




# AWS | Using AWS to Transform Customer Data in MongoDB into AI-driven Personalization

**Dylan Tong**, Machine Learning Partner Solutions Architect


# Customer centric use cases...



### Single View

Real-time views of your business that integrate all of your siloed data.


[Learn More →](#)



### Internet of Things

40 billion sensors. \$19 trillion in revenue. You're gonna need a bigger database.


[Learn More →](#)



### Mobile

Ship killer mobile apps. Scale to millions of users. Do it in weeks, not months.


[Learn More →](#)



### Real-time Analytics

Lightweight, low-latency analytics. Integrated into your operational database. In real time.


[Learn More →](#)



### Personalization

Greet your customers like old friends so they'll treat you like one, too.


[Learn More →](#)



### Catalog

Catalogs change constantly. That's an RDBMS nightmare. But it's easy with MongoDB.


[Learn More →](#)



### Content Management

Store and serve any type of content, build any feature, serve it any way you like. From a single database.

[Learn More →](#)

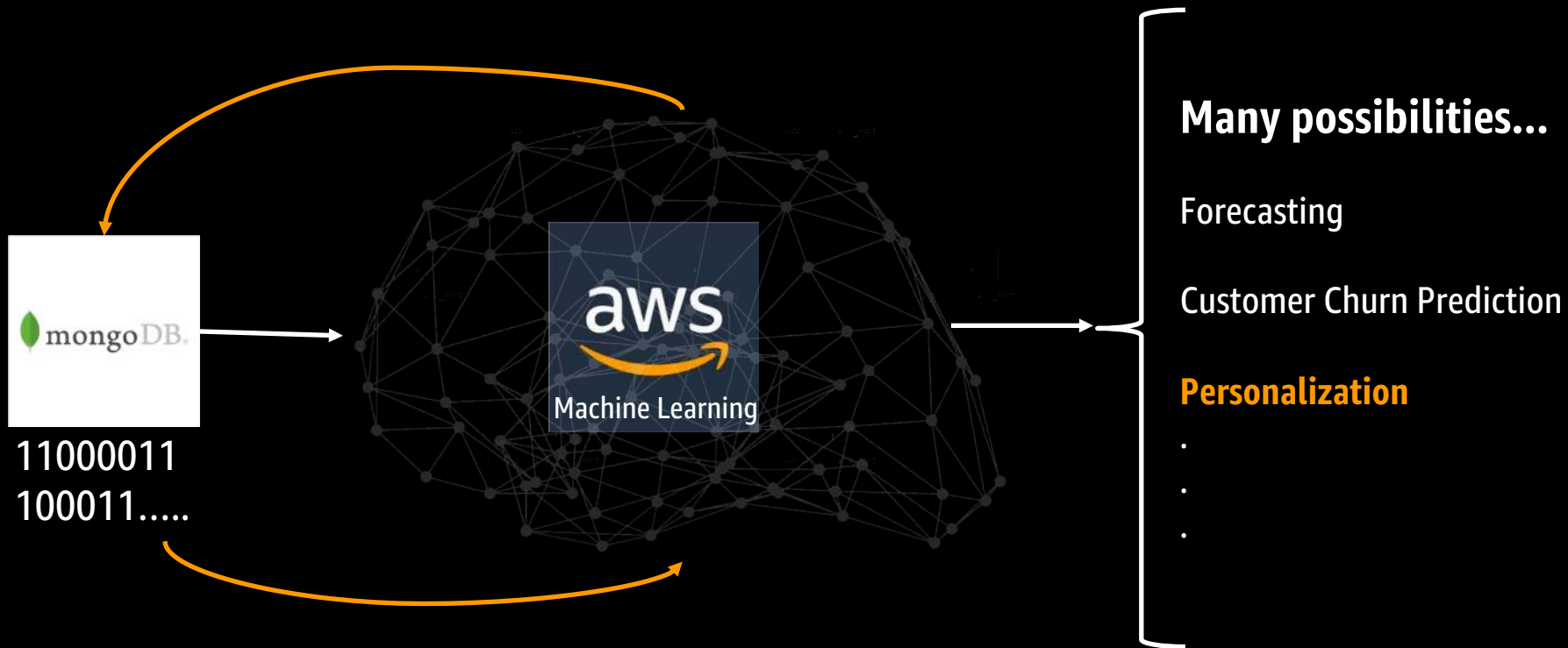


### Mainframe Offloading

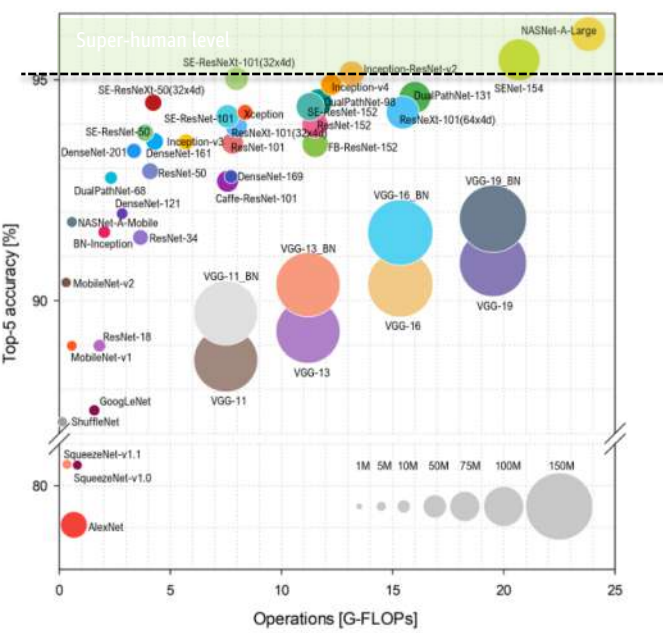
Faster innovation, improved customer experience, and reduced costs.

[Learn More →](#)



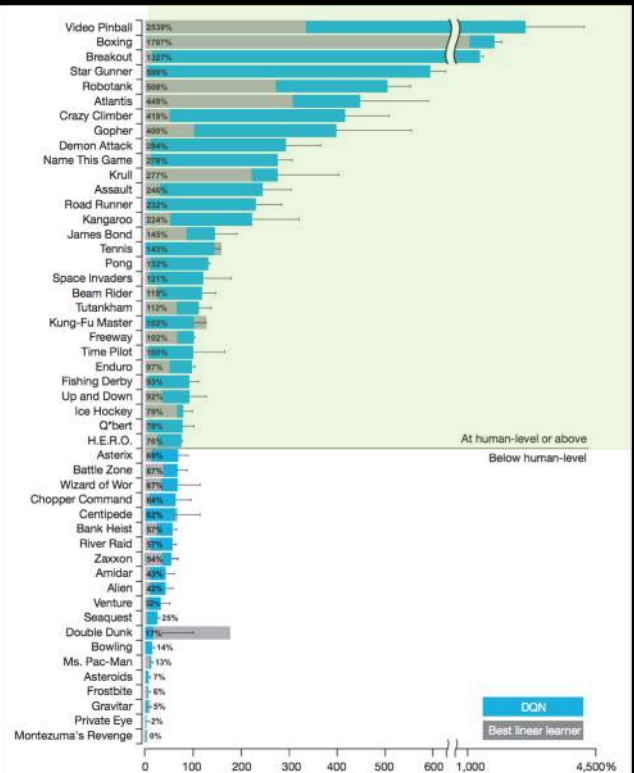


# Deep Convolutional Neural Networks

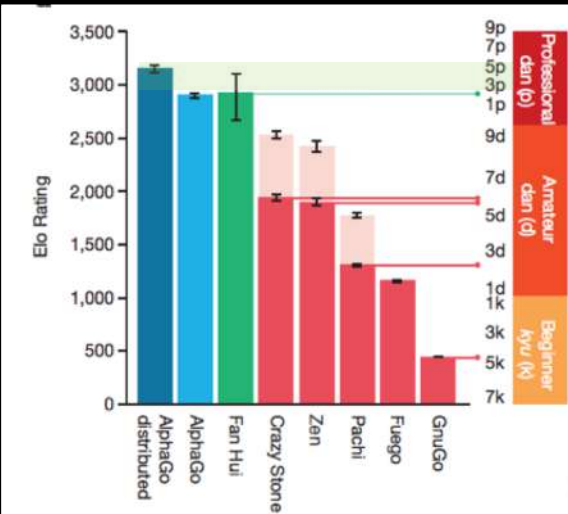


Source: [arxiv.org/pdf/1810.00736.pdf](https://arxiv.org/pdf/1810.00736.pdf), 2018

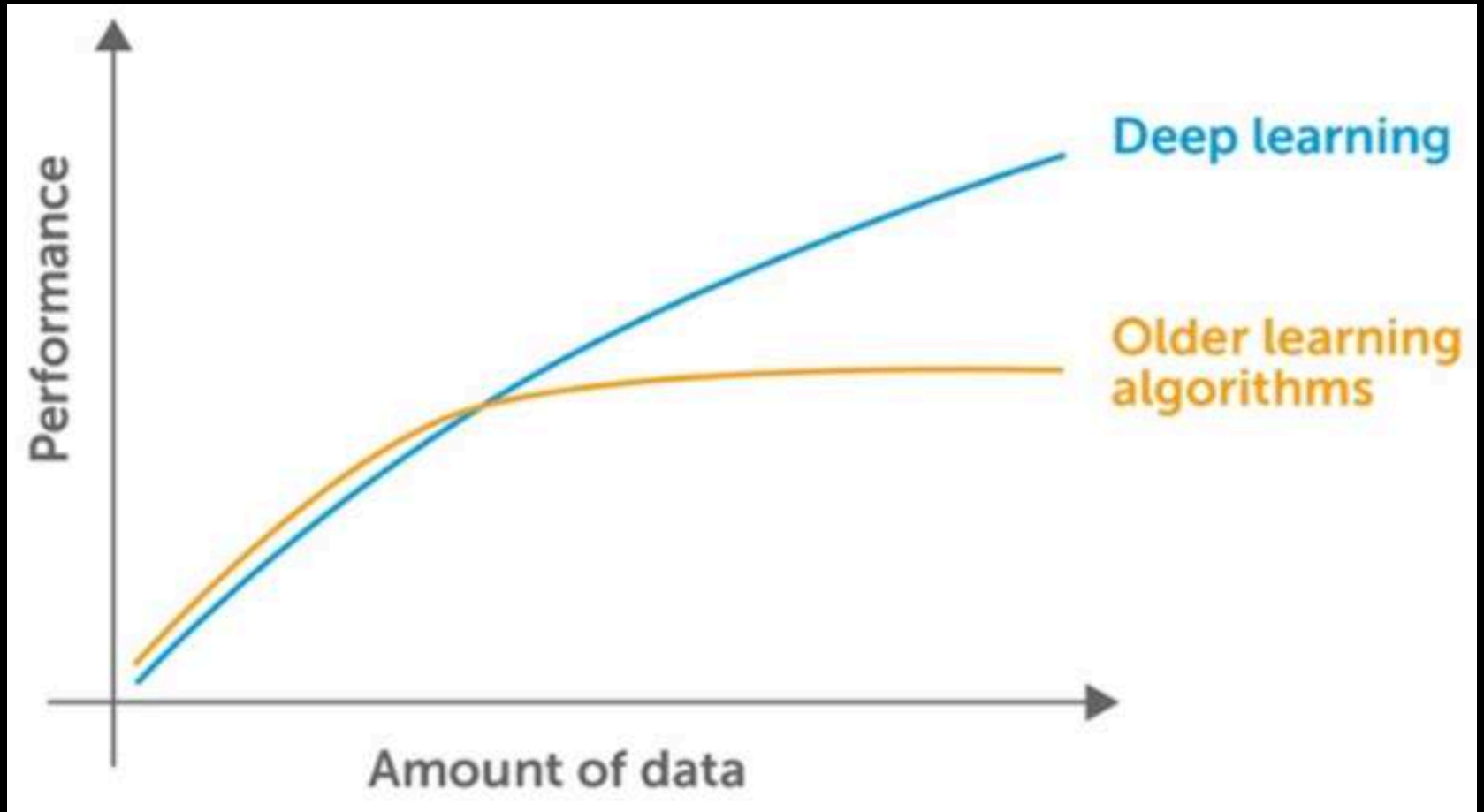
# Deep Reinforcement Learning



Source: DeepMind Research, 2015



Source: DeepMind Research, 2016



Source: [https://www.researchgate.net/figure/Andrew-Ngs-30-graph-shows-how-deep-learning-is-said-to-outperforms-traditional\\_fig6\\_324476862](https://www.researchgate.net/figure/Andrew-Ngs-30-graph-shows-how-deep-learning-is-said-to-outperforms-traditional_fig6_324476862)

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# Reinvent the Customer Experience

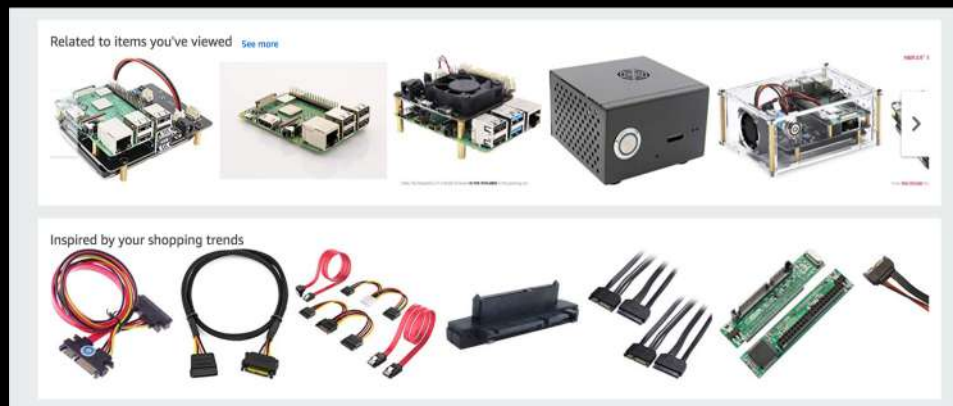






## Amazon Personalize

- Session based recommendations
- Predictive Customer Analytics



## Amazon SageMaker RL

- Contextual Bandits: uplift conversion rates

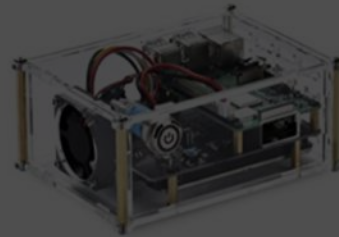
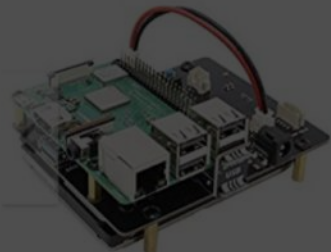


## Conversational AI

- Humanize your apps with life-like voices

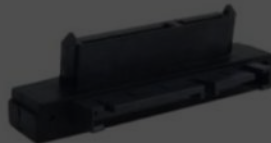


Related to items you've viewed [See more](#)



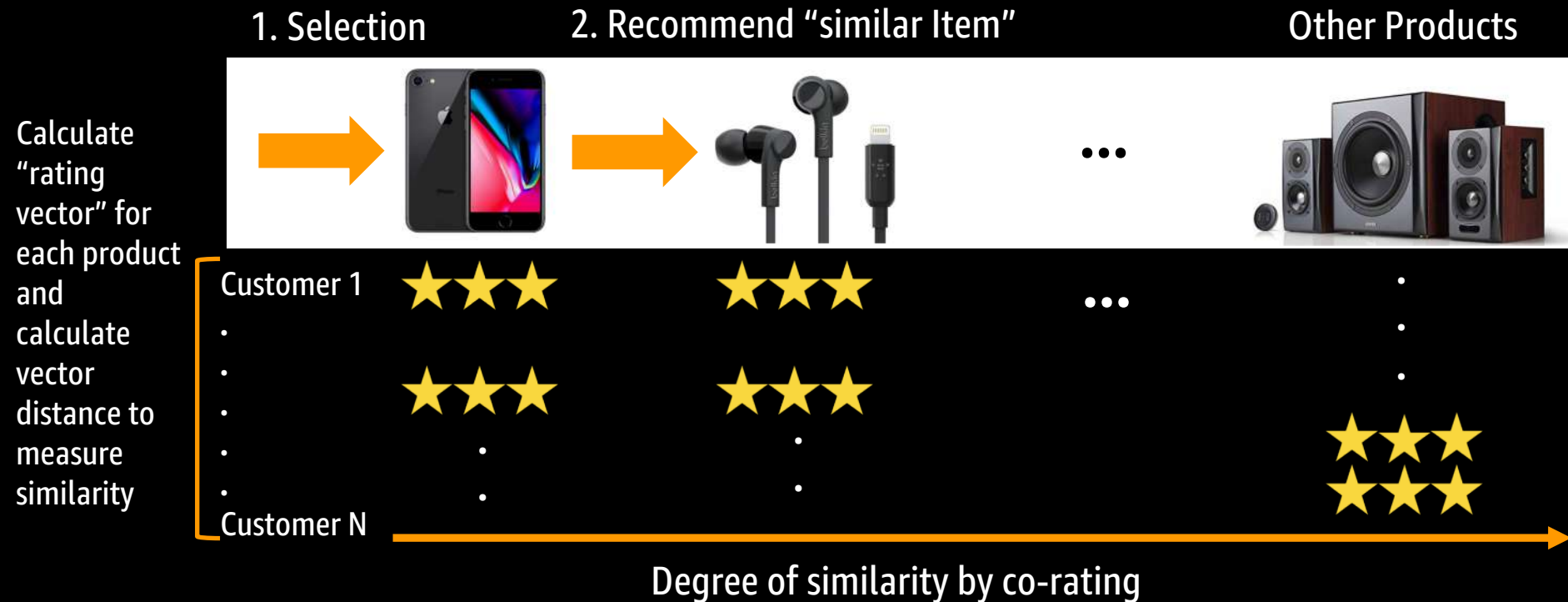
# Recommender Modernization

Inspired by your shopping trends

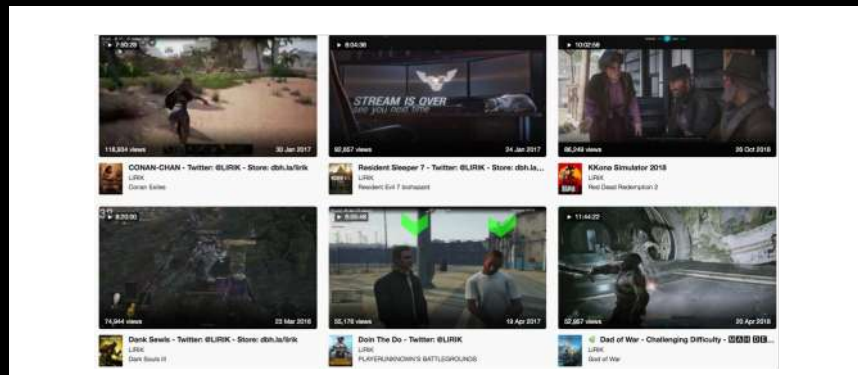




# Classic Recommenders: Item-Item Collaborative Filtering



# Deep learning techniques have a direct impact on the bottom line



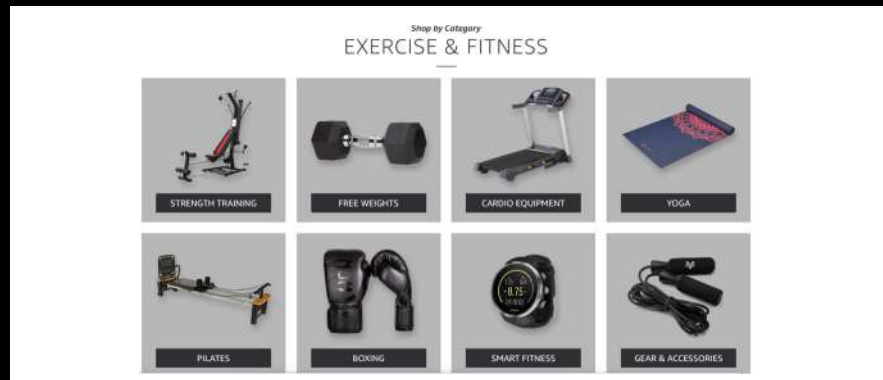
Popularity

Matrix  
factorization

+15.4%  
Engagement

Neural  
network

+7.4%  
Engagement



Similarity

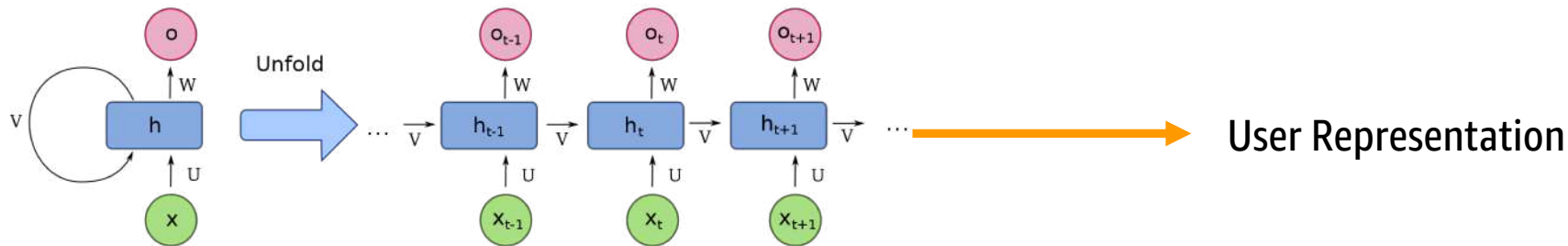
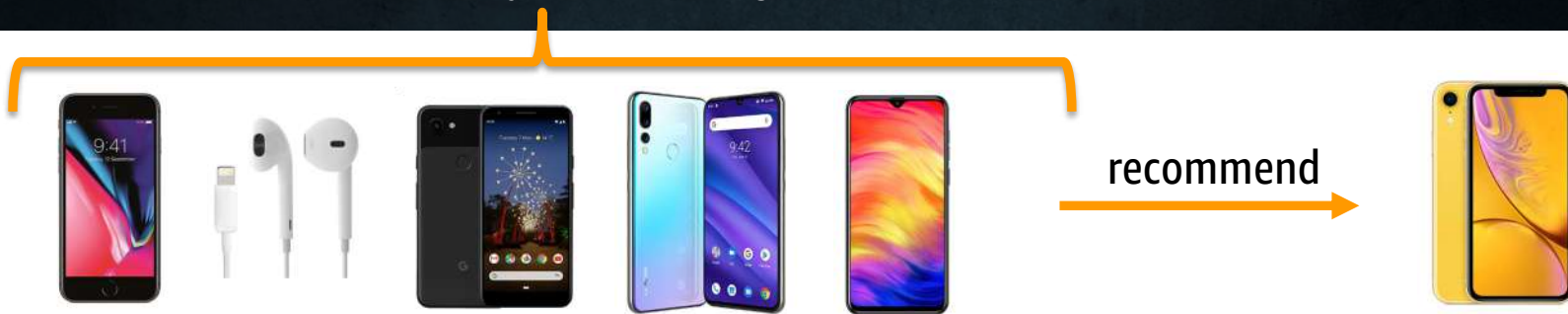
Recurrent Neural  
Net + Bandit

+20%  
Click Through

<https://www.slideshare.net/AmazonWebServices/add-realtime-personalization-and-recommendations-to-your-applications-aim395-aws-reinvent-2018>

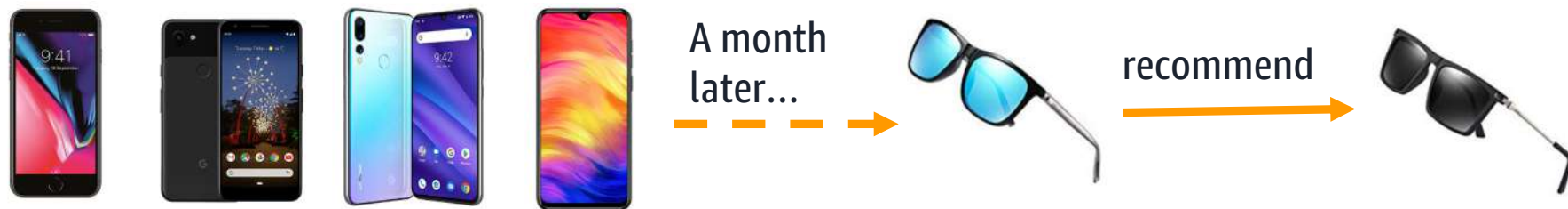
# RNN: History and User Representation

Customers interaction history: clicks, ratings, purchases...

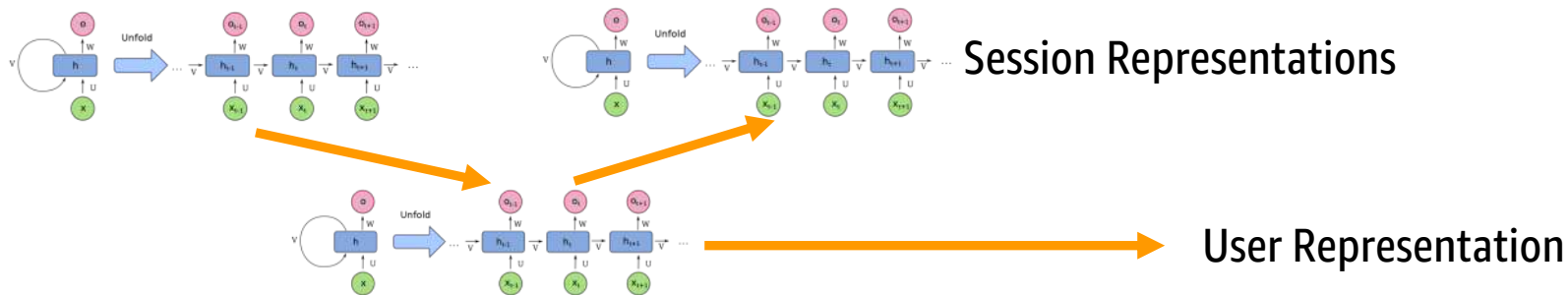


# HRNN: Modeling Sessions

**Insight:** Evolution of interests and disinterests predict future preferences...






Interactions, ordering and timing all matter...



# THE AWS ML STACK

Broadest and deepest set of capabilities

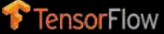













## AI Services

VISION			SPEECH		LANGUAGE		CHATBOTS	FORECASTING	RECOMMENDATIONS
 REKOGNITION IMAGE	 REKOGNITION VIDEO	 TEXTRACT	 POLLY	 TRANSCRIBE	 TRANSLATE	 COMPREHEND & COMPREHEND MEDICAL	 LEX	 FORECAST	 PERSONALIZE

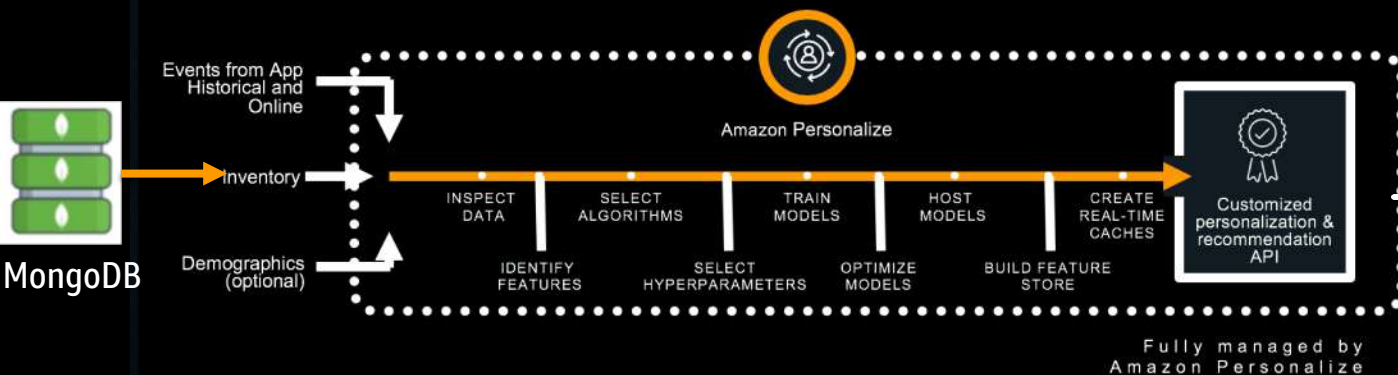
## ML Services

 Amazon SageMaker	Ground Truth	Notebooks	Algorithms + Marketplace	Reinforcement Learning	Training	Optimization	Deployment	Hosting
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## ML Frameworks + Infrastructure

FRAMEWORKS	INTERFACES	INFRASTRUCTURE								
 TensorFlow  mxnet  PYTORCH	 GLUON  Keras	 EC2 P3 & P3DN	 EC2 G4 & C5	 FPGAS	 DL CONTAINERS & AMIs	 ELASTIC CONTAINER SERVICE	 ELASTIC KUBERNETES SERVICE	 GREENGRASS	 ELASTIC INFERENCE	 INFERENTIA

# Amazon Personalize: AutoML



## Real-time Recommendations API

### GetRecommendations:

```
{ "campaignArn": "string",  
  "itemId": "string",  
  "numResults": number,  
  "userId": "string" }
```

### GetRankedList:

```
{ "campaignArn": "string",  
  "inputList": [ "string" ],  
  "userId": "string" }
```

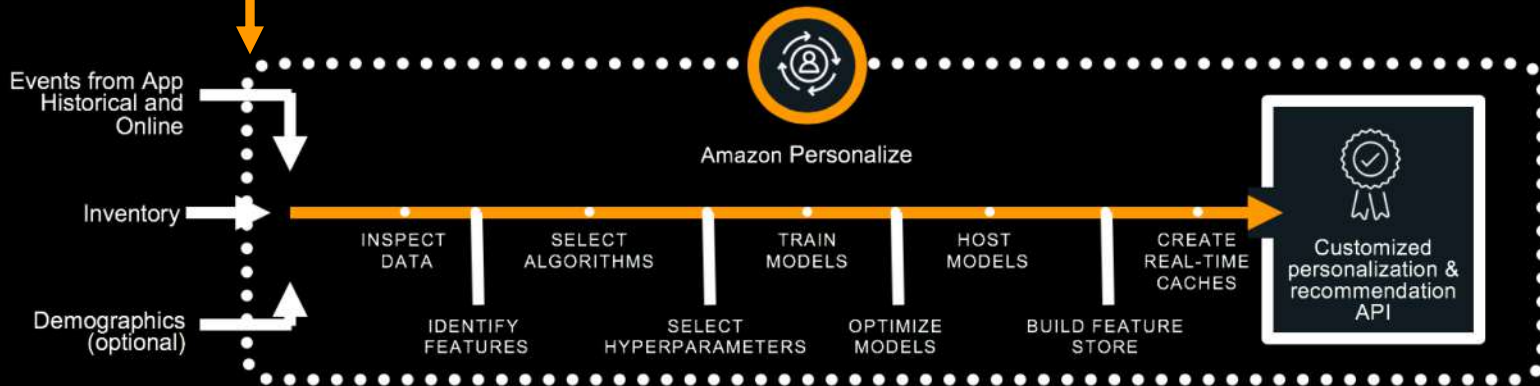


# Cold starts and Online Learning

Application

AWS SDK:  
Event Recorder

```
personalize_events.put_events(  
    trackingId = 'tracking_id',  
    userId= 'USER_ID',  
    sessionId = 'session_id',  
    eventList = [{ 'sentAt': TIMESTAMP,  
                  'eventType': 'EVENT_TYPE',  
                  'properties': "{\\"itemId\\": \\"ITEM_ID\\"}" }])
```

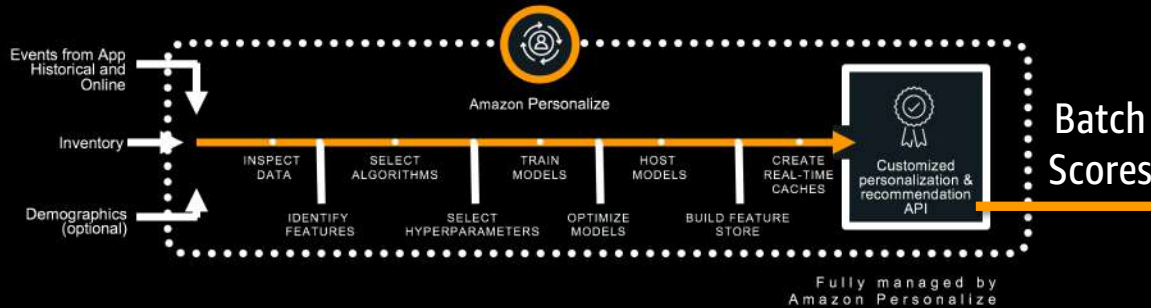


Fully managed by  
Amazon Personalize

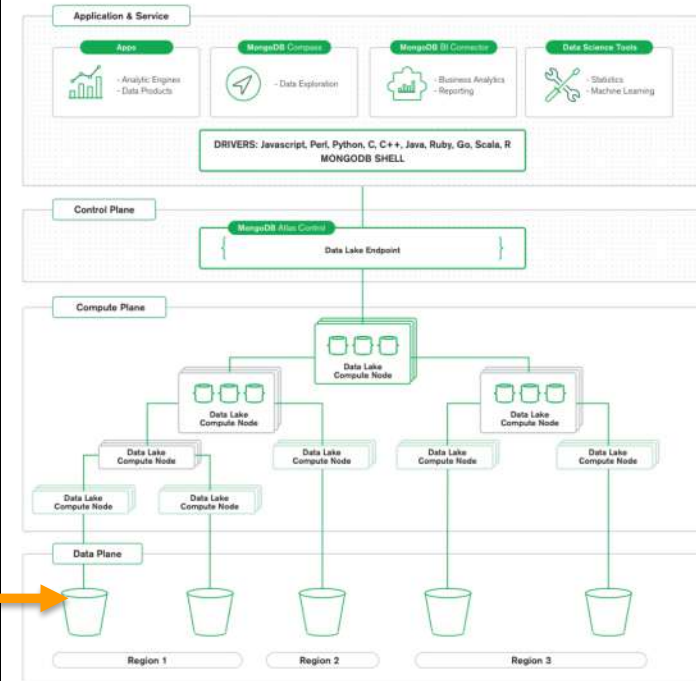
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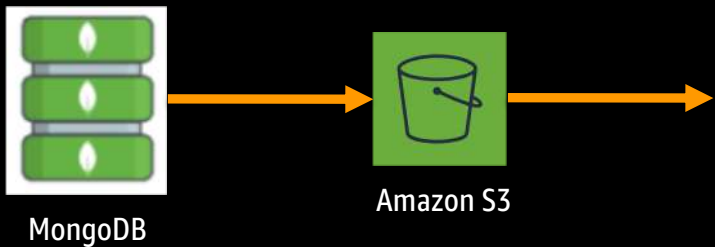
# Predictive Customer Insights

- Predictive Customer-level Marketing
- Reverse Recommendations: query the users most likely to be interested in product(s).



## MongoDB Atlas Data Lake Architecture





**Amazon Personalize**

Dataset groups

- amazon-reviews
  - Dashboard
  - Datasets**
  - Event trackers
  - Solutions and recipes
  - Campaigns

**Dataset import job details**

Dataset name  
amazon-reviews

Schema name  
amzn-reviews-interactions-v1

Schema

```
4  "namespace": "com.amazonaws.personalize.schema",
5  "fields": [
6    {
7      "name": "USER_ID",
8      "type": "string"
9    },
10   {
11     "name": "ITEM_ID",
12     "type": "string"
13   },
14   {
15     "name": "EVENT_TYPE",
16     "type": "string"
17   },
18   {
19     "name": "EVENT_VALUE",
20     "type": "string"
21   },
22   {
23     "name": "TIMESTAMP",
24     "type": "long"
25   }
26 ]
```



MongoDB Atlas



Amazon S3

aws Services Resource Groups

### Amazon Personalize

Dataset groups

- amazon-reviews
  - Dashboard
  - Datasets**
  - Event trackers
  - Solutions and recipes
  - Campaigns

Amazon Personalize > Dataset groups > amazon-reviews > Datasets

#### Datasets (3)

Datasets are required to create solutions, which are then used to generate recommendations.

[View details](#) [Create dataset import job](#) [Create dataset](#)

	Dataset name	Dataset type	Status
<input type="radio"/>	amzn-reviews-users-v1	User	Active
<input type="radio"/>	amzn-reviews-items-v1	Item	Active
<input type="radio"/>	amazon-reviews	User-item interaction	Active

### Recipe selection [Info](#)

A recipe consists of recommendation algorithms and data processing steps needed to create a solution. Amazon Personalize has several prebuilt recipes.

☐ Manual

Choose the recipe manually.

☒ Automatic (AutoML)

Amazon Personalize will find the best recipe for your dataset.

### AutoML recipe list

Select candidate recipes that you would like Amazon Personalize to examine and determine the best recipe. By default, Amazon Personalize will train on HRNN and HRNN-metadata recipes when performing AutoML.

Select a recipe ▼

aws-hrnn

Predicts items a user will interact with. A Hierarchical Recurrent Neural Network which models the temporal order of user-item interactions.



aws-hrnn-metadata

Predicts items a user will interact with. HRNN with additional features derived from contextual metadata (user-item interactions metadata), user metadata (user dataset) and item metadata (item dataset).



### Perform HPO

Choose whether you would like Amazon Personalize to find optimal hyperparameters.

☒ true

☐ false

Cancel

Next





# Multivariate Optimization

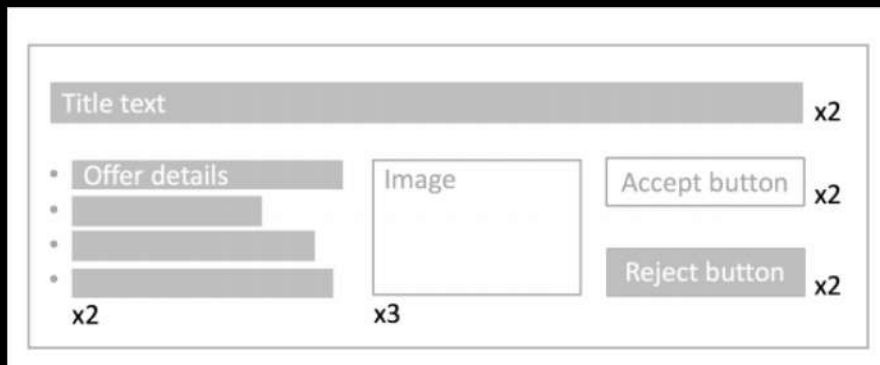


Source: <https://www.kdd.org/kdd2017/papers/view/an-efficient-bandit-algorithm-for-realtime-multivariate-optimization>

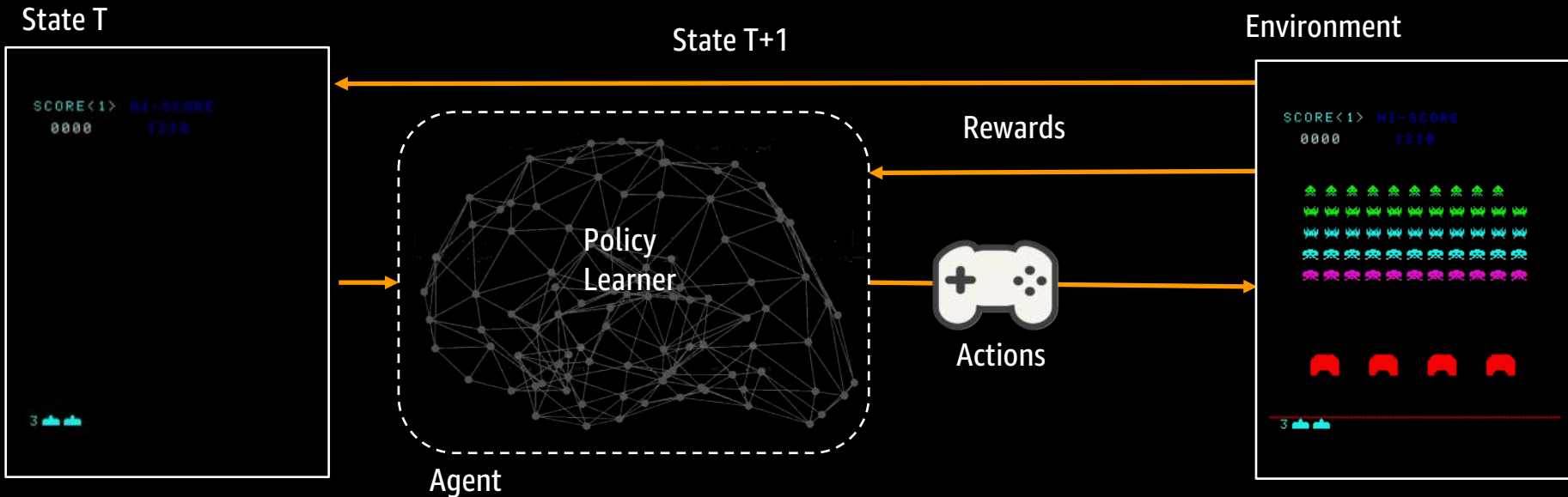
# Contextual Bandits

After only a single week of online optimization, we saw a 21% conversion increase compared to the median layout...

Amazon.com: <https://arxiv.org/pdf/1810.09558.pdf>

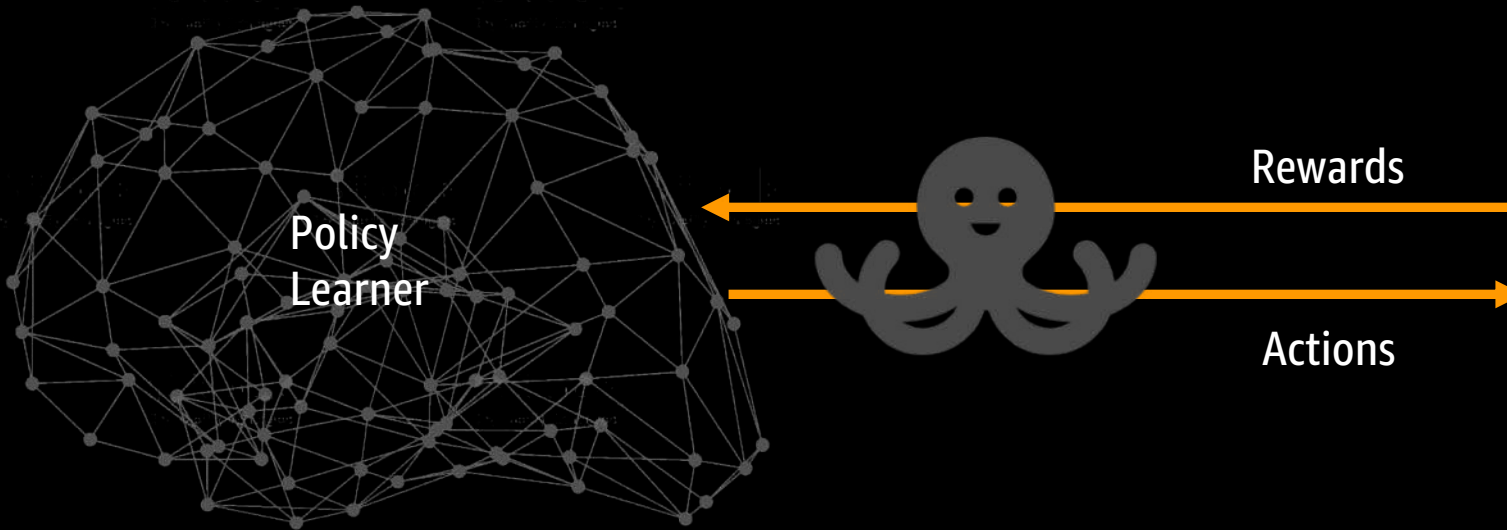


# Reinforcement Learning (RL)



# Multi-arm Bandit

Maximize expected outcome without knowledge of the true distribution.



Environment

77%



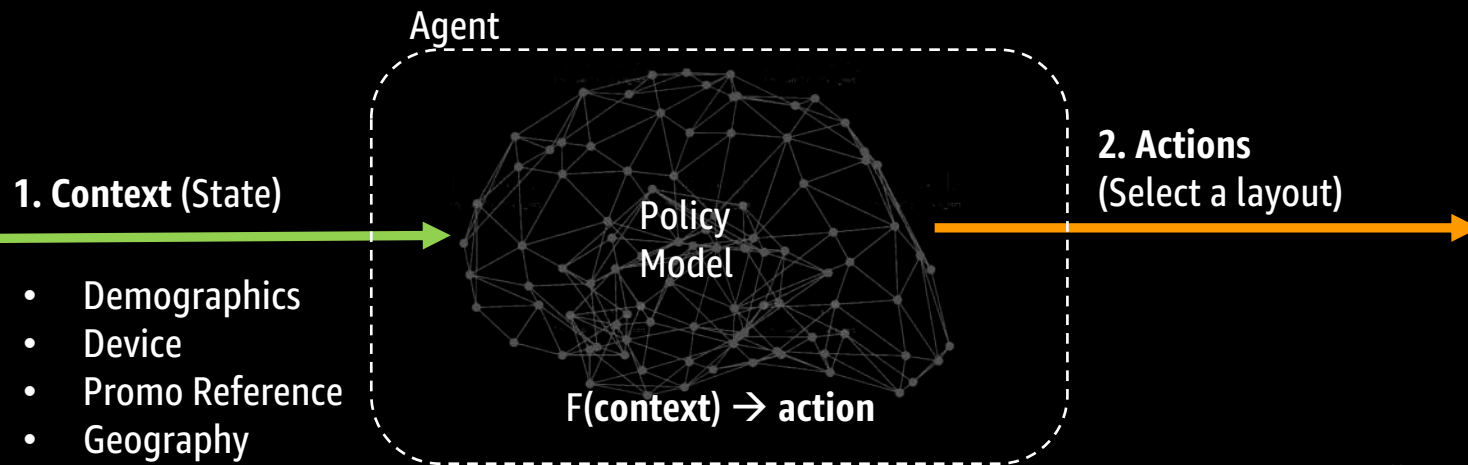
15%



25%



# Contextual Bandits (CB)

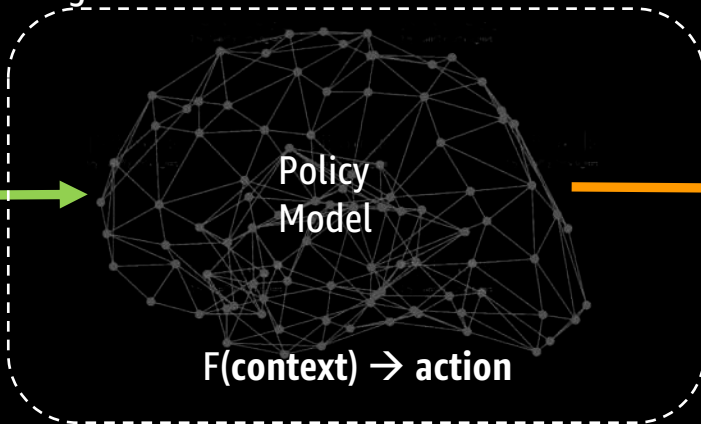


# Contextual Bandits: Multivariate Testing

## 1. Context (State)

- Demographics
- Device
- Promo Reference
- Geography

Agent

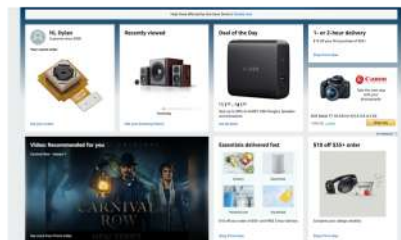


Policy Model

$F(\text{context}) \rightarrow \text{action}$

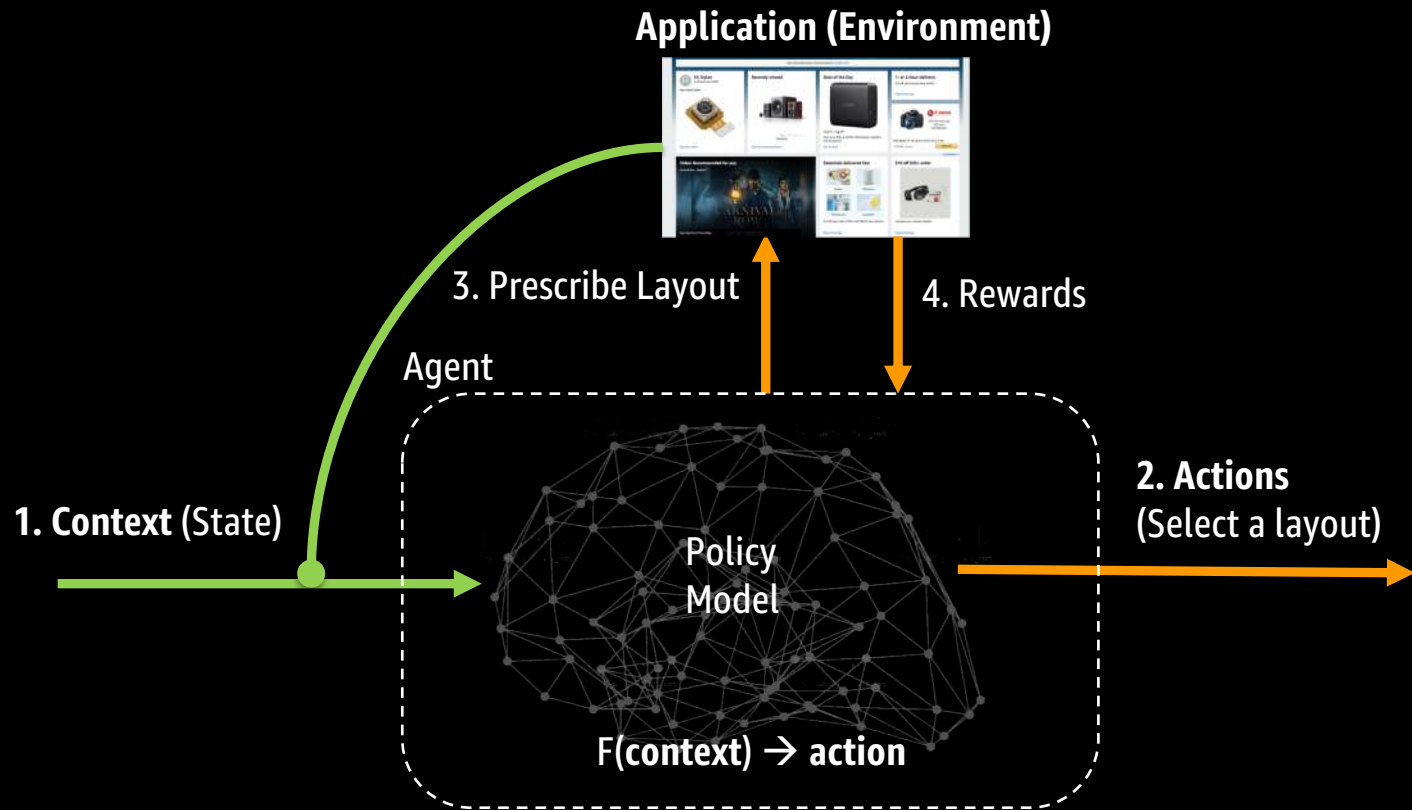
## 2. Actions (Select a layout)

Arms = Layout Variations

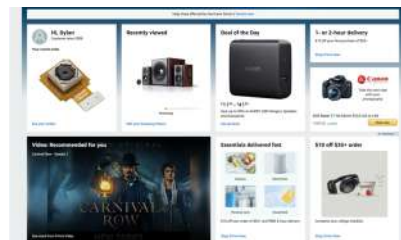




# Contextual Bandits and RL



Arms = Layout Variations













⋮



# THE AWS ML STACK

Broadest and deepest set of capabilities

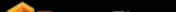













## AI Services

VISION			SPEECH		LANGUAGE		CHATBOTS	FORECASTING	RECOMMENDATIONS
									
REKOGNITION IMAGE	REKOGNITION VIDEO	TEXTRACT	POLLY	TRANSCRIBE	TRANSLATE	COMPREHEND & COMPREHEND MEDICAL	LEX	FORECAST	PERSONALIZE

## ML Services

 <b>Amazon SageMaker</b>	Ground Truth	Notebooks	Algorithms + Marketplace	Reinforcement Learning	Training	Optimization	Deployment	Hosting
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## ML Frameworks + Infrastructure

FRAMEWORKS	INTERFACES	INFRASTRUCTURE									
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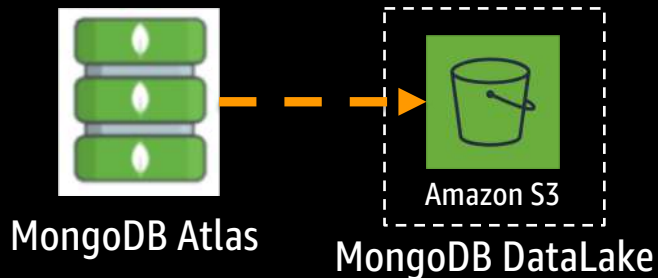
# Training Initial Model: Warm Starts (...if data exists)

1. Experience data is prep and made available in the data lake.

## Experience Data:

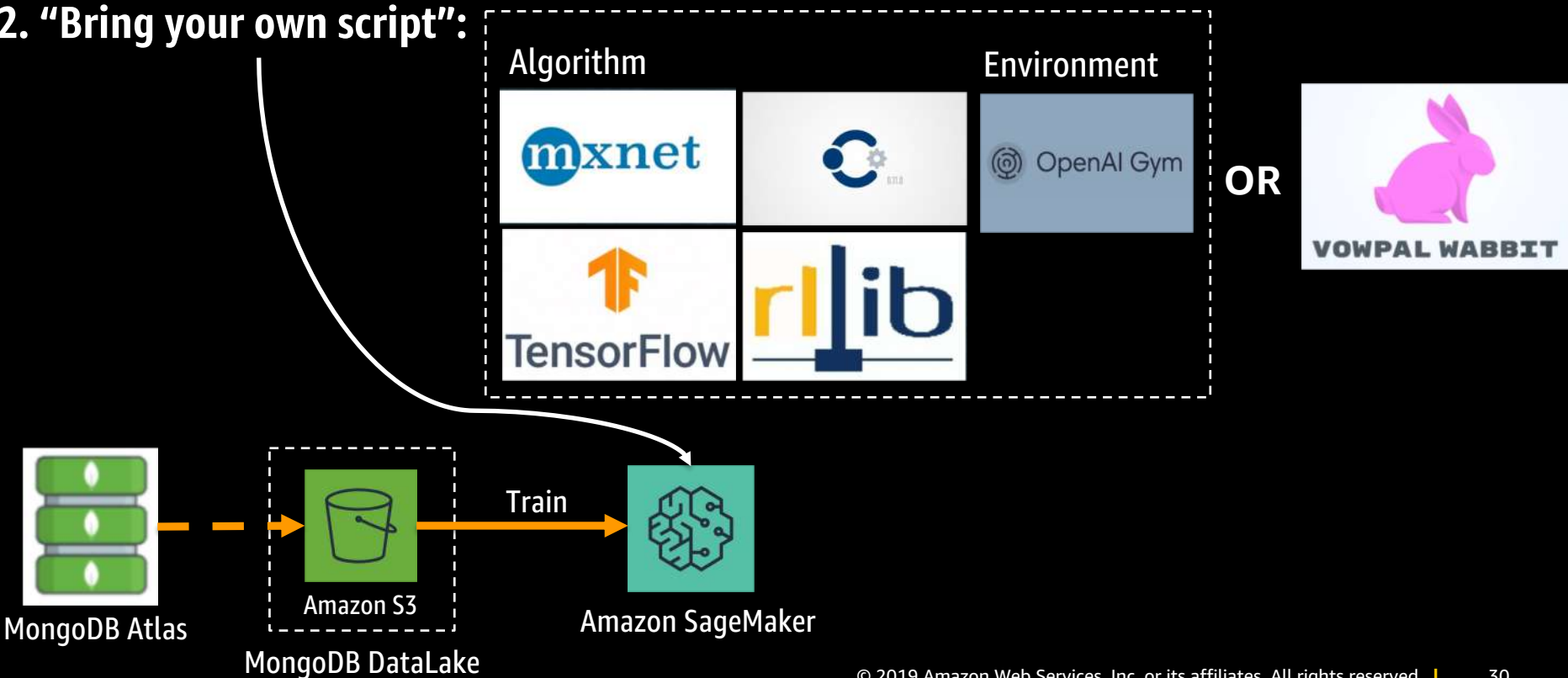
### Source: web and application logs:

- **Context features (state):** eg. device, geo, promo referrer...etc.
- **Action:** One of N layout variations
- **Action Probability:** chance that action is prescribed given the context for unbiasing the data.
- **Reward/Cost:** Selected value for a positive outcome. For instance, +1 for a click.



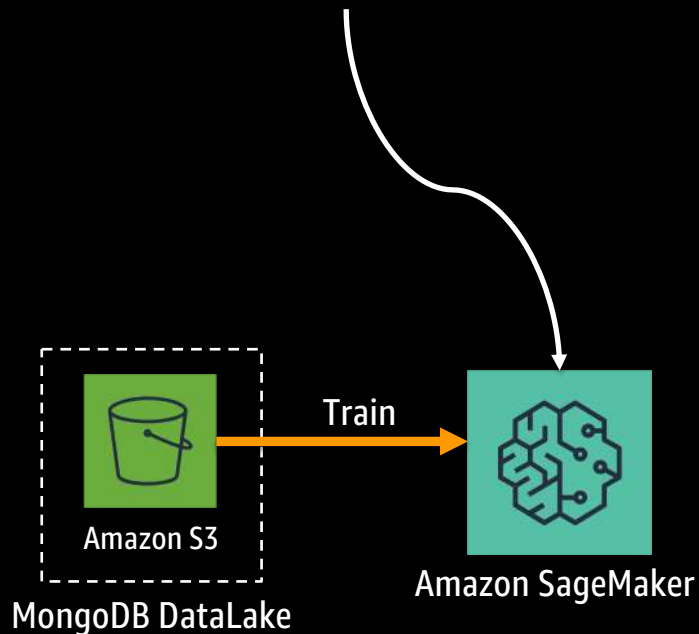
# Amazon SageMaker Training: "BYOS" Approach

## 2. "Bring your own script":



# Bring Your Own Script for Vowpal Wabbit

## 2. “Bring your own script”:



### [Vowpal Wabbit Contextual Bandits](#)

Usage: `./vw -d train.dat --cb_explore 10 --epsilon 0.1`

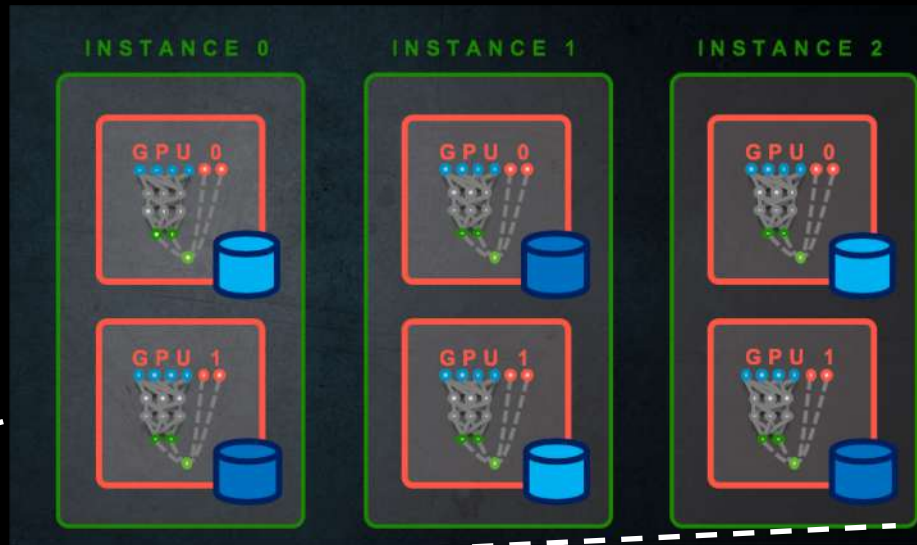
### [Amazon SageMaker Examples:](#) [VW Python Scripts \(CLI wrapper\)](#)

# Amazon SageMaker Training

3. **Launch Training Jobs:** SageMaker provisions a cluster and runs the training job—only pay for what you use.

```
estimator = RLEstimator(entry_point="train-vw.py",  
    source_dir='src',  
    dependencies=["common/sagemaker_rl"],  
    image_name=custom_image_name,  
    role=role,  
    train_instance_type=instance_type,  
    train_instance_count=1,  
    output_path=s3_output_path,  
    base_job_name=job_name_prefix,  
    hyperparameters = {...}  
)
```

`estimator.fit(...)`





# Amazon SageMaker Hosting

## 4. Deploy the model for real-time inference

### I. Register model:

```
sagemaker_model = sagemaker.model.Model(  
    image=self.image,  
    role=self.resource_manager.iam_role_arn,  
    name=model_id,  
    model_data=model_record["s3_model_output_path"],  
    sagemaker_session=self.sagemaker_session,  
    env=environ_vars)
```

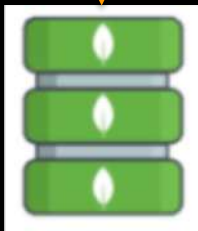
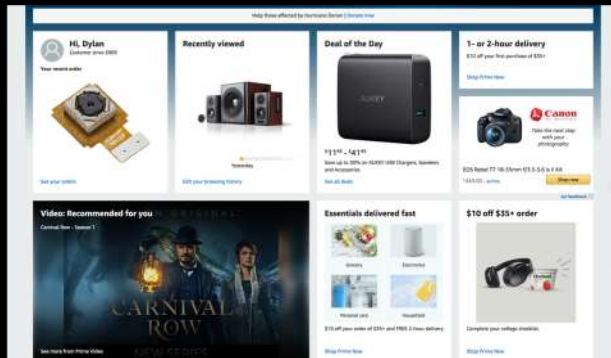
### II. Deploy endpoint:

```
sagemaker_model.deploy(  
    initial_instance_count=hosting_instance_count,  
    instance_type=hosting_instance_type,  
    endpoint_name=self.experiment_id)
```



# Multivariate Testing in Production

## Application



MongoDB Atlas



## 1. Users' Context:

{ Device: ...  
Geo: ...  
Promo: ... }

## 2. Action:

Use Layout variant N

## MVT Service

### Policy Model



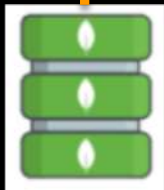
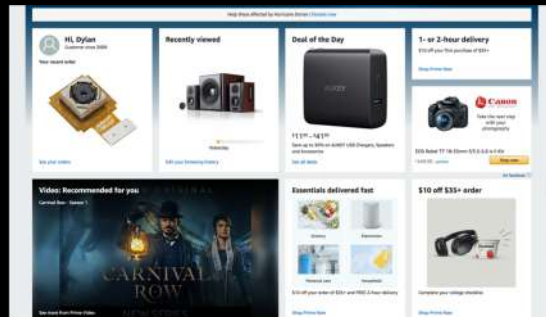
Real-time Endpoint  
(Managed by  
Amazon SageMaker)

# Exploration and Exploitation



# Exploration Policy

## Application



MongoDB Atlas

## 1. Users' Context:

{ Device: ...  
Geo: ...  
Promo: ... }

## 2. Action: Use Layout variant N

## MVT Service

### Exploration Policy:

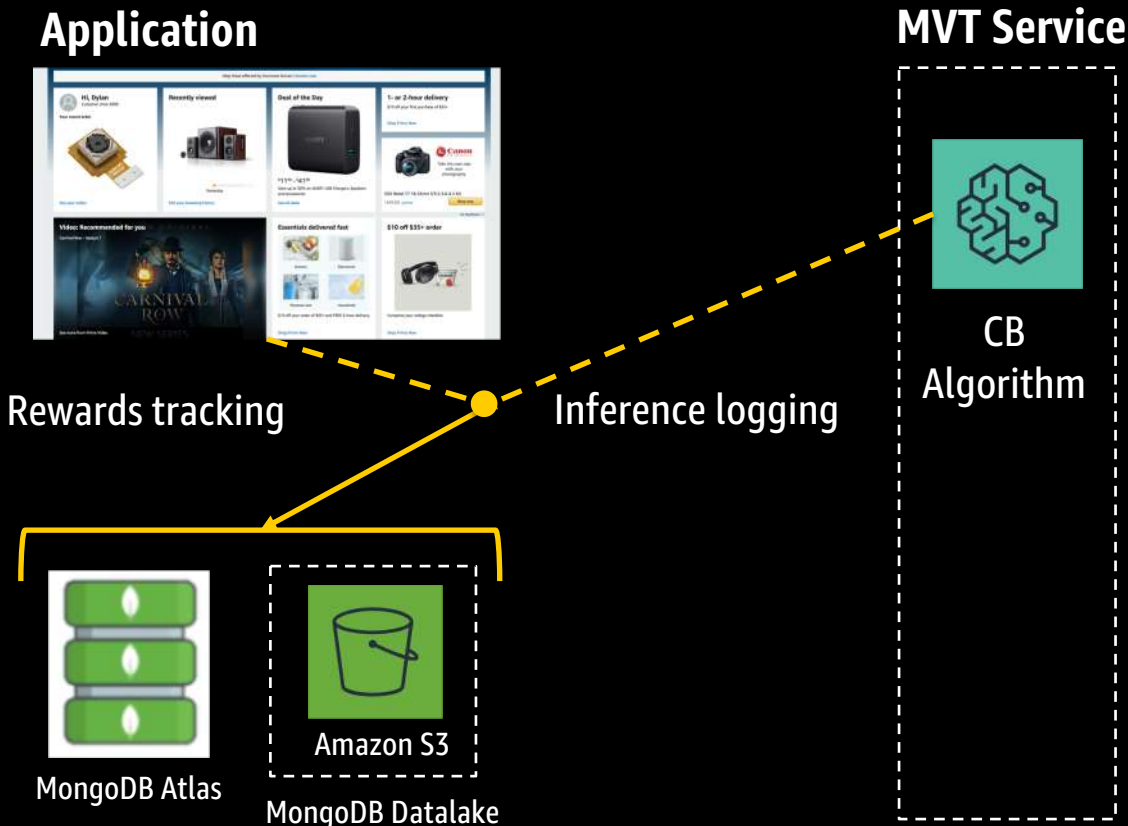
**Epsilon-Greedy:** Use action prescribed by trained policy model with probability  $(1-e)$ , and one that is sampled uniformly at random with probability  $e$ .

Other policies: **UCB, Bagging, Online cover...**

# Inference and Experience Capture

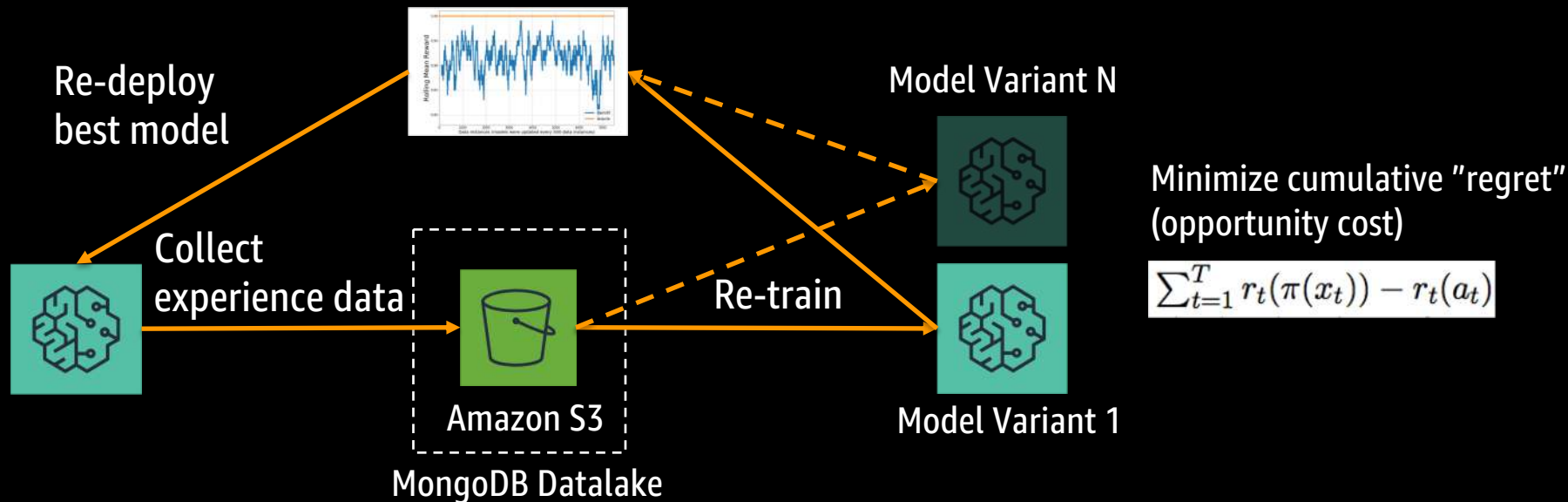
## 3. Capture Experiences:

- I. **Reward Tracking:** Event Id, Reward/Cost
- II. **Inference Logging:** Event Id, Context, Action, Action Probability
- III. **Associate** rewards with inference events to augment the training set (experience data).

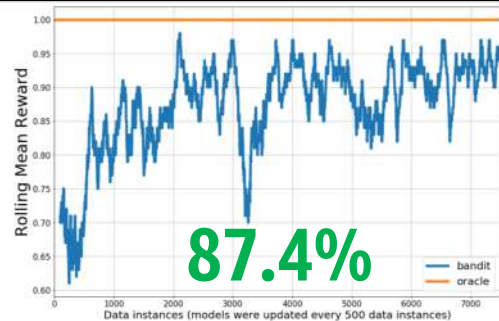


# Re-train, Evaluate and Re-deploy

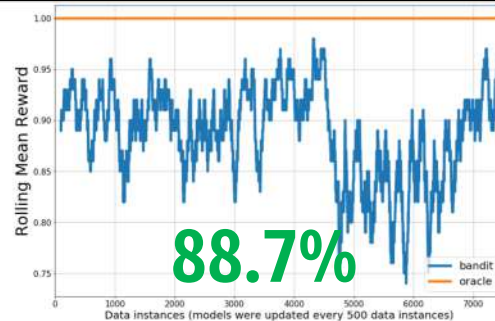
Offline Evaluation (Replay): Compare new and old models with varying policies



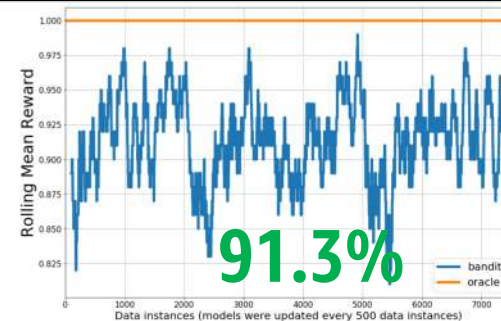
# Converges Towards an Optimal Policy



```
In [90]: reward_of_bandit.mean()
Out[90]: 0.8739954345161999
```



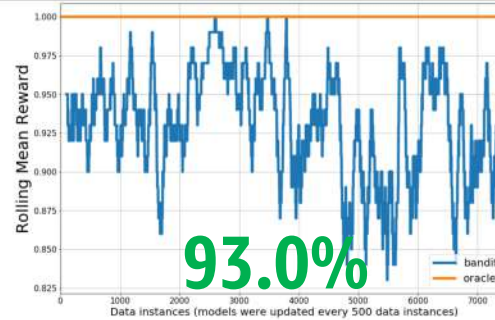
```
In [91]: reward_of_bandit.mean()
Out[91]: 0.888849074483924
```



```
In [12]: reward_of_bandit.mean()
Out[12]: 0.912707742194946
```



```
In [94]: reward_of_bandit.mean()
Out[94]: 0.9253911633542936
```



```
In [95]: reward_of_bandit.mean()
Out[95]: 0.930099329202123
```

[Sample SageMaker Notebook](#)



# Humanize and Personalize Conversational AI















# THE AWS ML STACK

Broadest and deepest set of capabilities















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## ML Frameworks + Infrastructure

FRAMEWORKS	INTERFACES	INFRASTRUCTURE								
 TensorFlow  mxnet  PYTORCH	 GLUON  Keras	 EC2 P3 & P3DN	 EC2 G4 EC2 C5	 FPGAS	 DL CONTAINERS & AMIs	 ELASTIC CONTAINER SERVICE	 ELASTIC KUBERNETES SERVICE	 GREENGRASS	 ELASTIC INFERENCE	 INFERTIA

# Amazon Polly: Humanize Your Apps using Neural TTS

Sentence to synthesize.



'sentens tə 'sinθə saɪz.

**Concatenative TTS**

'sent    sentens tə    'sinθ    ə saɪz.



Standard

US English Joanna voice

"President Donald Trump said on March 13 his administration was ordering the grounding of all Max 8 and 9 models, hours after Canada said it was grounding the planes after analyzing new satellite tracking data."



**Neural TTS**



Newsreader  
NTTS

# Amazon Polly: Personalize Your Voices



**Justin**  
English (US)  
Male, Child



**Brian**  
English (UK)  
Male, Adult

Amazon Polly

- Text-to-Speech
- Lexicons
- S3 synthesis tasks

## Text-to-Speech

Listen, customize, and download speech. Integrate when you're ready.

Type or paste your text in the window, choose your language and region, choose a voice, choose Listen to speech, and then integrate it into your applications and services.

With up to 3000 characters you can listen, download, or save immediately. For up to 100,000 characters, your task must be saved to an S3 bucket.

**Plain text** | **SSML** | ?

Welcome, to MongoDB London!

27 characters used

[Show default text](#) [Clear text](#)

**Engine** ⓘ

☐ Standard

☒ Neural

**Language and Region**

English, British ▼

**Voice**

☐ Amy, Female

☐ Emma, Female

☒ Brian, Male

[▶ Listen to speech](#)

[Download MP3](#)

Sample rate: 24000Hz

[Change file format](#)

[Synthesize to S3](#)

[Change S3 task settings](#)

# Voice Modification

< speak >

This is Brian without any voice modifications.

< amazon:effect vocal-tract-length="+15%" > Imagine now that I got bigger... < /amazon:effect >

< amazon:effect vocal-tract-length="+25%" > Suppose that I got even bigger still... < /amazon:effect >

Now let's go back and hear the effect when I go in the opposite direction.

< amazon:effect vocal-tract-length="-15%" > Can you tell that I'm getting smaller? < /amazon:effect >

< amazon:effect vocal-tract-length="-25%" > Now I'm even smaller than before. < /amazon:effect >

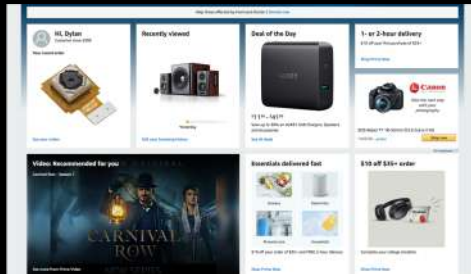
< / speak >



# Deploy as a microservice

Your choice of compute...

Application

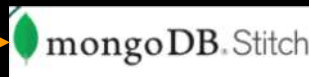


Public  
API endpoints



Amazon  
API Gateway

Backend service logic



AWS Lambda



Amazon Elastic  
Kubernetes Service

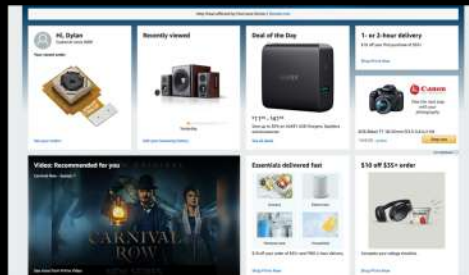
...

# Know your performance requirements

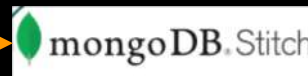
Params =

```
{ "Engine": "string",  
  "LanguageCode": "string",  
  "LexiconNames": [ "string" ],  
  "OutputFormat": "string",  
  "SampleRate": "string",  
  "SpeechMarkTypes": [ "string" ],  
  "Text": "string",  
  "TextType": "string",  
  "VoiceId": "string" }
```

→ Polly.**synthesizeSpeech**  
(params, (err, data) => {...})



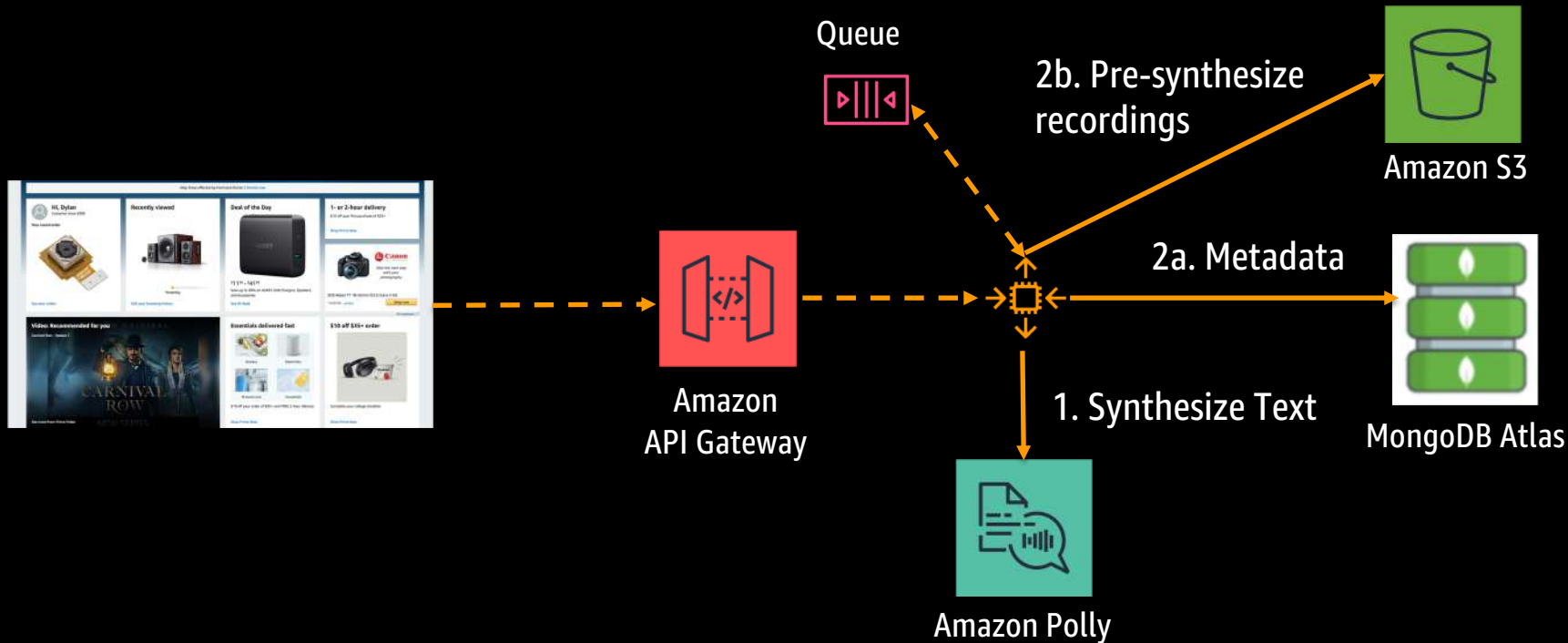
Amazon  
API Gateway



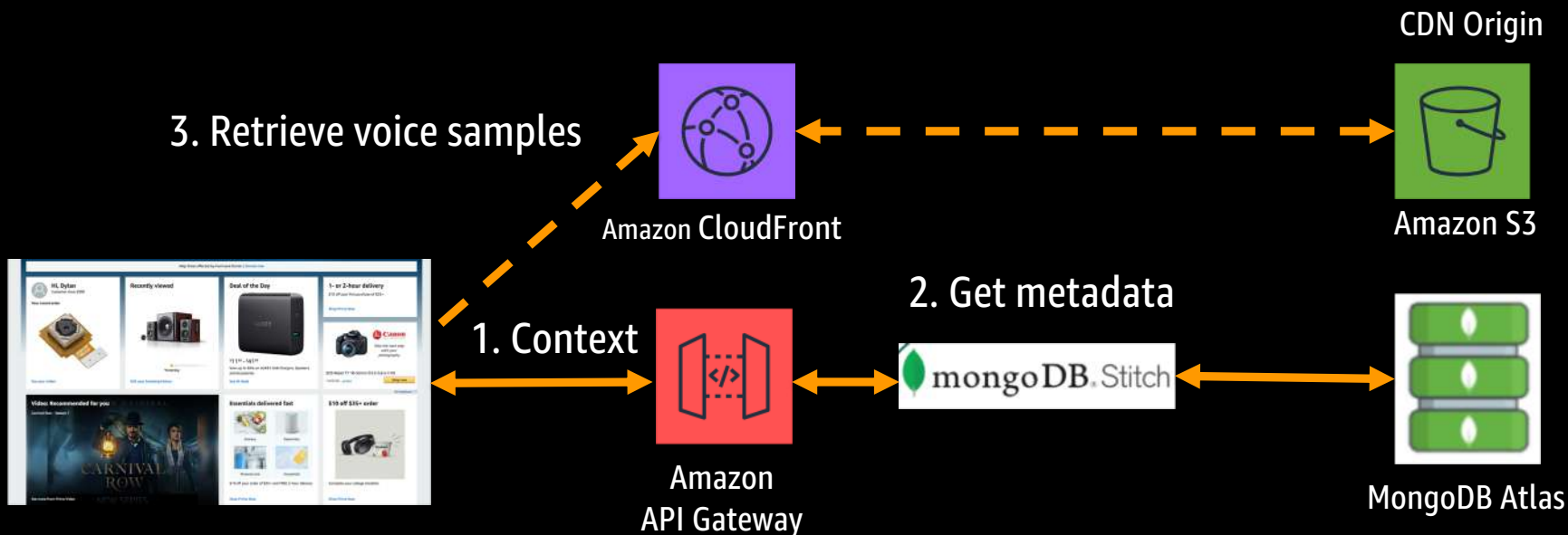
Amazon Polly

**80 TPS**  
**100 TPS (burst)**

# Build in Caching and Pre-processing

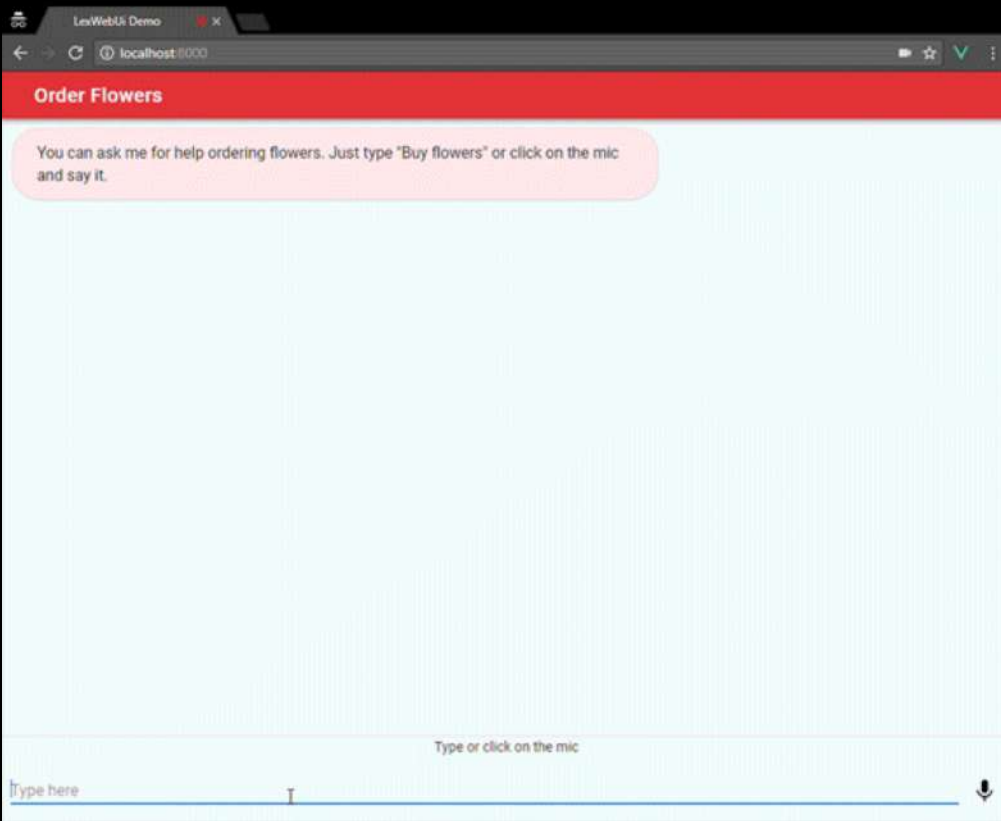


# Cache and stream from the edge





# Branding Voice: chat bots with personality



[Github: Lex Chatbot Example](#)

MONGODB.LOCAL

# Using AWS to Transform Customer Data in MongoDB into AI-driven Personalization



Dylan Tong + Igor Alekseev

<https://www.surveymonkey.com/r/8L63FGV>

#MDBlocal