

# Dylan Shoemaker

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**LinkedIn:** [bit.ly/3uXQ0eV](https://bit.ly/3uXQ0eV) | **Portfolio:** [bit.ly/328Onkg](https://bit.ly/328Onkg) | **GitHub:** [bit.ly/3j94qUT](https://bit.ly/3j94qUT)

Full-stack web developer with a background in Health Insurance Sales (Medicare) and an appetite for continuous learning, collaboration, and solving complex problems. Recently earned a Full Stack Web Development certificate from the University of Utah Coding Boot Camp. Innovative problem-solver who is passionate about learning and growing as a developer. Strengths in creativity, teamwork, task management, debugging and researching efficiently.

## Technical Skills

**Languages:** JavaScript, HTML/CSS, SQL, noSQL, GraphQL

**Tools:** Node.js, Express, Handlebars, Bootstrap, MongoDB, React

## Projects

**Game Stork | GitHub Repo:** [bit.ly/3iQtkbp](https://bit.ly/3iQtkbp) | **Site:** [bit.ly/3ByrsLP](https://bit.ly/3ByrsLP)

- **Overview** - App that allows the user to find new games based on their likings.
- **Responsibilities** –
  - o Team Lead: Assigned tasks, set deadlines, utilized agile project management tools to ensure the project was completed on time.
  - o Full Stack Dev: UX/UI Designer, Merge conflict resolver, debugger, implemented mobile first design principles
- **Tools** - HTML, CSS, JavaScript, Bootstrap, jQuery, RAWG API, Node/Express Server, Bulma
  - Certificate of Recognition: Most Stylish and Attractive

**SalonMe | GitHub Repo:** [bit.ly/3oRBh3z](https://bit.ly/3oRBh3z) | **Site:** [bit.ly/3m7K5R3](https://bit.ly/3m7K5R3)

- **Overview** - App that uses React framework that can be downloaded as a PWA that allows clients to create appointments, view salon quality products via category and buy said products with Stripe. Users can also view photos of previous work that the salon has done as well as info about the stylists
- **Responsibilities** –
  - o Dev Ops: Managed deployment of application, connected application to MongoDB NoSQL database using the Mongoose Object Data Modeling library
  - o Full Stack Dev: Debugged and fixed merge conflicts, dependency conflicts and group members back-end/front-end code, UX/UI design, set up PWA and Schemas
- **Tools** - React, CSS, Service Workers, PWA, GraphQL, Apollo Server, Mongoose, Bcrypt, Stripe, react-big-calendar
  - Certificate of Recognition: Best Use of Tech

## Experience

**GoHealth – Lindon, Utah**  
**Senior Benefits Consultant**  
**04/2020 - Present**

Helped thousands of clients use their Medicare Advantage, Supplement, and Prescription Drug benefits by being thorough with questions, detailed in responses, and diligent in note keeping.

- Mentored agents on best practices in selling Medicare insurance products compliantly, ethically, and efficiently which led to a 217% increase in policies sold on the team I was managing.
- Focused on translating the complexities associated with insurance into smaller chunks that people can understand when speaking with them over the phone which led to 154% efficiency in policies sold in relation to peers.

- Helped clients not only understand their benefits but created a step-by-step action plan that clients can use to utilize their benefits efficiently which led to 144% efficiency in retained clients in relation to peers.

### **Clearlink Insurance Agency – Salt Lake City, Utah**

#### **Insurance Sales Executive**

**09/2018 - 04/2020**

Created a very impressive book of business throughout three different departments, as well as contributed to the overall success of the company by improving procedures and documents.

- Collaborated with coworkers to improve company procedures while also exceeding own sales metrics by 20% on average.
- Rewrote and created company sales documents to increase employee efficiency and increase client conversion by 30%.

### **Education**

#### **Certificate, Full Stack Web Development – University of Utah**

**Salt Lake City, UT**

**06/2021-11/2021**

A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Node.js, MySQL, MongoDB, Express, Handelbars.js & ReactJS.