James Healy
Full Stack Software Developer
Dublin
Tel: +353 87 929 5498
Email: jameshealy901@gmail.com
My Website: Web
My Github: GitHub

PERSONAL PROFILE

I am a recent graduate with diplomas from the UX Design Institute and Code Institute in Full Stack Software Development, proficient in HTML, CSS, JavaScript, Python, Bootstrap, Django, jQuery, PyTest, and Jest. I have hands-on experience building dynamic, user-cantered web applications, supported by a strong foundation in visual design, usability testing, and user research. Transitioning from a successful career in sales and marketing, I bring a customer-centric approach to software development, ensuring user needs are integrated throughout the process for functional and engaging solutions. In January 2025, I will begin a Higher Diploma in Computer Science at Waterford Institute of Technology, further enhancing my technical knowledge and expertise. This ongoing education reflects my commitment to growth in the tech industry and my drive to stay at the forefront of innovation. With skills in UX/UI design, prototyping, and wireframing, combined with an understanding of customer behaviour and business dynamics, I thrive in collaborative, fast-paced environments. I am eager to join a dynamic development team to apply my skills, continue learning, and contribute to impactful digital products.

KEY SKILLS

- **Programming Languages:** HTML, CSS, JavaScript, Python
- **Databases:** MySQL, MongoDB, PostgreSQL
- **Version Control & Deployment:** Git, GitHub, Heroku
- **Frameworks & Libraries:** Django, Flask, Bootstrap, jQuery
- **UX/UI Tools:** Figma, Adobe XD, Miro, Balsamiq, Sketch
- **Design Software:** Adobe Creative Suite (Photoshop, Illustrator, InDesign)

PORTFOLIO PROJECTS

1. **Planet Market**
   Live Demo
   E-commerce platform for tech products (PCs, laptops, mobile phones).
   Technologies: HTML5, CSS (Bootstrap), JavaScript, Python, Django, PostgreSQL, Stripe API, AWS
2. **Food World**
   Live Demo
   A community blog for food enthusiasts.
   Technologies: Django, Tailwind CSS, Bootstrap, SQL
3. **Ladybugs**
   Live Demo
   A memory-matching game featuring ladybugs.
   Technologies: Python, APIs, CRUD, Heroku
4. **The Next Adventure**
   Live Demo
   A text-based adventure game.
   Technologies: HTML5, CSS, JavaScript
5. **Love Food**
   Live Demo
   A recipe subscription site for busy individuals.
   Technologies: HTML5, CSS

EDUCATION AND TRAINING

- **Waterford Institute of Technology**
  Higher Diploma in Computer Science (Jan 2025 – Dec 2026)

- **Code Institute**
  Professional Diploma in Full Stack Software Development (June 2023 – Aug 2024)
- **UX Design Institute**
  Professional Diploma in UX Design (Jul 2022 – Mar 2023)
- **Griffith College**
  Bachelor of Arts in Digital Photographic Media (Sep 2015 – May 2018)

WORK EXPERIENCE

Sales Manager

Cusumano Pasta | September 2023 – Present
- Developed data-driven sales strategies, honing skills in project management and product development, applicable to managing tech projects and iterations.
- Collaborated with cross-functional teams, gaining practical experience in collaborative workflows and agile development processes.
- Utilized analytical thinking for lead generation and market analysis, similar to identifying user requirements and implementing data-driven solutions in software development.
- Negotiated contracts and built strategic partnerships, refining communication skills essential for managing stakeholder expectations in tech projects.

Full-time Parenting

Home | January 2022 - August 2023
- Focused on parental duties while also taking the opportunity to reskill and upskill in the tech field.

Area Sales Manager

ÍOCsave | April 2021 – December 2021
- Exceeded sales targets by 70% through the use of data analytics, mirroring the importance of data-driven decision-making in tech.
- Analysed CRM data for actionable insights, paralleling the skills needed for database management and interpreting user behaviour in software development.
- Created tailored proposals for clients, similar to defining user requirements in UX/UI design, focusing on customization and user-centric solutions.

Account Manager

Imperial Brands | May 2019 – March 2020
- Fostered partnerships with wholesalers, improving negotiation skills that are crucial for client management and gathering user feedback in software projects.
- Worked closely with marketing teams to align product offerings with customer preferences, akin to the principles of user-cantered design and UX research.
- Led go-to-market strategies, showcasing project management skills that directly translate to managing tech deployments and product launches in dynamic environments.

Account Manager

Waterlogic | September 2017 – April 2019
- Surpassed revenue targets by 12.5% and onboarded 48 new accounts, demonstrating a results-oriented mindset transferable to meeting development milestones in software projects.
- Managed complex negotiations and client relationships, reinforcing communication and problem-solving skills vital for understanding and addressing user needs in tech development.
- Organized trade shows and events, showcasing project management and community engagement, applicable to team coordination in tech-driven initiatives.

SUMMARY OF PREVIOUS POSITIONS
- **Book People, Corporate Account Manager** (2013 - 2017)
- **Direct Wines, Senior Account Manager** (2010 - 2013)
- **MacCormaic Vintners, Senior Account Manager** (2007 - 2010)

INTERESTS
- **Tech Enthusiast:** Active in tech forums, exchanging insights and ideas.
- **Digital Design:** Skilled in Adobe Photoshop and InDesign, creating visually compelling content.
- **Food Photography:** Captures stunning food imagery from a home studio.
- **Portfolio Development:** Building a portfolio website to showcase my creative work.