#### **Chipotle Data Key**

In 2016, management sought to understand consumers' attitudes toward Chipotle. They designed a digital survey and asked 500 people in a single city's central park to complete it using an iPad in exchange for a \$5 generic gift card. Over 350 people completed the survey. This is a key to understanding the survey results.

#### Q1. What quick-service restaurant have you visited the most in the last six month?

Variable name: top1

<u>Description</u>: Participants typed text responses; therefore, some words may be misspelled.

### Q2. How did you first hear about Chipotle? Check one or more boxes.

- A. Word of mouth
- B. Social media
- C. Walked by
- D. Billboard

<u>Variable names</u>: wom, sm, walk, billboard

<u>Description</u>: participants could choose any of these options by checking a box, including the option to check none. A data column was created for each possible response (wom = word of mouth, sm = social media, walk = walked by), so that 1 meant the participant had checked the box and 0 meant the participant had not checked it.

## Q3. How many times have you eaten at Chipotle in the past three months?

Variable name: patronage

<u>Description</u>: participants entered a number from 0 to 10.

# Q4. What is important to you when you visit a restaurant? Rate the following items as unimportant or important.

	very	unimportant	neutral	important	very
	unimportant				important
Convenient location	0	0	0	0	0
Variety of food options	0	0	0	0	0
Good prices	0	0	0	0	0
Healthy menu options	0	0	0	0	0
Food taste	0	0	0	0	0

Pleasant ambience	0	0	0	0	0

<u>Variable names</u>: importantconvenience, importantvariety, importantprice, importancehealthy, importanttaste, importantambience (corresponding to the items above in order)

<u>Description</u>: The participants rated the response to each item and the responses were recorded in the data set using a scale from 1 = very unimportant to 5 = very important. Each item could only have 1 response. Some participants chose to skip some items ratings and the data are blank.

# Q5. How well does Chipotle perform on each of the items below? Rate Chipotle on each item as poor or good.

	very poor	poor	neutral	good	very good
Convenient location	0	0	0	0	0
Variety of food options	0	0	0	0	0
Good prices	0	0	0	0	0
Healthy menu options	0	0	0	0	0
Food taste	0	0	0	0	0
Pleasant ambience	0	0	0	0	0

<u>Variable names</u>: chipotleconvenience, chipotlevariety, chipotleprice, importancehealthy, chipotletaste, chipotleambience (corresponding to the items above in order)

<u>Description</u>: The participants rated the response to each item and the responses were recorded in the data set using a scale from 1 = very poor to 5 = very good. Each item could only have 1 response. Some participants chose to skip some item ratings and the data are blank.

## Q6. What is your gender?

- Male
- Female

Variable name: female

<u>Description</u>: The participants rated their own gender as male or female (note that this team did not include an "other" option). The data are recorded as 1 = female and 0 = male.

Q7. What is your age	?
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Variable 1	<u>e name</u> :	age

<u>Description</u>: The participants entered a number that was verified to be between 18 and 115.

## Q8. What is your gross annual income in dollars? \_\_\_\_

Variable name: income

<u>Description</u>: The participants entered a number that was verified to be between 0 and 1000000.

### Q9. Please agree or disagree with the following statements about yourself.

	strongly disagree	disagree	neither agree or disagree	agree	strongly agree
I plan things carefully	0	0	0	0	0
I have trouble controlling my spending	0	0	0	0	0
I like to buy local	0	0	0	0	0
Eating healthy is important	0	0	0	0	0

<u>Variable names</u>: plan, spending, buylocal, healthyimportanttome (corresponding to the items above in order)

<u>Description</u>: The participants rated the response to each item and the responses were recorded in the data set using a scale from 1 = strongly disagree to 5 = strongly agree. Each item could only have 1 response. Some participants chose to skip some item ratings and the data are blank.