

# Dudon Wai

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**OBJECTIVE:** Technology enthusiast seeking to leverage 8 years of engineering and startup experience to build great products.

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## AREAS OF EXPERTISE

### PRODUCT MANAGEMENT

Strategic Planning & Execution • User Experience • Market & Customer Research • New Product Development & Launch

### ENGINEERING DESIGN

Technical Specification • Safety & Regulatory • Budgeting • Scheduling • Operations

### LANGUAGES, DATABASES & CLOUD

*Languages:* Python • Java • HTML/CSS  
*Databases:* NoSQL • PostgreSQL • XML • JSON  
*Cloud:* Google Cloud Platform • AWS

### MACHINE LEARNING & DATA SCIENCE

Supervised • Unsupervised • Reinforcement • Data Processing & Feature Selection • Std. Deviation • Variance • Confidence & Significance

### MARKETING & SALES

Growth • Social • Advertising • Content • Business Development • Public Speaking

## EDUCATION

### GEORGIA INSTITUTE OF TECHNOLOGY MS IN COMPUTER SCIENCE

Attended 2017 | Online  
Specialization: Machine Learning

### UNIVERSITY OF WATERLOO

BS IN MECHANICAL ENGINEERING  
Grad April 2014 | Waterloo, ON, Can  
Specialization: Management Science

## CERTIFICATIONS

**UDACITY** | CS, Statistics, Machine Learning  
**ONE MONTH** | Python, Rails, Growth, Startups  
**GOOGLE ADWORDS** | Certified: dudonwai  
**SILICON VALLEY BUSINESS REVIEW 2015**  
Growth Hacking via Andrew Chen, Brian Balfour

## INVOLVEMENT

**CDL-Rockies 2018** | Startup Accelerator  
**NEXTAI 2017** | Startup Incubator for AI  
**SHELL ECO-MARATHON** | Operations  
**WORK NICER** | Entrepreneur-in-Residence  
**CALGARY DROP-IN CENTER** | Shell Sponsor

## WORK EXPERIENCE

### UNSIST | CO-FOUNDER & CEO | [NEXTAI 2017](#) | [CDL 2018](#) | [Unsist.com](#)

Feb 2017 – Jul 2018 | Toronto, ON, Can and Calgary, AB, Can

Co-founded an data science startup to improve decision-making for capital intensive Oil & Gas projects. Conducted market and customer research, completed data projects for 3 clients (company sizes \$10M-\$1B), and developed 2 software products.

### PETRORECRUIT | CO-FOUNDER & UX | [PetroRecruit.com](#)

May 2015 – Feb 2017 | Calgary, AB, Can

Built a talent webapp in Ruby. Product spec and implementation of resume upload and job post aggregation. Focused on UX for employers, recruiters and applicants.

### GREYADV | CO-FOUNDER & CEO | [GreyADV.com](#)

Nov 2015 – Dec 2016 | Calgary, AB, Can

Led WordPress and HTML/CSS web development firm partnering with SMBs in oil & gas and e-commerce industries. Sponsored website and startup workshops for businesses and members of the local Calgary community at Work Nicer coworking.

### SHELL CANADA | DRILLING ENGINEER

Sep 2014 – Feb 2017 | Calgary, AB, Can

Designed and executed drilling operations \$50M+ annually in the office and field. Optimized parameters and supply chain processes. Updated quarterly cost & schedule estimates & plans for upcoming years. Integrated OpenWells (SQL database) and SAP.

### SHELL CANADA, ABC GROUP, MAGNA INT'L, DOFASCO | ENGINEERING INTERN

Sep 2009 – Apr 2014 | Toronto, ON, Can and Hamilton, ON, Can

Broad experiences in petroleum, automotive, manufacturing and steel industries, for a total 24 months of work in design, operations and QA roles.

## PROJECT EXPERIENCE

### DEVELOPMENT OF DATA PLATFORM AND SERVICES PORTAL – UNSIST

Interviewed 10+ potential users, iterated on wireframes, mockups and MVPs, deployed [Energy Data Platform](#) and [Unsist Computing](#), improving the product based on usage.

### CAPEX FORECASTING AND OPTIMIZATION IN OIL & GAS – UNSIST

Modelled equipment performance for rig fleet optimization (Beaver Drilling), reviewed historical drilling operations to forecast 2018 performance (Birchcliff Energy, [TSE:BIR](#)), and benchmarked supply chain for contracts (Crew Energy, [TSE:CR](#))

### FREELANCE WEB DEVELOPMENT – GREYADV

Reached out to 1000+ SMBs through 4 email campaigns. Bid for 10+ projects, awarded 4 and executed as lead developer. Provided [web dev workshop](#) to first-time founders. Projects: [Okotoks Farmers Market](#), [Stable Legs](#), [PetroRecruit](#).

### DRILLING OPERATIONS KPI/OKR TRACKING – SHELL

Analyzed real-time drilling data with Pason and ProNova. Examined project performance by drilling rate (ft/day), cost and time and report daily operations.

### PREDICTIONS WITH WEKA – GEORGIA TECH

Independently explored UCI datasets for letter recognition and American census data, to understand the behaviour and applications of various machine learning algorithms.  
*Supervised:* Decision Tree, kNN, ANN, SVM. *SL:* [Letter Recognition & Adult Income](#)  
*Unsupervised:* k-means, EM, PCA, ICA, RP, IG. *UL:* [Letter Recognition & Adult Income](#)