#### Chapter 11: Linear regression

Part 1: What is statistical learning?

https://dzwang91.github.io/stat324/



#### Reference



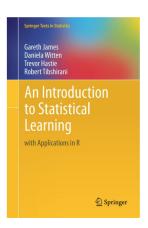


Figure: http://www-bcf.usc.edu/~gareth/ISL/

• Reading for today's lecture: Section 2.1.1



- Suppose we are statistical consultants hired by a client to provide advice on how to improve sales of a particular product.
- The Advertising data set <sup>1</sup> consists of the sales of that product in 200 different markets, along with advertising budgets for the product in each of those markets for three different media: TV, radio, and newspaper.

 $<sup>^1</sup>$ download the data set at http://www-bcf.usc.edu/~gareth/ISL/data.html



- Suppose we are statistical consultants hired by a client to provide advice on how to improve sales of a particular product.
- The Advertising data set <sup>1</sup> consists of the sales of that product in 200 different markets, along with advertising budgets for the product in each of those markets for three different media: TV, radio, and newspaper.

Figure: Advertising data

 $<sup>^{1}</sup>$ download the data set at http://www-bcf.usc.edu/~gareth/ISL/data.html



- It is impossible for our client to directly increase sales of the product.
   But they can control the advertising expenditure in each of the three media.
- Therefore, if we determine that there is an association between advertising and sales, then we can instruct our client to adjust advertising budgets, thereby indirectly increasing sales.
- In other words, our goal is to develop an accurate model that can be used to predict sales on the basis of the three media budgets.



- It is impossible for our client to directly increase sales of the product.
   But they can control the advertising expenditure in each of the three media.
- Therefore, if we determine that there is an association between advertising and sales, then we can instruct our client to adjust advertising budgets, thereby indirectly increasing sales.
- In other words, our goal is to develop an accurate model that can be used to predict sales on the basis of the three media budgets.

We want to find a good function f such that Sales  $\approx f(\text{TV}, \text{Radio}, \text{Newspaper})$ 

#### Input variable and output variable



- The advertising budgets: input variables/predictors/independent variables/features
- Typically we use X to denote the input variables. For example,  $X_1 = TV$  budget,  $X_2 = radio$  budget,  $X_3 = newspaper$  budget

## Input variable and output variable



- The advertising budgets: input variables/predictors/independent variables/features
- Typically we use X to denote the input variables. For example,  $X_1 = TV$  budget,  $X_2 = radio$  budget,  $X_3 = newspaper$  budget
- The sales: output variable/response/dependent variable
- Typically we use Y to denote the output variable. For example,  $Y = \mathsf{sale}$

#### Input variable and output variable



- The advertising budgets: input variables/predictors/independent variables/features
- Typically we use X to denote the input variables. For example,  $X_1 = TV$  budget,  $X_2 = radio$  budget,  $X_3 = newspaper$  budget
- The sales: output variable/response/dependent variable
- Typically we use Y to denote the output variable. For example, Y = sale
- In general, suppose we have a quantitative response Y and p different predictors,  $X_1, ..., X_p$ . Then

$$Y = f(X_1, ..., X_p) + \epsilon$$

- f is some fixed but unknown function of  $X_1, ..., X_p$ , and it's called regression function
- f represents the systematic information that X provides about Y
- ullet is a random error term, independent of X and has mean 0

# Example: income data



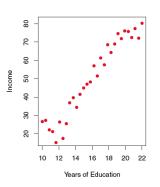


Figure: The red dots are the observed values of income (in tens of thousands of dollars) and years of education for 30 individuals.

# Example: income data



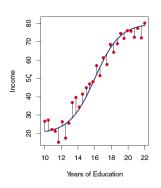


Figure: The blue curve represents the underlying relationship between income and years of education.

$$\mathsf{Income} = f(\mathsf{Years} \; \mathsf{of} \; \mathsf{education}) + \epsilon$$

#### Why estimate f: prediction



 In many situations, a set of input X are readily available, but the output Y cannot be easily obtained.

## Why estimate f: prediction



- In many situations, a set of input X are readily available, but the output Y cannot be easily obtained.
- We can predict Y using

$$\hat{Y} = \hat{f}(X)$$

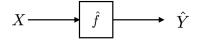


Figure:  $\hat{f}$  is treated as a black box

- $\hat{f}$  represents our estimate for f
- $\hat{Y}$  represents the prediction of Y

## The accuracy of prediction



• We use mean squared error (MSE) to measure the accuracy of the prediction:

$$\mathsf{MSE} = \mathbb{E}(Y - \hat{Y})^2$$

## The accuracy of prediction



• We use mean squared error (MSE) to measure the accuracy of the prediction:

$$\mathsf{MSE} = \mathbb{E}(Y - \hat{Y})^2$$

MSE decomposition:

$$\mathsf{MSE} = \mathbb{E}(f(X) + \epsilon - \hat{f}(X))^{2}$$

$$= \mathbb{E}[(f(X) - \hat{f}(X))^{2} + 2(f(X) - \hat{f}(X))\epsilon + \epsilon^{2}]$$

$$= (f(X) - \hat{f}(X))^{2} + 2(f(X) - \hat{f}(X))\mathbb{E}(\epsilon) + \mathbb{E}(\epsilon^{2})$$

$$= \underbrace{(f(X) - \hat{f}(X))^{2}}_{\mathsf{Reducible}} + \underbrace{\mathsf{Var}(\epsilon)}_{\mathsf{Irreducible}}$$

## The accuracy of prediction



• We use mean squared error (MSE) to measure the accuracy of the prediction:

$$\mathsf{MSE} = \mathbb{E}(Y - \hat{Y})^2$$

MSE decomposition:

$$\mathsf{MSE} = \mathbb{E}(f(X) + \epsilon - \hat{f}(X))^{2}$$

$$= \mathbb{E}[(f(X) - \hat{f}(X))^{2} + 2(f(X) - \hat{f}(X))\epsilon + \epsilon^{2}]$$

$$= (f(X) - \hat{f}(X))^{2} + 2(f(X) - \hat{f}(X))\mathbb{E}(\epsilon) + \mathbb{E}(\epsilon^{2})$$

$$= \underbrace{(f(X) - \hat{f}(X))^{2}}_{\mathsf{Reducible}} + \underbrace{\mathsf{Var}(\epsilon)}_{\mathsf{Irreducible}}$$

• Our goal for estimating f is to minimize the reducible error

#### Why estimate f: inference



- We are interested in
  - which predictors are associated with the response? Only a small fraction of the available predictors are substantially associated with Y, want to identify the important predictors
  - what is the relationship between the response and each predictor?
  - Can the relationship between Y and each predictor be adequately summarized using a linear equation, or is the relationship more complicated?
- Example: for the advertising data, we are interested in
  - which media contribute to sales?
  - how much increase in sales is associated with a given increase in TV advertising?

# Next step of statistical learning



How can we estimate f?

# Next step of statistical learning



How can we estimate f?

The most popular method: linear regression

#### Back to advertising data

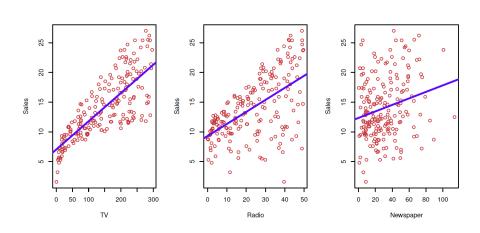


What is the relationship between TV/Radio/newspaper advertising budgets and sales?

#### Back to advertising data



What is the relationship between TV/Radio/newspaper advertising budgets and sales?



# "All models are wrong, but some are useful"



# George Box

True regression functions are never linear!

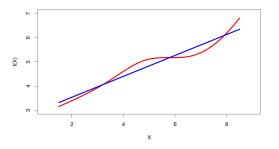


Figure: the red curve is the true regression function

But linear regression is easy to implement and interpret!

#### What's the next?



We'll introduce more details on linear regression in next lecture.