

# Post-Evaluation Model of - Multiple Award Schedule (MAS) Using Fuzzy Theory

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**01**

**Introduction**

**02**

**Fuzzy numbers**

**03**

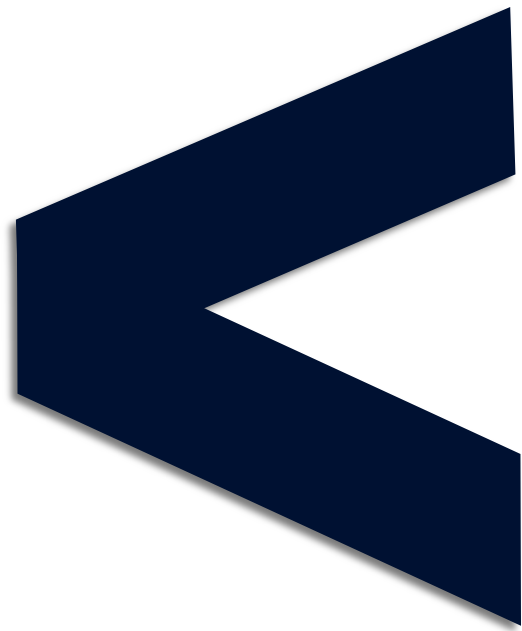
**Post-evaluation function for fuzzy data**

**04**

**Data Analysis using Fuzzy Post-Evaluation Model**

**05**

**Conclusion**



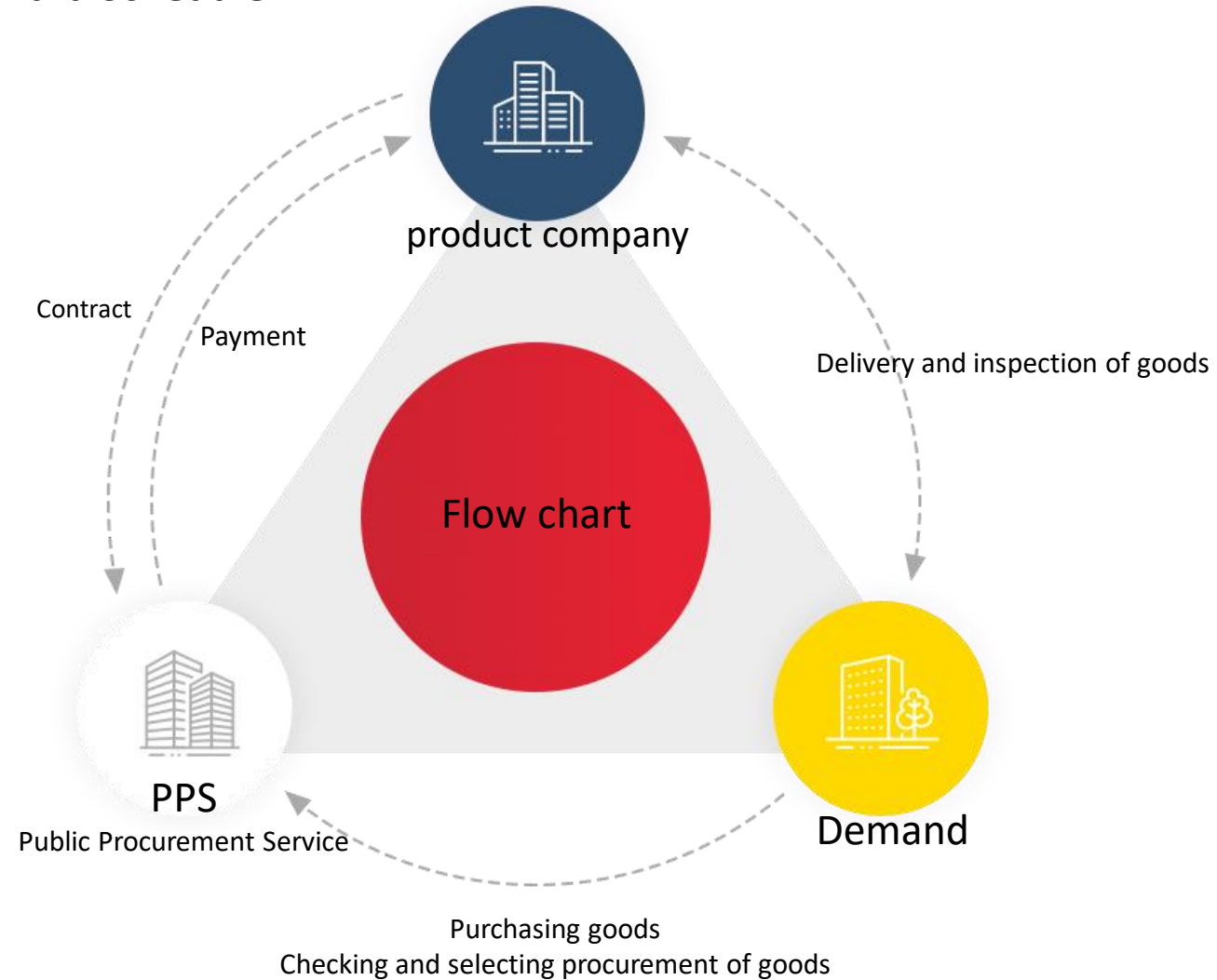
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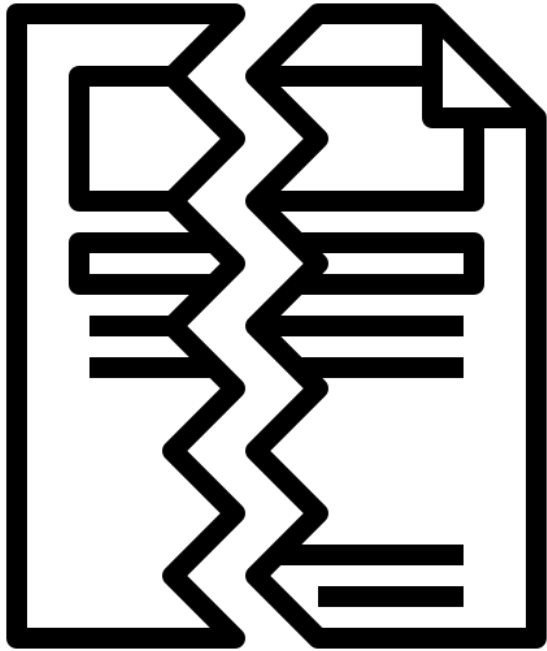
**01**

**Introduction**

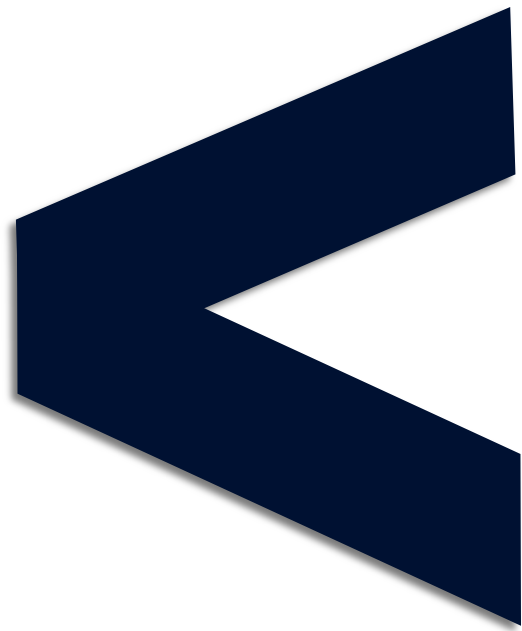


## MAS: Multiple Award Schedule





ambiguous information can be lost.



**PART**

**02**

**Fuzzy numbers**



### Definition 1 (Fuzzy number)

For the fuzzy membership function  $\mu_A: R \rightarrow [0,1]$  of a fuzzy set  $\tilde{A}$ ,  $\tilde{A}$  is a fuzzy number if it satisfies following properties:

1. (Normality) There exist which satisfies  $\mu_{\tilde{A}}(x_0) = 1$ .
2. (Fuzzy Convexity) For given  $x, y \in R$ , and  $t \in [0,1] \subset R$ ,  
$$\mu_{\tilde{A}}(tx + (1 - t)y) \geq \min(\mu_A(x), \mu_A(y))$$
3. (Upper semi-continuity) For any  $x_0 \in R$ , if  $\mu_{\tilde{A}}(x_0) \geq \lim_{x \rightarrow x_0^+} \mu_{\tilde{A}}(x)$ , then  $\tilde{A}$  is a fuzzy number.



## Zadeh's extension principle

Suppose that  $X = X_1 \times \cdots \times X_n$  is a cartesian product and  $\mu_i$  is a fuzzy set in  $X_i$ , respectively, and  $f: X \rightarrow Y$  is a mapping. Then the extension principle allows us to define a fuzzy set  $v$  in  $Y$  by

$$v(y) = \begin{cases} \sup_{(x_1, \dots, x_n) \in f^{-1}(y)} \min\{\mu_1(x_1), \dots, \mu_n(x_n)\} & , \text{if } f^{-1}(y) \neq \emptyset \\ 0 & , \text{if } f^{-1}(y) = \emptyset \end{cases}$$

In the case of  $n = 1$ , the extension principle reduces to a fuzzy set  $v = f(\mu)$  defined by

$$v(y) = \begin{cases} \sup_{x \in f^{-1}(y)} \mu(x) & , \text{if } f^{-1}(y) \neq \emptyset \\ 0 & , \text{if } f^{-1}(y) = \emptyset \end{cases}$$





## Membership functions for triangular and trapezoidal fuzzy numbers

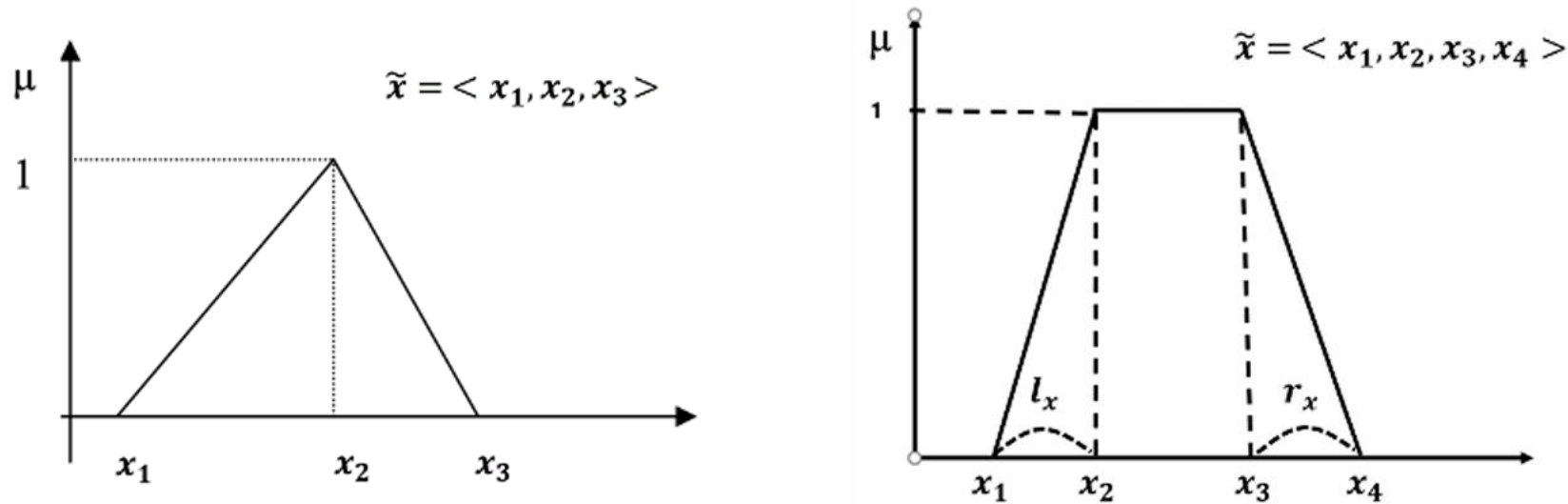
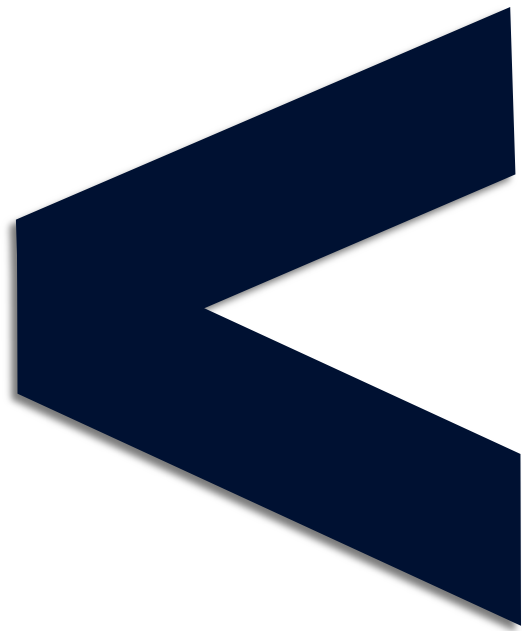


Figure 1. Membership functions for triangular and trapezoidal fuzzy numbers

The triangular fuzzy number and the trapezoidal fuzzy

$(x_1, x_2, x_3) = \langle l_x, x, r_x \rangle$ , where  $l_x = x_2 - x_1$ ,  $x = x_2$ ,  $r_x = x_3 - x_2$

$(x_1, x_2, x_3, x_4) = \langle l_x, x_2, x_3, r_x \rangle$ , where  $l_x = x_2 - x_1$ ,  $r_x = x_4 - x_3$



**PART**

**03**

**Post-evaluation function for fuzzy data**



## Proposed One-sided Fuzzy Reliability Function

$$\tilde{d}_i^j = \begin{cases} 0, & \tilde{Y}_i^j \leq \tilde{Y}_{min}^j \\ \frac{\tilde{Y}_i^j - \tilde{Y}_{min}^j}{\tilde{Y}_{max}^j - \tilde{Y}_{min}^j}, & \tilde{Y}_{min}^j < \tilde{Y}_i^j < \tilde{Y}_{max}^j \\ 1, & \tilde{Y}_i^j \geq \tilde{Y}_{max}^j \end{cases}$$

$\tilde{Y}_i^j$ : fuzzy satisfaction with  $j$ -th item of the  $i$ -th company (or fuzzy evaluation score)

$\tilde{Y}_{min}^j$ : minimum fuzzy satisfaction with  $j$ -th item (or fuzzy evaluation score)

$\tilde{Y}_{max}^j$ : maximum fuzzy satisfaction with  $j$ -th item (or fuzzy evaluation score) ( $i = 1, \dots, n, j = 1, \dots, m$ )



## Proposed Two-sided Fuzzy Reliability Function

$$\tilde{d}_i^j = \begin{cases} \frac{\tilde{Y}_i^j - \tilde{Y}_{\min}^j}{\tilde{C}_i^j - \tilde{Y}_{\min}^j}, & \tilde{Y}_{\min}^j < \tilde{Y}_i^j < \tilde{C}_i^j \\ \frac{\tilde{Y}_i^j - \tilde{Y}_{\max}^j}{\tilde{C}_i^j - \tilde{Y}_{\max}^j}, & \tilde{C}_i^j \leq \tilde{Y}_i^j < \tilde{Y}_{\max}^j \\ 0, & \tilde{Y}_i^j \leq \tilde{Y}_{\min}^j \text{ or } \tilde{Y}_i^j \geq \tilde{Y}_{\max}^j \end{cases}$$

$\tilde{Y}_i^j$ : fuzzy satisfaction with  $j$ -th item of the  $i$ -th company (or fuzzy evaluation score)

$\tilde{Y}_{\min}^j$ : minimum fuzzy satisfaction with  $j$ -th item (or fuzzy evaluation score)

$\tilde{Y}_{\max}^j$ : maximum fuzzy satisfaction with  $j$ -th item (or fuzzy evaluation score)

$\tilde{C}_i^j$ : specific objective value for the  $j$ -th item of the  $i$ -th company ( $i = 1, \dots, n, j = 1, \dots, m$ )



### ***Post-evaluation function using fuzzy scale***

a *Post-evaluation function*  $\tilde{D}_i$  using a fuzzy scale in which the result of fuzzy satisfaction evaluation  $\tilde{d}_i^j$  the importance of item  $j$  of the  $i$ -th company is defined as  $w_i^j$  ( $i = 1, \dots, n, j = 1, \dots, m$ )

$$\tilde{D}_i = \sum_{j=1}^m w_i^j \tilde{d}_i^j, \text{ where } \sum_{j=1}^m w_i^j = 1.$$



## Definition 2 (Operation of Triangular fuzzy number using function principle)

triangular fuzzy numbers: Let  $\tilde{X} = (X_l, X, X_r)$  and  $\tilde{Y} = (Y_l, Y, Y_r)$

(1) Addition:  $\tilde{X} + \tilde{Y} = (X_l + Y_l, X + Y, X_r + Y_r)$

(2) Subtraction:  $\tilde{X} - \tilde{Y} = (X_l - Y_r, X - Y, X_r - Y_l)$

(3) Multiplication:  $\tilde{X} \cdot \tilde{Y} = (\min(X_l Y_l, X_l Y_r, X_r Y_l, X_r Y_r), XY, \max(X_l Y_l, X_l Y_r, X_r Y_l, X_r Y_r))$

(4) Division:  $\frac{\tilde{X}}{\tilde{Y}} = (\min(\frac{X_l}{Y_l}, \frac{X_l}{Y_r}, \frac{X_r}{Y_l}, \frac{X_r}{Y_r}), \frac{X}{Y}, \max(\frac{X_l}{Y_l}, \frac{X_l}{Y_r}, \frac{X_r}{Y_l}, \frac{X_r}{Y_r}))$



## Definition 2 (Operation of Trapezoidal fuzzy number using function principle)

trapezoidal fuzzy numbers: Let  $\tilde{X} = (X_l, X_1, X_2, X_r)$  and  $\tilde{Y} = (Y_l, Y_1, Y_2, Y_r)$

(1) Addition:  $\tilde{X} + \tilde{Y} = (X_l + Y_l, X_1 + Y_1, X_2 + Y_2, X_r + Y_r)$

(2) Subtraction:  $\tilde{X} - \tilde{Y} = (X_l - Y_r, X_1 - Y_2, X_2 - Y_1, X_r - Y_l)$

(3) Multiplication:  $\tilde{X} \cdot \tilde{Y} = (\min(X_l Y_l, X_l Y_r, X_r Y_l, X_r Y_r), X_1 Y_1, X_2 Y_2, \max(X_l Y_l, X_l Y_r, X_r Y_l, X_r Y_r))$

(4) Division:  $\frac{\tilde{X}}{\tilde{Y}} = (\min(\frac{X_l}{Y_l}, \frac{X_l}{Y_r}, \frac{X_r}{Y_l}, \frac{X_r}{Y_r}), \frac{X_1}{Y_1}, \frac{X_2}{Y_2}, \max(\frac{X_l}{Y_l}, \frac{X_l}{Y_r}, \frac{X_r}{Y_l}, \frac{X_r}{Y_r}))$



### Definition 3 (New operations for triangular fuzzy numbers using fixed spread)

Let  $\tilde{X} = \langle l_X, X, r_X \rangle$  and  $\tilde{Y} = \langle l_Y, Y, r_Y \rangle$  be two triangular fuzzy numbers

And where  $l_X = X - X_l$ ,  $l_Y = Y - Y_l$ ,  $r_X = X_r - X$ , and  $r_Y = Y_r - Y$

$$(1) \tilde{X} + \tilde{Y} = \langle l, X + Y, r \rangle$$

$$(2) \tilde{X} - \tilde{Y} = \langle l, Y - X, r \rangle$$

$$(3) \tilde{X} \cdot \tilde{Y} = \langle l, XY, r \rangle$$

$$(4) \frac{\tilde{X}}{\tilde{Y}} = \tilde{X} \cdot \frac{1}{\tilde{Y}} \left( \frac{1}{\tilde{Y}} = \langle l, \frac{1}{Y}, r \rangle, \quad Y_1 > 0, Y_2 > 0 \right)$$

$$(5) k \langle l, X, r \rangle = \langle l, kX, r \rangle \quad (k > 0)$$

For symmetric fuzzy numbers, we define  $l = r$





### Definition 3 (New operations for trapezoidal fuzzy numbers using fixed spread)

Let  $\tilde{X} = \langle l_X, X_1, X_2, r_X \rangle$  and  $\tilde{Y} = \langle l_Y, Y_1, Y_2, r_Y \rangle$  be two trapezoidal fuzzy numbers

And where  $l_X = X_1 - X_l$ ,  $l_Y = Y_1 - Y_l$ ,  $r_X = X_r - X_2$ , and  $r_Y = Y_r - Y_2$

$$(1) \tilde{X} + \tilde{Y} = \langle l, X_1 + Y_1, X_2 + Y_2, r \rangle$$

$$(2) \tilde{X} - \tilde{Y} = \langle l, Y_1 - X_2, Y_2 - X_1, r \rangle$$

$$(3) \tilde{X} \cdot \tilde{Y} = \langle l, \min\{X_1 Y_1, X_1 Y_2, X_2 Y_1, X_2 Y_2\}, \max\{X_1 Y_1, X_1 Y_2, X_2 Y_1, X_2 Y_2\}, r \rangle$$

$$(4) \frac{\tilde{X}}{\tilde{Y}} = \tilde{X} \cdot \frac{1}{\tilde{Y}} \left( \frac{1}{\tilde{Y}} = \langle l, \frac{1}{Y_2}, \frac{1}{Y_1}, r \rangle, \quad Y_1 > 0, Y_2 > 0 \right)$$

$$(5) k \langle l, X_1, X_2, r \rangle = \langle l, kX_1, kX_2, r \rangle \quad (k > 0)$$



### Remark (Modification of fuzzy operations)

For the case when the left or right end points are not located in the defined domain,  
they are modified as follows:

If  $(x_1, x_2, x_3)$ ,  $x_1 < 0$  or  $x_3 > 1$ , then the result is defined by  $(\max\{x_1, 0\}, x_2, \min\{x_3, 1\})$

If  $(x_1, x_2, x_3, x_4)$ ,  $x_1 < 0$  or  $x_4 > 1$ , then the result is defined by  $(\max\{x_1, 0\}, x_2, x_3, \min\{x_4, 1\})$



**PART**

**04**

**Data Analysis using Fuzzy Post-Evaluation Model**



## Fuzzy Post-Evaluation Model for PPS of South Korea using one-sided fuzzy reliability function

Table 1. Status of MAS in South Korea

|                                          | 2017   | 2018   | 2019   | 2020   | 2021   |
|------------------------------------------|--------|--------|--------|--------|--------|
| <b>Total amount</b><br>(Billions of KRW) | 11,408 | 11,755 | 13,473 | 20,408 | 23,082 |
| <b># of contracts</b><br>(Thousands)     | 1,825  | 1,895  | 2,236  | 2,805  | 3,010  |

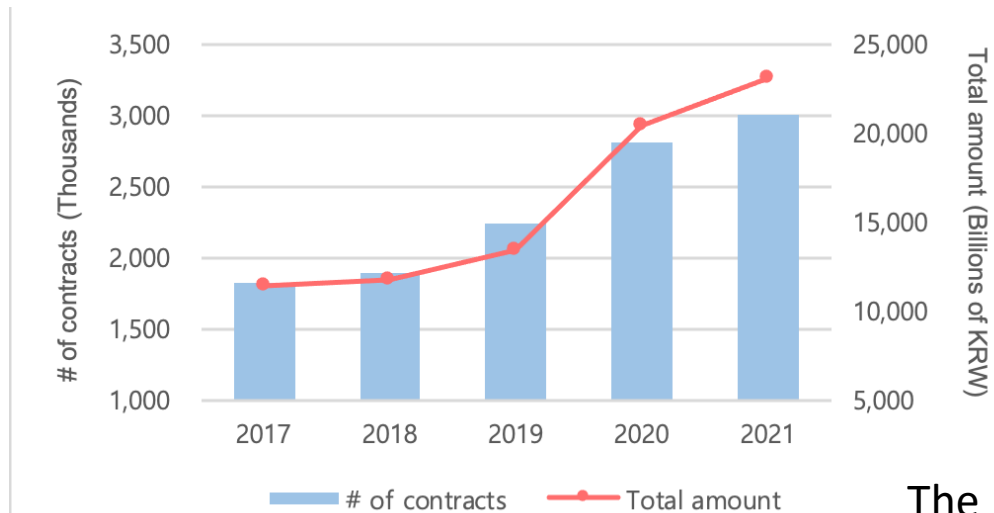


Figure 2. Status of MAS in South Korea

The number of contracts increased from 1.8 million to 3 million.

To evaluate the performance of the proposed model, we generated 5 sample data

Table 3. Sample data for MAS

| Company Name | Delivery Observation | Delivery Delay | Defect Care | Quality Sat. | Price Sat. | Service Sat. | Post-Sat. | Supply Ratio | Defect Care Period | Fraud Penalty | Trade Penalty |
|--------------|----------------------|----------------|-------------|--------------|------------|--------------|-----------|--------------|--------------------|---------------|---------------|
| A            | 75                   | 10             | 5           | 5            | 4          | 3            | 3         | 76           | 9                  | 30            | 45            |
| B            | 90                   | 4              | 1           | 1            | 5          | 6            | 5         | 90           | 3                  | 3             | 6             |
| C            | 35                   | 20             | 8           | 8            | 1          | 0            | 1         | 43           | 15                 | 120           | 130           |
| D            | 82                   | 7              | 2           | 2            | 5          | 4            | 4         | 87           | 6                  | 15            | 30            |
| E            | 45                   | 17             | 7           | 7            | 3          | 2            | 2         | 50           | 12                 | 90            | 80            |

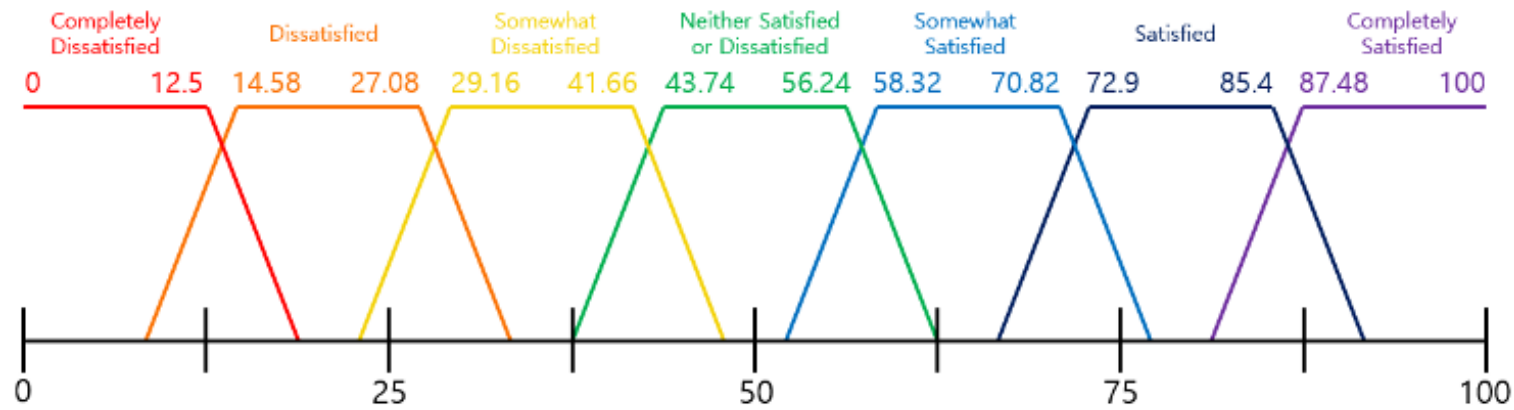


Figure 3. Satisfaction score using trapezoidal fuzzy number

We used 7 point Likert scale for Qualitative categories like 'Quality satisfaction', 'Price satisfaction', 'Service satisfaction', 'Post-satisfaction', and they are surveyed as percentages of satisfaction

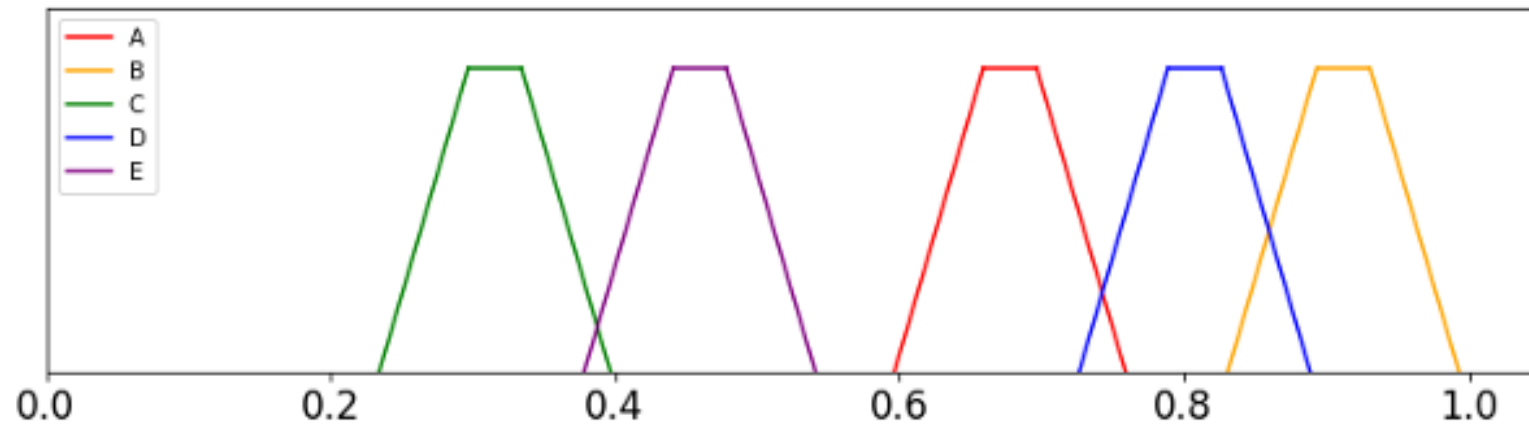


Figure 4. Post-evaluation score using trapezoidal fuzzy numbers

Table 4. Post-evaluation score of 5 companies

| Company Name | Fuzzy Score                  |
|--------------|------------------------------|
| A            | (0.596, 0.659, 0.696, 0.759) |
| B            | (0.831, 0.893, 0.931, 0.993) |
| C            | (0.234, 0.297, 0.334, 0.397) |
| D            | (0.726, 0.789, 0.826, 0.889) |
| E            | (0.378, 0.441, 0.478, 0.541) |

Also each quantitative category is considered as an interval instead of one number for interval operation with fuzzy numbers



## Fuzzy Post-Evaluation Model for using two-sided fuzzy reliability function

Table 5. Sample Data for Delivery Service

| Store | Arrival Time1 | Score1 | Arrival Time 2 | Score 2 | ArrivalTime3 | Score 3 | Arrival Time 4 | Score 4 | Arrival Time 5 | Score 5 |
|-------|---------------|--------|----------------|---------|--------------|---------|----------------|---------|----------------|---------|
| A     | 11:50         | 20     | 11:42          | 12      | 12:24        | 54      | 12:11          | 41      | 11:45          | 15      |
| B     | 12:01         | 31     | 12:03          | 33      | 11:54        | 24      | 12:08          | 38      | 11:57          | 27      |
| C     | 12:24         | 54     | 12:30          | 60      | 11:31        | 1       | 11:33          | 3       | 12:29          | 59      |
| D     | 11:47         | 17     | 11:52          | 22      | 12:01        | 31      | 11:58          | 28      | 12:11          | 41      |
| E     | 12:14         | 44     | 11:39          | 9       | 11:30        | 0       | 12:28          | 58      | 11:54          | 24      |

Let's consider the delivery system. If a customer instructs them to deliver some items at a certain time, the customer will be less satisfied if they ship earlier or later than that time.

To compare the results using two different operations  
we generated five sample data



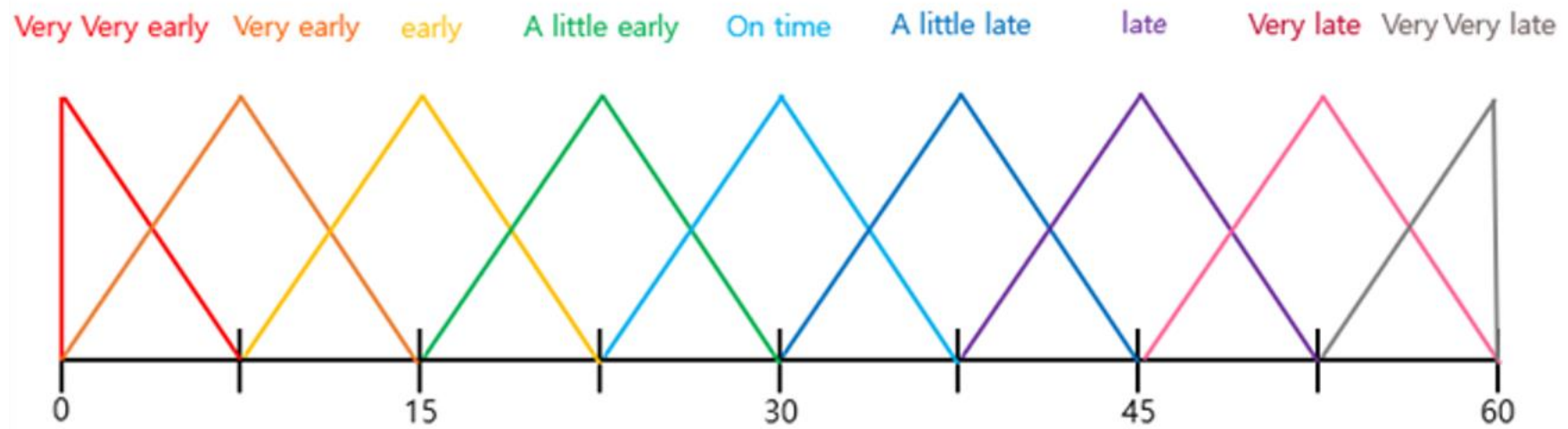


Figure 5. Post-Evaluation score using triangular fuzzy numbers



# Results using fuzzy operations with function principle

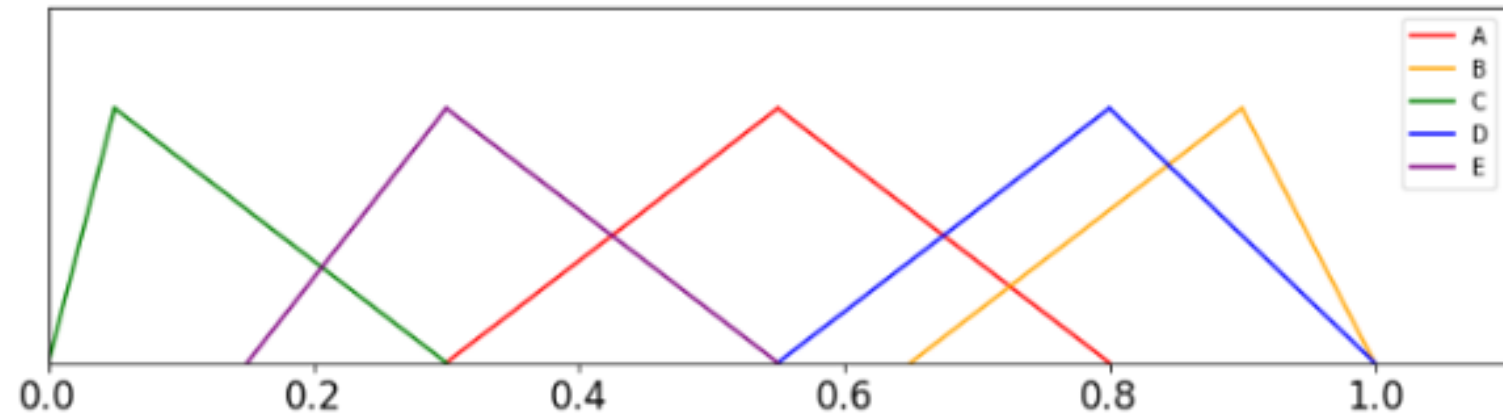


Figure 6. Fuzzy post-evaluation scores of the delivery service data calculated by function principle

Table 6. Fuzzy post-evaluation scores of the delivery service data calculated by function principle

| Store | Fuzzy post-evaluation score |
|-------|-----------------------------|
| A     | [0.3, 0.55, 0.8]            |
| B     | [0.65, 0.9, 1.0]            |
| C     | [0.0, 0.05, 0.3]            |
| D     | [0.55, 0.8, 1.0]            |
| E     | [0.15, 0.3, 0.55]           |

the delivery service of each store is not always the same  
some differences can occur from situation to situation  
the fuzzy post-evaluation score shows the attributes of the given data better



## Results using fuzzy operations with fixed spread

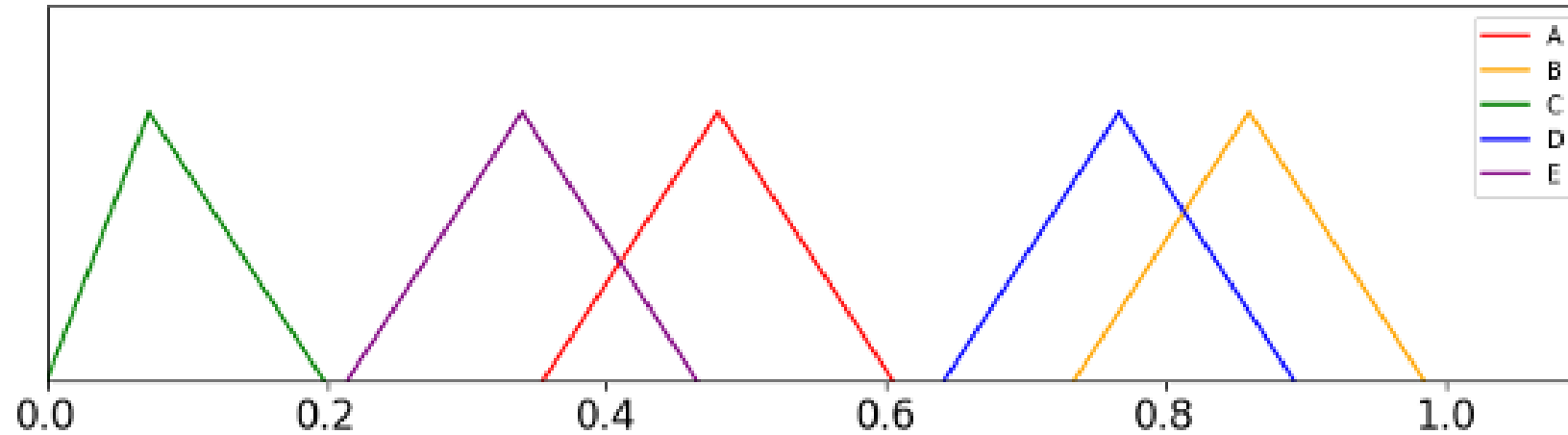
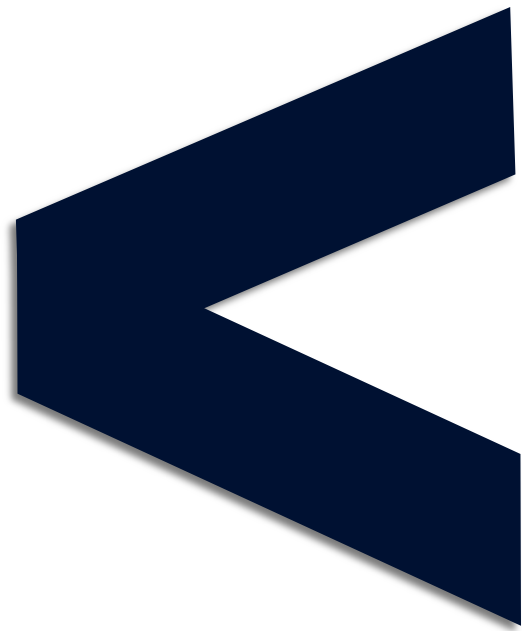


Figure 9. Fuzzy post-evaluation scores of the delivery service data calculated by fixed spread

Table 7. Fuzzy post-evaluation scores of the delivery service data calculated by fixed spread

| Store | Fuzzy post-evaluation score |
|-------|-----------------------------|
| A     | (0.355, 0.48, 0.605)        |
| B     | (0.735, 0.86, 0.985)        |
| C     | (0.0, 0.073, 0.198)         |
| D     | (0.642, 0.767, 0.892)       |
| E     | (0.215, 0.340, 0.465)       |

fixed spread symmetric triangular fuzzy numbers  
The results using fuzzy operations with fixed spread  
reflect the characteristics of variables better than those of function principle



**PART**

**05**

**Conclusions**



## Conclusion



When comparing data,  
Our newly defined fuzzy operations are more helpful than the existing defined fuzzy operations



If qualitative indicators are fuzzified with our post-valuation function,  
it is possible to evaluate indicators without loss of information



This study can be applied in all situations where this post-evaluation system is required



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