



# discovery

## Secure Document Analytics for Proprietary Data

[dwani.ai](https://dwani.ai) - knowledge from curiosity

# The Problem - Security with AI

- Data sent to external AI providers for Analysis
- Not Secure and Private by Design
- No Control over AI model behavior

# The Solution - dwani.ai's Discovery

- Analytics for Large Scale documents for Priority Task Identification
- Built on dwani - Self-hosted, Multimodal Inference with Open weight models
- Private, Secure, Auditable, Open Source
- Interact with Documents, Images, Text, Voice and Video

# Traction and Recognition

- **Zerodha** Open Source Grant - **2300 Euro**
- **Google for Startups Program** - **25k \$** Cloud credits
- **Nvidia Inception Program**
- **Lambda Labs Startup Program** - **7500 \$** GPU credits

# Outreach

- Berlin Hardcore AI Hackathon 2025 - Challenge Winner
- 4 Workshops in Indian Universities
- Srishti 2025 Hackathon - AI Inference provider
  - a. 23 -25 May 2025, Acharya Institute of Technology, Bengaluru, India
  - b. 104 Team : 400 students > 100 unique solutions

# Financials and Monetization

- Funding Goal : 100K Euro Seed Round
  - 3x H100 GPU = 21600 \$ / GPU / Year
- Allocation: 70% R&D, 20% Marketing, 10% Admin
- Revenue Streams:
  - B2C - Freemium : App: \$ 20/month premium subscription
  - B2B - Licensing : \$10K-\$ 50K/year per enterprise

# Scaling and Vision

- Year 1 : 50 Enterprise License, 5000 B2C Subscriptions
- Year 3 : 5000 Enterprise License, 5M B2C Subscription

# Join Us -



- Team

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