May 7th, 2015

Undertaken in an attempt to model and understand some of the factors that explain the preferences of the student community with regard to ranking 3 year v/s 4 year UG programme, this project intends to demonstrate the use of Ordered Multiple Choice Model to predict categorical data, using the software, SAS.

Multiple Choice Models

MODELLING PREFERENCES
OVER 3Yr v/s 4Yr
UNDERGRADUATE
PROGRAMME

Anuva S. Agarwal, Nipun Thakurele, Tanushree

M.Sc. Economics Shiv Nadar University Course In charge - Prof. Subrata Sarkar



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ABSTRACT

The term paper is mainly intended to demonstrate the use of ordered Multiple Choice Model to predict categorical data. Learning important softwares like SAS is also an important objective of this paper

MOTIVATION

The furore around the much hyped FYUP in Delhi University, in the Monsoon of 2013 and its subsequent withdrawal from the system within a year was a much debated topic. The same uncertainty surrounds some of the UG batches enrolled at SNU even now.

This project was undertaken in an attempt to purely understand the factors that explain the preferences of the student community with regard to the ranking 3 year v/s 4 year UG programme.

RESEARCH QUESTION

The aim of this project is to find the factors driving behind the choice of whether a SNU student prefers a 4 year degree or a 3 year degree.

The question arises how the students are deciding among the choices given to them. Intuitively we could expect that choice will depend on the satisfaction (or utility) that a student gets from that choice. He or she will choose the alternative that gives him /her highest possible satisfaction. That choice will have the highest probability of being chosen. The dependent variable Y* measures a student's utility from a 3 year programme or a 4 year's programme. As Y* is unobservable so instead a proxy variable 'Opinion' has been used. Opinion reflects the student's response to the statement "A 3 year Undergraduate programme is better than a 4 year undergraduate programme".

1. DATA

- Data for the present study has been collected using an online survey where we asked undergraduate, postgraduate and PhD scholars of Schools of social sciences and Natural Sciences about their opinion on whether a 3 year undergraduate programme is better than a 4 year undergraduate programme. They were provided four choices: Strongly Agree, Agree, Disagree and Strongly Disagree.
- Information was also collected on a student's gender. It is believed that lesser number of females pursue higher studies as compared to their male counterparts. If that is the case we believe that they will prefer a 3 year degree. The regression aims to test that.
- Students have been diversified into two groups as per their schools i.e. School of Natural sciences and School of Humanities and Social sciences. We want to see whether or not it has any significant impact on a student's decision.
- Prior to regression, we believed that the variable measuring the highest level of education of the family member plays a role in the student's decision about his plan for further studies and career and thereby affects his decision regarding choice between 3rd and fourth year.
- The career preferences also affect the choice. We have grouped the population into whether they want to go into academics, industry or want to be self-employed. Prior to regression we believed that career preferences has some impact on a student's choice. For example a student who want to pursue an academic line, anyways will choose a PhD. So, he/she might prefer a 3 year degree because in any case later he has to do each thing in a rigorous way.
- Level of study enrolled in, i.e. an UG programme or an MS or PhD programme is expected to affect there is one set of individuals who are not completely aware of the benefits at stake while comparing a 3 yr programme with a 4 yr programme. On the other hand we have the MS or PhD students who have a sure shot experience of having been through an UG programme.
- Finally, we believe that financial condition plays a role in this choice. It should be positively related to the dependent variable. Prior to regression we believed that a person a student with unsatisfactory financial condition would prefer a 3 year degree to a four year degree.



2. MODEL SPECIFICATION

Dependent variable: Opinion or Yi

 $\begin{array}{ll} \text{Opinion_i= 1 for strongly agree} & \text{if } Y_i^* < \alpha_1 \\ &= 2 \text{ for agree} & \text{if } \alpha_1 < Y_i^* < \alpha_2 \\ &= 3 \text{ for disagree} & \text{if } \alpha_2 < Y_i^* < \alpha_3 \\ &= 4 \text{ for strongly disagree} & \text{if } Y_i^* > \alpha_3 \end{array}$

Where Y_i^* is a latent variable measuring the student's utility from a particular programme and α_1 , α_2 and α_3 are respective thresholds.

Opinion_i = 1 implies strongly agreeing to 3 year programme whereas

= 4 implies strongly disagreeing a 3 year programme over a 4 year Programme

Note that the numbers 1,2,3 and 4 are rankings, and the values chosen are not quantitative but merely an ordering. The difference between the outcomes represented by 1 and 2 is not necessarily the same as between 2 and 3.

Explanatory variables

- 1. **Gender** is a dummy variable which takes value 1 for male and 0 for female
- 2. **School** is a dummy variable which takes values 1 for School of Humanities and Social Sciences (SHSS) and 0 for School of Natural Sciences (SNS).
- 3. **Course** is a dummy variable which takes value 0 for students enrolled in an Undergraduate programme and 1 for those enrolled in a Masters or PhD programme
- 4. **Plans** is a dummy variable which takes value 0 if the plan is to pursue higher studies in the form of a Masters and 1 if the student hasn't decided or wants to pursue a PhD or M.Phil.
- 5. **Family Income (INR)** has three dummy variables

Income Level 1

Inc_less6 = 1 if Income is Below 6,00,000

= 0 otherwise

Income Level 2

 $Inc_6to12 = 1$ if Income is between 6,00,000-12,00,000

= 0 otherwise

Income Level 3

Inc_more12 = 1 if Income is Above 12 Lacs

= 0 otherwise

For the purpose of estimation we have included the last two dummy into our model whereas the first dummy is the base category.

6. **Career Plans** has three dummy variables

Career Plan 1 = 1 if plan is to work in Industry

= 0 otherwise

Career Plan 2 = 1 if plan is to work in Academia

= 0 otherwise

Career Plan 3 = 1 if plan is Self - Employment

= 0 otherwise

For the purpose of estimation we have included the 1^{st} and 3^{rd} dummy into our model whereas the dummy for Academia as the career plan is the base category.

7. **Fam_Qual** is a dummy variable which takes a value 0 if the highest level of education of family member is upto bachelor's and 1 if it's masters, Mphil or PhD.

3. METHODOLOGY

4.1 Introduction

There are many settings in which the economic outcome we seek to model is a discrete choice among a set of alternatives, rather than a continuous measure of some activity. Some examples are as follows:

- 1. We have data on smokers and we want to find the factors which influence this habit. So, the dependent variable here is that of smokers and takes values 0 and 1. We equate "no" with 0 and "yes" with 1. These decisions are qualitative choices. The 0/1 coding is for the sake of interpretational convenience.
- 2. Opinions of a certain type of legislation: Let 0 represent "strongly opposed", 1 "opposed", 2 "neutral", 3 "support", and 4 "strongly support." These numbers are ranking.
- 3. The occupational field chosen by an individual: Let 0 be the clerk, 1 engineer, 2 lawyer, 3 politician, and so on. These datas are merely categories giving neither a ranking nor a count.

Regression model involving nominal scale variables are an example of a class of models known as qualitative response regression models. These are further divided into:

- 1. Binary Choice Model: Where the dependent variable takes 2 choices
- 2. Multiple Choice Models: Where the dependent variable takes many values

The multiple choice model models the relationship between a polytomous response variable and a set of regressor variables, so as to predict the probabilities of the different possible outcomes of a categorically distributed dependent variable. These polytomous response models can be classified into two distinct types, depending on whether the response variable has an ordered or unordered structure.

The salient feature of unordered model is that we can characterize the alternative choices in terms of a single latent or choice variable. Each time this latent variable crosses a specified threshold a different choice is emerged.

For unordered models we cannot explain the m choices by using a single latent variable. For this m-1 latent variables are needed to characterize m choices. It is sufficient to explain the first (m-1) choices. The last choice is just the complement of the first (m-1) choices. A (m-1) variable distribution function is used to characterize (m) multiple choices.

There are basically 3 types of unordered models:

- 1. The generalized logit models
- 2. The conditional logit models, and

3. The Mixed logit models.

All the models have the following set of assumptions:

- Data are case specific.
- Independence among the choices of the dependent variable

It is important to distinguish between whether the model is ordered or not because if the actual model is not ordered but in empirical applications we use an ordered model then estimates are seriously biased and inconsistent. On the other hand if we use an unordered model when in actuality the model is ordered, then we only loose efficiency.

4.2 Ordered Model

Suppose we have m categories. Then we have m regions, and m-1 thresholds Let us denote these thresholds by $\alpha_1 > \alpha_2 > \alpha_3$ > α_{m-1} . Each time y_i^* crosses a threshold, we have a different choice. However y_i^* is not observable. Instead we observe an indicator Y_i with the following rule:

$$y_i = j \text{ if } \alpha_{j-1} < y_i^* < \alpha_j \text{ } j=1,2,3....m$$

=0 otherwise

Given this characterization we have

$$\begin{split} P(y_i = j/x_i) &= P(\alpha_{j-1} < y_i^* < \alpha_j) \\ &= P(\alpha_{j-1} < \beta' X_i + u_i < \alpha_j) \\ &= P(\alpha_{j-1} - \beta' X_i < u_i < \alpha_j + \beta' X_i) \\ &= F(\alpha_j + \beta' X_i) - F(\alpha_{j-1} - \beta' X_i) \end{split}$$

Where F is the distribution function of ui

Now just as the simple binary model, different assumptions on the distribution function of u_i , gives us the different models.

1. If we assume $u_i \sim N(0,1)$ then it implies

$$P(y_i = j|x_i) = \Phi(\alpha_j - \beta' x_i) - \Phi(\alpha_{j-1} - \beta' x_i)$$

2. If we assume u_i has a logistic distribution then, remembering the fact that logistic distribution

$$F(U_i) = e^{U_i}/(1+e^{U_i})$$
 $f(U_i)=e^{U_i}/(1+e^{U_i})^2$

$$P(y_i = j/x_i) = \frac{e^{(\alpha j - \beta' x_i)}}{1 + e^{(\alpha j - \beta' x_i)}} - \frac{e^{(\alpha j - 1 - \beta' x_i)}}{1 + e^{(\alpha j - 1 - \beta' x_i)}} = \frac{e^{(\alpha j - 1 - \beta' x_i)}}{1 + e^{(\alpha j - 1 - \beta' x_i)}}$$

Also note that there is need to normalize one threshold to zero. Thus if there are m choices then there would be m-1 thresholds and we can estimate m-2 thresholds uniquely or we can estimate m-1 net thresholds.

4.3 Estimation

One can in principle do MLE but it is difficult. Involves cross equations restrictions We define dummy variables $Z_{ij} = 1$ if $Y_{i} = j = 1,2....m$ = 0 otherwise

Then assuming $U_i \sim N(0,1)$ i.e. probit

$$L_{i} \equiv \prod_{j=1}^{m} P_{ij} Z_{ij} = \prod_{j=1}^{m} [\Phi(\alpha_{j} - \beta' x_{i}) - \Phi(\alpha_{j-1} - \beta' x_{i})]^{Z_{ij}} = \prod_{j=1}^{m} P_{ij} Z_{ij}$$

Assuming independent samples, we get the Likelihood function as

$$L_i = \prod_{i=1}^n \prod_{j=1}^m \left[\Phi(\alpha_j - \beta' x_i) - \Phi(\alpha_{j-1} - \beta' x_i) \right]^{Z_{ij}}$$

And the Log L function is given by

$$Log L = \sum_{i=1}^{n} \sum_{j=1}^{m} Z_{ij} \log \left[\Phi\left(\alpha_{j} - \beta' x_{i}\right) - \Phi\left(\alpha_{j-1} - \beta' x_{i}\right)\right]$$

1. Now we use Newton –Raphson iterative method to estimate the parameters

$$\hat{\beta}_{j} = \hat{\beta}_{j-y} - \left[E \left(\frac{\partial^{2} \log L}{\partial_{\beta} \partial_{\beta'}} \right) \right]_{\hat{\beta}_{j-1}}^{-1}$$

- 2. The likelihood function is globally concave and therefore guarantees that we reach the global maximum, irrespective of where we start. However, computationally, we will be faster depending on how close we start from the truth
- 3. The assumption Var.-Cov. matrix ix is given by:

$$\left[E \left[\frac{-\partial^2 \log L}{\partial_\beta \partial_{\beta'}} \right] \right]^{-1}$$

This is actually the inverse of information matrix.

Now that the β and variance is known it can be used for testing and inference.

4.4 Latent variable argument

Discrete dependent –variable models are often cast in the form of index function models. We view the outcome of a discrete choice as a reflection of an underlying regression. As an often cited example, consider the decision to make a large purchase.

The theory states that the consumer makes a marginal benefit –marginal cost calculation based on the utilities achieved by making the purchase and by not making the purchase and by using the money for something else. We model the difference between benefit and cost as an unobserved variable y* such that

$$y^* = x'\beta + \varepsilon$$

We assume that ϵ has mean 0 and has either a standardized logistic with (known) variance $\pi 2/3$ or a standard normal distribution with variance one. We do not observe the net benefit of the purchase, only whether it is made or not. Therefore, our observation is

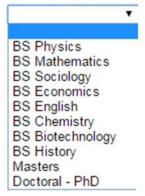
$$Y=1 \text{ if } y^*>0$$
$$=0 \text{ if } y^*\leq 0$$

In this formulation, $x'\beta$ is called the index function.

5. Questionnaire

Year of study - Academic year 2014-2015 *
○ lyr
○ II yr
○ III yr
○ IV yr
Gender *
○ Male
○ Female
Other
Opinion: A III yr UG programme is better than a IV yr UG programme *
Strongly Agree
○ Agree
Disagree
Strongly Disagree
School at the University *
School of Natural Sciences
School of Humanities and Social Sciences
Course enrolled in *
▼

Course enrolled





Plans in respect of further studies *
(You're allowed to tick multiple options or write 'None' in the 'Other' option incase you've had your dose of books!)
■ Masters
M. Phil
□ PhD
Not Decided
Other:
Career Preferences *
Industry
 Academia
Self - Employment
Annual Family Income (INR) *
Upto 6,00,000
6,00,000 - 12,00,000
Above 12,00,000
Qualifications of family member with highest level of educational qualification * (The 'Others' option may be used to mention about a threshold, following the last item ticked, prior to the entry)
Senior Secondary (X std.)
☐ Higher Secondary (XII std.)
☐ Bachelors
☐ Masters
■ M.Phil.
Ph.D.
Other:

6. RESULTS

Analysis of Maximum Likelihood Estimates						
Parameter		DF	Estimate	Standard Error	Wald Chi-Square	Pr > ChiSq
Intercept	4	1	-2.4018	0.8939	7.2196	0.0072
Intercept	3	1	0.0521	0.8549	0.0037	0.9514
Intercept	2	1	1.4057	0.8852	2.5219	0.1123
School		1	-0.0689	0.4871	0.0200	0.8876
Gender		1	0.5904	0.4408	1.7939	0.1804
Course		1	2.2782	0.6050	14.1809	0.0002
Plans		1	0.0971	0.4896	0.0393	0.8428
Inc_6to12		1	-0.3869	0.4909	0.6213	0.4306
Inc_more12		1	2.3203	0.6104	14.4483	0.0001
Fam_Qual		1	-0.3000	0.5069	0.3503	0.5539
Career_Ind		1	-1.2354	0.4802	6.6189	0.0101
Career_Self		1	-0.6637	0.7186	0.8530	0.3557

Odds Ratio Estimates				
Effect	Point Estimate	95% Wald Confidence Limits		
School	0.933	0.359	2.425	
Gender	1.805	0.761	4.282	
Course	9.759	2.982	31.944	
Plans	1.102	0.422	2.877	
Inc_6to12	0.679	0.259	1.777	
Inc_more12	10.179	3.077	33.676	
Fam_Qual	0.741	0.274	2.001	
Career_Ind	0.291	0.113	0.745	
Career_Self	0.515	0.126	2.106	



7. Inferences & Conclusion

COEFFICIENTS - INTERPRETATION

- The intercept 4 which shows strongly disagree is insignificant. The intercept 3 which shows disagree is highly significant. The intercept 2 which shows agree is highly significant. The p-value is almost 0. Thus out of the three thresholds only 2 are significant. This implies that the intercept 4 can be merged with intercept 3. Also note that intercept 3 is highly significant.
- From the response profile we can see that the odds ratios for each of the explanatory variables depict the odds in favour of the opinion 'strong agreement' (taking the value 1) for the III yr programme.

The reason for that is that as in SAS we had given the command proc logistic data = work.own descending. The code "descending" reverses sorting order of the response variable. Hence, now the opinion of strongly disagreeing to 3 year programme takes the position 1, the opinion disagreeing to 3 year programme takes position 2 and agreeing to 3 year programme takes position 3.So, in this manner SAS takes strongly agreeing to 3 year programme as the base category.So, all the odds ratios that are displayed in SAS are the odds in favour of strongly agreeing to 3 year programme.

However, it should be noted if we have not given the command descending than SAS by default had retained the natural ordering and in that case strongly disagreeing to 3 year programme had been taken as the base. So, odds ratio would have been in favour of strongly disagreeing to 3 year programme.

• The variable **school** is a dummy which takes a value 0 for School of natural sciences and 1 for school of Humanities and Social Sciences .The coefficient -0.0689 thus reflects that for the School of Humanities and Social sciences the Odds in favour of strongly agreeing to a 3 year programme reduces. Note the coefficients here only determine the direction of change and not the magnitude of change. While comparing the p-value for the coefficients we see the variable school is insignificant. For the same variable while observing the odd ratio confidence interval we see that the coefficient is insignificant.

This insignificance seems to point to the fact that being enrolled in either the SHSS or SNS doesn't make a difference when

For the variable **gender** we have taken female as the reference category. The estimate 0.5904 than in females just conveys the information that odds in favour of strongly agreeing is greater in male. But from the p values we see that it is insignificant. While comparing the odds ratio confidence interval for gender we find that it is insignificant.

One possible explanation for this insignificance is that parents of females who have conceded to send their daughters to a fully residential university, away from the city/

homes already belong to the class of individuals with a progressive mindset. It is unlikely that individuals belonging to this set will succumb to the norm we had hypothesised. Thus our initial hypothesis about societal norm isn't true in this case.

- For the variable course the reference category is undergraduate. The odds in favour of strongly agree is less for PhD and Masters Students when compared to base category i.e. the undergraduate students. The p-value shows that this difference is statistically significant. While comparing the odds ratio confidence interval we find it is highly significant. This clearly explains the pro-3yr opinion of the individuals who've gone through their UG program. This pro-3yr opinion could be explained by 2 possible beliefs one, is that fact that those in a MS or Ph.D programme right now never had the choice between a 4 yr programme and hence they have come to believe that what they have done maybe the best. Alternately, they could be of the belief that the learning curve in an UG programme doesn't portray a significant increase in value-add in the 4th year. As a result, the jump to a MS programme and starting a new trajectory is the most productive bet that one can land into.
- The variable plan is a dummy variable which takes value 0 for 'Masters' and 1 for 'Not decided', 'PhD' or 'M.Phil'. The estimate 0.0971 shows that for plans other than pursuing a Masters, the odds in favour of the 3yr programme increase as compared to Masters. The p-value shows that it is insignificant. Thus the plans are not a significant factor in deciding the options.

From the odds ratio confidence interval we observe that it is not significant.

- The variable **Fam_Qual** shows that the odds in favour of strong agreement for the 3 yr programme decreases if family members have an education level of masters or more. But p-values show it is insignificant. The confidence interval of odd ratio is insignificant.
- The variable **Inc_6to12** has a negative coefficient which means that the odds ratio is expected to decrease with an increase in the income slab from 'less than 6lakhs' to 'between 6lakhs and 12 lakhs'. This decrease, though mathematically existent is statistically insignificant.
- The variable **Inc_more12** has a positive coefficient which means that the odds ratio is expected to increase significantly (relative to the base category i.e. the income slab 'less than 6 lakhs') with an increase in the income slab from the base to 'more than 12 lakhs'.
 - So, over all it may be concluded that when income is greater than INR12,00,000/-the the odds ratio in favour of the 3 yr programme is expected to move upward.
- The variable **Career_Ind** has a negative coefficient i.e. the odds in strong agreement for the 3 yr undergraduate programme are expected to decrease significantly for those individuals who plan on taking up industry as a career path.
- The variable **Career_Self** has a negative coefficient too, which is however insignificant. This means that the odds ratio in favour of 'strong agreement' is not



significantly different, relative to the odds ratio expected, if the career path involves an inclination towards academia.

• Also the global null hypothesis of all coefficients being equal to zero is rejected. So, the model is overall significant

Testing Global Null Hypothesis: BETA=0				
Test Chi-Square DF Pr > ChiSq				
Likelihood Ratio	42.6788	9	<.0001	
Score	34.1398	9	<.0001	
Wald	33.3686	9	0.0001	

So the <u>main findings of the project</u> are that out of the three thresholds, one is not statistically significant. The option of being strongly disagree is highly insignificant. Also some of the hypothesis prior to regression has been falsified. As an instance the variable gender came it to be statistically insignificant in a student's preference between a 3 year or a 4 year.

The variable course which depicted the preference by Master's and Phd on one hand and undergraduate on the other was statistically significant. Income as expected plays a detrimental role in this choice and so does careers.



8. REFERENCES

- 1. ECON 522: Econometrics II. Lecture Notes by Prof. Subrata Sarkar
- 2. Damodar Gujarati, Econometrics by Example, Palgrave Macmillan
- 3. William H. Greene Econometric Analysis, 5th Edition
- 4. http://support.sas.com/



9. APPENDIX

9.1 SAS Output

The CONTENTS Procedure

Data Set Name	WORK.OWN	Observations	96
Member Type	DATA	Variables	10
Engine	V9	Indexes	0
Created	05/10/2015 18:44:45	Observation Length	80
Last Modified	05/10/2015 18:44:45	Deleted Observations	0
Protection		Compressed	NO
Data Set Type		Sorted	NO

Label

Data Representation WINDOWS_32

1

Encoding wlatin 1 Western (Windows)

Engine/Host Dependent Information

Data Set Page Size 65536

Number of Data Set

Pages

First Data Page 1

Max Obs per Page 817

Obs in First Data Page 96

Number of Data Set Repairs 0

ExtendObsCounter YES

Filename C:\Users\ag231\AppData\Local\Temp\SAS Temporary

Files_TD5388_ECONLAB01-10_\own.sas7bdat

Release Created 9.0401M1

Host Created W32_7PRO

Alphabetic List of Variables and Attributes

#	Variable	Type	Len	Label
7	Career_Ind	Num	8	Career_Ind
8	Career_Self	Num	8	Career_Self
4	Course	Num	8	Course
9	Fam_Qual	Num	8	Fam_Qual
1	Gender	Num	8	Gender
5	Inc_6to12	Num	8	Inc_6to12
6	Inc_more12	Num	8	Inc_more12
2	Opinion	Num	8	Opinion
10	Plans	Num	8	Plans
3	School	Num	8	School

The SAS System

The LOGISTIC Procedure

Model Information

Data Set	WORK.OWN	
Response Variable	Opinion	Opinion
Number of Response Levels	4	

Modelcumulative logitOptimization TechniqueFisher's scoring

Number of Observations Read 96 Number of Observations Used 96

Response Profile

Ordered	Opinion	Total
Value		Frequency
1	4	35
2	3	38
3	2	13

Response Profile

Ordered	Opinion	Total
Value		Frequency
4	1	10

Probabilities modeled are cumulated over the lower Ordered Values.

Model Convergence Status

Convergence criterion (GCONV=1E-8) satisfied.

Score Test for the Proportional Odds Assumption

Chi-Square	DF	Pr > ChiSq
28.7724	18	0.0512

Model Fit Statistics

Criterion	Intercept Only	Intercept and Covariates
AIC	244.284	219.605
SC	251.977	250.377
-2 Log L	238.284	195.605

Testing Global Null Hypothesis: BETA=0

Test	Chi-Square	DF	Pr > ChiSq
Likelihood Ratio	42.6788	9	<.0001
Score	34.1398	9	<.0001
Wald	33.3686	9	0.0001

Analysis of Maximum Likelihood Estimates

Parameter		DF	Estimate	Standard Error	Wald Chi-Square	Pr > ChiSq
Intercept	4	1	-0.1236	0.6239	0.0392	0.8430
Intercept	3	1	2.3304	0.6783	11.8048	0.0006
Intercept	2	1	3.6840	0.7608	23.4476	<.0001
School		1	-0.0689	0.4871	0.0200	0.8876
Gender		1	0.5904	0.4408	1.7939	0.1804

Analysis of Maximum Likelihood Estimates

Parameter	DF	Estimate	Standard Error	Wald Chi-Square	Pr > ChiSq
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Career_Ind	1	-1.2354	0.4802	6.6189	0.0101
Career_Self	1	-0.6637	0.7186	0.8530	0.3557

Odds Ratio Estimates

Effect	Point Estimate		Wald ce Limits
School	0.933	0.359	2.425
Gender	1.805	0.761	4.282
Course	0.102	0.031	0.335
Plans	1.102	0.422	2.877
Inc_6to12	0.679	0.259	1.777
Inc_more12	10.179	3.077	33.676
Fam_Qual	0.741	0.274	2.001
Career_Ind	0.291	0.113	0.745
Career_Self	0.515	0.126	2.106

Association of Predicted Probabilities and Observed Responses

Percent Concordant	78.2	Somers' D	0.572
Percent Discordant	21.0	Gamma	0.577
Percent Tied	0.8	Tau-a	0.394
Pairs	3139	c	0.786

9.2 SAS Codes

• SAS Code with reverse sorting (results in this project base on this code)

```
libname a 'D:\Econometrics_Project\SAS_Data';
proc import out= work.own
datafile='D:\Econometrics_Project\SAS_Data.xlsx'
dbms=excel replace;
sheet=sheet1;
getnames=yes;
run;

proc contents data=work.own descending;
run;
proc logistic data = work.own;
model Opinion=School Gender Course Plans Inc_6to12 Inc_more12
Fam_Qual Career_Ind Career_Self;
run;
```

• SAS Code without reverse sorting i.e. natural ordering

```
libname a 'D:\Econometrics_Project\SAS_Data';
proc import out= work.own
datafile='D:\Econometrics_Project\SAS_Data.xlsx'
dbms=excel replace;
sheet=sheet1;
getnames=yes;
run;

proc contents data=work.own;
run;
proc logistic data = work.own;
model Opinion=School Gender Course Plans Inc_6to12 Inc_more12
Fam_Qual Career_Ind Career_Self;
run;
```