Category	Normal score	Inter	nation low	al mid	high
Preliminary Written Entry	49	78			
Preliminary Oral Presentation	37	89			
Final Written Entry	50	66			
Final Oral Presentation	35	28			
Overall	86	81			



Student: Siyao Chen

School: Richmond Hill HS

Association: Ontario

Competitive Event: Sports and Entertainment

Marketing Operations

Research

Preliminary Written Entry		Final Written Entry								
	Met Prof	Intl %ile	NV BE ME EE		Met Prof	Intl %ile	NV	BE	ME	EE
Executive Summary: One- to three-page description of the project	1	77		Executive Summary: One- to three-page description of the project	1	100				
Description of the business or organization		75		Description of the business or organization		50				
Description of the community (economic, geographic, demographic and socioeconomic factors)		50		Description of the community (economic, geographic, demographic and socioeconomic factors)		33				
Overview of the business or organization's current customer experience		75		Overview of the business or organization's current customer experience		66				
Description and rationale of research methodologies selected to conduct the research study	1	75		Description and rationale of research methodologies selected to conduct the research study	1	66				
6. Process used to conduct the selected research methods	1	75		Process used to conduct the selected research methods	1	66				
7. Findings of the research study	1	100		7. Findings of the research study	1	66				
Conclusions based on the findings	1	100		Conclusions based on the findings	1	66				
Objectives and rationale of the proposed strategic plan	1	85		Objectives and rationale of the proposed strategic plan	1	100				
10.Proposed activities and timelines	1	85		10.Proposed activities and timelines	1	66				
11. Proposed metrics or key performance indicators to measure plan effectiveness	1	85		11. Proposed metrics or key performance indicators to measure plan effectiveness	1	100				
12.Costs associated with proposed strategies	1	100		12.Costs associated with proposed strategies	1	100				
13.Professional layout, neatness, proper grammar, spelling and w ord usage	✓ Kev: N	100	Not enough data N	13.Professional layout, neatness, proper grammar, spelling and V = No value, BE = Below Expectiation	✓ s MF	100 = Mee	ots F	ixnect	tation	s F

to be employed in an entry-level position in the career area.

Exceeds Expectations

Met Prof = If this box is checked, the judge felt that the student possessed enough know ledge and skill

Category	Normal	International					
Category	score	%ile	low	mid	high		
Preliminary Written Entry	49	78					
Preliminary Oral Presentation	37	89					
Final Written Entry	50	66					
Final Oral Presentation	35	28					
Overall	86	81					



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Preliminary Oral Presentation Oral Presentation Score		Final Oral Presentation								
	Met Prof	Intl %ile	NV BE ME EE		Met Prof	Intl %ile	NV	BE	ME	EE
Opening presentation: description of the plan; organization, clarity and effectiveness of the presentation	1	100		Opening presentation: description of the plan; organization, clarity and effectiveness of the presentation	1	66				
Describe methods used to design research study?	1	100		Describe methods used to design research study?	1	100				
Interpret the research data into information for decision-making?	1	85		Interpret the research data into information for decision-making?	1	66				
Describe strategies and approaches for leading change?	1	83		Describe strategies and approaches for leading change?	1	50				
Describe the nature of budgets?	1	100		Describe the nature of budgets?	1	50				
6. Professional standards (appearance, poise, confidence), presentation technique, effective use of visuals and participation of all	1	83		Professional standards (appearance, poise, confidence), presentation technique, effective use of visuals and participation of all	1	50				

Key: NED = Not enough data, NV = No value, BE = Below Expectiations, ME = Meets Expectations, EE = Exceeds Expectations

Met Prof = If this box is checked, the judge felt that the student possessed enough knowledge and skill to be employed in an entry-level position in the career area.