

DUSTIN BRUCE

EDUCATION

Texas State University, San Marcos
Bachelor of Science, Computer Science, 12/2023

PROFESSIONAL SUMMARY

Highly motivated computer science graduate seeking entry-level software engineering position to apply technical expertise, problem-solving skills, and passion for software development. Committed to leveraging strong communication, leadership, and visionary abilities to contribute to the success of an innovative software engineering team.

SKILLS

- Effective Communication: Proficient in directing and guiding teams through clear and concise communication.
- Inspirational Leadership: Lead by example to motivate and empower team members, driving them to achieve sales goals and deliver exceptional customer service.
- Strategic Vision: Possess a holistic perspective, understanding the significance of all business aspects and the importance of effective management.
- Additional Skills:
- Proficient in
- Microsoft Word, Excel, and PowerPoint.
- Thrive in high-pressure, fast-paced environments.
- Skilled at actively listening to and resolving guest complaints.
- Utilize humor to foster a positive and enjoyable workplace environment.
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WORK HISTORY

ASSOCIATE DIRECTOR OF DINING SERVICES 10/2019 to Current
Chartwells, Texas State University

- Oversee 2 Starbucks stores and assist with 6 other national brands, ensuring operational excellence and delivering exceptional customer experiences
- Manage a team of over 50 associates, providing leadership, training, and development

opportunities to drive performance and team engagement

- Responsible for achieving and exceeding revenue targets, with a combined yearly revenue of 1.8 Million
- Develop and implement strategic initiatives to optimize operational efficiency, streamline processes, and improve overall dining services
- Foster strong relationships with key stakeholders, including vendors, suppliers, and the campus community, to support successful operations and promote collaboration.

SENIOR INSIDE SALES REPRESENTATIVE 10/2017 to 10/2019

Dolphin Consulting

- Cultivated and nurtured client relationships, delivering sales and business consultation services
- Led conference calls with C-level executives from target revenue sector companies with annual revenues ranging from 5 to 20 million.

FOOD SERVICE SUPERVISOR 08/2016 to 10/2017

Chartwells, The Den

- Managed a team of up to 15 employees, overseeing daily cleaning tasks and providing coaching in customer service
- Ensured compliance with safety standards, both in terms of physical safety and food safety
- Demonstrated financial acumen by handling nightly cash management, creating bank deposits, and maintaining accurate financial records
- Maintained strong working relationships while concurrently pursuing other opportunities, displaying leadership skills during events requiring a strong presence.