# Online Appendix – Asymmetric Labor-Supply Responses to Wage Changes: Experimental Evidence from an Online Labor Market\*

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#### Abstract

Online Appendix for the paper "Asymmetric Labor-Supply Responses to Wage Changes: Experimental Evidence from an Online Labor Market".

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# B Experimental Instructions

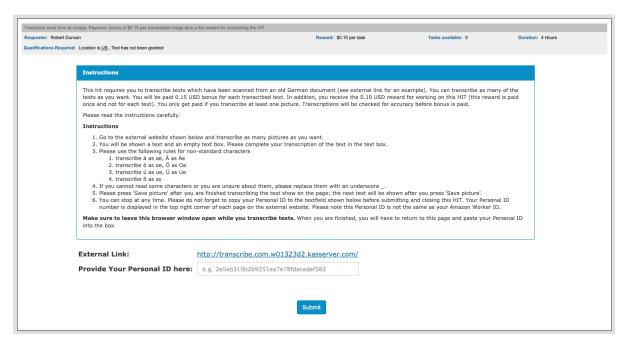
In the following, we list all instructions shown to workers on Amazon Mechanical Turk. Since we implemented our experiment as a field experiment in an actual working environment on mTurk, we didn't present participants with explicit *experimental* instructions but rather with working instructions:

- 1. Entry Page of Our Task on Amazon's Mechanical Turk (see Appendix B.1)
- 2. Entry Page on the External Page Used for Transcription (see Appendix B.2)
- 3. External Transcription Website (see Appendix B.3)
- 4. Wage Change Notification on External Website (see Appendix B.4)
- 5. Maximum Number of Pictures Reached (see Appendix B.5)

### B.1 Entry Page of Our Task on Amazon's Mechanical Turk

Upon selecting our task ("HIT") from the list of possible tasks currently available on mTurk, workers were presented with the following information:

Figure B.1: Initial Description of HIT on mTurk



We instructed workers to switch to an external webpage (see URL at the bottom of the HIT entry page) and start transcribing pictures if they are interested in the task.

### B.2 Entry Page on the External Page Used for Transcription

Once workers accepted our task and followed the URL to the external webpage we referred them to, we shows them the following instructions and an example of the pieces of text to be transcribed:

Figure B.2: Welcome Message and Instructions on our Website

### Transcribe pictures

Personal ID: 789db7d48af873208f7f253a6cd5a24c

Transcribed pictures: 0

Current bonus per picture: 0.15 USD

#### Welcome.

Thank you for working on this hit. This hit requires you to transcribe texts which have been scanned from an old German document (see below for an example). You can transcribe as many of the texts as you want; a new text will be presented when you hit the 'Save picture' button. You will be paid 0.15 USD bonus for each transcribed text. In addition, you receive the 0.10 USD reward as shown on the Amazon Mechanical Turk page for working on this HIT (this reward is paid once and not for each text). You only get paid if you transcribe at least one picture. Transcriptions will be checked for accuracy before bonus is paid.

To the top right of this web page you see your personal ID. Please submit this personal identifier to Amazon Mechanical Turk in order to complete this assignment.

#### Instructions

- Your Personal ID number is shown in the top right corner of each page. Please submit this personal identifier to Amazon Mechanical Turk in order to complete this assignment.
- 2. You will be shown a text and an empty text box. Please complete your transcription of the text in the text box.
- 3. Please use the following rules for non-standard characters
  - 1. transcribe ä as ae, Ä as Ae
  - 2. transcribe ö as oe, Ö as Oe
  - 3. transcribe ü as ue, Ü as Ue
  - 4. transcribe ß as ss
- 4. If you cannot read some characters or you are unsure about them, please replace them with an underscore
- Please press 'Save picture' after you are finished transcribing the text show on the page; the next text will be shown after you press 'Save picture'.
- 6. You can stop at any time. Please do not forget to copy your Personal ID to the Amazon Turk Website before submitting and closing this HIT

ve Prozessdaten erfassen seit der Einführung der Abgeltungsteuer nur noch einen Teil der Einkommensverteilung. Analysen der Vermögensverteilung beruhen seit der Abschaffung der Vermögensteuer ausschließlich auf den genannten Haushaltsbefragungen und sind mit entsprechen großen Schätzfehlern verbunden.

Start now

Upon entering this external webpage, we assigned workers a unique personal ID and assigned them randomly to either the control group, the wage increase, or the wage decrease group. The personal ID was shown during every step of the experiment (see top right corner). The assignment to control/treatment groups was not disclosed at any point during the task.

# **B.3** External Transcription Website

After clicking on "Start now", we presented workers with the following page to start transcribing and enter their transcription of the first randomly selected picture showing German language text:

Figure B.3: Transcription Website

# **Transcribe pictures**

Personal ID: 59f3ef822da0a2358877584c02bcc98a Transcribed pictures: 0 Current bonus per picture: 0.15 USD

structions	
	and an empty text box. Please complete your transcription of the text in the text box.
	following rules for non-standard characters
	eä as ae, Ä as Ae
	o ö as oe, Ö as Oe
	e ü as ue, Ü as Ue
4. transcribe	
	ad some characters or you are unsure about them, please replace them with an underscore
picture'.	save picture' after you are finished transcribing the text show on the page; the next text will be shown after you press 'Sav
5. You can stop at HIT	any time. Please do not forget to copy your Personal ID to the Amazon Turk Website before submitting and closing this
ch unterha	Der überwiegende Teil der Vermögensübertragungen findet je- lb der Freibeträge statt und ist daher in den Daten nicht enthal-
ch unterha n. Außerde	The first term of the first te
ch unterha n. Außerde	lb der Freibeträge statt und ist daher in den Daten nicht enthal- m lassen sich einzelne Steuerfälle in der Statistik weder auf der
ch unterha n. Außerde	lb der Freibeträge statt und ist daher in den Daten nicht enthal- m lassen sich einzelne Steuerfälle in der Statistik weder auf der
ch unterha n. Außerde	lb der Freibeträge statt und ist daher in den Daten nicht enthal- m lassen sich einzelne Steuerfälle in der Statistik weder auf der
ch unterha n. Außerde	lb der Freibeträge statt und ist daher in den Daten nicht enthal- m lassen sich einzelne Steuerfälle in der Statistik weder auf der

After hitting "Save picture", the transcription was saved and the page reloaded showing another picture for transcription.

### B.4 Wage Change Notification on External Website

After transcribing the sixth picture, we presented workers with a treatment notification, which read as follows (exemplarily for the wage decrease group):

Figure B.4: Treatment Notification

### **Transcribe pictures**

Personal ID: 789db7d48af873208f7f253a6cd5a24c Transcribed pictures: 6 Current bonus per picture: 0.12 USD

Thank you for transcribing these pictures. As written in the introduction, we will grant a bonus of 0.15 USD for each of these pictures.

There are additional pictures that you can transcribe. However, the bonus payment for each additional picture will be 0.12 USD from

If you want to stop and exit, just copy your Personal ID to the Amazon Turk Website and submit the HIT.

now on. You will receive 0.15 USD bonus for each of the 6 pictures you transcribed so far, though.

Continue

The notifications for the wage increase group differed only in the new wage (0.18 USD instead of 0.12 USD). For the control group, we reminded workers of their wage rate: "Just as before, the bonus for each additional picture will be 0.15 USD."

### B.5 Maximum Number of Pictures Reached

Workers could stop at any point, return to the mTurk main page, and submit their Personal ID to ensure payment and end the task. If they continued transcribing until the 50th picture, we presented them with the following notification:

Figure B.5: Maximum Number of Transcriptions

# **Transcribe pictures**

Personal ID: 59f3ef822da0a2358877584c02bcc98a Transcribed pictures: 0 Current bonus per picture: 0.15 USD

#### Thanks.

Thank you very much for your participation. There are no more texts available. You will receive your payment as a bonus, after we have checked you work. Please copy your Personal ID and do not forget to submit the HIT on Amazon Mechanical Turk!

Your Personal ID: 59f3ef822da0a2358877584c02bcc98a

We thanked workers and asked them to return to the mTurk main page and submit their Personal ID to finish the HIT.

# C Robustness: Effect of Forum Post

0.4 0.333 Share Quitting After Intervention 0.299 0.3 0.147 0.135 0.1 0.080 0.034 0.0 Before After **Before** After **Before** After Control Group Increase Group Decrease Group

Figure C.1: Extensive Margin – Before vs. After Forum Post

Notes: The figure depicts the share of subjects in each group who quit the labor task immediately after seeing the treatment notification (i.e., share of subjects who transcribed six pictures but not a seventh one). Before and After indicate whether the observation was sampled before or after the task was discussed online (see Section ??). The number of observations sampled before the forum post is 484 with 152 subjects in the control group, 165 subjects in the wage increase group, and 167 subjects in the wage decrease group. The number of observations sampled after the forum post is 674 with 241 subjects in the control group, 202 subjects in the wage increase group, and 231 subjects in the wage decrease group.

15.0 - 13.329 13.436 13.915 10.801 15.109 10.801 15.109

Figure C.2: Number of Transcribed Pics – Before vs. After Forum Post

Notes: The figure depicts for each group the average number of images that subjects transcribed. Before and After indicate whether the observation was sampled before or after the task was discussed online (see Section ??). The number of observations sampled before the forum post is 484 with 152 subjects in the control group, 165 subjects in the wage increase group, and 167 subjects in the wage decrease group. The number of observations sampled after the forum post is 674 with 241 subjects in the control group, 202 subjects in the wage increase group, and 231 subjects in the wage decrease group.

Before

Increase Group

After

Before

Decrease Group

After

0.0

Before

Control Group

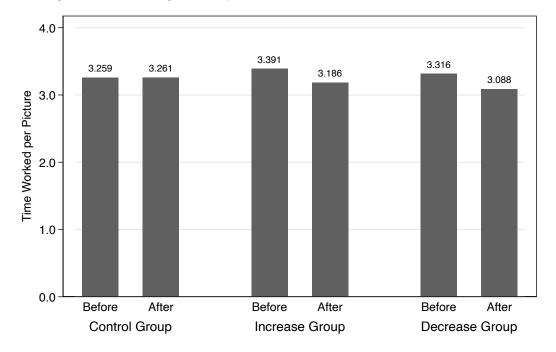
After

40.0 37.090 35.897 35.155 32.293 Total Time Worked on the Task 29.954 30.0 24.288 20.0 10.0 0.0 Before After **Before** After Before After Control Group Increase Group Decrease Group

Figure C.3: Total Time Worked – Before vs. After Forum Post

Notes: The figure depicts for each group the average time (in minutes) that subjects totally spent on working on the labor task. Before and After indicate whether the observation was sampled before or after the task was discussed online (see Section ??). The number of observations sampled before the forum post is 484 with 152 subjects in the control group, 165 subjects in the wage increase group, and 167 subjects in the wage decrease group. The number of observations sampled after the forum post is 674 with 241 subjects in the control group, 202 subjects in the wage increase group, and 231 subjects in the wage decrease group.

Figure C.4: Average Time per Picture – Before vs. After Forum Post



Notes: The figure depicts for each group the average time (in minutes) that subjects spent working on one image. Before and After indicate whether the observation was sampled before or after the task was discussed online (see Section ??). The number of observations sampled before the forum post is 484 with 152 subjects in the control group, 165 subjects in the wage increase group, and 167 subjects in the wage decrease group. The number of observations sampled after the forum post is 674 with 241 subjects in the control group, 202 subjects in the wage increase group, and 231 subjects in the wage decrease group.

0.971 1.0 0.970 0.971 0.971 0.961 0.962 8.0 0.6 Accuracy 0.4 0.2 0.0 Before After After After Before Before Control Group Increase Group Decrease Group

Figure C.5: Accuracy – Before vs. After Forum Post

Notes: The figure depicts for each group the average transcription accuracy, i.e., the average share of characters in each image that is transcribed correctly. Before and After indicate whether the observation was sampled before or after the task was discussed online (see Section ??). The number of observations sampled before the forum post is 484 with 152 subjects in the control group, 165 subjects in the wage increase group, and 167 subjects in the wage decrease group. The number of observations sampled after the forum post is 674 with 241 subjects in the control group, 202 subjects in the wage increase group, and 231 subjects in the wage decrease group.