| Category               | Normal score | International %ile low mid high |     |    |      |  |
|------------------------|--------------|---------------------------------|-----|----|------|--|
|                        | 30010        | 70 IIC                          | IOW | mu | nign |  |
| Comprehensive Exam     | 85           | 64                              |     |    |      |  |
| Preliminary Case Study | 100          | 100                             |     |    |      |  |
| Final Case Study       | 86           | 35                              |     |    |      |  |
|                        |              |                                 |     |    |      |  |
| Overall                | 185          | 65                              |     |    |      |  |



Student: Grace Gong
School: PE Trudeau HS

Association: Ontario

Competitive Event: Financial Services Team

**Decision Making** 

| Comprehensive Exam<br>Finance Career Cluster Exam |       |      |      |              |  |  |  |
|---|-------|------|------|--------------|--|--|--|
|   | Raw   | ON   | Intl |              |  |  |  |
|   | Score | %ile | %ile | low mid high |  |  |  |
| Business Law                                      | 100   | 100  | 100  |              |  |  |  |
| Communications                                    | 75    | 50   | 75   |              |  |  |  |
| Customer Relations                                | 80    | 50   | 83   |              |  |  |  |
| Economics   | 100   | 100  | 100  |              |  |  |  |
| Emotional Intelligence                            | 100   | 100  | 100  |              |  |  |  |
| Financial Analysis                                | 78    | 87   | 85   |              |  |  |  |
| Financial-Information Management                  | 90    | 80   | 90   |              |  |  |  |
| Information Management                            | 100   | 100  | 100  |              |  |  |  |
| Marketing   | 0     | 50   | 50   |              |  |  |  |
| Operations  | 80    | 66   | 83   |              |  |  |  |

Professional Development

Risk Management

85

71 75

80

91

71

| Preliminary Case Study<br>Financial - Information Management |  |             |              | Final Case Study<br>Economics |    |       |   |   |
|--|--|-------------|--------------|-------------------------------|----|-------|---|---|
| gh   |  | Met<br>Prof | Intl<br>%ile | NV I                          | BE | ME EE |   | Met   Intl   Prof   %ile   NV   BE   ME   EE  |
|  | Explain the nature and scope of<br>the financial-information<br>management function? | 1           | 100          |                               |    |       |   | 1. Identify the impact of small business/entrepreneurship on market economies?   ✓ 40 |
|  | Explain the role of ethics in financial-information                                  | 1           | 100          |                               |    |       |   | 2. Determine factors affecting business risk?   |
| -  | management?  3. Describe the use of technology                                       |             |              |                               |    |       |   | 3. Explain the concept of competition?  |
|  | in the financial-information management function?                                    | 1           | 100          |                               |    |       |   | 4. Discuss the measure of consumer spending as an   ✓ 50                              |
|  | 4. Describe techniques used to<br>analyze customer financial<br>information?         | 1           | 100          |                               |    |       | . | economic indicator?  5. Explain how organizations adapt to today's markets?           |
|  | Explain the principles of data analysis?   | 1           | 100          |                               |    |       |   | 6. Describe the role of financial institutions?                                       |
|  | 6. Translate research findings into actionable business recommendations?             | 1           | 100          |                               |    |       |   | 7. Discuss considerations in selecting a financial-services provider?                 |
|  | 7. Explain legal issues associated with information management?                      | 1           | 100          |                               |    |       |   | 8. Reason effectively and use systems thinking?                                       |
|  | 8. Reason effectively and use<br>systems thinking?                                   | 1           | 100          |                               |    |       |   | 9. Make judgments and decisions, and solve problems?                                  |
|  | 9. Make judgments and decisions, and solve problems?                                 | 1           | 100          |                               |    |       |   | 10.Communicate clearly and show evidence of collaboration?                            |
|  | 10.Communicate clearly and show evidence of collaboration?                           | 1           | 100          |                               |    |       |   | 11. Show evidence of creativity? ✓ 75  12. Overall impression and                     |
|  | 11. Show evidence of creativity?   | 1           | 100          |                               |    |       |   | responses to the judge's  |
|  | 12.Overall impression and responses to the judge's questions                         | 1           | 100          |                               |    |       |   | questions   |

Key: NED = Not enough data, NV = No value, BE = Below Expectiations, ME = Meets Expectations, EE = Exceeds Expectations

Met Prof = If this box is checked, the judge felt that the student possessed enough know ledge and skill to be employed in an entry-level position in the career area.