

# Introduction to Game Theory

## Sequential Games

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# Outline

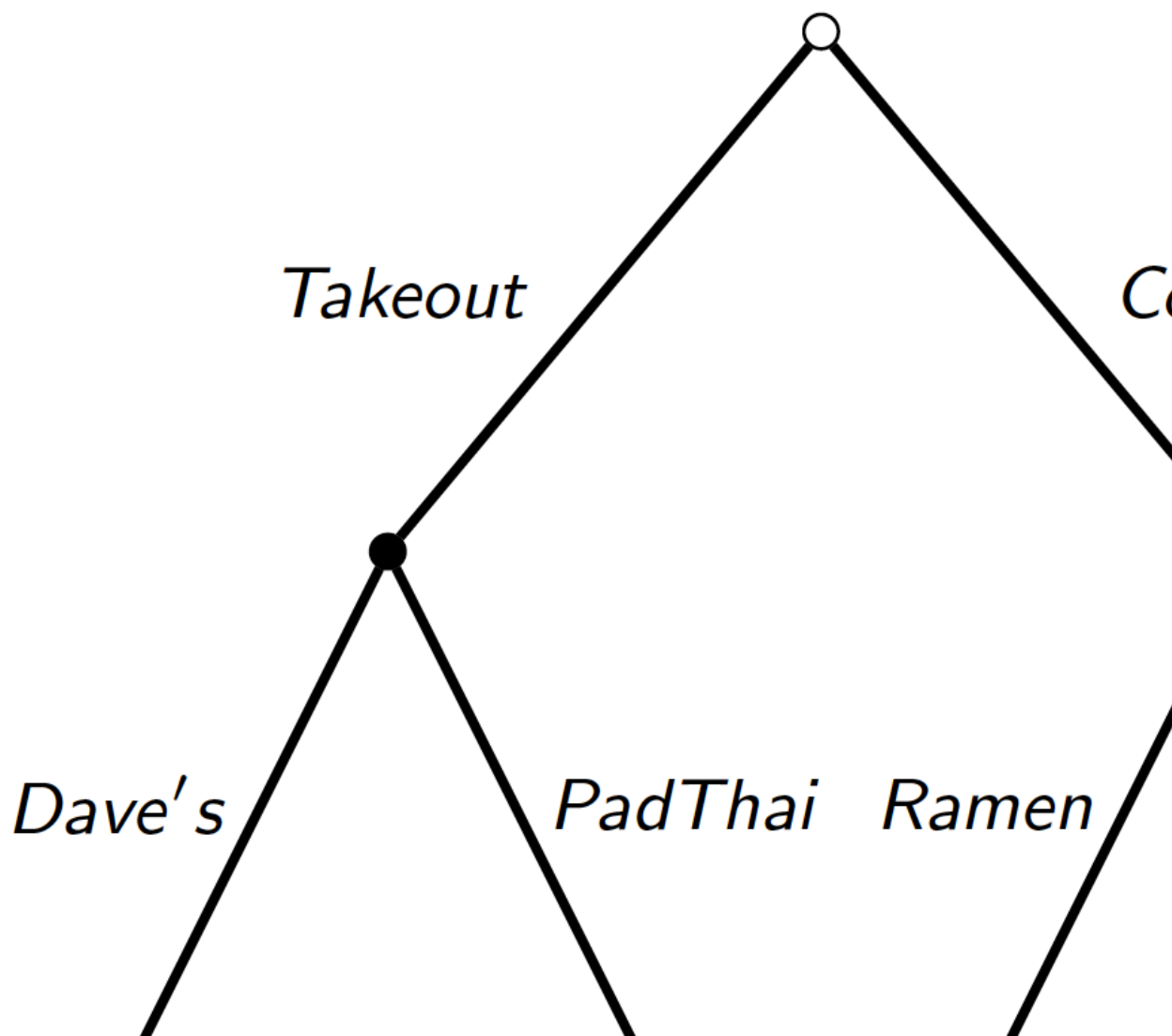
- Game trees
- Backwards Induction
- Efficiency

# Extensive Form

# Game Trees/Extensive Form as

- Before we learn how to solve a game, it will help visualize them
- Because of the ordered nature of sequential games makes sense

# A Decision Tree



# Extensive Form Definition

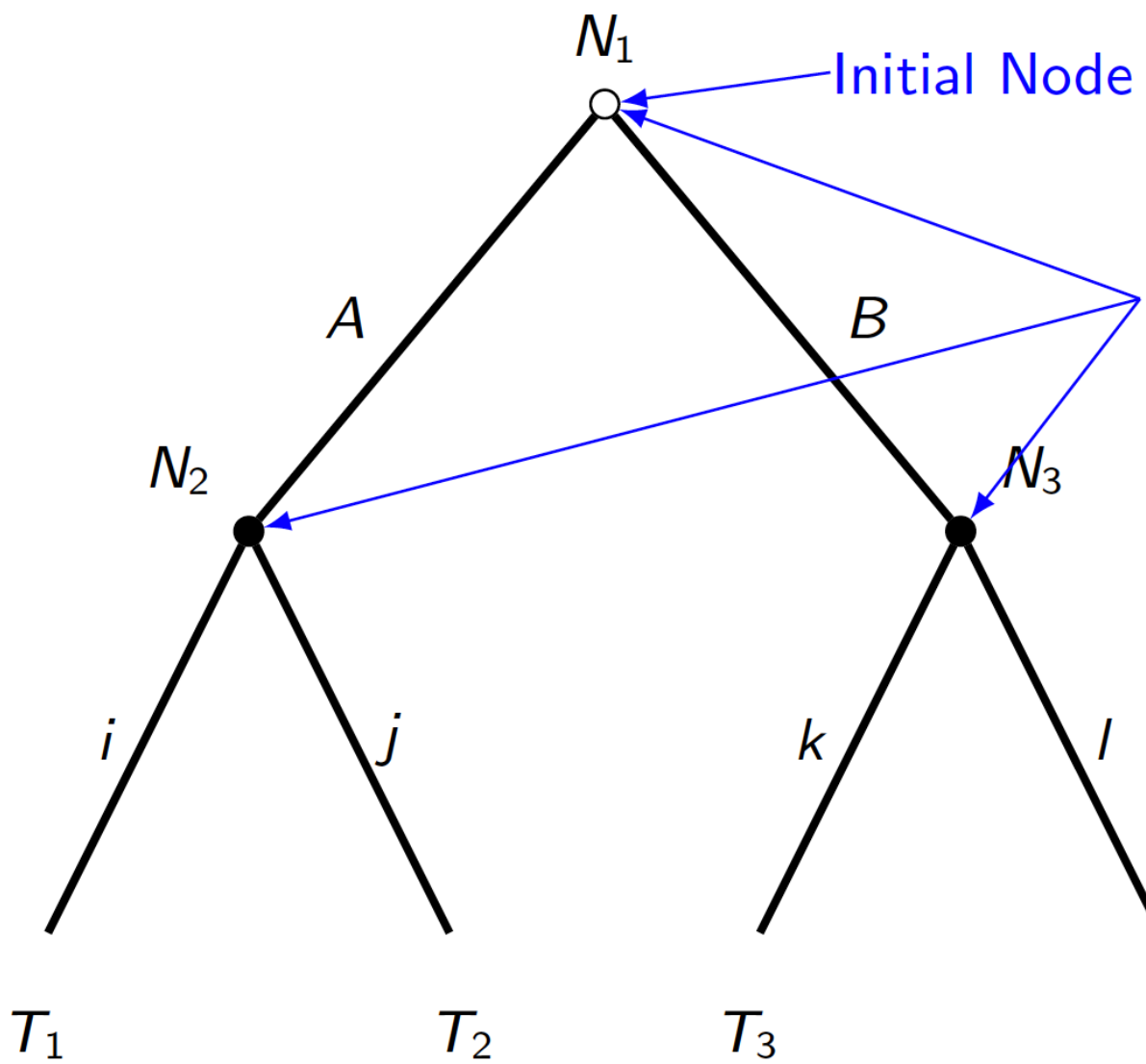
A **Tree Graph** consists of:

- Multiple **nodes** with an ordered hierarchy starting from a **root node**
- **Branches** coming from each node which connect to other nodes
- The tree ends in any of the multiple **terminal nodes**

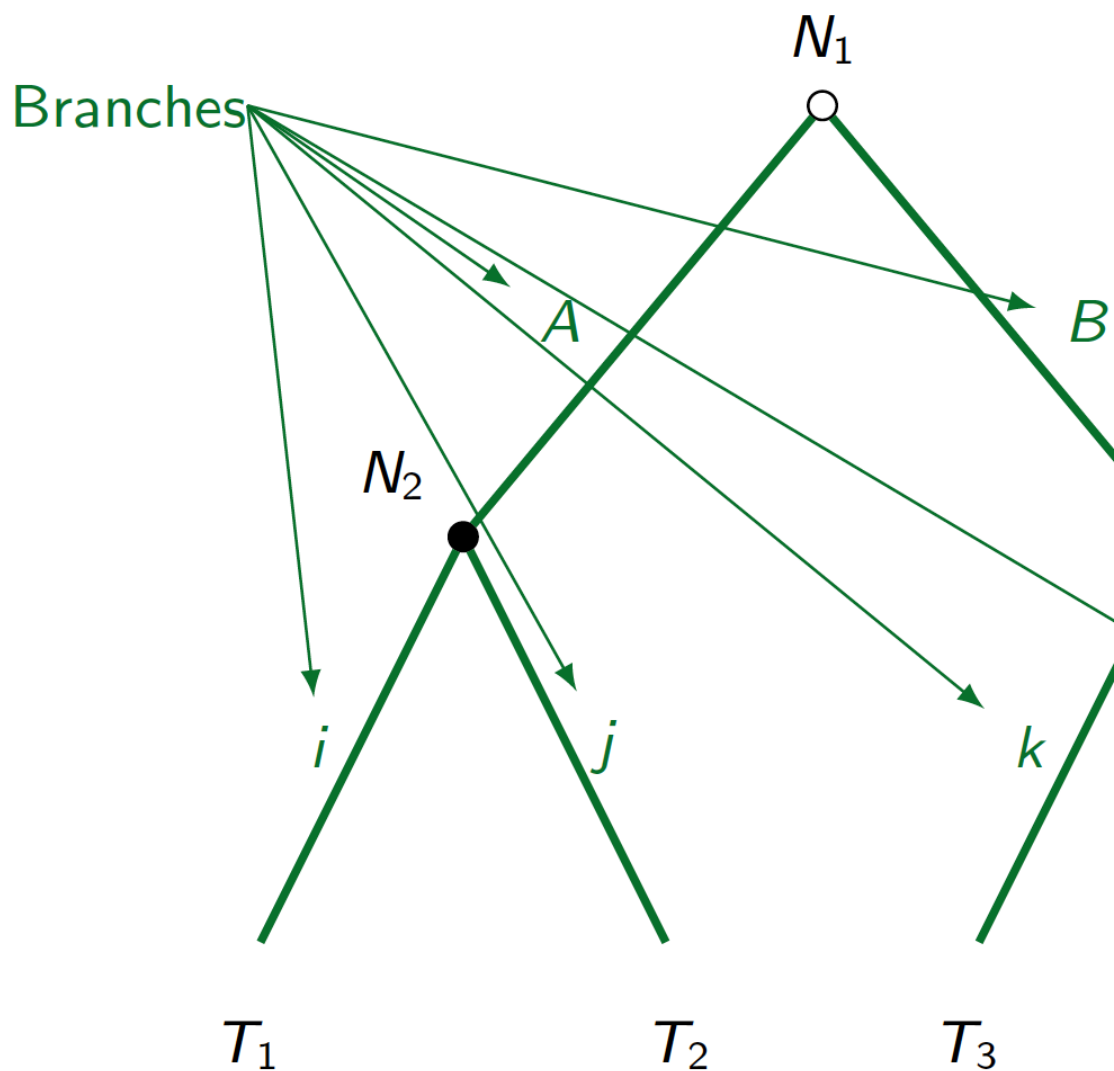
## Warning

Each (non-initial) terminal node may have multiple branches leading from it. A branch that *leads to it*.

# Anatomy of a tree

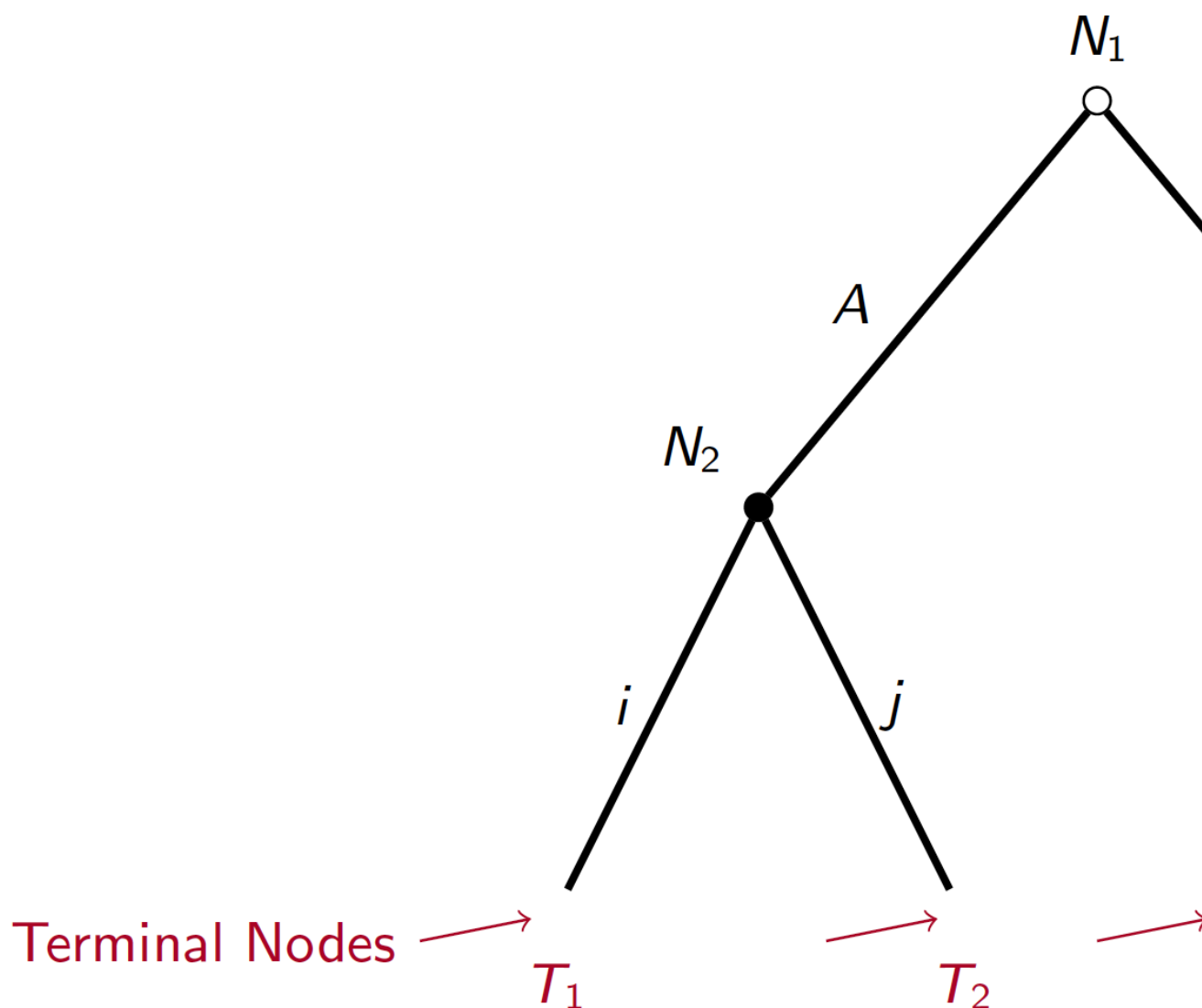


# Anatomy of a tree





# Anatomy of a tree



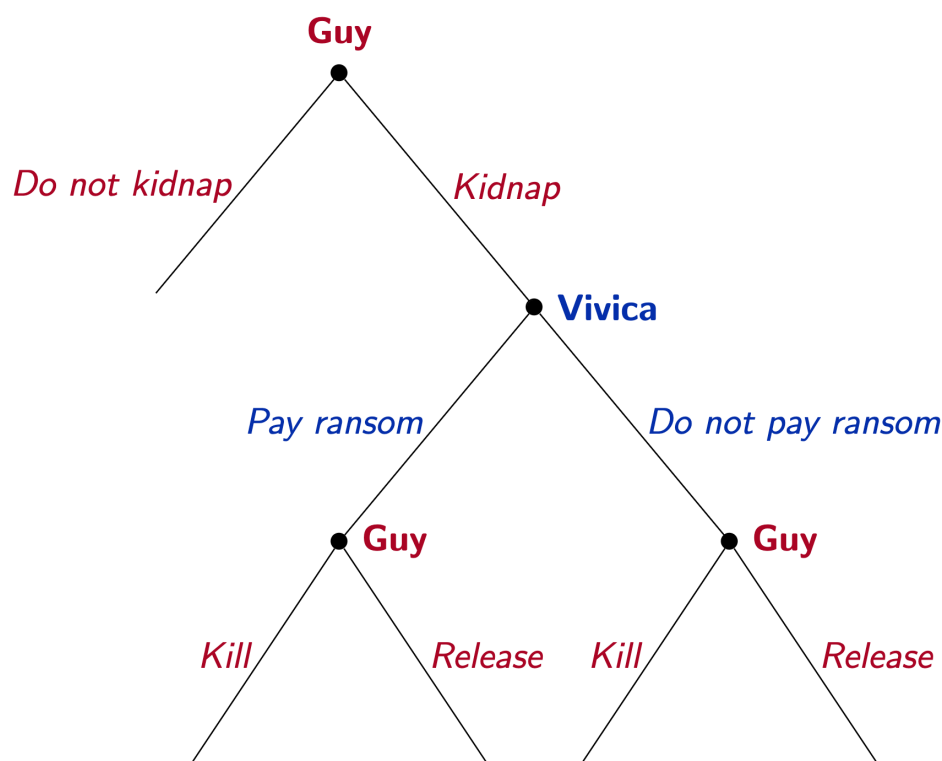
# Kidnapping Game <sup>1</sup>

A kidnapper named **Guy** has contacted the victim's demand a ransom.

To predict what will happen to the victim, **Orlando** game theoretic model of the situation.

Let's use the language of the tree graph to visualiz

# Kidnapping Game



- Who are the players?
- Where are the players?
- What are the actions they represent?
- What do the nodes represent?
- Is this a complete game?

# Kidnapping Game payoffs

## Outcome

---

No kidnapping

---

Kidnapping, ransom paid, Orlando killed

---

Kidnapping, ransom paid, Orlando released

---

Kidnapping, no ransom paid, Orlando killed

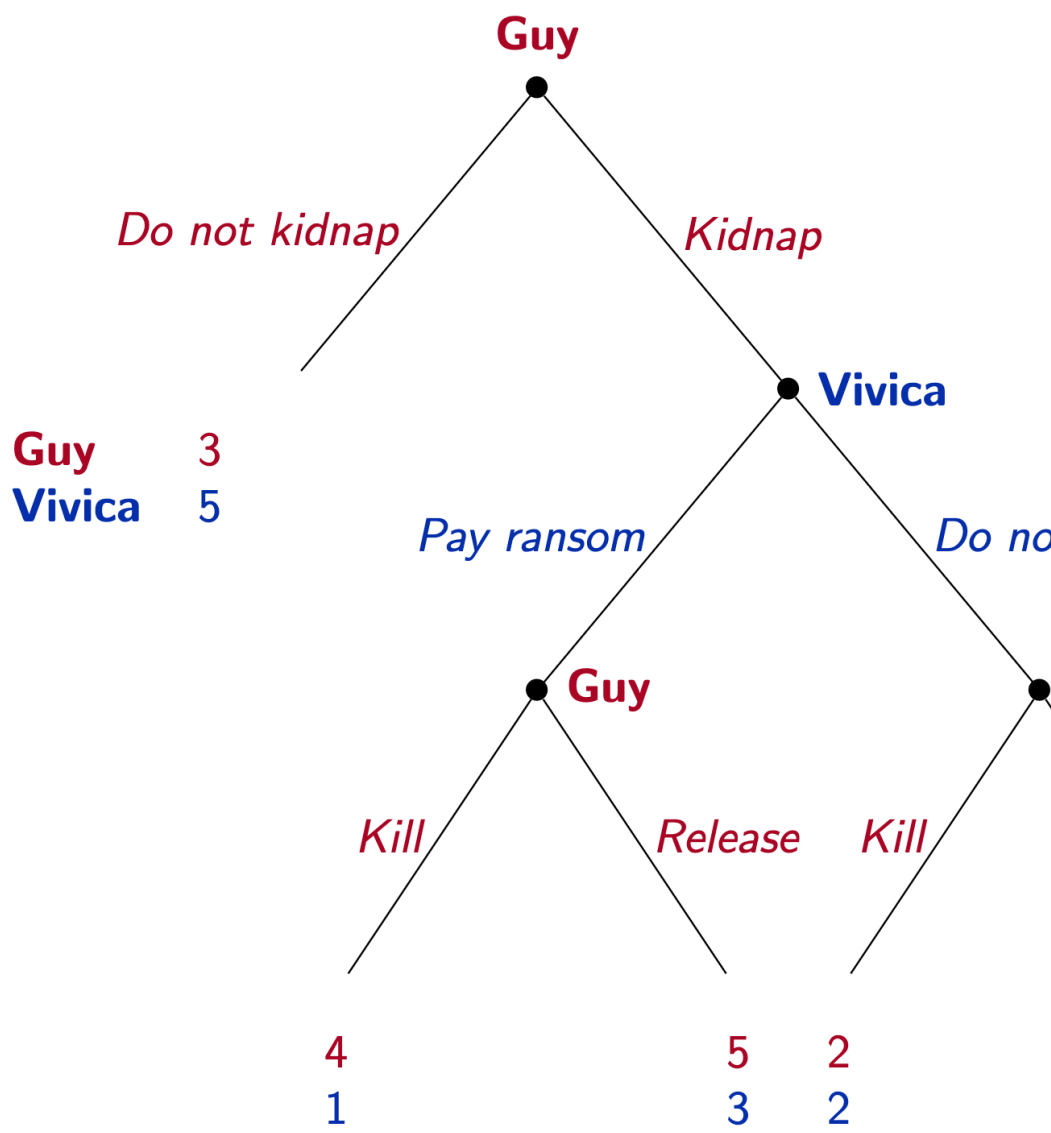
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Kidnapping, no ransom paid, Orlando released

# Kidnapping Game payoffs

Outcome	Guy
No kidnapping	3
Kidnapping, ransom paid, Orlando killed	4
Kidnapping, ransom paid, Orlando released	5
Kidnapping, no ransom paid, Orlando killed	2
Kidnapping, no ransom paid, Orlando released	1

# Kidnapping game tree with pay



# Predictions?

Based on the extensive form game tree with payoff

- Do you have any predictions for what strategies choose?

# a Definition of an Extensive Form

- A collection of decision-makers, called **players** of the game
- A set of **decision nodes**, each represents the information set of the player of that node
- Strategies for each player which list the **branches** at each node, representing the actions a player would take if faced with that node
- A **tree diagram** which maps the intersections of strategy profiles to the outcomes represented at each **terminal node**



# Strategies in Extensive Form Games

## Definition

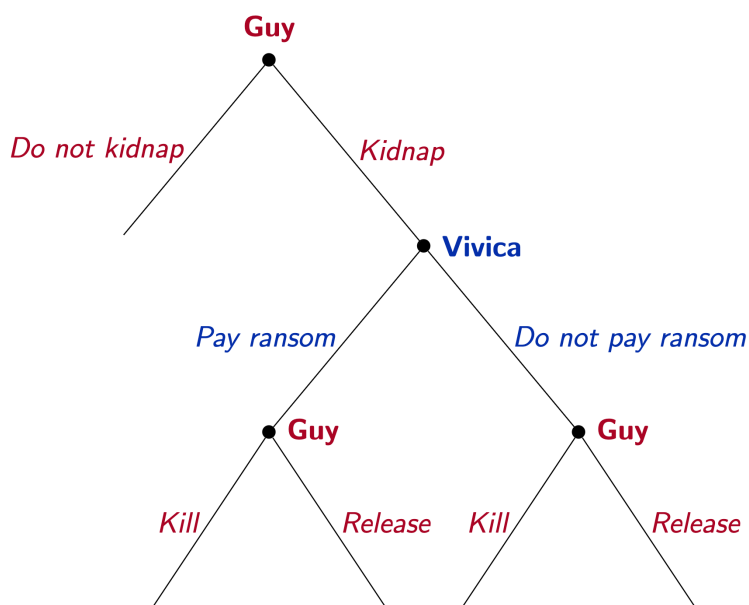
A **strategy** is a **complete plan of action** which assigns an action at every decision

## Warning

Be careful to distinguish between a **strategy** and a single *action/choice*

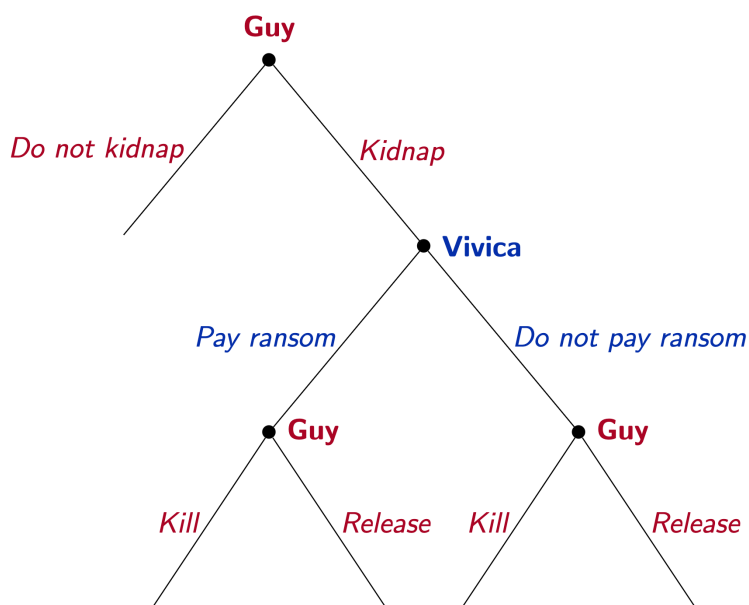
What's the difference?

# Apply this definition to the kidn



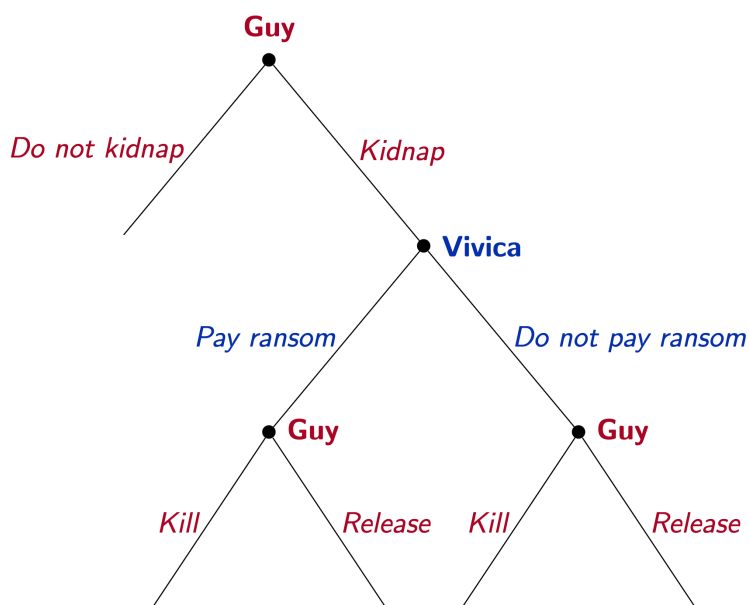
- How many decision nodes?
  - 3
- How many decision nodes for Guy?
  - 1

# Apply this definition to the kidn



- Write out a complete strategy profile
  - Only two strategies for Vivica
    - *Pay the ransom*
    - or *Don't pay ransom*

# Apply this definition to the kidn



- Write out at comp
  - Let's give some Guy's actions:
    - $A \equiv$  Kidnap
    - $I \equiv$  Don't ki
    - $K \equiv$  Kill Or
    - $L \equiv$  Let Orla

# Apply this definition to the kidn

Guy has 8 total complete strategies:

If Guy Abducts	If Guy Ignore
( <i>A</i> , <i>K</i> , <i>K</i> )	( <i>I</i> , <i>K</i> , <i>K</i> )
( <i>A</i> , <i>L</i> , <i>K</i> )	( <i>I</i> , <i>L</i> , <i>L</i> )
( <i>A</i> , <i>K</i> , <i>L</i> )	( <i>I</i> , <i>K</i> , <i>L</i> )
( <i>A</i> , <i>L</i> , <i>L</i> )	( <i>I</i> , <i>L</i> , <i>L</i> )

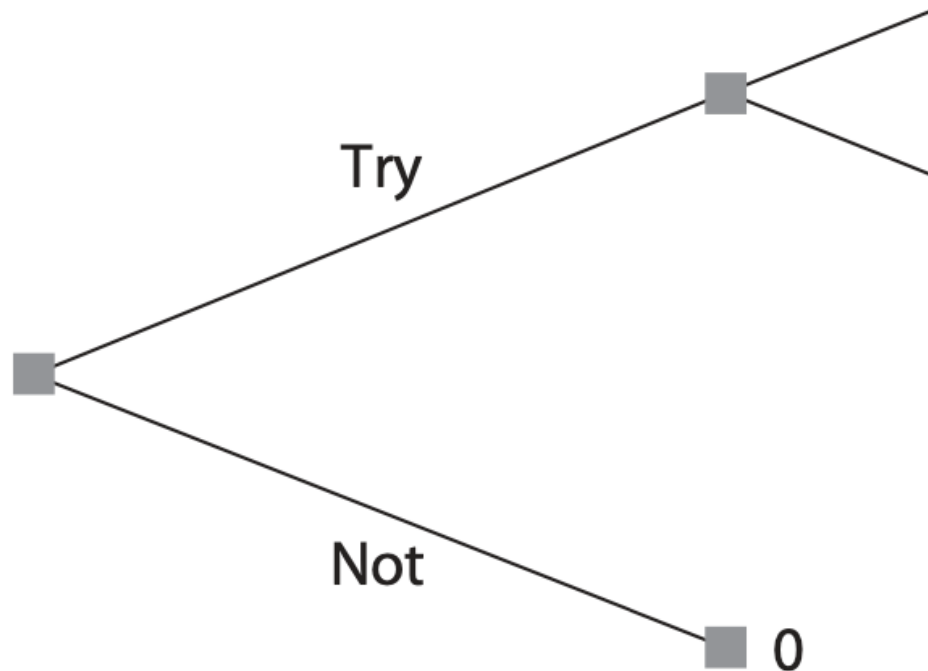
# Backwards Induction

# Solving Sequential Games

Now that we have defined all the parts of what a s can start to *solve* them.

- A solution in our case will be a prediction of what would do in a sequential game

# The smoking decision

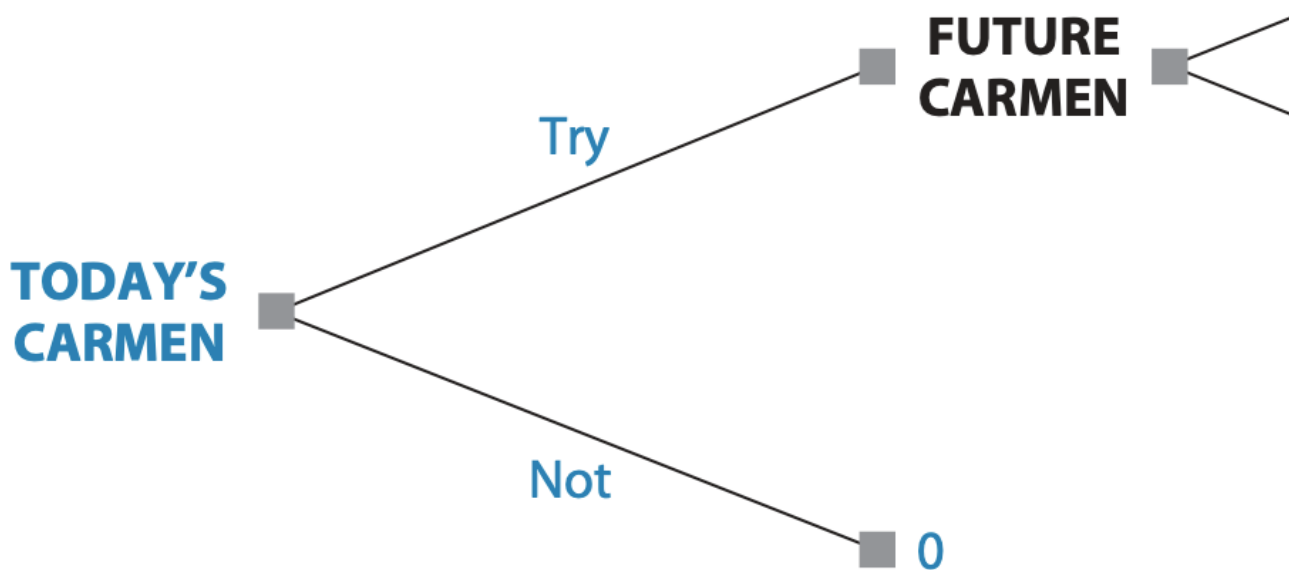


**FIGURE 3.2** The Smoking Decision

figures/fig3.2.png



# The smoking *game*

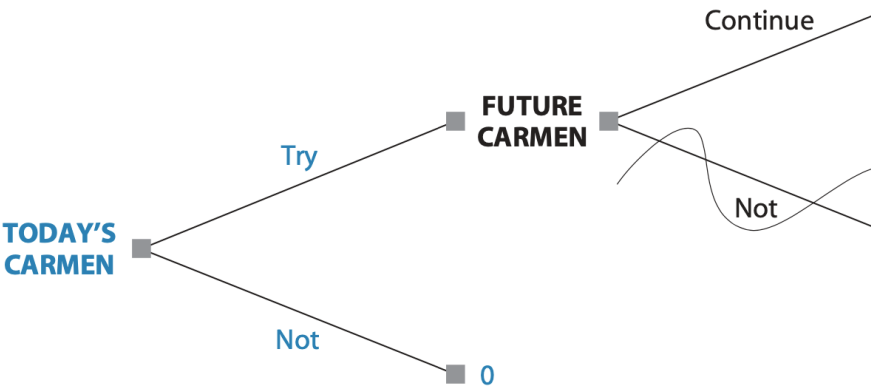


**FIGURE 3.3** The Smoking Game

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# ‘Pruning’ branches

(a) Pruning at second node:



(b) Full pruning:

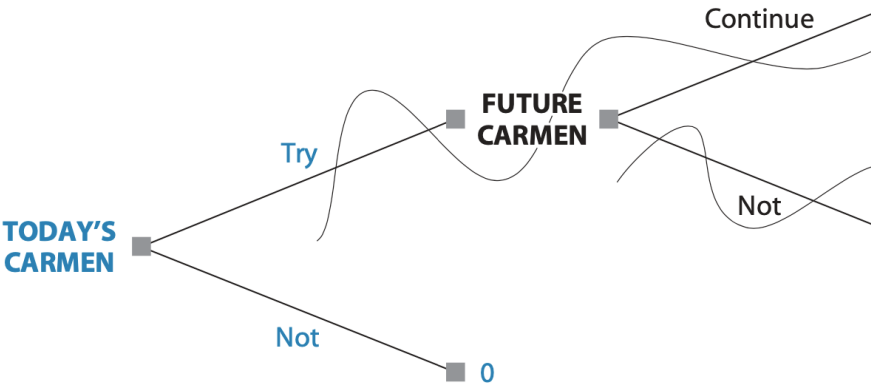
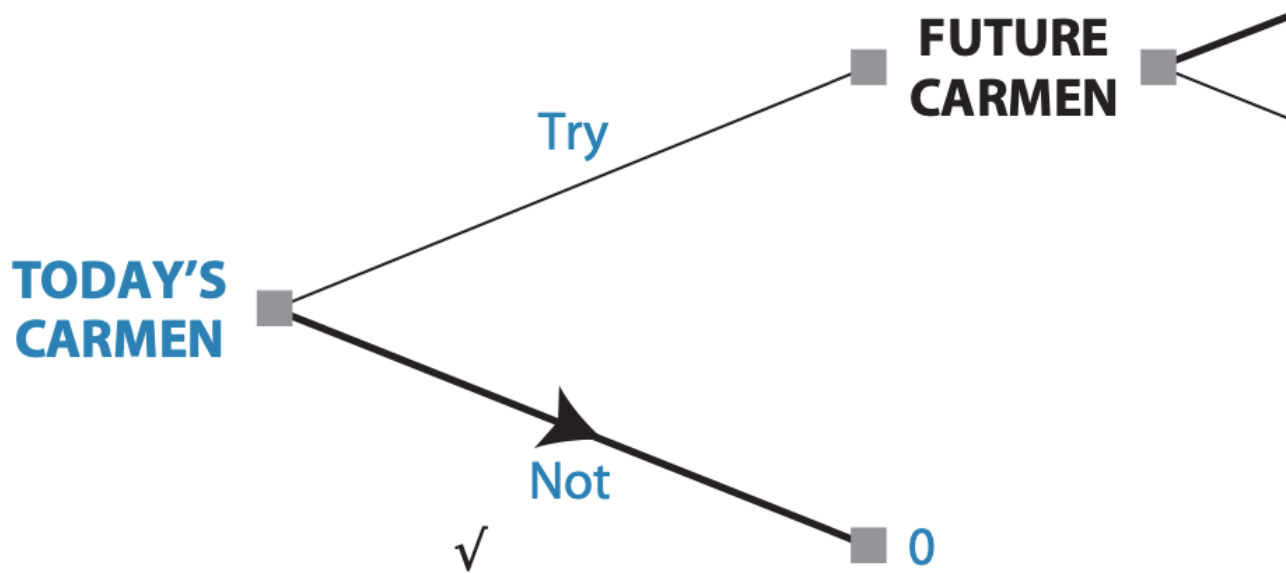


FIGURE 3.4 Pruning the Tree of the Smoking Game



**FIGURE 3.5** Showing Branch Selection on the Tree of the Smo

figures/fig3.5.png

# Backwards Induction defined

The method of looking at decisions in the future to now is called **Backwards Induction** or **Rollback**

## Definition <sup>1</sup>

When all players do *rollback analysis* to choose their optimal strategies, the ***rollback equilibrium***<sup>2</sup> of the game; the outcome that arises from playing the ***rollback equilibrium outcome***

1. Dixit et al, pg 56

2. aka subgame perfect equilibrium

## Group Exercise:

Consider the Flag game but instead of starting with 10 flags, team 1 starts with 5 flags, and instead of being able to pick 3 flags, team 1 can only pick 1 or 2 flags.

1. *Draw the extensive form game tree complete with payoffs for both teams.*
2. *How many total strategies are there for team 1?*
3. *Use pruning to eliminate actions to get to a rollback solution. Which team will win? What is the winning strategy?*

# Adding more players

We can start to add more complexity with more than

## 3-player planting game

- **Emily, Nina,** and **Talia** are roommates who want a communal garden.
- They like to enjoy the benefits of fresh produce but it is costly for them to put the work in.
- **2 or 3 people** working is enough to keep the garden alive. **0** work, then the garden will die.

# Planting Game payoffs

## **outcome:**

---

I don't contribute, but garden lives

---

I contribute, and get garden.

---

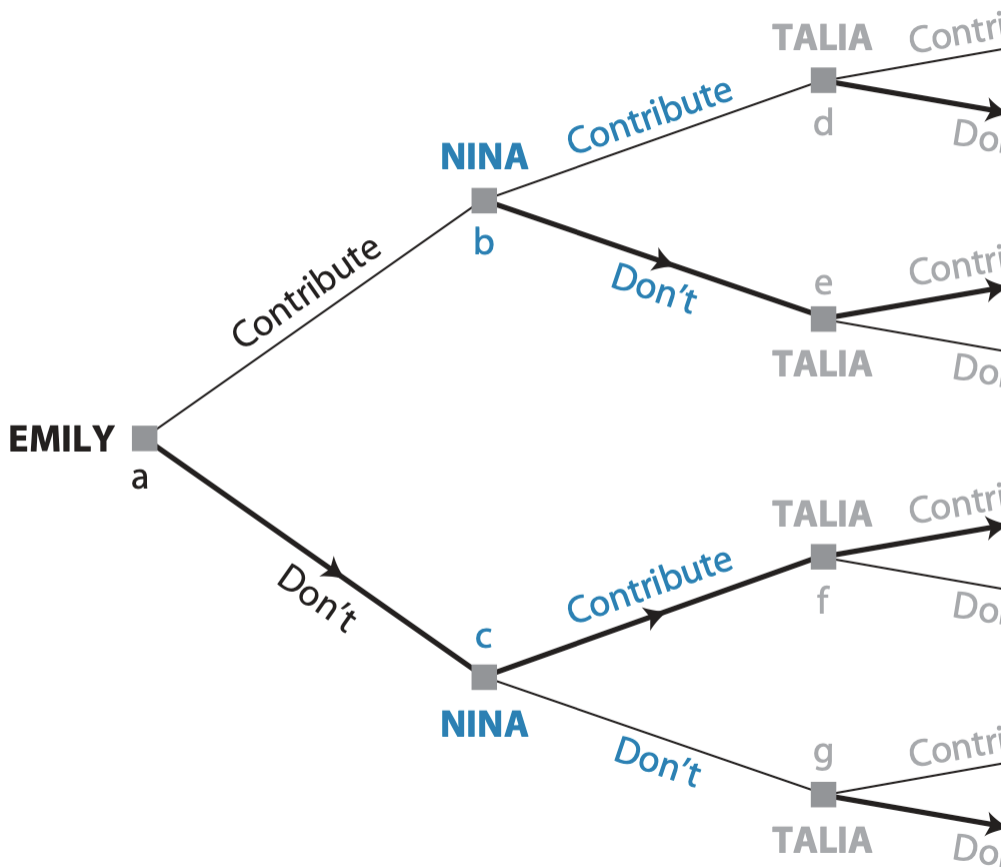
I don't contribute, and garden dies

---

I contribute, but garden dies



# Planding Game Tree



**FIGURE 3.6** The Street–Garden Game

figures/fig3.6.png

# Equilibrium Path of Play

Note that there is one continuous path we traced from the root node to a final equilibrium outcome.

However, we couldn't have gotten there without the choices of the players **even though they are never reached** in equilibrium.

Recall that a **strategy** is a collection of choices at each node.

# Equilibrium Strategies

Even though the players available actions are all c (Contribute or Don't), this tree provides labels of e we can say something like:

“Nina’s **strategy** in the rollback equilibrium is { **Contribute** at **c** }”.

- To make it even shorter, let’s call this strategy **DC**

# How many strategies does Talia

- CCCC, CCCD, CCDC, CCDD, CDCC, CDCD, CDDC, CDDD, DCDD, DDCC, DDCD, DDDC, DDDD
- 16 total strategies

# Rollback Equilibrium Strategies

The equilibrium is:

- $\{ \mathbf{D}^1, \mathbf{DC}^2, \mathbf{DCCD}^3 \}$

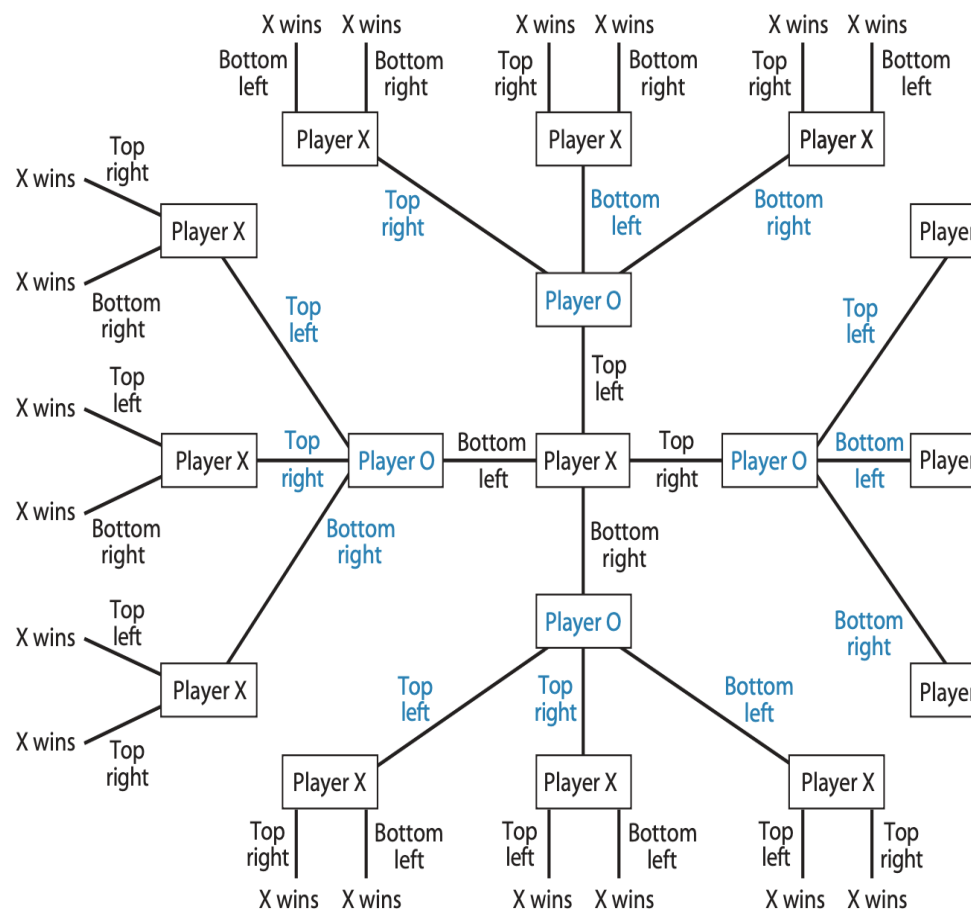
1. Emily

2. Nina

3. Talia

# Adding More Moves

Even a simple game get complicated



**FIGURE 3.7** The Complex Tree for Simple Two-by-Two Tic-Tac-Toe

# Tic-Tac-Toe

- Even though it looks complicated, the main branches are just copies of each other
- Most people probably figure out the rollback equation for it enough
- Insert relevant xkcd here: <https://xkcd.com/832/>

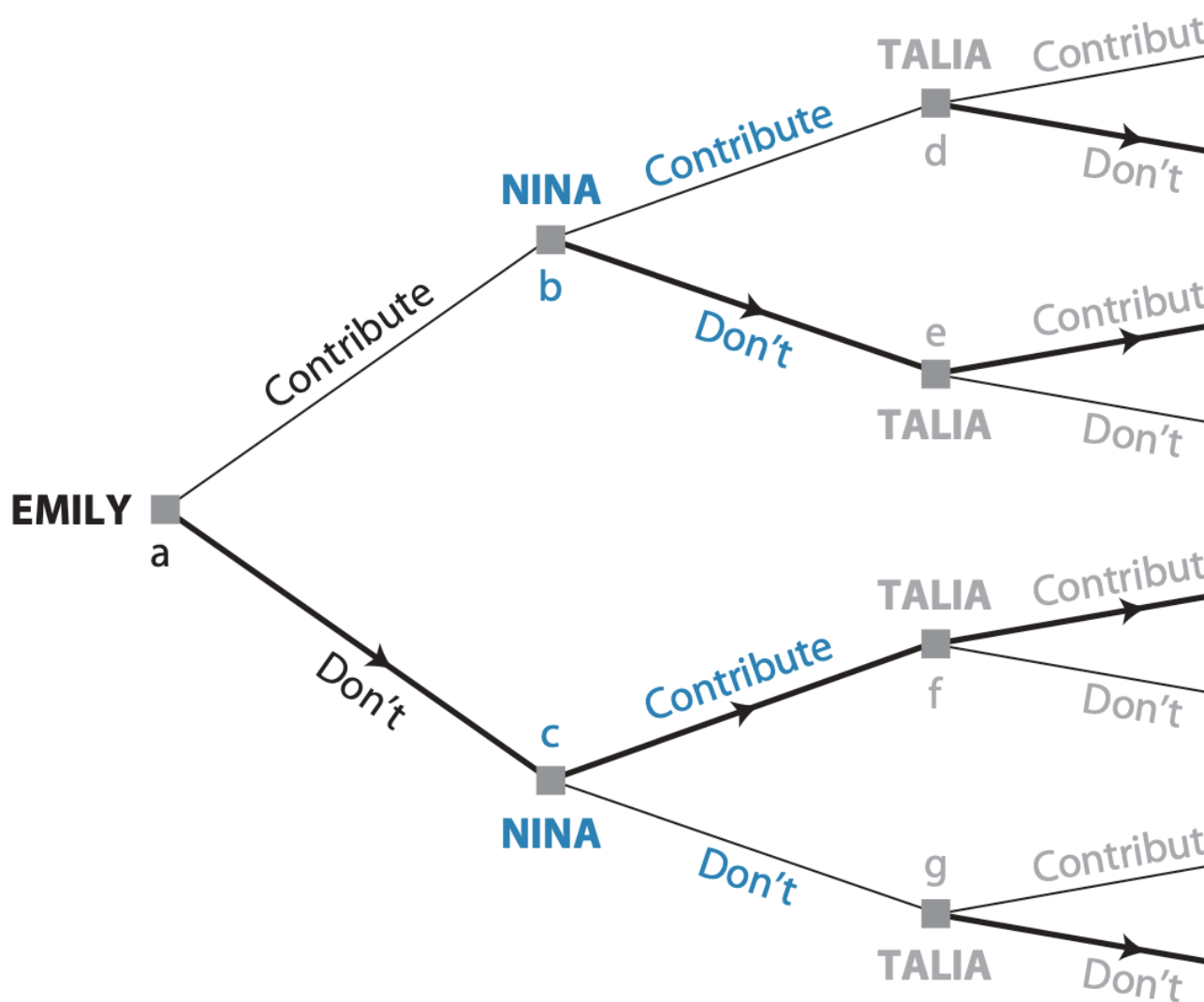
# Chess

- What about more complicated games like chess?
  - technically rollback solvable, but with  $10^{120}$  possible positions, it hasn't been solved by either human or machine.
- Players of complicated sequential games often use an **intermediate valuation function** to assign payoffs to nodes.



# Welfare and Efficiency










What are the **good** outcomes in the planting game?  
Can we rank outcomes by collective welfare?



**FIGURE 3.6** The Street–Garden Game

# Pareto Dominance

Pareto optimality (or efficiency) is economists' buzzword with a ranking of which outcomes are objectively 'better'

- For any two outcomes (, ) ,  is **Pareto dominant** to  if:
  1. No one strictly prefers  to  -  $U_{\text{person}}(\text{party popper}) \geq U_{\text{person}}(\text{party popper})$   
 $\forall \text{person} \in \{ \text{sad person}, \text{neutral person}, \text{happy person}, \text{woman}, \text{man}, \text{cat}, \dots \}$
  2. At least one person strictly  prefers  to   
 $U_{\text{person}}(\text{party popper}) > U_{\text{person}}(\text{party popper})$

# Pareto Improvement

The move from a policy  $y$  to an alternative policy  $x$  is a **Pareto improvement** if  $x$  Pareto dominates  $y$ .

- Such a policy change should reasonably be seen as good
- Another perspective is that *no-one would veto a*

# Pareto Efficiency

An outcome is **Pareto Efficient** (Optimal) if no other outcome dominates it.

An outcome is **Pareto Inefficient** if at least one other outcome dominates it.

# Ranking the Planting Payoffs

Compare  $(4,3,3)$  to  $(1,2,2)$

- Which one is Pareto dominating?

# Ranking the Planting Payoffs

Now compare  $(4,3,3)$  to  $(3,4,3)$  or  $(3,3,4)$

- Which one is Pareto dominating?

Is the rollback equilibrium outcome a *Pareto efficient* outcome?

# Discussion: Efficiency vs other comparisons

- How useful is Pareto Efficiency in the real world?
- How else could we group outcomes?
- We might address this later in the class with what is called *Cooperative Game Theory*