

# IoT Innovation in Smart Home Products Manufacturing Methods

## Executive Summary

### Purpose

The purpose of this document is to present an ROI analysis for the implementation of IoT integration in the manufacturing of smart home products. The analysis aims to evaluate the financial benefits of incorporating IoT innovation and its impact on various benefit drivers, including higher production capacity, improved logistics, reduced AR receivable time, improved inventory tracking, fewer accidents, improved quality benefits, and reduced time spent handling customer complaints.

### Results

The predicted **yearly benefits** from IoT integration in the production of smart home goods are given in Table 1 and are based on ROI analysis. They are projected to be \$1,575,000 in Year 1, \$2,893,000 in Year 2, and \$3,333,000 in Year 3. These advantages come about because of advancements in product quality, safety, logistics, and manufacturing capacity.

	<i><b>YEAR 1</b></i>	<i><b>YEAR 2</b></i>	<i><b>YEAR 3</b></i>
<b>Total annual benefits</b>	<i>\$1,575,000</i>	<i>\$2,893,000</i>	<i>\$3,333,000</i>
Implementation filter	<b>85%</b>	<b>90%</b>	<b>95%</b>
<b>Total benefits realized</b>	<i>\$1,338,750</i>	<i>\$2,603,700</i>	<i>\$3,166,350</i>

*Table 1: Annual Benefits*

The anticipated return on investment (**ROI**) for the examined period is 62% in Year 1, 159% in Year 2, and 253% in Year 3, as shown in Table 2.

The predicted **payback period** of 1.22 years suggests a rather speedy return on the initial expenditure.

The initial investment, implementation expenses, continuing support costs, and training costs total \$1,760,000 in Year 0's implementation costs. The discounted benefit flow analysis reveals a cumulative **Net Present Value** of \$3,154,154 for the time under study, further demonstrating the project's financial sustainability.

	<b>Year 0</b>	<b>Year 1</b>	<b>Year 2</b>	<b>Year 3</b>
<b>Total costs</b>	<i>\$1,760,000</i>	<i>\$135,000</i>	<i>\$125,000</i>	<i>\$135,000</i>
<b>ROI Measures</b>				
<b>Net present value</b>	<i>\$3,154,154</i>			

<b>Return on investment (ROI)</b>		62%	159%	253%
<b>Payback (in years)</b>	1.22			

*Table 2: ROI and NPV*

### Recommendation

With a favorable ROI of 62% in Year 1, 159% in Year 2, and 253% in Year 3, along with a relatively short payback period of 1.22 years, the implementation of IoT innovation is recommended. The cumulative Net Present Value of \$3,154,154 further supports the financial sustainability of the project.

### Summary

The deployment of IoT integration in the production of smart home products is advised given the favorable financial results of the ROI analysis.

The organization may reap the rewards of increased production efficiency, simplified logistics, greater safety, and higher product quality by embracing IoT innovation in the manufacture of smart home products. Cost reductions improved operational effectiveness, and more customer satisfaction will result from this. The IoT integration project is a sensible investment choice due to the favorable ROI and attractive financial indicators.