# Dongwoo Lee

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#### **Academic Positions**

Southwestern University of Finance and Economics. Assistant Professor of Economics, since December 2019.

#### Education

PhD 2019 in Economics, Virginia Polytechnic Institute and State University (also called Virginia Tech), Blacksburg, Virginia, USA.

MSc 2012 in Economics, Toulouse School of Economics, Toulouse, France.

BA 2009, MA 2011 in Economics, Sungkyunkwan University, Seoul, Korea.

#### Research Interests

Game theory, behavioral economics, experimental economics, industrial organization.

### Working papers

"Testing rational hypotheses in signaling games" (with Adam Dominiak)
Accept subject to minor revision at European Economic Review.

"Multi-battle contest: an experiment on weight differences" (with Yichuan Cai and Kevin Zou).

"Choquet rationality in extensive-form games" (with Adam Dominiak and Hans Haller).

#### **Publications**

"Misleading sales in salience markets"

Applied Economics Letters 29 (2), 159-166, 2022.

"Selective attributes model" (with Hans Haller) Journal of Economics 137, 229-254, 2022.

## Work in progress

"Sabotage and Free Riding in Contests with a Group-Specific Public-Good/Bad Prize" (with Kyung Hwan Baik).

"Focal Asymmetry in Contest Experiments" (with Liangfo Zhao).

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### References

Adam Dominiak Department of Economics, Virginia Tech dominiak@vt.edu Hans Haller Department of Economics, Virginia Tech haller@vt.edu