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| San Marcos, TX 78666 **|** (512) 749‑3276 **|** Dustinbruce50@gmail.com |

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Dustin Bruce

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| Professional Summary | Highly motivated computer science graduate seeking entry-level software engineering position to apply technical expertise, problem-solving skills, and passion for software development. Committed to leveraging strong communication, leadership, and visionary abilities to contribute to the success of an innovative software engineering team. |

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| Skills | |  |  |  | | --- | --- | --- | | * Effective Communication: Proficient in directing and guiding teams through clear and concise communication. * Inspirational Leadership: Lead by example to motivate and empower team members, driving them to achieve sales goals and deliver exceptional customer service. * Strategic Vision: Possess a holistic perspective, understanding the significance of all business aspects and the importance of effective management. * Additional Skills: * Proficient in | * Microsoft Word, Excel, and PowerPoint. * Thrive in high-pressure, fast-paced environments. * Skilled at actively listening to and resolving guest complaints. * Utilize humor to foster a positive and enjoyable workplace environment. | * Thrive in high-pressure, fast-paced environments. * Skilled at actively listening to and resolving guest complaints. * Utilize humor to foster a positive and enjoyable workplace environment. | |

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| Work History | Associate Director of Dining Services 10/2019 to Current  Chartwells, Texas State University   * Oversee 2 Starbucks stores and assist with 6 other national brands, ensuring operational excellence and delivering exceptional customer experiences * Manage a team of over 50 associates, providing leadership, training, and development opportunities to drive performance and team engagement * Responsible for achieving and exceeding revenue targets, with a combined yearly revenue of 1.8 Million * Develop and implement strategic initiatives to optimize operational efficiency, streamline processes, and improve overall dining services * Foster strong relationships with key stakeholders, including vendors, suppliers, and the campus community, to support successful operations and promote collaboration.   Senior Inside Sales Representative 10/2017 to 10/2019  Dolphin Consulting   * Cultivated and nurtured client relationships, delivering sales and business consultation services * Led conference calls with C-level executives from target revenue sector companies with annual revenues ranging from 5 to 20 million.   Food Service Supervisor 08/2016 to 10/2017  Chartwells, The Den   * Managed a team of up to 15 employees, overseeing daily cleaning tasks and providing coaching in customer service * Ensured compliance with safety standards, both in terms of physical safety and food safety * Demonstrated financial acumen by handling nightly cash management, creating bank deposits, and maintaining accurate financial records * Maintained strong working relationships while concurrently pursuing other opportunities, displaying leadership skills during events requiring a strong presence. |

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| Education | Texas State University, San Marcos  Bachelor of Science, Computer Science, Expected in 12/2023 |