

Category	Normal score	International %ile	low	mid	high
Comprehensive Exam	88	87			
Preliminary Role-play #1	96	96			
Preliminary Role-play #2	97	96			
Final Role-play	60	52			
Overall	281	98			



Student: Rabia Tahir
School: Victoria Park CI
Association: Ontario
Competitive Event: Restaurant and Food Service Management Series

Comprehensive Exam Hospitality and Tourism Career Cluster Exam					
	Raw Score	ON %ile	Intl %ile	low	mid high
Business Law	100	100	100		
Communication Skills	100	100	100		
Customer Relations	75	33	62		
Economics	83	100	85		
Emotional Intelligence	88	50	83		
Financial Analysis	75	33	60		
Human Resources Management	100	100	100		
Information Management	86	75	90		
Market Planning	100	100	100		
Marketing	100	100	100		
Operations	92	66	87		
Pricing	100	100	100		
Product/Service Management	87	66	85		
Professional Development	100	100	100		
Promotion	100	100	100		
Quality Management	100	100	100		
Risk Management	100	100	100		
Selling	75	50	75		

Preliminary Role-play #1 Economics				
	Met Prof	Intl %ile	NV	BE ME EE
1. Demonstrate awareness of capabilities and limitations of the operation?	✓	96		
2. Describe factors that affect the business environment?	✓	95		
3. Identify factors affecting a business's profit?	✓	88		
4. Determine factors affecting business risk?	✓	92		
5. Explain the nature of corporate branding?	✓	72		
6. Reason effectively and use systems thinking?	✓	97		
7. Make judgments and decisions, and solve problems?	✓	100		
8. Communicate clearly?	✓	100		
9. Show evidence of creativity?	✓	86		
10. Overall impression and responses to the judge's questions	✓	100		

Final Role-play Promotion				
	Met Prof	Intl %ile	NV	BE ME EE
1. Explain the role of promotion as a marketing function?		62		
2. Describe the concept of promotion in the hospitality and tourism industry?		44		
3. Explain promotional methods used by the hospitality and tourism industry?		42		
4. Develop promotional materials?		71		
5. Create methods to market materials?		71		
6. Reason effectively and use systems thinking?		75		
7. Make judgments and decisions, and solve problems?		33		
8. Communicate clearly?		75		
9. Show evidence of creativity?		50		
10. Overall impression and responses to the judge's questions		66		

Preliminary Role-play #2 Product/Service Management				
	Met Prof	Intl %ile	NV	BE ME EE
1. Describe services offered by the hospitality and tourism industry?	✓	100		
2. Explain the nature of product extensions in the hospitality and tourism industry?	✓	89		

Key: NED = Not enough data, NV = No value, BE = Below Expectations, ME = Meets Expectations, EE = Exceeds Expectations

Met Prof = If this box is checked, the judge felt that the student possessed enough knowledge and skill to be employed in an entry-level position in the career area.

Category	Normal score	International %ile	low	mid	high
Comprehensive Exam	88	87	<div></div>	<div></div>	<div></div>
Preliminary Role-play #1	96	96	<div></div>	<div></div>	<div></div>
Preliminary Role-play #2	97	96	<div></div>	<div></div>	<div></div>
Final Role-play	60	52	<div></div>	<div></div>	
Overall	281	98	<div></div>	<div></div>	<div></div>



Student: Rabia Tahir
School: Victoria Park CI
Association: Ontario
Competitive Event: Restaurant and Food Service Management Series

Preliminary Role-play #2 Product/Service Management					
	Met Prof	Intl %ile	NV	BE	ME EE
3. Communicate core value of product/service?	✓	100	<div></div>	<div></div>	<div></div>
4. Differentiate between offering services and offering products in hospitality and tourism?	✓	100	<div></div>	<div></div>	<div></div>
5. Demonstrate awareness of operational needs?	✓	88	<div></div>	<div></div>	<div></div>
6. Reason effectively and use systems thinking?	✓	93	<div></div>	<div></div>	<div></div>
7. Make judgments and decisions, and solve problems?	✓	91	<div></div>	<div></div>	<div></div>
8. Communicate clearly?	✓	100	<div></div>	<div></div>	<div></div>
9. Show evidence of creativity?	✓	94	<div></div>	<div></div>	<div></div>
10. Overall impression and responses to the judge's questions	✓	77	<div></div>	<div></div>	<div></div>

Key: NED = Not enough data, NV = No value, BE = Below Expectations, ME = Meets Expectations, EE = Exceeds Expectations

Met Prof = If this box is checked, the judge felt that the student possessed enough knowledge and skill to be employed in an entry-level position in the career area.