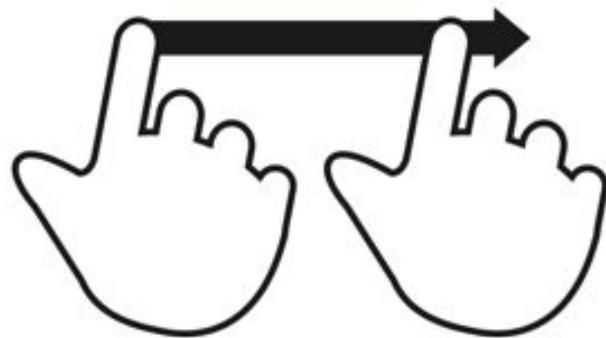
# Double Tap

Rapidly touch surface twice with fingertip.



# Drag

Move fingertip over surface without losing contact.



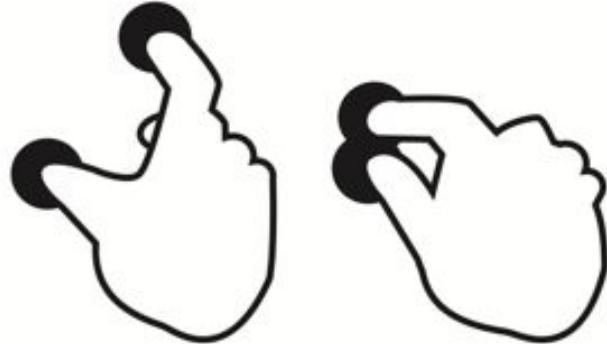
# Flick

Quickly brush surface with fingertip.



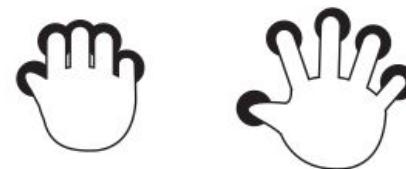
# Pinch

Touch surface with two fingers and bring them closer together.



# Spread

Touch surface with two fingers and move them apart.



## Press

Touch surface for extended period of time.



## Press & Tap

Press surface with one finger and briefly touch surface with second finger.



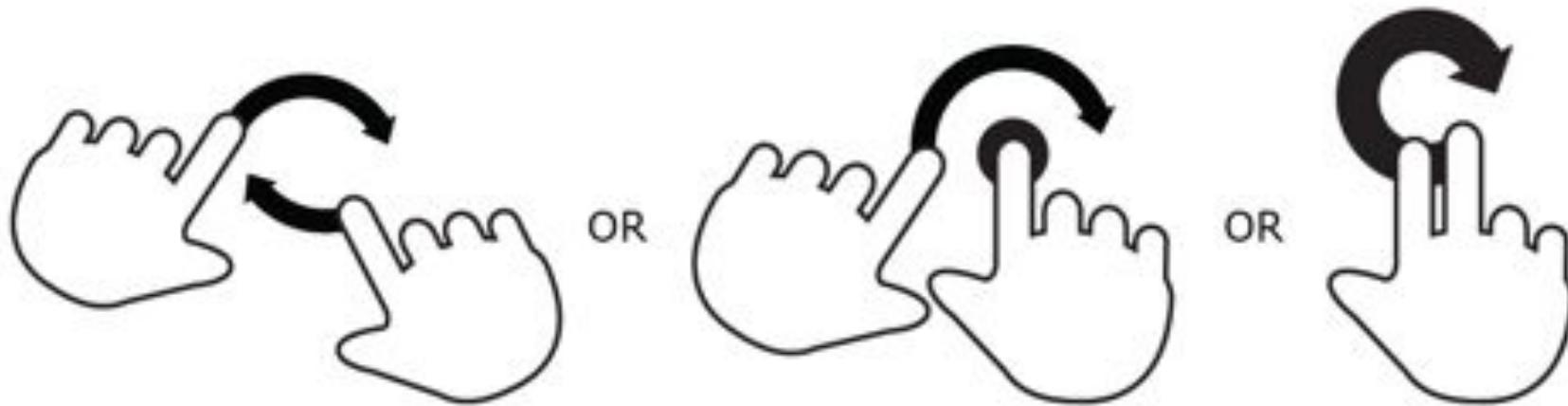
## Press & Drag

Press surface with one finger and move second finger over surface without losing contact.

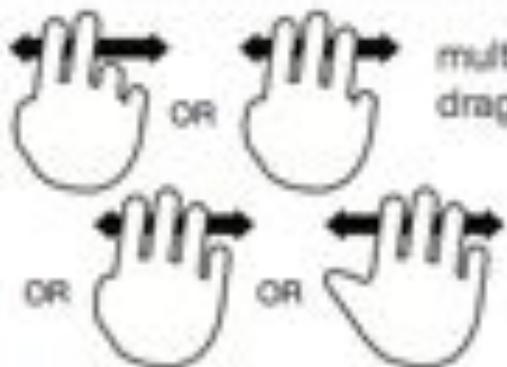


# Rotate

Touch surface with two fingers and move them in a clockwise or counterclockwise direction.



user action	gesture	description
Change mode	 press	Touch surface for extended period of time
Open	 double tap	Rapidly touch surface twice with fingertip
Select	 tap	Briefly touch surface with fingertip

user action	gesture	description	
Delete		drag (across item or off-screen)	Move fingertip over surface without losing contact
Duplicate		tap (source and destination)	Touch object, then touch elsewhere on surface
Move		drag (and drop)	Move fingertip over surface without losing contact
		multi-finger drag OR 	Move two to five fingertips over surface without losing contact

User action	gesture	description
Pan	 drag hand	Move fingers and palm of one hand over surface without losing contact
Scroll	 drag	Move fingertip over scrollbar without losing contact
	 two-finger drag	Move two fingers up or down across surface
	 press	Touch scrollbar for extended period of time
Scroll (fast)	 flick	Quickly brush surface with fingertip in the direction you want to scroll



[www.lukew.com/touch](http://www.lukew.com/touch)

# Drag to Reveal



The image displays three side-by-side screenshots of mobile inbox interfaces, likely from different email clients or themes, illustrating various design decisions:

- Screenshot 1 (Left):** Shows a standard inbox view with a header "Inbox (198)". The first item is a message from "Yahoo! Ordering" about a purchase, followed by two messages from "Bath & Body Works".
- Screenshot 2 (Middle):** Shows a similar inbox view but with additional interaction icons above the list: back, forward, trash, shield, and folder.
- Screenshot 3 (Right):** Shows an inbox view with a header "Inbox" and a page indicator "4 / 210". It features a large "flickr" logo at the top, followed by a message from "flickr" confirming a purchase, and then two messages from "Bath & Body Works".

# Drag to Refresh



# Drag to Reveal



# Drag to Reveal

- Feature overview





# Natural User Interfaces (NUI)

---

*“NUI exploits skills that we have acquired through a lifetime of living in the World” -Bill Buxton*



- Content is the UI (the action)
- Reduce the distance as much as possible between user & content
- Enable direct manipulation of objects & content
- Guessable, predictable, physical, realistic
- Reduce Visuals that are Not Content

## Location Detection



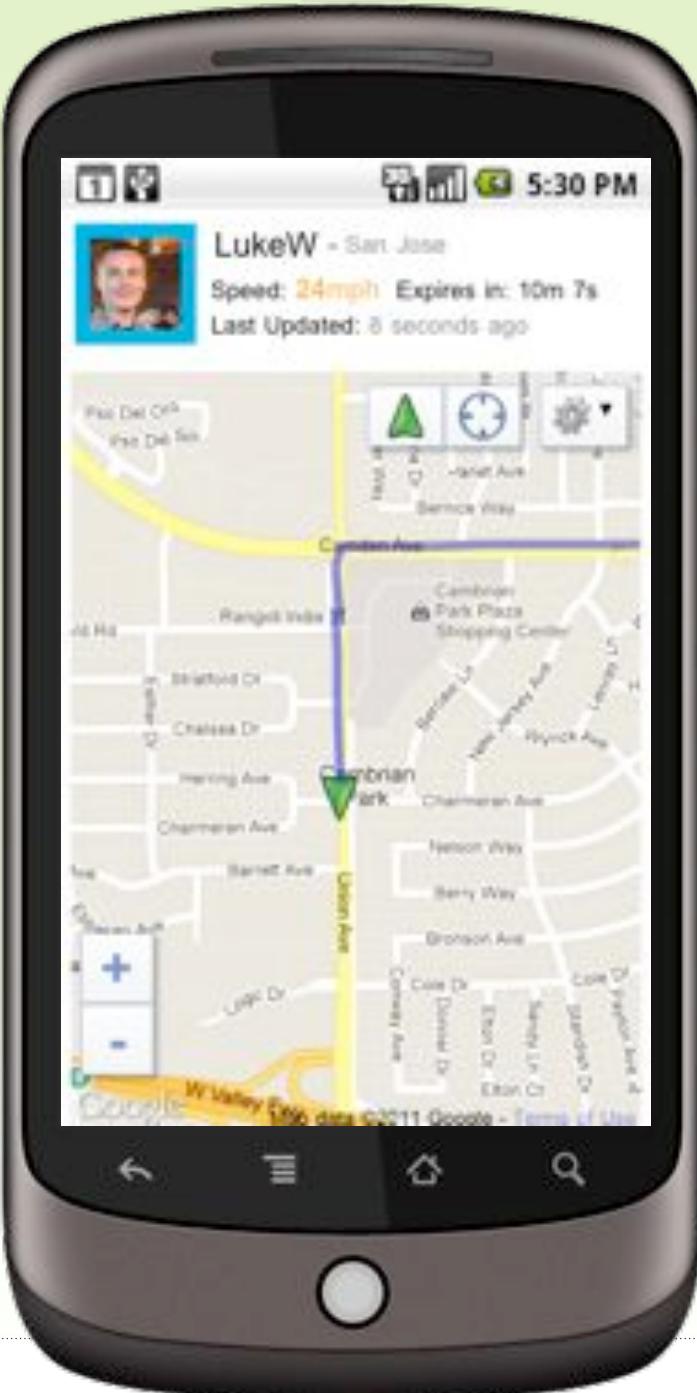
# Location Systems

	Accuracy	Positioning Time	Battery Life
GPS	10m	2-10 minutes (only outdoors)	5-6 hours on most phones
WiFi	50m (improves with density)	Almost instant (server connect & lookup)	No additional effect
Cell tower triangulation	100-1400m (based on density)	Almost instant (server connect & lookup)	Negligible
Single Cell Tower	500-2500m (based on density)	Almost instant (server connect & lookup)	Negligible
IP	Country: 99% City: 46% US, 53% Intl ZIP: 0%	Almost instant (server connect & lookup)	Negligible

Smartphones: hybrid of GPS, WiFi, and cell tower triangulation

Laptops/desktops: WiFi, IP, rarely GPS

## Location Detection

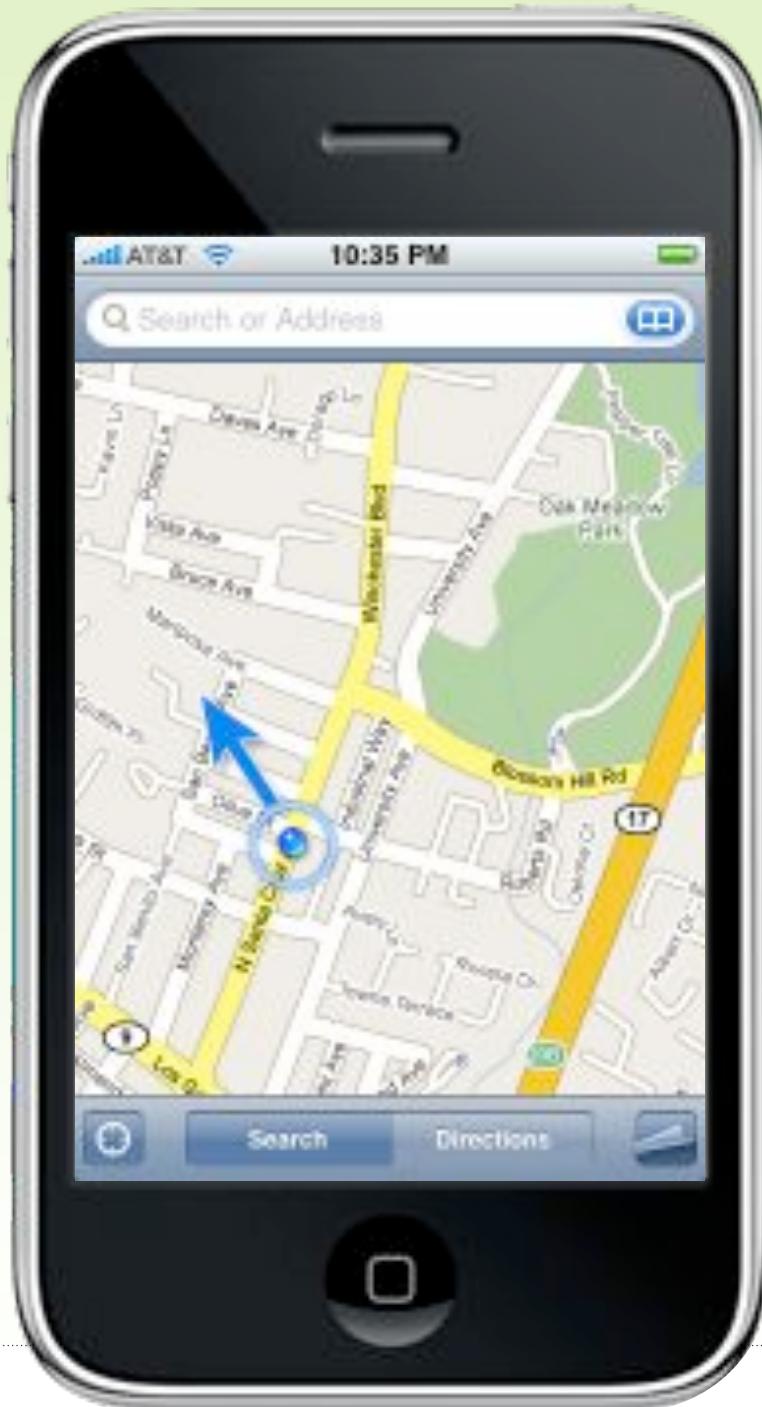


# Mobile Device Capabilities

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- Device positioning & motion: from an accelerometer
- Gyroscope: 360 degrees of motion
- Location detection
- Multi-touch sensors
- Orientation: direction from a digital compass
- Video & image: capture/input from a camera
- Dual cameras: front and back
- Audio: input from a microphone; output to speaker
- Device connections: through Bluetooth between devices
- Proximity: device closeness to physical objects
- Ambient Light: light/dark environment awareness
- NFC: Near Field Communications through RFID readers

Direction  
Detection



Location  
Detection

[Home](#)[Live travel news](#)[Getting around](#)[Tickets](#)[Road users](#)[Corporate](#)[Business & partners](#)

## London Underground



### Proposed strike action

The RMT and TSSA unions plan a strike which may disrupt Tube services on 3 and 4 October. Check before you travel

- ▶ [Press release](#)
- ▶ [Live travel news](#)
- ▶ [Journey Planner](#)

- ▶ [Transforming the Tube](#)
- ▶ [Tube map](#)
- ▶ [Accessibility](#)

- ▶ [Planned works](#)
- ▶ [Art on the Underground](#)
- ▶ [Refunds](#)

- ▶ [Oyster](#)
- ▶ [First and last Tube](#)
- ▶ [Contact us](#)



### Google gadgets

Now add the Tube service updates Journey Planner to Google homepage



### Ticket office changes

Find out more about our plans for Tube ticket office opening hours

- ▶ [Tube](#)
- ▶ [River](#)
- ▶ [Cycling](#)

- ▶ [Rail](#)
- ▶ [Assisted travel](#)
- ▶ [Walking](#)

- ▶ [Buses](#)
- ▶ [Trams](#)
- ▶ [Coaches](#)

- ▶ [DLR](#)
- ▶ [Driving](#)
- ▶ [Taxis & minicabs](#)

### Service updates

Last update: 17:39

[Now](#) [Later](#) [This weekend](#)

Bakerloo	Good service
Central	Good service
Circle	Good service
District	Good service
Hammersmith & City	Good service
Jubilee	Good service
Metropolitan	Good service
Northern	Good service
Piccadilly	Minor delays
Victoria	Good service
Waterloo & City	Good service
DLR	Good service
Overground	Good service
More: Buses, Roads, River...	

### Single fare finder

Get fares for Tube, DLR and Rail services



### Maps



ADD TO



### Journey Planner

From

Station or stop

To

Station or stop

Advanced options

ADD TO



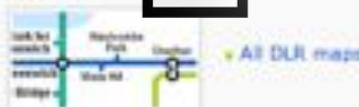
## Maps

### Tube



- » All Tube maps
- » Standard Tube map (PDF 0.21MB)
- » Large print Tube map (PDF 0.41MB)
- » Step-free guide (PDF 0.20MB)
- » Interactive tube map

### DLR



- » DLR System map (PDF 0.12MB)

### Tram



- » All Tram maps

- » Tramlink user guide (PDF 1.78MB)

### Visitors and tourists



- » All Visitor and...

### Bus



- » Bus maps
- » Searchable map showing bus stops and bus routes
- » Bus spider maps

Simplified bus spider maps by area

### Cycling



- » Barclays Cycle Hire
- » Cycle Journey Planner
- » Free local cycle guides

### Rail



- » All Rail maps

- » Oyster rail services map (PDF 0.26MB)

### River



### Journey Planner

From

Station or stop

To

Station or stop

Advanced options

### Results by Yell.com

**Rock Wine Bar & Restaurant**  
A Fine Afro-Caribbean Restaurant In Croydon, London, Specialise In Grill Food.

**Croydon & Sutton**

**Frene Jacques**  
Authentic French Cuisine - In The Heart Of Kingston - Beautiful River Views  
**Kingsbury - Inc.**  
**Wimbledon & Esher**

**Egham Indian Takeaway**  
Full Indian menu restaurant, quality takeaway service, licensed bar

**Richmond & Twickenham**

**Masala Lounge**  
12345  
**Enfield & Barnet**

**Zapfer Littman Tailoring**  
Bespoke Visiting Tailors, Savile Row Quality, Using The Finest Fabrics, At Home or Office  
**London Central**

# Tube map



MAYOR OF LONDON

 [tfl.gov.uk](http://tfl.gov.uk)

 [020 7222 1234](tel:020 7222 1234)

Transport for London



All Visitor and





acrossair

King's Cross

2.90 km / 1.80 miles

Nearest Airports

- Heathrow
- Gatwick
- Stansted
- Luton
- Preston
- Belfast
- Northumbria

HOTEL  
0.6 km / 0.37 miles

Nearest Airports

- Heathrow
- Gatwick
- Stansted
- Luton
- Preston
- Belfast
- Northumbria

Barbican

0.81 km / 0.50 miles

Nearest Airports

- Heathrow
- Gatwick

St. Paul's

0.50 km / 0.31 miles

Nearest Airports

- Heathrow

Hampstead Green

2.00 km / 1.24 miles

Nearest Airports

- Heathrow
- Gatwick
- Stansted
- Luton
- Preston
- Belfast
- Northumbria

Bank

0.36 km / 0.22 miles

Nearest Airports

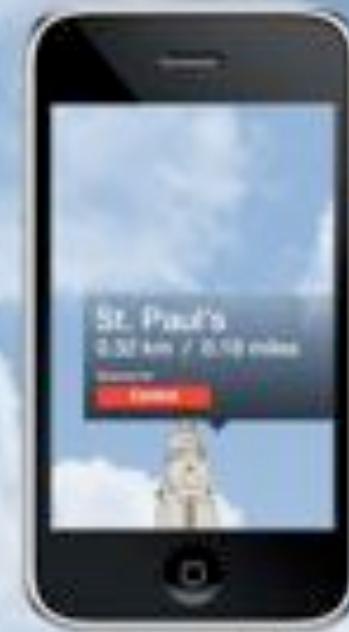
- Heathrow
- Gatwick
- Stansted
- Luton
- Preston
- Belfast
- Northumbria

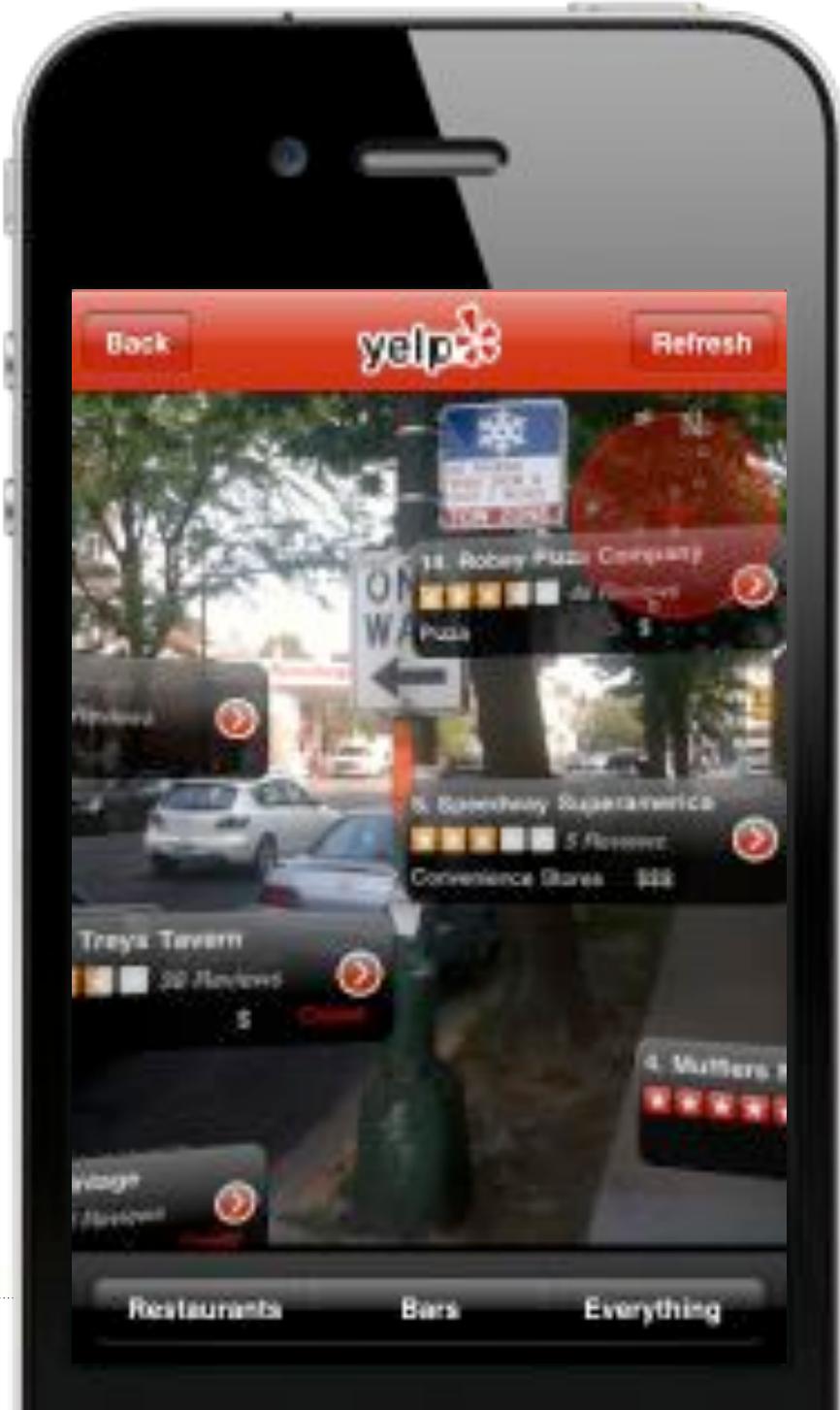
Mansion House

0.28 km / 0.17 miles

Nearest Airports

- Gatwick
- Heathrow





When discovered by users boosted their sustained traffic by 40 to 50 percent.

---

“It was sort of beyond our expectations. We had no idea.”

**Yelp CEO,  
Jeremy Stoppelman**

# Native App



- Location detection
- Device orientation
- Digital compass
- Video camera access

# Mobile Web



- Location detection
- Device orientation
- Digital compass

# Android 3.0 (ish)

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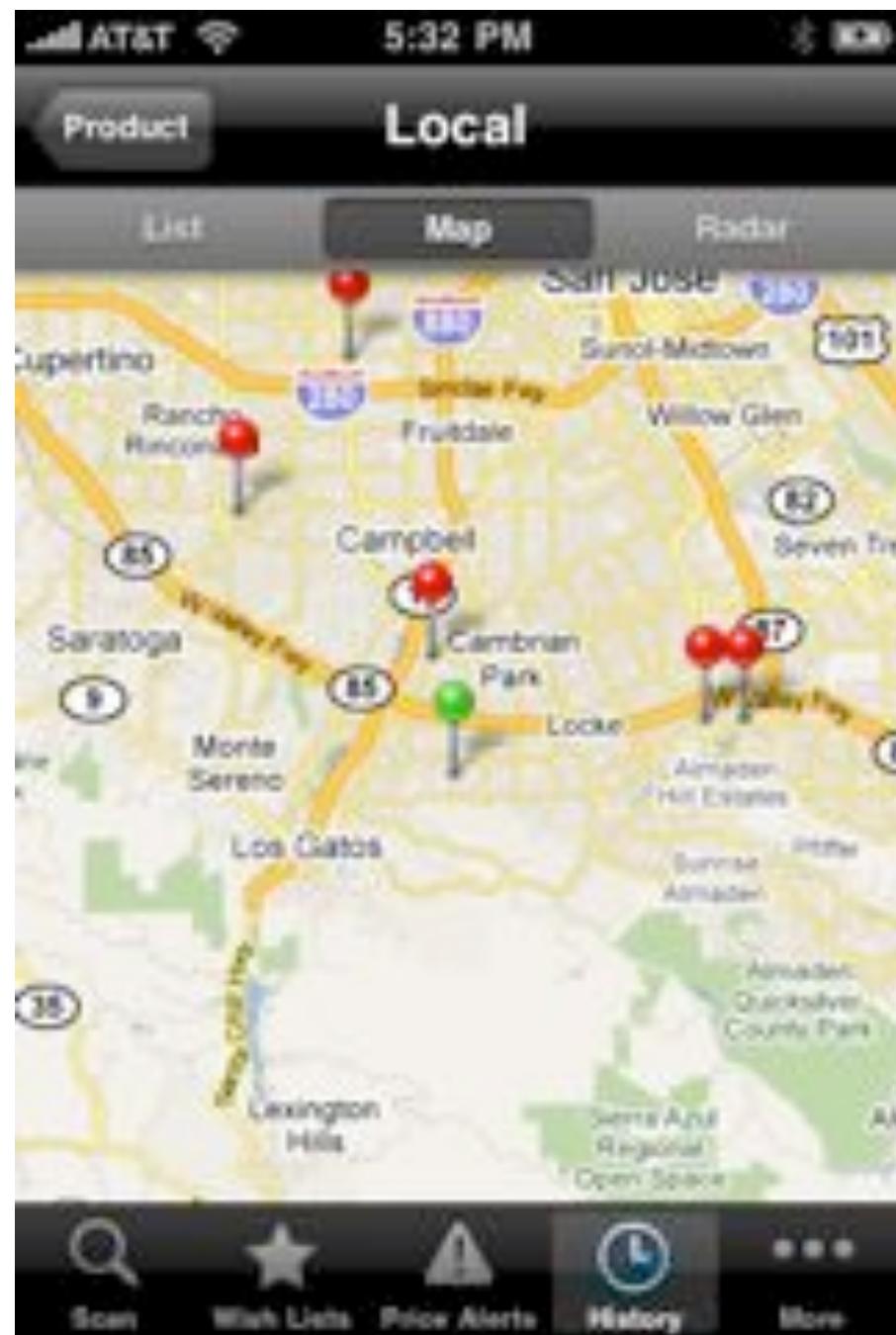


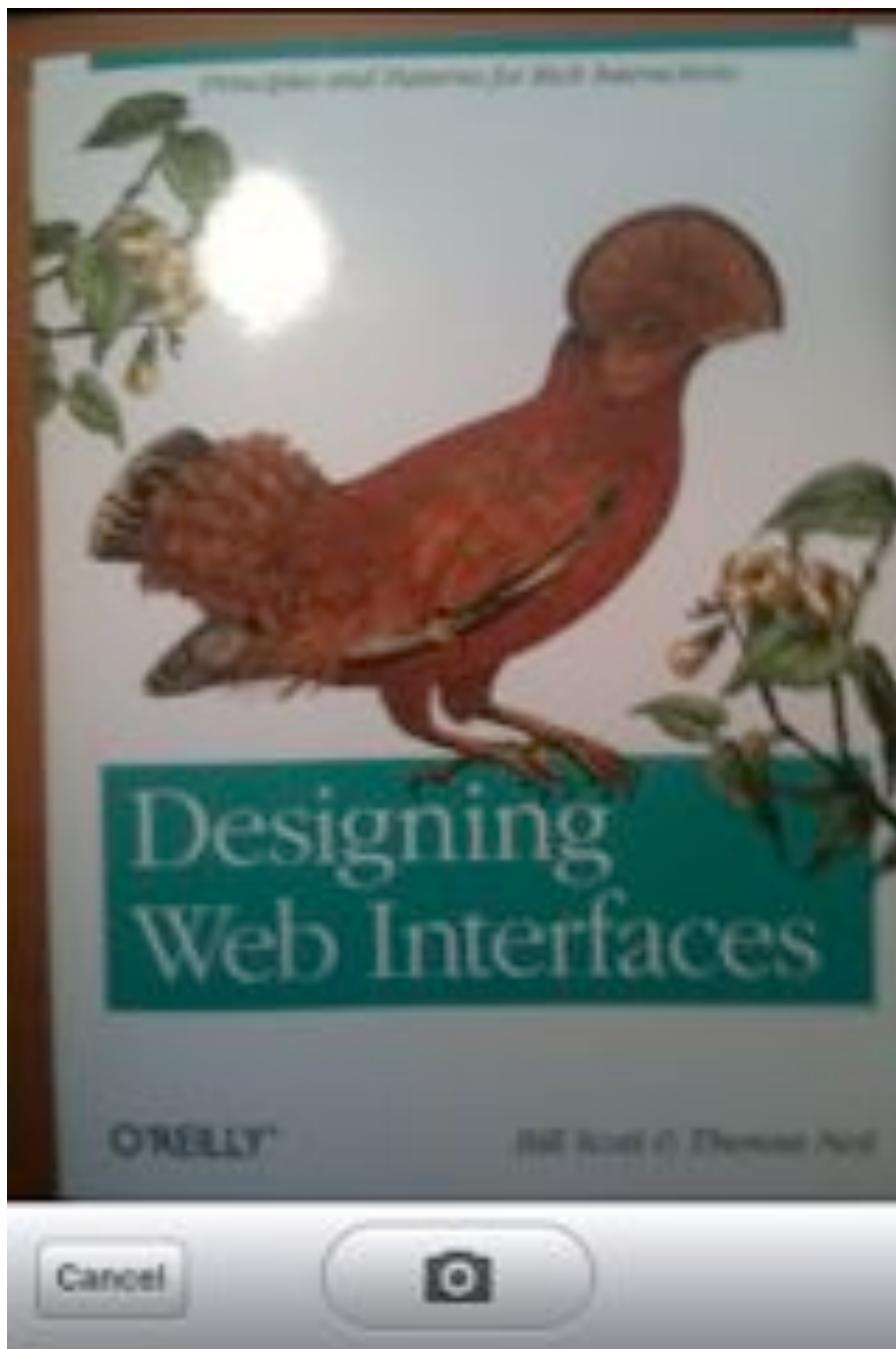
## **HTML Media Capture**

Allows web applications to access audio, image and video capture capabilities of the device.



## SCAN TO CHECKOUT





AT&T 5:12 PM

My Snaps SnapTell More

Designing Web Interfaces:  
Principles and Patterns for  
Rich Interactions (Paperback)  
Thumbnail (15)

Online prices (2) from \$31.49 >

Local prices (1) from \$35.99 >

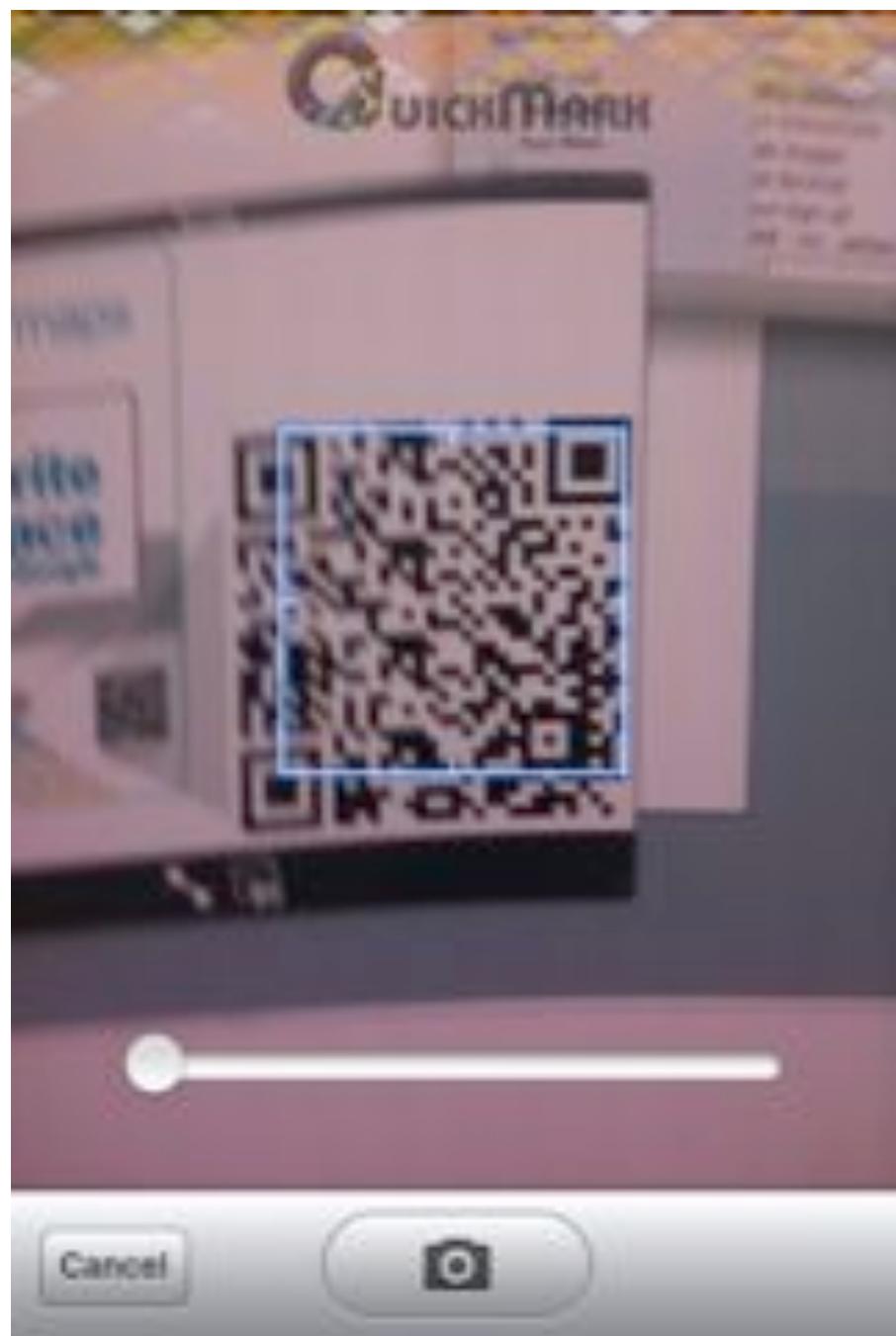
Amazon.com >  
New (36) from \$23.99; Used (5) from \$23.99

Google >

Wikipedia >

eBay >





AT&T 5:10 PM

Google Web Images Local more

Kasa Indian Restaurant - Indian Food Delivery

4001 18th Street  
San Francisco, CA 94114  
[www.kasaindian.com](http://www.kasaindian.com) - [web site](#)

★★★★☆ [14 reviews](#)

"Kasa was a nice take on Indian fast food." ...  
"San Francisco likes Indian food." ... "The portions were very generous and tasted really good." ...  
"And besides, who needs ambiance with an idea this good?" ... "I'm a little obsessed with Kasa... it's that good!" ... "I am hooked!"

[insiderpages.com](#), [citysearch.com](#)

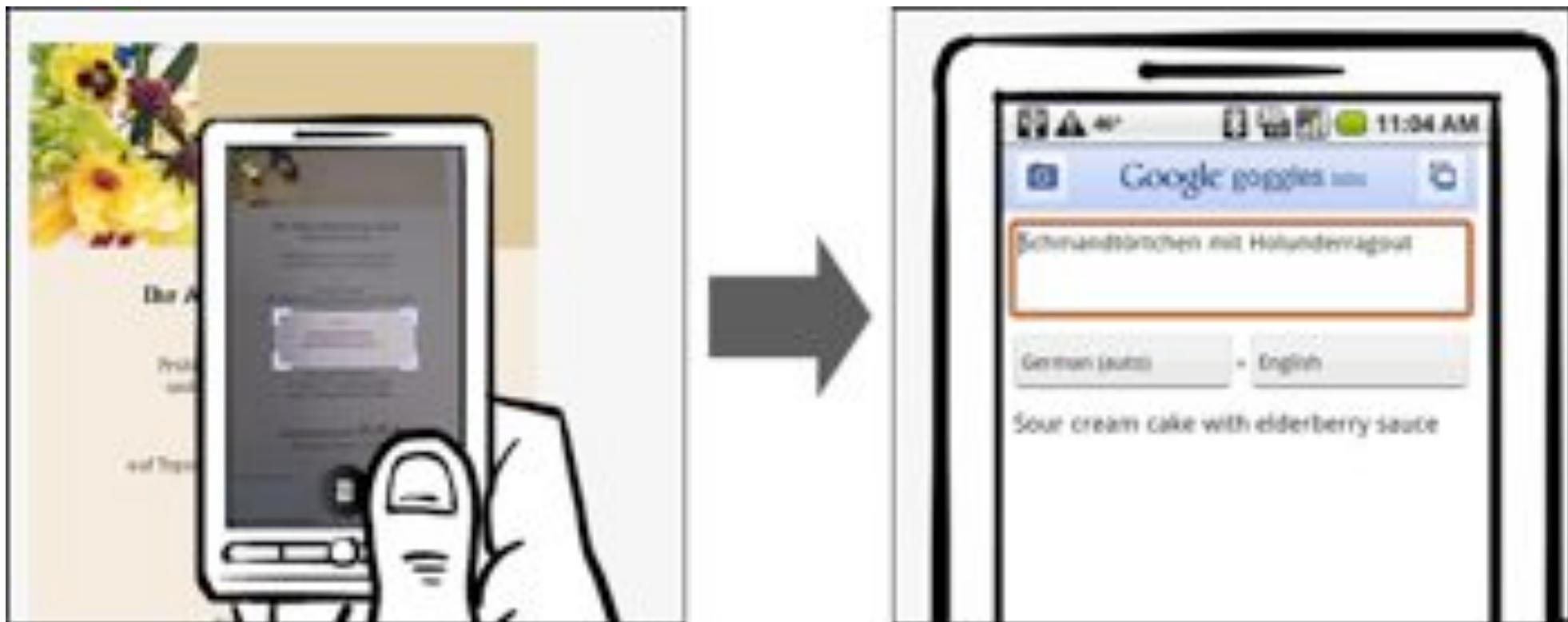
(415) 621-6940 [Map >](#)

**Details**

Hours Of Operation: Monday: 11:00AM - 10:00PM,

# Images as Input

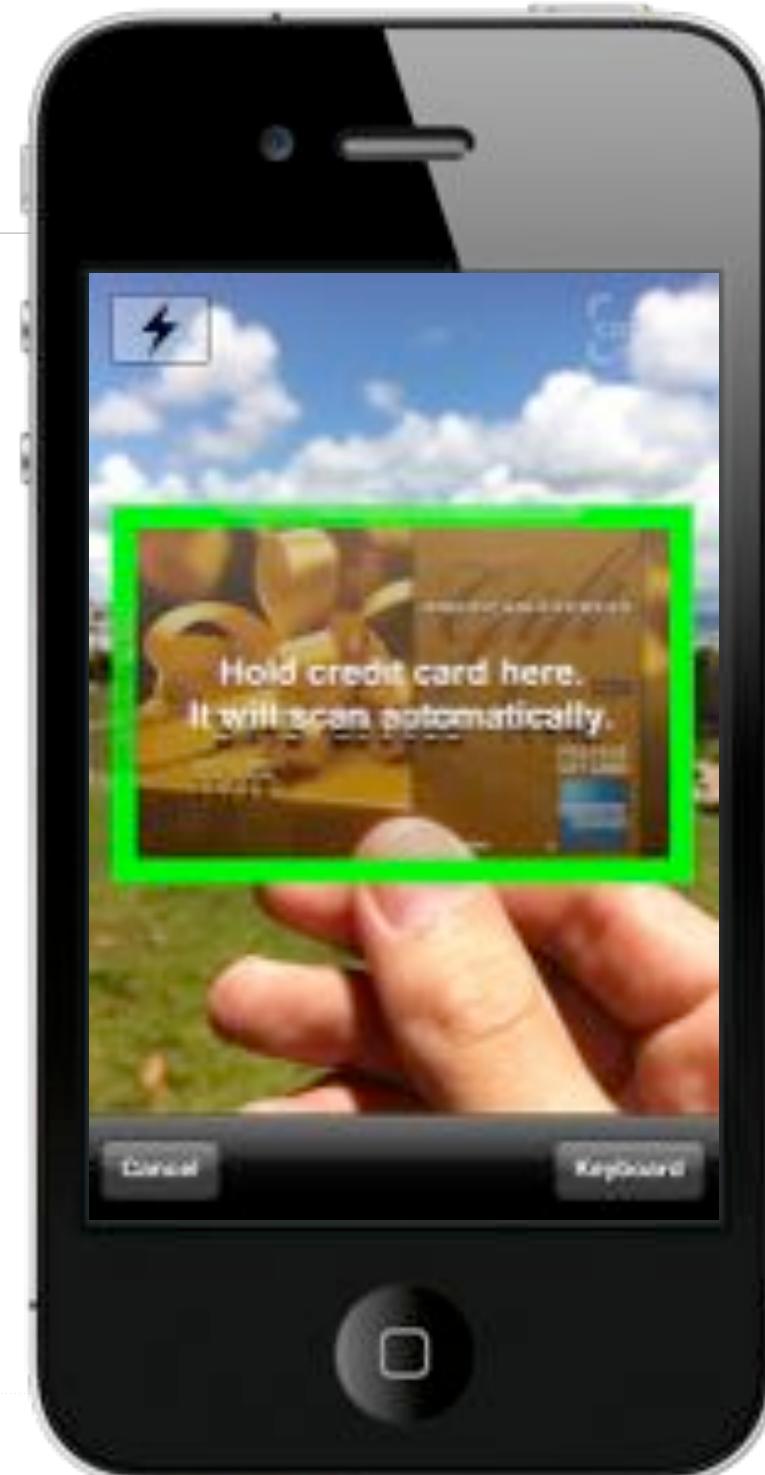
Google goggles  
labs



# Images as Input & Output



# Images as Input



# Images as Input



Front of check

# Nokia Point & Find

Nerd.  
Found.



**iPhone with  
an RFID/NFC  
reader**

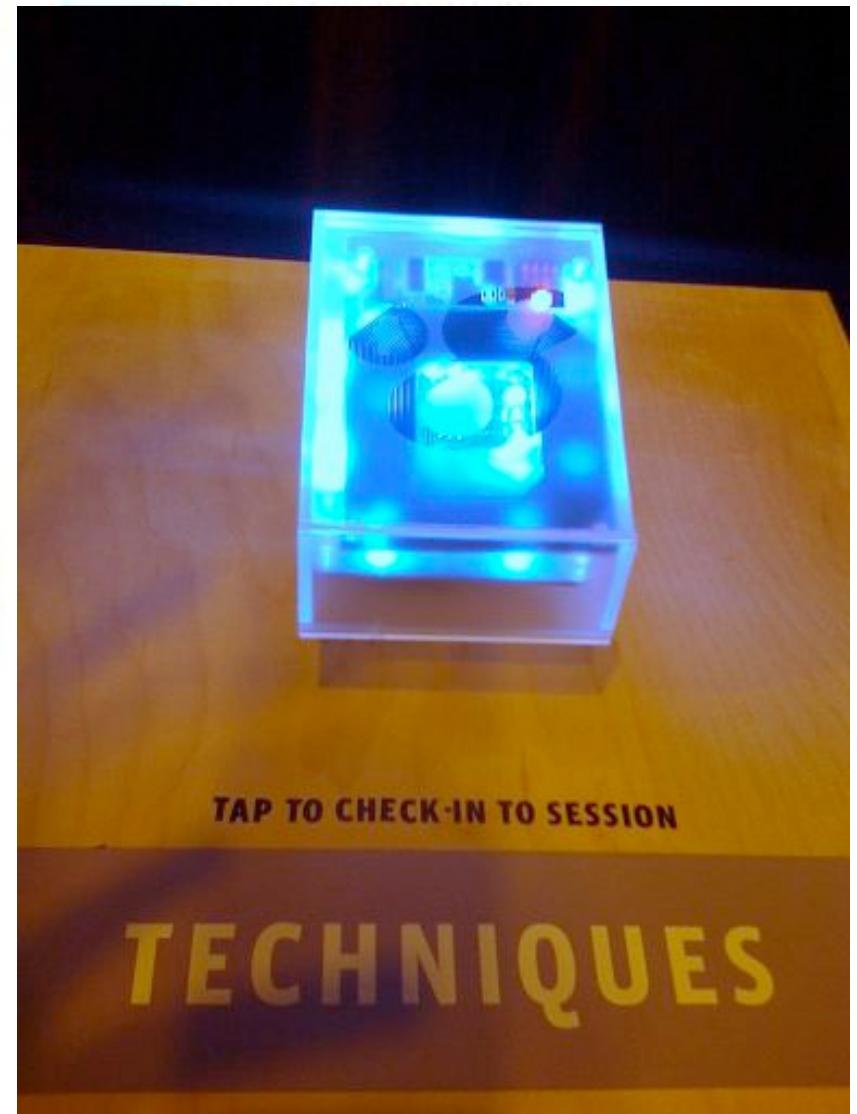


Link your token with your Facebook account



Enter number on back of Token:  
Enter Token number...  
841266923

Link Token



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---

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# MOBILE FIRST

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1. GROWTH = OPPORTUNITY
2. CONSTRAINTS = FOCUS
3. CAPABILITIES = INNOVATION



# MOBILE FIRST

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- @lukew
- [www.lukew.com](http://www.lukew.com)

## Mobile First!

- [abookapart.com](http://abookapart.com)