



**JOB TRACK NOW**

Track Smarter, Land Faster

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Welcome to

# Job Track Now



## What even is this thing?

This is a comprehensive job tracking application tool built with a React frontend, FastAPI Python backend, and PostgreSQL database. This full-stack application helps you manage job opportunities throughout the hiring process with features for tracking applications, managing contacts, scheduling interviews, and organizing notes. It also includes a number of AI assistance for presenting your best self, which includes: resume rewriting tailored to job, cover letters, and researched company reporting, resume feedback and tips and other tools. Highly customizable to suit your personal preference and easily executed all within a Docker stack on any platform OS.



## The current state of things

These are strange times and AI has made a big impact in the hiring process for software engineer positions. Every company posting a job opportunity receives thousands of applicants, due to so many job hunting services that use AI to rewrite resumes and do mass submissions. Often this results in completely unqualified candidates submitted with false information and incapable of doing the job posted. So companies have had to adapt in order to handle the volume of processing through submissions and all of the noise to find the real talent. Companies have taken a few different approaches to solve this problem, but I would say the majority of companies at least start with also employing an AI solution that involves Applicant Tracking System (ATS), which will collect, scan, rank and filter job applications based on keywords and qualifications. This is an automated step that removes 90% or more of the job applicants from being considered for the job position. If you have the skills and just want to get to the point where you have the opportunity to talk to an actual person, then this is the tool that can help make that happen. On the other hand, if you're trying to present yourself as something more than you really are, you will struggle with this tool and it would be unlikely you succeed. If you are using the same resume for every job submission, you'll likely see a contact rate of around 3-5% of the total jobs submitted to. How can I even say that

not knowing what your resume looks like? You can be extremely talented with tons of experience, but you can only fit so many words into a resume. If you don't score at least 90% or higher, why would a company bother talking to you when they are plenty that do.

## What this tool actually does

This tool was created with two main goals in mind, the first and obvious thing is that it helps you organize and keep track of all the communications, interviews and details that are part of the hiring process. Especially with such a low callback rate, submitting to more jobs increases your odds of getting hired, and it can get confusing keeping track of information on each company you're talking to. The second thing it does, which in the ways things are now, is absolutely essential for any hope in getting hired - which is that it not only helps present the best representation of you, but also insures your key skills that align with what a company is looking for, are brought to the front and highlighted. It helps with wording to include keywords from the job posting, so that you do have the opportunity to talk with someone. It can customize your resume so that it is tailored specifically to target a job posting. It will leverage AI to use more professional wording to clearly convey your skills and capabilities. While it does have specific instruction not to fabricate or manufacture experience beyond that included in your resume, it can widen areas that are included. The goal of this tool is to simply get you started talking with someone and keep all the data points easily referenced for progressing through the hiring process. Ultimately, it's still up to you, but this will hopefully get you seen and basking in the glow of a perfect light.



## Professional services do the same thing

You can definitely opt to try one of the many professional services out there and they will rewrite your resume for you and give you a detailed list of things to change on LinkedIn and do mass mailings to contacts in hundreds of companies. It might work out great for you and if you have the funds available, then it certainly couldn't hurt to try... well, other than time... and money... and... I know I tried a professional service like that, with my own assigned agent. They had some good insights and tips, but after all is



said and done, the only thing I really valued was their tool for tracking jobs. I ended up re-writing my resume, which nobody knows my work history as well as I do, after which I immediately got more call backs. I took the things I liked best about their job tracking tool and then took it further and added things I thought were missing from it. I tried a couple of these professional services and they are a business trying to make a profit like everyone else and you proportionally get what you pay for. With some service costing upwards of \$5000, for me personally, it wasn't worth the cost, and that cost comes at the worst possible timing, as your revenue stream is gone and all you have is your nest egg. I would recommend getting help anywhere you can, but also don't let that help eat up your time and efforts. If you're not getting anything out of it, move on to something that will.

## What I hope you get out of this

Searching for a job sucks, there is little difference of opinion on that topic. It takes a lot of time and effort submitting to jobs and interviewing with countless people or taking tests about problems that have absolutely nothing to do with the real world. It is a full time job, only the stress level is higher and you don't get paid for all your efforts. I created this tool because I needed and used these resources that this provides and found it to be invaluable for me. I hope that it makes this job search process less painful for you and helps you to meet your professional goals. I wish you every good fortune and prosperous opportunities your way, best of luck and keep plugging away and it will pay off.

