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**DEPARTMENT OF THE AIR FORCE
AIR COMBAT COMMAND ACQUISITION MANAGEMENT AND
INTEGRATION CENTER**

**SOLE SOURCE JUSTIFICATION AND APPROVAL FOR OTHER THAN
FULL AND OPEN COMPETITION**

Contracting Activity: ACC AMIC/JWAC

Purchase Request/Local Identification Number: TBD – planned for 1st quarter FY14

Program Name (and Program Element, if applicable): Joint Warfare Analysis Center (JWAC) – J6 – NetOwl Software Maintenance renewal

Estimated Contract Cost (including options): [REDACTED]

Type Program: Other Contracting

Authority: 10 U.S.C. 2304 (c) (1), as implemented by FAR 6.302-1(a)(2)-- Only One

Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirement

Type J&A: Individual

I. CONTRACTING ACTIVITY:

Department of the Air Force
ACC AMIC/JWAC
4048 Higley Road
Dahlgren, VA 22448-5144

REQUIRING ACTIVITY:

Department of the Air Force/STRATCOM
Joint Warfare Analysis Center (JWAC)
4040 Higley Road
Dahlgren, VA 22448-5144

II. DESCRIPTION OF ACTION BEING PROCESSED

The Joint Warfare Analysis Center (JWAC) located in Dahlgren, VA requires NetOwl brand name software licenses and maintenance in support of JWAC's IT infrastructure beginning on 1 November 2013. In accordance with the Air Force IT and Netcentric Acquisition Guide as well as DFARS PGI 208.74, this procurement is not available through the Department of Defense's Enterprise Software Initiative (ESI) website (www.esi.mil). This is a follow-on to contract number N00189-13-P-Z044, which was previously procured by the Department of the Navy, Fleet Industrial Supply Center [REDACTED] for period of performance 1 Nov 2012 – 31 Oct 2013. [REDACTED] funds will be utilized for this action which will be awarded as firm-fixed-price.

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III. DESCRIPTION OF THE SUPPLIES/SERVICES REQUIRED TO MEET THE AGENCY'S NEEDS

This effort is to procure renewal software licenses and maintenance for NetOwl brand name software and maintenance, providing maintenance support to include updates/patches, upgrades, security patches, webinars, and telephone/online technical support. SRA International is the manufacturer of NetOwl software. As such, they maintain full proprietary rights to the NetOwl brand name software, upgrades, and maintenance. Lack of maintenance service, or use of a different software package, would result in a loss of various server systems supporting text processing capability. SRA is the sole developer and manufacturer of the software utilized at JWAC and has no authorized resellers.

NetOwl requirements are as follows:

Description	Qty	Total Price
NetOwl Extractor v. 6.8, Link and Event Configuration for English, Standard Edition (SE), with Smart Geotagging. One (1) Operational License, up to 50 unique end users using a cluster of 2 servers, each with 2 cores for a total of 4 cores annual maintenance fee	1	[REDACTED] 0
NetOwl Extractor Creator Edition (CE) v6.6 Link and Event Configuration for English, with Smart Geotagging	1	[REDACTED] 0
Total FY14 Renewal Cost		[REDACTED] 0

IV. STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION:

This requirement will be procured under the authority of 10 U.S.C. 2304 (a)(2), as implemented by FAR 6.302-1 (a)(2) Only One Responsible Source.

V. DEMONSTRATION THAT THE CONTRACTOR'S UNIQUE QUALIFICATIONS OR NATURE OF THE ACQUISITION REQUIRES USE OF THE OF AUTHORITY CITED ABOVE (APPLICABILITY OF AUTHORITY)

This procurement will be a brand name purchase for NetOwl annual software maintenance license renewals. SRA International is the parent company of NetOwl products. As such, they maintain full proprietary rights to the NetOwl software, upgrades, and maintenance.

Lack of maintenance service, or use of a different software package, would result in a loss of a business and analytical applications. The required maintenance support to be purchased must be capable of interfacing with the existing JWAC software infrastructure to assure updates/patches and upgrades are compatible with the server systems. As such, the subject requirement constitutes a sole source acquisition for NetOwl software upgrades.

As such, NetOwl brand license renewal and maintenance is essential to meet JWAC's requirements. SRA is the only manufacturer able to supply the required NetOwl products and they do not have a current DoD ESI or NETCENTS II Agreement in place. Therefore, according to AF policy, we will acquire the software renewals directly from the manufacturer. Lack of

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maintenance service, or use of a different software package, would result in a loss of JWAC's critical text processing capability, resulting in severe loss of capability and mission failure.

VI. DESCRIPTION OF EFFORTS MADE TO ENSURE THAT OFFERS ARE SOLICITED FROM AS MANY POTENTIAL SOURCES AS DEEMED PRACTICAL:

This procurement is a proprietary software application provided by SRA International, Inc.; SRA does not license its support functions for its products to other companies. Competition cannot be obtained without purchasing a new entity and relationship extraction tool (text analysis). The total estimated cost of procuring a new program is estimated to be a minimum of \$200,000.00 (not including internal JWAC resources). Text analysis software is proprietary in nature and all providers require annual license renewal with technical support/updates.

Per the AF IT and Netcentric Acquisition Guide dated 20 June 2013 and DFARS 208.74, IT software purchases must use the DoD Enterprise Software Initiative (ESI) or GSA Smart BUY initiative first, if applicable to the software. If not offered by those vehicles, the guidance states to use the NETCENTS II contract via AFWay. The Guide also requests agencies to consult with ESI Software Product Managers or SmartBUY agreements before entering into new or renewal software licensing agreements. After a review was conducted with the ESI Agreements on 8 Nov 2013, NetOwl is not one of the current ESI Agreements and is not a scheduled holder under NETCENTS II and therefore this requirement will be ordered via directly to the software developer.

Pursuant to 5.202(a) (6) this J&A will be publicized on FedBizOpps as it is being procured direct to the manufacturer. The ordering preference is ESI, GSA Smart Buy, NETCENTS II, and finally open market.

VII. DETERMINATION BY THE CONTRACTING OFFICER THAT THE ANTICIPATED COST TO THE GOVERNMENT WILL BE FAIR AND REASONABLE:

It is anticipated that the cost will be considered fair and reasonable based on price analysis techniques as described in FAR 15.404-1. A firm-fixed price (FFP) purchase order will be awarded to Exelis, Inc. and a comparison of the proposed prices will be used as a comparison to market research conducted by the Government as well as published price lists posted by Exelis, Inc. will be used to make a fair and reasonable price determination.

VIII. DESCRIPTION OF THE MARKET RESEARCH CONDUCTED AND THE RESULTS, OR A STATEMENT OF THE REASONS MARKET RESEARCH WAS NOT CONDUCTED

The requiring activity and contracting activity have conducted market research resulting in a determination that no other brand name can provide the required functionality/supportability that would be 100% compatible with the existing NetOwl software installed at the JWAC. Market research indicated that NetOwl products are not available via the ESI/Smart BUY.

Market research was performed in accordance with FAR Part 10 to determine the commercial availability of an alternate product that performed similar functions as NetOwl software

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products. Market research revealed one other commercial product that performed similar functions as NetOwl. [REDACTED]

[REDACTED]. Therefore, there were no other software tools in the commercial market that offered software products similar to NetOwl. At this time, due to factors and considerations discussed above, no viable alternative to NetOwl software

JWAC continually monitors the IT market for advancements and capabilities that could improve the effectiveness or efficiency of JWAC's computational environment, reduce costs, or increase vendor/brand competition. At this time, due to factors and considerations discussed above, no viable alternative to NetOwl software has been found. [REDACTED]
[REDACTED]

IX. ANY OTHER FACTS SUPPORTING THE USE OF OTHER THAN FULL AND OPEN COMPETITION:

The purchase of the software support listed within this J&A must be compatible with existing infrastructure, as it is the current approved software fielded at JWAC building locations. FY13 procurement awarded by Fleet and Industrial Supply Center (FISC) Norfolk, Contracting Department, Philadelphia Office was solicited and awarded in accordance with FAR Subpart 6.4 on contract N [REDACTED].

X. LIST OF THE SOURCES, IF ANY, THAT EXPRESSED INTEREST IN THE ACQUISITION:

No other sources expressed an interest in the acquisition. This is a sole source brand name acquisition.

XI. A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS TO COMPETITION BEFORE MAKING SUBSEQUENT ACQUISITIONS FOR THE SUPPLIES OR SERVICES REQUIRED:

ACC AMIC/JWAC and STRATCOM/JWAC/J6 will continue to monitor various markets. All requirements are thoroughly reviewed to ensure competition is not unnecessarily restricted. Future procurements for this software maintenance will be evaluated to ensure market conditions and the proprietary nature of this software are the same, and competition will be sought to the maximum extent possible.

XII. CONTRACTING OFFICER'S CERTIFICATION:

I have determined this document to be both accurate and complete to the best of my knowledge and belief in accordance with FAR 6.303-2(b) (12). I have determined, in accordance with FAR 13.106-1(b)(1), that the circumstances of this contract action deem only a single source is reasonably available. Further, I certify that the data provided that forms the basis for other than full and open competition is complete and accurate.

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XIII. TECHNICAL/REQUIREMENTS PERSONNEL'S CERTIFICATION

As evidenced by the signatures on the Justification Review Document, the Program Manager has certified that any supporting data contained herein, which is her responsibility, is both accurate and complete.

[REDACTED]
KELLEY J. FIDZSIMMONS, Civ, DAF
Contracting Officer
ACC AMIC/JWAC (COM: 540-653-3818)

[REDACTED] DATE