

The Advantages of Working With Our Team



Contracts

We help with all disclosures and contracts necessary in today's heavily regulated environment.



Pricing

We help you understand today's real estate values when setting the price of a listing or an offer to purchase.



Experience

We are well educated in and experienced with the entire sales process.



Understanding of Market Conditions

We simply and effectively explain today's real estate headlines and decipher what they mean to you.



Negotiations

We act as a "buffer" in negotiations with all parties throughout the entire transaction.



How We Find Your Perfect Home

- We don't wait for your perfect home to hit the market, we actively seek for it through off market opportunities.
- We reach out to homeowners that match your criteria, who previously had their homes on the market and could not get it sold.
- We target market to the neighborhoods that you are interested in moving into.
- We have an internal database within Compass of homes that are coming soon and have not yet hit the market, you will have first priority.
- Our team is in the top 1% of agents in San Diego County, we reach out to the other top producing agents to see if they may personally have any homes coming to the market that may be a good fit for you.



Richard Elias Real Estate Team

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