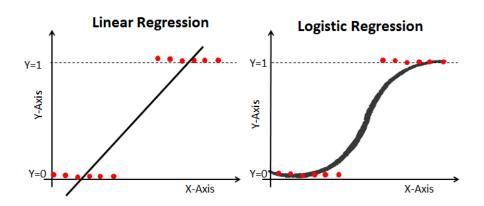
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- Response variable is categorical
- Types of logistic regression:
  - Binary logistic regression (to be studied in this course): response variable has two possible outcomes
  - Nominal logistic regression: response variable is described using 3 or more categories with no natural ordering
  - Ordinal logistic regression: response variable is described using 3 or more categories and there exists a natural ordering associated to the categories
- Challenges related to modeling categorical response:
  - nonnormal error terms
  - nonconstant error variance
  - constraints on the response function (e.g. the response variable can take values 0 and 1 only)

- Suppose  $\pi$  is the probability that the response variable y takes the value 1.  $\pi$  is also known as "success probability".
- Note:  $\pi$  ranges from 0 to 1. How to model?
- The ratio  $\frac{\pi}{1-\pi}$  is called odds. This is the ratio of "success probability" and "failure probability".
- Note: if odds > 1 implies "success probability" is greater than "failure probability".
- It is easier to model  $\log(\frac{\pi}{1-\pi})$  because the log function takes values from negative infinity to infinity.
- ullet  $\log(rac{\pi}{1-\pi})$  is known as the logit transformation of the probability  $\pi$

Logistic regression model:

$$\log(\frac{\pi(y)}{1-\pi(y)}) = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_p x_p + \epsilon$$

• Equivalent algebraic forms:

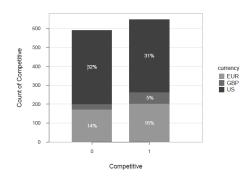
$$\log(\frac{\pi}{1-\pi}) = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_p x_p$$

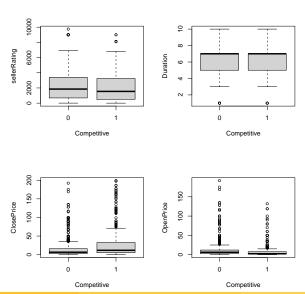
$$\frac{\pi}{1-\pi} = e^{(\beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_p x_p)}$$

$$\pi = \frac{e^{(\beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_p x_p)}}{1 + e^{(\beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_p x_p)}} = \frac{1}{1 + e^{-(\beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_p x_p)}}$$

- In logistic regression the logit is a linear function of the regressor variable(s).
- If  $\hat{\pi} > 0.5$  assign  $\hat{y} = 1$ . Otherwise  $\hat{y} = 0$ .

- Data: eBayAuctions
- Response variable: competitive (1 if atleast two bids are placed on the item auctioned, and 0 otherwise)
- Regressors: currency, sellerRating, Duration, ClosePrice, and OpenPrice
- currency is categorical with values EUR, GBP, and US





Example

```
RNGkind (sample.kind = "Rounding")
set.seed(0) ## set seed so that you get same partition each time
p2 <- partition.2(ebay, 0.7) ## creating 70:30 partition
training.data <- p2$data.train
test.data <- p2$data.test
> logistic.model <- qlm(Competitive ~ ., family=binomial(link='logit'), data=training.data)
Warning message:
glm.fit: fitted probabilities numerically 0 or 1 occurred
> summary(logistic.model)
Call:
qlm(formula = Competitive ~ ., family = binomial(link = "logit"),
    data = training.data)
Deviance Residuals:
   Min 10 Median 30 Max
-4.6681 -0.9454 0.0010 0.9713 2.5820
Coefficients.
              Estimate Std. Error z value Pr(>|z|)
(Intercept) -5.154e-01 3.651e-01 -1.412 0.15800
currencyGBP 1.121e+00 2.808e-01 3.993 6.51e-05 ***
currencyUS 5.809e-01 1.903e-01 3.053 0.00226 **
sellerRating -5.430e-05 3.765e-05 -1.442 0.14931
Duration -3.141e-02 3.958e-02 -0.794 0.42741
ClosePrice 1.389e-01 1.290e-02 10.773 < 2e-16 ***
OpenPrice -1.653e-01 1.402e-02 -11.795 < 2e-16 ***
Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 '' 1
(Dispersion parameter for binomial family taken to be 1)
```

#### Example: Fitted model

- Fitted model:  $\log(\frac{\hat{\pi}}{1-\hat{\pi}}) = -0.5154 + 1.1213$ currencyGBP + 0.5809currencyUS 0.0001 sellerRating 0.0314Duration + 0.1389ClosePrice 0.1653OpenPrice
- Fitted value of  $\hat{\pi}=1/(1+e^{-(-0.5154+1.1213 currency GBP+0.5809 currency US+\cdots-0.1653 Open Price)})$
- Here  $\hat{\pi}$  is the estimated probability that the response variable Competitive takes the value 1 for given values of the predictor variables
- If  $\hat{\pi} > 0.5$  assign  $\hat{y} = 1$ . Otherwise  $\hat{y} = 0$ .

## Point estimate for success probability

 Since the estimated success probability is less than 0.5, the estimated response is 0.

#### Example: Interpretation of regression coefficients

- Interpretation of  $\hat{\beta}_0$ :
  - Recall:  $\log(\frac{\hat{\pi}}{1-\hat{\pi}}) = \hat{\beta}_0 + \hat{\beta}_1 x_1 + \dots + \hat{\beta}_j x_j + \dots + \hat{\beta}_p x_p$
  - Recall: the ratio  $\frac{\pi}{1-\pi}$  is called odds
  - Let  $\eta = \log(\frac{\pi}{1-\pi})$ .
  - $\eta = \hat{\beta}_0$  is the log of the odds when all regressors are 0.
  - May not be meaningful when 0 is not a possible value for the regressor variables.

## Example: Interpretation of regression coefficients

- Interpretation of  $\hat{\beta}_i$ :
  - Recall:  $\log(\frac{\hat{\pi}}{1-\hat{\pi}}) = \hat{\beta_0} + \hat{\beta_1}x_1 + \dots + \hat{\beta_j}x_j + \dots + \hat{\beta_p}x_p$
  - $\hat{\eta}|_{x_j=c} = \hat{\beta}_0 + \hat{\beta}_1 x_1 + \cdots + \hat{\beta}_j c + \cdots + \hat{\beta}_p x_p$
  - $\hat{\eta}|_{x_j=c+1} = \hat{\beta}_0 + \hat{\beta}_1 x_1 + \dots + \hat{\beta}_j (c+1) + \dots + \hat{\beta}_p x_p$
  - Thus,  $\hat{\eta}|_{x_i=c+1} \hat{\eta}|_{x_i=c} = \hat{\beta}_i$
  - Recall:  $\eta = \log(\frac{\pi}{1-\pi}) = \log(\text{odds})$
  - $\log(odds|_{x_j=c+1}) \log(odds|_{x_j=c}) = \log\left(\frac{odds|_{x_j=c+1}}{odds|_{x_j=c}}\right) = \hat{\beta}_j$
  - From above we obtain **odds ratio** =  $\hat{O_R} = \frac{odds|_{x_j=c+1}}{odds|_{x_j=c}} = e^{\hat{\beta_j}}$
  - The odds ratio can be interpreted as the estimated increase in the odds of success associated to a one-unit change in the value of the predictor variable.

- Recall:  $odds|_{x=x_j} = \frac{\pi}{1-\pi}|_{x=x_j}$
- This is the ratio of "success probability" and "failure probability" at a given value of the regressor variable x = x<sub>j</sub>. Note that, if odds > 1 implies "success probability" is greater than "failure probability".
- Odds ratio =  $\hat{O}_R = \frac{odds|_{x=x_j+1}}{odds|_{x=x_j}} = \frac{(\pi/(1-\pi))|_{x=c+1}}{(\pi/(1-\pi))|_{x=c}}$
- Odds ratio represents the change in odds for every unit increase in  $x_i$  when other predictors remain constant.

- Odds ratio = 1 implies that a unit change in  $x_j$  does not have any effect on the odds. Thus, there is no association between y and  $x_j$ .
- Odds ratio > 1 implies that if  $x_j$  is increased by one unit then the odds of success becomes higher.
- Odds ratio < 1 implies that if x<sub>j</sub> is increased by one unit then the odds of success gets lower.
- Odds ratio values farther from 1 represent stronger degrees of association.

- ullet Recall: odds ratio=  $\hat{O_R} = rac{odds|_{x_j=c+1}}{odds|_{x_j=c}} = e^{\hat{eta_j}}$
- In this example,  $\hat{\beta}_3 = -0.0001$
- $e^{\hat{\beta}_3} = e^{-0.0001} = 0.9999$
- Hence, for every unit increase in sellerRating the odds of competitiveness decreases multiplicatively by 0.9999 times when the other predictors remain constant.
- If we are interested in d unit increase in the regressor variable x, then the corresponding odds ratio can be expressed as  $\hat{O}_R = \frac{odds|_{x_j=c+d}}{odds|_{x_j=c}} = e^{d\hat{\beta}_j}$
- In the context of current example, let d = 1000.
- $\bullet$   $e^{d\hat{\beta}_3} = e^{1000 \times -0.0001} = 0.9048$
- We can conclude, for every 1000 unit increase in sellerRating the odds of competitiveness decreases multiplicatively by 0.9048 times when other predictors remain constant.

- For every unit increase in *Duration* the odds of competitiveness decreases multiplicatively by  $e^{\hat{\beta}_4}=e^{-0.0314}=0.9691$  times when the other predictors remain constant.
- For every unit increase in *ClosePrice* the odds of competitiveness increases multiplicatively by  $e^{\hat{\beta}_5}=e^{0.1389}=1.1491$  times when the other predictors remain constant.
- For every unit increase in *OpenPrice* the odds of competitiveness decreases multiplicatively by  $e^{\hat{\beta}_6} = e^{-0.1653} = 0.8476$  times when the other predictors remain constant.

- For categorical predictors with d levels, d 1 dummy variables are created.
- currency = EUR has been treated as baseline.
- The odds of competitiveness increases multiplicatively by  $e^{\hat{\beta_1}}=e^{1.1213}=3.0687$  times when the *currency* variable changes from *EUR* to *GBP* and the other predictors remain constant.
- The odds of competitiveness increases multiplicatively by  $e^{\hat{\beta}_2}=e^{0.5809}=1.7877$  times when the *currency* variable changes from *EUR* to *US* and the other predictors remain constant.

## Testing the significance of regressors

- The parameters  $\beta_j$ 's are estimated using maximum likelihood estimation (MLE) approach.
- According to property of MLE,  $\beta_j$ 's are asymptotically normally distributed.
- We want to test  $H_0: \beta_i = 0$  vs.  $H_1: \beta_i \neq 0$
- Test statistic  $z_0 = \frac{\hat{\beta}_j}{\text{s.e.}(\hat{\beta}_i)}$  follows normal distribution
- Reject  $H_0$  if  $|z_0| \ge z_{1-\alpha/2}$
- 100 × (1  $\alpha$ )% confidence interval for  $\beta_1$  is given by  $\hat{\beta}_j \pm z_{1-\alpha/2} s.e.(\hat{\beta}_j)$

## Testing the significance of regressors

```
> summary(logistic.model)

Coefficients:

Estimate Std. Error z value Pr(>|z|)

(Intercept) -5.154e-01 3.651e-01 -1.412 0.15800

currencyGBP 1.121e+00 2.808e-01 3.993 6.51e-05 ***

currencyUS 5.809e-01 1.903e-01 3.053 0.00226 ***

sellerRating -5.430e-05 3.765e-05 -1.442 0.14931

Duration -3.141e-02 3.958e-02 -0.794 0.42741

ClosePrice 1.389e-01 1.290e-02 10.773 < 2e-16 ***

OpenPrice -1.653e-01 1.402e-02 -11.795 < 2e-16 ***
```

- We want to test  $H_0$ :  $\beta_3 = 0$  vs.  $H_1$ :  $\beta_3 \neq 0$
- Test statistic = −1.442, p-value = 0.14931
- Decision: Fail to reject  $H_0$  at  $\alpha = 0.05$ . We conclude that *sellerRating* is not a significant contributor to the model.
- We want to test  $H_0$ :  $\beta_5 = 0$  vs.  $H_1$ :  $\beta_5 \neq 0$
- Test statistic = 10.773, p-value = < 2e 16
- Decision: Reject  $H_0$  at  $\alpha = 0.05$ . We conclude that *ClosePrice* is a significant contributor to the model.

#### Confidence interval

```
> confint.default(logistic.model) ## confidence interval for regression coefficients
                   2.5 %
                                97.5 %
(Intercept)
            -1.2309017149 2.001009e-01
currencyGBP 0.5709338851 1.671574e+00
currencyUS 0.2080199583 9.537960e-01
sellerRating -0.0001280976 1.950434e-05
Duration -0.1089752004 4.615840e-02
ClosePrice 0.1136588041 1.642152e-01
OpenPrice -0.1928174764 -1.378667e-01
> exp(confint.default(logistic.model)) ## confidence interval for odds ratio
                25% 975%
            0.2920291 1.2215260
(Intercept)
currencyGBP 1.7699192 5.3205340
currencyUS
            1.2312377 2.5955435
sellerRating 0.9998719 1.0000195
Duration 0.8967527 1.0472403
ClosePrice 1 1203698 1 1784679
OpenPrice 0.8246325 0.8712148
```

- Recall: odds ratio =  $e^{\beta_i}$
- Confidence interval for  $\beta_3 = (-0.0001280976, 1.950434e 05)$
- Confidence interval for odds ratio associated to *sellerRating* is given by  $(e^{-0.0001280976}, e^{1.950434e-05}) = (0.9998719, 1.0000195)$
- If the confidence interval for odds ratio do not include 1 that implies that the associated variable is a significant contributor to the model.

## Evaluation of logistic regression model

# Fitting logistic regression using k-fold cross validation approach

```
library(caret)
training.data$Competitive <- as.factor(training.data$Competitive)
levels(training.data$Competitive) <- c("no", "ves")
## K-fold Cross Validation
# value of K equal to 10
set.seed(0)
train control <- trainControl (method = "cv", number = 10,
                              classProbs = TRUE, summaryFunction = twoClassSummary)
train control <- trainControl(method = "cv", number = 10)
# Fit K-fold CV model
logistic_kcv <- train(Competitive ~ ., data = training.data,</pre>
                 method = "glm", family = "binomial",
                 metric = "Kappa", trControl = train control)
print(logistic kcv)
logistic kcv$finalModel
# Confusion matrix for test data
pred.prob.test <- predict(logistic kcv, newdata = test.data, type = "prob")</pre>
pred.y.test <- ifelse(pred.prob.test[,2] > 0.5, 1, 0) # using cutoff = 0.5
confusionMatrix(as.factor(pred.v.test), as.factor(test.data$Competitive),
                positive = "1")
```