Category	Normal score	International %ile	low	mid	high
Comprehensive Exam	85	92			
Preliminary Role-play #1	97	96			
Preliminary Role-play #2	97	95			
Final Role-play	97	94			
Overall	279	100			

DECA™

2018 International Career Development Conference

Student: Jiale Tom Tian
School: Vaughan SS
Association: Ontario
Competitive Event: Business Finance Series

Comprehensive Exam
Finance Career Cluster Exam

	Raw Score	ON %ile	Intl %ile	low mid high
Business Law	87	100	85	
Communications	100	100	100	
Customer Relations	100	100	100	
Economics	60	50	60	
Emotional Intelligence	87	66	80	
Financial Analysis	82	75	89	
Financial-Information Management	90	100	85	
Information Management	100	100	100	
Marketing	0	50	50	
Operations	100	100	100	
Professional Development	78	60	62	
Risk Management	85	75	83	

Preliminary Role-play #1
Economics

	Met Prof	Intl %ile	NV BE ME EE
1. Discuss external forces affecting a company's value?	✓	83	
2. Distinguish between economic goods and services?	✓	76	
3. Describe the concepts of economics and economic activities?	✓	94	
4. Determine economic utilities created by business activities?	✓	100	
5. Explain the principles of supply and demand?	✓	100	
6. Reason effectively and use systems thinking?		63	
7. Make judgments and decisions, and solve problems?	✓	90	
8. Communicate clearly?	✓	93	
9. Show evidence of creativity?	✓	100	
10. Overall impression and responses to the judge's questions	✓	96	

Preliminary Role-play #2
Financial Analysis

	Met Prof	Intl %ile	NV BE ME EE
1. Explain the nature of balance sheets?	✓	78	
2. Explain how value is created for a company?	✓	91	
3. Maintain financial records?	✓	93	

Final Role-play
Economics

	Met Prof	Intl %ile	NV BE ME EE
1. Explain the concept of private enterprise?	✓	100	
2. Identify factors affecting a business's profit?	✓	100	
3. Determine factors affecting business risk?	✓	62	
4. Explain the concept of competition?	✓	100	
5. Discuss the nature of short-term (operating) financial plans?	✓	100	
6. Reason effectively and use systems thinking?	✓	100	
7. Make judgments and decisions, and solve problems?	✓	100	
8. Communicate clearly?	✓	100	
9. Show evidence of creativity?	✓	100	
10. Overall impression and responses to the judge's questions	✓	100	

Key: NED = Not enough data, NV = No value, BE = Below Expectations, ME = Meets Expectations, EE = Exceeds Expectations

Met Prof = If this box is checked, the judge felt that the student possessed enough knowledge and skill to be employed in an entry-level position in the career area.

Category	Normal score	International %ile	low	mid	high
Comprehensive Exam	85	92			
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Preliminary Role-play #2
Financial Analysis

	Met Prof	Intl %ile	NV	BE	ME	EE
4. Discuss the analysis of a company's financial situation using its financial statements?	✓	100				
5. Explain the need for financial information?	✓	76				
6. Reason effectively and use systems thinking?		59				
7. Make judgments and decisions, and solve problems?	✓	87				
8. Communicate clearly?	✓	86				
9. Show evidence of creativity?	✓	82				
10. Overall impression and responses to the judge's questions	✓	92				

Key: NED = Not enough data, NV = No value, BE = Below Expectations, ME = Meets Expectations, EE = Exceeds Expectations

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