

Product request form					
Written by : WOO Dick	Reviewed by: HONGKHAM Pauline	Approved by :			
Last updated date : 02 Jan 2020					

Product request form through new APP "PR product request"

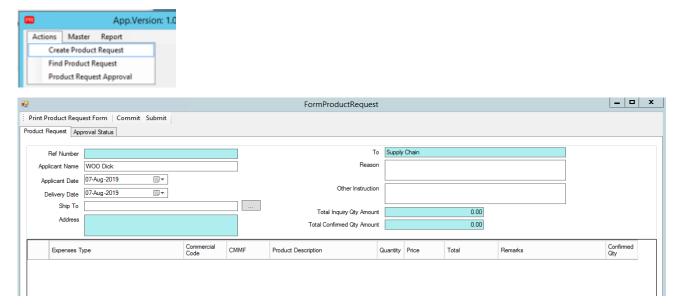


A) CREATION OF PRODUCT REQUEST IN APP

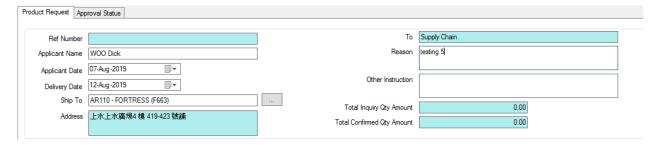
1) When you need to send a sample (from our inventory, and which will not be returned) to retailers/ distributor/ Media, open the APP



2) Choose "Action", "Create Product Request"



- 3) Input the necessary information.
 - a. Applicant date
 - b. Delivery date (= at least applicant date + 3 working days)
 - c. Choose "Ship to" (address of delivery, the address must be created in the system before you input the request)
 - d. Input Reason
 - e. Other Instruction (if any)

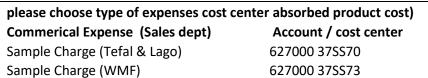


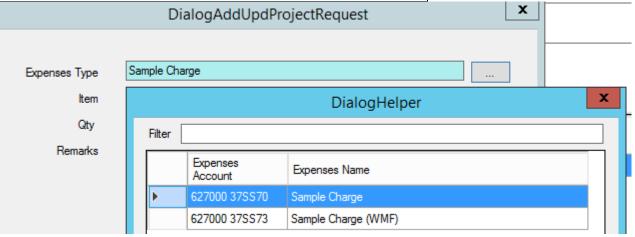
4) Right click at the left corner, choose "Add" to add the item/ CMMF you need



5) Choose the expense type

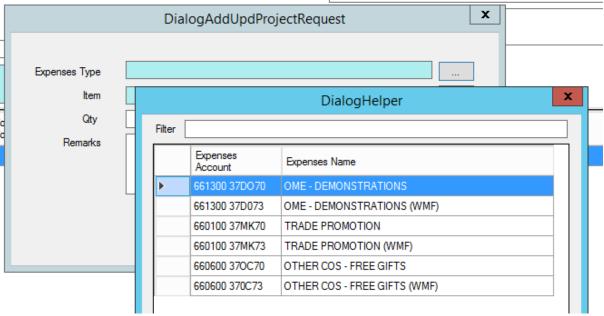
For Commercial expenses (Sales dept):





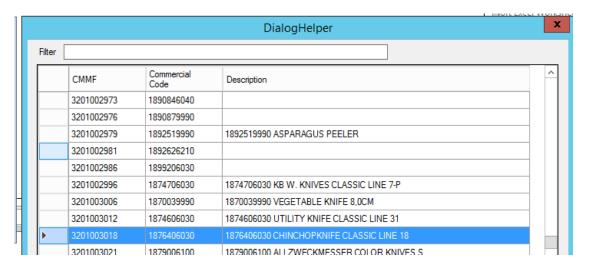
For Marketing expenses (Marketing dept):





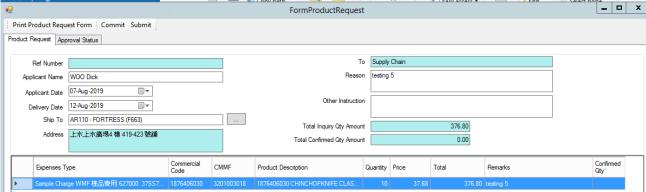
Details please check appendix 1

6) Choose the CMMF you needed, for WMF items, it should be start with "3201xxxxxx"

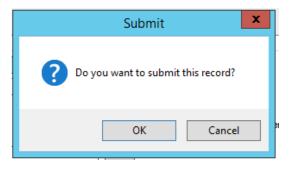


- 7) Input the quantity
- 8) Input the remarks/reasons (**MUST be input**): eg." sample to KOL", "sample for demonstration", GWP,...etc





- 9) After input all the CMMFs you want, the total cost (for reference) will be calculated.
- 10) If ok, you can "Submit"

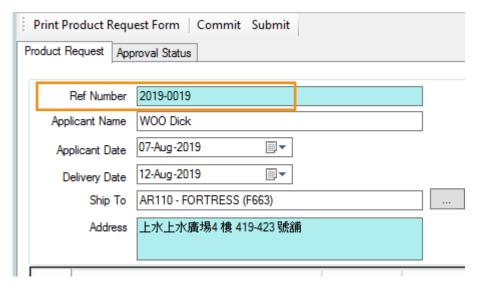


11) If the form is still not yet finished, you can choose "Commit"

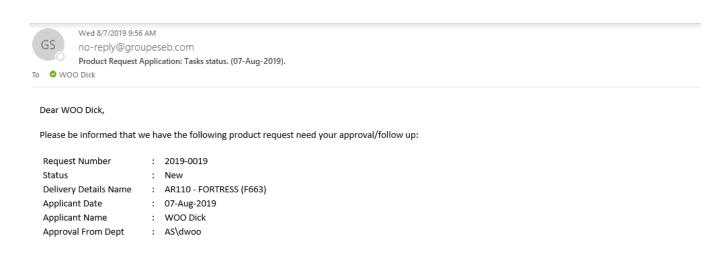


, then you can update it later.

12) When you commit or submit, an auto reference number will be generated.



13) After you submit the request, the N+1 Manager will receive any email to remind he/she to approve your request (if the total amount of sample/product request is over HKD10K, further approval by Jo SHUM (MD) is needed)



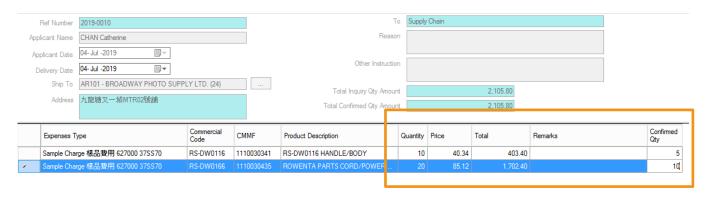
CMMF	Product Name	Quantity	Price	Total Cost HKD	Cost Element / Cost Center Record
3201003018	1876406030 CHINCHOPKNIFE CLASSIC LINE 18	10	37.68	376.80	Sample Charge WMF 樣品費用 627000 37SS73(WMF)

Total: 376.80

Thank you.

You can access the system in RD Web Access by below link: <u>Product Request Application.</u>

- 14) When the Manager is approved the request, email will be sent to "Supply Chain" (Christine CHU and Reiko LEUNG).
- 15) The final quantity available in stock will be checked by supply chain, if the quantity is not enough, they can adjust the final quantity before delivery.



16) On the other hand, if you request is "REJECTED" by the Manager, you will also receive an email.

Dear WOO Dick,

Please be informed that we have the following product request need your approval/follow up:

Request Number : 2019 0018

Status : Rejected by Director

Polivery Poteils Name : AP110 FORTRESS (F493)

Applicant Date : 07-Aug-2019 Applicant Name : WOO Dick Approval From Dept : AS\dwoo

C	MMF	Product Name	Quantity	Price	Total Cost HKD	Cost Element / Cost Center Record
3	201000342	0616687450 "EGG CUP ""MCEGG"" ORANGE"	10	15.10	151.00	Sample Charge WMF 樣品費用 627000 37SS73(WMF)

Total: 151.00

Thank you.

You can access the system in RD Web Access by below link:

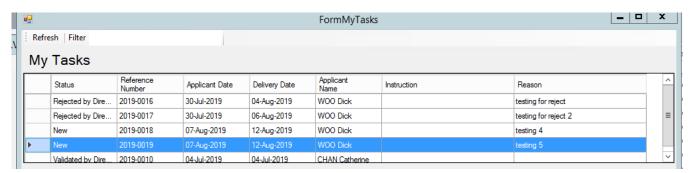
Product Request Application.

B) APPROVE THE PRODUCT REQUEST IN APP

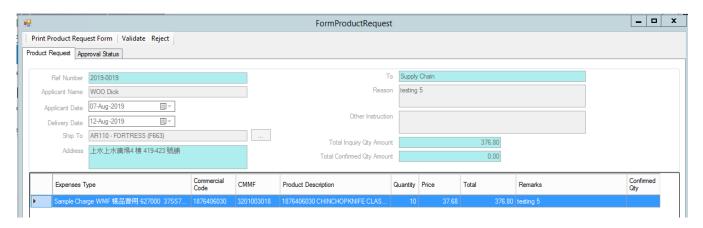
- 1) When Manager received the request by email, he/she may lock in to the APP (Selling Boris TAM, Marketing Michael YU)
- 2) Choose: Action > product Request approval



3) In "My Tasks", you should find the "New" request



4) Double click to open,



5) If the request is ok, you can choose "Validate"

<u>Appendix</u>

1. How to choose the type of examples:

COMMERCIA	AL EXPENSES (T8003)		Purpose or example:
Selling exper	nses (800301)		
800301	627000-37SS70	SAMPLE CHARGES	products to retailers /distributor for promoting purpose – Tefal / Lago products
800301	627000-37SS73	SAMPLE CHARGES WMF	products to retailers /distributor for promoting purpose – WMF products
OPERATION	IAL MARKETING DIREC	T EXPENSES (T80040)	
Demonstration	on expenses (800302)		
800302	661300-37DO70	OME - DEMONSTRATIONS	products used for demonstration purposes for internal use or at retailers – Tefal / Lago products
800302	661300-37DO73	OME - DEMONSTRATIONS WMF	products used for demonstration purposes for internal use or at retailers – WMF products
Trade market	ting expenses (800401)		
800401	660100-37MK70	TRADE PROMOTION	products to KOL or for marketing purpose, sponsorship of an eventetc – Tefal / Lago products
800401	660100-37MK73	TRADE PROMOTION WMF	products to KOL or for marketing purpose, sponsorship of an eventetc – WMF products
Other cost (T7403)	of sales - commercial		
Commercial (730302)	costs on products		
730302	660600-37OC70	OTHER COS - FREE GIFTS	GWP (Gift With Purchase) - Tefal / Lago products
730302	660600-37OC73	OTHER COS - FREE GIFTS (WMF)	GWP (Gift With Purchase) – WMF products