

BJ's Wholesale Club – 339 Gateway Drive Brooklyn N.Y. 11239 Marketing & Sales Dept. Tel: (718) 637 - 7487 pladdomada@bjs.com

B.J.'s Wholesale Club is offering a special promotion for your employees, friends, and family.

- 1. \$10 off our \$50 membership fee +tax (\$54.44) yours: \$40 + tax = (\$43.55)
- 2. 3 EXTRA months of membership (15 months total)
- 3. FREE second card for another Household Member

There is no cost, obligation or liability on the part of your company.

The easiest way to execute this special opportunity is to have us come to your company during lunch hours or times convenient for you. We will facilitate sign-ups or renewals and temporary membership cards will be issued on the spot. In about 3 - 4 weeks a letter will be mailed to their homes stating to come to the store and take their picture and to receive their permanent cards. This will relieve you of any paperwork or follow-up concerns, and our only request will be your assistance in maximizing the promotion of our on-site. Our only request of you is that you notify your employees of the dates, times and location of the on site.

In addition, I return every year to offer your employees the opportunity to renew their memberships at the low corporate rate.

Hook forward to speaking with you soon, and thank you for your attention.

Sincerely,

Peter laddomada Corporate Sales Representative pladdomada@bjs.com



## SPECIAL SAVINGS JUST FOR EMPLOYEES OF NYPD – HOLY NAME SOCIETY

(or)

## Two Great Membership Offers!

BJ's INNER CIRCLE® MEMBERSHIP - Just \$40\* Save \$10 off the \$50 annual Membership fee -PLUS get 2 bonus months FREE\*

BJ's REWARDS® MEMBERSHIP — Just \$80\* Earn 2% Payback\*\* on BJ's purchases! Save \$10 off the \$90 annual Membership fee -PLUS get 2 bonus months FREE\*

Plus, every B)'s Primary Member receives a second Card for a household member at no additional charge.
<ol> <li>Complete this application in full and return it to your Organization Rep at the address below. Please include a check or credit card payment for the full amount.</li> <li>New Members: Your Membership Activation letter will arrive in 3 – 4 weeks. Bring it, along with photo ID, to the Member Services Desk at a Club near you to receive your Membership Card.</li> <li>Renewals: Enter your Membership Number in the space provided below. Your current Membership Card will be renewed with 2 bonus months.<sup>†</sup></li> </ol>
Organization Rep: Peter Laddomada Contact Number: 718-637-7487
Offer Expires: 8.31.12 Address: 339 Gateway Drive Brooklyn NY 11239
Please refer to BJ's Membership Privileges and Conditions.
Choose Membership Level: Inner Circle® Membership BJ's Rewards® Membership**
Current Membership # (if applicable)
Last Name    Control   Con
Mailing Address
City State ZIP Code
Phone # Market Code (Bi's use only)
Email
Driver's License # (Required for check-writing privileges)  State
If you choose to receive the second Household Card, please complete the following: (Note: Household Cardmember must reside at
the same address as the Primary Cardholder.)  Last Name  MI
Primary Signature — I understand that I am responsible for any checks and actions of the second Cardholder.  Please choose your method of payment. (Sales tax may be added. Make checks payable to B)'s Wholesale Club, Inc.)  Date of Membership Purchase
Check Visa® MasterCard® American Express® Discover® Network Month Day Year
Credit Card Account # Expiration Date Total Charge
B)'s use only

BJ's Sales Representative's Signature: <u>PETER LADDOMADA</u> All applications are sent to our Home Office; processing takes approximately 3 – 4 weeks. Club # 204

<sup>\*</sup> This offer may not be combined with other offers, is not redeemable for cash or transferable and is not available online or in-Cub. Offer valid for new or renewing BJ's Inner Circle\* Memberships and BJ's Rewards\* Memberships. Discount does not apply to BJ's Rewards\* Membership upgrades. Until one offer per household. Photo identification required when applying for Membership, Plus state and local bases where applicable or required by law.

\*\* Rewards are earned on most purchases in-Cub and on all purchases on Biscoun. Paybook takes the form of a BJ's Reward redeemable toward the future purchase of qualifying merchandise in-Cub only just valid toward purchases by Primary and Household/First Supplemental Cardinders are edigible for 2% Payback, See BJ's Rewards\* Membership Privileges and Conditions at Biscoun or the Member Services Desk in-Cub for full details. 1 Valid only for Members recenting before their current expiration date. Memberships received within 2 months after expiration of the current Membership year will be extended for 12 months from the expiration date. Memberships received more than 2 months after such expiration will be extended

for 12 months from the renewal date. †† For complete defails, see BJ's Rewards" Membership Terms and Conditions.