

**Library Administrator Guide for [www.decisonprofessionals.com](http://www.decisonprofessionals.com) on Captavi**  
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**Questions about this document?** Contact the Knowledge Sharing Council (Tim Nieman at [tim@decapps.com](mailto:tim@decapps.com)).

### **General Description**

The Knowledge Content Library ("Library") contains the knowledge content on the site, typically stored as Articles in the Captavi framework. Web pages are also used to provide various forms of access to Library "article" content.

Articles are a specific type of resource that can be structured so that searches can easily be made for our purposes. There are numerous fields to fill out when setting up a resource (e.g., webinar, presentation) as an Article. The following describes the approach of the current site so that someone attempting to make future changes will understand the original intent in how this is constructed.

### **Sorting of Items Returned from a Search**

The Article editor in Captavi has a field labeled "Sort No". Ordering of returned searches sorts on this entry first in ascending order. For items with the same number, the sort will occur next on what is entered in the "Start Date" field, with most recent articles first, and then alphabetically by what is entered in the "Display Name" (note the alphabetical sort sometimes seems to fail for items with the same sort number and start date).

The selected order for SDP library items is controlled as follows where there are multiple sources of content in a search.

1. Webinars
  - a. Sort No. is defaulted to 900 for DA Fundamentals and 910 for Invited Talks, with the Start Date set to the delivery date of the webinar to ensure sorting by date delivered.
  - b. Webinars with the same Sort No. are sorted by the date of the webinar, more recent ones first.
2. Conference Presentations
  - a. Sort No. is defaulted to 1000, with the Start Date set to the date of the conference to ensure sorting by date delivered. If available, the session times are also used to cluster talks by session. Because more recent dates/times come first, this means that the sessions are shown in reverse order for a given conference. Otherwise, alphabetic sorting will be by default.
  - b. Presentations are thus sorted first by year, with most recent first, then alphabetically
3. Publications
  - a. Publications (books) are sorted by popularity based on a rough census taken at the 2014 DAAG meeting, and supplemented with a survey of Fellows in late 2016. The sort may need to be revisited in the future.
    - i. Sort No. is used to define the order, starting with 2000 and proceeding by increments of 1 or 2. (Numbers used are 2000-2098 as of 12/16/2016). Some blanks are left in the order to allow for insertions.
  - b. Publications (journal articles) are sorted so that they follow books, and then first by whether they are from the Blue Books, and then by date.
    - i. Blue Books are assigned numbers from 2101 to 2149 corresponding to the 49 articles.

- ii. Other journal articles are assigned the Sort No. of 2200, and the date of publication is entered to guide further sorting.

### **Webinar design**

Webinars are a members-only resource (with a few exceptions) so the full archived videos are behind the paywall. A short excerpt of each video is available to the public. There is a 2-layer structure.

1. The “top layer”. Constructed as Articles, each webinar has a publicly viewable description of the webinar, an embedded YouTube excerpt (1-3 minutes), and a link to the page with full video, and sometimes to pdf and/or audio files. The excerpt typically is edited to removed most introductions of speaker backgrounds and focuses on providing the viewer with an introduction to what the talk is about. A trailer is added to the end to point people towards joining the society to see the full videos. These excerpts are posted to the SDP YouTube channel as Public videos.
2. The “bottom layer”. Constructed as Web Pages, a brief description of the webinar and an embedded YouTube of the full video, plus access to any other files (pdf, audio, etc.). This page is typically member restricted. The full video is typically edited to removed material at the beginning of the video about the society, and begins with the actual webinar content. These videos are posted to a separate dedicated “Full webinars” YouTube channel.

### **Blue Books design**

Any Blue Books for which we have author and publisher permissions are a members-only resource, so the full texts of these articles are behind the paywall. There is a slightly convoluted structure that ensures that these articles show up in Library searches and ensures that access to the full articles is behind the paywall.

- 1a. There is a separate Article in the list of book publications where one can link to Amazon for purchase of the full Blue Book, accessible from the list of Publications under Library search. This page also lists all of the Blue Book articles with a short abstract. Next to each listing is a link to an associated Web Page with the full text version for each, or if we do not have permissions, to the online location of information about the article.
- 1b. Constructed as separate Articles, each Blue Book article also has a publicly viewable abstract of the article, and a link to the page with the full text version. These pages will show up in any relevant Library Search without having to go through the previous Blue Book list.
2. Constructed as Web Pages, a link to the full pdf of the paper (if we have permissions). This page is member restricted.

### **Facilitating General Searches**

Most Library content consists of video or pdf files. The general search functionality in Captavi will not scan through either of those. It will however find anything included in the title or description entered for the Article. To help aid the general search capability, each Library item is skimmed at the time of posting to ensure that keywords are included and available in the Article description for search to find. This is done in two ways.

1. If a keyword is not already included in the abstract for the item, it is added to a “Keywords” section at the end of the abstract.
2. Important topics that are expected to be searched by members are also assigned a cryptic version of the keyword. This methodology is primarily used at this point to create searches within the DecisionPedia, but may be useful for further development. Cryptic notation is used

within DecisionPedia search methods to avoid inadvertent selection of word combinations that don't belong in a search result. For example, the words "game" and "theory" may exist in a description without pertaining to "game theory". A full list of the cryptic words is included below in the description of the DecisionPedia.

### DecisionPedia design

DecisionPedia pages are guided by a common template. To create a new DecisionPedia page, it is best to copy the html of an existing page and edit from there. The details of what html to change are not included here – the user should be vigilant in ensuring that all searches and links are set up correctly and tested.

To create links to library items by media type, go to General Search in the Library, set the Type to the *Topic*, then enter a keyword under Description to get the right media – enter Webinar, DAAG, Publication. To create links to library items by industry, go to General Search in the Library, set the Type to the *Industries*, then enter a keyword under Description to get the topic.

A set of cryptic tags are planted in the article descriptions to identify specific topics within searches. As described above, cryptic notation is used to avoid inadvertent selection of word combinations that don't belong in a search result.

Framing & Structuring	framestruc
Soft Skills and Facilitation	ssfamil
Framing Tools & Methods	framtool
Objectives hierarchy	objhier
Decision hierarchy	dechier
Strategy Table	strattab
Alternatives generation	altgen
Influence Diagram	infldiag
Analysis & Modeling	anamod
MUA / Value FT	multobj
Value Focused Thinking	vft
Swing weights	swingwt
Consequences table	conseqtab
Risk and Uncertainty	riskunc
Discretization	discz
Expert interviews	expint
Tornado chart	torncht
Sensitivity analysis	sensanal
Probability assessment	probass
Risk aversion	riskaver
Risk analysis	riskanal
Scenario Analysis	scenanal
Modeling	modtree
Decision Tree	dectree
Simulation	mcsim
Big data analytics	bigdata
Optimization	optz
VOI / VOC/ RO	voivoc

Value of information	valoi
Value of control	valoc
Real options	realopt
Portfolio Decision Analysis	portda
Portfolio analysis	portanal
Portfolio management	portmgmt
Strategy development	stratdev
Organizational Capability	orgcap
Implementation of DA	implda
Adoption of DA	adoptda
Value of DA	valued
Raiffa-Howard award	raifhow
Culture	cultr
Decision quality	decqual
Project execution	projexec
Training and Development	traindevel
Embedded DA	embedda
Additional Topics	
Cognitive Biases	cogbias
Game Theory	gtnegot
Societal Decisions	socdec
Non-profits	nonprof
Personal Decisions	perdec
Medical decisions	meddec
Business Development	busdev

### **Tags for Creating Drop-down Menu Searches in the main Library banner**

#### Website tags for "Search By Topic"

Cognitive Biases  
 Soft Skills & Facilitation  
 Multi-attribute / Value Focused Thinking  
 Portfolio Decision Analysis  
 Game Theory / Negotiations  
 Framing and Structuring  
 Analysis and Modeling  
 Organizational Capability  
 Embedded DA  
 VOI / VOC / Real Options

#### Website tags for "Search By Industry"

Energy  
 Healthcare & Pharma  
 Government & Military  
 Non-Profit & Societal  
 All Industries (note this captures all industries other than those listed above)  
 Other (this category captures items that don't categorize into any type of industry or organization)

### Website tags for "Search By Source"

Publications

Archived Webinars = DA Fundamentals Series

Archived Webinars – Invited Talks

Conference Presentations

### **Larger list of Keywords used in descriptions to facilitate general searches**

By Topics (tools, techniques, situations, impacts, etc.)

<<this list is not necessarily complete. Need to go thru webinars and grab more>>

Industries (not directly captured in Industry dropdown)

- Agriculture
- Airlines
- Finance
- Hydropower
- Manufacturing
- Military
- Non-profit
- School
- Technology
- Consumer products
- National Intelligence Agencies

Tools and Analyses

- Analysis
- Benefit-risk
- Big data analytics
- Consequences table
- Decision hierarchy
- Decision Tree
- Discount rate
- Efficient frontier
- Influence diagram
- Markov chain
- Modeling
- Multi-attribute
- Multi-objective
- Objectives
- Objectives hierarchy
- Optimization
- Options
- Portfolio analysis
- Portfolio management
- Probability assessment
- Project ranking
- Real estate diagrams
- Risk analysis

- Risk Matrix
- Scenario Analysis
- Sensitivity Analysis
- Simulation
- Six Hats
- Strategy Table
- Swing weights
- Systems analysis
- Tornado chart
- Tornado diagram
- Value of information
- Value of control
- Value of flexibility

#### Process

- Alternatives generation
- CPDEP
- Decision process
- Expert interviews
- Facilitation
- Framing
- Peer review
- Problem definition
- Soft skills
- Strategy development
- Structuring

#### Situations

- Adoption of DA
- Business development
- Climate change
- Coaching
- College
- DA adoption
- Decision support
- Development
- Drilling
- Education
- Implementation of DA
- Instruction
- Mediation
- Medical
- Natural resource
- Negotiations
- Non-profits
- Personal decisions
- Policy
- Reliability

- Societal decisions
- Teens
- Terrorism
- Training
- Water

#### Other

- Asymmetric risk
- Bias
- Capitalism
- Capital constraint
- Cognitive biases
- Correlation
- Culture
- Decision maker
- Decision Quality
- Dependency
- Discretization
- Diversification
- Economics
- EIS
- Embedded DA
- Expert panel
- Game Theory
- Learning Organization
- Monetary equivalent
- Natural capital
- ODQ
- Organizational capability
- Patients
- Percentiles
- Physicians
- Platform
- Price elasticity
- Project execution
- Raiffa-Howard
- Real options
- Requisite decision models
- Risk
- Risk aversion
- Social capital
- Stakeholder
- Swanson Megill
- Uncertainty
- Value of DA
- Value Focused Thinking

## Companies

Abbott Labs  
Air Force  
Amgen  
Arizona State University  
AT&T  
Attwater Consulting  
Baxter  
Bayer  
Bell Canada  
BP  
Boehringer Ingelheim  
BristolMyersSquibb  
Chevron  
Coast Guard  
Confident Choices  
ConocoPhillips  
Cornell University  
Data Machines  
Decision Education Foundation  
Decision Frameworks  
Decision Strategies  
Defense Resources Management Institute  
Deloitte  
Delta  
Duke University  
DuPont  
GlaxoSmithKline  
Eli Lilly  
Endeavor Management  
EpiX Analytics  
European Medicines Agency  
ExxonMobil  
General Motors  
Hess  
IBM  
Indianapolis Symphony Orchestra  
Innovative Decisions  
Johns Hopkins University  
Johnson & Johnson  
Keen Strategy  
Kodak  
Korsair Children's Hospital  
KRE  
Kromite  
London School of Economics & Political Science  
Lumina Decision Systems  
Macway Uhl



Marine Corps  
Market Research  
Massachusetts General Hospital  
MediaOne  
Merck  
NASA  
National Intelligence Agencies  
National Security Agency  
Naval Postgraduate School  
Nexen  
Northwestern University  
Nova Chemicals  
Nova Gas  
Novartis  
Open Options  
Petrus  
Philips Healthcare  
RAK  
Rand Corporation  
Rohm and Haas  
Scientific Metrics  
Shell  
SmartOrg  
Stanford University  
Strata Decision Technology  
Strategic Decisions Group  
Syncopation  
Syngenta  
Texaco  
Thurston High School  
TransCanada Pipelines  
United States Geological Survey  
United States Military Academy  
University of California Los Angeles  
University of Houston  
University of Illinois  
University of Massachusetts  
University of Texas  
Unocal  
Value Creation Associates  
White Deer Partners  
Whitney, Bradley & Brown

Authors/Contributors

Abbas, Ali  
Aitken, Jim  
Allred, Ronald

Andersen, Jay  
Andharia,  
Armentrout, Leslie  
Aronson, Elliott  
Barabba, Vince  
Bartsch, Scott  
Barzilai, Jonathan  
Bauer, Ken  
Bayney, Rick  
Beccue, Phil  
Begg, Steve  
Benson, Charles  
Bernstein, Peter  
Bhattacharjya, Debarun  
Bickel, Eric  
Bordley, Robert  
Brann, Jeremy  
Bratvold, Reidar  
Brauer, Garrett  
Bresnick, Terry  
Brown, Meredith  
Buckshaw, Donald  
Burton, Andrew  
Busbice, John  
Bush, Gerald  
Caswell, David  
Celona, John  
Chakrabarti, Ajoy  
Chakravarti, Ram  
Chambal, Stephen  
Charlesworth, D.  
Chepuri, Krishna  
Cialdini, Robert  
Clemen, Bob  
Cochran, Jeffrey  
Collet, Bruce  
Coopersmith, Ellen  
Corbin, Paulette  
Cronshaw, Mark  
Cunningham, Peter  
Dalton, Chris  
Decker, Phillip  
Dixit, Avinash  
Driscoll, Pat  
Eckerson, Harry  
Edwards, Ward  
Ezawa, Kazuo  
Failing, Lee

Falsone, Lee  
Felli, James  
Fenton, Norman  
Fox, Craig  
Fox, Matt  
Fraser, Niall  
Gregory, Robin  
Greidinger, Steven  
Groenendaal, Huybert  
Hagstrom, Gary  
Hallford, C.  
Hammond, John  
Hammond, Robert  
Harford, Tim  
Harris, Stuart  
Harstone, Michael  
Haskett, Bill  
Hayden Jessica  
Hazen, Gordon  
Heath, Chip  
Heath, Dan  
Henrion, Max  
Hensley, William  
Hobbs, Benjamin  
Hodge, Lee  
Howard, Ronald  
Hubbard, Douglas  
Hudson, Richard  
Hughes, Dave  
Huhn, George  
Jacobi, Sarah  
Jaynes, E.T.  
Jennings, Charles  
Jiang, Xirong  
Johnson, D.  
Johnson, Eric  
Jokinen, Jeremy  
Judd, Bruce  
Justice, Richard  
Kahneman, Daniel  
Keefer, Donald  
Keeney, Ralph  
Keirns, Jim  
Kenck, Tony  
Kerig, Phil  
Kiesler, Jeffrey  
Kleinbaum, Aviva  
Kleinbaum, Rob

Kim, Kwon  
Kirkwood, Craig  
Kitchell, B.  
Kleinmuntz, Don  
Klimack, Bill  
Kloeber, Jack  
Knighton, Shane  
Ko, Elayne  
Koch, Frank  
Kormann, Phil  
Korver, Clinton  
Kreps, David  
Krijnen, Henk  
Kucik, Paul  
Kuemmerle, Steven  
Lacy, Ahren  
Lazenby, Rob  
Leach, Pat  
Lehrer, Jonah  
Letros, Steve  
Lieberman, Jerry  
Lieftucht, Alfons  
Lindley, Dennis  
Long, Graham  
Ludlow, Tyler  
Mack, Steve  
Mandelbrot, Benoit  
Manlapig, Enrico  
Marti, R.  
Marvin, Freeman  
Matheson, David  
Matheson, Jim  
Mauer, Jon  
Mauro, Rick  
McCormack, Christie  
McCumber, Guy  
McDaniels, Tim  
McLemore, Dewey  
McNamee, Peter  
McNutt, Paul  
Menke, Michael  
Metcalf, Marilyn  
Meyer, Jennifer  
Miles, Ralph  
Miller, Frank  
Mitchell, James  
Morales, Ben  
Morgan, Granger

Morgen, Sharon Drew  
Morton, Alec  
Moxley, Fred  
Mutchnick, Ian  
Nalebuff, Barry  
Naylor, Pete  
Neal, Larry  
Neil, Martin  
Newendorp, Paul  
Nieman, Tim  
Nunn, Lawrence  
Ohlson, Dan  
Outland, Beth  
Palmer, John  
Papayoanou, Paul  
Parnell, Gregory  
Patwardhan, Ashu  
Persinger, Charles  
Peters, Mary  
Phillips, Larry  
Pindilli, Emily  
Plous, Scott  
Powell, Kevin  
Powell, Mark  
Putt, Brian  
Raddad, Eyas  
Raha, Somik  
Raiffa, Howard  
Rasmussen, Eric  
Ray, Bonnie  
Razavi, H.  
Reilly, Terence  
Roemkens, Christa  
Rolle, F.  
Rosback, Katherine  
Ruhland, Jerry  
Runge, Michael  
Russo, Jay  
Ryan, Patrick  
Salo, Ahti  
Sanchez, OJ  
Sarin, Rakesh  
Savage, Sam  
Schoemaker, Paul  
Schuyler, John  
See, Kelly  
Seiver, Adam  
Sepucha, Karen

Silver, Nate  
Simmons, Leigh  
Skinner, David  
Skudlark, Ann  
Slovik, Paul  
Smith, Chris  
Smith, E.  
Spetzler, Carl  
Spradlin, Tom  
Stermole, Franklin  
Stermole, John  
Stonebreaker, Jeff  
Straffin, Philip  
Stranieri, Amy  
Streich, Karen  
Stumborg, Basil  
Summers, Laine  
Sunstein, Cass  
Swamy, Surya  
Swank, David  
Tani, Steve  
Tavis, Carol  
Taylor, Hugh  
Taleb, Nassim Nicholas  
Tetlock, Philip  
Thaler, Richard  
Thompson, David  
Thompson, Rodger  
Tversky, Amos  
Uhl, Steve  
Ulu, Canan  
Viswanathan, Vish  
Von Winterfeldt, Detlof  
Wall, Kent  
Watkins, Sabrina  
Weber, Brent  
Weir, Jeff  
Weller, Jim  
Wicker, Paul  
Willis, Henry  
Wilson, Hal  
Winkler, Robert  
Woodruff, Steve  
Yocum, T.  
Young, Sue