
DYLAN TRIMBLE



DYLTRIMBLE12@GMAIL.COM



(704)858-2533

15524 TROUBADOUR LANE
HUNTERSVILLE, NC
28078

EDUCATION

Mooresville Senior High
August 2009 - June 2013
High School Diploma

SKILLS

- Microsoft software knowledgeable
- Customer service
- Public speaking
- Conflict management
- Problem solving
- Adaptive to change
- Sales strategist
- Mac OS software knowledgeable

EXPERIENCE

Server, Midwood Smokehouse

May 2019 - Present

- Maintaining a clean and welcoming environment for all our guest.
- Setting sales targets and implementing multiple strategies in order to meet or exceed all set goals
- Connecting with customers and learning regulars, creating a sense of friendly and family like relationship.
- Strong focus on team work and making sure no one is unprepared to welcome another guest.

Inside Sales Representative, Red Ventures

April 2018 - May 2019

- Moved to top twenty-five percent of agents within 5 months.
- Implements effective and efficient sales strategies daily such as specific product recommendation and customer specific value, as well as building rapport and conversational sales technique.
- Motivates and drives team success and productivity with friendly competition and team building games.
- Helps to strategize team goal setting to maintain high team ranking.

Shift Supervisor, Starbucks Coffee Company

September 2014 - January 2018

- Maintained customer service driven leadership offering coaching and guidance to new employees
- Face to face customer service in a fast paced environment, creating a welcoming atmosphere that customers want to return to.
- Ordered essential components for product creation
- Completed cash deposits and reconciliation
- Organized essential components to the creation of the final product offered
- Trained new employees on company policies and job specific routines

VOLUNTEER EXPERIENCE

Boards For Bros

November 2016

- Help in organization of events for building, fundraising, and distribution of the donated goods

First Harvest Food Bank

January 2018

- Help in organization of donated goods to sort and distribute to those in need