和碩聯合科技股份有限公司

2021年第三季 營運說明

2021年11月11日

議題

- ■財務報告
- 營運成果

Safe Harbor Notice

- Pegatron's statements of its current expectations are forward looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- Except as required by law, we undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

2021年第三季合併財務報告

合併損益表

| (新台幣百萬元) | 1Q~3Q2021 | | 1Q~3Q2020 | | 年變化 |
|-------------|-----------|-------|-----------|-------|--------|
| 營業收入淨額 | 811,698 | 100% | 941,957 | 100% | -13.8% |
| 營業成本 | 780,983 9 | 96.2% | 907,532 | 96.3% | -13.9% |
| 營業毛利 | 30,715 | 3.8% | 34,425 | 3.7% | -10.8% |
| 營業費用 | 21,629 | 2.7% | 22,016 | 2.3% | -1.8% |
| 營業淨利 (損失) | 9,086 | 1.1% | 12,409 | 1.3% | -26.8% |
| 淨營業外收益 (損失) | 7,678 | 0.9% | 9,577 | 1.0% | -19.8% |
| 兌換收益(損失) | 2,140 | 0.3% | 693 | 0.1% | 208.8% |
| 其他 | 5,538 | 0.7% | 8,884 | 0.9% | -37.7% |
| 稅前淨利 | 16,764 | 2.1% | 21,986 | 2.3% | -23.8% |
| 所得稅費用 | (1,063) | 0.1% | (5,230) | 0.6% | -79.7% |
| 本期淨利(淨損) | 15,701 | 1.9% | 16,756 | 1.8% | -6.3% |
| 歸屬母公司之本期淨利 | 12,685 | 1.6% | 15,436 | 1.6% | -17.8% |
| 每股盈餘 | 4.76 | | 5.91 | | -19.5% |

合併損益表 (季變化)

| (新台幣百萬元) | 3Q 20 | 021 | 2Q 20 |)21 | 季變化 | 3Q 20 |)20 | 年變化 |
|-------------|---------|--------|---------|-------|---------|---------|-------|---------|
| 營業收入淨額 | 322,799 | 100.0% | 272,277 | 100% | 18.6% | 335,636 | 100% | -3.8% |
| | 311,033 | 96.4% | 262,566 | 96.4% | 18.5% | 321,702 | 95.8% | -3.3% |
| 營業毛利 | 11,766 | 3.6% | 9,711 | 3.6% | 21.2% | 13,934 | 4.2% | -15.6% |
| 營業費用 | 7,590 | 2.4% | 7,017 | 2.6% | 8.2% | 7,694 | 2.3% | -1.4% |
| 營業淨利 (損失) | 4,176 | 1.3% | 2,694 | 1.0% | 55.0% | 6,240 | 1.9% | -33.1% |
| 淨營業外收益 (損失) | 635 | 0.2% | 5,411 | 2.0% | -88.3% | 3,269 | 1.0% | -80.6% |
| 兌換收益(損失) | 677 | 0.2% | 1,014 | 0.4% | -33.2% | 82 | 0.0% | 725.6% |
| 其他 | (42) | 0.0% | 4,397 | 1.6% | -101.0% | 3,187 | 0.9% | -101.3% |
| 我前淨利 | 4,811 | 1.5% | 8,105 | 3.0% | -40.6% | 9,509 | 2.8% | -49.4% |
| 所得稅費用 | (803) | 0.2% | (1,627) | 0.6% | -50.6% | (1,863) | 0.6% | -56.9% |
| 本期淨利(淨損) | 4,008 | 1.2% | 6,478 | 2.4% | -38.1% | 7,646 | 2.3% | -47.6% |
| 歸屬母公司之本期淨利 | 2,668 | 0.8% | 5,344 | 2.0% | -50.1% | 6,817 | 2.0% | -60.9% |
| 毎股盈餘 | 1.00 | | 2.01 | | -50.2% | 2.61 | | -61.7% |

合併資產負債表

| (新台幣百萬元) | 2021/9/30 | | 2020/12/ | 31 | 季變化 | 2020/9/3 | 30 | 年變化 |
|-----------------|-----------|-----|----------|------|-----------|----------|------|----------|
| 現金及約當現金 | 143,518 | 25% | 125,997 | 18% | 17,521 | 150,230 | 24% | (6,712) |
| 應收票據及帳款淨額 | 133,521 | 23% | 223,964 | 33% | (90,443) | 200,991 | 31% | (67,470) |
| 存貨淨額 | 159,527 | 28% | 165,142 | 24% | (5,615) | 145,715 | 23% | 13,812 |
| 其他流動資產 | 36,429 | 6% | 67,028 | 10% | (30,599) | 44,951 | 7% | (8,522) |
| 流動資產 | 472,995 | 82% | 582,131 | 85% | (109,136) | 541,887 | 85% | (68,892) |
| 固定資產淨額 | 68,850 | 12% | 83,385 | 12% | (14,535) | 80,774 | 13% | (11,924) |
| 非流動資產 | 106,428 | 18% | 102,216 | 15% | 4,212 | 96,443 | 15% | 9,985 |
| 資產總計 | 579,423 1 | 00% | 684,347 | 100% | (104,924) | 638,330 | 100% | (58,907) |
| 短期借款 | 69,412 | 12% | 112,198 | 16% | (42,786) | 128,491 | 20% | (59,079) |
| 應付票據及帳款 | 223,625 | 39% | 256,879 | 38% | (33,254) | 209,500 | 33% | 14,125 |
| 流動負債 | 355,102 | 61% | 444,312 | 65% | (89,210) | 407,514 | 64% | (52,412) |
| 長期附息負債 | 36,387 | 6% | 35,538 | 5% | 849 | 30,227 | 5% | 6,160 |
| 負債合計 | 394,749 | 68% | 485,406 | 71% | (90,657) | 443,630 | 69% | (48,881) |
| 歸屬母公司之權益 | 158,630 | 27% | 162,595 | 24% | (3,965) | 159,022 | 25% | (392) |
| 股東權益合計 | 184,674 | 32% | 198,941 | 29% | (14,267) | 194,700 | 31% | (10,026) |
| 負債及股東權益總計 | 579,423 1 | 00% | 684,347 | 100% | (104,924) | 638,330 | 100% | (58,907) |
| 流動比率 | 133% | | 131% | | - | 133% | | _ |
| 負債比率(負債總額/資產總額) | 68% | | 71% | | - | 69% | | - |
| 附息負債比率 | 18% | | 22% | | - | 25% | | - |

合併現金流量表

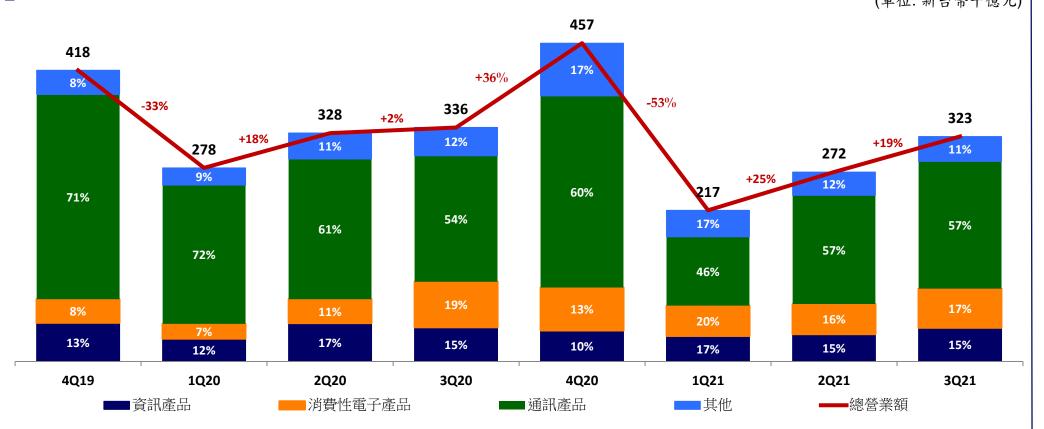
| (新台幣百萬元) | 1Q~3Q 2021 | 1Q~3Q 2020 |
|---------------|------------|------------|
| 營業活動之淨現金流入(出) | 128,725 | (27,474) |
| 投資活動之淨現金流入(出) | (40,494) | (12,665) |
| 融資活動之淨現金流入(出) | (68,923) | 47,337 |
| 匯率影響數 | (1,787) | (2,764) |
| 本期現金及約當現金增減數 | 17,521 | 4,434 |
| 期初現金及約當現金餘額 | 125,997 | 145,796 |
| 期末現金及約當現金餘額 | 143,518 | 150,230 |

| 附註: | 1Q~3Q 2021 | 1Q~3Q 2020 | |
|---------|------------|------------|--|
| 折舊及攤銷費用 | 10,260 | 13,573 | |

營運成果

合併營收走勢

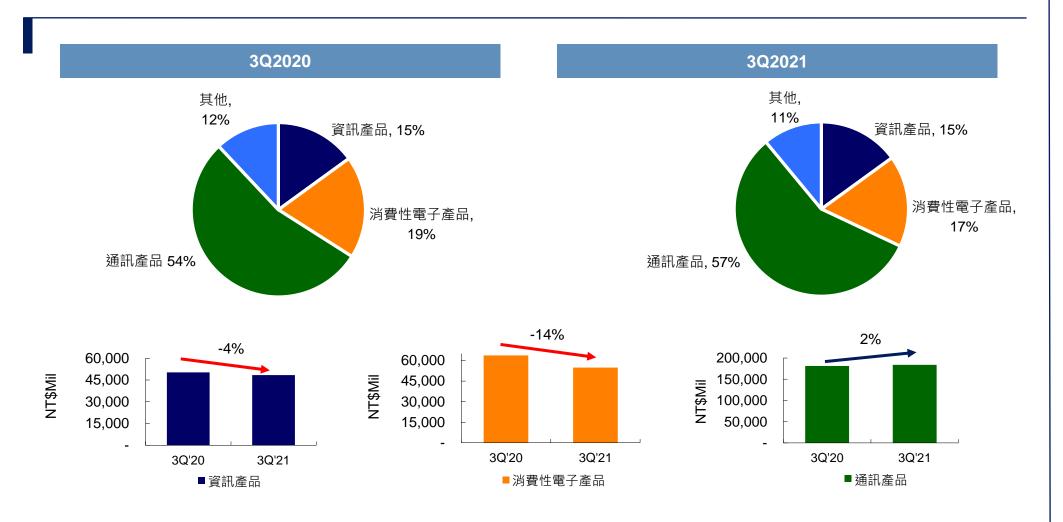
Unit: NTD Bn (單位: 新台幣十億元)



2021年第三季合併營收為新台幣323Bn,與前一季營收新台幣272Bn比較,成長19%,主要成長動能來自於三大產品線之旺季需求。

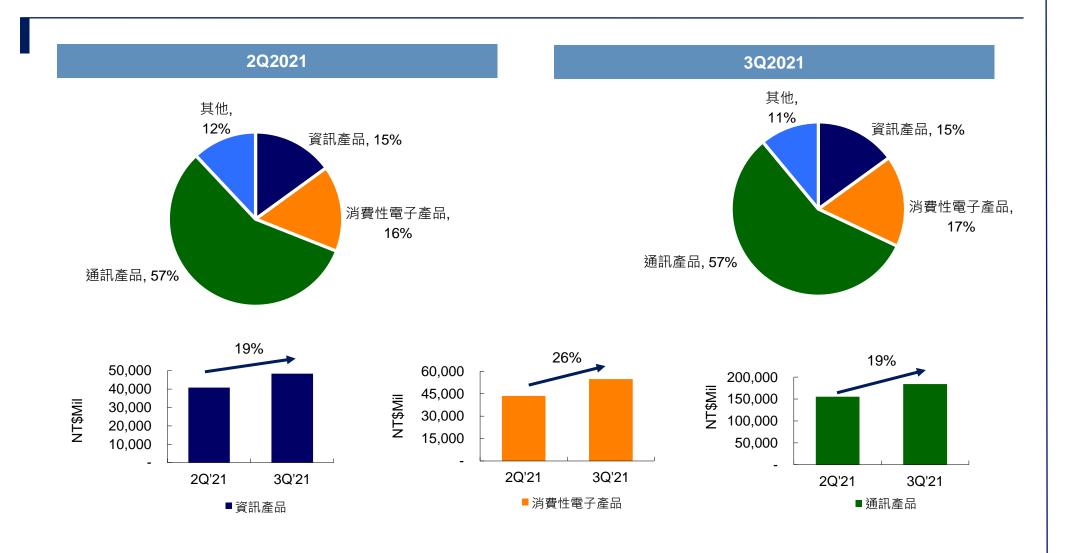
-9-

銷售分析-產品別 (年成長率)



受到產品組合不同及缺料的影響,資訊產品及消費性電子產品營收分別較去年同期下滑4%及14%,而通訊產品營收則約與去年同期持平。

銷售分析-產品別 (季成長率)



受惠於旺季影響,三個產品線之營收皆較上一季有雙位數成長。

Q & A