Likert Scale Dual Response in Conjoint Analysis

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Write the abstract here ...

1 Introduction

[1] -0.8475514

Source: Article Notebook

2 Model

Consumers are indexed by i=1,2,... I. Goods are indexed by j=1,2,... J and each good is characterized by a vector of characteristics x_j . Each consumer has: (i) taste parameters β_i , (ii) a good-specific taste shock ε_{ij} , and (iii) a good-specific taste shock ν_{ij} . The outside good is indexed with j=0 and $x_j=0$.

Consumer i derives utility U_{ij} from good j, where

$$U_{ij} = x_j' \beta_i + \nu_{ij} + \varepsilon_{ij}. \tag{1}$$

For each consumer i, the econometrician observes:

• The most preferred good $j \in \{1,2,\dots J\}$, denoted $j_i^{(1)}$. Let $t_i = e_{j^{(1)}}$ represent the "one-hot" encoding of consumer i's choice of good $j^{(1)}$;