# Heavy Non-Traditional User of Decision Science

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## Type of Work OAM Engages in

High Risk

High Reward

High Volatility



## **Decision Science Musings**

### What I Like

- Focus on the customers' problem
- Willingness to listen to all issues / Human
- Ability to Improvise

#### What I Don't

- Focus on the model
- Lack of rapport with client
- Lack of social skills
- Poor "Bedside Manner"
- Unrealistic expectations that decisions are completely rational events



## **Suggested Training**

- Perceptionships with clinical psychologists
- Peter Drucker's Perfect Consulting
- Development of a feedback tool for DSS personnel
- A standard of professional behaviors
- Dale Carnagie

