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You are cordially invited to our

ANNUAL HOLÍDAY DINNER

featuring

MARTELLA VINEYARDS OF SANTA CRUZ

Thursday • December 6, 2007

Social Gathering - 6:30 p.m. • Dinner - 7:00 p.m.

\$40 per person • Guest are welcome

Antonella's Ristorante • 1701 Park Avenue • San Jose

First Course

2006 Sauvignon Blanc Classic Bruschetta and Calamari

Second Course

2006 Sauvignon Blanc Mista Salad with Italian Dressing and Fresh Baked Foccocia Bread

Third Course

2004 Fiddletown Grenache or 2006 Viognier Chicken Marcela with Penne Pasta

or

Cheese Ravioli with Pomodoro Sauce

or

Herb Grilled Salmon Filet with Mashed Potatoes and Sautéed Spinach

Fourth Course

2005 Fiddletown Zinfandel Chocolate Soufflé

Please bring an unwrapped toy for Toys for Tots.

Business Affire

Please make your reservation to Jim Morelan with your choice of entree by noon on Tuesday, November 27, 2007. phone: (408) 247-3322 email: jim@morelan.net

SEE PAGE 11 FOR DIRECTIONS AND PARKING INFORMATION.

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PRESIDENT'S MESSAGE

BY KRISTA NELSON

Is it just me, or do the years keep passing by faster and faster? I can not believe that the holiday season is nearly upon us. This year we are keeping with tradition and trying something new. We are continuing with the successful wine paired dinner, but adding a twist with a new location. I hope to see you at the Rose Garden area restaurant, Antonella's Ristorante for CSI's holiday celebration.

In October, several chapter members and I attended the West Region Conference in Pasadena. It was a great time to reconnect with other CSI members, to get ideas from other chapters' successes, and to learn about the construction industry. Friday's session on substitutions and "or Equal" was an eye opener. It brought to light how public agencies, product manufacturer reps, architects, and specifiers may not be fully complying with Public Contract codes. The code, as it is written, allows for sole-sourcing of a product to match products used on a particular project which the presenter interpreted as meaning that specific building. I know many agencies interpret this as allowing them to match products that are used throughout their facilities instead of just at one building. Proprietary specifications that effectively eliminate any other product do not comply either. Specifiers and architects must be careful when incorporating manufactures' specifications to make sure they are not including patented or proprietary information. At the end, the speaker mentioned that aesthetics are not grounds for comparison. There was not enough time to get into further discussion about this. I know there were several people questioning this since there are some products that are selected purely for aesthetics.

The other qualities such as durability and maintenance are all about how well they retain their look. Based upon the level of discussion and questions, I think this is a topic that we may want to explore further as a dinner program.

It will be interesting to see if our profession and the public bid laws change over the coming years with the concepts of Integrated Practice and Lean Construction. Our chapter meeting last month explained the basic ideas of Lean Construction. Its concepts tie right in with Integrated Practice and the use of BIM as a tool to allow collaborative, virtual design to really happen. Since CSI already brings all participants in the construction industry together it is primed to play a major role in shaping these new ways of working together.

I hope to see even more of our members attending the next two region conferences since they are in our backyard. Next year's conference will be in Monterey and promises to have fun social events with the jazz festival, along with great education and leadership development opportunities. The following year will be just as close since it will be hosted by the East Bay/Oakland chapter. ♥



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Region www.westregioncsi.org

> Institute www.csinet.org

Chapter





September 18-21, 2008 Monterey Marriott (800) 228-9290

Santa Clara Valley Chapter Members and Guests at the West **Region Conference Awards Dinner**

(from left to right) Rietta McCain, Bob Ajitomi, Krista Nelson, Hannah Moyer, Julie Brown, Bonnie Bamburg, Marvin Bamburg, Dwayne Brown, Barbara Brosh, Maia Gendreau, and Gary Barrnett



MINUTES OF THE BOARD MEETING

CSI, Santa Clara Valley (Draft, Board Approval Pending) Place: Ramada Inn, Sunnyvale Date: November 1, 2007

Opening

The meeting was called to order by Chapter President Krista Nelson at 5:05 p.m.

Attendees

Board Members Present:

Krista Nelson, RA, CSI, CDT, LEED®, President; James O'Keefe, CSI, President Elect; Maia Gendreau, AIA, CSI, CDT, Secretary; Jim Morelan, AIA, CSI, Professional Director; Hannah Moyer, AIA, CSI, CDT, VP/Director Professional; Marvin Bamburg, AIA, CSI, Past President

Region Director Present:

Dave Ingram, CSI

Committee Members Present:

Rietta McCain, AIA, CSI, CDT, Editor; Julie Brown, CSI, CCS, SCIP, Awards, Historian

Minutes

The minutes of the October meeting were reviewed by those present.

Treasurer's Report: item C: Revise to "Invoice was paid late..."

Revise Attendees to put Dave Ingram

under his own category as "Region Director".

Minutes are accepted as corrected.

Treasurer's Report

Equity remains high due to the funds from the money market remaining in the checking account.

Treasurer's recommendation of amount to be invested in an interest bearing account is briefly discussed.

Raffle is the only liability at this time.

A discussion commenced regarding the balance sheet and if it could show some meaningful history, perhaps last year, it would be easier to read the level of equity in the account and the equity trend.

A discussion of the acts of the audit team versus a full audit commenced. One opinion is that the audit team is supposed to verify the balances, not complete a full audit. A full audit should be done by a CPA or auditor. Other chapters are reported to do more detailed "spot checking". We would need to pay a CPA to do a full audit, but we are qualified to do more complete spot checking as a part of the audit. Other chapters have board approval of the checks to be paid, or a list of checks paid as a part of the report. Discussion of whether these items should be added to our report

commences. The Operating Guide will clarify the tasks expected of the audit team.

Recommendations will be made to Wege on adding two reports: a list of checks and deposits, and comparative equity from year to year.

Report is filed for audit.

Region Director's Report

The West Region request Chapters consider if they have nominations for Region Awards.

2009 West Region Conference will be hosted by East Bay/Oakland, 2008 will be in Monterey in September.

Progress has been made on the Orange County issue, and negotiations are still pending.

The membership challenge will be 4% this year. For Santa Clara Valley Chapter this equates to about one new member per month, including retention. The prize for winning the membership challenge, as SCV did this year, is a complimentary registration to the West Region Conference

President's Report

West Region Conference education and leadership sessions were recapped.

West Region Committee is already working on next years' conference,

MINUTES • cont'd on pg 5





JASON FELL Technical Director

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and volunteers are welcome.

Unfinished Business

Leadership Program

Discussed the possibility of launching Ops Guide in concert with leadership training.

New Business

No new business.

Committee Reports

Special Events: No report.

Membership

O'Keefe will look into membership update. The Institute database is being worked on and is difficult to get information from right now. The membership committee will convene and brainstorm a blitz for new Region Membership Challenge. Moyer brought a packet from the Membership breakout session at the Conference and presented it to O'Keefe.

Educational Seminar

Chapter is hosting a seminar November 13th, "Introduction to the New California Building Code." Steven Winkel is the speaker. This seminar was hosted by the AIA in October, they had more attendees than they could accommodate. Flyers have been routed with the AIA newsletter, and CSI's membership received and email blast. We are also pursuing links to other chapters and flyers at the Building Exchange.

Programs/Technical

Committee will meet the 14th. A number of programs are being set up: changes in the code, structural system, storm water management practices.

AIA Liaison

AIA CEU form for the Education Seminar will be delivered to Gendreau.

Greeter/Raffle

49er football tickets, marble funds and wine are available for raffle tonight.

Annual Roster

Roster was delivered to board tonight. Rosters will be distributed to members tonight and the rest will be mailed.

Editor

The new format is complimented. Next issue will include write up about the new membership challenge from West Region.

Historian

Question of the location of the Charter: it is at the framer. Historian will keep the Charter when the framing is complete.

Awards

Proposed Resolution for the SCV CSI Outstanding Leadership Award is presented to the Board.

The Harry Hadges is a higher award than this one. This award will be given out annually, the Harry Hadges is given out infrequently. This is not a memorial award, but a leadership award. There is some cross-over with the minimum number of years served, but not the other criteria of the awards. This award is easier to get than the Harry Hadges, and is not a traveling trophy.

Bamburg moves to adopt the resolution and Moyer seconds, motion carries.

Website

Bob requested graphics from the new newsletter. Ingram and Nelson will pursue discussion of website updates with Anderson.

Operating/House

21 total tonight including the speaker. There was a brief discussion of the vegetarian meals.

Toys-for-Tots

Flyers are done and staging is

MINUTES • cont'd on pg 10

PLANNING CALENDAR



CHAPTER MEETINGS

2007

Dec 6 Holiday Party

2008

January's meeting will be held on the second Thursday of the month!

Jan 10 Code Changes

Feb 7 ConXtech

March 6 Storm Water

Management Practices

PLAN AHEAD

CSI Convention:

"Construct 2008" June 3-6, 2008 Las Vegas, NV

West Region Conference:

"Jazzin' with CSI" September 18-21, 2008 Monetrey, CA

KEEP CSI ZUP-TO-DATE



Log in to www.csinet.org with your name and password, as described on the website. Then you have access to update your new address, new employment, or new email address... all at your fingertips. This way you will be sure to receive everything from Institute and our Chapter.

West Region Corner



WEST REGION PRESIDENT Janet J. Piccola, CSI (714) 278-0288 jpiccola@frazee.com

The West Region Conference of 2007 is now history. The long years and months of planning meetings and midnight emails is at an end, but the memories of this wonderful event will stay with many of us for a good while.

The members of our San Diego Chapter were never far from our thoughts. The Mowats, the Lugos, John Dumesnil, and Dennis Hall were able to make the conference. We had several last minute cancellations due to the fires raging in San Diego. Quite a few of our members were evacuated from their homes. We believe none of their homes were lost. We hope all are well and we send our prayers and best wishes to all of you.

I was enjoying dinner conversation at the Awards Dinner as the photos Judy Holleran took throughout the conference flashed on the overhead screen. Every photo showed images of beaming smiles, friends with arms draped around each other's shoulders, a packed product show, good education sessions, hospitality suite fun and great conversation. The photos made me smile and made me think; THIS is what CSI is about.

We were privileged to host some new, first-time attendees at this year's Conference. It was so great hearing, first hand, the impact the event had on them. It is my sincere hope we will see them every year. Mark your calendars for Jazzin' with CSI, to be held at the Marriott in Monterey. The date: September 18-21, 2008.

I finally got to meet Rietta McCain, CSI, CDT, AIA, with whom I have corresponded by email. Rietta is editor of the Santa Clara Valley Chapter newsletter and has done a great job with that effort. I got to talk with Andy Boyd, President of the Honolulu Chapter, Matt Cardle,

President of the Redwood Empire Chapter, Krista Nelson, President of the Santa Clara Valley Chapter and Janet Cornelius, President of the Sacramento Chapter. Most of these CSI members are our newer CSI Chapter leaders. Thanks to all of you for your hard work and participation.

The report of our San Luis Obispo CSI Student Club Members indicated they have an active year planned. We were pleased to see Joanne Hong and Lei Huey Yap Imperial at the Conference. Mary Alice is now classified as a student as she is going for her Masters of Science in Architecture. Mary Alice is a busy lady. She not only serves as the CSI Student Club Advisor, but also hosts an annual planning retreat for both the CSI-S and AIAS Chapter affiliates at SLO. The conference was especially meaningful for Mary Alice, as two of her former students, Warren Troung, now a project manager with UCLA's Housing Division and soon to be LA Chapter Member, and Erwin Gonzoli, a Los Angeles Chapter member, came to the Conference. The SLO CSI Club is already planning the yearly Construction Sciences Forum April 8-10. The Exhibit portion of the Forum is on April 9, 2008, so mark your calendars.

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Jim Balboni Project Executive New Equipment Western Region



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We wish to congratulate the following 2007 West Region Award Winners:

The Jim Butler Memorial Award:

Wally Holman, CSI, CDT, East Bay Oakland Chapter

The Wilbur Johnston Memorial Award:

Bruce A. Poulson, CSI, CCS, SCIP, AIA, Fresno Chapter

Membership Growth Campaign:

Honolulu, Monterey Bay, Redwood Empire, Sacramento, and Santa Clara Valley Chapters

Director's Award:

Dennis Hall, CSI, CCCA, Membership Chair

Director's Award:

Robert J. Mosblech, CSI, Immediate Past Treasurer, West Region

Director's Award:

Paulette K. Salisbury, FCSI, West Region Advisor, Service Award

Director's Award:

Julie K. Brown, CSI, CCS, SCIP Secretary, West Region

Director's Award:

John Patrick McCaffrey, FCSI, CCS, AIA, SCIP, Past Advisor, West Region

Director's Award:

Gina Adams, CSI, CDT, Collaboration between CSI & Palomar Chapter, AIA

Director's Award:

Steve Nicolai, CSI, Planning, Implementing LA Chapter Satellite Meetings, Ventura

Director's Award:

Stephen E. Nash, CSI, CCS, CCCA, AIA, West Region Finance Chair

Director's Award:

Monterey Bay Chapter, Cal Poly SLO Scholarship Fund Golf Tournament

2007 Chapter Lego Challenge:

The Sacramento Chapter

2007 Networking Game:

Barbara Brosch, CSI, Santa Clara Valley Chapter (First Prize) Our sincere congratulations go to Jo Drummond, Craig Mount, Michael Fuller, Kathy Greenway, Frank Bostrom, Valarie Harris, Jennie Guida, Sue Brown, Greg McAloney, Judy Holleran, Pat Commerford (who pulled the strings that got the Legos), and a host of first rate Los Angeles volunteers who made this conference happen. Duane and I wish to express our thanks, on behalf of our West Region members, to all of the volunteers who worked so hard. You were all wonderful hosts.

Finally, we wish to acknowledge Don Clark, FCSI, CCS, of the Sacramento Chapter, who has been a CSI member for 48 years. We have so many more long-term members, like Don, who have worked long and hard for CSI. It seems appropriate, now, to say THANK YOU to Don and all who have done so much to grow and nurture this wonderful organization. You have guided CSI well. \bigcirc

Ed Buch, CSI, CCS, AIA, West Region Awards Chair and Janet Piccola, CSI, West Region President presenting Krista Nelson, CSI, CDT, RA, LEED with a Certificate of Appreciation at the West Region Conference Awards Dinner. Krista received the certificate on behalf of the Santa Clara Valley Chapter for meeting the 2006-2007 Membership Growth Campaign Goals.



Mr. Wolfe goes to Washington AFTER THE STORM

BY SHELDON WOLFE, RA, FCSI, CCS, CCCA

One of the more popular exercises of the last several years is brainstorming. I have been involved in many brainstorming sessions myself, at different offices and at CSI planning meetings. I admit that I am not a touchy-feely kind of guy, and that most team-building and group exercises leave me feeling they are a waste of time. Have you ever looked at the mission statements that have been produced in the last twenty years? They are largely interchangeable collections of buzzwords, usually including world-class, diversity, empower, celebrate, and embrace.

While it is important for any organization to know where it is going and what is important to get there, I am not convinced that having everyone from the CEO to the night watchman get together is the best way to figure it out. I am even less convinced that a large group of people, some of whom do not know the difference between a noun and a verb, can wordsmith a single, fifty word sentence, with lots of commas and clauses, that makes sense.

Here is a website to remember: www.dilbert.com/comics/dilbert/ games/career/bin/ms.cgi. If you get dragged into a mission statement session, go there and click "regenerate" until you are suitably impressed. You will end up with something like "Our challenge is to empower our members to dramatically engineer parallel resources and synergistically coordinate professional technology to stay competitive in tomorrow's world." Then go out for a couple of drinks, come back at the end of the day, and submit your mission statement to the boss. Odds are it will

be accepted as is, with thanks for your remarkable work.

It is not that a group cannot come up with good ideas, or that it is not important for people to work together, but at some point, decisions must be based on sound reasoning. There are exceptions, of course, but the guys who came up with pet rocks and blank books just happened to stumble on something that was totally unpredictable and illogical - and failed for countless people you never heard of. For the vast majority of enterprises, new ideas must be considered in the context of experience and reasonable expectations.

I hoped I was not the only one who just "didn't get it," so I did a little digging and discovered that brainstorming must be done correctly to work; it is not just a matter of throwing out ideas. I also found that some studies show that it is less effective than other similar activities.

Doing it right

The basic rules for brainstorming vary somewhat from one source to another, but most are similar to the following:

- 1. Set a time limit.
- 2. Quantity is more important than quality.
- 3. Record all ideas.
- 4. Don't discuss the ideas.
- 5. Build on other ideas.

Whatever the rules, the facilitator must understand the principles to make it work.

There is some difference of opinion on what to do with the results. Some sources say the ideas should not be discussed at the same meeting, others offer a way to evaluate the ideas and

reach a decision. Although all ideas are welcome while brainstorming, they are not all equal. Wisdom, experience, and common sense are required to evaluate them and decide which should be used.

Brainstorming itself is usually fun, with lots of suggestions and excitement, but it appears that the participants often express dissatisfaction afterward. The two common reasons are that there is no follow-through, and it is the same old thing time after time.

A better approach?

It was interesting to learn how brainstorming should be done, but more interesting were several articles that indicate it is less effective than advertised. I did not take the time to track down the original sources, but I found references to studies that indicate real groups and virtual groups working on the same problem had different results. The surprise - after elimination of duplicate ideas, the virtual groups produced almost twice as many ideas as the groups that worked in the same physical space. Furthermore, the number of good ideas was higher for the virtual groups.

Done correctly, brainstorming as a group can be a useful tool, but it is not the only way to decide what to do or how to solve a problem. If your planning meetings keep coming up with the same ideas year after year, and you still have the same problems, something is not working. It is one thing to think of an idea, an entirely different thing to successfully implement it. $\mathbf{\nabla}$

West Region Membership Growth Initiative Fiscal Year 2007 - 2008

At the West Region Conference in Pasadena Dennis Hall, Membership Chair for the Region, announced another region-wide Membership Growth Initiative. Building on the success of last year's initiative, the goals this year are:

- 4% real growth for each chapter
- Membership committees with at least two members

Santa Clara Valley was one of several chapters to meet the Growth Initiative this past year. As a result we received free registration for one of our members to the 2007 West Region Conference. The prize for meeting

the new Initiative will be another free registration to the 2008 Conference in Monterey.

Our success in recruiting new members and maintaining our current members is due in large part to the efforts put forth by our fantastic membership committee: Jim O'Keefe, CSI, Rose Garrison, CSI, and Barbara Brosh, CSI. With additional help from all our chapter members during this year's Initiative, we will make our chapter grow and reach our goals. Please do your part in making the Santa Clara Valley Chapter of CSI a shining star in the West Region. \bigcirc

NOTE FROM THE EDITOR



Several emailed versions of the *Summary* have been returned to the Webmaster due to incorrect addresses or a blocked account.

Please review your email and physical address online at www.csinet.org.

Please notify Rietta McCain at rietta@aba-arch.com of any changes, as soon as possible, to ensure uninterrupted delivery of your newsletter and other SCV CSI mailings.



Ed Buch, CSI, CCS, AIA, West Region Awards
Chair and Janet Piccola, CSI, West Region
President presenting Julie Brown, CSI, CCS,
SCIP with a Director's Award at the West
Region Conference Awards Dinner.
Julie received this accolade for her outstanding
contributions to the West Region as Region
Secretary and for her continued service
to the Santa Clara Valley Chapter.

Santa Clara Valley Chapter's entry into the Chapter Lego Competition at the West Region Conference.



WATRY DESIGN, INC. JOB OPENINGS

Watry Design, Inc. is now accepting resumes for two open positions.

Architectural Project Manager

Qualifications:

- · Licensed Architect in California
- Minimum 5 years experience
- Demonstrated management skills mandatory

Responsibilities:

- Team Leadership
- · Understanding financial results
- Fee proposals
- · Contract negotiating
- Technical coordination
- Construction administration
- Schedule preparation
- Quality assurance / control
- · Budget preparation
- Project status reporting
- Staff allocation to projects
- Staff training & development
- New customer presentations
- Manage Subconsultant relationships

Architectural Assistant Project Manager

Qualifications:

- Bachelor or Masters Degree in Architecture
- Intern Development Program (IDP) started

Architectural examinations started

- 3-5 years of experience Responsibilities:
 - Attend project team meetings and assist in the assignment of tasks
 - Attend client meetings and prepare meeting minutes
 - Assist with construction document preparation
 - Assist in putting together fee proposals and schedule preparation
 - Assist in the preparation of specifications
 - Research code issues
 - Assist in technical coordination of documents
 - Assist with the bidding/ negotiations phase
 - Assist with the construction administration phase
 - Assist with budget preparation and project status reporting

For more information contact:

Bridget Kenney Watry Design, Inc. www.watrydesign.com Fax: 650-298-8151

bkenney@watrydesign.com

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beginning.

Marketing Committee

Invoices are being sent.

Social Events

Erica Paul has two sponsors for holiday event who will cover the wine, we will end up with extra for raffle. The winemaker is selected and the menu is set. December 6 is the date, it will be at Antonella's in the Rose Garden neighborhood. There is not a whole lot of parking in the area.

Operating Guide Task Team

The task team is in the process of seaming together the document. The goal is to complete the Guide within Nelson's presidential term.

50th Anniversary Task Team No report.

Announcements: None.

Closing

The meeting was adjourned by Chapter President Krista Nelson at 6:00 p.m. ♥

CSI CONSTRUCTION ACADEMIES 2008

CSI will hold the CSI Construction Academies for professionals in the construction industry, in Orlando, Florida, February 7-9, 2008, at DoubleTree Hotel at the entrance to Universal Studios.

This event is the only forum where construction industry members responsible for contract administration, specifications, and building materials, can meet and engage in open and frank discourse on successful project delivery and

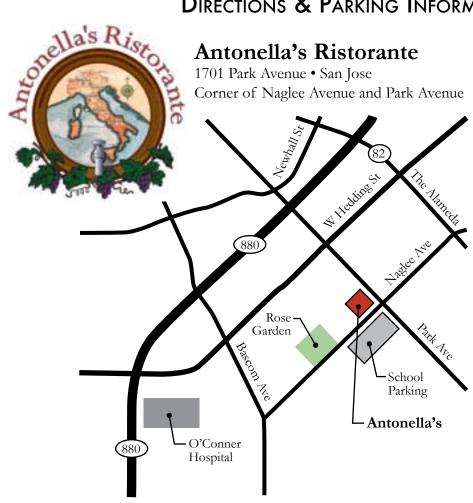
the latest advances in specifications, contract administration, and product representation.

Comprised of three rigorous educational tracks -- Construction Specifications, Contract Administration, and Product Representation -- this comprehensive, two-and-a-half day program is for construction professionals engaged in minimizing risk in project delivery and providing the latest product innovations.

Three Tracks -- No Limits CSI Construction Academies sessions are inter-related, and although participants register for one track, they are welcome to attend any session in any track.

Read session descriptions, speaker biographies and other details at www.csinet.org/academies, or register now by visiting www.csinet.org and clicking "Event Registration." \bigcirc

HOLIDAY DINNER DIRECTIONS & PARKING INFORMATION



Directions

From Southbound 880

Take exit for 82 North (The Alameda) Turn left onto the Alameda Turn right on Naglee Avenue Restaurant is on the right immediately after Park Avenue

From Northbound 880

Take exit for Bascom Avenue South Turn left on West Hedding Street Turn right on Park Avenue Turn right onto Naglee Avenue Restaurant is immediately on the right

Parking

Additional Parking is located across the street in the school parking lot.

Toys for Tots

Help spread holiday cheer to needy children in our community by bringing a new, unwrapped toy for donation to the US Marine Corps Toys for Tots campaign.

A Special Thanks to our Event Sponsors



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