

Dylan Shoemaker

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LinkedIn: [bit.ly/3uXQ0eV](https://www.linkedin.com/in/dylan-shoemaker) | **Portfolio:** [bit.ly/328Onkg](https://dylan-shoemaker.com) | **GitHub:** [bit.ly/3j94qUT](https://github.com/dylan-shoemaker)

Full-stack web developer with a background in Health Insurance Sales (Medicare) and an appetite for continuous learning, collaboration, and solving complex problems. Recently earned a Full Stack Web Development certificate from the University of Utah Coding Boot Camp. Innovative problem-solver who is passionate about learning and growing as a developer. Strengths in creativity, teamwork, task management, debugging and researching efficiently.

Technical Skills

Languages: JavaScript, HTML/CSS, SQL, noSQL, GraphQL

Tools: Node.js, Express, Handlebars, Bootstrap, MongoDB, React

Projects

Game Stork | GitHub Repo: [bit.ly/3iQtKbp](https://github.com/dylan-shoemaker/game-stork) | **Site:** [bit.ly/3ByrsLP](https://gamestork.com)

- **Overview** - App that allows the user to find new games based on their likings.
- **Responsibilities** –
 - Team Lead: Assigned tasks, set deadlines, utilized agile project management tools to ensure project was completed on time.
 - Full Stack Dev: UX/UI Designer, Merge conflict resolver, debugger, implemented mobile first design principles
- **Tools** - HTML, CSS, JavaScript, Bootstrap, jQuery, RAWG API, Node/Express Server, Bulma
 - Certificate of Recognition: Most Stylish and Attractive

SalonMe | GitHub Repo: [bit.ly/3oRBh3z](https://github.com/dylan-shoemaker/salonme) | **Site:** [bit.ly/3m7K5R3](https://salonme.com)

- **Overview** - App that uses React framework that can be downloaded as a PWA that allows clients to create appointments, view salon quality products via category and buy said products with Stripe. Users can also view photos of previous work that the salon has done as well as view an about section of the stylists that work at the salon.
- **Responsibilities** –
 - Dev Ops: Managed deployment of application, connected application to MongoDB NoSQL database using the Mongoose Object Data Modeling library
 - Full Stack Dev: Debugged and fixed merge conflicts, dependency conflicts and group members back-end/front-end code, UX/UI design, set up PWA and Schemas
- **Tools** - React, CSS, Service Workers, PWA, GraphQL, Apollo Server, Mongoose, Bcrypt, Stripe, react-big-calendar
 - Certificate of Recognition: Best Use of Tech

Experience

GoHealth – Lindon, Utah
Senior Benefits Consultant

04/2020
Present

Helped thousands of my clients use their Medicare Advantage, Supplement, and Prescription Drug benefits by being thorough with my questions, detailed in my responses, and diligent in my note keeping.

- Mentored agents on best practices in selling Medicare insurance products compliantly, ethically, and efficiently which led to a 217% increase in policies sold on the team I was managing.
- Focused on translating the complexities associated with insurance into smaller chunks that people can understand when speaking with them over the phone which led to 154% efficiency in policies sold in relation to my peers.
- Helped clients not only understand their benefits but created a step-by-step action plan that clients can use to utilize their benefits efficiently which led to 144% efficiency in retained clients in relation to my peers.

Clearlink Insurance Agency – Salt Lake City, Utah
Insurance Sales Executive

09/2018
04/2020

Created a very impressive book of business throughout three different departments, as well as contributed to the overall success of the company by improving procedures and documents.

- Collaborated with coworkers to improve company procedures while also exceeding my own sales metrics by 20% on average.
- Rewrote and created company sales documents to increase employee efficiency and increase client conversion by 30%.

Education

Certificate, Full Stack Web Development – University of Utah

Salt Lake City, UT

06/2021-11/2021

A 24-week intensive program focused on gaining technical programming skills in HTML5, CSS3, Javascript, JQuery, Bootstrap, Node.js, MySQL, MongoDB, Express, Handlebars.js & ReactJS.