

Category	Normal score	International %ile	low	mid	high
Comprehensive Exam	87	59			
Preliminary Case Study	94	91			
Final Case Study	98	90			
Overall	181	58			



Student: Victoria Wang
School: St. Robert CHS
Association: Ontario
Competitive Event: Business Law and Ethics Team Decision Making

Comprehensive Exam Business Management and Administration Career Cluster Exam					
	Raw Score	ON %ile	Intl %ile	low	mid high
Business Law	100	100	100		
Communications	100	100	100		
Customer Relations	100	100	100		
Economics	80	75	83		
Emotional Intelligence	87	80	85		
Financial Analysis	100	100	100		
Information Management	100	100	100		
Knowledge Management	85	100	87		
Marketing	100	100	100		
Operations	84	71	83		
Professional Development	100	100	100		
Project Management	71	50	71		
Quality Management	100	100	100		
Risk Management	75	66	75		
Strategic Management	66	40	66		

Preliminary Case Study Economics					
	Met Prof	Intl %ile	NV	BE	ME EE
1. Explain the types of economic systems?	✓	100			
2. Determine factors affecting business risk?	✓	90			
3. Explain the principles of supply and demand?	✓	90			
4. Explain the nature of business ethics?	✓	90			
5. Recognize and respond to ethical dilemmas?	✓	100			
6. Explain ethical considerations in providing information?	✓	100			
7. Explain information privacy, security, and confidentiality considerations in business?	✓	90			
8. Reason effectively and use systems thinking?	✓	100			
9. Make judgments and decisions, and solve problems?	✓	85			
10. Communicate clearly and show evidence of collaboration?	✓	100			
11. Show evidence of creativity?	✓	85			
12. Overall impression and responses to the judge's questions	✓	100			

Final Case Study Customer Relations					
	Met Prof	Intl %ile	NV	BE	ME EE
1. Demonstrate a customer service mindset?	✓	83			
2. Build and maintain relationships with customers?	✓	100			
3. Interpret business policies to customers/clients?	✓	100			
4. Explain the role of ethics in customer relationship management?	✓	100			
5. Explain the nature of effective communications?	✓	100			
6. Describe marketing functions and related activities?	✓	100			
7. Explain factors that influence customer/client/business buying behavior?	✓	85			
8. Reason effectively and use systems thinking?	✓	100			
9. Make judgments and decisions, and solve problems?	✓	100			
10. Communicate clearly and show evidence of collaboration?	✓	100			
11. Show evidence of creativity?	✓	100			
12. Overall impression and responses to the judge's questions	✓	100			

Key: NED = Not enough data, NV = No value, BE = Below Expectations, ME = Meets Expectations, EE = Exceeds Expectations

Met Prof = If this box is checked, the judge felt that the student possessed enough knowledge and skill to be employed in an entry-level position in the career area.