

# ETHAN LAU

Analytically driven graduate with expertise in financial modeling, data analysis, and technical problem-solving, seeking to support strategic decision-making and growth at a dynamic, cutting-edge organization.

**E-mail:** mindscast.ethan+FI@gmail.com

**Phone:** +1 (650) 796 1835

**LinkedIn:** [Ethan Lau \(JT\)](#)

**Portfolio:** [e8lau.github.io/portfolio](https://e8lau.github.io/portfolio)

Graduate from the University of California-San Diego, holding a B.S. in Management Science and a minor in Data Science, with hands-on experience in venture capital, market research, and data analytics. Skilled in economics, programming, and machine learning, I thrive in roles that leverage analytical rigor to drive business strategies.

## EXPERIENCE

---

### Venture Capital Associate

Los Altos Capital

*July 2024 to December 2024*

- Collaborated with founding partner to launch an early-stage venture capital fund targeting AI, blockchain, and crypto startups; assisted in fund structuring, thesis development, and operational setup.
- Supported fundraising initiatives, creating detailed pitch materials, refining investment theses, and preparing due diligence documentation for prospective Limited Partners (LPs).
- Established and maintained backend processes to organize research findings, market analyses, and more.
- Conducted market exploration and viability assessments, attending industry and networking conferences.
- Completed VC Lab's intensive 14-week accelerator, gaining structured training in fund management, deal assessment, and investor engagement.

### Market Strategy Intern

Kobil inc.

*July 2023 to September 2023*

- Executed market research identifying potential market gaps and opportunities to inform the company's mobile app strategy.
- Designed mobile app solution for education market.

### Data Analyst & Database Manager

UCSD Alumni, Career, Annual Giving, Pipeline Development, & International (ACAGPDI)

*March 2023 to March 2025*

- Developed predictive machine learning models to analyze alumni engagement patterns.
- Designed algorithms, custom formulas, and automated Excel tools to streamline data analysis.
- Managed and optimized databases with 1,000,000+ records, ensuring data integrity and accessibility.

### Consultant Intern

Lumnus Consulting

*April 2023 to June 2023*

- Developed and implemented organizational strategy recommendations that improved client efficiency.
- Planned inter-organizational engagement events.

### Product Evangelist

Coveritas inc.

*October 2020 to January 2022*

- Co-founded tech startup, leading customer outreach to educational institutions.
- Directed brand development efforts, designing logo and website.

## Speaker of the Council

UC San Diego Seventh College Student Council (7CSC)

May 2022 to June 2023

- Served as Council Chairman and Rules Committee Vice-Chair, leading the governance of council proceedings and policy reviews.
- Authored and implemented the Standing Orders, streamlining council procedures.

## ASB President & SDMC Process Group Member

Woodside High School

September 2019 to May 2021

- Associated Student Body (ASB) President.
- Vice-Chaired the Shared Decision Making Council, collaborating with faculty to implement school-wide policies resulting in enhanced learning environments and increased student satisfaction.

## EDUCATION

---

**University of California San Diego** (Class of 2025)

- *B.S. in Management Science*
- *Minor in Data Science*

## TECHNICAL SKILLS

---

- |                                    |                    |
|------------------------------------|--------------------|
| • Microsoft Excel & Google Sheets  | • Machine Learning |
| • Python                           | • SQL              |
| • Java & Javascript                | • Photography      |
| • R-Statistical Computing Software | • Web development  |

## CORE SKILLS

---

- |                      |                   |
|----------------------|-------------------|
| • Project Management | • Public Speaking |
| • Market Research    | • Data Analytics  |

## PROJECTS

---

- My data analysis paper for UCSD Alumni Dept: [The Effects of Constituent Characteristics on ESP Matching](#)
- [7CSC Amendment Handbook](#), [legislative items](#), & Standing Orders

## AWARDS & CERTIFICATIONS

---

### [VC Lab Cohort 15](#), Certificate of Completion

- Successfully completed VC Lab's intensive 14-week venture capital accelerator program, designed to launch and scale venture capital funds globally.

### [Udemy, Inc.](#) Certification of Completion (2022)

- Advanced level certification for Microsoft Excel: Advanced formulas, functions, data analysis, & pivot tables.

California Mathematics League Certificate of Merit for Superior Achievement (2020)

**American Mathematics Competitions 10, 3rd Place Award (2020)**

**AP Scholar with Honor (2019)**