

ZIQIAN DING

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EDUCATION

Nanjing University

Sep. 2019 - Jul. 2023 (Expected)

B.S. in Computer Science and Technology

Jiangsu, China

- **GPA:** 4.60/5.0 (92.0/100) | **Rank:** 3/189
- **Relevant Coursework:** Econometrics, Microeconomics, Precision Marketing Analytics, Algorithm Design & Analysis, Big Data Processing, Data Structures, Machine Learning, Applied Time Series, Linear Algebra, Probability & Statistics
- **Honors:** National Scholarship (Top 0.2% nationwide), Ruli Scholarship (Top 5%), Wang Laoji Scholarship (Top 5%), Outstanding Student of Nanjing University (Top 5%)

RESEARCH EXPERIENCE

Harvard Business School

Feb. 2022 - Present

Research Associate

Boston, MA

- Implemented a ResNet-based deep learning model to categorize the visual emotions of images using PyTorch and achieved 69.1% classification accuracy for 8 emotion categories on the FI dataset; fine-tuned a BERT model to detect the Big 5 Personality Traits of Airbnb hosts from their listing descriptions.
- Developed text mining algorithms to estimate speed, volume and circuitousness of texts with Python and MATLAB; extracted, cleaned and analyzed 1 TB of consumer purchase data from a leading shopping platform in Hong Kong.
- Built an automated tool in Python to scrap 30,000+ Airbnb listings using Scrapy and Airbnb's unofficial API.

UNC Kenan-Flagler Business School

Oct. 2021 - Mar. 2022

Research Assistant

Chapel Hill, NC

- Conducted data extraction and cleaning on 800 GB of demographic, account and transaction data for 2M+ Bank of China customers; performed exploratory analysis using Pandas and Seaborn.
- Analyzed data employing econometric, statistical models and machine learning tools, including PSM (Propensity Score Matching), DiD (Differences-in-Differences) and DML (Double Machine Learning).

WORKING PAPER

- "COVID-19 Telemedicine Expansion: Hidden Consequences on Doctor Churn.", with Vinayak Deshpande and Yuqian Xu. 2022. Soon to be submitted to *Manufacturing & Service Operations Management*.

PROJECTS

Big Data Processing on Basketball Game Logs

Jun. 2022 - Jul. 2022

- Cleaned and explored 3 TB of basketball game log data with Hive (a distributed data warehouse system).
- Constructed a distributed KNN model to predict future game results using Hadoop MapReduce (a distributed computing framework) and achieved a prediction accuracy of 61.2%.
- Summarized preferences and tactics of players and teams based on data analysis and machine learning predictions.

Instacart Market Basket Analysis

May. 2022 - Jun. 2022

- Cleaned and performed feature engineering on past purchase data for 200K+ Instacart customers from Kaggle.
- Implemented a LightGBM model to predict which previously purchased products a user will buy in the next order using R, and attained 62.8% accuracy and 0.478 F1-Score with the baseline model.
- Improved model performance by about 17% with hyper-parameter tuning and grid search cross-validation.

SKILLS

Programming Languages & Tools Frameworks & Packages

C++, C, Java, Python, R, MATLAB, Stata, SQL, Markdown and \LaTeX
Pandas, NumPy, PyTorch, Scrapy and Hadoop