ANNUAL REPORT — ANNUAL REPORT



43<sup>rd</sup> FLOOR ROBINSONS EQUITABLE TOWER ASB AVE. COR. POVEDA RD. ORTIGAS CENTER, PASIG CITY TEL. NO.: 633-7631, 637-1670, 240-8801 FAX NO.: 633-9387 OR 633-9207

# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of JG Summit Holdings, Inc. and Subsidiaries (collectively referred to as the Group) is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the years ended December 31, 2019, 2018 and 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors (BOD) is responsible for overseeing the Group's financial reporting process.

The Board of Directors (BOD) reviews and approves the consolidated financial statements including the schedules attached therein, and submits the same to the stockholders.

SyCip Gorres Velayo & Co. (SGV), the independent auditors, appointed by the stockholders, has audited the consolidated financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

James L Go Chairman of the Board

Lance Y. Gokongwe President & Chief Executive Officer

cer Chief Financial Officer

Subscribed and Sworn to before me in the City of me his Residence Certificates/Passport, as follows:

this April , 2019 affiants(s) exhibiting to

 $me\ his\ Residence\ Certificates/Passport,\ as\ follows:$ 

Names
James L. Go
Lance Y. Gokongwei
Francisco M. Del Mundo

CTC No. Date of Issue 14503308 01/21/2020 14503307 01/21/2020 Passport No. P9624564A Place of Issue Pasig City Pasig City

Doc. No. \_\_\_\_\_\_ Book No. \_\_\_\_\_ Page No. \_\_\_\_\_ Series of \_\_\_\_\_



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors JG Summit Holdings, Inc. 43rd Floor, Robinsons-Equitable Tower ADB Avenue corner Poveda Road, Pasig City

### **Opinion**

We have audited the accompanying consolidated financial statements of JG Summit Holdings, Inc. and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2019 and 2018, and the consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2019, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2019 and 2018, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2019 in accordance with Philippine Financial Reporting Standards (PFRSs).

### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

130 \_\_\_\_\_\_\_ 1





- 2 -

### **Real Estate Revenue Recognition**

The Group's revenue recognition process, policies and procedures are significant to our audit because these involve application of significant judgment and estimation in the following areas: (1) assessment of the probability that the entity will collect the consideration from the buyer; (2) determination of the transaction price; (3) application of the input method as the measure of progress in determining real estate revenue; and (4) determination of the actual costs incurred as cost of sales.

In evaluating whether collectability of the amount of consideration is probable, the Group considers the significance of the buyer's initial payments in relation to the total contract price (or buyer's equity). Collectability is also assessed by considering factors such as past history with the buyer, age and pricing of the property. Management regularly evaluates the historical sales cancellations and back-outs if it would still support its current threshold of buyers' equity before commencing revenue recognition.

In determining the transaction price, the Group considers the selling price of the real estate property and other fees and charges collected from the buyers that are not held on behalf of other parties.

In measuring the progress of its performance obligation over time, the Group uses input method. Under this method, progress is measured based on actual costs incurred on materials, labor, and actual overhead relative to the total estimated development costs of the real estate project. The Group uses the cost accumulated by the accounting department to determine the actual costs incurred. The estimation of the total costs of the real estate project requires technical inputs by project engineers.

In determining the actual costs incurred to be recognized as cost of sales, the Group estimates costs incurred on materials, labor and overhead which have not yet been billed by the contractor.

The disclosures related to the real estate revenue are included in Notes 2, 3 and 26 to the consolidated financial statements.

Audit Response

We obtained an understanding of the revenue recognition process.

For the buyers' equity, we evaluated management's basis of the buyer's equity by comparing this to the historical analysis of sales collections from buyers with accumulated payments above the collection threshold. We validated the analysis through examination of the list of cancelled sales and sales listing.

For the determination of the transaction price, we obtained an understanding of the nature of other fees charged to the buyers. For selected contracts, we agreed the amounts excluded from the transaction price against the expected amounts required to be remitted to the government based on existing tax rules and regulations (e.g., documentary stamp taxes, transfer taxes and real property taxes).

For the application of the input method in determining real estate revenue and for determining cost of sales, we obtained an understanding of the Group's processes for determining the percentage of completion (POC), including the cost accumulation process, and for determining and updating of total estimated costs, and performed tests of the relevant controls on these processes. We assessed the competence and objectivity of the project engineers by reference to their qualifications, experience and reporting responsibilities. For selected projects, we traced costs accumulated, including those incurred but not yet billed costs, to the supporting documents such as purchase order, billings and invoices of

- 3 -

contractors and other documents evidencing receipt of materials and services from contractors. We visited selected project sites and made relevant inquiries with project engineers. We performed test computation of the percentage of completion calculation of management. For selected projects, we obtained the approved total estimated costs and any revisions thereto and the supporting details such as capital fulfillment plan, capital expenditure requests and related executive committee approvals. We likewise performed inquiries with the project engineers for the revisions.

### Recoverability of Goodwill and Intangible Assets

As of December 31, 2019, the Group's goodwill attributable to the acquisition of Consolidated Snacks, Pty. Ltd., Griffin's Food Limited and other entities amounted to ₱32.0 billion. The Group's intangible assets with indefinite useful lives pertaining to trademarks and product formulation amounted to ₱9.4 billion and ₱0.4 billion, respectively. These items are significant to the consolidated financial statements. Under PFRS, the Group is required to test annually the amount of goodwill and intangible assets with indefinite useful lives for impairment. Accordingly, management has performed an impairment test on its goodwill and other intangible assets with indefinite useful lives. Management's assessment process requires significant judgment and is based on assumptions, specifically revenue growth rate, discount rate and the long-term growth rate in determining value-in-use, as well as EBITDA multiples in estimating fair value less cost to sell.

The disclosures in relation to goodwill and intangible assets are included in Notes 3, 18 and 19 to the consolidated financial statements.

Audit response

We reviewed the value-in-use and fair value less cost to sell (FVLCTS) calculations prepared by management. We involved our internal specialist in evaluating the methodologies and the assumptions used. These assumptions include revenue growth rate, discount rate and the long-term growth rate in determining value-in-use, as well as EBITDA multiples. We compared the key assumptions used, such as revenue growth rate against the historical performance of the cash generating unit, industry/market outlook and other relevant external data. We tested the parameters used in the determination of the discount rate against market data. For FVLCTS calculations, we evaluated the reasonableness of the valuation by comparison with recent comparable market transactions. We also reviewed the Group's disclosures about those assumptions to which the outcome of the impairment test is most sensitive, specifically those that have the most significant effect on the determination of the recoverable amount of goodwill and intangible assets with indefinite useful lives.

### Accounting for Investment in an Associate

The Group has an investment in Manila Electric Company (Meralco) that is accounted for under the equity method. For the year ended December 31, 2019, the Group's share in the net income of Meralco amounted to \$\frac{1}{2}\$6.7 billion and accounts for 16% of the Group's consolidated net income.

The Group's share in Meralco's net income is significantly affected by Meralco's revenues from the sale of electricity which arise from its service contracts with a large number of customers that are classified as either commercial, industrial or residential, located within Meralco's franchise area. The revenue recognized depends on (a) the complete capture of electric consumption based on the meter readings over



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- 4 -

the franchise area taken on various dates; (b) the propriety of rates computed and applied across customer classes; and (c) the reliability of the IT systems involved in processing the billing transactions. In addition, Meralco is involved in certain proceedings and claims for which Meralco has recognized provisions for probable costs and/or expense, which may be incurred, and/or has disclosed relevant information about such contingencies. The determination of whether any provision should be recognized and the estimation of the potential liability resulting from these assessments require significant judgment by management. The inherent uncertainty over the outcome of these matters is brought about by the differences in the interpretation and implementation of the relevant laws and regulations.

The disclosures in relation to investments in associates are included in Note 14 to the consolidated financial statements.

### Audit response

We obtained an understanding and evaluated the design of, as well as tested the controls over, the customer master file maintenance, accumulation and processing of meter data, and interface of data from the billing system to the financial reporting system. In addition, we performed a test recalculation of the bill amounts using the Energy Regulatory Commission-approved rates and formulae, as well as actual costs incurred, and compared them with the amounts reflected in the billing statements. We involved our internal specialist in understanding the IT processes and in understanding and testing the IT general controls over the IT system supporting the revenue process.

We also examined the bases of management's assessment of the possible outcomes and the related estimates of the probable costs and/or expenses that are recognized, and involved our internal specialists when necessary. We discussed with management the status of the claims and/or assessments and obtained correspondences with the relevant authorities and opinions from internal and external legal counsels. We evaluated the position of the management by considering the relevant laws, rulings and jurisprudence.

We obtained the financial information of Meralco for the year ended December 31, 2019 and recomputed the Group's share in total comprehensive income for the year ended December 31, 2019.

### Adequacy of Allowance for Credit Losses on Finance Receivables from the Banking Segment

The Group's adoption of the expected credit loss (ECL) model for loans receivables of its banking business is significant to our audit as it involves the exercise of significant management judgment. Key areas of judgment include: segmenting the Group's credit risk exposures; determining the method to estimate ECL; defining default; identifying exposures with significant deterioration in credit quality; determining assumptions to be used in the ECL model such as the counterparty credit risk rating, the expected life of the financial asset and expected recoveries from defaulted accounts; and incorporating forward-looking information (called overlays) in calculating ECL.

Refer to Notes 3 and 11 to the consolidated financial statements for the disclosures on the details of the allowance for credit losses using the ECL models.

### Audit response

We obtained an understanding of the methodologies and models used for the Group's different credit exposures and assessed whether these considered the requirements of PFRS 9, *Financial Instruments*,

- 5 -

to reflect an unbiased and probability-weighted outcome, and to consider time value of money and the best available forward-looking information.

We (a) assessed the Group's segmentation of its credit risk exposures based on homogeneity of credit risk characteristics; (b) tested the definition of default and significant increase in credit risk criteria against historical analysis of accounts and credit risk management policies and practices in place, (c) tested the Group's application of internal credit risk rating system by reviewing the ratings of sample credit exposures; (d) assessed whether expected life is different from the contractual life by testing the maturity dates reflected in the Group's records and considering management's assumptions regarding future collections, advances, extensions, renewals and modifications; (e) reviewed loss given default by inspecting historical recoveries and related costs, write-offs and collateral valuations; (f) tested exposure at default considering outstanding commitments and repayment scheme; (g) checked the reasonableness of forward-looking information used for overlay through statistical test and corroboration using publicly available information and our understanding of the Group's lending portfolios and broader industry knowledge; and (h) tested the model through backtesting of prior year loss rates versus actual observed default rates.

Further, we checked the data used in the ECL models by reconciling data from source system reports to the data warehouse and from the date warehouse to the loss allowance analysis/models and financial reporting systems. To the extent that the loss allowance analysis is based on credit exposures that have been disaggregated into subsets of debt financial assets with similar risk characteristics, we traced or reperformed the disaggregation from source systems to the loss allowance analysis. We also assessed the assumptions used where there are missing or insufficient data.

We recalculated impairment provisions on per portfolio basis. We reviewed the completeness of the disclosures made in the financial statements.

We involved our internal specialists in the performance of the above procedures.

### Adoption of PFRS 16, Leases

Effective January 1, 2019, the Group adopted PFRS 16, *Leases*, under the modified retrospective approach which resulted in significant changes in the Group's accounting policy for leases. The Group's adoption of PFRS 16 is significant to our audit because the Group has high volume of lease agreements; the recorded amounts are material to the consolidated financial statements; and adoption involves application of significant judgment and estimation in determining the lease term, including evaluating whether the Group is reasonably certain to exercise options to extend or terminate the lease, and in determining the incremental borrowing rate. This resulted in the recognition of right-of-use assets and lease liability amounting to \$\text{P18.6}\$ billion and \$\text{P19.3}\$ billion, respectively, as of January 1, 2019, and the recognition of depreciation expense and interest expense of \$\text{P6.6}\$ billion and \$\text{P715.2}\$ million, respectively, for the year ended December 31, 2019.

The disclosures related to the adoption of PFRS 16 are included in Notes 2, 3 and 42 to the consolidated financial statements.



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### Audit response

We obtained an understanding of the Group's process in implementing the new standard on leases, including the determination of the population of the lease contracts covered by PFRS 16, the application of the short-term and low value assets exemption, the selection of the transition approach and any election of available practical expedients.

For selected lease contracts with renewal and/or termination option, we reviewed the management's assessment of whether it is reasonably certain that the Group will exercise the option to renew or not exercise the option to terminate.

We tested the parameters used in the determination of the incremental borrowing rate by reference to market data. We test computed the lease calculation prepared by management on a sample basis, including the transition adjustments.

We reviewed the disclosures related to the transition adjustments based on the requirements of PFRS 16 and Philippine Accounting Standard 8, *Accounting Policies, Changes in Accounting Estimates and Errors*.

### Impairment Testing of Property, Plant and Equipment

As of December 31, 2019, the Group's property, plant and equipment relating to its petrochemicals business amounted to \$\frac{1}{2}40.7\$ billion. In 2014, an impairment provision was recorded to reduce the carrying values of machinery and equipment, and building and improvements to their recoverable values. In 2019, the Group made a capital investment amounting to \$\frac{1}{2}1.0\$ billion to the petrochemical business to fund its turnaround maintenance and reliability improvements in its building and expansion projects with the goal of introducing new products in 2020. Following a review of the business, the outlook for the industry and operating plans, management has assessed the carrying values of machinery and equipment, and building and improvements and a reversal of impairment loss of \$\frac{1}{2}.3\$ billion has been recorded to adjust the carrying values of certain machinery and equipment, and building and improvements to their estimated recoverable values, which is the higher of fair value less cost of disposal and value-in-use. Management's assessment process requires significant judgment and is based on assumptions, specifically revenue growth rate and discount rate.

The disclosures in relation to property, plant and equipment and the related reversal of impairment losses are included in Notes 3, 16 and 34 to the consolidated financial statements.

### Audit response

We involved our internal specialist in evaluating the methodologies and the assumptions used. These assumptions include revenue growth rate and discount rate. We compared the key assumptions used such as revenue growth rate against the historical performance of the cash generating unit, industry/market outlook, and other relevant external data. We tested the parameters used in the determination of the discount rate against market data. We also reviewed the Group's disclosures about those assumptions to which the outcome of the impairment test is most sensitive; specifically those that have the most significant effect on the determination of the recoverable amount of property and equipment.



- 7 -

### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2019 but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2019 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of

136 \_\_\_\_\_\_\_ 1

ANNUAL REPORT — ANNUAL REPORT



- 8 -

not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



- 9 -

The engagement partner on the audit resulting in this independent auditor's report is Vicky Lee Salas.

SYCIP GORRES VELAYO & CO.

Vicky Lu Lolos Vicky Lee Salas

Partner

CPA Certificate No. 86838

SEC Accreditation No. 0115-AR-4 (Group A),

April 16, 2019, valid until April 15, 2022

Tax Identification No. 129-434-735

BIR Accreditation No. 08-001998-53-2018,

February 14, 2018, valid until February 13, 2021

PTR No. 8125248, January 7, 2020, Makati City

April 13, 2020

(Forward)

## JG SUMMIT HOLDINGS, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

		December 31
	2019	2018
ASSETS		
Current Assets		
Cash and cash equivalents (Note 7)	₽64,343,249,162	<b>₽</b> 49,194,676,441
Financial assets at fair value through profit or loss (Note 9)	4,384,644,970	3,650,524,523
Financial assets at fair value through other comprehensive	1,501,011,570	3,030,321,323
income (Note 10)	22,259,890,046	23,915,670,876
Receivables (Note 11)	47,712,909,823	43,675,353,273
Inventories (Note 12)	68,513,876,509	63,472,037,028
Biological assets (Note 17)	733,435,525	741,719,637
Contract assets (Note 26)	3,007,038,670	5,088,356,660
Other current assets (Note 13)	23,200,634,578	24,566,599,212
Total Current Assets	234,155,679,283	214,304,937,650
	204,133,077,200	214,504,757,050
Noncurrent Assets		
Financial assets at fair value through other comprehensive	A 4 0 T 0 A 4 6 T A D	10 457 411 625
income (Note 10)	24,050,346,528	19,457,411,625
Receivables (Note 11)	60,913,547,800	49,851,486,164
Investment securities at amortized cost (Note 10)	11,357,261,241	12,597,089,717
Investments in associates and joint ventures (Note 14)	151,691,572,588	144,914,597,233
Property, plant and equipment (Note 16)	259,242,816,964	218,273,655,227
Investment properties (Note 15)	99,000,246,036	93,816,970,875
Right-of-use assets (Note 42)	20,531,421,297	-
Contract assets (Note 26)	7,843,135,383	6,444,995,326
Goodwill (Note 19)	32,005,604,356	32,005,604,356
Intangible assets (Note 18)	13,898,390,399	13,954,424,592
Biological assets (Note 17)	224,128,072	366,184,414
Other noncurrent assets (Note 20)	13,395,368,730	13,299,658,655
Total Noncurrent Assets	694,153,839,394	604,982,078,184
	₽928,309,518,677	₽819,287,015,834
LIABILITIES AND EQUITY		
<b>Current Liabilities</b>		
Accounts payable and accrued expenses (Notes 21 and 42)	<b>₽</b> 146,327,371,857	₱132,655,835,417
Short-term debts (Note 23)	54,047,410,004	35,453,723,993
Current portion of long-term debts (Note 23)	6,819,093,642	30,962,269,832
Contract liabilities (Note 26)	14,184,663,585	12,931,513,843
Income tax payable	1,771,270,985	1,776,773,241
Other current liabilities (Note 22)	21,989,131,302	15,639,061,129
Total Current Liabilities	245,138,941,375	229,419,177,455
Noncurrent Liabilities		
Long-term debts - net of current portion (Note 23)	212,116,441,065	179,286,697,516
Deferred tax liabilities (Note 38)	8,318,082,154	7,877,223,942
Contract liabilities (Note 26)	2,958,482,166	2,378,690,953
Other noncurrent liabilities (Note 24)	51,130,429,050	32,847,365,429
Total Noncurrent Liabilities	274,523,434,435	222,389,977,840
Total Liabilities	519,662,375,810	451,809,155,295
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- 2 -

	December 31
2019	2018
<b>₽30,755,866,814</b>	₱30,755,866,814
267,972,795,556	239,101,689,440
30,870,148,859	29,573,169,046
(24,787,168,710)	(22,844,854,470)
304,811,642,519	276,585,870,830
103,835,500,348	90,891,989,709
408,647,142,867	367,477,860,539
₽928,309,518,677	₽819,287,015,834
	\$\frac{\partial 30,755,866,814}{267,972,795,556}\$\$30,870,148,859\$\$(24,787,168,710)\$\$304,811,642,519\$\$103,835,500,348\$\$408,647,142,867\$\$\$\$\$

See accompanying Notes to Consolidated Financial Statements.

### JG SUMMIT HOLDINGS, INC. AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		Years Ended Decem	ber 31
	2019	2018	2017
REVENUE			
Sale of goods and services (Note 26):			
Foods	₱134,174,527,579	₱127,769,949,329	₱125,007,824,013
Air transportation	84,806,810,363	74,113,776,885	68,029,131,426
Real estate and hotels	30,210,187,210	29,467,564,096	22,448,257,224
Petrochemicals	29,053,982,086	42,351,966,134	41,406,489,496
Banking Equity in net earnings of associates and joint ventures	8,121,662,955	6,132,382,567	4,475,828,582
(Note 14)	13,357,511,170	10,181,841,883	9,908,717,906
Dividend income (Note 28)	1,348,711,916	1,227,572,942	1,451,837,755
Supplementary businesses	749,175,892	670,963,828	717,368,505
	301,822,569,171	291,916,017,664	273,445,454,907
COST OF SALES AND SERVICES			
Cost of sales (Note 30)	122,977,293,487	129,734,114,999	119,176,312,217
Cost of services (Note 30)	66,804,207,760	63,858,758,345	52,378,128,769
	189,781,501,247	193,592,873,344	171,554,440,986
GROSS INCOME	112,041,067,924	98,323,144,320	101,891,013,921
	112,011,007,521	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,
NET OPERATING EXPENSES	57 002 100 071	52 012 520 770	40 010 047 727
General and administrative expenses (Note 31) Provision for (reversal of) impairment losses and others	57,983,100,861	52,912,530,779	49,910,047,737
(Note 34)	(2,144,968,452)	145,801,581	248,080,372
(1000 3 1)	55,838,132,409	53,058,332,360	50,158,128,109
OPERATING INCOME	56,202,935,515	45,264,811,960	51,732,885,812
OTHER INCOME (LOSSES)			
Financing costs and other charges (Note 35)	(10,965,846,901)	(9,635,374,773)	(7,836,137,934)
Finance income (Note 27)	2,096,212,143	1,745,547,717	1,243,424,967
Foreign exchange gains (losses)	828,657,682	(2,854,338,888)	(902,717,961)
Market valuation gains (losses) on financial assets at			
fair value through profit or loss - net (Note 9)	703,885,932	(683,102,223)	696,406,991
Market valuation losses on derivative financial	((2.252.452)	(22 ( 70 ( 21 0)	(155.000.460)
instruments - net (Note 8)	(63,352,472)	(336,784,218)	(155,230,460)
Others (Notes 21 and 29)	(764,665,540)	(459,468,426)	241,871,584
INCOME BEFORE INCOME TAX	48,037,826,359	33,041,291,149	45,020,502,999
PROVISION FOR INCOME TAX (Note 38)	5,372,314,510	5,143,793,706	5,501,468,891
NET INCOME	42,665,511,849	27,897,497,443	39,519,034,108
OTHER COMPREHENSIVE INCOME (LOSS), NET			
OF TAX (Note 36)			
Items that may be reclassified subsequently to profit or loss:			
Cumulative translation adjustments	1,200,011,485	1,486,465,748	(1,183,796,363)
Net gains (losses) on financial assets at FVOCI	4 40 6 00 4 00 0	(2.044.400.600)	
(debt securities)	1,496,992,980	(2,041,409,693)	_
Share in the net unrealized gains (losses) on financial assets at FVOCI of associates (debt securities)	176 256 150	(127 400 900)	
Net gains (losses) from cash flow hedges (Note 8)	176,256,150 175,171,778	(137,490,800) (3,336,553)	(11,359,660)
Share in net unrealized gains on available-for-sale	1/3,1/1,//0	(3,330,333)	(11,557,000)
investments of an associate (Notes 10 and 14)	_	_	24,394,385
Net gains on available-for-sale investments			<i>, ,- ,-</i>
(Note 10)	_	_	1,759,433,181
(Forward)			
<b>`</b>			

- 2 -

	•	Years Ended Decemb	per 31
	2019	2018	2017
tems that will not be reclassified to profit or loss:			
Net losses on financial assets at FVOCI (equity securities)			
(Note 10)	(22,403,711,068)	( <del>P</del> 5,897,064,704)	₽-
Remeasurements of the net defined benefit liability			
(Note 37)	(588,565,201)	312,977,712	116,814,170
Share in remeasurements of the net defined benefit			
liability of associates (Note 14)	(1,170,380,505)	387,758,074	(326,973,548
Share in the net unrealized losses on financial assets at			
FVOCI of associates (equity securities)	_	(3,913,766)	
	(1,114,224,381)	(5,896,013,982)	378,512,165
TOTAL COMPREHENSIVE INCOME	₽41,551,287,468	₱22,001,483,461	₽39,897,546,273
NET INCOME ATTRIBUTABLE TO			
Equity holders of the Parent Company	₱31,285,246,332	₱19,186,040,273	₽29,369,537,456
Non-controlling interests (Note 25)	11,380,265,517	8,711,457,170	10,149,496,652
, ,	₽42,665,511,849	₱27,897,497,443	₱39,519,034,108
TOTAL COMPREHENSIVE INCOME			
ATTRIBUTABLE TO			
Equity holders of the Parent Company	<b>₽29,342,932,092</b>	₱12,843,653,219	₱30,338,629,205
Non-controlling interests (Note 25)	12,208,355,376	9,157,830,242	9,558,917,068
	₽41,551,287,468	₱22,001,483,461	₱39,897,546,273
Earnings Per Share Attributable to Equity Holders of the			
Parent Company (Note 39)			_
Basic/diluted earnings per share	₽4.37	₽2.68	₽4.10

See accompanying Notes to Consolidated Financial Statements.

# JG SUMMIT HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

Total   Uncerted   Remarked forming   Remarked fo	•	Par	Paid-up Capital (Note 25)	5)	Rets	Retained Earnings (Note 25)	25)				Other Comprehensive Income (Note 36)	Income (Note 36)					
P. 10.2.041.657   P. 10.2.041.659   P. 10.2.041.697   P. 10.2.04	•	Camital Stack	Additional Paid-in Canital		Unrestricted Retained Earnings	Restricted Retained Earnings	Total Retained Earnings	Equity Reserve	Cumulative Translation Adjustments (Note 25)	_	Net Unrealized Gains (Losses) on Financial Assets at FVOCI	Net Unrealized 1 Losses on Cash Flow Hedge (Note 8)	Remeasurements of the Net Defined Benefit Liability (Note 37)	Total Other Comprehensive Income (Loss)	Total	NON- CONTROLLING INTERESTS (Note 25)	TOTAL
1,20,0,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1	Balance at January 1, 2019	P7,202,841,657	P23,553,025,157	P30,755,866,814	P121,317,360,041	P117,784,329,399	P239,101,689,440	P29,573,169,046	(P538,392,593)	4	(P22,647,670,192)	P2,541,653	P338,666,662	(P22,844,854,470)	P276,585,870,830	990,891,989,709	P367,477,860,539
7.202.841.667   23.554.03.51   23.	Effect of adoption of new accounting standard and interpretation (Note 2)	ı	ı	ı	250,911,197	1	250,911,197	1	1	1	ı	ı	1	1	250.911.197	163,040,229	413,951,426
Classical Colored Co	Balance at January 1, 2019, as restated Total comprehensive income	7,202,841,657	23,553,025,157	30,755,866,814	121,568,271,238 31,285,246,332	117,784,329,399	239,352,600,637 31,285,246,332	29,573,169,046	(538,392,593) 673,475,522	ı	(22,647,670,192)	2,541,653 119,340,853	338,666,662 (1,550,179,267)	(22,844,854,470) (1,942,314,240)	276,836,782,027 29,342,932,092	91,055,029,938 12,208,355,376	367,891,811,965 41,551,287,468
Column   C	Reversal of appropriation of retained earnings	1	1	1	24.500.000.000	(24.500.000.000)	ı	ı	ı	1	1	1	1	1	1	1	1
Classical Control Co	Appropriation of retained earnings	1	1	1	(25,000,000,000)	25,000,000,000	1	1	1	1	1	1	1	1	1	1	1
Principal   Prin	Cash dividends	ı	I	ı	(2,665,051,413)	I	(2,665,051,413)	ı	I	ı	ı	ı	ı	I	(2,665,051,413)	ı	(2,665,051,413)
Contact   Cont	interest	1	1		1	1			1	1	1	1	1			(5.768.961.389)	(5.768.961.389)
Principalist   Prin	Property dividends (subsidiary)	ı	1	1	1	ı	1	(18,260,801)	1	ı	1	ı	1	1	(18,260,801)	(20,477,594)	(38,738,395)
1992, 260, 261, 262, 263, 263, 263, 263, 263, 263, 263	Increase in subsidiary's treasury shares Incorporation of a subsidiary (by a	ı	ı	ı	ı	1	ı	(16,132,408)	ı	ı	ı	ı	ı	I	(16,132,408)	(104,451,717)	(120,584,125)
1, 20, 241, 657   P. 20, 255, 0.25, 157   P. 20, 255	subsidiary)	1	1	1	1	1	ı	ı	ı	ı	1	1	1	1	I	159,250,000	159,250,000
Pr.702841.657   Pr.3583.025.157   Pr.02841.657   Pr.3283.025.157   Pr.02841.657   Pr.3283.025.157   Pr.202841.657   Pr.20284	Sale of equity interest in a subsidiary							1 331 373 033							1 331 373 000	711. 251. 390. 9	737 861 801 7
P7.20.20.24.1.67         P3.553.02.5.157         P3.553.02.5.157         P3.553.02.5.157         P3.553.02.5.157         P3.553.02.5.1587	Issuance of shares by a subsidiary	ı	1	ı	1	ı	ı	-	ı	ı	ı	ı	1	ı	-	240,000,000	240,000,000
P7202841.657 P2353025.157 P30755866.814 P80.937827588 P117784.329.399 P3077221.56.987 P2353025.157 P3025866.814 P102024172.588 P1202841.657 P2353025.157 P3025866.814 P102024172.888 P1202841.657 P2353025.157 P3025866.814 P102024172.888 P1202841.657 P2353025.157 P3025866.814 P102024172.888 P1202841.657 P2353025.157 P3025866.814 P102024172.89 P1202841.657 P2353025.157 P3025866.814 P102024172.89 P1202841.657 P2353025.157 P3025866.814 P102024172.89 P1202841.85 P1		₽7,202,841,657	P23,553,025,1 <i>5</i> 7	P30,755,866,814	P149,688,466,157	₽118,284,329,399	P267,972,795,556	P30,870,148,859	P135,082,929	4	(P23,832,621,540)	P121,882,506	(P1,211,512,605)	(P24,787,168,710)		P103,835,500,348	P408,647,142,867
12, 12, 12, 12, 12, 13, 13, 13, 13, 14, 15, 15, 13, 13, 14, 15, 15, 15, 15, 15, 15, 15, 15, 15, 15	Balance at January 1, 2018	P7,202,841,657	P23,553,025,157	P30,755,866,814	₱89,937,827,588	P117,784,329,399	P207,722,156,987	P29,638,831,336	(P1,302,514,721)	P1,268,554,501	₫.	P4,385,162	(P249,924,693)	(P279,499,751)	P267,837,355,386	P78,582,192,615	P346,419,548,001
Inited 7,20.2841,657 23,553,025;157 39,755,866,814 PH,20,220,239 21,7756,929 PH,20,284,1356 PH,2	Effect of adoption of new accounting standard and interpretation	1	ı	ı	14,354,344,677	1	14,354,344,677	ı	ı	(1,268,554,501)	(14,954,413,164)	ı	ı	(16,222,967,665)	(1,868,622,988)	(654,723,807)	(2,523,346,795)
Trial	Balance at January 1, 2018, as restated	7,202,841,657	23,553,025,157	30,755,866,814	104,292,172,265	117,784,329,399	222,076,501,664	29,638,831,336	(1,302,514,721)		(14,954,413,164)	4,385,162	(249,924,693)	(16,502,467,416)	265,968,732,398	77,927,468,808	343,896,201,206
Pri20284I,657 P23.553.025.157 P30.755.866.814 P66.295.375.9 P14.064.229.399 P278.101.689.440 P27.20284I,657 P23.531.025.157 P30.755.866.814 P66.295.375.9 P278.010.090 P27.020284I,657 P23.531.025.157 P23.531.055.64 P27.0284I,657 P23.631.055.64 P27.0284I,657 P23.0285I,657 P23.0284I,657 P	Total comprehensive income Cash dividends (Note 25)	1 1	1 1	1 1	(2 160 852 497)	1 1	(2 160 852 497)	1 1	764, 122, 128	1 1	(7,693,257,028)	(1,843,509)	588,591,355	(6,342,387,054)	12,843,653,219	9,157,830,242	22,001,483,461
Index Prizo 2841,657 P23,553,025,157 P30,755,866,814 P62,255,866,814 P62,255,866,814 P62,255,865,814 P62,255,814,814,814,814,814,814,814,814,814,814	Issuance of shares by a subsidiary	ı	ı	ı		I		(41,366,805)	ı	ı	ı	ı	1		(41,366,805)	8,987,219,560	8,945,852,755
hares — — — — — — — — — — — — — — — — — — —	Acquismon of non-congoing merest by a subsidiary	1	1	1	1	1	1	1	1	1		1	1		1	120.000.000	120.000.000
P7202841,657 P23.533.025.157 P30,755.866.814 P121.317.360,041 P117784,329.399 P239.101,689,440 P29,573.169,046 (P53.83.92,593) P P (P52.2841,67) P2,641,633 P338,666,662 (P52.844,854,470) P27,641,854,470) P27,641,854,470 P27,844,854,470 P27,844,854,470 P27,844,854,470 P27,844,854,470 P27,844,854,470 P27,844,854,870 P27,843,813.356 P3 P7,202,841,657 P27,856,831,756 P2 P2,641,870,180 P27,851,697 P27,856,813,756 P2 P27,851,870 P27,856,870 P27,850 P27	Increase in subsidiary's treasury shares							(24,295,485)							(24,295,485)	(231,921,908)	(256,217,393)
P7,302,841,657 P23,553,025,157 P30,755,866,814 P66,2285,085,796 P114,084,229,399 P180,3694,415,195 P29,638,831,336 (P673,326,837) P P7,302,841,657 P13,058,476 P13,058,591,509 P29,638,813,336 P39,858,736,897,899 P30,386,829,389 P30,386,829	Balance at December 31, 2018	P7,202,841,657	P23,553,025,157	P30,755,866,814	P121,317,360,041	P117,784,329,399	P239,101,689,440	P29,573,169,046	(P538,392,593)	d.	(P22,647,670,192)	P2,541,653	P338,666,662	(P22,844,854,470)	P276,585,870,830	600,621)	P367,477,860,539
me – 29,496,537,456 – 29,466,537,456 – (69,187,834) 1,864,779,180 – (62,622,169) 96,001,749 30,338,629,205 9,558,917,068 earnings – – 20,770,000,000 3,700,00,000 (2016,795,64) – (2016,795,64) (2016,795,64) (2016,795,64) (4,245,057,809)	Balance at January 1, 2017	P7,202,841,657	P23,553,025,157	₱30,755,866,814	₱66,285,085,796	P114,084,329,399	P180,369,415,195	P29,638,831,336	(P673,326,887)	(P596,224,679)	4	₱10,661,590	P10,298,476	(P1,248,591,500)	P239,515,521,845	P73,268,333,356	P312,783,855,201
(2016,795,64) (2016,795,64) (2016,795,64) (4,245,057,809)	Total comprehensive income Appropriation of retained earnings	1 1	1 1	1 1	29,369,537,456		29,369,537,456	1 1	(629,187,834)	1,864,779,180	1 1	(6,276,428)	(260,223,169)	969,091,749	30,338,629,205	9,558,917,068	39,897,546,273
	Cash dividends (Note 25)	1	1	1	(2,016,795,664)		(2,016,795,664)	ı	ı	ı	ı	1	1	1	(2,016,795,664)	(4,245,057,809)	(6,261,853,473)

e accompanying Notes to Consolidated Financial State

# JG SUMMIT HOLDINGS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

	Year	rs Ended December 3	31
	2019	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	<b>₽</b> 48,037,826,359	₱33,041,291,149	₱45,020,502,999
Adjustments for:			
Depreciation and amortization (Notes 15,16, 18 and 46)	30,012,996,106	20,567,280,014	18,936,739,260
Equity in net earnings of associates and joint ventures			(0.000 = 1 = 0.00
(Note 14)	(13,357,511,170)	(10,181,841,883)	(9,908,717,906)
Interest expense (Note 35)	10,735,461,364	9,377,151,320	7,635,388,645
Provision for (recovery from) impairment losses (Note 34)	(2,144,971,130)	137,853,532	245,210,325
Interest income (Note 27)	(2,096,212,143)	(1,745,547,717)	(1,243,424,967)
Dividend income (Note 28)	(1,348,711,916)	(1,227,572,942)	(1,451,837,755)
Unrealized foreign exchange (gains) losses	(828,657,682)	2,854,338,888	902,717,961
Market valuation losses (gains) on financial assets at fair	(702.005.022)	(02 102 222	(606 406 001)
value through profit or loss (Note 9) Gain on sale of financial assets at fair value through OCI	(703,885,932)	683,102,223 (34,208,528)	(696,406,991)
Loss (gain) on sale and retirement of property, plant and	(277,810,114)	(34,200,320)	
equipment (Note 16)	223,819,896	(37,107,773)	(357,609,567)
Loss (gain) arising from changes in fair value less estimated	223,017,070	(37,107,773)	(337,009,307)
costs to sell of swine stocks (Note 17)	70,184,825	467,471,975	(118,841,072)
Market valuation losses on derivative financial instruments -	70,104,023	407,471,973	(110,041,072)
net (Note 8)	63,352,472	336,784,218	155,230,460
Gain on sale of investment securities at amortized cost	(62,879,198)	550,764,216	(14,747,467)
Gain on retirement and disposal of investment properties	(02,079,190)		(14,/4/,40/)
(Note 15)	(17,356,519)	_	(5,323,947)
Inventory obsolescence and market decline (Note 34)	2,678	7,948,049	2,870,047
Gain on sale of investments in associates and joint ventures	2,070	7,5 10,0 15	2,070,017
(Note 14)	_	(297,544,736)	_
Operating income before changes in working capital accounts	68,305,647,896	53,949,397,789	59,101,750,025
Changes in operating assets and liabilities:	00,000,000,000	,-,-,-,-,	,,,
Decrease (increase) in			
Financial assets at fair value through profit or loss	(231,289,647)	10,357,763,247	1,083,366,574
Derivative assets	(49,787,891)	712,613,827	(139,646,082)
Receivables	(14,128,506,697)	(2,659,365,975)	(20,539,411,718)
Inventories	(4,573,432,766)	(6,160,883,910)	(4,420,618,310)
Biological assets	(27,562,723)	(272,030)	(262,992,645)
Other current assets	3,004,665,848	(15,845,215,858)	(2,917,451,126)
Increase (decrease) in			
Accounts payable and accrued expenses	12,832,086,217	14,830,290,358	18,070,891,006
Unearned revenue	771,081,559	2,060,166,577	908,598,728
Other current liabilities	909,221,590	12,235,065,367	(123,854,705)
Net cash generated from operations	66,812,123,386	69,479,559,392	50,760,631,747
Interest paid	(10,981,560,781)	(9,179,922,623)	(7,484,610,422)
Income taxes paid	(5,346,484,101)	(5,282,816,210)	(6,091,437,965)
Interest received	1,921,379,426	1,622,433,282	1,118,435,799
Net cash provided by operating activities	52,405,457,930	56,639,253,841	38,303,019,159
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of:			
Property, plant and equipment (Notes 16 and 46)	(62,087,888,513)	(56,823,519,232)	(28,120,671,763)
Investment properties (Notes 15 and 46)	(10,060,530,771)	(11,500,194,701)	(15,399,228,857)
Investment securities at amortized cost	(196,260,131)	(796,741,357)	_
Investments in associates and joint ventures (Note 14)	(1,544,789,775)	(3,273,567,354)	(7,402,986,821)
Financial assets at fair value through other comprehensive	(20 0 18 002 180	(15 05 ( 055 205)	
income (Note 10)	(28,047,982,472)	(17,076,977,295)	(202, 452, 255)
Intangible assets (Note 18)	(137,886,422)	(197,000,528)	(282,472,977)
Subsidiaries, net of cash acquired (Notes 14 and 44)	_	(173,995,570)	_

(Forward)

- 2 -

	,	Years Ended Decem	ber 31
	2019	2018	2017
Available-for-sale investments (Note 10)	₽-	₽-	( <del>P</del> 15,996,196,225)
Held-to-maturity investments (Note 10)	_	_	(14,828,885)
Proceeds from sale of business without loss control (Note 44)	7,204,512,000	_	
Dividends received on investments in associates and			
joint ventures (Note 14)	6,866,259,987	5,914,109,460	6,604,286,345
Dividends received (Note 28)	1,348,711,916	1,227,572,942	1,451,837,755
Decrease in the amounts of other noncurrent assets (Note 20)	(1,810,085,103)	(11,147,232,124)	(2,011,128,916)
Proceeds from sale/maturity of:	,		
Financial assets at fair value through other comprehensive			
income	24,243,072,327	2,808,442,571	_
Property, plant and equipment (Note 16)	4,453,351,444	4,783,915,239	8,948,396,503
Investment property	50,004,269	_	22,529,110
Investment securities	1,498,635,579	171,000,000	_
Investment in subsidiary	-	56,079,593	_
Available-for-sale investments	_	_	13,145,035,547
Held-to-maturity investments (Note 10)	_	_	308,928,275
Net cash used in investing activities	(58,220,875,665)	(86,028,108,356)	(38,746,500,909)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net availments (payments) of:			
Short-term debts	85,967,968,788	127,722,440,023	91,848,238,085
Long-term debts	47,449,632,216	62,986,402,288	31,243,531,210
Dividends paid to non-controlling interests (Note 25)	(5,768,961,389)	(5,068,481,993)	(4,245,057,809)
Increase in other noncurrent liabilities (Note 24)	5,114,680,765	7,405,661,745	10,326,258,863
Settlements of:	, , ,		
Short-term debts	(67,145,701,321)	(138,428,074,125)	(108, 257, 955, 312)
Long-term debts (Note 23)	(35,529,183,139)	(37,019,495,036)	(11,710,904,401)
Principal portion of lease liabilities	(6,738,059,926)		
Dividends paid on:	(, , , , ,		
Common shares (Note 25)	(2,650,251,413)	(2,148,852,497)	(2,005,595,664)
Preferred shares (Note 25)	(14,800,000)	(12,000,000)	(11,200,000)
Cash received from non-controlling interest for newly	( , , , ,		( , , , ,
incorporated subsidiary	399,250,000	120,000,000	_
Subsidiary's purchase of treasury shares	(120,584,125)	(256,217,393)	_
Issuance of long-term negotiable certificate of deposit	_		4,182,320,000
Net proceeds from stock rights offering of a subsidiary	_	7,745,852,755	_
Cash received from non-controlling interest for issuance of		, , ,	
shares by a subsidiary	_	1,200,000,000	_
Net cash provided by financing activities	20,963,990,456	24,247,235,767	11,369,634,972
NET INCREASE (DECREASE) IN CASH	- , ,	, ,,,, ,,	, ,,- / <del>-</del>
AND CASH EQUIVALENTS	15,148,572,721	(5,141,618,748)	10,926,153,222
CASH AND CASH EQUIVALENTS AT	,,,	(=,=:-,=:0,, 10)	,,,
BEGINNING OF YEAR	49,194,676,441	54,336,295,189	43,410,141,967
CASH AND CASH EQUIVALENTS AT	.,.,.,	- ,,,,-	-, -,,
END OF YEAR (Note 7)	₱64,343,249,162	₱49,194,676,441	₽54,336,295,189
	- 0 190 1092179102	,,.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,

See accompanying Notes to Consolidated Financial Statements.

146

### JG SUMMIT HOLDINGS, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. Corporate Information

JG Summit Holdings, Inc. (the Parent Company) was incorporated in the Philippines on November 23, 1990 with a corporate term of 50 years from the date of incorporation. On May 8, 2014, the Board of Directors (BOD) of the Parent Company approved its amendment to Article Three of the Amended Articles of Incorporation to change the principal office address of the Parent Company from "Metro Manila, Philippines" to "43rd Floor, Robinsons-Equitable Tower, ADB Avenue corner Poveda Road, Pasig City" in accordance with Securities and Exchange Commission (SEC) Memorandum Circular No. 6, Series of 2014.

The Parent Company, a holding company, is the ultimate parent of the JG Summit Group (the Group). The Group has business interests in branded consumer foods, agro-industrial and commodity food products, real property development, hotels, banking and financial services, telecommunications, petrochemicals, air transportation and power distribution.

The Group conducts business throughout the Philippines, but primarily in and around Metro Manila where it is based. The Group also has branded food businesses in the People's Republic of China, in the Association of Southeast Asian Nations region, New Zealand and Australia and an interest in a property development business in Singapore and People's Republic of China.

The principal activities of the Group are further described in Note 6, Segment Information, to the consolidated financial statements.

### 2. Summary of Significant Accounting Policies

### Basis of Preparation

The accompanying consolidated financial statements of the Group have been prepared on a historical cost basis, except for financial assets at fair value through profit or loss (FVPL), financial assets at fair value through other comprehensive income (FVOCI), and derivative financial instruments that are measured at fair value, and certain biological assets and agricultural produce that are measured at fair value less estimated costs to sell.

The consolidated financial statements of the Group are presented in Philippine peso (₱), the functional currency of the Parent Company. All values are rounded to the nearest peso except when otherwise stated.

A summary of the functional currencies of certain foreign subsidiaries within the Group follows:

	Country of	
	Incorporation	Subsidiaries
		Parent Company
	Cayman Islands	JG Summit Cayman Limited
		JG Summit Philippines, Ltd. and Subsidiaries
	-do-	JG Summit Philippines, Ltd.
3	British Virgin Islands	JGSH Philippines, Limited
	-do-	Telegraph Development, Ltd.
	-do-	Summit Top Investment, Ltd.
		JG Digital Equity Ventures and subsidiary
	Singapore	JG Digital Capital Pte. Ltd.
		(Forward)
Sir	Sir	Incorporation  Cayman Islands  -do- British Virgin Islands -dodo-

	Country of	Functional
Subsidiaries	Incorporation	Currency
URC Group		
Universal Robina (Cayman), Limited	Cayman Islands	US Dollar
URC Philippines, Limited	British Virgin Islands	-do-
URC Asean Brands Co. Ltd.	-do-	-do-
Hong Kong China Foods Co. Ltd.	-do-	-do-
URC International Co., Ltd.	-do-	-do-
URC China Commercial Co. Ltd.	China	Chinese Renminbi
Xiamen Tongan Pacific Food Co., Ltd.	-do-	-do-
Shanghai Peggy Foods Co., Ltd.	-do-	-do-
Guangzhou Peggy Foods Co., Ltd.	-do-	-do-
Jiangsu Acesfood Industrial Co.	-do-	-do-
Shantou SEZ Shanfu Foods Co., Ltd.	-do-	-do-
Shantou Peggy Co., Ltd.	-do-	-do-
URC (Thailand) Co., Ltd.	Thailand	Thai Baht
Siam Pattanasin Co., Ltd.	-do-	-do-
URC Foods (Singapore) Pte. Ltd.	Singapore	Singapore Dollar
Advanson International Pte. Ltd.	-do-	-do-
Acesfood Network Pte. Ltd.	-do-	-do-
Acesfood Holdings Pte. Ltd.	-do-	-do-
Acesfood Distributors Pte. Ltd.	-do-	-do-
PT URC Indonesia	Indonesia	Indonesian Rupiah
URC (Myanmar) Co. Ltd.	Myanmar	Myanmar Kyats
URC Hong Kong Company Limited	China	Hong Kong Dollar
URC Vietnam Co., Ltd.	Vietnam	Vietnam Dong
URC Hanoi Company Limited	-do-	-do-
URC Central Co. Ltd.	-do-	-do-
Ricellent Sdn. Bhd.	Malaysia	Malaysian Ringgit
URC Snack Foods (Malaysia) Sdn. Bhd.	-do-	-do-
URC Oceania Company Ltd.	British Virgin Islands	US Dollar
Uni Snack Holding Company Ltd	Australia	Australian Dollar
Uni Snack Mid Company Ltd	-do-	-do-
URC New Zealand Holding Company Ltd.	New Zealand	New Zealand Dollar
URC New Zealand Finance Company Ltd.	-do-	-do-
Griffin's Foods Limited	-do-	-do-
Nice & Natural Limited	-do-	-do-
URC Australia Holding Company Ltd.	Australia	Australian Dollar
URC Australia Finance Company Ltd.	-do-	-do-
Consolidated Snacks Pty Ltd	-do-	-do-
Yarra Valley Group Holding Pty Ltd.	-do-	-do-
Snack Brands Australia Partnership RLC Group	-do-	-do-
Robinsons (Cayman) Limited	Cayman Islands	US Dollar
RLC Resources Ltd	British Virgin Islands	-do-
Land Century Holdings, Ltd.	China	Hong Kong Dollar
World Century Enterprise Ltd.	-do-	-do-
First Capital Development, Ltd	-do-	-do-
Chengdu Xin Yao Real Estate Development, Co. Ltd	-do-	Chinese Renminbi
Chengua Am Tao Real Estate Development, Co. Eta	-u0-	CHIHOSC ACHIHIHUI

Statement of Compliance
The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).

Basis of Consolidation
The consolidated financial statements include the financial statements of the Parent Company and the following wholly and majority owned subsidiaries:

Subsidiaries	Country of Incorporation	Principal Place of Business	Effective Percentage of Ownership 2019	ercentage ership
Food				
Universal Robina Corporation (URC) and Subsidiaries	Philippines*	8th floor Tera Tower Bridgetowne E. Rodriguez Jr., Ave (C5 Road) Ugong Norte, Quezon City	55.25	55.25
CFC Corporation	-op-	-op-	55.25	55.25
Bio-Resource Power Generation Corporation	-op-	Manjuyod, Negros Oriental	55.25	55.25
Nissin-URC	-op-	CFC Bldg., E. Rodriguez Jr. Ave., Bagong Ilog, Pasig City	28.17**	28.17**
URC Snack Ventures Inc. (formerly, Calbee-URC, Inc.				
(CURCI))	-op-	8th floor Tera Tower Bridgetowne E. Rodriguez Jr., Ave (C5 Road) Ugong Norte, Quezon City	55.25	55.25
URC Beverage Ventures Inc. (formerly, Hunt-URC				
(HURC))	-op-	8th floor Tera Tower Bridgetowne E. Rodriguez Jr., Ave (C5 Road) Ugong Norte, Quezon City	55.25	55.25
URC Philippines, Limited (URCPL)	British	Offshore Incorporations Limited, P.O. Box 957 Offshore Incorporations Centre, Road Town, Tortola,	36 38	30 33
URC International Co. Ltd. (URCICI.) and Subsidiaries	viigiii isiaiius -do-	DITUSH VIIGHI ISTAINAS -do-	55.25	55.25
Universal Robina (Cayman), Ltd. (URCL)	Cayman Islands	Maples and Calder, P.O. Box 309, Ugland House, South Church Street, Grand Cayman, Cayman Islands,	!	j
	•	British West Indies	55.25	55.25
URC China Commercial Co., Ltd.	China	318 Shangcheng Road, Room 1417 Lian You Bldg., Pudong, Shanghai, China	55.25	55.25
An transportation	:		9	•
CP Air Holdings, Inc. (CPAHI) and Subsidiaries	Philippines -do-	2nd Floor, Doña Juanita Marquez Lim Building, Osmeña Boulevard, Cebu City -do-	100.00	100.00
CEBGO. Inc. (CEBGO)	g -op-	AO-08-09 Mezzanine Level. Passenger Terminal Building. Clark International Airport. Clark Freeport	67.64	67.64
	1	Zone, Pampanga		
Real Estate and Hotels				
Robinsons Land Corporation (RLC) and Subsidiaries	Philippines	43rd Floor, Robinsons Equitable Tower, ADB Avenue, Ortigas Center, Pasig City	60.97	60.97
Robinson's Inn, Inc.	-op-	-op-	60.97	60.97
Robinsons Realty and Management Corporation	-op-	43rd Floor, Robinsons Equitable Tower, ADB Avenue, Ortigas Center, Pasig City	60.97	60.97
Robinsons (Cayman) Limited Robinsons Properties Marketing and Management	Cayman Islands	Maples and Calder, P.O. Box 309, Ugland House, South Church Street, Grand Cayman, Cayman Islands	60.97	60.97
Corporation	Philippines	43rd Floor, Robinsons Equitable Tower, ADB Avenue, Artigas Center, Pasig City	60.97	60.97
Manhattan Buildings and Management Corp	-op-	43rd Floor, Robinsons Equitable Tower, ADB Avenue, Artigas Center, Pasig City	60.97	26.09
Altus Angeles, Inc. Altus Property Ventures. Inc. (formerly Altus San Nicolas	-op-	McArthur Highway, Balisage, Angeles City, Pampanga	31.09**	31.09**
Corporation) (APVI)	-op-	Bogy. 1 San Francisco, San Nicolas, I locos Norte	1 200	60.97
GO HOLEIS DAVAO, INC. RLC Resources Ltd	-do- British Virgin	Lanang, Davao City	31.09	31.09
	Islands	British Virgin Islands	60.97	60.97

Effective Percentage of Ownership 2019	60.97 60.97	60.97	60.97	42.68	60.97	I	100.00	00 09	00.09		I	I	100 00	100.00		100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Effective of Ow 2019	60.97	60.97	60.97	42.68	60.97	60.97	100.00 $100.00$	00 09	60.00		60.97	45.17**	100 00	100.00		100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00
Principal Place of Business	Hong Kong Hong Kong	Hong Kong	China	Philippines	rnnippines Philippines	Philippines	Ground Floor, Cybergate Tower 1, EDSA corner, Pioneer Street, Mandaluyong City 43rd Floor, Robinsons Equitable Tower, ADB Avenue, Ortigas Center, Pasig City	17th floor Galleria Comorate Center FDSA corner Ortices Avenue Onezon City	Rizal Street, Barangay Sagpon, Albay, Legazpi City		Bogy. 1 San Francisco, San Nicolas, I locos Norte	42nd Floor, Robinsons Equitable Tower, ADB Avenue corner Poveda Road, Ortigas Center, Pasig City	20th Floor Galleria Cornorate Center FDSA Onezon City	168 Tagore Lane Singapore		40th Floor, Robinsons-Equitable Tower, ADB Avenue corner Poveda Road, Ortigas Center, Pasig City	-op-		-op-	Offshore Incorporations Limited, P.O. Box 93 / Offshore Incorporations Centre, Koad Lown, Lortola, British Virgin Islands	-op-	-0p-	34th Floor, Robinsons Equitable Tower, ADB Avenue, Ortigas Center, Pasig City 43rd Floor Robinsons Equitable Tower, ADB avenue, Corner Poweds Road, Pasis City	Ground floor Cybergate Tower 1 Edsa cor Pioneer St. Mandaluyong City
Country of Incorporation	China China	China	China	Philippines	Philippines	Philippines	Philippines -do-	ģ	op-		-op-	-op-	ę	Singapore		Philippines	op-	Cayman Islands	-op-	British Virgin Islands	-op-	-op-	Philippines	op-
Subsidiaries	Land Century Holdings, Ltd. World Century Enterprise Ltd.	First Capital Development, Ltd Chengdu Xin Yao Real Estate Development Co.	Ltd.	Bacoor R and F Land Corporation (BRFLC)	Bonnacio Property ventures, inc. Altus Mall Ventures. Inc.	RLGB Land Corporation (RLGB) Petrochemicals	JG Summit Petrochemical Corporation (JGSPC) JG Summit Olefins Corporation (JGSOC)	Banking Robinsons Bank Cornoration (RBC) and a Subsidiany	Legazpi Savings Bank, Inc. (LSB)	Supplementary Businesses Alms Property Ventures Inc. (formerly Alms San Nicolas	Corporation) (APVI)	Digital Analytics Ventures, Inc. (DAVI)	JG Digital Equity Ventures, Inc. (formerly Express Holdings, Inc. or EHD) and Subsidiary (IG DEV)	JG Digital Capital Pte. Ltd (JDCPL)	JG Summit Capital Services Corp. (JGSCSC)	and Subsidiaries  IG Summit Canital Markate Cornoration (IGSMC)	Summit Internet Investments, Inc.	JG Summit Cayman, Ltd. (JGSCL)	JG Summit Philippines Ltd. (JGSPL) and Subsidiaries	JGSH Philippines, Limited	Telegraph Developments, Ltd.	Summit Top Investments, Ltd.	Unicon Insurance Brokers Corporation (UIBC) IG Summit Infrastructure Holdings Comparation	Merbau Corporation

- 5 -

Subsidiaries         Country of Incorporation         Principal Place of Business         Principal Place of Business         2019         2018           Batangas Agro-Industrial Development         -do-         5th Floor Citibank Center, Makati         100.00         100.00           Corporation (BAID) and Subsidiaries         -do-         Citibank Center, Paseo de Roxas, Makati         100.00         100.00           Fruits of the East, Inc.         -do-         -do-         5th Floor Citibank Center, Makati         100.00         100.00           King Leader Philippines, Inc.         -do-         -do-         -do-         -do-           Iropical Aqua Resources         -do-         -do-         -do-           United Philippines Oil Trading, Inc.         -do-         -do-           Samar Commodities Trading and Industrial Corporation         -do-         -do-				LIECTIVE	Lifective relicentage
ries         -do-         5th Floor Citibank Center, Makati         Principal Place of Business         2019           clos         -do-         Citibank Center, Paseo de Roxas, Makati         100.00           Corporation         -do-         -do-           -do-         -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-		Country of		of Owr	nership
cies       -do-       5th Floor Citibank Center, Makati       100.00         Corporation       -do-       -do-       100.00         -do-       5th Floor Citibank Center, Makati       100.00         -do-       -do-       -do-         -do-       -do-       -do-         -do-       -do-       -do-         -do-       -do-       -do-         In00.00       -do-       -do-         In00.00       -do-       -do-	Subsidiaries	Incorporation	Principal Place of Business	2019	2018
s         -do-         5th Floor Citibank Center, Makati         100.00           rporation         -do-         Citibank Center, Paseo de Roxas, Makati         100.00           rporation         -do-         5th Floor Citibank Center, Makati         100.00           -do-         -do-         -do-           -do-         -do-         -do-           -do-         -do-         -do-           100.00         100.00	Batangas Agro-Industrial Development				
-do-         Citibank Center, Paseo de Roxas, Makati         100.00           rporation         -do-         -do-           -do-         5th Floor Citibank Center, Makati         100.00           -do-         -do-           -do-         -do-           -do-         -do-           -do-         -do-           100.00           100.00	Corporation (BAID) and Subsidiaries	-op-	5th Floor Citibank Center, Makati	100.00	100.00
rporation         -do-         -do-         100.00           -do-         5th Floor Citibank Center, Makati         100.00           -do-         -do-         -do-           -do-         -do-         -do-           -do-         -do-         -do-           100.00         100.00	Fruits of the East, Inc.	-op-	Citibank Center, Paseo de Roxas, Makati	100.00	100.00
-do-       5th Floor Citibank Center, Makati       100.00         -do-       -do-         -do-       -do-         -do-       -do-         -do-       -do-         100.00	Hometel Integrated Management Corporation	-op-	-op-	100.00	100.00
-dodo- 100.00 -dodo- 100.00 -dododo- 100.00	King Leader Philippines, Inc.	-op-	5th Floor Citibank Center, Makati	100.00	100.00
-dodo- 100.00 100.00 -dododo- 100.00	Tropical Aqua Resources	-op-	-op-	100.00	100.00
100.00 rdo -do -do -do -do -do -do -do -do -do -	United Philippines Oil Trading, Inc.	-op-	-op-	100.00	100.00
	Samar Commodities Trading and Industrial Corporation	-op-	-op-	100.00	100.00

Tropical Aqua Resources

United Philippines Oil Trading, Inc.

-doSamar Commodities Trading and Industrial Corporation

\* Certain subsidiaries are located in other countries, such as China, Malaysia, Si

\*\* These are majority-owned subsidiaries of the Parent Company's directly-owned

- 6 -

Transfer of direct control over APVI

On July 31, 2019, RLC declared its 93.89% stake in APVI as property dividends in favor of its registered shareholders. As a result, the Parent Company now has direct control over APVI. However, this has no impact in the consolidated financial statements.

### Incorporation of DAVI

On December 4, 2018, the Group, through its majority-owned subsidiaries CAI and RLC and wholly-owned subsidiary JG DEV and in partnership with Robinsons Retail Holdings, Inc. (RRHI), launched DAVI, the conglomerate's data services firm.

The Group controls an investee if and only if the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
- The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

PFRS 10, prescribes guidance on the consolidation of SPE. Under PFRS 10, special purpose entities (SPE) should be consolidated when the substance of the relationship between the company and the SPE indicates that the SPE is controlled by the company. Control over an entity may exist when one entity is exposed, or has the rights to variable returns from its involvement with the SPE and has the ability to affect those returns through its power over the SPE. In accordance with PFRS 10, the Group's consolidated financial statements include the accounts of SPEs namely: Boracay Leasing Limited (BLL), Surigao Leasing Limited (SLL), Panatag One Aircraft Leasing Limited (POALL), Panatag Two Aircraft Leasing Limited (PTALL), Panatag Three Aircraft Leasing Limited (PTHALL), Summit C Aircraft Leasing Limited (SCALL), Tikgi One Aviation Designated Activity Company (TOADAC), Summit D Aircraft Leasing Limited (SDALL) and CAI Limited (CL). BLL, SLL, POALL, PTALL and PTHALL are SPEs in which the Parent Company does not have equity interest. BLL, SLL, POALL, PTALL, PTHALL, SCALL, TOADAC, SDALL and CL acquired the passenger aircraft for lease to CAI under finance lease arrangements and funded the acquisitions through long-term debt. In April 2018, Cebu Aircraft Leasing Limited (CALL) and Sharp Aircraft Leasing Limited (SALL) were dissolved due to the sale of aircraft to third parties.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used in line with those used by the Group.

- 7 -

All intragroup transactions, balances, income and expenses are eliminated in the consolidation.

Non-controlling interests in the net assets of consolidated subsidiaries are identified separately from the Group's equity therein. The interest of non-controlling shareholders may be initially measured at fair value or at the non-controlling interest's proportionate share of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, non-controlling interests consist of the amount attributed to such interests at initial recognition and the non-controlling interest's share of changes in equity since the date of the combination.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the Group.

If the Group loses control over a subsidiary, it:

- derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- derecognizes the carrying amount of any non-controlling interest;
- derecognizes the related other comprehensive income recorded in equity and recycles the same to profit or loss or retained earnings;
- recognizes the fair value of the consideration received;
- recognizes the fair value of any investment retained; and
- recognizes any surplus or deficit in profit or loss in the consolidated statement of comprehensive income.

### **Business Combinations**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree. Acquisition-related costs are recognized in profit or loss in the consolidated statement of comprehensive income as incurred.

Where appropriate, the cost of acquisition includes any asset or liability resulting from a contingent consideration arrangement, measured at its acquisition-date fair value. Subsequent changes in such fair values are adjusted against the cost of acquisition where they qualify as measurement period adjustments. All other subsequent changes in the fair value of contingent consideration classified as an asset or liability are accounted for in accordance with relevant PFRS. Changes in the fair value of contingent consideration classified as equity are not recognized.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for the accounting is incomplete. Those provisional amounts are adjusted during the measurement period, or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed as of the acquisition date that if known, would have affected the amounts recognized as of that date. The measurement period is the period from the date of acquisition to the date the Group receives complete information about facts and circumstances that existed as of the acquisition date and is subject to a maximum period of one year.

- 8 -

If the business combination is achieved in stages, the Group's previously-held interests in the acquired entity are remeasured to fair value at the acquisition date (the date the Group attains control) and the resulting gain or loss, if any, is recognized in profit or loss in the consolidated statement of comprehensive income. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognized in other comprehensive income are reclassified to profit or loss in the consolidated statement of comprehensive income, where such treatment would be appropriate if that interest were disposed of.

### Goodwill

Goodwill arising on the acquisition of a subsidiary is recognized as an asset at the date the control is acquired (the acquisition date). Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the acquirer's previously-held interest, if any, in the entity over the net fair value of the identifiable net assets recognized.

If after reassessment, the Group's interest in the net fair value of the acquiree's identifiable net assets exceeds the sum of consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the acquirer's previously-held equity interest, if any, the excess is recognized immediately in profit or loss in the consolidated statement of comprehensive income as a bargain purchase gain.

Goodwill is not amortized, but is reviewed for impairment at least annually. Any impairment loss is recognized immediately in profit or loss and is not subsequently reversed.

On disposal of a subsidiary, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

### Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of new standards and amendments effective as of January 1, 2019. The Group did not early adopt any other standard, interpretation or amendment that has been issued but is not yet effective.

### • PFRS 16, *Leases*

In 2019, the Group adopted PFRS 16 which sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under PAS 17, Leases. The standard includes two recognition exemptions for lessees – lease of "low-value" assets and short term leases (i.e., leases with a term of 12 months or less). At the commencement date, a lessee will recognize a liability to make lease payments (i.e., lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., right-of-use or ROU asset). Lessees are required to separately recognize the interest expense on the lease liability and the depreciation expense on the ROU asset. Upon occurrence of certain events (e.g., a change in the lease term, a change in the future lease payments resulting from a change in an index or rate used to determine those payments), lessees are required to remeasure the lease liability and recognize the remeasurement as an adjustment to the ROU asset. Lessor accounting under PFRS 16 is substantially unchanged in comparison to the accounting under PAS 17 and related interpretations.

In the adoption of PFRS 16, the Group has chosen to apply the modified retrospective approach with the cumulative effect of initially applying the standard recognized at the date of initial application, January 1, 2019. Therefore, the comparative information was not restated and continues to be reported under PAS 17 and related interpretations. In using the modified

- 9 -

retrospective approach, the Group has availed of the following practical expedients provided under the standard:

- PFRS 16 was not applied to leases for which the lease term is within 12 months from the date of initial application;
- The Group has relied on its assessment of whether leases are onerous immediately before the date of initial application;
- Hindsight was used in determining the lease term for those contracts containing options to extend or terminate the lease; and
- A single discount rate was used to a portfolio of leases with reasonably similar characteristics.

The Group has also elected to apply the standard to contracts that were previously identified as leases applying PAS 17 and Philippine Interpretation IFRIC 4, *Determining whether an Arrangement contains a Lease*. The Group therefore did not apply PFRS 16 to contracts that were not previously identified as containing a lease applying PAS 17 and IFRIC 4.

As comparative information is not restated, the Group is not required to provide a third statement of financial position at the beginning of the earliest comparative period in accordance with PAS 1, *Presentation of Financial Statements*.

The impact on the Group's consolidated statement of financial position as at January 1, 2019 upon the adoption of PFRS 16 are as follows (in thousands):

	Under previous PFRSs	Adjustments	Under PFRS 16
ASSETS			
Other current assets	₱32,702,784	( <del>P</del> 32,702,784)	₽_
Investment properties	29,922,064	(29,922,064)	_
Right-of-use assets	_	18,599,339,564	18,599,339,564
Other noncurrent assets	376,279,927	(376,279,927)	_
	₱438,904,775	₱18,160,434,789	₱18,599,339,564
LIABILTIES AND EQUITY Accounts payable and other accrued			
expenses	₱1,690,224,055	( <del>P</del> 1,690,224,055)	₽_
Lease liabilities*	_	19,279,144,855	19,279,144,855
Deferred tax liabilities - net	_	183,525,290	183,525,290
Retained earnings	_	236,556,710	236,556,710
Non-controlling interest	_	151,431,989	151,431,989
	₱1,690,224,055	₱18,160,434,789	₱19,850,658,844

<sup>\*</sup>Presented within "Other noncurrent liabilities" account in the consolidated statement of financial position

The Group has leases for various items such as land, office spaces, commercial and residential properties, passenger aircraft and flight equipment, vehicles and other equipment. Before the adoption of PFRS 16, the Group classified each of its leases (as lessee) at the inception date as either a finance lease or operating lease. A lease was classified as a finance lease if it transferred substantially all of the risks and rewards incidental to ownership of the leased asset to the Group; otherwise it was classified as an operating lease. Finance leases were capitalized at the commencement date at the inception date fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments were apportioned between interest (i.e., recognized as finance costs) and reduction of the lease liability. In an operating lease, the leased asset was not capitalized and the leased payments were recognized as rent expense in the consolidated statement of comprehensive income on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognized under "Other current assets" and "Accounts payable and accrued expenses" accounts in the consolidated statement of financial position.

- 10 -

Upon adoption of PFRS 16, the Group applied a single recognition and measurement approach for all leases (as lessee), except for short-term leases and leases of low-valued assets. The standard provides specific transition requirements and practical expedients, which have been applied by the Group.

### Leases previously classified as finance leases

At the date of initial application, the Group did not change the carrying amounts of recognized assets and liabilities for leases previously classified as finance leases under PAS 17 because they equal the amount of ROU assets and lease liabilities to be recognized under PFRS 16. Subsequent to January 1, 2019, the requirements of PFRS 16 have been applied to these leases.

### Leases previously classified as operating leases

The Group recognized ROU assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases and leases of low-value assets. The ROU assets for most leases were recognized based on the amount equal to the lease liabilities adjusted for any previously recognized prepaid rent or accrued rent. In some leases, ROU assets were recognized based on the carrying amount as if the standard has always been applied since the commencement date but discounted using the incremental borrowing rate at the date of initial application. Lease liabilities were recognized based on the present value of the remaining lease payments discounted using the lessee's incremental borrowing rate at the date of initial application.

Based on the foregoing, the Group recognized ROU assets of ₱18.6 billion and lease liabilities of ₱19.3 billion as at January 1, 2019, and ROU assets of ₱20.5 billion and lease liabilities of ₱21.1 billion, comprised of noncurrent portion of ₱15.3 billion and current portion of ₱5.8 billion, as at December 31, 2019.

The lease liabilities as at January 1, 2019 as can be reconciled to the opening lease commitments as at December 31, 2018 follows:

Operating lease commitments as at December 31, 2018	<b>₽</b> 51,541,861,700
Weighted average incremental borrowing rate at January 1, 2019	2.12%-7.99%
Discounted operating lease commitments at January 1, 2019	33,138,324,414
Less: Commitments relating to short term leases	14,068,542,596
Add: Payments in optional extension periods not recognized at	
December 31, 2018	209,363,037
Lease liabilities as at January 1, 2019	₱19,279,144,855

• Philippine Interpretations Committee issued PIC Q&A 2019-3, *Revenue Recognition Guidance for Sugar Millers* 

With the effectivity of PFRS 15 on January 1, 2018, the Financial Reporting Standards Council (FRSC), Philippine Interpretations Committee (PIC) issued PIC Q&A 2019-3, Revenue Recognition Guidance for Sugar Millers, to assist the companies operating in the sugar industry in the adoption of PFRS 15. The interpretation states that a miller recognize revenue arising from its sugar milling operation under either output sharing agreement (OSA) or cane purchase agreement (CPA), and that providing free-period storage constitutes a separate performance obligation in the case of OSA.

In response to concerns raised by the sugar industry on the implementation and adoption of the PIC Q&A, the SEC issued MC No. 6 on April 4, 2019, deferring the application of the following provisions of the above-mentioned PIC Q&As for a period of one (1) year.

- 11 -

The Group availed of the deferral of adoption of the above specific provisions. Effective January 1, 2019, the Group adopted PIC Q&A No. 2019-3 using modified retrospective approach. Under this approach, the standard can be applied either to all contracts at the date of initial application or only to contracts that are not completed as of this date. The Group elected to apply the standard to all contracts that are not completed as at December 31, 2018. The Group had assessed that the impact of the adoption on the January 1, 2018 financial statements is not significant to the consolidated financial statements taken as a whole. Accordingly, no adjustments were made in the January 1, 2018 opening balance. As of December 31, 2019, the Group now is in full compliance with PFRS 15 with its sugar business adopting the said standard, both under OSA and CPA.

Set out below are the amounts by which each financial statement line item is affected as at January 1, 2019. The adoption of PFRS 15 did not have an impact on the Group's other comprehensive income nor on its operating, investing and financing cash flows at January 1, 2019. Impact in beginning balance of retained earnings and non-controlling interests amounted to \$\mathbb{P}14.3\$ million and \$\mathbb{P}11.6\$ million, respectively.

Group's statement of comprehensive income for the year ended December 31, 2019

	<b>Before Adoption</b>	Adjustment	<b>After Adoption</b>
Sale of goods and services - Foods	₱133,245,422,149	₱929,105,430	₱134,174,527,579
Cost of sales	122,074,707,670	902,585,817	122,977,293,487

Group's statement of financial position as of December 31, 2019

	Before Adoption	Adjustment	After Adoption
Inventories	₱68,487,356,895	₱26,519,614	₱ 68,513,876,509
Deferred tax asset*	2,470,481,730	(7,955,884)	2,462,525,846

<sup>\*</sup>Presented within "Other noncurrent assets" account in the consolidated statement of financial position

The nature of the adjustment as at January 1, 2019 and the reasons for the significant changes in the consolidated statement of income for the year ended December 31, 2019 as presented in the above table are described below:

a) The Group has determined that all contracts under PAS 18 qualify as contracts under PFRS 15. Under PAS 18, milling contracts entered into by the Group with the planters for the conversion of the planters' sugar cane into raw sugar through OSA is not considered as a revenue contract, but is now within the scope of PFRS 15. Planters are considered customers under this arrangement and the Group provides services to the planters in the form of conversion processes of sugar cane to raw sugar.

Other than the sale of goods and services, providing free-period storage is identified as a separate performance obligation for the planters' share under OSA, stored at the Group's warehouse.

The adoption of the following pronouncements did not have any significant impact on the Group's financial position or performance:

156 — 157

- 12 -

• Amendments to PFRS 9, Prepayment Features with Negative Compensation

Under PFRS 9, a debt instrument can be measured at amortized cost or at fair value through other comprehensive income, provided that the contractual cash flows are 'solely payments of principal and interest on the principal amount outstanding' (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to PFRS 9 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract.

• Amendments to PAS 19, Plant Amendment, Curtailment or Settlement

The amendments to PAS 19 address the accounting when a plan amendment, curtailment or settlement occurs during a reporting period. The amendments specify that when a plan amendment, curtailment or settlement occurs during the annual reporting period, an entity is required to determine the current service cost for the remainder of the period after the plan amendment, curtailment or settlement, using the actuarial assumptions used to remeasure the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event. An entity is also required to determine the net interest for the remainder of the period after the plan amendment, curtailment or settlement using the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event, and the discount rate used to remeasure that net defined benefit liability (asset).

• Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures

The amendments to PAS 28 clarify that entities should apply PFRS 9, *Financial Instruments* to long-term interests in an associate or joint venture to which the equity method but that, in substance, form part of the net investment in the associate or joint venture (long-term interests). This clarification is relevant because it implies that the expected credit loss model in PFRS 9 applies to such long-term interests. The amendments also clarified that, in applying PFRS 9, an entity does not take account of any losses of the associate or joint venture, or any impairment losses on the net investment, recognised as adjustments to the net investment in the associate or joint venture that arise from applying PAS 28.

• Philippine Interpretation IFRIC-23, *Uncertainty over Income Tax Treatments* 

The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12 and does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

The Group is required to determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments and use the approach that better predicts

- 13 -

the resolution of the uncertainty. The Group shall assume that the taxation authority will examine amounts that it has a right to examine and have full knowledge of all related information when making those examinations. If an entity concludes that it is not probable that the taxation authority will accept an uncertain tax treatment, it shall reflect the effect of the uncertainty for each uncertain tax treatment using the method the entity expects to better predict the resolution of the uncertainty.

Upon adoption of the Interpretation, the Group has assessed whether it has any uncertain tax position. The Group applies significant judgement in identifying uncertainties over its income tax treatments. Since the Group operates in a complex and regulated environment, it assessed whether the Interpretation had an impact on its consolidated financial statement. The Group determined, based on its assessment, in consultation with its tax counsel, that it is probable that its uncertain income tax treatments (including those for the subsidiaries) will be accepted by the taxation authorities. Accordingly, the interpretation did not have a significant impact on the consolidated financial statements of the Group.

- Annual Improvements to PFRSs 2015-2017 Cycle
  - Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation

The amendments clarify that, when an entity obtains control of a business that is a joint operation, it applies the requirements for a business combination achieved in stages, including remeasuring previously held interests in the assets and liabilities of the joint operation at fair value. In doing so, the acquirer remeasures its entire previously held interest in the joint operation.

A party that participates in, but does not have joint control of, a joint operation might obtain joint control of the joint operation in which the activity of the joint operation constitutes a business as defined in PFRS 3. The amendments clarify that the previously held interests in that joint operation are not remeasured.

- Amendments to PAS 12, Income Tax Consequences of Payments on Financial Instruments Classified as Equity
  - The amendments clarify that the income tax consequences of dividends are linked more directly to past transactions or events that generated distributable profits than to distributions to owners. Therefore, an entity recognizes the income tax consequences of dividends in the consolidated statement of comprehensive income or equity according to where the entity originally recognized those past transactions or events.
- Amendments to PAS 23, *Borrowing Costs, Borrowing Costs Eligible for Capitalization*The amendments clarify that an entity treats as part of general borrowings any borrowing originally made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for its intended use or sale are complete.

An entity applies those amendments to borrowing costs incurred on or after the beginning of the annual reporting period in which the entity first applies those amendments.

### **Significant Accounting Policies**

### Fair Value Measurement

For measurement and disclosure purposes, the Group determines the fair value of an asset or liability at initial measurement or at each statement of financial position date. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market

- 14 -

participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

### Foreign Currency Translation

The Group's consolidated financial statements are presented in Philippine peso, which is also the Parent Company's functional currency. Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency.

### Transactions and balances

Transactions in foreign currencies are initially recorded by the Group's entities in their respective functional currencies at the foreign exchange rates prevailing at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated using the closing foreign exchange rate prevailing at the reporting date. All differences are charged to profit or loss in the consolidated statement of comprehensive income. Tax charges and credits attributable to exchange differences on those borrowings are also dealt with in statement of income.

Nonmonetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rate as at the dates of initial transactions. Nonmonetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

### Group companies

As of reporting date, the assets and liabilities of foreign subsidiaries, with functional currencies other than the functional currency of the Parent Company, are translated into the presentation currency of the Group using the closing foreign exchange rate prevailing at the reporting date, and their respective income and expenses are translated at the monthly weighted average exchange rates for the year. The exchange differences arising on the translation are recognized in other comprehensive income. On disposal of a foreign operation, the component of other comprehensive income relating to that particular foreign operation shall be recognized in profit or loss.

- 15 -

### Cash and Cash Equivalents

Cash represents cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from the dates of placement, and that are subject to an insignificant risk of changes in value.

### Financial Instruments – Classification and Measurement

Initial recognition and measurement of financial assets

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, fair value through other comprehensive income (OCI), and fair value through profit or loss.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under PFRS 15.

Where the transaction price in a non-active market is different from the fair value from other observable current market transactions in the same instrument or computed based on valuation technique whose variables include only data from observable markets, the Group recognizes the difference between the transaction price and the fair value (a 'Day 1' difference) in the statement of comprehensive income unless it qualifies for recognition as some other type of asset or liability. In cases where fair value is determined using data which are not observable from the market, the difference between the transaction price and the model value is only recognized in the statement of comprehensive income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the amount of 'Day 1' difference.

### Contractual cash flows characteristics

If the financial asset is held within a business model whose objective is to hold assets to collect contractual cash flows or within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets, the Group assesses whether the cash flows from the financial asset represent solely payments of principal and interest (SPPI) on the principal amount outstanding. Instruments that do not pass this test are automatically classified at fair value through profit or loss. In making this assessment, the Group determines whether the contractual cash flows are consistent with a basic lending arrangement, i.e., interest includes consideration only for the time value of money, credit risk and other basic lending risks and costs associated with holding the financial asset for a particular period of time.

### Business model

The Group's business model is determined at a level that reflects how groups of financial assets are managed together to achieve a particular business objective. The Group's business model does not depend on management's intentions for an individual instrument, rather it refers to how it manages its financial assets in order to generate cash flows. The Group's business model determines whether cash flows will result from collecting contractual cash flows, selling financial assets or both. Relevant factors considered by the Group in determining the business model for a group of financial assets include how the performance of the portfolio and the financial assets held within that portfolio are evaluated and reported to the Group's key management personnel, the risks that affect the performance of the portfolio (and the financial assets held within that portfolio) and how these risks are managed and how managers of the business are compensated.

- 16 -

Subsequent measurement of financial assets

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments);
- Financial assets at fair value through OCI with recycling of cumulative gains and losses (debt instruments):
- Financial assets designated at fair value through OCI with no recycling of cumulative gains and losses upon derecognition (equity instruments); and
- Financial assets at fair value through profit or loss.

### Investment securities at amortized cost

A debt financial asset is measured at amortized cost if (i) it is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows and (ii) the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding. These financial assets are initially recognized at fair value plus directly attributable transaction costs and subsequently measured at amortized cost using the Effective Interest Rate (EIR) method, less any impairment in value. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the EIR. The amortization is included in 'Interest income' in the consolidated statement of comprehensive income and is calculated by applying the EIR to the gross carrying amount of the financial asset, except for (i) purchased or originated credit-impaired financial assets and (ii) financial assets that have subsequently become credit-impaired, where, in both cases, the EIR is applied to the amortized cost of the financial asset. Losses arising from impairment are recognized in 'Impairment losses' in the consolidated statement of comprehensive income.

### Financial assets at fair value through other comprehensive income (FVOCI)

Financial assets at FVOCI include debt and equity securities. After initial measurement, investment securities at AFVOCI are subsequently measured at fair value. The unrealized gains and losses arising from the fair valuation of financial assets at FVOCI are excluded, net of tax as applicable, from the reported earnings and are included in the statements of comprehensive income as 'Fair value reserves on financial assets at FVOCI.'

Debt securities at FVOCI are those that meet both of the following conditions: (i) the asset is held within a business model whose objective is to hold the financial assets in order to both collect contractual cash flows and sell financial assets; and (ii) the contractual terms of the financial asset give rise on specified dates to cash flows that are SPPI on the outstanding principal amount. The effective yield component of debt securities at FVOCI, as well as the impact of restatements on foreign currency-denominated debt securities at FVOCI, is reported in the consolidated statements of comprehensive income. Interest earned on holding debt securities at debt securities at FVOCI are reported as interest income using the effective interest method. When the debt securities at FVOCI are disposed of, the cumulative gain or loss previously recognized in the consolidated statements of comprehensive income is recognized in profit or loss. The expected credit losses (ECL) arising from impairment of such investments are recognized in OCI with a corresponding charge to 'Impairment losses and others' in the consolidated statements of comprehensive income.

Equity securities designated at FVOCI are those that the Group made an irrevocable election to present in OCI the subsequent changes in fair value. Dividends earned on holding equity securities at FVOCI are recognized in the consolidated statements of comprehensive income as 'Dividend income' when the right of the payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the instrument, in which case, such gains are recorded in OCI. Gains and losses on disposal of these equity securities are never recycled to profit or loss, but the cumulative gain or loss previously recognized in the statements of comprehensive income is reclassified to 'Retained earnings' or any other appropriate equity account upon disposal. Equity securities at FVOCI

- 17 -

are not subject to impairment assessment.

### Financial assets at fair value through profit or loss (FVTPL)

Financial assets are measured at FVTPL unless these are measured at amortized cost or at FVOCI. Included in this classification are equity and debt investments held for trading and debt instruments with contractual terms that do not represent solely payments of principal and interest. Financial assets held at FVTPL are initially recognized at fair value, with transaction costs recognized in the statement of income as incurred. Subsequently, they are measured at fair value and any gains or losses are recognized in the consolidated statement of comprehensive income.

Additionally, even if the asset meets the amortized cost or the FVOCI criteria, the Group may choose at initial recognition to designate the financial asset at FVTPL if doing so eliminates or significantly reduces a measurement or recognition inconsistency (an accounting mismatch) that would otherwise arise from measuring financial assets on a different basis.

Trading gains or losses are calculated based on the results arising from trading activities of the Group, including all gains and losses from changes in fair value for financial assets and financial liabilities at FVTPL, and the gains or losses from disposal of debt instruments classified as FVOCI and investments securities at amortized cost.

### Derecognition of financial assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired, or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset

When the Group has transferred its rights to receive cash flows from an asset or has entered into a 'pass-through' arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

### Initial recognition and measurement of financial liabilities

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, derivatives designated as hedging instruments in an effective hedge, or other financial liabilities. All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

162 \_\_\_\_\_\_\_ 163

- 18 -

Subsequent measurement of financial liabilities

The measurement of financial liabilities depends on their classification, as described below:

### Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss.

Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by PFRS 9. Separated embedded derivatives are also classified as held for trading unless they are designated as effective hedging instruments.

Gains or losses on liabilities held for trading are recognized in the consolidated statement of comprehensive income. Financial liabilities designated upon initial recognition at fair value through profit or loss are designated at the initial date of recognition, and only if the criteria in PFRS 9 are satisfied. The Group has not designated any financial liability as at fair value through profit or loss.

### Other financial liabilities

This category pertains to the Group's interest-bearing loans and borrowing and payables. After initial recognition, these other financial liabilities are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the consolidated statement of comprehensive income.

### Derecognition of financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the consolidated statement of comprehensive income.

### Reclassifications of financial instruments

The Group reclassifies its financial assets when, and only when, there is a change in the business model for managing the financial assets. Reclassifications shall be applied prospectively by the Group and any previously recognized gains, losses or interest shall not be restated. The Group does not reclassify its financial liabilities.

### Impairment of Financial Assets

Policies applicable beginning January 1, 2018

The Group recognizes an allowance for expected credit losses (ECLs) for all debt instruments not classified as FVTPL. ECLs represent credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

- 19 -

### Incurred loss versus expected credit loss methodology

The impairment requirements under PAS 39 (incurred loss model) are significantly different from those under PFRS 9 (expected loss model). Under the incurred loss model, loan and investment assets are regarded as impaired if there is no longer reasonable assurance that the future cash flows related to them will be either collected in their entirety or when due. Under the expected loss methodology, impairment is more forward-looking, in that a credit event (or impairment 'trigger') no longer has to occur before credit losses are recognized. ECL represents credit losses that reflect an unbiased and probability-weighted amount which is determined by evaluating a range of possible outcomes, the time value of money and reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. ECL allowances will be measured at amounts equal to either (i) 12-month ECL or (ii) lifetime ECL for those financial instruments which have experienced a significant increase in credit risk (SICR) since initial recognition (General Approach). The 12-month ECL is the portion of lifetime ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date. Lifetime ECL are credit losses that results from all possible default events over the expected life of a financial instrument.

### Staging assessment

PFRS 9 establishes a three-stage approach for impairment of financial assets, based on whether there has been a significant deterioration in the credit risk of a financial asset. These three stages then determine the amount of impairment to be recognized.

### For non-credit-impaired financial instruments:

- Stage 1 is comprised of all financial instruments which have not experienced a significant increase in credit risk (SICR) since initial recognition or is considered of low credit risk as of the reporting date. The Group recognizes a 12-month ECL for Stage 1 financial instruments. The 12-month ECL is the portion of lifetime ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date.
- Stage 2 is comprised of all financial instruments which have experienced a SICR since initial recognition. The Group recognizes a lifetime ECL for Stage 2 financial instruments. Lifetime ECL are credit losses that results from all possible default events over the expected life of a financial instrument.

### For credit-impaired financial instruments:

• Stage 3 is comprised of all financial assets that have objective evidence of impairment as a result of one or more loss events that have occurred after initial recognition with a negative impact on the estimated future cash flows of a loan or a portfolio of loans. The Group recognizes a lifetime ECL for Stage 3 financial instruments.

### Definition of "default" and "restored"

The Group eventually classifies a financial instrument as in default when it is credit impaired, or becomes past due on its contractual payments for more than 90 days. As part of a qualitative assessment of whether a customer is in default, the Group considers a variety of instances that may indicate unlikeliness to pay. In certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual amounts in full before taking into account any credit enhancements held by the Group. When such events occur, the Group carefully considers whether the event should result in treating the customer as defaulted.

An instrument is considered to be no longer in default (i.e. restored) if there is sufficient evidence to support that full collection is probable and payments are received for at least six months.

- 20 -

### Credit risk at initial recognition

The Group uses internal credit assessment and approvals at various levels to determine the credit risk of exposures at initial recognition. Assessment can be quantitative or qualitative and depends on the materiality of the facility or the complexity of the portfolio to be assessed.

### Significant increase in credit risk

The assessment of whether there has been a significant increase in credit risk is based on an increase in the probability of a default occurring since initial recognition. The SICR criteria vary by portfolio and include quantitative changes in probabilities of default and qualitative factors, including a backstop based on delinquency. The credit risk of a particular exposure is deemed to have increased significantly since initial recognition if, based on the Group's internal credit assessment, the borrower or counterparty is determined to require close monitoring or with well-defined credit weaknesses. For exposures without internal credit grades, if contractual payments are more than a specified days past due threshold, the credit risk is deemed to have increased significantly since initial recognition. Days past due are determined by counting the number of days since the earliest elapsed due date in respect of which full payment has not been received. Due dates are determined without considering any grace period that might be available to the borrower. In subsequent reporting periods, if the credit risk of the financial instrument improves such that there is no longer a SICR since initial recognition, the Group shall revert to recognizing a 12-month ECL.

### ECL parameters and methodologies

ECL is a function of the probability of default (PD), loss given default (LGD) and exposure at default (EAD), with the timing of the loss also considered, and is estimated by incorporating forward-looking economic information and through the use of experienced credit judgment.

The PD is an estimate of the likelihood of default over a 12-month horizon for Stage 1 or lifetime horizon for Stage 2. The PD for each individual instrument is modelled based on historic data and is estimated based on current market conditions and reasonable and supportable information about future economic conditions. The Group segmented its credit exposures based on homogenous risk characteristics and developed a corresponding PD methodology for each portfolio. The PD methodology for each relevant portfolio is determined based on the underlying nature or characteristic of the portfolio, behavior of the accounts and materiality of the segment as compared to the total portfolio.

LGD is an estimate of the loss arising on default. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from any collateral. EAD is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, and expected drawdowns on committed facilities.

### Forward-looking information

The Group incorporates forward-looking information into both its assessment of whether the credit risk of an instrument has increased significantly since its initial recognition and its measurement of ECL. A broad range of forward-looking information are considered as economic inputs, such as GDP growth, exchange rate, interest rate, inflation rate and other economic indicators. The inputs and models used for calculating ECL may not always capture all characteristics of the market at the date of the financial statements. To reflect this, qualitative adjustments or overlays are occasionally made as temporary adjustments when such differences are significantly material.

The Group applied the general approach for customer receivables from its Banking Segment. For the trade receivables and contract assets of other segments, the standard's simplified approach was applied where ECLs are calculated based on lifetime expected credit losses. Therefore, the Group does not

- 21 -

track changes in credit risk of these receivables, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. For the Real estate and hotels segment's installment contract and contract assets, the vintage analysis approach is used. This method accounts for expected losses by calculating the cumulative loss rates of a given loan pool. It derives the probability of default from the historical data of a homogenous portfolio that share the same origination period. The information on the number of defaults during fixed time intervals of the accounts is utilized to create the PD model. It allows the evaluation of the loan activity from its origination period until the end of the contract period. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For cash and cash equivalents, short-term investments and debt securities, the Group applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses the ratings from Standard and Poor's (S&P), Moody's and Fitch to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

### Debt instruments measured at fair value through OCI

The ECLs for debt instruments measured at FVOCI do not reduce the carrying amount of these financial assets in the consolidated statements of financial position, which remains at fair value. Instead, an amount equal to the allowance that would arise if the assets are measured at amortized cost is recognized in OCI as an accumulated impairment amount, with a corresponding charge to profit or loss. The accumulated loss recognized in OCI is recycled to the profit and loss upon derecognition of the assets.

### Policies applicable prior to January 1, 2018

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired, if and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

### Financial assets carried at amortized cost

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and collectively for financial assets that are not individually significant. If there is objective evidence that an impairment loss on a financial asset carried at amortized cost (i.e., receivables or HTM investments) has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original EIR. The carrying amount of the asset is reduced through the use of an allowance account. The loss is recognized in the consolidated statement of comprehensive income as 'Impairment losses and others'. The asset, together with the associated allowance account, is written-off when there is no realistic prospect of future recovery.

If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtor's ability

- 22 -

to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss to the extent that the carrying amount of the asset does not exceed its amortized cost at the reversal date.

The Group performs a regular review of the age and status of these accounts, designed to identify accounts with objective evidence of impairment and provide the appropriate allowance for impairment loss.

The review is accomplished using a combination of specific and collective assessment approaches, with the impairment loss being determined for each risk grouping identified by the Group.

### AFS investments

The Group assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired.

In the case of equity investments classified as AFS investments, objective evidence would include a 'significant' or 'prolonged' decline in the fair value of the investments below its cost. 'Significant' is to be evaluated against the original cost of the investment and 'prolonged' against the period in which the fair value has been below its original cost. The Group treats 'significant' generally as 20% and 'prolonged' as greater than 12 months for quoted equity securities. Where there is evidence of impairment, the cumulative loss, which is measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit and loss, is removed from other comprehensive income and recognized in profit or loss. Impairment losses on equity investments are not reversed through profit or loss in the consolidated statement of comprehensive income. Increases in fair value after impairment are recognized as part of other comprehensive income.

In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring the impairment loss. Such accrual is recorded as part of 'Interest income' in profit or loss. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the impairment loss is reversed through the profit or loss.

### Write-off of Financial Assets

A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows (e.g. when the debtor has been placed under liquidation or has entered into bankruptcy proceedings, or when the Group has effectively exhausted all collection efforts).

### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business of

- 23 -

default, and event of solvency or bankruptcy of the Group and all of the counterparties.

### Classification of Financial Instruments Between Debt and Equity

A financial instrument is classified as debt, if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity; or
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount, after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

### Inventories

Inventories, including work-in-process, are valued at the lower of cost and net realizable value (NRV). NRV is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. NRV for materials, spare parts and other supplies represents the related replacement costs. In determining the NRV, the Group deducts from cost 100.0% of the carrying value of slow-moving items and nonmoving items for more than one year.

When inventories are sold, the carrying amounts of those inventories are recognized under 'Cost of sales and services' in profit or loss in the period when the related revenue is recognized.

Some inventories may be allocated to other asset accounts, for example, inventory used as a component of a self-constructed property, plant or equipment. Inventories allocated to another asset in this way are recognized as an expense during the useful life of that asset.

Costs incurred in bringing each product to its present location and conditions are accounted for as follows:

Finished goods, work-in-process, raw materials and packaging materials

- a. Petrochemicals
  - Cost is determined using the moving average costing method. Cost of finished goods and work-inprocess includes direct materials and labor and a proportion of manufacturing overhead costs based on actual goods processed and produced.
- b. Branded consumer foods, agro-industrial and commodity food products

  Cost is determined using the weighted average method. Under the weighted average costing method, the cost of each item is determined from the weighted average of the cost of similar items at the beginning of a period and the cost of similar items purchased or produced during the period. Cost of finished goods and work-in-process include direct materials and labor and a proportion of manufacturing overhead costs based on actual goods processed and produced, but excluding borrowing costs.

Subdivision land and condominium and residential units for sale

Subdivision land, condominium and residential units for sale in the ordinary course of business are carried at the lower of cost and NRV. Cost includes land costs, costs incurred for development and

- 24 -

improvement of the properties and borrowing costs on loans directly attributable to the projects which were capitalized during construction.

NRV is the estimated selling price in the ordinary course of business less cost of completion and estimated costs necessary to make the sale.

The cost of inventory recognized in the consolidated statement of comprehensive income is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on the relative size of the property sold.

### Factory supplies and spare parts

Cost is determined using the weighted average method.

### **Investments in Associates and Joint Ventures**

Associates pertain to all entities over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies. In the consolidated financial statements, investment in associates is accounted for under the equity method of accounting.

The Group also has interests in joint ventures. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control.

The Group's investments in its associates and joint ventures are accounted for using the equity method of accounting. Under the equity method, the investments in associates and joint ventures are carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share in the net assets of the associates and joint ventures. The consolidated statement of comprehensive income reflects the share of the results of operations of the associates and joint ventures. Where there has been a change recognized in the investees' other comprehensive income, the Group recognizes its share of any changes and discloses this, when applicable, in the other comprehensive income. Profits and losses arising from transactions between the Group and the associate are eliminated to the extent of the interest in the associates and joint ventures.

The Group's investments in certain associates and joint ventures include goodwill on acquisition, less any impairment in value. Goodwill relating to an associate or joint venture is included in the carrying amount of the investment and is not amortized.

Where necessary, adjustments are made to the financial statements of associates to bring the accounting policies used in line with those used by the Group.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

### **Investment Properties**

Investment properties consist of properties that are held to earn rentals or for capital appreciation or both, and those which are not occupied by entities in the Group. Investment properties, except for land, are carried at cost less accumulated depreciation and impairment loss, if any. Land is carried at cost less impairment loss, if any. Investment properties are measured initially at cost, including transaction costs. Transaction costs represent nonrefundable taxes such as capital gains tax and documentary stamp tax that are for the account of the Group. An investment property acquired through an exchange transaction is measured at the fair value of the asset acquired unless the fair value of such an asset

- 25 -

cannot be measured, in which case the investment property acquired is measured at the carrying amount of the asset given up. Foreclosed properties are classified under investment properties upon: a) entry of judgment in case of judicial foreclosure; b) execution of the Sheriff's Certificate of Sale in case of extra-judicial foreclosure; or c) notarization of the Deed of Dacion in case of dation in payment (dacion en pago).

The Group's investment properties are depreciated using the straight-line method over their estimated useful lives (EUL) as follows:

Land improvements
Buildings and improvements

5 to 10 years 10 to 30 years

The depreciation and amortization method and useful life are reviewed periodically to ensure that the method and period of depreciation and amortization are consistent with the expected pattern of economic benefits from items of investment properties.

Investment properties are derecognized when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from their disposal. Any gains or losses on the retirement or disposal of investment properties are recognized in profit or loss in the consolidated statement of comprehensive income in the year of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by the end of owner occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner occupation or commencement of development with a view to sale.

Transfers between investment property, owner-occupied property and inventories do not change the carrying amount of the property transferred and they do not change the cost of that property for measurement or disclosure purposes. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under 'Property, plant and equipment' up to the date of change in use.

Construction in-progress is stated at cost. This includes cost of construction and other direct costs. Borrowing costs that are directly attributable to the construction of investment properties are capitalized during the construction period. Construction in-progress is not depreciated until such time as the relevant assets are completed and put into operational use.

### Property, Plant and Equipment

Property, plant and equipment, except land which is stated at cost less any impairment in value, are carried at cost less accumulated depreciation, amortization and impairment loss, if any.

The initial cost of property, plant and equipment comprises its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Cost also includes: (a) interest and other financing charges on borrowed funds used to finance the acquisition of property, plant and equipment to the extent incurred during the period of installation and construction; and (b) asset retirement obligation (ARO) relating to property, plant and equipment installed/constructed on leased properties or leased aircraft.

Subsequent replacement costs of parts of property, plant and equipment are capitalized when the recognition criteria are met. Significant refurbishments and improvements are capitalized when it can be clearly demonstrated that the expenditures have resulted in an increase in future economic benefits

- 26 -

expected to be obtained from the use of an item of property, plant and equipment beyond the originally assessed standard of performance. Costs of repairs and maintenance are charged as expense when incurred.

Foreign exchange differentials arising from the acquisition of property, plant and equipment are charged against profit or loss in the consolidated statement of comprehensive income and are no longer capitalized.

Depreciation and amortization of property, plant and equipment commences once the property, plant and equipment are available for use, and are computed using the straight-line method over the EUL of the assets, regardless of utilization.

The EUL of property, plant and equipment of the Group follow:

	EUL
Land and improvements	10 to 40 years
Buildings and improvements	10 to 30 years
Machinery and equipment	4 to 50 years
Leasehold improvements	15 years
Passenger aircraft	15 years
Other flight equipment	3 to 5 years
Transportation, furnishing and other equipment	3 to 5 years

Leasehold improvements are amortized over the shorter of their EULs or the corresponding lease terms.

The assets' residual values, useful lives and methods of depreciation and amortization are reviewed periodically to ensure that the method and period of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property, plant and equipment. Any change in the expected residual values, useful lives and methods of depreciation are adjusted prospectively from the time the change was determined necessary.

Construction in-progress is stated at cost. This includes cost of construction and other direct costs. Borrowing costs that are directly attributable to the construction of property, plant and equipment are capitalized during the construction period. Construction in-progress is not depreciated until such time as the relevant assets are completed and put into operational use. Assets under construction are reclassified to a specific category of property, plant and equipment when the construction and other related activities necessary to prepare the properties for their intended use are completed and the properties are available for use.

Major spare parts and stand-by equipment items that the Group expects to use over more than one period and can be used only in connection with an item of property, plant and equipment are accounted for as property, plant and equipment. Depreciation and amortization on these major spare parts and stand-by equipment commence once these have become available for use (i.e., when it is in the location and condition necessary for it to be capable of operating in the manner intended by the Group).

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in profit or loss in the consolidated statement of comprehensive income, in the year the item is derecognized.

- 27 -

### ARO

The Group is contractually required under various lease contracts to either restore certain leased aircraft to its original condition at its own cost or to bear a proportionate cost of restoration at the end of the contract period. The event that gives rise to the obligation is the actual flying hours, flying cycles or calendar months of the asset as used, as the usage determines the timing and nature of the overhaul and restoration work required or the amount to be contributed at the end of the lease term. For certain lease agreements, the Group provides for these costs over the terms of the leases through contribution to a maintenance reserve fund (MRF) which is recorded as outright expense. If the estimated cost of restoration is expected to exceed the cumulative MRF, an additional obligation is accounted on an accrual basis. Regular aircraft maintenance is accounted for as expense when incurred.

If there is a commitment related to maintenance of aircraft held under operating lease arrangements, a provision is made during the lease term for the lease return obligations specified within those lease agreements. The provision is made based on historical experience, manufacturers' advice and if relevant, contractual obligations, to determine the present value of the estimated future major airframe inspections cost and engine overhauls.

Advance payment for materials for the restoration of the aircraft is initially recorded under 'Advances to supplier' account in the consolidated statement of financial position. This is recouped when the expenses for restoration of aircraft have been incurred.

The Group regularly assesses the provision for ARO and adjusts the related liability.

### **Borrowing Costs**

Interest and other finance costs incurred during the construction period on borrowings used to finance property development are capitalized to the appropriate asset accounts. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress, and expenditures and borrowing costs are being incurred. The capitalization of these borrowing costs ceases when substantially all the activities necessary to prepare the asset for sale or its intended use are complete. If the carrying amount of the asset exceeds its recoverable amount, an impairment loss is recorded. Capitalized borrowing cost is based on the applicable weighted average borrowing rate for general borrowings. For specific borrowings, all borrowing costs are eligible for capitalization.

Borrowing costs which do not qualify for capitalization are expensed as incurred.

Interest expense on loans is recognized using the effective interest method over the term of the loans.

### **Biological Assets**

Poultry livestock

The biological assets of the Group are divided into two major categories with sub-categories as follows:

Swine livestock - Breeders (livestock bearer)

- Sucklings (breeders' offspring)

Weanlings (comes from sucklings intended to be breeders or to be sold as

fatteners)

Fatteners/finishers (comes from weanlings unfit to become breeders; intended

for the production of meat)

Breeders (livestock bearer)

- Chicks (breeders' offspring intended to be sold as breeders)

Biological assets are measured on initial recognition and at each reporting date at its fair value less estimated costs to sell. The fair values are determined based on current market prices of livestock of similar age, breed and genetic merit. Costs to sell include commissions to brokers and dealers,

172

- 28 -

nonrefundable transfer taxes and duties. Costs to sell exclude transport and other costs necessary to get the biological assets to the market.

Agricultural produce is the harvested product of the Group's biological assets. A harvest occurs when agricultural produce is either detached from the bearer biological asset or when a biological asset's life processes cease. A gain or loss arising on initial recognition of agricultural produce at fair value less estimated costs to sell is recognized in the consolidated statement of income in the period in which it arises. The agricultural produce in swine livestock is the suckling that transforms into weanling then into fatteners/finishers, while the agricultural produce in poultry livestock is the hatched chick and table eggs.

A gain or loss on initial recognition of a biological asset at fair value less estimated costs to sell and from a change in fair value less estimated costs to sell of a biological asset are included in the consolidated statement of income in the period in which it arises.

### Goodwill

Goodwill acquired in a business combination from the acquisition date is allocated to each of the Group's cash-generating units, or groups of cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Each unit or group of units to which the goodwill is allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- is not larger than a segment based on the Group's operating segments as determined in accordance with PFRS 8, *Operating Segments*.

Following initial recognition, goodwill is measured at cost, less any accumulated impairment loss. Goodwill is reviewed for impairment annually or more frequently, if events or changes in circumstances indicate that the carrying value may be impaired (see Impairment of Nonfinancial Assets).

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

### Bank License

Bank licenses arise from the acquisition of branches of a local bank by the Group and commercial bank license. The Group's bank licenses have indefinite useful lives and are subject to annual individual impairment testing.

### **Intangible Assets**

Intangible assets (other than goodwill) acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the acquisition date. Following initial recognition, intangible assets are measured at cost less any accumulated amortization and impairment loss, if any.

The EUL of intangible assets are assessed to be either finite or indefinite.

- 29 -

The useful lives of intangible assets with finite lives are assessed at the individual asset level. Intangible assets with finite lives are amortized on a straight-line basis over their useful lives.

The period and the method of amortization of an intangible asset with a finite useful life are reviewed at least at each reporting date. Changes in the EUL or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite useful lives is recognized under 'Cost of sales and services' and 'General and administrative expenses' in profit or loss in the consolidated statement of comprehensive income in the expense category consistent with the function of the intangible asset. Intangible assets with finite lives are assessed for impairment, whenever there is an indication that the intangible assets may be impaired.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level (see further discussion under Impairment of Nonfinancial Assets). Such intangibles are not amortized. The intangible asset with an indefinite useful life is reviewed annually to determine whether indefinite life assessment continues to be supportable. If the indefinite useful life is no longer appropriate, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

Costs incurred to acquire computer software (which are not an integral part of its related hardware) and costs to bring it to its intended use are capitalized as intangible assets. Costs directly associated with the development of identifiable computer software that generate expected future benefits to the Group are also recognized as intangible assets. All other costs of developing and maintaining computer software programs are recognized as expense when incurred.

A gain or loss arising from derecognition of an intangible asset is measured as the difference between the net disposal proceeds and the carrying amount of the intangible asset and is recognized in profit or loss in the consolidated statement of comprehensive income when the asset is derecognized.

A summary of the policies applied to the Group's intangible assets follows:

		Product			
Technology		Formulation and		Customer	
Licenses	Branch Licenses	Brands	Software Costs	Relationship	Trademarks
Finite (12 to				Finite	
13.75 years)	Indefinite	Indefinite	Finite (5 years)	(35 years)	Indefinite
Amortized on a			Amortized on a		
straight-line basis			straight-line basis		
over the EUL of	No		over the EUL of	Straight line	No
the license	amortization	No amortization	the software cost	amortization	amortization
Acquired	Acquired	Acquired	Acquired	Acquired	Acquired
	Licenses Finite (12 to 13.75 years) Amortized on a straight-line basis over the EUL of the license	Licenses Branch Licenses  Finite (12 to 13.75 years) Indefinite  Amortized on a straight-line basis over the EUL of the license No amortization	Technology Licenses Branch Licenses  Finite (12 to 13.75 years) Amortized on a straight-line basis over the EUL of the license  Technology Branch Licenses Brands  Indefinite Indefinite Indefinite No amortization No amortization	Technology Licenses Branch Licenses Brands Software Costs  Finite (12 to 13.75 years) Amortized on a straight-line basis over the EUL of the license Tornulation and Brands Brands Brands Brands Brands Brands Brands Brands Brands Finite (5 years) Amortized on a straight-line basis over the EUL of the license Amortization No amortization Tornulation Amortized on a straight-line basis over the EUL of the software cost	Technology Licenses Branch Licenses Brands Brands Software Costs Relationship Finite (12 to 13.75 years) Amortized on a straight-line basis over the EUL of the license Tornulation and Brands Brands Brands Brands Brands Brands Software Costs Finite Finite (5 years) Amortized on a straight-line basis over the EUL of the license Amortization No amortization Touchard Brands Brands Finite (5 years) Amortized on a straight-line basis over the EUL of the software cost Amortization

### Impairment of Nonfinancial Assets

This accounting policy applies primarily to the Group's 'Investments in associates and joint ventures', 'Investment properties', 'Property, plant and equipment', 'Biological assets at cost', 'Intangible assets', 'Goodwill', "Right-of-Use assets" and 'Deferred subscriber acquisition and retention costs'.

Except for goodwill and intangible assets with indefinite lives which are tested for impairment annually, the Group assesses at each reporting date whether there is an indication that its nonfinancial assets may be impaired. When an indicator of impairment exists or when an annual impairment testing for an asset is required, the Group makes a formal estimate of recoverable amount. Recoverable amount is the higher of an asset's (or cash-generating unit's) fair value less costs to sell and its value-in-use, and is

- 30 -

determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case the recoverable amount is assessed as part of the cash-generating unit to which it belongs. Where the carrying amount of an asset (or cash-generating unit) exceeds its recoverable amount, the asset (or cash-generating unit) is considered impaired and is written-down to its recoverable amount. In assessing value-in-use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or cash-generating unit).

Impairment losses or reversal of impairment losses from continuing operations are recognized under 'Provision for (reversal of) impairment losses and others' in profit or loss.

The following criteria are also applied in assessing impairment of specific assets:

Property, plant and equipment, investment properties, right-of-use assets, intangible assets with definite useful lives and costs

For property, plant and equipment, investment properties, intangible assets with definite useful lives, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss in the consolidated statement of comprehensive income. After such a reversal, the depreciation expense is adjusted in future years to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

### Goodwill

Goodwill is reviewed for impairment, annually or more frequently, if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (or group of cash-generating units) to which the goodwill relates. Where the recoverable amount of the cash-generating unit (or group of cash-generating units) is less than the carrying amount to which goodwill has been allocated, an impairment loss is recognized. Impairment losses relating to goodwill cannot be reversed in future periods.

The Group performs its impairment test of goodwill every annually.

### Investments in associates and joint ventures

After application of the equity method, the Group determines whether it is necessary to recognize an additional impairment loss on the Group's investments in associates and joint ventures. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value and recognizes the amount under 'Impairment losses and others' in profit or loss.

### *Intangible assets with indefinite useful lives*

Intangible assets with indefinite useful lives are tested for impairment annually as of year-end either individually or at the cash-generating unit level, as appropriate.

- 31 -

### Equity

Common and preferred stocks are classified as equity and are recorded at par. Proceeds in excess of par value are recorded as 'Additional paid-in capital' in the consolidated statement of changes in equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds.

Retained earnings represent the cumulative balance of periodic net income/loss, dividend distributions, prior period adjustments and effect of changes in accounting policy and capital adjustments.

### Treasury Shares

Treasury shares are recorded at cost and are presented as a deduction from equity. When the shares are retired, the capital stock account is reduced by its par value. The excess of cost over par value upon retirement is debited to the following accounts in the order given: (a) additional paid-in capital to the extent of the specific or average additional paid-in capital when the shares were issued, and (b) retained earnings. No gain or loss is recognized in profit or on the purchase, sale, issue or cancellation of the Group's own equity instruments.

# Significant Accounting Policies Generally Applicable to Foods, Agro-Industrial and Commodities and Petrochemicals

### Revenue Recognition (Upon adoption of PFRS 15 beginning January 1, 2018)

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has concluded that it is the principal in its revenue arrangements because it controls the goods or services before transferring them to the customer.

### Sales of goods

Revenue from sale of goods and services is recognized at the point in time when control of the goods or services is transferred to the customer, generally on delivery of the goods. The Group considers whether there are other promises in the contract that are separate performance obligations to which a portion of the transaction price needs to be allocated. In determining the transaction price for the sale of goods and services, the Group considers the effects of variable consideration, the existence of significant financing components, noncash consideration, and consideration payable to the customer, if any.

### Sale of sugar

Sale of raw sugar is recognized upon (a) endorsement and transfer of quedans for quedan-based sales and (b) shipment or delivery and acceptance by the customers for physical sugar sales. Sale of refined sugar and alcohol is recognized upon shipment of delivery and acceptance by the customers. Sale of molasses warehouse receipts, which represents ownership title over the molasses inventories.

### Rendering of tolling services

Revenue derived from tolling activities is recognized as revenue at a point in time when the related services have been rendered.

### Revenue Recognition (Prior to adoption of PFRS 15)

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received, excluding discounts, rebates and other sales taxes or duties. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as principal in all of its revenue arrangements.

- 32 -

### Sale of goods

Revenue from sale of goods is recognized upon delivery, when the significant risks and rewards of ownership of the goods have passed to the buyer and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any trade discounts, prompt payment discounts and volume rebates.

### Rendering of tolling services

Revenue derived from tolling activities is recognized as revenue when the related services have been rendered.

### **Significant Accounting Policies Generally Applicable to Air Transportation**

### Revenue Recognition (Upon adoption of PFRS 15 beginning January 1, 2018)

Revenue from contracts with passengers and cargo customers, and any related revenue from services incidental to the transportation of passengers, is recognized when carriage is provided or when the passenger is lifted in exchange for an amount that reflects the consideration to which the Group expects to be entitled to.

The following specific recognition criteria must also be met before revenue is recognized:

### Sale of air transportation services

Passenger ticket and cargo waybill sales are initially recorded as contract liabilities under 'Unearned transportation revenue' account in the consolidated statement of financial position until earned and recognized under 'Revenue' account in the consolidated statement of comprehensive income when carriage is provided or when the passenger is lifted or flown.

Prior to the adoption of PFRS 15, passenger ticket and cargo waybill sales, excluding portion relating to awards under Lifestyle Rewards Program, are initially recorded under 'Unearned transportation revenue' account in the consolidated statement of financial position until earned and recognized under 'Revenue' account in the consolidated statement of comprehensive income when carriage is provided or when the passenger is lifted.

### Flight and booking services

Revenue from services incidental to the transportation of passengers such as excess baggage, inflight sales and rebooking and website administration fees are initially recognized as contract liabilities under 'Unearned transportation revenue' account in the consolidated statement of financial position until the services are rendered.

Before the adoption of PFRS 15, ancillary fees (that is, baggage and booking fees) are recognized at the time of booking.

### Other ancillary revenue

Other revenue such as refund surcharges, service income and cancellation fees are recognized when the services are provided.

### Liability under Lifestyle Rewards Program

The Group operates a lifestyle rewards program called 'Getgo'. A portion of passenger revenue attributable to the award of Getgo points, which is estimated based on expected utilization of these benefits, is deferred until utilized. The fair value of the consideration received in respect of the initial sale is allocated to the award credits based on its fair value. The deferred revenue is included under 'Other noncurrent liabilities' account in the consolidated statement of financial position. Any remaining unutilized benefits are recognized as revenue upon redemption or expiry.

- 33 -

There have been no changes in the accounting policy on the deferral and subsequent recognition of passenger revenue related to the award of Getgo points as effect of the adoption of PFRS 15.

### **Significant Accounting Policies Generally Applicable to Real Estate and Hotels**

### Revenue Recognition (Upon adoption of PFRS 15 beginning January 1, 2018)

Revenue from Contract with Customers

The Group primarily derives its real estate revenue from the sale of vertical and horizontal real estate projects. Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has generally concluded that it is the principal in its revenue arrangements, except for the provisioning of water, electricity, and common use service area in its mall retail spaces, wherein it is acting as agent.

The following specific recognition criteria must also be met before revenue is recognized:

Real estate sales – Philippines Operations – Performance obligation is satisfied over time

The Group derives its real estate revenue from sale of lots, house and lot and condominium units.

Revenue from the sale of these real estate projects under pre-completion stage are recognized over time during the construction period (or percentage of completion) since based on the terms and conditions of its contract with the buyers, the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

In measuring the progress of its performance obligation over time, the Group uses input method. Input methods recognize revenue on the basis of the entity's efforts or inputs to the satisfaction of a performance obligation. Progress is measured based on actual resources consumed such as materials, labor hours expended and actual overhead incurred relative to the total expected inputs to the satisfaction of that performance obligation, or the total estimated development costs of the real estate project. The Group uses the cost accumulated by the accounting department to determine the actual resources used. Input method exclude the effects of any inputs that do not depict the entity's performance in transferring control of goods or services to the customer.

Estimated development costs of the real estate project include costs of land, land development, building costs, professional fees, depreciation of equipment directly used in the construction, payments for permits and licenses. Revisions in estimated development costs brought about by increases in projected costs in excess of the original budgeted amounts, form part of total project costs on a prospective basis.

Any excess of progress of work over the right to an amount of consideration that is unconditional, recognized as residential and development receivables, under trade receivables, is included in the "contract asset" account in the asset section of the consolidated statement of financial position.

Any excess of collections over the total of recognized trade receivables and contract assets is included in the "contract liabilities" account in the liabilities section of the consolidated statement of financial position.

Real estate sales – Philippines Operations – Performance obligation is satisfied at a point in time

The Group also derives real estate revenue from sale of parcels of raw land. Revenue from the sale of these parcels of raw land are recognized at a point in time (i.e., upon transfer of control to the buyer) since based on the terms and conditions of its contract with the buyers, the Group's performance does not create an asset with an alternative use but the Group does not have an enforceable right to payment for performance completed to date. The Group is only entitled to payment upon delivery of the land to the buyer and if the contract is terminated, the Group has to return all payments made by the buyer.

- 34 -

### Real estate sales – China Operations

Taking into account the contract terms per house purchase and sales contract, Chengdu Xin Yao's business practice and the legal and regulatory environment in China, most of the property sales contracts in China do not meet the criteria for recognizing revenue over time and therefore, revenue from property sales continues to be recognized at a point in time, while some property sales contracts meet the criteria for recognizing revenue over time as the properties have no alternative use to the Group due to contractual reasons and the Group has an enforceable right to payment from customer for performance completed to date. Under PFRS 15, revenue from property sales is generally recognized when the property is accepted by the customer, or deemed as accepted according to the contract. whichever is earlier, which is the point in time when the customer has the ability to direct the use of the property and obtain substantially all of the remaining benefits of the property.

### Rental income

The Group leases its commercial and office real estate properties to others through operating leases. Rental income on leased properties is recognized on a straight-line basis over the lease term and may include contingent rents based on a certain percentage of the gross revenue of the tenants, as provided under the terms of the lease contract. Contingent rents are recognized as revenue in the period in which they are earned.

### Amusement income

Revenue is recognized upon rendering of services or at a point in time.

### *Revenue from hotel operations*

Revenue from hotel operations is recognized when services are rendered or at a point in time. Revenue from banquets and other special events are recognized when the events take place or at a point in time. Rental income on leased areas of the hotel is recognized on a straight-line basis over the lease term. Revenue from food and beverage are recognized when these are served. Other income from transport, laundry, valet and other related hotel services are recognized when services are rendered.

### Interest income

Interest income is recognized as the interest accrues using the effective interest rate (EIR) method.

### Other income

Other income is recognized when earned.

### Costs Recognition (Upon adoption of PFRS 15 beginning January 1, 2018)

### Cost of Real Estate Sales

The Group recognizes costs relating to satisfied performance obligations as these are incurred taking into consideration the contract fulfillment assets such as land and connection fees. These include costs of land, land development costs, building costs, professional fees, depreciation, permits and licenses and capitalized borrowing costs. These costs are allocated to the saleable area, with the portion allocable to the sold area being recognized as costs of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

Contract costs include all direct materials and labor costs and those indirect costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions, and final contract settlements which may result in revisions to estimated costs and gross margins are recognized in the year in which the changes are determined.

- 35 -

### Costs and General and Administrative Expense

Costs and expenses are recognized in the consolidated statement of comprehensive income when decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

Costs and expenses are recognized in the consolidated statement of comprehensive income:

- On the basis of a direct association between the costs incurred and the earning of specific items of income;
- On the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or
- Immediately when expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify or cease to qualify, for recognition in the consolidated statement of financial position as an asset.

### Contract Balances

### Receivables

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is unconditional.

### Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

The contract liabilities also include payments received by the Group from the customers for which revenue recognition has not yet commenced.

### Costs to obtain contract

The incremental costs of obtaining a contract with a customer are recognized as an asset if the Group expects to recover them. The Group has determined that commissions paid to brokers and marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Commission expense is included in the "Real estate costs and expenses" account in the consolidated statement of income.

Costs incurred prior to obtaining contract with customer are not capitalized but are expensed as incurred.

### Contract fulfillment assets

Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the

ANNUAL REPORT

- 36 -

Group firstly considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15.

If other standards are not applicable to contract fulfillment costs, the Group applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of this criteria requires the application of judgement, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

The Group's contract fulfillment assets pertain to connection fees and land acquisition costs.

Amortization, de-recognition and impairment of capitalized costs to obtain a contract

The Group amortizes capitalized costs to obtain a contract to cost of sales over the expected construction period using percentage of completion following the pattern of real estate revenue recognition. The amortization is included within general and administrative expenses.

A capitalized cost to obtain a contract is derecognized either when it is disposed of or when no further economic benefits are expected to flow from its use or disposal.

At each reporting date, the Group determines whether there is an indication that cost to obtain a contract maybe impaired. If such indication exists, the Group makes an estimate by comparing the carrying amount of the assets to the remaining amount of consideration that the Group expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Group uses the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price will be removed for the impairment test.

Where the relevant costs or specific performance obligations are demonstrating marginal profitability or other indicators of impairment, judgement is required in ascertaining whether or not the future economic benefits from these contracts are sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific performance indicators that could trigger variable consideration, or service credits. Where a contract is anticipated to make a loss, these judgements are also relevant in determining whether or not an onerous contract provision is required and how this is to be measured.

### Revenue Recognition (Prior to adoption of PFRS 15)

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured, regardless of when the payment is received. Revenue is measured at the consideration received or receivable, taking into the account contractually defined terms of payment and excluding taxes or duty.

The following specific recognition criteria must also be met before revenue is recognized:

### Real estate sales

Revenue from sales of real estate and cost from completed projects is accounted for using the percentage of completion (POC). In accordance with Philippine Interpretations Committee (PIC) Q&A No. 2006-1, the POC is used to recognize income from sales of projects where the Group has material obligations under the sales contract to complete the project after the property is sold, the equitable

- 37 -

interest has been transferred to buyer and the costs incurred or to be incurred can be measured reliably. Under the POC method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion by reference to the actual costs incurred to date over the estimated total costs of project.

Revenue recognition commences when the construction is beyond preliminary stage (i.e., engineering, design work, construction contracts execution, site clearance and preparation, excavation and the building foundation are finished), and the required buyer's equity is met. Buyer's equity represents the percentage of collection over the total selling price that the buyer has paid the Group and it is at this collection level that the Group assesses that it is probable that the economic benefits will flow to the Group because of certainty of collection of the remaining balance of the selling price. This gives the buyer, a stake in the property, the level of which is sufficient enough to mitigate the risks of loss through default which would motivate the buyer to honor its obligations to the Group.

If any of the criteria under the percentage-of-completion method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers are presented under the "Deposits from real estate buyers" account which is shown as part of the "Deposits and other current liabilities" and "Deposits and other noncurrent liabilities" account in the liabilities section of the consolidated statement of financial position.

Penalties are recognized as income when cash is received and forfeitures from cancelled sales and reservation fees are recognized as income when the cancellation of sales and reservation fees of buyers has been determined and established.

### Rental income

The Group leases its commercial and office real estate properties to others through operating leases. Rental income on leased properties is recognized on a straight-line basis over the lease term and may include contingent rents based on a certain percentage of the gross revenue of the tenants, as provided under the terms of the lease contract. Contingent rents are recognized as revenue in the period in which they are earned.

### Revenue from hotel operations

Revenue from hotel operations is recognized when services are rendered. Revenue from banquets and other special events are recognized when the events take place. Rental income on leased areas of the hotel is recognized on a straight-line basis over the lease term. Revenue from food and beverage are recognized when these are served. Other income from transport, laundry, valet and other related hotel services are recognized when services are rendered.

### Costs Recognition (Prior to adoption of PFRS 15)

### Cost of Real Estate Sales

The Group recognizes costs relating to satisfied performance obligations as these are incurred taking into consideration the contract fulfillment assets such as land and connection fees. These include costs of land, land development costs, building costs, professional fees, depreciation, permits and licenses and capitalized borrowing costs. These costs are allocated to the saleable area, with the portion allocable to the sold area being recognized as costs of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

Contract costs include all direct materials and labor costs and those indirect costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions, and final contract

- 38 -

settlements which may result in revisions to estimated costs and gross margins are recognized in the year in which the changes are determined.

### Costs and General and Administrative Expense

Costs and expenses are recognized in the consolidated statement of comprehensive income when decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

Costs and expenses are recognized in the consolidated statement of comprehensive income:

- On the basis of a direct association between the costs incurred and the earning of specific items of income;
- On the basis of systematic and rational allocation procedures when economic benefits are expected
  to arise over several accounting periods and the association can only be broadly or indirectly
  determined: or
- Immediately when expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify or cease to qualify, for recognition in the consolidated statement of financial position as an asset.

### Significant Accounting Policies Generally Applicable to Banking

The following revenues which are generally applicable to the banking segment are outside of the scope of PFRS 15:

### Interest income

For all financial instruments measured at amortized cost and interest-bearing financial instruments classified as financial assets at FVTPL, FVOCI and AFS investments, interest income is recorded at the EIR, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options), includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the EIR, but not future credit losses.

The carrying amount of the financial asset or financial liability is adjusted if the Group revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original EIR and the change in carrying amount is recorded as 'Interest income'.

Under PFRS 9, when a financial asset becomes credit-impaired and is, therefore, regarded as Stage 3, the Group calculates interest income by applying the EIR to the net amortized cost of the financial asset. If the financial asset cures and is no longer credit-impaired, the Group reverts to calculating interest income on a gross basis. Under PAS 39, once the recorded value of a financial asset or group of similar financial assets carried at amortized cost has been reduced due to an impairment loss, interest income continues to be recognized using the original EIR applied to the new carrying amount.

Unearned discount is recognized as income over the terms of the receivables using the effective interest method and is shown as a deduction from loans.

### Service fees and commission income

The Group earns fees and commission income from the diverse range of services it provides to its customers. Fees earned for the provision of services over a period of time are accrued over that period. These fees include investment fund fees, custodian fees, fiduciary fees, portfolio fees, credit-related

- 39 -

fees and other service and management fees. Fees on deposit-related accounts are recognized only upon collection or accrued when there is reasonable degree of certainty as to its collection.

### Trading and securities gain (loss)

Trading and securities gain (loss) represents results arising from trading activities, including all gains losses from changes in the fair values of FVPL investments. It also includes gains and losses realized from sale of debt securities at FVOCI and AFS investments.

### Gain from sale of properties, investments and other assets

Gain from sale of properties, investments and other assets is recognized upon completion of the earning process and the collectibility of the sales price is reasonably assured.

### Other Income of the Group (Outside of Scope of PFRS 15)

### Rental income

The Group leases its commercial and office real estate properties to others through operating leases. Rental income on leased properties is recognized on a straight-line basis over the lease term and may include contingent rents based on a certain percentage of the gross revenue of the tenants, as provided under the terms of the lease contract. Contingent rents are recognized as revenue in the period in which they are earned.

### Dividend income

Dividend income is recognized when the shareholder's right to receive the payment is established.

### Provisions

Provisions are recognized when: (a) the Group has a present obligation (legal or constructive) as a result of a past event; (b) it is probable (i.e., more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense under 'Financing costs and other charges' account in the consolidated statement of comprehensive income. Where the Group expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is probable.

### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

### Pension Costs

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

184 \_\_\_\_\_\_\_\_ 18

- 40 -

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

### Termination benefit

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.

- 41 -

### Employee leave entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

### Income Taxes

### Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as of reporting date.

### Deferred tax

Deferred tax is provided using the liability method on all temporary differences, with certain exceptions, at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits from unused minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and unused net operating loss carryover (NOLCO), to the extent that it is probable that future taxable income will be available against which the deductible temporary differences, and the carryforward benefits of unused tax credits from excess MCIT and unused NOLCO can be utilized, except:

- Where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor future taxable profit or loss; and
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and future taxable profit will be available against which the temporary differences can be utilized.

The carrying amounts of deferred tax assets are reviewed at each reporting date and reduced to extent that it is no longer probable that sufficient future taxable income will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date, and are recognized to the extent that it has become probable that future taxable income will allow the deferred tax assets to be recognized.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted as of reporting date.

186 \_\_\_\_\_\_\_ 1

- 42 -

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss in the consolidated statement of comprehensive income. Deferred tax items are recognized in correlation to the underlying transaction either in other comprehensive income or directly in equity.

Deferred tax assets and liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

### Leases – Group as a Lessee (Upon adoption of PFRS 16 beginning January 1, 2019)

The Group assesses whether a contract is, or contains a lease, at the inception of a contract. This assessment involves the exercise of judgment about whether it depends on a specified asset, whether the Group obtains substantially all the economic benefits from the use of the asset, whether the Group has the right to direct the use of the asset. The Group recognizes a right-of-use (ROU) asset and a corresponding lease liability with respect to all lease agreements in which it is the lessee, except for short-term leases and leases of low-value assets.

### *Right-of-use assets*

The Group recognizes ROU assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). ROU assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of ROU assets includes the amount of lease liabilities recognized, initial direct costs incurred, lease payments made at or before the commencement date less any lease incentives received, and any estimated costs to be incurred in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognized ROU assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term.

The depreciation period for each class of ROU assets follow:

	Period
Land and improvements	2 to 50 years
Buildings and improvements	2 to 30 years
Passenger aircraft and other flight equipment	1.25 to 18 years
Transportation and other equipment	2 to 30 years

ROU assets are also subject to impairment.

### Lease liabilities

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflected the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognized as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the commencement date if the interest rate implicit to the lease is not readily determinable. After the - 43 -

commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

The current portion of lease liabilities is presented within the "Other current liabilities" account in the consolidated statement of financial position.

### Short-term leases and leases of low-value assets

The Group applies the short-term lease recognition exemption to its short-term leases of other flight equipment, furniture and fixtures, and machineries (i.e., lease term of 12 months or less). It also applies the lease of low-value assets recognition exemption to leases of office spaces that are considered low-value. Lease payments on short-term leases and leases of low-value assets are recognized as expense on a straight-line basis over the lease term.

### Leases (Prior to adoption of PFRS 16)

The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement at inception date, and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets, and the arrangement conveys a right to use the asset

A reassessment is made after inception of the lease only if one of the following applies:

- a. there is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. a renewal option is exercised or an extension granted, unless that term of the renewal or extension was initially included in the lease term;
- c. there is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios a, c or d above, and at the date of renewal or extension period for scenario b.

### Group as a lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments and is included in the consolidated statement of financial position under 'Property, plant and equipment' with the corresponding liability to the lessor included under 'Long-term debt'. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to profit or loss in the consolidated statement of comprehensive income. Capitalized leased assets are depreciated over the shorter of the EUL of the assets or the respective lease terms, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense under 'Cost of sales and services' and 'General administrative expenses' in profit or loss in the consolidated statement of comprehensive income on a straight-line basis over the lease term.

- 44 -

A sale and leaseback transaction includes the sale of an asset and the leasing back of the same asset. If the leaseback is classified as an operating lease, then, any gain is recognized immediately in the profit or loss if the sale and leaseback terms are demonstrably at fair value. Otherwise, the sale and leaseback are accounted for as follows:

- If the sale price is below the fair value, then, the gain or loss is recognized immediately other than to the extent that a loss is compensated for by future rentals at below market price, then the loss is deferred and amortized over the period that the asset is expected to be used.
- If the sale price is above the fair value, then, any gain is deferred and amortized over the period that the asset is expected to be used.
- If the fair value of the asset is less than the carrying amount of the asset at the date of the transaction, then that difference is recognized immediately as a on the sale.

# Applicable to both periods prior to and upon adoption of PFRS 16 beginning January 1, 2019 Group as a lessor

Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as the rental income. Contingent rents are recognized as revenue in the period in which they are earned.

### Joint Operation

A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the assets, and obligations for the liabilities, relating to the arrangement. The Group recognize in relation to its interest in a joint operation its assets, including its share of any assets held jointly; liabilities, including its share of any liabilities incurred jointly; revenue from the sale of its share of the output arising from the joint operation; share of the revenue from the sale of the output by the joint operation; and expenses, including its share of any expenses incurred jointly.

### Earnings Per Share (EPS)

Basic EPS is computed by dividing net income for the period attributable to the ordinary equity holders of the Parent Company by the weighted average number of common shares outstanding during the year, adjusted for any subsequent stock dividends declared.

Diluted EPS amounts are calculated by dividing the net income attributable to ordinary equity holders of the Parent Company (after deducting interest of the preferred shares, if any) by the weighted average number of common shares outstanding during the year plus the weighted average number of common shares that would be issued on the conversion of all the dilutive potential common shares into common shares.

### Dividends on Common Shares

Dividends on common shares are recognized as a liability and deducted from equity when approved by the BOD of the Parent Company in the case of cash dividends, and the BOD and shareholders of the Parent Company in the case of stock dividends.

### Segment Reporting

The Group's operating segments are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on operating segments is presented in Note 6 to the consolidated financial statements.

- 45 -

### **Subsequent Events**

Any post-year-end event up to the date of approval of the BOD of the consolidated financial statements that provides additional information about the Group's position at the reporting date (adjusting event) is reflected in the consolidated financial statements. Any post-year-end event that is not an adjusting event is disclosed in the notes to the consolidated financial statements, when material.

### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2020

• Amendments to PFRS 3, Definition of a Business

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted. These amendments may apply on future business combinations of the Group.

• Amendments to PFRS 9, PAS 39, Financial Instruments: Recognition and Measurement and PFRS 7, Financial Instruments: Disclosures

The amendments is in response to the ongoing reform of interest rate benchmarks around the world. Many interbank offered rates (IBORs) are expected to be replaced by new benchmark Risk-Free Rates (RFRs) in the next few years. This presents potential effect on hedge accounting given the extensive use of interest rate benchmarks in global financial markets. This amendments aims to provide relief for hedging relationships.

This amendment is effective retrospectively for periods beginning on or after January 1, 2020, with early application permitted.

• Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted.

Effective beginning on or after January 1, 2021

 PIC Q&A 2018-12, PFRS 15 Implementation issues affecting the Real Estate Industry, and PIC Q&A 2018-14, PFRS 15 Accounting for Cancellation of Real Estate Sales
 On February 14, 2018, the PIC issued PIC Q&A 2018-12 which provides guidance on some implementation issues of PFRS 15 affecting the real estate industry. On October 25, 2018 and - 46 -

February 8, 2019, the SEC issued SEC Memorandum Circular No. 14 Series of 2018 and SEC Memorandum Circular No. 3 Series of 2019, respectively, providing relief to the real estate industry by deferring the application of the following provisions of the above PIC Q&A for a period of three years until December 31, 2020:

- a. Exclusion of land and uninstalled materials in the determination of percentage of completion (POC) discussed in PIC Q&A 2018-12-E;
- b. Accounting for significant financing component discussed in PIC Q&A 2018-12-D, and;
- Accounting for Common Usage Service Area (CUSA) Charges discussed in PIC Q&A 2018-12-H.

Under the same SEC Memorandum Circular No. 3 Series of 2019, the adoption of PIC Q&A 2018-14 was also deferred until December 31, 2020.

Except for the CUSA charges discussed under PIC Q&A 2018-12-H which applies to leasing transactions, the above deferral will only be applicable for real estate sales transactions.

Effective January 1, 2021, real estate companies will adopt PIC Q&A 2018-12 and PIC Q&A 2018-14 and any subsequent amendments thereof retrospectively or as the SEC will later prescribe.

As the Group already excludes land and uninstalled materials in the determination of POC, it availed of the deferral of adoption of provisions (b) and (c) of PIC Q&A 2018-12 and PIC Q&A 2018-14. These provisions would have the following impact in the consolidated financial statements:

- a. The mismatch between the POC of the real estate projects and right to an amount of consideration based on the schedule of payments explicit in the contract to sell would constitute a significant financing component. Interest income would have been recognized for contract assets and interest expense for contract liabilities using effective interest rate method and this would have impacted retained earnings as at January 1, 2018 and the revenue from real estate sales in 2019 and 2018. Currently, any significant financing component arising from the mismatch discussed above is not considered for revenue recognition purposes.
- b. The Group is acting as a principal for the provision of air-conditioning services. This would have resulted in the gross presentation of the related revenue and the related expenses and cost. Currently, the related revenue is presented net of costs and expenses. These would not result in any adjustment in the retained earnings as of January 1, 2018 and net income for 2019 and 2018.
- c. Upon sales cancellation, the repossessed inventory would be recorded at fair value plus cost to repossess (or fair value less cost to repossess if this would have been opted). This would have increased retained earnings as at January 1, 2018 and gain from repossession in 2019 and 2018. Currently, the Group records the repossessed inventory at its original carrying amount and recognize any difference between the carrying amount of the derecognized receivable and the repossessed property in profit or loss.
- IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (IAS 23, Borrowing Cost) for the Real Estate Industry

In March 2019, IFRIC published an Agenda Decision on whether borrowing costs can be capitalized on real estate inventories that are under construction and for which the related revenue is/will be recognized over time under par. 35(c) of IFRS 15. IFRIC concluded that borrowing costs cannot be capitalized for such real estate inventories as they do not meet the definition of a

- 47 -

qualifying asset under IAS 23 considering that these inventories are ready for their intended sale in their current condition.

The IFRIC Agenda Decision would change the Group's current practice of capitalizing borrowing costs on real estate projects with pre-selling activities.

On February 11, 2020, the SEC issued Memorandum Circular No. 4, Series of 2020, providing relief to the real estate industry by deferring the mandatory implementation of the above IFRIC Agenda Decision until December 31, 2020. Effective January 1, 2021, the real estate industry will adopt the IFRIC Agenda Decision and any subsequent amendments thereto retrospectively or as the SEC will later prescribe. A real estate company may opt not to avail of the deferral and instead comply in full with the requirements of the IFRIC agenda decision.

For real estate companies that avail of the deferral, the SEC requires disclosure in the Notes to the Financial Statements of the accounting policies applied, a discussion of the deferral of the subject implementation issues, and a qualitative discussion of the impact in the financial statements had the IFRIC Agenda Decision been adopted.

The Group opted to avail of the relief as provided by the SEC. Had the Group adopted the IFRIC Agenda Decision, borrowing costs capitalized to real estate inventories related to projects with preselling activities would have been expensed out in the period incurred.

This adjustment would have been applied retrospectively and would have resulted in the restatement of prior year financial statements. A restatement would have impacted interest expense, cost of sales, provision for deferred income tax, real estate inventories, deferred tax liability and opening balance of retained earnings.

### • PFRS 17, *Insurance Contracts*

PFRS 17 is a comprehensive new accounting standard for insurance contracts covering recognition and measurement, presentation and disclosure. Once effective, PFRS 17 will replace PFRS 4, *Insurance Contracts*. This new standard on insurance contracts applies to all types of insurance contracts (i.e., life, non-life, direct insurance and re-insurance), regardless of the type of entities that issue them, as well as to certain guarantees and financial instruments with discretionary participation features. A few scope exceptions will apply.

### Deferred effectivity

• Amendments to PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, *Business Combinations*. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

- 49 -

### 3. Significant Accounting Judgments and Estimates

The preparation of the consolidated financial statements in compliance with PFRS requires the Group to make judgments and estimates that affect the reported amounts of assets, liabilities, income and expenses and disclosure of contingent assets and contingent liabilities. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the consolidated financial statements, as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

a. Revenue and cost recognition on real estate sales (Beginning January 1, 2018)

### Identifying performance obligation

In 2018, the Group entered into a contract to sell covering a land upon which, site preparation will be performed prior to turnover to the buyer. The Group concluded that the revenue and cost of real estate sales should be recorded upon completion of the site preparation activities as specifically stated in the contract to sell, which is at a point in time, since there is only one performance obligation (i.e., developed land) and the Group does not have a right to demand payment for work performed to date from the buyer.

In 2018, the Group entered into a contract to sell covering raw land. The Group concluded that there is one performance obligation in this contract, the raw land. Revenue and cost of real estate sales should be recorded upon delivery of the raw land to the buyer which is at a point in time.

### Revenue recognition method and measure of progress

For the revenue from real estate sales in the Philippines, the Group concluded that revenue is to be recognized over time because (a) the Group's performance does not create an asset with an alternative use and; (b) the Group has an enforceable right for performance completed to date. The promised property is specifically identified in the contract and the contractual restriction on the Group's ability to direct the promised property for another use is substantive. This is because the property promised to the customer is not interchangeable with other properties without breaching the contract and without incurring significant costs that otherwise would not have been incurred in relation to that contract. In addition, under the current legal framework, the customer is contractually obliged to make payments to the developer up to the performance completed to date. In addition, part of the assessment process of the Group before revenue recognition is to assess the probability that the Group will collect the consideration to which it will be entitled in exchange for the real estate property that will be transferred to the customer. In evaluating whether collectability of an amount of consideration is probable, the Group considers the significance of the buyer's initial payments in relation to the total contract price. Collectability is also assessed by considering factors such as past history with the buyer, age and pricing of the property. Management regularly evaluates the historical cancellations and back-outs if it would still support its current threshold of buyers' equity before commencing revenue recognition.

The Group has determined that input method used in measuring the progress of the performance obligation faithfully depicts the Group's performance in transferring control of real estate development to the customers.

### Principal versus agent considerations

The contract for the mall retail spaces and office spaces leased out by the Group to its tenants includes the right to charge for the electricity usage, water usage, air conditioning charges and common usage service area (CUSA) like maintenance, janitorial and security services.

For the electricity and water usage and CUSA, the Group determined that it is acting as an agent because the promise of the Group to the tenants is to arrange for the electricity and water supply to be provided by a utility company and to provide services such as maintenance, janitorial and security services. The utility and service companies, and not the real estate developer, are primary responsible for the provisioning of the utilities while the Group, administers the leased spaces and coordinates with the utility and service companies to ensure that tenants have access to these utilities. The Group does not have the discretion on the pricing of the services provided since the price is based on the actual rate charged by the utility providers.

For the provision of air conditioning, the Group acts as a principal. This is because it is the Group who retains the right to direct the service provider of air conditioning to the leased premises. The right to the services mentioned never transfers to the tenant and the Group has the discretion on how to price the air conditioning charges. However, since the Group has availed of the relief to the real estate industry by deferring the application of accounting to CUSA charges discussed in PIC Q&A No. 2018-12-H, the Group retained its current assessment and accounting for air conditioning charges.

### Revenue and cost recognition

The Group's real estate sales is recognized over time and the percentage-of-completion is determined using input method measured principally based on total actual cost of resources consumed such as materials, labor hours expended and actual overhead incurred over the total expected project development cost. Actual costs also include incurred costs but not yet billed which are estimated by the project engineers. Expected project development costs include costs of land, land development, building costs, professional fees, depreciation of equipment directly used in the construction, payments for permits and licenses. Revisions in estimated development costs brought about by increases in projected costs in excess of the original budgeted amounts, form part of total project costs on a prospective basis and is allocated between costs of sales and real estate inventories.

### Real estate revenue and cost recognition from pre-selling in Chengdu Project

In July 2018, Chengdu Xin Yao Real Estate Development Co. Ltd. secured the license to sell the condominium units in Phase 1 of its residential development in Chengdu Xin Yao Ban Bian Jie. As of December 31, 2019 and 2018, the deposits received from buyers amounted to ₱9.1 billion and ₱8.2 billion, respectively.

Revenue from the sale of real estate units of Chengdu Xin Yao will be accounted for under a full accrual method (i.e., at a point in time) in the Group's consolidated financial statements. Under paragraph 35(c) of PFRS 15, "An entity shall consider the terms of the contract, as well as any laws that apply to the contract, when evaluating whether it has an enforceable right to payment for performance completed to date in accordance with paragraph 35 (c). The right to payment for performance completed to date does not need to be for a fixed amount. However, at all times throughout the duration of the contract, the entity must be entitled to an amount that at least compensates the entity for performance completed to date if the contract is terminated by the

ANNUAL REPORT — ANNUAL REPORT

- 50 -

customer or another party for reasons other than the entity's failure to perform as promised." Based on management's assessment, throughout the duration of the contract term, Chengdu Xin Yao is entitled to an amount that does not compensate it for performance completed to date if the contract is terminated by the buyer or another party for reasons other than Chengdu Xin Yao's failure to perform as promised.

### b. Revenue recognition on sale of goods from the food business

Revenue recognition under PFRS 15 involves the application of significant judgment and estimation in the: (a) identification of the contract for sale of goods that would meet the requirements of PFRS 15; (b) assessment of performance obligation and the probability that the entity will collect the consideration from the buyer; (c) determining method to estimate variable consideration and assessing the constraint; and (d) recognition of revenue as the Group satisfies the performance obligation.

### i. Existence of a contract

The Group enters into a contract with customer through an approved purchase order which constitutes a valid contract as specific details such as the quantity, price, contract terms and their respective obligations are clearly identified. In the case of sales to key accounts and distributors, the combined approved purchase order and trading terms agreement/exclusive distributorship agreement constitute a valid contract. In addition, part of the assessment process of the Group before revenue recognition is to assess the probability that the Group will collect the consideration to which it will be entitled in exchange for the goods sold that will be transferred to the customer.

### ii. Identifying performance obligation

The Group identifies performance obligations by considering whether the promised goods or services in the contract are distinct goods or services. A good or service is distinct when the customer can benefit from the good or service on its own or together with other resources that are readily available to the customer and the Group's promise to transfer the good or service to the customer is separately identifiable from the other promises in the contract.

Based on management assessment, other than the sale of goods and services, no other performance obligations were identified except in the case of milling revenue.

iii. Recognition of revenue as the Group satisfies the performance obligation

The Group recognizes its revenue from the food business at a point in time, when the goods are sold and delivered and when services are already rendered.

### iv. Recognition of milling revenue under output sharing agreement

The Group applies both output sharing agreement and cane purchase agreement in relation to milling operation. Under output sharing agreement, milling revenue is recognized based on the fair value of the millshare at average raw sugar selling price on the month with sugar production after considering in-purchase, which represents cane purchase agreement. Under cane purchase agreement, the Group purchases raw sugar from the traders and/or planters. The in-purchase rate is derived by determining the total raw sugar purchases and the total planters' share. Raw production costs are allocated systematically based on the output sharing and cane purchase agreement rates.

- 51 -

### c. Classification of financial assets from the banking business Evaluation of business model in managing financial instruments

The Group manages its financial assets based on business models that maintain an adequate level of financial assets to match its expected cash outflows, largely arising from customers' withdrawals and continuing loan disbursements to borrowers, while maintaining a strategic portfolio of financial assets for investment and trading activities consistent with its risk appetite.

The Group developed business models which reflect how it manages its portfolio of financial instruments. The Group's business models need not be assessed at entity level or as a whole but applied at the level of a portfolio of financial instruments (i.e., group of financial instruments that are managed together by the Group) and not on an instrument-by-instrument basis (i.e., not based on intention or specific characteristics of individual financial instrument).

In determining the classification of a financial instrument under PFRS 9, the Group evaluates in which business model a financial instrument or a portfolio of financial instruments belong to taking into consideration the objectives of each business model established by the Group, various risks and key performance indicators being reviewed and monitored by responsible officers, as well as the manner of compensation for them. The Bank's BOD approved its documentation of business models which contains broad categories of business models. The business model includes the Bank's lending activities as well as treasury business activities broken down into liquidity and investment portfolios. In addition, PFRS 9 emphasizes that if more than an infrequent and more than an insignificant sale is made out of a portfolio of financial assets carried at amortized cost, an entity should assess whether and how such sales are consistent with the objective of collecting contractual cash flows. In making this judgment, the Group considers certain circumstances documented in its business model manual to assess that an increase in the frequency or value of sales of financial instruments in a particular period is not necessarily inconsistent with a held-to-collect business model if the Group can explain the reasons for those sales and why those sales do not reflect a change in the Group's objective for the business model.

### *Testing the cash flow characteristics of financial assets*

In determining the classification of financial assets under PFRS 9, the Group assesses whether the contractual terms of the financial assets give rise on specified dates to cash flows that are SPPI on the principal outstanding, with interest representing time value of money and credit risk associated with the principal amount outstanding. The assessment as to whether the cash flows meet the test is made in the currency in which the financial asset is denominated. Any other contractual term that changes the timing or amount of cash flows (unless it is a variable interest rate that represents time value of money and credit risk), i.e., cash flows that are non-SPPI, does not meet the amortized cost criteria. In cases where the relationship between the passage of time and the interest rate of the financial instrument may be imperfect, known as modified time value of money, the Group assesses the modified time value of money feature to determine whether the financial instrument still meets the SPPI criterion. The objective of the assessment is to determine how different the undiscounted contractual cash flows could be from the undiscounted cash flows that would arise if the time value of money element was not modified (the benchmark cash flows). If the resulting difference is significant, the SPPI criterion is not met. In view of this, the Group considers the effect of the modified time value of money element in each reporting period and cumulatively over the life of the financial instrument.

### d. Classification of financial assets from the other businesses

The Group classifies its financial assets depending on the business model for managing those financial assets and whether the contractual terms of the financial assets are SPPI on the principal amount outstanding.

- 52 -

The Group performs the business model assessment based on observable factors such as:

- How the performance of the business model and the financial assets held within that business model are evaluated and reported to the Group's key management personnel
- Risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed
- Compensation of business units whether based on the fair value of those assets managed or on the contractual cash flows collected
- Expected frequency, value, and timing of sales

### e. Determination of fair values of financial instruments

The Group carries certain financial assets and liabilities at fair value, which requires extensive use of accounting estimates and judgment. While significant components of fair value measurement were determined using verifiable objective evidence (i.e., foreign exchange rates, interest rates, volatility rates), the amount of changes in fair value would differ if the Group utilized different valuation methodologies and assumptions. Any change in fair value of these financial assets and liabilities would affect the consolidated statements of comprehensive income.

Where the fair values of certain financial assets and financial liabilities recorded in the consolidated statements of financial position cannot be derived from active markets, they are determined using internal valuation techniques using generally accepted market valuation models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, estimates are used in establishing fair values. The judgments include considerations of liquidity and model inputs such as correlation and volatility for longer dated derivatives. Refer to Note 5 for the fair value measurements of financial instruments.

### f. Revenue from real estate sales (Prior to January 1, 2018)

Selecting an appropriate revenue recognition method for a particular real estate sale transaction requires certain judgment based on, among others:

- buyer's commitment on the sale which may be ascertained through the significance of the buyer's initial investment (buyer's equity); and
- stage of completion of the project determined using cost-to-cost method.

The Group has set a certain percentage of collection over the total selling price in determining buyer's commitment on the sale. It is when the buyer's investment is considered adequate to meet the probability criteria that economic benefits will flow to the Group.

# g. Determining whether it is reasonably certain that a renewal and termination option will be exercised – Group as a lessee (Beginning January 1, 2019)

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to renew the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised. The Group has several lease contracts that include renewal and termination options. The Group applies judgment in evaluating whether it is reasonably certain to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise (or not to exercise) the option to renew or terminate (e.g., a change in business strategy).

- 53 -

For most of its leases, the Group did not include the renewal or termination options in the lease term as the Group assesses that these options are not reasonably certain to be exercised. However, for some leases of parcels of land, the Group included the renewal period as part of the lease term due to significance of these assets to its operations. These leases have a short non-cancellable period (i.e., one year) and there will be a significant negative effect on the operations if a replacement is not readily available. Refer to Note 42 for the disclosure on the Group's leases.

### h. Classification of leases

### Operating Lease

Operating lease commitments - Group as lessee (Prior to January 1, 2019)

The Group has entered into leases on premises it uses for its operations. The Group has determined, based on evaluation of the terms and conditions of the lease agreements that the significant risk and rewards of ownership to these properties did not transfer to the Group. In determining this, the Group considers the following:

- the lease does not transfer the ownership of the asset to the lessee by the end of the lease term; and
- the related lease term does not approximate the EUL of the assets being leased.

### Operating lease commitments - Group as lessor

Based on the evaluation of the terms and conditions of the arrangements, the Group has determined that it retains all significant risks and rewards of ownership to these properties. In determining this, the Group considers, the following:

- the leases do not provide for an option to purchase or transfer ownership of the property at the end of the lease; and
- the related lease term does not approximate the EUL of the assets being leased.

### Finance Lease

Group as lessee (Prior to January 1, 2019)

The Group has determined based on evaluation of terms and conditions of the lease arrangements (i.e., present value of minimum lease payments payable amounts to at least substantially all of the fair value of leased asset, lease term if for the major part of the economic useful life of the asset, and lessor's losses associated with the cancellation are borne by the lessee) that it has obtained all significant risks and rewards of ownership of the properties it leased on finance leases.

### Group as lessor

The Group has determined based on evaluation of terms and conditions of the lease arrangements (i.e., present value of minimum lease payments receivable amounts to at least substantially all of the fair value of leased asset, lease term if for the major part of the economic useful life of the asset, and lessor's losses associated with the cancellation are borne by the lessee) that it has transferred all significant risks and rewards of ownership of the properties it leases out on finance leases.

Refer to Note 42 for the disclosure on the Group's leases.

### i. Distinction between investment properties and owner-occupied properties

The Group determines whether a property qualifies as an investment property. In making its judgment, the Group considers whether the property is not occupied substantially for use by, or in operations of the Group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. Owner-occupied properties generate cash flows that are attributable not only to the property but also to the other assets used in the production or supply process.

- 54 -

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions cannot be sold separately, the property is accounted for as an investment property, only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as an investment property. The Group considers each property separately in making its judgment.

### j. Consolidation of SPEs

The Group periodically undertakes transactions that may involve obtaining the right to control or significantly influence the operations of other companies. These transactions include the purchase of aircraft and assumption of certain liabilities. In all such cases, management makes an assessment as to whether the Group has: (a) power over the SPEs; (b) the right over the returns of its SPEs; and (c) the ability to use power over the SPEs to affect the amount of the Group's return, and based on these assessments, the SPEs are consolidated as a subsidiary or associated company. In making these assessments, the management considers the underlying economic substance of the transaction and not only the contractual terms. The Group has assessed that it will benefit from the economic benefits of the SPEs' activities and it will affect the returns for the Group. The Group is directly exposed to the risks and returns from its involvement with the SPEs. Such rights and risks associated with the benefits and returns are indicators of control. Accordingly, the SPEs are consolidated.

Upon loss of control, the Group derecognizes the assets and liabilities of its SPEs and any surplus or deficit is recognized in profit or loss.

### k. Determination of functional currency

PAS 21, *The Effects of Changes in Foreign Exchange Rates*, requires management to use its judgment to determine an entity's functional currency such that it most faithfully represents the economic effects of the underlying transactions, events and conditions that are relevant to the entity. In making this judgment, each entity in the Group considers the following:

- a. the currency that mainly influences sales prices for financial instruments and services (this will often be the currency in which sales prices for its financial instruments and services are denominated and settled);
- b. the currency in which funds from financing activities are generated; and
- c. the currency in which receipts from operating activities are usually retained.

In the case of an intermediate holding company or finance subsidiary, the principal consideration of management is whether it is an extension of the Parent Company and performing the functions of the Parent Company - i.e., whether its role is simply to hold the investment in, or provide finance to, the foreign operation on behalf of the Parent Company or whether its functions are essentially an extension of a local operation (e.g., performing selling, payroll or similar activities for that operation) or indeed it is undertaking activities on its own account. In the former case, the functional currency of the entity is the same with that of the Parent Company; while in the latter case, the functional currency of the entity would be assessed separately.

1. Significant influence over an associate with less than 20.0% ownership
In determining whether the Group has significant influence over an investee requires significant judgment. Generally, a shareholding of 20.0% to 50.0% of the voting rights of an investee is presumed to give the Group a significant influence.

- 55 -

There are instances that an investor exercises significant influence even if its ownership is less than 20.0%. The Group applies significant judgment in assessing whether it holds significant influence over an investee and considers the following: (a) representation on the board of directors or equivalent governing body of the investee; (b) participation in policy-making processes, including participation in decisions about dividends or other distributions; (c) material transactions between the investor and the investee; (d) interchange of managerial personnel; or (e) provision of essential technical information.

### Estimates

The key assumptions concerning the future and other sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next year are discussed below:

### a. Impairment of goodwill and intangible assets

The Group performed its annual impairment test on its goodwill and other intangible assets with indefinite useful lives as of reporting date. The recoverable amounts of the intangible assets were determined based on value-in-use calculations using cash flow projections from financial budgets approved by management covering a five-year period. The following assumptions were also used in computing value-in-use:

*Growth rate estimates* - growth rates include long-term growth rates that are based on experiences and strategies developed for the various subsidiaries. The prospect for the industry was also considered in estimating the growth rates.

*Discount rates* - discount rates were estimated based on the industry weighted average cost of capital, which includes the cost of equity and debt after considering the gearing ratio.

Value-in-use is the most sensitive to changes in revenue growth rates and discount rates.

As of December 31, 2019 and 2018, the balance of the Group's goodwill and intangible assets, net of accumulated depreciation, amortization and impairment loss follow:

	2019	2018
Goodwill (Note 19)	₽32,005,604,356	₱32,005,604,356
Intangible assets (Note 18)	13,898,390,399	13,954,424,592

### b. Expected credit losses on receivables

For loans and receivables from the banking business, ECL calculations are outputs of complex models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Significant factors affecting the estimates on the ECL model include:

- Segmentation of the portfolio, where the appropriate ECL approach and/or model is used, including whether assessment should be done individually or collectively;
- Quantitative and qualitative criteria for determining whether there have been SICR as at a given reporting date and the corresponding transfers between stages;
- Development of ECL models, including the various formulas and the choice of input;
- Determination of correlations and interdependencies between risk factors, macroeconomic scenarios and economic inputs, such as inflation, policy rates and collateral values, and the resulting impact to PDs, LGDs and EADs; and
- Selection of forward-looking information and determination of probability weightings to derive the ECL.

- 56 -

For installment contracts receivables and contract assets from the real estate business, the Group uses vintage analysis approach to calculate ECLs for installment contracts and contract assets. The vintage analysis accounts for expected losses by calculating the cumulative loss rates of a given loan pool. It derives the probability of default from the historical data of a homogenous portfolio that share the same origination period. The information on the number of defaults during fixed time intervals of the accounts is utilized to create the PD model. It allows the evaluation of the loan activity from its origination period until the end of the contract period.

For other trade receivables, provision matrix was used to calculate ECLs. The provision rates are based on historical default rates days past due for groupings of various segments that have similar loss patterns. The provision matrix is initially based on the Group's historical observed default rates. The Group then calibrates the matrix to adjust the historical credit loss experience with forward-looking information. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed.

The assessment of the correlation between historical observed default rates, forecast economic conditions (i.e., gross domestic product and inflation rate) and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

Refer to Note 11 for the carrying amount of receivables subject to ECL and the related allowance for credit losses as of December 31, 2019.

### c. Revenue and cost recognition from the real estate business

The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. The Group's revenue and cost from real estate where performance obligation is satisfied over time and recognized based on the percentage of completion is measured principally on the basis of the estimated completion by reference to the actual costs incurred to date over the estimated total costs of the project. For the years ended December 31, 2019, 2018 and 2017, the real estate sales recognized over time amounted to \$\mathbb{P}8.7\$ billion, \$\mathbb{P}8.3\$ billion and \$\mathbb{P}6.0\$ billion, respectively, while the related cost of real estate sales amounted to \$\mathbb{P}4.2\$ billion, \$\mathbb{P}4.5\$ billion and \$\mathbb{P}3.1\$ billion, respectively.

The Group also recognized revenue when control is passed on a certain point in time. The Group's revenue and cost of real estate sales were recognized upon transfer of control to the buyer. Real estate sales pertaining to this transaction amounted to ₱321.0 million and ₱2.5 billion for the years ended December 31, 2019 and 2018, respectively. The related cost of sales amounted to ₱85.0 million and ₱398.0 million for the years ended December 31, 2019 and 2018, respectively.

### d. Valuation of ROU assets and lease liabilities

The application of PFRS 16 requires the Group to make judgments that affect the valuation of the lease liabilities and the valuation of ROU assets. These include determining the lease term and determining the interest rate to be used for discounting future cash flows.

Lease term. The lease term determined by the Group comprises non-cancellable period of lease contracts, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised. For lease contracts with indefinite term the Group estimates the length of the contract to be equal to the economic useful life of noncurrent assets located in the leased property and physically connected with it or determines the length of the contract to be equal to the

- 57 -

average or typical market contract term of particular type of lease. The same economic useful life is applied to determine the depreciation rate of ROU assets.

Discount rate. The Group cannot readily determine the interest rate implicit in the lease, therefore it uses its incremental borrowing rate (IBR) to measure lease liabilities. The IBR is determined using the rate of interest rate swap applicable for currency of the lease contract and for similar tenor, corrected by the average credit spread of entities with rating similar to the Group's rating, observed in the period when the lease contract commences or is modified.

As at December 31, 2019, the Group's ROU assets and lease liabilities amounted to ₱20.5 billion and ₱21.1 billion, respectively (see Note 42).

e. Determination of the fair value of intangible assets and property, plant and equipment acquired in a business combination

The Group measures the identifiable assets and liabilities acquired in a business combination at fair value at the date of acquisition.

The fair value of the intangible assets acquired in a business combination is determined based on the net sales forecast attributable to the intangible assets, growth rate estimates and royalty rates using comparable license agreements. Royalty rates are based on the estimated arm's length royalty rate that would be paid for the use of the intangible assets. Growth rate estimate includes long-term growth rate and terminal growth rate applied to future cash flows beyond the projection period.

The fair value of property, plant and equipment acquired in a business combination is determined based on comparable properties after adjustments for various factors such as location, size and shape of the property. Cost information and current prices of comparable equipment are also utilized to determine the fair value of equipment.

The Group's acquisitions are discussed in Note 44 to the consolidated financial statements.

### f. Determination of NRV of inventories

The Group, in determining the NRV, considers any adjustment necessary for obsolescence which is generally providing a 100.0% write down for nonmoving items for more than one year. The Group adjusts the cost of inventory to the recoverable value at a level considered adequate to reflect any market decline in the value of the recorded inventories. The Group reviews the classification of the inventories and generally provides adjustments for recoverable values of new, actively sold and slow-moving inventories by reference to prevailing values of the same inventories in the market.

The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized. An increase in inventory obsolescence and market decline would increase recorded operating expenses and decrease current assets.

Inventory obsolescence and market decline included under 'Impairment losses and others' in profit or loss in the consolidated statements of comprehensive income are disclosed in Notes 12 and 34 to the consolidated financial statements.

The carrying value of the Group's inventories, net of inventory obsolescence and market decline, is disclosed in Note 12 to the consolidated financial statements.

- 58 -

### g. Estimation of ARO

The Group is contractually required under certain lease contracts to restore certain leased passenger aircraft to stipulated return condition or to bear a proportionate cost of restoration at the end of the contract period. The contractual obligation includes regular aircraft maintenance, overhaul and restoration of the leased aircraft to its original condition. Since the first operating lease entered by the Group in 2001, these costs are accrued based on an internal estimate which includes certain overhaul, restoration, and redelivery costs at the end of the operating aircraft lease. Regular aircraft maintenance is accounted for as expense when incurred, while overhaul and restoration are accounted on an accrual basis. Calculations of such costs includes assumptions and estimates in respect of the anticipated rate of aircraft utilization which includes flying hours and flying cycles and calendar months of the asset as used.

Assumptions and estimates used to compute ARO are reviewed and updated annually by the Group. As of December 31, 2019 and 2018, the cost of restoration is computed based on the Group's assessment on expected future aircraft utilization.

The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized. The recognition of ARO would increase other noncurrent liabilities and repairs and maintenance expense.

The carrying values of the Group's ARO (included under 'Other noncurrent liabilities' in the consolidated statements of financial position) is disclosed in Note 24 to the consolidated financial statements.

h. Estimation of useful lives of property, plant and equipment, investment properties, intangible assets with finite life and biological assets at cost

The Group estimates the useful lives of its depreciable property, plant and equipment, investment properties, intangible assets with finite life and biological assets at cost based on the period over which the assets are expected to be available for use. The EUL of the said depreciable assets are reviewed at least annually and are updated, if expectations differ from previous estimates due to physical wear and tear and technical or commercial obsolescence on the use of these assets. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned above. A reduction in the EUL of the depreciable property, plant and equipment, investment properties and intangible assets would increase depreciation and amortization expense and decrease noncurrent assets.

The carrying balances of the Group's depreciable assets are disclosed in Notes 15, 16, 17 and 18 to the consolidated financial statements.

i. Determination of fair values less estimated costs to sell of biological assets

The fair values of biological assets are determined based on current market prices of livestock of similar age, breed and genetic merit or based on adjusted commercial farmgate prices. Costs to sell costs include commissions to brokers and dealers, nonrefundable transfer taxes and duties. Costs to sell exclude transportation and other costs necessary to get the biological assets to the market. The fair values are reviewed and updated, if expectations differ from previous estimates due to changes brought by both physical change and price changes in the market. It is possible that future results of operations could be materially affected by changes in these estimates brought about by the changes in factors mentioned.

- 59 -

The Group recognized gain (loss) arising from changes in the fair value of biological assets amounting to (₱70.2 million), (₱467.5 million) and ₱118.8 million (included in 'Cost of sales and services' in profit or loss in the consolidated statements of comprehensive income) in 2019, 2018 and 2017, respectively (see Note 17).

The carrying value of the Group's biological assets carried at fair values less estimated costs to sell is disclosed in Note 17 to the consolidated financial statements.

### j. Estimation of pension and other benefits costs

The determination of the obligation and cost of pension and other employee benefits is dependent on the selection of certain assumptions used in calculating such amounts. Those assumptions include, among others, discount rates and salary increase rates (see Note 37). Actual results that differ from the Group's assumptions are accumulated and amortized over future periods and therefore, generally affect the recognized expense and recorded obligation in such future periods.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of Philippine government bonds with terms consistent with the expected employee benefit payout as of reporting date.

As of December 31, 2019 and 2018, the balance of the Group's present value of defined benefit obligations and other employee benefits is shown in Note 37 to the consolidated financial statements.

### k. Assessment of impairment of nonfinancial assets

The Group assesses impairment on its nonfinancial assets (i.e., property, plant and equipment, investment properties, investments in associates and joint ventures, biological assets carried at cost and goodwill and other intangible assets) whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable.

The factors that the Group considers important which could trigger an impairment review include the following:

- Market interest rates or other market rates of return on investments have increased during the period, and those increases are likely to affect the discount rate used in calculating the asset's value-in-use and decrease the asset's recoverable amount materially;
- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of use of the acquired assets or the strategy for overall business; and
- Significant negative industry or economic trends.

The Group determines an impairment loss whenever the carrying amount of an asset exceeds its recoverable amount, which is the higher of its fair value less costs to sell and its value-in-use. The fair value less costs to sell calculation is based on available data from binding sales transactions in an arm's length transaction of similar assets or observable market prices less incremental costs for disposing of the asset. The value-in-use calculation is based on a discounted cash flow model. The cash flows are derived from the budget for the next five years and do not include restructuring activities that the Group is not yet committed to or significant future investments that will enhance the asset base of the cash-generating unit being tested. The recoverable amount is most sensitive to the discount rate used for the discounted cash flow model as well as the expected future cash inflows and the growth rate used for extrapolation purposes. In 2019, following the review of the Petrochemical business, the outlook for the industry and Petrochemical's operating plan, a reversal

204 — 205

- 60 -

of impairment loss has been recognized to adjust the carrying value of certain buildings of the Group to their estimated recoverable values, which is the higher of fair value less to sell and value-in-use, but not exceeding the depreciated historical cost that would have been if the impairment had not been recognised.

In the case of goodwill and intangible assets with indefinite lives, at a minimum, such assets are subject to an annual impairment test and more frequently whenever there is an indication that such asset may be impaired. This requires an estimation of the value-in-use of the cash-generating units to which the goodwill is allocated. Estimating the value-in-use requires the Group to make an estimate of the expected future cash flows from the cash-generating unit and to choose a suitable discount rate in order to calculate the present value of those cash flows.

Provision for impairment losses on nonfinancial assets recognized in 2019, 2018 and 2017 is disclosed in Note 34 to the consolidated financial statements.

As of December 31, 2019 and 2018, the balance of the Group's nonfinancial assets, net of accumulated depreciation, amortization and impairment loss are shown in Notes 14, 15, 16 and 18 to the consolidated financial statements.

### l. Recognition of deferred tax assets

The Group reviews the carrying amounts of its deferred tax assets at each reporting date and reduces the deferred tax assets to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. However, there is no assurance that the Group will generate sufficient taxable income to allow all or part of deferred tax assets to be utilized.

The Group's recognized deferred tax assets are shown in Note 38.

The Group has certain subsidiaries which enjoy the benefits of an income tax holiday (ITH). As such, no deferred tax assets were set up on certain gross deductible temporary differences that are expected to reverse or expire within the ITH period (see Note 38).

The total amount of temporary differences for which the Group did not recognize any deferred tax assets are shown in Note 38.

### 4. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise cash and cash equivalents, investment securities at amortized cost, financial assets at FVTPL, financial assets at FVOCI, financial liabilities at FVTPL and interest-bearing loans and borrowings. The main purpose of these financial instruments is to finance the Group's operations and related capital expenditures. The Group has various other financial assets and financial liabilities, such as receivables and payables which arise directly from its operations. Also, the Parent Company and certain subsidiaries are counterparties to derivative contracts, such as interest rate swaps, currency forwards, cross currency swaps, currency options and commodity swaps and options. These derivatives are entered into as a means of reducing or managing their respective foreign exchange and interest rate exposures.

The BOD of the Parent Company and its subsidiaries review and approve the policies for managing each of these risks which are summarized below, together with the related risk management structure.

- 61 -

### Risk Management Structure

The BOD of the Parent Company and the respective BODs of each subsidiary are ultimately responsible for the oversight of the Group's risk management processes that involve identifying, measuring, analyzing, monitoring and controlling risks.

The risk management framework encompasses environmental scanning, the identification and assessment of business risks, development of risk management strategies, design and implementation of risk management capabilities and appropriate responses, monitoring risks and risk management performance, and identification of areas and opportunities for improvement in the risk management process.

Each BOD has created the board-level Audit Committee (AC) to spearhead the managing and monitoring of risks.

### AC

The AC shall assist the Group's BOD in its fiduciary responsibility for the over-all effectiveness of risk management systems and the internal audit functions of the Group. Furthermore, it is also the AC's purpose to lead in the general evaluation and to provide assistance in the continuous improvements of risk management, control and governance processes.

The AC also aims to ensure that:

- a. financial reports comply with established internal policies and procedures, pertinent accounting and audit standards and other regulatory requirements;
- b. risks are properly identified, evaluated and managed, specifically in the areas of managing credit, market, liquidity, operational, legal and other risks, and crisis management;
- c. audit activities of internal auditors are done based on plan, and deviations are explained through the performance of direct interface functions with the internal auditors; and
- d. the Group's BOD is properly assisted in the development of policies that would enhance the risk management and control systems.

### Corporate Governance and Management Systems

The CGMS was created to be primarily responsible for the execution of the enterprise risk management framework. The CGMS's main concerns include:

- a. recommendation of risk policies, strategies, principles, framework and limits;
- b. management of fundamental risk issues and monitoring of relevant risk decisions;
- c. support to management in implementing the risk policies and strategies; and
- d. development of a risk awareness program.

### Corporate Governance Compliance Officer

Compliance with the principles of good corporate governance is one of the objectives of the Group's BOD. To assist the Group's BOD in achieving this purpose, the Group's BOD has designated a Compliance Officer who shall be responsible for monitoring the actual compliance of the Group with the provisions and requirements of good corporate governance, identifying and monitoring control compliance risks, determining violations, and recommending penalties for such infringements for further review and approval of the Group's BOD, among others.

- 62 -

Day-to-day risk management functions

At the business unit or company level, the day-to-day risk management functions are handled by four different groups, namely:

- 1. Risk-taking Personnel. This group includes line personnel who initiate and are directly accountable for all risks taken.
- 2. Risk Control and Compliance. This group includes middle management personnel who perform the day-to-day compliance check to approved risk policies and risk mitigation decisions.
- 3. Support. This group includes back office personnel who support the line personnel.
- 4. Risk Management. This group pertains to the business unit's Management Committee which makes risk-mitigating decisions within the enterprise-wide risk management framework.

Enterprise Resource Management (ERM) Framework

The Parent Company's BOD is also responsible for establishing and maintaining a sound risk management framework and is accountable for risks taken by the Parent Company. The Parent Company's BOD also shares the responsibility with the CGMS in promoting the risk awareness program enterprise-wide.

The ERM framework revolves around the following eight interrelated risk management approaches:

- 1. Internal Environmental Scanning. It involves the review of the overall prevailing risk profile of the business unit to determine how risks are viewed and addressed by management. This is presented during the strategic planning, annual budgeting and mid-year performance reviews of the Group.
- 2. Objective Setting. The Group's BOD mandates the business unit's management to set the overall annual targets through strategic planning activities, in order to ensure that management has a process in place to set objectives which are aligned with the Group's goals.
- 3. Event Identification. It identifies both internal and external events affecting the Group's set targets, distinguishing between risks and opportunities.
- 4. Risk Assessment. The identified risks are analyzed relative to the probability and severity of potential loss which serves as a basis for determining how the risks should be managed. The risks are further assessed as to which risks are controllable and uncontrollable, risks that require management's attention, and risks which may materially weaken the Group's earnings and capital.
- 5. Risk Response. The Group's BOD, through the oversight role of the ERMG, approves the business unit's responses to mitigate risks, either to avoid, self-insure, reduce, transfer or share risk.
- 6. Control Activities. Policies and procedures are established and approved by the Group's BOD and implemented to ensure that the risk responses are effectively carried out enterprise-wide.
- 7. Information and Communication. Relevant risk management information are identified, captured and communicated in form and substance that enable all personnel to perform their risk management roles.
- 8. Monitoring. The CGMS, Internal Audit Group, Compliance Office and Business Assessment Team constantly monitor the management of risks through risk limits, audit reviews, compliance checks, revalidation of risk strategies and performance reviews.

- 63 -

Risk management support groups

The Group's BOD created the following departments within the Group to support the risk management activities of the Parent Company and the other business units:

- 1. Corporate Security and Safety Board (CSSB). Under the supervision of CGMS, the CSSB administers enterprise-wide policies affecting physical security of assets exposed to various forms of risks.
- 2. Corporate Supplier Accreditation Team (CORPSAT). Under the supervision of CGMS, the CORPSAT administers enterprise-wide procurement policies to ensure availability of supplies and services of high quality and standards to all business units.
- 3. Corporate Management Services (CMS). The CMS is responsible for the formulation of enterprise-wide policies and procedures.
- 4. Corporate Strategy. The Corporate Strategy is responsible for the administration of strategic planning, budgeting and performance review processes of business units.

### Risk Management Policies

The main risks arising from the use of financial instruments are credit risk, liquidity risk and market risk, such as foreign currency risk, commodity price risk, equity price risk and interest rate risk. The Group's policies for managing the aforementioned risks are summarized below.

### Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group transacts only with recognized, creditworthy third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on an ongoing basis with the result that the Group's exposure to bad debts is not significant.

The Group continuously provides credit notification and implements various credit actions, depending on assessed risks, to minimize credit exposure. Receivable balances of trade customers are being monitored on a regular basis and appropriate credit treatments are executed for overdue accounts. Likewise, other receivable balances are also being monitored and subjected to appropriate actions to manage credit risk.

With respect to credit risk arising from other financial assets of the Group, which comprise cash and cash equivalents, financial assets at FVTPL, financial assets at FVOCI, investment securities at amortized cost and certain derivative investments, the Group's exposure to credit risk arises from default of the counterparty with a maximum exposure equal to the carrying amount of these instruments.

The Group has a counterparty credit risk management policy which allocates investment limits based on counterparty credit ratings and credit risk profile.

With respect to the Banking Segment, there are several credit risk mitigation practices in place, as follow:

- The Banking Segment offers a variety of loan products with substantial collateral values. The policy on collateral and other credit enhancements are discussed further below.
- Limits are set on the amount of credit risk that the Banking Segment is willing to take for customers and counterparties, and exposures are monitored against such credit limits.

208 -

- 64 -

- The Banking Segment also observes related regulatory limits such as the single borrower's limit (SBL) and directors, officers, stockholders and related interests (DOSRI) ceiling.
- To protect against settlement risk, the Banking Segment employs a delivery-versus-payment (DvP) settlement system, wherein payment is effected only when the corresponding asset has been delivered
- There is an internal credit risk rating system (ICRRS) in place, providing a structured format for collating and analyzing borrower data to arrive at a summary indicator of credit risk.
- Past due and non-performing loan (NPL) ratios are also used to measure and monitor the quality of the loan portfolio.

### a. Credit risk exposure

The Group's maximum exposure to on-balance sheet credit risk is equal to the carrying value of its financial assets except for the following accounts:

		20	19	
	Carrying amount	Fair Value of Collateral	Financial Effect of Collateral	Maximum Exposure to Credit Risk
Interbank loans receivable	₽2,408,705,460	₽1,603,350,278	₽1,603,350,278	₽805,355,182
Loans and receivables:				
Finance receivables:				
Commercial	49,105,221,842	13,966,555,107	11,818,030,519	37,287,191,323
Real estate	19,067,998,568	14,588,487,309	10,314,921,736	8,753,076,832
Consumption	10,161,292,294	9,716,871,923	5,166,992,449	4,994,299,845
Other receivables	13,662,275,394	3,071,001,245	2,953,779,279	10,708,496,115
Total credit risk exposure	₽94,405,493,558	₽42,946,265,862	₽31,857,074,261	₽62,548,419,297

		20	18	
		Fair Value of	Financial Effect	Maximum Exposure to
	Carrying amount	Collateral	of Collateral	Credit Risk
Interbank loans receivable	₱2,123,675,000	₽2,123,675,000	₽2,123,675,000	₽-
Loans and receivables:				
Finance receivables:				
Commercial	43,838,017,355	220,667,548	48,478,249	43,789,539,106
Real estate	13,882,037,460	19,985,094,892	13,800,023,230	82,014,230
Consumption	7,231,736,279	8,129,980,920	5,113,241,660	2,118,494,619
Other receivables	12,128,501,001	2,821,806,322	2,810,163,052	9,318,337,949
Total credit risk exposure	₽79,203,967,095	₽33,281,224,682	₽23,895,581,191	₽55,308,385,904

### Collateral and other credit enhancements

The Group holds collateral in the form of real estate and chattel mortgages, government securities and standby letters of credit. The amount and type of collateral required depends on an assessment of credit risk. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- Mortgages over real estate and vehicle for consumer lending
- Chattels over inventory and receivable for commercial lending
- Government securities for interbank lending

It is the Group's policy to dispose of repossessed properties in an orderly fashion. In general, the proceeds are used to reduce or repay the outstanding claim, and are not occupied for business use.

- 65 -

### b. Risk concentrations of the maximum exposure to credit risk

Concentrations arise when a number of counterparties are engaged in similar business activities or activities in the same geographic region or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political or other conditions. Concentrations indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographical location. Such credit risk concentrations, if not properly managed, may cause significant losses that could threaten the Group's financial strength and undermine public confidence.

The Group's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. In order to avoid excessive concentrations of risks, identified concentrations of credit risks are controlled and managed accordingly.

### i. Concentration by geographical location

The Group's credit risk exposures as of December 31, 2019 and 2018, before taking into account any collateral held or other credit enhancements, is categorized by geographic location as follows:

			Decemb	per 31, 2019		
	Philippines	Asia (excluding Philippines)	United States	Europe	Others*	Total
Cash and cash equivalents**	₽40,392,933,814	₽18,612,975,697	₽-	₽-	₽1,926,564,972	₽60,932,474,483
Financial assets at FVPL:						
Held-for-trading: Debt securities:						
Government	2042264					2.042.264
Investment in convertible	3,943,264	_	_	_	_	3,943,264
notes	,	135,257,546	2,525,914,569			2,661,172,115
Derivative assets	_	135,257,546	2,525,914,569	_	992.618	2,061,172,115 992,618
Delivative assets	3.943.264	135,257,546	2,525,914,569		992,618	2,666,107,997
Financial assets at FVOCI	3,743,204	133,437,340	2,323,314,309		772,018	2,000,107,997
Debt securities:						
Government	0.557.000.473	522 005 422			202 (52 000	0.202.007.003
Private	8,557,069,472 7,914,619,578	533,085,422 2,216,841,137	412.067.883	1,114,327,255	302,652,089 244,512,384	9,392,806,983 11,902,368,237
Fiivate	, , ,	2,749,926,559	412,067,883	1,114,327,255	547,164,473	21,295,175,220
Investment securities at	16,471,689,050	2,749,920,559	412,007,883	1,114,327,255	547,164,475	21,295,1/5,220
amortized cost:						
Debt securities:						
Government	9,356,915,213					9,356,915,213
Private	2.000.346.028	_	_	_	_	2,000,346,028
Fiivate	11,357,261,241					11,357,261,241
Receivables:	11,557,201,241					11,337,201,241
Finance receivables	78,822,852,386					78,822,852,386
Trade receivables	15,695,185,756	3,185,020,020	14,326,882	7,292,674	2,931,606,998	21,833,432,330
Due from related parties	1,930,866,127	616,848,658	14,520,662	1,292,014	2,931,000,996	2,547,714,785
Interest receivable	1,021,865,234	62,250,924	76,588,422	12,517,056	6,907,919	1,180,129,555
Other receivables***	3,724,785,612	100,203,277	70,300,422	100,475,902	80.896.862	4,006,361,653
Other receivables	101,195,555,115	3,964,322,879	90,915,304	120,285,632	3,019,411,779	108,390,490,709
Refundable security deposits	101,175,555,115	3,704,522,077	70,713,304	120,203,032	3,017,411,777	100,570,470,70
(included under 'Other						
current' and 'Other						
noncurrent assets' in the						
consolidated statements of						
financial position)	817,115,232	181,057,483	_	_	_	998,172,71
r ,	₱170,238,497,716	, ,	₽3.028.897.756	₽1,234,612,887	₽5,494,133,842	₽205,639,682,365

<sup>\*</sup> Others include South American countries (i.e., Argentina and Mexico), New Zealand and Australia

210

<sup>\*\*</sup> Excludes cash on hand amounting to ₱3,410,774,679

<sup>\*\*\*</sup> Excludes claims receivable of JGSPC and JGSOC amounting to P265,769,076

			Decem	ber 31, 2018		
	Philippines	Asia (excluding Philippines)	United States	Europe	Others*	Total
Cash and cash equivalents** Financial assets at FVPL: Held-for-trading: Debt securities:	₱38,852,897,061	₽5,307,185,058	₽	₱250,044,195	₽2,255,507,539	₽46,665,633,853
Government Investment in convertible	8,206,143			-	-	8,206,143
notes	_	1,806,085,829	_	_	_	1,806,085,829
	8.206.143	1,806,085,829	_	_	_	1,814,291,972
Derivative assets: Designated as	-,, -	<b>333</b> -				
accounting hedges	_	_	_	_	6,389,048	6,389,048
-					6,389,048	6,389,048
Financial assets at FVOCI Debt securities:		. =				
Government	7,567,173,337	2,706,138,184	-	-	-	10,273,311,521
Private	7,251,421,434 14,818,594,771	2,670,734,213 5,376,872,397	1,334,309,226 1,334,309,226	1,663,733,566 1,663,733,566	44,460,919 44,460,919	12,964,659,358 23,237,970,879
Investment securities at amortized cost: Debt securities:		3,310,012,371	1,551,507,220	1,003,733,300	11,100,212	23,231,510,015
Government	9,290,428,591	1,232,898,193	_	-	-	10,523,326,784
Private	1,937,862,238	101,335,974	_	34,564,721	_	2,073,762,933
	11,228,290,829	1,334,234,167	_	34,564,721	=	12,597,089,717
Receivables: Finance receivables	66,897,077,529	=	_	-	-	66,897,077,529
Trade receivables	13,881,964,250	3,681,875,425	367,769,745	173,038,197	2,895,514,716	21,000,162,333
Due from related parties	957,644,153	616,848,658	_	-	_	1,574,492,811
Interest receivable	926,083,274	44,724,170	12,592,656	21,795,521	101,216	1,005,296,837
Other receivables***	2,344,453,411	242,588,179	_	1,127,248	34,186,060	2,622,354,898
	85,007,222,617	4,586,036,432	380,362,401	195,960,966	2,929,801,992	93,099,384,408
Refundable security deposits (included under 'Other current' and 'Other noncurrent assets' in the consolidated statements of						
financial position)	811,586,864	203,244,020	_	_	_	1,014,830,884
promotion)	₱150,726,798,285	₽18,613,657,903	₽1,714,671,627	₱2,144,303,448	₽5,236,159,498	₱178,435,590,761

<sup>\*</sup> Others include South American countries (i.e., Argentina and Mexico), New Zealand and Australia

\*\* Excludes cash on hand amounting to P2,529,042,588

\*\*\* Excludes claims receivable of JGSPC and JGSOC amounting to P457,257,191

- 67 -

Concentration by industry :≓

The tables below show the industry sector analysis of the Group's financial assets as of December 31, 2019 and 2018, before taking into account any collateral held or other credit enhancements.

		Real Estate,	Wholesele		Transnortation	Agricultural					
	Monufacturina	Related Business	and Refail Trade	Financial Intermediaries	Storage and	Hunting and	Electricity,	Construction	Government	Othore*	Total
Cash and cash equivalents**	ď	a	a	₱60.932.474.483	a	a	a	a.	ď	a <sup>1</sup>	₽60.932.474.483
Financial assets at FVPL:											
Held-for-trading:											
Debt securities:											
Government	1	ı	ı	ı	ı	ı	ı	ı	3,943,264	I	3,943,264
Investment in convertible notes	2,525,914,569	ı	ı	ı	1	1	ı	1	1	135,257,546	2,661,172,115
Derivative financial assets:	992,618	ı	1	I	1	1	1	1	ı	1	992,618
	2,526,907,187	1	1	1	1	1	1	1	3,943,264	135,257,546	2,666,107,997
Financial assets at FVOCI											
Debt securities:											
Government	1	1	I	135,954,975	ı	1	I	1	8,421,114,497	835,737,511	9,392,806,983
Private	82,553,481	2,197,715,030	1,089,917,160	2,339,409,241	1,711,775,125	ı	3,010,699,877	159,880,013	1	1,310,418,312	11,902,368,239
	82,553,481	2,197,715,030	1,089,917,160	2,475,364,216	1,711,775,125	1	3,010,699,877	159,880,013	8,421,114,497	2,146,155,823	21,295,175,222
Investment securities at amortized cost											
Debt securities:											
Government	1	ı	I	ı	ı	ı	I	ı	9,356,915,213	ı	9,356,915,213
Private	_	900,000,000	1	-	_	_	900,369,072	_	-	199,976,956	2,000,346,028
	_	900,000,000	-	_	-	-	900,369,072	-	9,356,915,213	199,976,956	11,357,261,241
Receivables:											
Finance receivables	6,042,470,393	23,581,999,040	11,915,966,452	3,367,657,345	5,708,836,368	745,140,759	9,286,645,005	2,032,813,147	49,185,312	16,092,138,564	78,822,852,385
Trade receivables	14,154,818,912	4,669,281,218	1	1	2,096,259,003	1	1	1	1	913,073,197	21,833,432,330
Due from related parties	122,951,766	1,352,507,422	69,694,182	477,236,444	18,499,416	1	ı	1	ı	506,825,555	2,547,714,785
Interest receivable	121,263,990	134,536,899	63,314,841	141,337,454	79,484,674	20,723,154	81,275,246	21,977,064	229,690,209	286,526,023	1,180,129,554
Other receivables***	1,106,303,825	796,124,107	1	1,110,366,899	274,299,627	ı	6,445	112,212	2,673,497	716,475,041	4,006,361,653
	21,547,808,886	30,534,448,686	12,048,975,475	5,096,598,142	8,177,379,088	765,863,913	9,367,926,696	2,054,902,423	281,549,018	18,515,038,380	108,390,490,707
Refundable security deposits (included under 'Other current' and 'Other noncurrent assets'											
in the consolidated statements of financial											
position)	1	815,111,232	I	I	181,057,483	ı	ı	ı	1	2,004,000	998,172,715
	₽24,157,269,554	₽34,447,274,948	₽13,138,892,635	₽68,504,436,841	₽10,070,211,696	₽765,863,913	₽13,278,995,645	₱2,214,782,436	₽18,063,521,992	₽20,998,432,705	₱205,639,682,365

212

- 89 -

## c. Credit quality per class of financial assets

The table below shows the maximum exposure to credit risk for the Group's financial assets not measured at fair value by credit rating grades:

			ons)		
		eneral Approach		Simplified	
	Stage 1	Stage 2	Stage 3	Approach	Total
Cash and cash equivalents					
Neither Past Due nor Individually					
Impaired	D42.044				D42.044
High Grade	₽43,844	₽-	₽-	₽-	₽43,844
Standard	17,088	_	_	_	17,088
Financial Assets at FVPL					
Debt securities					
High Grade	4	_	_	-	4
Investment in convertible note					
Unrated	2,661	_	_	_	2,661
Derivative assets					
High Grade	1	_	_	-	1
Financial Assets at FVOCI					
Neither Past Due nor Individually					
Impaired					
High Grade	7,530	_	_	_	7,530
Standard	13,765	_	_	_	13,765
Investment securities at Amortized					
Cost					
Neither Past Due nor Individually					
Impaired					
Standard	11,357	_	_	_	11,357
Receivables	,				,
Finance receivables					
Neither Past Due nor Individually					
Impaired					
High Grade	18,942	5	_	_	18,947
Standard	42,232	2,585	_	_	44,817
Substandard	420	4,920	1	_	5,341
Unrated	24	294	8,089	_	8,407
Past Due but not Individually	24	234	0,009		0,407
Impaired	40	1 250	860		2 250
		1,350		_	2,250
Individually Impaired	6	6	392	_	404
Trade receivables					
Neither Past Due nor Individually					
Impaired				4= 440	4= 440
High Grade	_	_	_	17,440	17,440
Standard	_	_	_	377	377
Past Due but not Individually					
Impaired	_	_	_	4,016	4,016
Individually Impaired	_	_	_	199	199
Due from related parties					
Neither Past Due nor Individually					
Impaired					
High Grade	_	_	_	2,091	2,091
Standard	_	_	_	457	457
Interest receivable					
Neither Past Due nor Individually					
Impaired					
High Grade	195	_	_	229	424
Standard	394	28	_	<u>-</u>	422
Substandard	2	26	_	_	28

(Forward)

Total	P46,665,633,853		1,814,291,972	6,389,048	6,389,048	10,273,311,521 12,964,659,358	23,237,970,879	10,523,326,784 2,073,762,933	12,597,089,717	66,897,077,529	1,574,492,811	2,622,354,898	93,099,384,408	1 0 1 4 8 3 0 88 4
Others*	al.	47,206,517	47,206,517	ı	I	2,873,801,386 2,683,500,937	5,557,302,323	1 1	ı	13,850,888,951	697,456,907	1,216,282,389	15,945,262,753	7 483 548

10,523,326,784 17,861,994,049 3,086,884,922 203,563,354 7,046,218 264,589,538

- 70 -

			2019 (in millio	ons)	
<del>-</del>	Ge	eneral Approach	-	Simplified	
	Stage 1	Stage 2	Stage 3	Approach	Total
Past Due but not Individually					
Impaired	₽78	₽39	₽66	₽1	₽184
Individually Impaired	_	_	19	_	19
Other receivables					
Neither Past Due nor Individually					
Impaired					
High Grade	304	_	-	1,574	1,878
Standard	4	_	_	810	814
Substandard	6	_	-	30	36
Unrated	16	2	3	-	21
Past Due but not Individually					
Impaired	827	2	17	488	1334
Individually Impaired	15	_	43	311	369
Refundable security deposits					
Neither Past Due nor Individually					
Impaired					
High Grade	934	_	_	_	934
Standard	64	_	_	_	64
	₽160,831	₽9,258	₽9,516	₽28,023	₽207,628

			as)		
	Ge	neral Approach	•	Simplified	
	Stage 1	Stage 2	Stage 3	Approach	Total
Cash and cash equivalents					
Neither Past Due nor Individually					
Impaired					
High Grade	₽25,358	₽-	₽-	₽-	₽25,358
Standard	21,308	_	_	_	21,308
Financial Assets at FVPL					
Debt securities					
High Grade	8	_	_	_	8
Investment in convertible note					
Unrated	1,806	_	_	_	1,806
Derivative financial assets					
designated as ,accounting hedge					
High Grade	6	_	_	_	6
Financial Assets at FVOCI					
Neither Past Due nor Individually					
Impaired					
High Grade	10,322	_	_	_	10,322
Standard	12,916	_	_	_	12,916
Investment securities at Amortized					ŕ
Cost					
Neither Past Due nor Individually					
Impaired					
Standard	12,597	_	_	_	12,597
Receivables	,				,
Finance receivables					
Neither Past Due nor Individually					
Impaired					
High Grade	22,947	_	_	_	22,947
Standard	32,524	_	_	_	32,524
Substandard	-	4,056	_	_	4,056
Unrated	96	52	6,799	_	6,947
Past Due but not Individually			4,		-,
Impaired	17	749	431	_	1,197
Individually Impaired	20	-	588	_	608
Trade receivables	20		300		000
Neither Past Due nor Individually					
Impaired					
High Grade	_	_	_	15,326	15,326
(Forward)					-

- 71 -

	2018 (in millions)						
_	Gen	eral Approach					
	Stage 1	Stage 2	Stage 3	Simplified Approach	Total		
Past Due but not Individually	₽-	₽-	₽-	₽5,674	₽5,674		
Impaired							
Individually Impaired	_	_	_	279	279		
Due from related parties							
Neither Past Due nor Individually							
Impaired							
High Grade	_	_	_	957	957		
Standard	_	_	_	618	618		
Interest receivable							
Neither Past Due nor Individually							
Impaired							
High Grade	209	_	_	182	391		
Standard	382	27	_	_	409		
Substandard	2	25	_	_	27		
Unrated	61	1	20	_	82		
Past Due but not Individually							
Impaired	33	16	28	_	77		
Individually Impaired	_	_	19	_	19		
Other receivables							
Neither Past Due nor Individually							
Impaired							
High Grade	17	_	_	821	838		
Standard	716	_	_	404	1,120		
Substandard	50	_	_	37	87		
Unrated	9	1	2	_	12		
Past Due but not Individually							
Impaired	98	_	2	519	619		
Individually Impaired	23	_	65	209	297		
Refundable security deposits							
Neither Past Due nor Individually							
Impaired							
High Grade	1,003	_	_	_	1,003		
Standard	8	_	_	_	8		
Past Due but not Individually							
Impaired	_	4	_	_	4		
-	₽142,536	₽4,931	₽7,954	₽25,026	₽180,447		

Classification of Financial Assets by Class used by the Group except for the Banking Segment High grade cash and cash equivalents are short-term placements and working cash fund placed, invested, or deposited in foreign and local banks belonging to the top 10 banks in the Philippines in terms of resources and profitability.

Other high grade accounts are considered to be of high value since the counterparties have a remote likelihood of default and have consistently exhibited good paying habits.

Standard grade accounts are active accounts with minimal to regular instances of payment default, due to ordinary/common collection issues. These accounts are typically not impaired as the counterparties generally respond to credit actions and update their payments accordingly.

Substandard grade accounts are accounts which have probability of impairment based on historical trend. These accounts show propensity to default in payment despite regular follow-up actions and extended payment terms.

### Classification of Financial Assets by Class used by the Banking Segment

For loans and receivables from customers, the Banking Segment's internal credit risk rating (ICCR) system was approved in 2007 and further enhanced to reflect latest updates. Last enhancement was made in 2017 for the ICRRS covering corporate credit exposures as defined by BSP Circular 439, initially for those borrowers with asset size of more than ₱15.0 million. In compliance with BSP

- 72 -

Circular 855, the Banking Segment also developed another ICRRS in 2016 for those borrowers with asset size of ₱15.0 million and below which was also enhanced in 2018.

The Banking Segment's internal credit risk rating is as follows:

Grades	Categories	Description
High grade		
Risk rating 1	Excellent	Lowest probability of default; exceptionally strong capacity for financial commitments; highly unlikely to be adversely affected by foreseeable events.
Risk rating 2	Super Prime	Very low probability of default; very strong capacity for payment of financial commitments; less vulnerable to foreseeable events.
Risk rating 3	Prime	Low probability of default; strong capacity for payment of financial commitments; may be more vulnerable to adverse business / economic conditions.
Risk rating 4	Very Good	Moderately low probability of default; more than adequate capacity for payment of financial commitments; but adverse business/economic conditions are more likely to impair this capacity.
Risk rating 5	Good	More pronounced probability of default; business or financial flexibility exists which supports the servicing of financial commitments; vulnerable to adverse business/economic changes.
Standard		
Risk rating 6	Satisfactory	Material probability of default is present, but a margin of safety remains; financial commitments are currently being met although the capacity for continued payment is vulnerable to deterioration in the business/economic condition.
Risk rating 7	Average	Greater probability of default which is reflected in the volatility of earnings and overall performance; repayment source is presently adequate; however, prolonged unfavorable economic period would create deterioration beyond acceptable levels.
Risk rating 8	Fair	Sufficiently pronounced probability of default, although borrowers should still be able to withstand normal business cycles; any prolonged unfavorable economic/market conditions would create an immediate deterioration of cash flow beyond acceptable levels.
Sub-standard grade		
Risk rating 9	Marginal	Elevated level of probability of default, with limited margin; repayment source is adequate to marginal.
Risk rating 10	Watch list	Unfavorable industry or company specific risk factors represent a concern, financial strength may be marginal; will find it difficult to cope with significant downturn.

- 73 -

Grades	Categories	Description
Risk rating 11  Risk rating 12	Special mention  Substandard	Loans have potential weaknesses that deserve close attention; borrower has reached a point where there is a real risk that the borrower's ability to pay the interest and repay the principal timely could be jeopardized due to evidence of weakness in the borrower's financial condition. Substantial and unreasonable degree of risk to the institution because of unfavorable record or unsatisfactory characteristics; with well-defined weaknesses that jeopardize their liquidation e.g. negative cash flow, case of fraud.
Past due and impaired		,
Risk rating 13	Doubtful	Weaknesses similar to "Substandard", but with added characteristics that make liquidation highly improbable.
Risk rating 14	Loss	Uncollectible or worthless.

The Banking Segment's internal credit risk rating system intends to provide a structure to define the corporate credit portfolio, and consists of an initial rating for the borrower risk later adjusted for the facility risk. Inputs include an assessment of management, credit experience, financial condition, industry outlook, documentation, security and term.

Below is the staging parameters adopted by the Banking Segment effective January 1, 2018 in relation to its PFRS 9 adoption.

Staging Parameter	Stage	Description
Staging by Days Past Due	1	Applicable to all loan products Accounts with 0 - 30 days past due (applicable for all loan products except for microfinancing loans wherein days past due for Stage 1 accounts is 0 - 6 days).
	2	Accounts with 31 - 90 days past due (applicable for all loan products except for microfinancing loans wherein days past due for Stage 2 accounts is 7 - 10 days).
	3	Accounts with days past due of 91 days and above (applicable for all loan products except for microfinancing loans wherein days past due for Stage 3 accounts is 11 days and above).
Staging by Status		
	1	Accounts tagged as Current in its Status are classified under Stage 1.
	3	Accounts tagged as ITL in its Status are classified under Stage 3.
Staging by Origination Rating vs Current Rating	1	Applicable to Commercial Loans (Large Scale and Medium Scale) only If no movement in the ratings from origination
	•	rating against the latest rating, the staging will be based on the current ICRRS rating. If the account's current rating is either Excellent, Super

- 74 -

**Staging Parameter Description** Stage Prime, Prime, Very Good, Good, Satisfactory, Average, Fair, the account will be tagged under Stage 1. If the account's current rating/equivalent Risk Level deteriorates by 2 notches from its origination rating/equivalent Risk Level, the account is tagged under Stage 2. If no movement in the ratings from origination rating against the latest rating, the staging will be based on the latest ICRRS rating. If the account's latest Rating is either Marginal, Watchlist or Especially Mentioned, account will be tagged under Stage 2. Staging by Maturity Date vs Applicable to all loan products Cut-off Date If maturity date of the account is after the cut-off date of the ECL Calculation, and if the days leading up to the cutoff date from the maturity date is less than 30 days, the account is tagged under Stage 1 (For Microfinance loans, if maturity date of the account is after the cut-off date of the ECL Calculation, and if the days leading up to the cutoff date from the maturity date is less than 10 days, the account is tagged under Stage 1). If maturity date of the account is prior to the cutoff date of the ECL Calculation, and if the days leading up to the cut-off date from the maturity date is more than 30 days, the account is tagged under Stage 3 (For Microfinance loans, if Maturity Date of the account is prior the cut-off date of the ECL Calculation, and if the days leading up to the cut-off date from the maturity date is more than 10 days, the account is tagged under Stage 3).

### External ratings

In ensuring a quality investment portfolio, the Group monitors credit risk from investments using credit ratings based on Standard and Poor (S&P). Credit quality of due from BSP and other banks and interbank loans receivable are based on available accredited international and local credit raters using Fitch as standard of rating.

The Group assigns the following credit quality groupings based on ratings prior to PFRS 9 adoption as follows:

Credit Quality	Fitch	Moody's	S&P	Stage*
High Grade	AAA to A-	Aaa to A3	AAA to A-	1
Standard Grade	BBB+ to BB-	Baa1 to Ba3	BBB+ to BB-	1
Substandard Grade	B+ to C-	B1 to Ca	B+ to C-	2
Past due and impaired	D	C	D	3
*Annlicable to Ranking Segme	nt only			

- 75 -

### d. Aging analysis of receivables by class

The aging analysis of the Group's Past Due but Not Impaired receivables as of December 31, 2019 and 2018 follow:

			2019 (in milli	ions)	
	Less than 30 Days	30 to 60 Days	61 to 90 Days	Over 90 Days	Total
Finance receivables	₽34	₽937	₽414	₽865	₽2,250
Trade receivables	2,113	773	263	867	4,016
Interest receivable	65	35	16	68	184
Others	829	47	129	329	1,334
	₽3,041	₽1,792	₽822	₽2,129	₽7,784

			2018 (in milli	ons)	
	Less than 30 Days	30 to 60 Days	61 to 90 Days	Over 90 Days	Total
Finance receivables	₽298	₽88	₽241	₽570	₽1,197
Trade receivables	4,334	537	133	670	5,674
Interest receivable	37	15	10	15	77
Others	273	19	43	284	619
	₽4,942	₽ 659	₽427	₽1,539	₽7,567

### Liquidity risk

Liquidity risk is the risk of not being able to meet funding obligations such as the repayment of liabilities or payment of asset purchases as they fall due. The Group's liquidity management involves maintaining funding capacity to finance capital expenditures and service maturing debts, and to accommodate any fluctuations in asset and liability levels due to changes in the Group's business operations or unanticipated events created by customer behavior or capital market conditions. The Group maintains a level of cash and cash equivalents deemed sufficient to finance its operations. As part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund-raising activities. Fund-raising activities may include obtaining bank loans and capital market issues both onshore and offshore.

With respect to the Banking Segment, liquidity risk is considered in assets and liabilities management. The Banking Segment seeks to lengthen liability maturities, diversify existing fund sources, and continuously develop new instruments that cater to different segments of the market. The Assets and Liabilities Committee (ALCO) is composed of some members of the Senior Management including the Lending Groups and Treasury Group Heads. ALCO conducts weekly meetings. The Banking Segment also has specialized units that help monitor market and regulatory developments pertinent to interest rates and liquidity position, as well as prepare cash position reports as needed to measure the liquidity and reserves position of the Banking Segment.

The Banking Segment also keeps credit lines with financial institutions, as well as a pool of liquid or highly marketable securities. Reserves management is another specialized function within the Banking Segment, complying with BSP reserve requirements, which may be a buffer against unforeseen liquidity drains.

The liquidity or maturity gap report is another tool for measuring liquidity risk. Although available contractual maturity dates are generally used for putting instruments into time bands, expected liquidation periods, often based on historical data, are used if contractual maturity dates are unavailable. The liquidity gap per time band is computed by getting the difference between the inflows and outflows within the time band. A positive liquidity gap is an estimate of the Banking Segment's net excess funds

- 76 -

for the time band. A negative liquidity gap is an estimate of a future funding requirement of the Banking Segment. Although such gaps are a normal part of the business, a significant negative amount may bring significant liquidity risk. To help control liquidity risk arising from negative liquidity gaps, maximum cumulative outflow (MCO) targets are set for time bands up to one (1) year.

The tables below summarize the maturity profile of the Group's financial assets and liabilities based on the applicable undiscounted contractual payments as of December 31, 2019 and 2018:

	On Demand	Months	Months	Years	5 Years	Total
Financial Assets						
Cash and cash equivalents	₽42,522,355,730	₱21,820,893,432	₽-	₽-	₽-	₽64,343,249,162
Financial assets at FVPL:						
Held-for-trading:						
Debt securities:						
Government	_	3,943,264	-	_	-	3,943,264
Equity securities:	500 055 455		1 100 101 100			1 =10 =24 0=2
Quoted	528,355,475	_	1,190,181,498	_	_	1,718,536,973
Investment in convertible note Derivative financial assets	45,460,289	_	2,615,711,826	_		2,661,172,115
Derivative financial assets	573,815,764	3,943,264	3,805,893,324		992,618 992,618	992,618 4,384,644,970
Financial assets at FVOCI:	3/3,013,/04	3,943,204	3,003,093,324		992,010	4,304,044,970
Debt securities:						
Private	_	6,675,856,535	6,632,403,950	141,485,426	_	13,449,745,911
Government	_	-	971,692,486	4,358,709,309	6,500,681,132	11,831,082,927
	_	6,675,856,535	7,604,096,436	4,500,194,735	6,500,681,132	25,280,828,838
Equity securities:		0,0.0,000,000	7,00 1,000,100	1,000,151,100	0,000,001,102	20,200,020,020
Quoted	_	_	477,659,667	24,050,346,528	_	24,528,006,195
Unquoted	_	_	487,055,158		_	487,055,158
•	_	-	964,714,825	24,050,346,528	-	25,015,061,353
-	_	6,675,856,535	8,568,811,261	28,550,541,263	6,500,681,132	50,295,890,191
Investment securities at amortized cost:		, ,,	, , , , , , , , , , , , , , , , , , , ,	, .,. ,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, ,,
Debt securities:						
Government	_	-	-	5,592,739,113	6,271,641,421	11,864,380,534
Private	-	232,049,978	445,235,627	1,859,112,977	-	2,536,398,582
	_	232,049,978	445,235,627	7,451,852,090	6,271,641,421	14,400,779,116
Receivables:						
Trade receivables	1,783,241,782	17,519,794,094	381,755,626	824,696,821	1,522,665,241	22,032,153,564
Finance receivables	62,671,515	17,505,428,832	13,005,844,587	33,023,966,598	25,239,666,935	88,837,578,467
Due from related parties	1,217,714,785	-	-	1,330,000,000	-	2,547,714,785
Interest receivable	29,839,278	1,001,310,207	148,980,069	-	-	1,180,129,554
Other receivables	718,832,255	3,616,614,779	117,526,329	-	-	4,452,973,363
D.C. 111	3,812,299,615	39,643,147,912	13,654,106,611	35,178,663,419	26,762,332,176	119,050,549,733
Refundable security deposits	8,602,019	729,686	3,677,942	526,479,521	458,683,547	998,172,715
	₽46,917,073,128	₽68,376,620,807	₽26,477,724,765	₽71,707,536,293	₽39,994,330,894	₽253,473,285,887
			_			
		**		019	1.5 m	
	O- D	Up to 3	4 to 12	1 to 5	More Than	Takal
F: 111111111111111111111111111111111111	On Demand	Months	Months	Years	5 Years	Total
Financial Liabilities						
Accounts payable and accrued expenses (including noncurrent portion booked						
under 'Other noncurrent liabilities' in						
the consolidated statement of financial						
position but excluding 'Deposit						
liabilities' and 'Due to related parties')	₽28,968,671,174	₽21,403,027,473	₽8,343,107,934	₽2,101,793,041	₽2,113,477,833	₽62,930,077,455
Short-term debt	_	45,096,301,236	9,035,787,121			54,132,088,357
Deposit liabilities (included under						
'Accounts payable and accrued						
expenses' and 'Other noncurrent						
liabilities' in the consolidated						
statements of financial position)	36,147,499,220	42,169,130,854	6,161,174,852	22,143,516,512	3,006,821	106,624,328,259
Due to related parties (included under						
'Accounts payable and accrued expense' and 'Other noncurrent						
liabilities' in the consolidated	114 835 410	_	_	_	_	114 835 410
statement of financial position)	114,835,410	-	-	-	-	114,835,410
statement of financial position) Deposits from lessees (included under	114,835,410	-	-	-	-	114,835,410
statement of financial position)	114,835,410	-	-	-	-	114,835,410
statement of financial position) Deposits from lessees (included under 'Other current liabilities' and 'Other	114,835,410	-	-	-	-	114,835,410
statement of financial position) Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the	114,835,410	1,432,862,955	1,495,736,314	1,764,874,057	1,406,670,869	114,835,410 6,100,144,195
statement of financial position) Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial position) Long-term debt (including current portion)	=	1,432,862,955 1,970,653,285	1,495,736,314 4,778,823,378	1,764,874,057 179,026,630,295	1,406,670,869 54,956,806,354	
statement of financial position) Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial position) Long-term debt (including current portion) Lease liabilities (including current portion)	=	1,970,653,285 1,238,007,058	4,778,823,378 4,784,042,167	179,026,630,295 7,600,538,187		6,100,144,195 240,732,913,312 23,026,366,763
statement of financial position) Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial position) Long-term debt (including current portion)	- - 146,638,963 -	1,970,653,285 1,238,007,058 462,908	4,778,823,378 4,784,042,167 305,835,400	179,026,630,295 7,600,538,187 126,312,502	54,956,806,354 9,257,140,388	6,100,144,195 240,732,913,312 23,026,366,763 432,610,810
statement of financial position) Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial position) Long-term debt (including current portion) Lease liabilities (including current portion)	<u>-</u>	1,970,653,285 1,238,007,058	4,778,823,378 4,784,042,167	179,026,630,295 7,600,538,187	54,956,806,354	6,100,144,195 240,732,913,312 23,026,366,763

- 77 -

Up to 3				20	018		
Financial assets at FVPL   Financial assets at FVPL   Financial asset at FVPL   Financial Asse	•			3 to 12	1 to 5		
Cash and eash equivalents   P17,308,168,404   P29,368,376,786   P23,500,000   P	P' A	On Demand	Months	Months	Years	5 Years	Total
Financial assets at FVPL  Held-for-training Debt securities:		Đ17 208 168 404	Đ20 268 276 786	₱23 500 000	Đ_	<del>p</del> _	Đ46 700 045 100
Beld-for-trading   Debt securities   S.206.143		£17,306,106,404	£29,300,370,700	£23,300,000	r-	r-	F40,700,043,190
Debt securities:							
Government							
Equity securities:   Quoted   \$27,400,278		8.206.143	_	_	_	_	8,206,143
Quoted			_	_	_	_	8,206,143
Sizy							
Investment in convertible note	Quoted				_		1,836,232,551
Derivative financial assets designated as accounting hodges		527,400,278		1,308,832,273	_		1,836,232,551
Derivative financial assets designated as accounting hedges   -   -   6,389,048   -   -   6,389,048   -   -   6,389,048   -   -   6,389,048   -   -   6,389,048   -   -   6,389,048   -   -   6,389,048   -   -   -   6,389,048   -   -   -   6,389,048   -   -   -   -   6,389,048   -   -   -   -   -   -   -   -   -	Investment in convertible note						
as accounting hedges	- B : :: 5 ::1 ::1	535,606,421	_	1,308,832,273	1,806,085,829	_	3,650,524,523
Financial Liabilities  Financial Liabilities  Financial Liabilities  Private  7,331,706,086  5,632,953,272  7,268,522,839  10,273,311,5  10,336,947,68  5,632,953,272  7,268,522,839  10,273,311,5  10,336,947,68  5,632,953,272  7,268,522,839  10,273,311,5  18,978,909,00  371,191,210  19,457,411,625  2,62,088,787  2,62,088,787  2,62,088,787  10,943,941,10,55  1,947,11,055  10,943,947,41,10,55  10,943,949,949  10,943,844,948  10,945,941,10,55  10,9				6 200 040			6 200 040
Debt securities:   Private				6,389,048			6,389,048
Private							
Covernment		_	_	7 331 706 086	5 632 953 272	_	12 964 659 358
Equity securities:		_	_		3,032,733,272	7 268 522 839	
Equity securities:		_	_		5 632 953 272		23,237,970,879
Outced         50,300,000         −         371,191,210         19,457,411,625         −         −         256,208,78           Linguoted         −         −         −         256,208,78         −         −         −         20,520,87         −         −         −         20,155,111.6         −         −         −         20,155,111.6         −         −         −         20,135,111.6         −         −         −         −         20,135,111.6         −	Equity securities:			,, -, -, -, -, -, -, -, -, -, -,	-,,,-12	.,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Unquoted		50,300,000	_	371,191,210	19,457,411,625	_	19,878,902,835
Sociation   Soci	Unquoted		_			_	256,208,787
Investment securities at amortized cost: Debt securities:   Debt securities: Government		50,300,000	-	627,399,997	19,457,411,625	_	20,135,111,622
Debt securities:   Government		50,300,000	_	10,963,894,765	25,090,364,897	7,268,522,839	43,373,082,501
Government	Investment securities at amortized cost:						
Private	Debt securities:						
Receivables: Trade receivables Trade receivables 3,774,011,263 15,285,523,340 699,484,032 1,200,135,528 320,310,585 21,279,464,7 Finance receivables 6,054,300,530 5,584,725,299 6,986,013,290 17,488,441,348 32,334,805,081 68,448,285,5 Due from related parties 1,574,492,811 -		-	-	-	-		10,523,326,784
Receivables	Private	_	_	_			2,073,762,933
Trade receivables   3,774,011,263   15,285,233,340   699,484,032   1,200,135,528   320,310,585   21,279,464.7   Finance receivables   6,054,300,530   5,584,725,299   6,986,013,290   17,488,441,348   32,334,805,081   68,448,285,5   Due from related parties   1,574,492,811     -   1,714,634   141,733,531   -   -   -   1,005,296,8   Other receivables   1,361,024,337   1,491,760,267   119,467,809     149,022   2,972,401,6					1,427,512,166	11,169,577,551	12,597,089,717
Finance receivables Due from related parties 1,574,492,811 1,771,491,411 1,491,411 1,4							
Due from related parties   1.574.492.81							21,279,464,748
Matterest receivable   845,846,472   17,716,834   141,733,531   -			5,584,725,299	6,986,013,290	17,488,441,348	32,334,805,081	
Other receivables			-	- 141 522 521	_	_	
13,609,675,613   22,379,725,740   7,946,698,662   18,688,576,876   32,655,264,688   95,279,941,5					_		
Refundable security deposits   215,166,327	Other receivables				10 (00 57( 07(		
P31,718,916,765   P51,748,102,526   P20,256,798,296   P47,571,277,906   P51,326,807,949   P202,621,903,4	Dafundahla sasurity danasita		22,379,723,740				
Total   Page 2018   Page 20	Retundable security deposits	, ,	Ð51 748 102 526	.,,.	, ,		, , ,
Tinancial Liabilities  Accounts payable and accrued expenses (including noncurrent portion booked under 'Other noncurrent liabilities' in the consolidated statement of financial position)  Due to related parties (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Due to related parties (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Other current liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Other current liabilities' in the consolidated statement of financial position)		F31,/10,910,/03	F31,/40,102,320	F20,230,736,230	147,371,277,300	F31,320,007,349	F202,021,903, <del>44</del> 2
Tinancial Liabilities  Accounts payable and accrued expenses (including noncurrent portion booked under 'Other noncurrent liabilities' in the consolidated statement of financial position)  Due to related parties (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Due to related parties (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Other current liabilities' in the consolidated statement of financial position)							
Financial Liabilities  Accounts payable and accrued expenses (included under 'Other noncurrent liabilities' in the consolidated statement of financial position but excluding 'Deposit liabilities' in the consolidated statement of financial position but excluding 'Deposit liabilities' and 'Due to related parties') ₱35,758,783,520 ₱21,910,159,746 ₱6,033,744,008 ₱908,418,034 ₱2,925,262,168 ₱67,536,367,4 Short-term debt 20,947,554,201 9,466,224,812 12,476,461,528 − − 42,890,240,5 Deposit liabilities' in the consolidated statements of financial position) 46,356,421,580 6,149,949,819 2,607,566,823 8,718,041,782 1,770,739,538 65,602,719,5 Due to related parties (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position) 119,849,940 31,922,803 − − − 151,772,7 Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial position) 119,849,940 31,922,803 − − − − 151,772,7 Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial							
Financial Liabilities  Accounts payable and accrued expenses (including noncurrent portion booked under 'Other noncurrent liabilities' in the consolidated statement of financial position but excluding 'Deposit liabilities' and 'Due to related parties')  P35,758,783,520  P21,910,159,746  P6,033,744,008  P908,418,034  P2,925,262,168  P67,536,367,4  P67,536,367,4  P6,033,744,008  P908,418,034  P2,925,262,168  P67,536,367,4  P67,536,367,4  P6,033,744,008  P908,418,034  P2,925,262,168  P67,536,367,4  P67,536,367,4  P6,033,744,008  P908,418,034  P2,925,262,168  P67,536,367,4  P6,033,744,008  P908,418,034  P2,925,262,168  P67,536,367,4  P67,536,367,4  P6,033,744,008  P908,418,034  P2,925,262,168  P67,536,367,4  P67,536,367,4  P6,033,744,008  P008,418,034  P2,925,262,168  P67,536,67,4  P6,033,744,008  P008,418,034  P2,925,262,							
Accounts payable and accrued expenses (including noncurrent portion booked under 'Other noncurrent liabilities' in the consolidated statement of financial position but excluding 'Deposit liabilities' and 'Due to related parties')   \$\Price{P35},758,783,520 \]   \$\Price{P21},910,159,746 \]   \$\Price{P6},033,744,008 \]   \$\Price{P908,418,034} \]   \$\Price{P2},925,262,168 \]   \$\Price{P6},536,367,4 \]   \$\Price{P6},633,744,008 \]   \$\Price{P6},633,744,008 \]   \$\Price{P6},633,744,008 \]   \$\Price{P6},633,744,008 \]   \$\Price{P6},633,744,008 \]   \$\Price{P6},633,744,008 \]   \$\Price{P6},641,528 \]   \$\Price{P6},736,367,4 \]   \$\Price{P6},736,421,580 \]   \$\Price{P6},736,42	-	On Demand	Months	Months	Years	5 Years	Total
(including noncurrent portion booked under 'Other noncurrent liabilities' in the consolidated statement of financial position but excluding 'Deposit liabilities' and 'Due to related parties') \$25,758,783,520 \$20,947,554,201 \$20,947,554,20							
under 'Other noncurrent liabilities' in the consolidated statement of financial position but excluding 'Deposit liabilities' and 'Due to related parties') \$35,758,783,520 \$21,910,159,746 \$6,033,744,008 \$908,418,034 \$2,925,262,168 \$67,536,367,4\$  Short-term debt \$20,947,554,201 \$9,466,224,812 \$12,476,461,528 \$-\$ -\$ 42,890,240,5\$  Deposit liabilities (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statements of financial position) \$46,356,421,580 \$6,149,949,819 \$2,607,566,823 \$8,718,041,782 \$1,770,739,538 \$65,602,719,5\$  Due to related parties (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statement of financial position) \$119,849,940 \$31,922,803 \$-\$ -\$ -\$ 151,772,7\$  Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial							
the consolidated statement of financial position but excluding 'Deposit liabilities and 'Due to related parties') \$35,758,783,520 \$21,910,159,746 \$6,033,744,008 \$908,418,034 \$2,925,262,168 \$67,536,367,4\$  Short-term debt 20,947,554,201 9,466,224,812 12,476,461,528 42,890,240,5  Deposit liabilities (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statements of financial position) 46,356,421,580 6,149,949,819 2,607,566,823 8,718,041,782 1,770,739,538 65,602,719,5  Due to related parties (included under 'Accounts payable and accrued expense' and 'Other noncurrent liabilities' in the consolidated statement of financial position) 119,849,940 31,922,803 151,772,7  Deposit sir on lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial							
position but excluding 'Deposit liabilities' and 'Due to related parties') ₱35,758,783,520 ₱21,910,159,746 ₱6,033,744,008 ₱908,418,034 ₱2,925,262,168 ₱67,536,367,4    Deposit liabilities (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statements of financial position) 46,356,421,580 6,149,949,819 2,607,566,823 8,718,041,782 1,770,739,538 65,602,719,5    Due to related parties (included under 'Accounts payable and accrued expense' and 'Other noncurrent liabilities' in the consolidated statement of financial position) 119,849,940 31,922,803 151,772,7    Deposit liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial position) 119,849,940 31,922,803 151,772,7    Deposit from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial							
Page							
Short-term debt 20,947,554,201 9,466,224,812 12,476,461,528 - 42,890,240,5  Deposit liabilities (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statements of financial position)  Due to related parties (included under 'Accounts payable and accrued expense' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial		Đ25 759 792 520	<del>D</del> 21 010 150 746	Ð6 033 744 008	Đ008 418 024	Đ2 025 262 168	Đ67 526 267 476
Deposit liabilities (included under 'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statements of financial position)  46,356,421,580  6,149,949,819  2,607,566,823  8,718,041,782  1,770,739,538  65,602,719,50  Due to related parties (included under 'Accounts payable and accrued expense' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  119,849,940  31,922,803  151,772,70  Total Control of the current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial					1 700,410,034	12,723,202,100	
'Accounts payable and accrued expenses' and 'Other noncurrent liabilities' in the consolidated statements of financial position)  Due to related parties (included under 'Accounts payable and accrued expense' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  119,849,940  31,922,803  151,772,7  151,772,7  151,772,7		20,717,551,201	7,100,221,012	12,170,101,520			12,070,210,511
liabilities' in the consolidated statements of financial position)  46,356,421,580 6,149,949,819 2,607,566,823 8,718,041,782 1,770,739,538 65,602,719,5  Due to related parties (included under 'Accounts payable and accrued expense' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  119,849,940 31,922,803 151,772,7  Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial							
liabilities' in the consolidated statements of financial position)  46,356,421,580 6,149,949,819 2,607,566,823 8,718,041,782 1,770,739,538 65,602,719,5  Due to related parties (included under 'Accounts payable and accrued expense' and 'Other noncurrent liabilities' in the consolidated statement of financial position)  119,849,940 31,922,803 151,772,7  Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial	expenses' and 'Other noncurrent						
Due to related parties (included under 'Accounts payable and accrued expense' and 'Other noncurrent liabilities' in the consolidated statement of financial position) 119,849,940 31,922,803 151,772,7 Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial							
'Accounts payable and accrued expense' and 'Other noncurrent liabilities' in the consolidated statement of financial position) 119,849,940 31,922,803 151,772,70.  Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial	statements of financial position)	46,356,421,580	6,149,949,819	2,607,566,823	8,718,041,782	1,770,739,538	65,602,719,542
expense' and 'Other noncurrent liabilities' in the consolidated statement of financial position) 119,849,940 31,922,803 151,772,70. Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial	Due to related parties (included under						
liabilities' in the consolidated statement of financial position) 119,849,940 31,922,803 151,772,7- Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial							
statement of financial position) 119,849,940 31,922,803 151,772,70 Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial							
Deposits from lessees (included under 'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial		440					
'Other current liabilities' and 'Other noncurrent liabilities' in the consolidated statement of financial		119,849,940	31,922,803	_	-	_	151,772,743
noncurrent liabilities' in the consolidated statement of financial							
consolidated statement of financial							
7,309,4300,445 002,177,1470 002,000,405 07,154,170 002,000,450 07,150,150,150 المرابعة والمرابعة		1 057 021 007	260 565 295	1 332 081 610	1 847 071 470	802 800 442	5 300 450 005
		1,037,031,797				, ,	188,354,961,836
		_	- 1,527,730,033	- 5,565,027,042			763,322,060
P104,239,641,238 P39,157,253,218 P25,834,883,611 P107,429,470,622 P93,947,586,414 P370,608,835,10 P107,429,470,622 P93,947,586,414 P370,608,835,10 P107,429,470,622 P3,947,586,414 P370,608,835,10 P107,429,470,622 P3,947,886,414 P370,608,835,10 P107,429,470,622 P3,947,886,414 P370,608,835,10 P107,429,470,622 P3,947,886,414 P370,608,835,10 P107,429,470,622 P3,947,886,414 P370,608,835,10 P107,429,470,620 P3,947,886,414 P370,608,835,10 P107,429,470,470,470,470,470,470,470,470,470,470		P104 220 641 229	P20 157 252 219	D25 024 002 611		ĐO2 047 596 414	

### Market risk

Market risk is the risk of loss to future earnings, to fair value or future cash flows of a financial instrument as a result of changes in its price, in turn caused by changes in interest rates, foreign currency exchange rates, equity prices and other market factors.

222 — 223

- 78 -

The following discussion covers the market risks of the Group except for its Banking Segment:

### Foreign currency risk

Foreign currency risk arises on financial instruments that are denominated in a foreign currency other than the functional currency in which they are measured. The Group makes use of derivative financial instruments, such as currency swaps, to hedge foreign currency exposure (Note 8).

The Group has transactional currency exposures. Such exposures arise from sales and purchases in currencies other than the entities' functional currency. As of December 31, 2019, 2018 and 2017, approximately 32.0%, 34.5% and 35.5%, respectively, of the Group's total sales are denominated in currencies other than the functional currency. In addition, approximately 28.5% and 30.8% of total debt are denominated in US Dollar as of December 31, 2019 and 2018, respectively. The Group's capital expenditures are likewise substantially denominated in US Dollar.

The tables below summarize the Group's exposure to foreign currency risk as of December 31, 2019 and 2018:

		2019	
	US Dollar (	Other Currencies*	Total
Assets			
Cash and cash equivalents	₽7,542,120,251	₽7,981,872,497	₽15,523,992,748
Financial assets at FVPL	3,360,997,415	949,756,815	4,310,754,230
Financial assets at FVOCI	7,529,856,518	_	7,529,856,518
Receivables	7,358,744,421	627,967,213	7,986,711,634
Other current assets	181,057,483	-	181,057,483
	25,972,776,088	9,559,596,525	35,532,372,613
Liabilities			
Accounts payable and accrued expenses	11,232,068,685	1,472,923,402	12,704,992,087
Financial liabilities at FVPL	126,312,501	_	126,312,501
Short-term debt	9,822,359,631	_	9,822,359,631
Long-term debt (including current portion)	62,925,369,057	8,424,916,122	71,350,285,179
	84,106,109,874	9,897,839,524	94,003,949,398
Net Foreign Currency-Denominated Assets (Liabilities)	(¥58,133,333,786)	( <del>P</del> 338,242,999)	( <del>P</del> 58,471,576,785)

<sup>\*</sup> Other currencies include Hongkong Dollar, Singapore Dollar, Chinese Yuan, Japanese Yen, Thai Baht, Malaysian ringgit, Korean won, New Taiwan dollar, Australian dollar and Euro

		2018	
	US Dollar	Other Currencies*	Total
Assets			
Cash and cash equivalents	₽8,856,583,743	₱2,227,862,654	₱11,084,446,397
Financial assets at FVPL	2,974,588,780	_	2,974,588,780
Financial assets at FVOCI	10,322,134,596	_	10,322,134,596
Receivables	20,508,015,300	384,783,471	20,892,798,771
Other noncurrent assets	203,244,020	_	203,244,020
	42,864,566,439	2,612,646,125	45,477,212,564
Liabilities			
Accounts payable and accrued expenses	21,093,997,523	737,901,490	21,831,899,013
Financial liabilities at FVPL	762,985,362	_	762,985,362
Short-term debt	9,180,819,989	1,651,127,328	10,831,947,317
Long-term debt (including current portion)	66,608,417,189		66,608,417,189
	97,646,220,063	2,389,028,818	100,035,248,881
Net Foreign Currency-Denominated Assets (Liabilities)	(₱54 781 653 624)	₽223 617 307	( <del>P</del> 54 558 036 317)

<sup>\*</sup> Other currencies include Hong Kong Dollar, Singaporean Dollar, Chinese Yuan, Malaysian ringgit, Korean won, New Taiwan dollar, Japanese ven. Australian dollar and Euro

- 79 -

The exchange rates used to convert the Group's US dollar-denominated assets and liabilities into Philippine peso as of December 31, 2019 and 2018 follow:

ANNUAL REPORT

	2019	2018
	₽50.64 to	₱52.58 to
US dollar-Philippine peso exchange rate	US\$1.00	US\$1.00

The following table sets forth the impact of the range of reasonably possible changes in the US Dollar-Philippine peso exchange rate on the Group's income before income tax (due to the revaluation of monetary assets and liabilities) for the years ended December 31, 2019 and 2018:

	Char	ige in
Reasonably Possible Changes in	Income Befor	e Income Tax
Exchange rates	2019	2018
₽2.0	<b>(₱2,296,171,967)</b>	( <del>2</del> 2,083,744,908)
(2.0)	2,296,171,967	2,083,744,908

Other than the potential impact on the Group's pre-tax income, the Group does not expect any other material effect on equity.

The Group does not expect the impact of the volatility on other currencies to be material.

### *Equity price risk*

Equity price risk is the risk that the fair values of equities decrease as a result of changes in the levels of equity indices and the value of individual stocks.

In 2019 and 2018, changes in fair value of equity instruments held as financial assets at FVOCI due to a reasonably possible change in equity indices, with all other variables held constant, will increase profit by ₱244.2 million and ₱289.3 million if equity prices will increase by 1.5%. A similar increase in equity indices on AFS equity instruments will also increase net unrealized gains on other comprehensive income by ₱431.2 million as of December 31, 2017. In 2019, 2018 and 2017, changes in fair value of equity instruments held as financial assets at FVTPL due to a reasonably possible change in equity indices, with all other variables held constant, will increase profit by ₱6.1 million, ₱8.3 million and \$\frac{1}{2}83.7\$ million, respectively, if equity prices will increase by 1.5%. An equal change in the opposite direction would have decreased equity and profit by the same amount.

### Interest rate risk

The Group's exposure to market risk for changes in interest rates relates primarily to the Parent Company's and its subsidiaries' long-term debt obligations which are subject to floating rate. The Group's policy is to manage its interest cost using a mix of fixed and variable rate debt. The Group makes use of derivative financial instruments, such as interest rate swaps, to hedge the variability in cash flows arising from fluctuation in benchmark interest rates.

The following tables show information about the Group's long-term debt with floating interest rate presented by maturity profile:

						2019	6				
	<1 year	>1-<2 years	>2-<3 years	>3-<4 years	>4-<5 years	>5 years	Total (In Original Currency)	Total (in Philippine Peso)	Debt Issuance Costs	Carrying Value (in Philippine Peso)	Fair Value
Long-term debt											
Philippine peso											
Floating rate											
Commercial loans from banks											
Interest rate 5%-7%											
(PDST-R2 and BVAL) BDO Term loan	₽2,612,028,929	₽2,612,028,929	₽2,612,028,929	₽2,612,028,929	₽2,612,028,929	₽5,189,113,255	₽18,249,257,900 ₽18,249,257,900	₽18,249,257,900	4	₽18,249,257,900	₽17,431,910,845
Interest rate											
(Prevailing market rate + GRT)	376,027,397	375,000,000	375,000,000	10,155,136,986	I	ı	11,281,164,383	10,000,000,000	53,102,517	9,946,897,483	10,587,401,374
MBTC Term loan											
Interest rate											
(BVAL + 0.5%)	190,094,384	189,575,000	189,575,000	5,094,527,808	I	I	5,663,772,192	5,000,000,000	26,674,921	4,973,325,079	5,367,527,315
BPI Term Loan											
Interest rate (BVAL $+0.75\%$ )	286,382,466	285,600,000	285,600,000	285,600,000	190,400,000	I	1,333,582,466	7,000,000,000	49,117,085	6,950,882,915	7,043,524,084
BPI Term Loan											
Interest rate (BVAL $+0.75\%$ )	656,550,402	691,188,200	691,188,200	691,188,200	14,921,394,765	I	17,651,509,767	14,508,000,000	I	14,508,000,000	17,213,688,871
Foreign currencies:											
Floating rate											
US Dollar loans											
JPY Commercial Ioans											
Less than 1% (JPY LIBOR)	¥1,506,555,004	¥1,552,581,304	¥1,560,736,932	¥1,568,936,150	¥1,577,004,749	¥1,577,004,749 ¥10,434,479,925 ¥18,200,294,064	¥18,200,294,064	8,424,916,122	ı	8,424,916,122	9,713,858,495
USD Commercial Ioans											
Interest rate 3%-5% (USD LIBOR)	US\$70,618,924	US\$71,715,442	US\$82,704,501	US\$93,909,666	US\$73,530,123	US\$209,285,879	US\$601,764,535	30,470,347,254	I	30,470,347,254	28,906,899,365
New Zealand Dollar Ioans											
Interest rate (NZ BKBM+1.10%)	NZ\$9,505,456	NZ89,557,683	NZ\$9,531,569	NZ\$404,453,228	NZS-	-SZN	NZ\$433,047,936	13,462,223,310	165,466,470	13,296,756,840	13,488,831,019
Australian Dollar loans											
Interest rate (BBSY BID+1.25%)	AU\$8,987,286	AU\$8,987,286 AU\$490,891,198	AUS-	AUS-	AUS-	AUS-	AUS- AU\$499,878,484		110,736,987	17,089,320,768	17,077,499,232
								P124,314,802,341	₽405,097,980	₽123,909,704,361	₱126,831,140,600

- 81 -

	<1 year	>1-<2 years	>2-<3 years	>3-<4 years	>4-<5 years	>5 years	(In Original Currency)	(in Philippine Peso)	Debt Issuance Costs	(in Philippine Peso)	Fair Value
Long-term debt Philippine peso											
riouting rate Commercial loans from banks Interest rate 5%-7%											
(PDST-R2 and BVAL) BDO Term loan	₱2,612,028,929	₱5,224,057,858	₱5,224,057,858	₱2,612,028,929	₱2,217,526,135	₱2,971,587,120	P2,971,587,120 P20,861,286,829	₱20,861,286,829	aL.	₽- ₱20,861,286,829	₱18,333,530,913
Interest rate											
(Prevailing market rate + GRT) MBTC Term Ioan	375,000,000	376,027,397	375,000,000	375,000,000	10,155,136,986	I	11,656,164,383	11,656,164,383	67,253,782	9,932,746,218	9,510,777,881
Interest rate	000	100 001	900	000	000		500 5	500 500 500 500 500 500 500 500 500 500	2000	200 120 200 1	222 4 200 000 4
(BVAL + 0.5%)	189,5/5,000	190,094,384	189,5/5,000	189,575,000	5,094,527,808	I	5,855,547,192	5,855,547,192	55,742,915	4,966,257,085	4,/98,824,663
Foreign currencies:											
Floating rate											
US Dollar loans											
ECA-backed loans											
Interest rate 3%-5% (USD LIBOR)	US\$9,819,016	US\$18,277,415	US\$18,945,211	US\$8,903,291	$-$ \$S $\Omega$	$-$ \$S $\Omega$	US\$55,944,933	2,941,584,577	I	2,941,584,577	2,986,387,732
Commercial Ioans											
Interest rate 3%-5% (USD LIBOR)	51,420,508	105,761,290	126,584,502	56,812,864	49,187,586	55,985,704	445,752,454	23,437,663,985	I	23,437,663,985	28,557,308,374
New Zealand Dollar loans											
Interest rate (NZ BKBM+1.10%)	NZ\$12,753,563	NZ\$12,580,750	NZ\$12,649,875	NZ\$12,615,313	NZ\$12,615,313	NZ\$394,896,312	NZ\$395,000,000	13,924,974,927	210,508,867	13,714,466,060	13,770,609,805
Australian Dollar loans											
Interest rate (BBSY BID+1.25%)	AU\$13,625,723	AU\$13,700,180	AU\$13,700,180 AU\$494,387,449	AU\$-	AU\$-	AU	AU\$484,224,000	17,922,355,336	179,697,514	179,697,514 17,742,657,822	17,815,292,020
								T70,771,011,442	1471,203,078	- 1	

- 82 -

The following table sets forth the impact of the range of reasonably possible changes in the interest rates on the Group's income from floating debt obligations before income tax:

	Char	ige in	
Reasonably Possible Changes in	Income Before	re Income Tax	
Interest Rates	<b>2019</b> 2018		
+150 basis points (bps)	( <del>P</del> 2,568,951,727)	( <del>P</del> 2,055,973,531)	
-150 bps	2,568,951,727	2,055,973,531	

### Price interest rate risk

The Group is exposed to the risks of changes in the value/future cash flows of its financial instruments due to its market risk exposures. The Group's exposure to interest rate risk relates primarily to the Group's financial assets at FVPL and financial assets at FVOCI investments.

Except for RBC, which uses Earnings-at -Risk (EaR) as a tool for measuring and managing interest rate risk in the banking book, the table below shows the impact on income before income tax of the estimated future yield of the related market indices of the Group's FVPL and FVOCI investments using a sensitivity approach.

	Chan	ge in
Reasonably Possible Changes in	Income Before	e Income Tax
Interest Rates	2019	2018
+150 basis points (bps)	( <del>P</del> 89,708,389)	(₱109,598,149)
-150 bps	227,545,442	347,205,706
	Chan	ge in
Reasonably Possible Changes in	Other Compreh	ensive Income
Interest Rates	2019	2018
+150 basis points (bps)	(¥498,410,017)	(₱434,760,278)
-150 bps	584,540,763	498,725,445

### Commodity price risk

The Group enters into commodity derivatives to manage its price risks on fuel purchases. Commodity hedging allows stability in prices, thus offsetting the risk of volatile market fluctuations. Depending on the economic hedge cover, the price changes on the commodity derivative positions are offset by higher or lower purchase costs on fuel. A change in price by US\$10.0 per barrel of jet fuel affects the Group's fuel annual costs on pre-tax income by ₱2.7 billion in 2019, ₱2.6 billion in 2018 and ₱2.5 billion in 2017, assuming no change in volume of fuel is consumed.

Commodity derivative contracts maturing 3 months from reporting date are designated for hedge accounting. Derivative financial instruments which are part of hedging relationships do not expose the Group to market risk since changes in the fair value of the derivatives are offset by the changes in the fair value of the hedged items.

The Group manages its commodity price risk through fuel surcharges which are approved by the Philippine Civil Aeronautics Board, a fuel hedge that protects the Group's fuel usage from volatile price fluctuations and certain operational adjustments in order to conserve fuel use in the way the aircraft is operated.

- 83 -

### Banking Segment's Market Risk

Market risk is defined as the possibility of loss due to adverse movements in market factors such as rates and prices. Market risk is present in both trading and non-trading activities. These are the risk to earnings or capital arising from changes in the value of traded portfolios of financial instruments. The risk arises from market-making, dealing and position-taking in quoted debt securities and foreign exchange.

RBC observes market risk limits, which are approved by the BOD and reviewed at least annually. Limits are set in such a way as to ensure that risks taken are based on RBC's existing capital adequacy framework, and corresponding monitoring reports are prepared regularly by an independent risk management unit.

When limits are breached, approval is sought from successive levels of authority depending on the amount of the excess. Limit breaches are periodically presented to the BOD.

Value-at-Risk (VaR) is computed to estimate potential losses arising from market movements. RBC calculates and monitors VaR and profit or loss on a daily basis.

### VaR objectives and methodology

VaR is used by RBC to measure market risk exposure from its trading and investment activities. VaR is an estimate of the maximum decline in value on a given position over a specified holding period in a normal market environment, with a given probability of occurrence. RBC uses the historical simulation method in estimating VaR. The historical simulation method is a non-parametric approach to VaR calculation, in which asset returns are not subject to any functional distribution assumption. VaR is estimated directly from historical data without deriving parameters or making assumptions about the entire data distribution.

In employing the historical simulation method, RBC assumes a 500 historical data (approximately 2 years) and updates its dataset on a daily basis. Per RBC's policy, VaR is based on a 1-day holding period and a confidence level of 99%.

### VaR methodology limitations and assumptions

Discussed below are the limitations and assumptions applied by RBC on its VaR methodology:

- a. VaR is a statistical estimate; thus, it does not give the precise amount of loss RBC may incur in the
- VaR is not designed to give the probability of bank failure, but only attempts to quantify losses that may arise from a RBC's exposure to market risk;
- c. Since VaR is computed from end-of-day positions and market factors, VaR does not capture intraday market risk.
- d. VaR systems depend on historical data. It attempts to forecast likely future losses using past data. As such, this assumes that past relationships will continue to hold in the future. Therefore, market shifts (i.e., an unexpected collapse of the market) will not be captured and may inflict losses larger than VaR; and
- The limitation relating to the pattern of historical returns being indicative of future returns is addressed by supplementing VaR with daily stress testing reported to the RMC, ALCO and the concerned risk-takers.

VaR back testing is the process by which financial institutions periodically compare ex-post profit or loss with the ex-ante VaR figures to gauge the robustness of the VaR model. RBC performs quarterly back testing.

ANNUAL REPORT

- 84 -

RBC's VaR figures are as follows (in millions):

		2019	)	
	<b>Average Daily</b>	Highest	Lowest	December 31
Local interest rates	₽0.0092	<b>₽</b> 1.8670	₽0.0382	_
Foreign interest rate	\$0.0005	\$0.0022	\$0.0001	\$0.0004
		2018	3	
	Average Daily	Highest	Lowest	December 31
Local interest rates	₽0.1622	₽1.8121	₽0.0005	_
Foreign interest rate	\$0.0018	\$0.0034	\$0.0005	\$0.0020

### Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments.

RBC's ALCO surveys the interest rate environment, adjusts the interest rates for RBC's loans and deposits, assesses investment opportunities and reviews the structure of assets and liabilities. RBC uses Earnings-at-Risk as a tool for measuring and managing interest rate risk in the banking book.

### Earnings-at-Risk objectives and methodology

Earnings-at-Risk (EaR) is a statistical measure of the likely impact of changes in interest rates to the RBC's net interest income (NII). To do this, repricing gaps (difference between interest rate-sensitive assets and liabilities) are classified according to time to repricing and multiplied with applicable historical interest rate volatility, although available contractual repricing dates are generally used for putting instruments into time bands, contractual maturity dates (e.g., for fixed rate instruments) or expected liquidation periods often based on historical data are used alternatively. The repricing gap per time band is computed by getting the difference between the inflows and outflows within the time band. A positive repricing gap implies that RBC's net interest income could decline if interest rates decrease upon repricing. A negative repricing gap implies that RBC's net interest income could decline if interest rates increase upon repricing. Although such gaps are a normal part of the business, a significant change may bring significant interest rate risk.

To help control interest rate risk arising from repricing gaps, maximum repricing gap and EaR/NII targets are set for time bands up to one year. EaR is prepared and reported to the Risk Management Committee quarterly.

RBC's EaR figures are as follows (in PHP millions):

_		2019		
_	Average	High	Low De	ecember 31
Instruments sensitive to local interest rates Instruments sensitive to foreign	₽292.65	₽361.38	₽195.18	₽302.75
interest rates	\$0.18	\$0.25	\$0.11	\$0.18
_		2018		
	Average	High	Low De	ecember 31
Instruments sensitive to local interest rates Instruments sensitive to foreign	₱322.01	₽392.20	<del>₽</del> 271.40	₽392.20
interest rates	\$0.14	\$0.18	\$0.11	\$0.13

- 85 -

### Foreign currency risk

Foreign currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates. The BOD has set limits on positions by currency. In accordance with the RBC's policy, positions are monitored on a daily basis and are used to ensure positions are maintained within established limits.

December 31, 2019		Statement of Income
+10% USD appreciation	USD	₽64,889,289
	Other Foreign Currencies*	813,063
-10% USD depreciation	USD	(64,889,289)
	Other Foreign Currencies*	(813,063)
		Statement of
		Comprehensive
December 31, 2018		Income
+10% USD appreciation	USD	( <del>P</del> 4,692,232)
	Other Foreign Currencies*	31,755,352
-10% USD depreciation	USD	(4,692,232)
	Other Foreign Currencies*	31,755,352

### 5. Fair Value Measurement

The following methods and assumptions were used to estimate the fair value of each asset and liability for which it is practicable to estimate such value:

Cash and cash equivalents, receivables (except for finance receivables and installment contract receivables), accounts payable and accrued expenses and short-term debt

Carrying amounts approximate their fair values due to the relatively short-term maturities of these instruments.

### Finance receivables

Fair values of loans are estimated using the discounted cash flow methodology, using RBC's current incremental lending rates for similar types of loans. Where the instruments are repriced on a quarterly basis or have a relatively short-term maturity, the carrying amounts approximate fair values.

### Installment contract receivables

Fair values of installment contract receivables are based on the discounted value of future cash flows using the applicable rates for similar types of receivables. The discount rates used range from 3.6% to 4.3% in 2019 and 3.0% to 4.7% in 2018.

### Debt securities

Fair values of debt securities are generally based on quoted market prices. If the fair value of financial assets cannot be derived from active markets, these are determined using internal valuation techniques using generally accepted market valuation models using inputs from observable markets subject to a degree of judgment.

### Quoted equity securities

Fair values are based on quoted prices published in markets.

- 86 -

### *Unquoted equity securities*

Investment in unquoted equity security classified as FVOCI include interest in unlisted preference shares of stock of a fintech company. The adjusted net asset value approach was used in estimating the fair value of the equity security where assets and liabilities are restated to current fair values.

### Amounts due from and due to related parties

Carrying amounts of due from and due to related parties which are collectible/payable on demand approximate their fair values. Due from related parties are unsecured and have no foreseeable terms of repayments.

### Noninterest-bearing refundable security deposits

The fair values are determined as the present value of estimated future cash flows using prevailing market rates.

### Investment in convertible note

The fair value of the convertible notes are determined using equity valuation method using comparable companies' market data..

### Biological assets

Biological assets are measured at their fair values less costs to sell. The fair values of Level 2 biological assets are determined based on current market prices of livestock of similar age, breed and genetic merit while Level 3 are determined based on adjusted commercial farmgate prices. Costs to sell include commissions to brokers and dealers, nonrefundable transfer taxes and duties.

The Group has determined that the highest and best use of the sucklings and weanlings is finishers while for other biological assets is their current use.

### Derivative financial instruments

The fair values of the interest rate swaps and commodity swaps and options are determined based on the quotes obtained from counterparties. The fair values of forward exchange derivatives are calculated by reference to the prevailing interest differential and spot exchange rate as of valuation date, taking into account the remaining term-to-maturity of the forwards. The fair values of cross currency swaps are based on the discounted cash flow swap valuation model of a third party provider.

### *Investment properties*

Fair value of investment properties is based on market data (or direct sales comparison) approach. This approach relies on the comparison of recent sale transactions or offerings of similar properties which have occurred and/or offered with close proximity to the subject property.

The fair values of the Group's investment properties have been determined by appraisers, including independent external appraisers, in the basis of the recent sales of similar properties in the same areas as the investment properties and taking into account the economic conditions prevailing at the time of the valuations are made.

The Group has determined that the highest and best use of the property used for the land and building is its current use.

### *Time deposits*

Fair values are estimated using the discounted cash flow methodology using RBC's current incremental borrowing rates for similar borrowings with maturities consistent with those remaining for the liabilities being valued.

- 87 -

### Long-term negotiable certificates of deposit (LTNCD)

Fair values of LTNCD are estimated using quoted market rates for the instrument.

### Deposits from lessees

The fair value of customers' deposits is based on the discounted value of future cash flows using the applicable rates for similar types of loans and receivables as of reporting date. The discount rates used range from 3.6% to 4.3% in 2019 and 4.9% to 6.5% in 2018.

### Long-term debt

The fair value of long-term debt is based on the discounted value of future cash flows (interests and principal) using the applicable rates for similar types of loans. The discount rates used range from 2% to 6% in 2019 and 2018.

### Fair Value Hierarchy Assets and Liabilities

Assets and liabilities carried at fair value are those whose fair values are required to be disclosed.

- (a) Level 1: quoted (unadjusted) prices in an active market for identical assets or liabilities;
- (b) Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly; and
- (c) Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

December 31 2019

The following table shows the Group's assets and liabilities carried at fair value:

			December 31, 201		
	Carrying Value	Level 1	Level 2	Level 3	Total Fair value
Assets measured at fair value	·	·	·	·	·
Financial assets at FVPL:					
Held-for-trading:					
Debt securities:					
Government	₽3,943,264	₽3,943,264	₽-	₽-	₽3,943,264
Derivative assets	992,618	_	992,618	_	992,618
Equity securities:					
Quoted	1,718,536,973	1,718,536,973	_	_	1,718,536,973
Investment in convertible notes	2,661,172,115	_	2,661,172,115		2,661,172,115
	4,384,644,970	1,722,480,237	2,662,164,733	_	4,384,644,970
Financial assets at FVOCI					
Debt securities:					
Government	9,392,806,983	9,392,806,983	_	_	9,392,806,983
Private	11,902,368,238	11,902,368,238	_	_	11,902,368,238
	21,295,175,221	21,295,175,221	_	_	21,295,175,221
Equity securities:	,_,_,_,	,_,,,,,,,,,			,_,_,_,_
Ouoted	24,528,006,195	24,451,716,195	76,290,000	_	24,528,006,195
Unquoted	487,055,158	,,,	487,055,158	_	487,055,158
	25,015,061,353	24,451,716,195	563,345,158	_	25,015,061,353
	46,310,236,574	45,746,891,416	563,345,158	_	46,310,236,574
Biological assets	957,563,597	45,740,071,410	59,841,764	897,721,833	957,563,597
Diological assets	₽51,652,445,141	₽47,036,166,430	₽3,718,556,878	₽897,721,833	₱51,652,445,141
4	F31,032,443,141	147,030,100,430	F3,710,330,070	1077,721,033	F31,032,773,171
Assets for which fair values are					
disclosed Investment securities at amortized cost	D11 255 271 241	D2 054 202 072	DE 127 (27 055	D.	D11 000 010 510
	₱11,357,261,241	₽3,954,282,863	₽7,126,636,855	₽-	₱11,080,919,718
Receivables: Trade receivables	21 022 422 220			21 022 550 454	21 022 550 454
	21,833,432,330	_	_	21,822,778,474	21,822,778,474
Finance receivables	78,822,852,386	-	_	68,103,804,141	68,103,804,141
Other receivables	4,006,361,653	-	_	4,037,334,437	4,037,334,437
Refundable deposits	998,172,715	-	_	989,252,873	989,252,873
Investment properties	99,000,246,036	<del></del>		248,990,916,682	248,990,916,682
	₱216,018,326,361	₽3,954,282,863	7,126,636,855	₽343,944,086,607	₽355,025,006,325
Deposit liabilities	₱103,995,566,150	₽-	₽_	₽104,726,603,234	₽104,726,603,234
Derivative liabilities	432,610,810	_	432,610,810	_	432,610,810
Deposits from lessees	6,100,144,195	_	_	5,535,394,216	5,535,394,216
Long-term debt (including current					
portion)	218,935,534,707	_	_	209,263,641,879	209,263,641,879
	₽329,463,855,862	₽_	₽432,610,810	₽319,525,639,329	₽319,958,250,139

- 88 -

			December 31, 201	18	
	Carrying Value	Level 1	Level 2	Level 3	Total Fair value
Assets measured at fair value Financial assets at FVPL: Held-for-trading: Debt securities:					
Government Equity securities:	₽8,206,143	₽8,206,143	₽_	₽	₽8,206,143
Ouoted	1,836,232,551	1,836,232,551			1,836,232,551
Investment in convertible notes	1,806,085,829	1,030,232,331	1,806,085,829	_	1,806,085,829
investment in convertible notes	3,650,524,523	1,844,438,694	1,806,085,829		3,650,524,523
Derivative financial assets designated as accounting	3,030,324,323	1,044,430,094	1,000,003,029	_	3,030,324,323
hedges	6,389,048	_	6,389,048	_	6,389,048
	3,656,913,571	1,844,438,694	1,812,474,877	_	3,656,913,571
Financial assets at FVOCI					
Debt securities:					
Government	10,273,311,521	10,273,311,521	_	-	10,273,311,521
Private	12,964,659,358	12,964,659,358	_	_	12,964,659,358
	23,237,970,879	23,237,970,879	_	_	23,237,970,879
Equity securities:					
Quoted	19,878,902,835	19,828,602,835	50,300,000	-	19,878,902,835
Unquoted	256,208,787	=	256,208,787	-	256,208,787
	43,373,082,501	43,066,573,714	306,508,787	_	43,373,082,501
Biological assets	1,107,904,051	-	137,522,046	970,382,005	1,107,904,051
	₱48,137,900,123	₱44,911,012,408	₱2,256,505,710	₽970,382,005	₱48,137,900,123
Assets for which fair values are disclosed					
Investment securities at amortized cost: Debt securities:					
Government	₱10,523,326,784	<del>P</del> _	₱10,523,326,784	<del>P</del> _	₱10,523,326,784
Private	2,073,762,933		2,073,762,933		2,073,762,933
	12,597,089,717	-	12,597,089,717	_	12,597,089,717
Receivables:					
Trade receivables	21,000,162,333	-	_	19,611,590,785	19,611,590,785
Finance receivables	66,897,077,529	_	_	74,067,342,941	74,067,342,941
Other receivables	2,622,354,898	=-	-	2,613,815,499	2,613,815,499
Refundable deposits	1,014,830,884	_	_	969,010,794	969,010,794
Investment properties	93,816,970,875	_	-	201,397,348,388	201,397,348,388
Repossessed chattels	101,671,945			134,336,570	134,336,570
	₱185,453,068,464	₽	₽	₱298,793,444,977	₱298,793,444,977
Deposit liabilities	₽85,388,842,035	₽	₽_	₽84,921,731,583	₽84,921,731,583
Derivative liabilities	763,322,060	_	763,322,060	_	763,322,060
Deposits from lessees	5,309,450,905	_	-	4,570,524,401	4,570,524,401
Long-term debt (including current	210 240 067 240			177 120 272 140	177 120 272 140
portion)	210,248,967,348		P7(2 222 0(2	177,130,372,140	177,130,372,140
	₱301,710,582,348	₽_	₽763,322,060	₱266,622,628,124	₱267,385,950,184

In 2019 and 2018, there were no transfers between Level 1 and Level 2 fair value measurements. Non-financial asset determined under Level 3 includes investment properties. No transfers between any levels of the fair value hierarchy took place in the equivalent comparative period. There were also no changes in the purpose of any financial asset that subsequently resulted in a different classification of that asset.

Description of significant unobservable inputs to valuation:

Account	Valuation Technique	Significant Unobservable Inputs
Loans and receivables	Discounted cash flow method	4.0% - 14.75% risk premium rate
Biological assets	Adjusted commercial farmgate prices	Commercial farmgate prices
Investment properties		Price/cost per square meter, size, shape,
	Market data approach and Cost approach	location, time element, discount, replacement cost and depreciation for improvements
	Cost approach	Discount rate, capitalization rate, growth rate,
	Discounted cash flow method	occupancy rate
Refundable deposits	Discounted cash flow method	0.25% - 11.50% risk premium rate
Repossessed chattels		Price per unit, size, shape, location, time
	Market data approach	element and discount
Time deposits	Discounted cash flow method	0.25% - 3.90% risk premium rate
Long-term debt	Discounted cash flow method	2% - 6% discount rate

- 89 -

Significant increases (decreases) in reasonable profit margin applied would result in a significantly higher (lower) fair value of the biological assets, considering all other variables are held constant.

### Significant Unobservable Inputs

Size	Size of lot in terms of area. Evaluate if the lot size of property or comparable conforms to the average cut of the lots in the area and estimate the impact of the lot size differences on land value.
Shape	Particular form or configuration of the lot. A highly irregular shape limits the usable area whereas an ideal lot configuration maximizes the usable area of the lot which is associated in designing an improvement which conforms with the highest and best use of the property.
Location	Location of comparative properties whether on a main road, or secondary road. Road width could also be a consideration if data is available. As a rule, properties located along a main road are superior to properties located along a secondary road.
Time Element	An adjustment for market conditions is made if general property values have appreciated or depreciated since the transaction dates due to inflation or a change in investor's perceptions of the market over time. In which case, the current data is superior to historic data.
Discount	Generally, asking prices in ads posted for sale are negotiable. Discount is the amount the seller or developer is willing to deduct from the posted selling price if the transaction will be in cash or equivalent.
Risk premium	The return in excess of the risk-free rate of return that an investment is expected to yield.
Reasonable profit margin	Mark up of biological assets at different stages of development.
Adjusted commercial farmgate prices	Fair value based on commercial farmgate prices, adjusted by considering the age, breed and genetic merit

### 6. Segment Information

### Operating Segments

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets.

The industry segments where the Group operates are as follows:

- Foods, agro-industrial and commodities businesses manufacturing of snack foods, granulated
  coffee and pre-mixed coffee, chocolates, candies, biscuits, instant noodles, ice cream and frozen
  novelties, pasta and tomato-based products and canned beans; raising of hog, chicken and
  manufacturing and distribution of animal feeds, corn products and vegetable oil and the synthesis
  of veterinary compound; and sugar milling and refining and flour milling.
- Air transportation air transport services, both domestic and international, for passengers and cargoes.

- Real estate and hotels ownership, development, leasing and management of shopping malls and retail developments; ownership and operation of prime hotels in major Philippine cities; development, sale and leasing of office condominium space in office buildings and mixed-use developments including high rise residential condominiums; and development of land into residential subdivisions and sale of subdivision lots and residential houses and the provision of customer financing for sales.
- Petrochemicals manufacturer of polyethylene (PE) and polypropylene (PP), polymer grade ethylene, polymer grade propylene, partially hydrogenated pyrolysis gasoline and pyrolysis fuel oil.
- Banking commercial banking operations, including deposit-taking, lending, foreign exchange dealing and fund transfers or remittance servicing.
- Other supplementary businesses asset management, insurance brokering, foreign exchange and securities dealing. This also includes dividend income from PLDT and equity in net earnings of Meralco and GBPC.

No operating segments have been aggregated to form the above reportable operating business segments.

The Group does not have a single external major customer (which represents 10.0% of Group's revenues).

Management monitors the operating results of each segment. The measure presented to manage segment performance is the segment operating income (loss). Segment operating income (loss) is based on the same accounting policies as the consolidated operating income (loss) except that intersegment revenues are eliminated only at the consolidation level. Group financing (including finance cost and other charges), finance income, market valuation gains(losses) on financial assets at FVPL and derivatives, foreign exchange gains (losses), other operating income, general and administrative expenses, impairment losses and others and income taxes are managed on a group basis and are not allocated to operating segments. Transfer pricing between operating segments are on arm's length basis in a manner similar to transactions with third parties.

The Executive Committee (Excom) is actively involved in planning, approving, reviewing, and assessing the performance of each of the Group's segments. The Excom oversees Group's decision making process. The Excom's functions are supported by the heads of each of the operating segments, which provide essential input and advice in the decision-making process. The Excom is the Group's chief operating decision maker.

The following tables present the financial information of each of the operating segments in accordance with PFRS except for 'Core earnings', EBIT' and EBITDA' as of and for the years ended December 31, 2019, 2018 and 2017. Core earnings pertain to income before income tax excluding market valuation gains (losses) on financial assets at FVPL, market valuation gains (losses) on derivative financial instruments and foreign exchange gains (losses).

The Group's operating segment information follows:

				December 31, 2019	1, 2019			
	Foods,	:				Other	Adjustments	
	Agro-Industrial and Commodities	Air Transportation	Real Estate and Hotels	Petrochemicals	Banking	Supplementary Businesses	and Eliminations	TOTAL OPERATIONS
Revenue Sale of goods and services: External customers	₽134,174,527,579	P84,806,810,363	₱30,210,187,210	₱29,053,982,086	₽8,121,662,955	₽749,175,892	a <u>t</u>	₽287,116,346,085
Intersegment revenues	1	1	373,648,355	1,021,253,450	1	ı	(1,394,901,805)	I
Vicidad Succession (Notes 20)	134,174,527,579	84,806,810,363	30,583,835,565	30,075,235,536	8,121,662,955	749,175,892	(1,394,901,805)	287,116,346,085
Dividend income (Note 28) Equity in net earnings of associates and joint ventures (Note 14)	16,151,435	66.959.384	6.105,626,129	1 1	6/0,8/1,01	7,291,201,995	(1,199,410) $52.326.144$	13.357.511.170
Total revenue	134,032,076,532	84.873.769.747	36,689,461,694	30.075.235.536	8,131,841,030	9,363,959,703	(1.343,775,071)	301,822,569,171
Cost of sales and services (Note 30)	93,861,929,762	49,518,018,515	14,204,146,300	30,232,850,986	3,173,237,752	1	(1,208,682,068)	189,781,501,247
Gross income	₽40,170,146,770	₽35,355,751,232	₽22,485,315,394	(P157,615,450)	₽4,958,603,278	₽9,363,959,703	(P135,093,003)	112,041,067,924
General and administrative expenses (Note 31)								57,983,100,861
Impairment losses and others (Note 34)							ļ	(2,144,968,452)
Operating income								56,202,935,515
Financing cost and other charges (Note 35)								(10,965,846,901)
Finance income (Note 27)								2,096,212,143
Other operating income (Note 29)							I	(764,665,540)
Core earnings								46,568,635,217
Market valuation gains (losses) on financial assets								640,533,460
Foreign exchange gains (Tosses)							ļ	828,657,682
Income before income tax								48,037,826,359
Provision for income tax (Note 38)							I	5,372,314,510
Net income								₽42,665,511,849
Net income attributable to equity holders of the Parent								
Company	<b>₽5,399,282,651</b>	<b>₽</b> 6,185,199,432	<b>#11,333,531,130</b>	<b>₽</b> 970,642,663	<b>#</b> 431,655,905	<b>₽</b> 6,902,496,160	₽62,438,391	<b>₹31,285,246,332</b>
EBIT	₱15,011,957,658	P12,621,017,504	₱12,282,895,865	₽858,955,829	₽781,026,480	₽14,647,082,179	4	₱56,202,935,515
Depreciation and amortization (Notes 15, 16, 18 and 33) Reversal of immairment loss	7,310,056,927	15,399,075,784	4,966,545,415	1,954,567,251	579,139,834	179,628,855	(376,017,960)	30,012,996,106
FRITDA	£22 322 014 585	£28 020 003 288	£17 249 441 280	E538 777 827	P1 360 166 314	£14 826 711 034	(B376 017 960)	E83 941 136 368
PATIES.	1777,347,014,363	T 26,020,073,266	11/242,441,200	T336,121,621	11,200,100,11	11,020,11,034	(F3/6,017,500)	103,741,130,300
Other information								
Non-cash expenses other than depreciation and amortization								
(INDIC 54). Impairment losses on receivables (Note 11)	E2 208 724	TCV 200	q.	qi	P131 435 507	d	QH	P133 647 748
Terror 10. 10. 11. 10. 10	1 1 1 0 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			•	· /26231617	4	•	011,0110,0011

- 91

- 92 -

				December 31, 2018	, 2018			
I	Foods, Agro-Industrial and Commodities	Air Transportation	Real Estate and Hotels	Petrochemicals	Banking	Other Supplementary Businesses	Adjustments and Eliminations	TOTAL
Revenue Sale of goods and services: External customers Interseement revenues	₽127,769,949,329	₽74,113,776,885 _	P29,467,564,096	P42,351,966,134	₽6,132,382,567	₽670,963,828	<del>р</del> . (1.502.047.171)	P280,506,602,839
Dividend income (Note 28)  Fourity in net earnings of associates and joint ventures (Note 14)	127,769,949,329 32,302,870 (132,407,965)	74,113,776,885	29,545,313,891	43,776,263,510	6,132,382,567 11,212,315	670,963,828 1,185,257,167 6,970,712,104	(1,502,047,171) (1,199,410) (5,950,694)	280,506,602,839 1,227,572,942 10,181,841,883
Total revenue Cost of sales and services (Note 30)	127,669,844,234	74,250,041,059	32,758,538,155	43,776,263,510	6,143,594,882	8,826,933,099	(1,509,197,275)	291,916,017,664
Gross income	₱37,337,274,646	₱26,210,549,003	₱19,089,945,891	₱2,858,709,207	₱3,868,313,783	₽8,826,933,099	₱131,418,691	98,323,144,320
General and administrative expenses (Note 31) Impairment losses and others (Note 34)  Operating income Financing cost and other charges (Note 35) Finance income (Note 27) Other operating income (Note 29) Andret valuation gains (losses) on financial assets Foreign exchange gains (losses) Income before income tax Provision for income tax (Note 38) Net income							1 1 1 1 1	52,912,530,779 145,801,581 45,264,811,960 (9,635,374,773) 1,745,547,717 (459,468,426) 36,915,516,478 (1,019,886,441) (2,854,338,888) 33,041,291,149 5,143,793,706
Net income attributable to equity holders of the Farent Company	P5,085,554,061	₽2,653,143,265	P8,248,872,579	₽1,054,195,029	₽190,609,473	₱2,358,536,287	(P404,870,421)	₱19,186,040,273
EBIT Depreciation and amortization (Notes 15, 16, 18 and 33) EBITDA	P13,380,612,790 6,369,775,844 P19,750,388,634	P7,049,885,460 7,479,321,315 P14,529,206,775	P11,880,368,758 4,456,732,645 P16,337,101,403	P1,529,162,830 1,848,781,422 P3,377,944,252	P437,211,655 318,332,674 P755,544,329	P10,987,570,467 94,336,114 P11,081,906,581	<del>4</del> 1 <del>4</del> 1	P45,264,811,960 20,567,280,014 P65,832,091,974
Other information  Non-cash expenses other than depreciation and amortization (Note 34): Impairment losses on receivables (Note 11) Inventory obsolescence and market decline (Note 12)	P17,774,108 7,948,049	<b>4</b> . 1	₫. 1	<b>d</b> . 1	в 99,575,581 -	<b>4</b> . 1	<u>4</u> . 1	P117,349,689 7,948,049

- 93

				December 31, 2017	, 2017			
	Foods,		!			Other	Adjustments	
	Agro-Industrial and Commodities	Air Transportation	Real Estate and Hotels	Petrochemicals	Banking	Supplementary Businesses	and Eliminations	TOTAL OPERATIONS
Revenue Sale of goods and services: External customers	P125,007,824,013	₱68.029.131.426	P22,448,257,224	₽41,406,489,496	P4,475,828,582	₽717,368,505	₫.	P262.084.899.246
Intersegment revenues	I	I	68,560,406	1,190,430,306	1	I	(1,258,990,712)	I
	125,007,824,013	68,029,131,426	22,516,817,630	42,596,919,802	4,475,828,582	717,368,505	(1,258,990,712)	262,084,899,246
Dividend income (Note 28)	12,921,148	I	I	I	13,399,782	1,426,716,235	(1,199,410)	1,451,837,755
Equity in net earnings of associates and joint ventures (Note 14)	(280,533,323)	140,330,649	3,752,117,462	ı	I	6,310,746,773	(13,943,655)	9,908,717,906
Total revenue	124,740,211,838	68,169,462,075	26,268,935,092	42,596,919,802	4,489,228,364	8,454,831,513	(1,274,133,777)	273,445,454,907
Cost of sales and services (Note 30)	85,693,355,234	40,626,822,232	10,626,386,640	34,811,743,595	1,183,714,020	1	(1,387,580,735)	171,554,440,986
Gross income	₱39,046,856,604	₱27,542,639,843	₱15,642,548,452	₽7,785,176,207	₱3,305,514,344	₱8,454,831,513	₽113,446,958	101,891,013,921
Ceneral and administrative expenses (Note 31) Impairment losses and others (Note 34) Operating income Financing cost and other charges (Note 35) Finance income (Note 27) Core earnings Market valuation gains (losses) on financial assets Foreign exchange gains (losses) Income before income tax Provision for income tax Net income Net income Company  EBIT	P6,015,871,239	P5,316,821,268	P7,338,007,677	P5,991,258,470	P184,325,780	P4,581,345,354	(#58,092,332)	49,910,047,737 249,080,372 51,732,885,812 (7,836,137,934) 1,243,424,967 241,871,584 45,382,044,429 541,176,531 (902,717,961) 45,020,502,999 5,501,468,891 P39,519,034,108 P29,369,537,456
Depreciation and amortization (Notes 15, 16, 18 and 55) ERITDA	6,104,063,359 ₱21.056,230,119	6,839,363,607 ₱16,973,641,630	3,914,114,101 ₱12,476,528,544	1,697,187,358	283,278,308 ₱640,676,661	96,732,527	ı a	P70.669.625.072
Other information Non-eash expenses other than depreciation and amortization (Note 34): Impairment losses on receivables (Note 11) Inventory obsolescence and market decline (Note 12)	₱18,553,155 2,870,047	P173,269	eL et al.		P217,183,385	AL I	. al. '	#235,909,809 2,870,047
Impairment losses on other assets	_ ₽21,423,202	- - - - - - - -	aL	<u></u>	9,300,516 P226,483,901	ı aL	' aL	9,300,516 P248,080,372

- 94

Other information on the Group's operating segments follow:

	0			Decei	December 31, 2019			
	Foods, Agro-Industrial and Commodities	Air Transportation	Real Estate and Hotels	Petrochemicals	Banking	Other Supplementary Businesses	Adjustments and Eliminations	Consolidated
Investments in associates and joint ventures (Note 14)	₽421,625,100	₽1,221,452,018	₽56,653,592,667	— <del>4</del>	<del>-</del> ₽–	₽93,658,009,900	(F263,107,097)	₽151,691,572,588
Segment assets	₽168,652,989,873	₽157,977,016,711	₽189,651,209,761	₽115,700,303,303	₽131,141,546,214	₽187,953,903,640	(₱22,767,450,825)	₱928,309,518,677
Short-term debt (Note 23)	₽12,595,841,120	-d	₽8,491,700,000	₱21,524,562,580	- <del>d</del>	₽11,435,306,304	<u>-</u> ф	₽54,047,410,004
Long-term debt (Note 23)	₽30,386,077,608	₽57,144,521,276	₱34,715,272,176	₱22,000,000,000	- <del>d</del>	₽74,689,663,647	- <del>4</del>	₱218,935,534,707
Segment liabilities	₽73,468,487,679	₽114,441,734,821	₽89,573,539,283	₽59,620,821,793	₽114,081,071,846	₽99,227,402,926	(₱30,750,682,538)	₽519,662,375,810
Capital expenditures (Notes 15 and 16)	₽8,988,692,239	₱25,570,098,817	P11,500,261,557	₽25,199,924,879	₱222,320,890	₽667,120,902	- <del>d</del> -	₽72,148,419,284
				Dece	December 31, 2018			
	Foods, Agro-Industrial	Air	Real Estate	Petrochemicals	Rankino	Other Supplementary Businesses	Adjustments	Consolidated
Investments in associates and joint ventures (Note 14)	₱520,917,510	₱943,781,695	P50,364,656,041	- <del>4</del>	- <del>d</del>	P93,085,241,987	P-	₱144,914,597,233
Segment assets	₱151,935,713,410	₱129,589,739,922	₱174,158,160,285	₱98,142,227,756	₱121,509,063,300	₱192,420,794,526	(P48,468,683,365)	₱819,287,015,834
Short-term debt (Note 23)	₱8,480,998,575	di.	₱896,700,000	-d-	-d-	₱5,062,308,755	et.	₱14,440,007,330
Long-term debt (Note 23)	₱31,457,123,882	₱53,797,546,261	₱36,488,539,001	-d-	-d-	₱88,505,758,204	-d-L	₱210,248,967,348
Segment liabilities	₱67,942,234,140	P90,905,166,290	₱80,238,443,780	₱42,975,790,820	₽106,163,467,794	₱106,145,084,629	(P42,561,032,158)	₱451,809,155,295
Capital expenditures (Notes 15 and 16)	P8,641,730,098	₱26,030,449,395	₽14,083,962,187	₽19,870,115,618	₱282,544,066	₱37,112,569	(P622,200,000)	₽68,323,713,933
				Dece	December 31, 2017			
	Foods, Agro-Industrial and Commodities	Air Transportation	Real Estate and Hotels	Petrochemicals	Banking	Other Supplementary Businesses	Adjustments and Eliminations	Consolidated
Investments in associates and joint ventures (Note 14)	₱404,647,575	₽840,972,437	₱46,365,842,599	er -	el.	₱90,779,861,628	d.	₱138,391,324,239
Segment assets	₽147,493,293,568	₱109,245,863,713	₱147,528,320,430	₽69,409,114,388	₽104,926,584,835	₱209,817,783,530	(P49,114,026,661)	₽739,306,933,803
Short-term debt (Note 23)	P5,164,505,591	-d-	₱15,693,400,000	₽5,714,393,097	et.	₱19,275,514,773	-d-L	P45,847,813,461
Long-term debt (Note 23)	P33,225,962,388	P40,982,210,752	₽35,661,162,154	— <del>d</del>	- <del>d</del>	₽71,817,479,372	- <del>p</del>	₱181,686,814,666
Segment liabilities	P65,807,280,971	P69,761,176,242	P80,155,702,670	₽15,302,675,696	₱92,833,429,203	₽111,870,754,089	(P42,843,633,069)	₱392,887,385,802
Omital armon distring Notes 15 and 16	B8 011 636 570	TAT 326 3TT N.G.	B02 041 421 405	B2 000 406 047	B220 685 485	77C NT3 NOT G	(000 096 644 340)	B43 510 000 630

- 95 -

## Reconciliation of Income Before Income Tax to EBITDA and Core Earnings

	2019	2018	2017
Income before income tax	₽48,037,826,359	₽33,041,291,149	₽45,020,502,999
Finance income	(2,096,212,143)	(1,745,547,717)	(1,243,424,967)
Financing cost and other charges	10,965,846,901	9,635,374,773	7,836,137,934
Other operating income	764,665,540	459,468,426	(241,871,584)
Market valuation losses (gains) on			
financial assets at FVPL and			
derivative financial instruments	(640,533,460)	1,019,886,441	(541,176,531)
Foreign exchange (gains) losses	(828,657,682)	2,854,338,888	902,717,961
EBIT	56,202,935,515	45,264,811,960	51,732,885,812
Depreciation and amortization	30,012,996,106	20,567,280,014	18,936,739,260
Reversal of impairment losses	(2,274,795,253)	-	
EBITDA	₽83,941,136,368	₽65,832,091,974	₽70,669,625,072
Income before income tax	<b>₽</b> 48,037,826,359	₽33,041,291,149	₱45,020,502,999
Market valuation losses (gains) on			
financial assets at FVPL and			
derivative financial instruments	(640,533,460)	1,019,886,441	(541,176,531)
Foreign exchange losses	(828,657,682)	2,854,338,888	902,717,961
Core earnings	₽46,568,635,217	₽36,915,516,478	₱45,382,044,429

The table below presents the consolidated statement of financial position of the Group broken down between industrial and banking components:

		December 31, 2019	6		December 31, 2018	8
	Non-banks*	Banks*	Consolidated	Non-banks*	Banks*	Consolidated
ASSETS						
Current Assets						
Cash and cash equivalents	P44,005,466,583	₱20,337,782,579	₽64,343,249,162	₱25,510,651,426	₱23,684,025,015	₱49,194,676,441
Financial assets at fair value through profit and loss	4,379,709,088	4,935,882	4,384,644,970	3,642,318,380	8,206,143	3,650,524,523
Financial assets at fair value through other comprehensive income	8,286,428,203	13,973,461,843	22,259,890,046	10,818,456,393	13,097,214,483	23,915,670,876
Receivables - net	23,666,187,872	24,046,721,951	47,712,909,823	23,189,216,734	20,486,136,539	43,675,353,273
Inventories - net	68,513,876,509	I	68,513,876,509	63,472,037,028	ı	63,472,037,028
Biological assets - net	733,435,525	ı	733,435,525	741,719,637	I	741,719,637
Contract assets	3,007,038,670	I	3,007,038,670	5,088,356,660	I	5,088,356,660
Other current assets	23,075,658,715	124,975,863	23,200,634,578	24,437,130,173	129,469,039	24,566,599,212
Total current assets	175,667,801,165	58,487,878,118	234,155,679,283	156,899,886,431	57,405,051,219	214,304,937,650
Nonnierant Accate						
Financial assets at fair value through other comprehensive income	24,050,346,528	I	24,050,346,528	19,457,411,625	I	19,457,411,625
Receivables - noncurrent	3,677,362,062	57,236,185,738	60,913,547,800	1,432,956,759	48,418,529,405	49,851,486,164
Investments at amortized cost	ı	11,357,261,241	11,357,261,241	I	12,597,089,717	12,597,089,717
Investments in associates and JVs - net	151,691,572,588	1	151,691,572,588	144,914,597,233	I	144,914,597,233
Investment properties - net	98,617,891,032	382,355,004	99,000,246,036	93,475,897,324	341,073,551	93,816,970,875
Contract assets	7,843,135,383	ı	7,843,135,383	6,444,995,326	I	6,444,995,326
Property, plant and equipment - net	258,325,525,374	917,291,590	259,242,816,964	217,650,662,391	622,992,836	218,273,655,227
Right-of-use assets	20,140,084,838	391,336,459	20,531,421,297			
Biological assets	224,128,072		224,128,072	366,184,414		366,184,414
Goodwill - net	31,761,277,350	244,327,006	32,005,604,356	31,761,277,350	244,327,006	32,005,604,356
Intangibles - net	12,598,588,522	1,299,801,877	13,898,390,399	12,627,357,949	1,327,066,643	13,954,424,592
Other noncurrent assets	12,570,259,549	825,109,181	13,395,368,730	12,746,725,732	552,932,923	13,299,658,655
Total Noncurrent Assets	621,500,171,298	72,653,668,096	694,153,839,394	540,878,066,103	64,104,012,081	604,982,078,184
	₽797,167,972,463	₽131,141,546,214	₱928,309,518,677	₽697,777,952,534	₱121,509,063,300	₱819,287,015,834

ices are after elimination of intercompany balances between industrial and banking compone

- 97 -

		December 31, 2019	61		December 31, 2018	8
	Non-banks*	Banks*	Consolidated	Non-banks*	Banks*	Consolidated
LIABILITIES AND STOCKHOLDERS' EQUITY						
Current liabilities						
Accounts payable and accrued expenses	₽59,307,013,927	₱87,020,357,930	₽146,327,371,857	₱55,995,766,742	₱76,660,068,675	₱132,655,835,417
Short-term debt	54,047,410,004	ı	54,047,410,004	35,453,723,993	I	35,453,723,993
Current portion of long-term debt	6,819,093,642	I	6,819,093,642	30,962,269,832	I	30,962,269,832
Derivative liabilities	418,640,661	462,908	419,103,569	585,770,498	336,698	586,107,196
Contract liabilities	14,184,663,585	I	14,184,663,585	12,931,513,843	I	12,931,513,843
Income tax payable	1,768,570,932	2,700,053	1,771,270,985	1,775,407,604	1,365,637	1,776,773,241
Other current liabilities	21,569,617,633	410,100	21,570,027,733	15,052,570,233	383,700	15,052,953,933
Total current liabilities	158,115,010,384	87,023,930,991	245,138,941,375	152,757,022,745	76,662,154,710	229,419,177,455
Noncurrent liabilities						
Long-term debt - net of current portion	212,116,441,065	I	212,116,441,065	179,286,697,516	I	179,286,697,516
Deferred tax liabilities - net	8,318,082,154	I	8,318,082,154	7,877,223,942	I	7,877,223,942
Contract liabilities	2,958,482,166	I	2,958,482,166	2,378,690,953	I	2,378,690,953
Other noncurrent liabilities	28,641,464,191	22,488,964,859	51,130,429,050	13,683,739,481	19,163,625,948	32,847,365,429
Total noncurrent liabilities	252,034,469,576	22,488,964,859	274,523,434,435	203,226,351,892	19,163,625,948	222,389,977,840
Total Liabilities	410,149,479,960	109,512,895,850	519,662,375,810	355,983,374,637	95,825,780,658	451,809,155,295
Stockholders' equity	294,575,357,898	10,236,284,621	304,811,642,519	267,378,513,527	9,207,357,303	276,585,870,830
Minority interest in consolidated subsidiaries	97,011,310,601	6,824,189,747	103,835,500,348	84,753,751,506	6,138,238,203	90,891,989,709
	₱801,736,148,459	₱126,573,370,218	₱928,309,518,677	₱708,115,639,670	₱111,171,376,164	₱819,287,015,834
*Balances are after elimination of intercompany balances between industrial and banking componen	strial and banking components					

tlances are after elimination of intercompany balances between industrial and banking compc

- 98 -

### Intersegment Revenues

Intersegment revenues are eliminated at the consolidation level.

Segment results pertain to the net income (loss) of each of the operating segments adjusted by the subsequent take up of significant transactions of operating segments with fiscal year-end and the capitalization of borrowing costs at the consolidated level for qualifying assets held by a certain subsidiary. The chief decision maker also uses the 'Core earnings', 'EBIT' and 'EBITDA' in measuring the performance of each of the Group's operating segments. The Group defines each of the operating segment's 'Core earnings' as the total of the 'Operating income', 'Finance income' and 'Other operating income' deducted by the 'Financing cost and other charges'. EBIT is equivalent to the Group's operating income while EBITDA is computed by adding back to the EBIT the depreciation and amortization expenses during the period. Depreciation and amortization include only the depreciation and amortization of plant and equipment, investment properties and intangible assets.

### Depreciation and amortization

In 2019, 2018 and 2017, the amount of reported depreciation and amortization includes depreciation for investment properties and property, plant and equipment, and amortization of intangible assets.

### Segment Assets

Segment assets are resources owned by each of the operating segments with the exclusion of intersegment balances, which are eliminated, and adjustment of significant transactions of operating segment with fiscal year-end.

### **Segment Liabilities**

Segment liabilities are obligations incurred by each of the operating segments excluding intersegment balances which are eliminated. The Group also reports, separately, to the chief operating decision maker the breakdown of the short-term and long-term debt of each of the operating segments.

### Capital Expenditures

The components of capital expenditures reported to the chief operating decision maker are the acquisitions of investment property and property, plant and equipment during the period, including those acquired through business combination.

### Geographical Information

The Group operates in the Philippines, Thailand, Malaysia, Indonesia, China, Hong Kong, Singapore, Vietnam, Myanmar, New Zealand and Australia.

The following table shows the distribution of the Group's consolidated revenues to external customers by geographical market, regardless of where the goods were produced:

	2019	2018	2017
Domestic	<b>₽</b> 205,285,144,077	₱191,174,505,599	₱177,183,896,798
Foreign	96,537,425,094	100,741,512,064	96,261,558,109
	<b>₽</b> 301,822,569,171	₱291,916,017,663	₽273,445,454,907

The Group has no significant customer which contributes 10.0% or more of the consolidated revenues of the Group.

- 99 -

The table below shows the Group's carrying amounts of noncurrent assets per geographic location excluding noncurrent financial assets, deferred tax assets and pension assets:

	2019	2018
Domestic	₽466,450,667,764	₱400,084,128,785
Foreign	119,815,104,673	113,164,190,898
	₽586,265,772,437	₱513,248,319,683

### 7. Cash and Cash Equivalents

This account consists of:

	2019	2018
Cash on hand	₽3,410,774,679	₱2,529,042,588
Cash in banks (Note 40)	28,576,315,526	26,297,373,536
Cash equivalents (Note 40)	32,356,158,957	20,368,260,317
	₽64,343,249,162	₽49,194,676,441

Cash in banks earns interest at the respective bank deposit rates. Cash equivalents represent money market placements made for varying periods depending on the immediate cash requirements of the Group, and earn annual interest ranging from 0.05% to 7.5%, from 0.01% to 6.5% and from 0.05% to 6.50% in 2019, 2018 and 2017, respectively (Note 27).

### **Derivative Financial Instruments**

The tables below show the fair value of the Group's outstanding derivative financial instruments, reported as assets or liabilities, together with their notional amounts as of December 31, 2019 and 2018. The notional amount is the basis upon which changes in the value of derivatives are measured.

		Decen	nber 31, 2019	
	Notional Amour	ts (in Millions)	Derivative	Derivative
		New Zealand	Assets	Liabilities
	Japanese Yen	Dollar	(Notes 9 and 13)	(Notes 22 and 24)
<b>Derivatives Not Designated as</b>	_			
Accounting Hedges (Notes 9 and 22)				
Freestanding:				
Call option		US\$6.04	₽-	₽305,835,400
Foreign currency swaps	JPY9.14		992,618	462,908
			₽992,618	₽306,298,308
Derivatives Designated as Accounting				
Hedges (Note 13)				
Zero cost collars and				
commodity swaps*		US\$165.0	₽-	₽126,312,502
			₽-	₽126,312,502
Presented in the consolidated				
statements of financial position as:				
statements of financial position as: Current			₽992,618	<b>₽</b> 419,103,569

- 100 -

		Decembe	er 31, 2018	
	Notional Amour	nts (in Millions)	Derivative	Derivative
		New Zealand	Assets	Liabilities
	Japanese Yen	Dollar	(Note 13)	(Note 24)
<b>Derivatives Not Designated as</b>				
Accounting Hedges (Notes 9 and 22	)			
Freestanding:				
Zero cost collars*			₽–	₽762,985,362
Foreign currency swaps	JPY0.54		_	336,698
			₽_	₽763,322,060
<b>Derivatives Designated as</b>				
Accounting Hedges (Note 13)				
Currency options		NZ\$28.20	₽6,389,048	₽_
			₽6,389,048	₽—
Presented in the consolidated				
statements of financial position as:				
Current (Note 22)			₽6,389,048	₽586,107,196
Noncurrent			₽_	₽177,214,864

\*Notional quantity amounted to 2,100,000 US barrels as of December 31, 2018

Derivatives not designated as accounting hedges

The Group's derivatives not designated as accounting hedges include transactions to take positions for risk management purpose.

### • Zero cost collars and commodity swaps

CAI enters into zero cost collars and commodity swaps derivative contracts to manage its exposure to fuel price fluctuations. Such fuel derivatives are not designated as accounting hedges until September 30, 2019.

The gains or losses on derivatives not designated for hedge accounting are accounted directly as charges against or credit to profit or loss whereas for designated hedges, effective portion identified under PFRS 9 hedge accounting are recognized as other comprehensive income or loss. Hedge ineffectiveness is recognized directly to profit or loss. As of December 31, 2019 and 2018, CAI has outstanding fuel hedging transactions. The notional quantity is the amount of the derivatives' underlying asset or liability, reference rate or index and is the basis upon which changes in the value of derivatives are measured. The swaps and collars can be exercised at various calculation dates with specified quantities on each calculation date. The collars have various maturity dates through 2019 until 2021.

In 2019, CAI recognized changes in fair value of derivatives totaling to ₱772.1 million net gain, of which ₱256.8 million net gain is attributable to the effective portion of accounting hedges directly recognized in other comprehensive income as 'Net gains (losses) from cash flow hedges'.

In 2018 and 2017, CAI recognized net changes in fair value of derivatives amounting to ₱289.0 million loss and ₱135.9 million loss, respectively. These are recognized under 'Market valuation gains (losses) on derivative financial instruments' account in the consolidated statements of comprehensive income.

- 101 -

### Foreign currency forwards

In 2019, 2018 and 2017, CAI entered into foreign currency forwards and recognized net changes in fair value of derivatives in profit or loss amounting to ₱560.9 million loss, ₱33.6 million loss and ₱3.3 million gain, respectively. The realized gain is recognized under 'Market valuation gains (losses) on derivative financial instruments - net' account in the consolidated statements of comprehensive income.

### Foreign currency swaps

RBC entered into foreign currency swap transactions with positive fair values of \$\mathbb{P}0.5\$ million as of December 31, 2019, and negative fair values of \$\mathbb{P}0.3\$ million as of December 31, 2018. In 2019, 2018 and 2017, RBC recognized net changes in fair value of derivatives amounting to \$\mathbb{P}45.0\$ million gain, \$\mathbb{P}1.5\$ million loss and \$\mathbb{P}15.3\$ million gain, respectively.

### Call Option

As part of change in ownership of URC Oceania Group, Intersnack was also given an option to acquire an additional 9% equity share in UHC. The call option has a fair value of ₱305.8 million as of December 31, 2019.

### Derivatives designated as accounting hedges

As part of its asset and liability management, the Group uses derivatives, particularly interest rate swaps and currency options, as cash flow hedges in order to reduce its exposure to market risks that is achieved by hedging portfolios of floating rate financial instruments.

The accounting treatment explained in Note 2 to the consolidated financial statements, *Hedge Accounting*, varies according to the nature of the hedged item and compliance with the hedge criteria. Hedges entered into by the Group which provide economic hedges but do not meet the hedge accounting criteria are included under derivatives not designated as accounting hedges.

### • Currency options

URC entered into currency options with a total notional amount of NZD28.2 million and initial fair value of ₱7.5 million. URC recognized unrealized loss in other comprehensive income under 'Net gains (losses) from cash flow hedges' amounting to ₱4.6 million, ₱3.3 million and ₱11.4 million in 2019, 2018 and 2017. URC made a settlement of ₱4.6 million in 2019 for the related derivatives.

### Zero cost collars and commodity swaps

CAI's fuel derivatives designated as accounting hedges have a negative fair value of ₱126.3 million as of December 31, 2019. CAI recognized changes in fair value of derivatives amounting to ₱256.8 million net gain attributable to the effective portion of accounting hedges in other comprehensive income as 'Net gains (losses) from cash flow hedges'.

### Hedge Effectiveness Results

The hedge is assessed to be effective as the critical terms of the hedging instrument match the terms of the hedged item.

- 102 -

### Fair value changes in derivatives

Fair value changes of derivatives designated as accounting hedges

The net movements in fair value of the Group's derivative financial instruments designated as accounting hedges follow:

	2019	2018
Beginning balance	₽6,389,048	₱11,023,146
Net changes shown in other comprehensive		
income (Note 36):		
Net changes in fair value of derivatives taken to		
other comprehensive income	175,171,778	(3,336,553)
Fair value of settled instruments	(307,873,328)	(1,297,545)
	( <del>P</del> 126,312,502)	₽6,389,048

Net changes in fair value of derivatives taken to other comprehensive income are recorded under 'Net gains (losses) from cash flow hedges' in the consolidated statement of comprehensive income.

Fair value changes of derivatives not designated as accounting hedges

The net movements in fair value of the Group's derivative financial instruments not designated as accounting hedges follow:

	2019	2018
Balance at beginning of year:		
Derivative assets	₽_	₱467,897,681
Derivative liabilities	763,322,060	5,904,377
	(763,322,060)	461,993,304
Net losses from changes in fair value of derivatives		
taken to profit or loss	(18,307,172)	(338, 299, 836)
Fair value of settled instruments	476,323,542	(887,015,528)
	( <del>P</del> 305,305,690)	(₱763,322,060)
Balance at end of year:		_
Derivative assets (Note 9)	₽992,618	₽_
Derivative liabilities (Note 8)	306,298,308	763,322,060

The net changes in fair value of derivatives taken to profit or loss are included under 'Market valuation gains (losses) on derivative financial instruments' in the consolidated statements of comprehensive income, except for the foreign currency swaps of RBC, where the net changes in fair value are taken to profit or loss under 'Trading and securities gains' (see Note 26).

### 9. Financial Assets at Fair Value through Profit or Loss

This account consists of the following:

	2019	2018
Debt securities:		_
Government	₽3,943,264	₽8,206,143
Private	_	140,329,354
	3,943,264	148,535,497

(Forward)

- 103 -

	2019	2018
Equity securities:		
Quoted	<b>₽</b> 1,718,536,973	₽1,695,903,197
Investment in convertible notes	2,661,172,115	1,806,085,829
Derivatives (Note 8)	992,618	_
	₽4,384,644,970	₱3,650,524,523

### Sea Limited

On April 13, 2017, JGSPL invested in a convertible note from Sea Limited in the amount of US\$25.0 million (or ₱1.3 billion). The Principal Amount excluding any accrued and unpaid interest may be converted into fully paid and non-assessable voting ordinary shares of Sea Limited.

In 2019, the note was converted into 1,834,188 ordinary shares of Sea Limited which was then sold for a total price of US\$43.7 million, resulting in realized market valuation gain of US\$10.9 million (₱566.6 million). As of December 31, 2018, unrealized gain on the investment in convertible note amounted to ₱0.3 billion.

### Oriente

On December 14, 2018, JGDEV entered into a Securities Exchange Agreement with ORT Philippines Holdings Pte. Ltd. (ORT Philippines), wherein JGDEV sold to the latter all its shares (including deposit for future subscription) in Oriente Techsystem Philippines Corporation (OETC) and Paloo Financing Inc. (Paloo). Also, ORT Philippines transferred to JGDEV 6,627,087 Series A-2 Preferred shares of Oriente Finance Group Limited (OFGL) and a convertible note with a face value of \$1.975 million. As of December 31, 2018, the convertible note of OFGL is classified under financial assets at fair value through profit or loss while the preferred shares are classified under financial assets at FVOCI. In 2018, the Group recorded gain from the disposal of its investment in OETC and Paloo amounting to \$198.1 million.

On December 5, 2019, the convertible note with face value of \$1.975 million was converted to 819,641 Series B-1 preferred shares. As of December 31, 2019, Series A-2 and Series B-1 preferred shares are classified under financial assets at FVOCI (see Note 10).

### JUUL Labs, Inc

In August 2019, JGSPL invested in USD50.0 million Convertible Notes of JUUL Labs, Inc. ("JUUL Labs"). JUUL Labs is a private company based in California, USA, which is in the business of manufacturing and distributing e-cigarettes.

The Convertible Notes have the following features:

- 1. Repayable after 5 years;
- 2. 7% p.a. coupon accruing and compounding quarterly paid in kind thru increase in the outstanding principal ("Accreted principal");
- 3. Conversion into class of shares (or mix thereof) as specified in paragraph 1.12 of the Note Purchase Agreement;
- 4. Conversion can be:
  - a. Automatic in the event of any of the following qualified financing events (e.g., qualified private financing, qualified IPO and qualified direct listing), with conversion price determined as the higher of the valuation floor and lower of valuation cap and discounted valuation in the financing event; or

- 104 -

- b. Optional (i) in the event of financing events whereby conditions for qualification were not met, and in that case the conversion price is determined using the basis in (a) above; (ii) upon JUUL Labs' direct listing or starting on the 24th month anniversary, and in such cases the conversion price is the valuation cap; and (iii) when exercised on maturity date and the conversion price is USD30.4 million; and
- 5. Early redemption at the option of JUUL Labs but subject to the consent of majority investors or one (1) owner provided the Issuer offered the same terms to other investors. The redemption price should not be less than the accreted principal as of the redemption date.

### Snapcart Group (HK) Limited

On March 5, 2019, JGDEV entered into a Deed of Adherence with Snapcart Group (HK) Limited pursuant to the Convertible Loan Agreement entered into in February 20, 2019. The consideration is for a loan amount of \$1.0 million at a rate of 3% interest per annum. The convertible loan was set to mature on December 20, 2019 but subsequently amended to extend maturity to March 31, 2020. The convertible note is classified under financial assets at fair value through profit and loss.

### Zuzu Hospitality Solutions Pte. Ltd.

On September 10, 2019, JGDCPL entered into a Note Purchase Agreement with Zuzu Hospitality Solutions Pte. Ltd. (Zuzu Hospitality) to invest in a Convertible Note amounting to SGD1 million. Zuzu Hospitality is a private company incorporated and based in Singapore that offers outsourced revenue management to independent hotels. Zuzu Hospitality currently operates in Indonesia and Taiwan.

As of December 31, 2019, 2018 and 2017, unrealized loss on debt securities recognized amounted to ₱9.2 million, ₱264.0 million and ₱157.7 million, respectively.

As of December 31, 2019, 2018 and 2017, unrealized gain (loss) on equity securities recognized amounted to ₱713.1 million, (₱419.1 million) and (₱95.7 million), respectively.

In 2019, 2018 and 2017, the Group recognized net market valuation gains (losses) on financial assets at FVPL (excluding derivatives) amounting to ₱703.9 million, (₱683.1 million) and ₱696.4 million, respectively, included under 'Market valuation gains (losses) on financial assets at fair value through profit or loss' in the consolidated statements of comprehensive income.

Interest income on financial assets at FVPL consists of (see Note 27):

	2019	2018	2017
Debt securities:			_
Private	₽87,690,303	₱474,106,446	₽536,802,342
Government	13,181,655	130,079,434	113,969,006
	₽100,871,958	₽604,185,880	₽650,771,348

- 105 -

### 10. Investment Securities

### Financial Assets at Fair Value through Other Comprehensive Income

As at December 31, 2019, this account consists of investments in:

	2019	2018
Debt securities:		_
Government	₽9,392,806,983	₱10,273,311,521
Private	11,902,368,238	12,964,659,358
	21,295,175,221	23,237,970,879
Equity securities:		_
Quoted	24,528,006,195	19,878,902,835
Unquoted	487,055,158	256,208,787
	25,015,061,353	20,135,111,622
	₽46,310,236,574	₽43,373,082,501

Breakdown of financial assets at FVOCI as shown in the consolidated statements of financial position follows:

	2019	2018
Current portion	₽22,259,890,046	₽23,915,670,876
Noncurrent portion	24,050,346,528	19,457,411,625
	₽46,310,236,574	₽43,373,082,501

The Group has classified its 17.3 million PLDT shares representing 8.0% ownership interest and the additional ownership interest equivalent to 3.3% through the acquisition of American Depositary Receipts (ADRs) in December 2019 as financial assets at FVOCI, which have carrying values of ₱24.1 billion and ₱19.5 billion as of December 31, 2019 and 2018, respectively. The ADRs were converted into 7.0 million PLDT common shares in January 2020.

Interest income on debt financial assets at FVOCI/AFS debt securities follows (Note 27):

	2019	2018	2017
Debt securities:			
Private	<b>₽</b> 664,109,167	₱374,775,163	₱370,841,736
Government	363,288,259	448,401,992	458,963,998
	<b>₽</b> 1,027,397,426	₽823,177,155	₽829,805,734

The range of the Group's effective interest rates on government securities are as follows:

	2019	2018	2017
Peso-denominated securities	5.75%-8.00%	3.62%-7.20%	1.38%-5.19%
Foreign currency-denominated			
securities	4.75%-7.75%	3.16%-6.47%	2.75%-5.18%

The range of the Group's effective interest rates on the private bonds are as follows:

	2019	2018	2017
Peso-denominated securities	4.20%-6.49%	4.20%-7.82%	3.90%-6.63%
Foreign currency-denominated securities	4.38%-7.38%	4.01%-6.02%	3.86%-5.90%
		0.0270	2.2270 2.3070

- 106 -

The movements in net unrealized gains (losses) on financial assets at FVOCI follow:

		2019	
_		Non-controlling	_
	Parent Company	Interests	Total
Balance at beginning of year	(₱22,647,670,192)	( <del>P</del> 204,920,170)	( <del>P</del> 22,852,590,362)
Net changes shown in other comprehensive			
income (Note 36):			
Fair value changes during the period on			
financial assets at FVOCI of the Parent Company and its subsidiaries	(1.002.207.204)	454 400 410	((39,007,074)
Realized gain on sale of financial assets	(1,083,397,384)	454,489,410	(628,907,974)
at FVOCI (Note 29)	(277,810,114)	_	(277,810,114)
uti voci (rote 2))	(24,008,877,690)	249,569,240	(23,759,308,450)
Share in net changes in fair value of	(21,000,077,000)	217,507,210	(20,700,000,100)
financial assets at FVOCI of an			
associate (Note 14)	176,256,150	-	176,256,150
Balance at end of year	( <del>P</del> 23,832,621,540)	₽249,569,240	( <del>P</del> 23,583,052,300)
_		2018	
		Non-controlling	
	Parent Company	Interests	Total
Balance at beginning of year, as previously			
reported	<del>P</del> -	₽-	₽-
Effect of adoption of PFRS 9	(14,954,413,164)	181,701,765	(14,772,711,399)
Balance at January 1, 2018, as restated	(14,954,413,164)	181,701,765	(14,772,711,399)
Net changes shown in other comprehensive income (Note 36):			
Fair value changes during the period on			
financial assets at FVOCI of the			
Parent Company and its subsidiaries	(7,517,643,934)	(386,621,935)	(7,904,265,869)
Realized gain on sale of financial assets		, , , ,	
at FVOCI (Note 29)	(34,208,528)	_	(34,208,528)
	(22,506,265,626)	(204,920,170)	(22,711,185,796)
Share in net changes in fair value of			
financial assets at FVOCI of an	(1.11.10.1.5.6)		(111 101 500
associate (Note 14)	(141,404,566)	(2004.000.450)	(141,404,566)
Balance at end of year	( <del>P</del> 22,647,670,192)	(₱204,920,170)	( <del>P</del> 22,852,590,362)
		2017	
_		Non-controlling	
	Parent Company	Interests	Total
Balance at beginning of year	( <del>P</del> 596,224,679)	( <del>P</del> 119,301,795)	( <del>P</del> 715,526,474)
Net changes shown in other comprehensive			
income (Note 36):			
Fair value changes during the period on			
AFS investments of the Parent	1 055 133 373	(00.051.614)	1 774 100 640
Company and its subsidiaries	1,855,132,262	(80,951,614)	1,774,180,648
Realized gain on sale of AFS	(14 747 467)	_	(11 717 167)
investments (Note 29)	(14,747,467) 1,840,384,795	(80,951,614)	(14,747,467) 1,759,433,181
Share in net changes in fair value of AFS	1,040,304,733	(00,731,014)	1,/37,433,101
investments of an associate (Note 14)	24,394,385	_	24,394,385
Balance at end of year	₽1,268,554,501	( <del>P</del> 200,253,409)	₽1,068,301,092
	1 1,200,00 1,001	(1 200,200,107)	11,000,001,072

### <u>Investment Securities at Amortized Cost</u>

The investment securities at amortized cost of the Group consist of the following:

	₽11,357,261,241	₽12,597,089,717
Less allowance for impairment losses	(338,948)	(795)
	11,357,600,189	12,597,090,512
Private bonds	1,850,398,340	1,923,410,533
Government securities	₽9,507,201,849	₽10,673,679,979
	2019	2018

### - 107 -

The effective interest rates for peso-denominated investment securities at amortized cost of the Group ranges from 3.25% to 8.13% and 2.08% to 6.00% in 2019 and 2018, respectively. The effective interest rates for foreign currency-denominated investment securities at amortized cost of the Group is 2.75% in 2019 and from 2.76% to 5.31% 2018, respectively.

Interest income on Investment securities at amortized cost/HTM investments amounted to ₱486.1 million, ₱364.3 million and nil in 2019, 2018 and 2017, respectively (see Note 27).

### 11. Receivables

This account consists of:

	2019	2018
Finance receivables	₽79,837,553,053	₽67,862,863,368
Trade receivables	22,032,153,564	21,279,464,748
Due from related parties (Note 40)	2,547,714,785	1,574,492,811
Interest receivable	1,180,129,554	1,005,296,837
Other receivables	4,718,742,439	3,429,658,825
	110,316,293,395	95,151,776,589
Less allowance for impairment losses	1,689,835,772	1,624,937,152
	<b>₽108,626,457,623</b>	₱93,526,839,437

Total receivables shown in the consolidated statements of financial position follow:

	2019	2018
Current portion	<b>₽</b> 47,712,909,823	₽43,675,353,273
Noncurrent portion	60,913,547,800	49,851,486,164
	₽108,626,457,623	₱93,526,839,437

Noncurrent receivables consist of:

	2019	2018
Finance receivables	₽57,236,185,738	₱48,418,529,405
Trade receivables	2,347,362,062	1,432,956,759
Due from related parties	1,330,000,000	_
	₽60,913,547,800	₱49,851,486,164

### Finance Receivables

Breakdown of finance receivables, which represent receivables from customers of RBC and its subsidiary, follows:

	2019	2018
Receivables from customers:		
Commercial	<b>₽</b> 49,514,835,477	₱44,523,131,007
Real estate	19,328,435,011	14,376,289,958
Consumption	10,827,271,508	8,545,058,560
Domestic bills purchased	495,192,826	834,447,716
	80,165,734,822	68,278,927,241
Less unearned interest and discounts	328,181,769	416,063,873
	₽79,837,553,053	₽67,862,863,368

- 108 -

Interest income on finance receivables included under 'Banking revenue' in profit or loss in the consolidated statements of comprehensive income, consists of (see Notes 26 and 27):

	2019	2018	2017
Receivables from customers:			
Commercial	₽3,173,161,721	₱2,488,181,208	₽1,691,903,926
Consumption	1,806,095,578	1,334,075,467	1,016,984,816
Real estate	1,076,020,078	741,540,449	480,287,737
Domestic bills purchased	459,690	278,928	304,453
Others	6,703,541	6,224,286	4,705,429
	<b>₽</b> 6,062,440,608	₽4,570,300,338	₱3,194,186,361

Others consist of sales contract receivables and lease receivables.

Restructured receivables which do not meet the BSP requirements to be treated as performing receivables shall be considered as nonperforming loans. Restructured receivables as of December 31, 2019 and 2018 amounted to \$\frac{1}{2}\$247.8 million and \$\frac{1}{2}\$247.6 million, respectively.

### Trade Receivables

Included in trade receivables are installment contract receivables of the real estate segment of the Group amounting to \$\mathbb{P}1.3\$ billion and \$\mathbb{P}1.1\$ billion as of December 31, 2019 and 2018. These are collectible in monthly installments over a period of between one year to ten years. These are carried at amortized cost, except for receivables from lease-to-own arrangements which are carried at fair value through OCI. The title of the real estate property, which is the subject of the installment contract receivable due beyond 12 months, passes to the buyer once the receivable is fully paid. The Group records any excess of progress of work over the right to an amount of consideration that is unconditional as contract asset. Revenue from real estate and hotels includes interest income earnings from installment contract receivables amounting to \$\mathbb{P}0.3\$ billion, \$\mathbb{P}0.9\$ billion and \$\mathbb{P}1.7\$ billion in 2019, 2018 and 2017 respectively, and is recorded under 'Sale of goods and service' on the consolidated statements of comprehensive income.

Other trade receivables are noninterest-bearing and generally have 30 to 90-day terms.

### Others

Other receivables include claims receivables, advances to brokers and other non-trade receivables. As of December 31, 2019 and 2018 claims receivables amounted to ₱1.1 billion and ₱0.6 billion, respectively.

### Allowance for Impairment Losses on Receivables

Changes in the allowance for impairment losses on receivables follow:

	2019			2018				
	Trade	Trade Finance Other		Trade	Finance	Other	Other	
	Receivables	Receivables	Receivables	Total	Receivables	Receivables	Receivables	Total
Balance at beginning, as								
adjusted	₱279,302,415	₽965,785,839	₽379,848,898	₽1,624,937,152	₱555,449,421	₽885,434,422	₽3,262,973,870	₱4,703,857,713
Provision for impairment								
losses (Note 34)	5,674	126,554,564	7,087,510	133,647,748	17,774,108	83,887,054	15,688,527	117,349,689
Written-off	_	_	(2,206,477)	(2,206,477)				
Unrealized foreign								
exchange								
gains (loss)	(56,539)	_	(2,280,185)	(2,336,724)	1,981,496	_	_	1,981,496
Reclassification/Others	(80,530,316)	(77,639,736)	93,964,125	(64,205,927)	(295,902,610)	(3,535,637)	(2,898,813,499)	(3,198,251,746)
Balance at end of year	₽198,721,234	₽1,014,700,667	₽476,413,871	₽1,689,835,772	₽279,302,415	₱965,785,839	₱379,848,898	₽1,624,937,152

- 109 -

Provision for impairment losses on receivables for the years ended December 31, 2019, 2018 and 2017 amounted to ₱133.6 million, ₱117.3 million and ₱231.2 million, respectively.

Allowance for credit losses on other receivables includes credit losses on non-trade receivables, advances to officers and employees and other receivables. Allowance for credit losses on advances to officers and employees amounted to \$\mathbb{P}\$19.6 million as of December 31, 2019 and 2018.

An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to commercial loans follow:

	2019			
	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at				
January 1, 2019	₽41,921,932,935	<b>₽</b> 2,192,660,381	₽408,537,691	₱44,523,131,007
New assets originated or purchased	46,602,442,842	_	_	46,602,442,842
Assets derecognized or repaid				
(excluding write offs)	(40,627,258,041)	(895,796,642)	(79,196,179)	(41,602,250,862)
Transfers to Stage 1	19,042,241	(18,262,028)	(780,213)	_
Transfers to Stage 2	(2,606,146,389)	2,606,146,389	` -	_
Transfers to Stage 3	(82,754,966)	(23,879,279)	106,634,245	_
Amounts written off	_	_	(8,487,510)	(8,487,510)
	₽45,227,258,622	₽3,860,868,821	₽426,708,034	₽49,514,835,477
ECL allowance as at January 1, 2019 under				
PFRS 9	₽83,537,302	<b>₽100,794,487</b>	₽203,967,077	₽388,298,866
Provisions for (recovery of) credit losses*	129,961,685	(55,321,666)	(19,441,269)	55,198,750
Transfers to Stage 1	563,644	(555,842)	(7,802)	· · · –
Transfers to Stage 2	(41,030,960)	41,030,960	` -	_
Transfers to Stage 3	(25,948,619)	(12,810,656)	38,759,275	_
Amounts written off/reversals/others			(27,105,004)	(27,105,004)
	₽147,083,052	₽73,137,283	₽196,172,277	₽416,392,612

\*The net effect on allowance of transfers between Stage 1 to 3 are reflected in provision for (recovery of) credit losses

	2018				
	Stage 1	Stage 2	Stage 3	Total	
Gross carrying amount as at					
January 1, 2018	₱39,464,292,540	₱1,174,867,003	₱404,745,990	₱41,043,905,533	
New assets originated or purchased	23,364,950,636	361,118,341	20,043,976	23,746,112,953	
Assets derecognized or repaid					
(excluding write offs)	(19,621,495,004)	(589,806,948)	(46,995,586)	(20,258,297,538)	
Transfers to Stage 1	307,476,095	(307,441,613)	(34,482)	_	
Transfers to Stage 2	(1,556,831,549)	1,556,896,848	(65,299)	_	
Transfers to Stage 3	(36,459,783)	(2,973,250)	39,433,033	_	
Amounts written off	_	_	(8,589,941)	(8,589,941)	
	₽41,921,932,935	₱2,192,660,381	₽408,537,691	₽44,523,131,007	
ECL allowance as at January 1, 2018 under					
PFRS 9	₱118,551,456	₱43,048,715	₱144,053,980	₱305,654,151	
Provisions for (recovery of) credit losses*	84,771	(5,581,679)	65,093,925	59,597,017	
Transfers to Stage 1	22,394,829	(22,386,173)	(8,656)	_	
Transfers to Stage 2	(2,305,027)	2,335,326	(30,299)	_	
Transfers to Stage 3	(327,588)	(62,753)	390,341	_	
Amounts written off/reversals/others	(54,861,139)	83,441,051	(5,532,214)	23,047,698	
	₽83,537,302	₽100,794,487	₽203,967,077	₱388,298,866	

\*The net effect on allowance of transfers between Stage 1 to 3 are reflected in provision for (recovery of) credit losses

- 110 -

An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to real estate follow:

	2019			
	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at				
January 1, 2019	₽13,768,377,307	₽506,920,608	₽100,992,043	₱14,376,289,958
New assets originated or purchased	6,914,015,679	_	_	6,914,015,679
Assets derecognized or repaid				
(excluding write offs)	(1,822,041,114)	(115,817,336)	(24,012,176)	(1,961,870,626)
Transfers to Stage 1	153,185,241	(145,123,078)	(8,062,163)	_
Transfers to Stage 2	(869,062,811)	870,508,779	(1,445,968)	_
Transfers to Stage 3	(107,115,914)	(81,285,519)	188,401,433	_
	₽18,037,358,388	₽1,035,203,454	₽255,873,169	₽19,328,435,011
ECL allowance as at January 1, 2019 under				
PFRS 9	₽3,192,152	₽77,690	₽21,255,559	₽24,525,401
Provisions for (recovery of) credit losses*	10,278,180	178,557	(15,024,227)	(4,567,490)
Transfers to Stage 1	65,712	(62,917)	(2,795)	
Transfers to Stage 2	(1,258,639)	1,259,253	(614)	_
Transfers to Stage 3	(295,489)	(70,408)	365,897	_
Amounts written off/reversals/others	_	_	59,834	59,834
	₽11,981,916	₽1,382,175	₽6,653,654	₽20,017,745

<sup>\*</sup>The net effect on allowance of transfers between Stage 1 to 3 are reflected in provision for (recovery of) credit losses

	2018			
	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at				
January 1, 2018	₽8,904,302,261	₱454,990,766	₱71,095,894	₱9,430,388,921
New assets originated or purchased	6,001,176,655	112,148,059	7,663,077	6,120,987,791
Assets derecognized or repaid				
(excluding write offs)	(1,064,976,547)	(78,867,674)	(31,242,533)	(1,175,086,754)
Transfers to Stage 1	251,522,724	(248,679,679)	(2,843,045)	_
Transfers to Stage 2	(293,462,167)	295,837,671	(2,375,504)	_
Transfers to Stage 3	(30,185,619)	(28,508,535)	58,694,154	_
	₽13,768,377,307	₽506,920,608	₱100,992,043	₱14,376,289,958
ECL allowance as at January 1, 2018 under				
PFRS 9	₱2,943,318	₽146,529	₱14,309,948	₽17,399,795
Provisions for (recovery of) credit losses*	101,264	_	4,490,635	4,591,899
Transfers to Stage 1	318,455	(90,538)	(227,917)	_
Transfers to Stage 2	(94,116)	284,552	(190,436)	_
Transfers to Stage 3	(6,061)	(13,465)	19,526	_
Amounts written off/reversals/others	(70,708)	(249,388)	2,853,803	2,533,707
	₽3,192,152	₽77,690	₱21,255,559	₽24,525,401

<sup>\*</sup>The net effect on allowance of transfers between Stage 1 to 3 are reflected in provision for (recovery of) credit losses

- 111 -

An analysis of changes in the gross carrying amount and the corresponding ECL allowances in relation to consumer loans follow:

	2019			
	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at				
January 1, 2019	₽7,299,551,418	<b>₽636,617,017</b>	₽608,890,125	₽8,545,058,560
New assets originated or purchased	13,357,901,496	_	_	13,357,901,496
Assets derecognized or repaid				
(excluding write offs)	(10,233,327,334)	(502,348,180)	(256,909,581)	(10,992,585,095)
Transfers to Stage 1	37,818,753	(33,334,187)	(4,484,566)	_
Transfers to Stage 2	(555,784,021)	560,260,790	(4,476,769)	_
Transfers to Stage 3	(229,800,248)	(53,131,558)	282,931,806	_
Amounts written off	(61,469,155)	(9,962,381)	(11,671,917)	(83,103,453)
	₽9,614,890,909	₽598,101,501	₽614,279,098	₽10,827,271,508
ECL allowance as at January 1, 2019				
under PFRS 9	₱94,119,655	<b>₽29,016,475</b>	<b>₽</b> 429,825,442	₽552,961,572
Provisions for (recovery of) credit		, ,		, ,
losses*	76,827,427	(6,429,006)	5,524,883	75,923,304
Transfers to Stage 1	714,750	(591,394)	(123,356)	_
Transfers to Stage 2	(6,887,238)	7,005,271	(118,033)	_
Transfers to Stage 3	(67,296,152)	(21,425,387)	88,721,539	_
Amounts written off/reversals/others			(50,594,566)	(50,594,566)
	₽97,478,442	₽7,575,959	₽473,235,909	₽578,290,310

<sup>\*</sup>The net effect on allowance of transfers between Stage 1 to 3 are reflected in provision for (recovery of) credit losses

	2018			
	Stage 1	Stage 2	Stage 3	Total
Gross carrying amount as at				
January 1, 2018	₱5,982,202,651	₱261,421,486	₱603,641,275	₱6,847,265,412
New assets originated or purchased	4,917,675,514	104,581,060	22,219,280	5,044,475,854
Assets derecognized or repaid				
(excluding write offs)	(3,018,681,352)	(153,517,117)	(90,794,167)	(3,262,992,636)
Transfers to Stage 1	50,749,426	(48,133,361)	(2,616,065)	_
Transfers to Stage 2	(514,473,079)	518,737,348	(4,264,269)	_
Transfers to Stage 3	(117,921,742)	(46,472,399)	164,394,141	_
Amounts written off	_	_	(83,690,070)	(83,690,070)
	₽7,299,551,418	₽636,617,017	₽608,890,125	₽8,545,058,560
ECL allowance as at January 1, 2018				
under PFRS 9	₱61,091,031	₱18,228,660	₱483,060,785	₱562,380,476
Provisions for (recovery of) credit				
losses*	6,527,664	1,164,467	12,006,007	19,698,138
Transfers to Stage 1	2,504,082	(1,527,203)	(976,879)	
Transfers to Stage 2	(7,964,591)	9,714,157	(1,749,566)	_
Transfers to Stage 3	(2,763,152)	(5,260,527)	8,023,679	_
Amounts written off/reversals/others	34,724,621	6,696,921	(70,538,584)	(29,117,042)
	₱94,119,655	₱29,016,475	₱429,825,442	₱552,961,572

<sup>\*</sup>The net effect on allowance of transfers between Stage 1 to 3 are reflected in provision for (recovery of) credit losses

- 112 -

### 12. Inventories

This account consists of inventories at cost held as follows:

	2019	2018
Subdivision land, condominium and residential		
units for sale	₽36,062,897,387	₱31,464,454,298
Spare parts, packaging materials and other supplies	10,901,828,797	10,572,850,617
Raw materials	10,718,499,893	11,519,075,356
Finished goods	9,155,597,372	8,739,717,461
Work-in-process	1,667,556,834	1,169,383,710
By-products	7,496,226	6,555,586
	₽68,513,876,509	₽63,472,037,028

Summary of the movements in real estate inventory follows:

	2019	2018
Balance at beginning of year	₽31,464,454,298	₱28,854,049,360
Construction and development costs incurred	8,723,176,262	5,868,091,167
Costs of real estate sales (Note 30)	(4,235,325,163)	(4,931,427,825)
Transfers from (to) investment properties,		
property and equipment and unrealized		
land cost (Notes 15 and 16)	110,591,990	1,673,741,596
Balance at end of year	₽36,062,897,387	₱31,464,454,298

Borrowing cost capitalized amounted to \$\mathbb{P}486.0\$ million and \$\mathbb{P}548.0\$ million in 2019 and 2018, respectively. The capitalization rate used to determine the amount of borrowing costs eligible for capitalization in 2019 and 2018 is 4.59% and 4.50%, respectively. This amount was included in the construction and development costs incurred.

The amount of subdivision land, condominium and residential units for sale recognized as cost of real estate sales in the consolidated statements of comprehensive income amounted to  $\pm 4.2$  billion,  $\pm 4.9$  billion and  $\pm 3.1$  billion for the years ended December 31, 2019, 2018 and 2017, respectively.

Under the terms of agreements covering liabilities under trust receipts amounting to ₱8.7 billion and ₱6.0 billion as of December 31, 2019 and 2018, respectively, certain inventories which approximate the trust receipts payable, have been released to the Group under trust receipt agreement with the banks (see Note 23). The Group is accountable to the banks for the value of the trusteed inventories or their sales proceeds.

The Group recognized impairment losses on its inventories included under 'Impairment losses and others' amounting to ₱2,678, ₱7.9 million and ₱2.9 million in 2019, 2018 and 2017, respectively (see Note 34).

On October 20, 2015, the Chinese government awarded the Contract for Assignment of the Rights to the Use of State-Owned Land (the Contract) to the Group. In May 2016, the Masterplan had been completed and was submitted for approval to the Chinese government in the same month. The Chinese government approved the Masterplan in the first quarter of 2017 and construction activities have commenced (recognized as land use right and development cost).

- 113 -

Under the Contract, the Group is entitled to transfer, lease, mortgage all or part of the state-owned construction land use right to a third party. Upon receipt of the Certificate of State-owned Land Use Right Assignment, the land title will be subdivided into Individual Property Titles which will be issued to unit owners one year after completion of the development and turn-over of the units to the buyers. When all or part of the state-owned construction land use right is transferred, through sale of commercial units and high-rise condominium units to buyers, the rights and obligations specified in the Contract and in the land registration documents shall be transferred accordingly to the buyer. The use term will be the remaining years as of the date of transfer based on the original use term specified in the Contract.

When the use term under the Contract expires (residential: 70 years and commercial: 40 years) and the land user continues using the assigned land under the Contract, an application for renewal shall be submitted to the Chinese government not less than one (1) year prior to the expiration of the use term.

The land use right (included in 'Subdivision land, condominium and residential units for sale') amounting to ₱10.2 billion as at December 31, 2018 is pledged as security to the Renminbi (RMB) 216 million (₱1.7 billion) loan from Agricultural Bank of China. The said loan was fully paid in December 2019. No subdivision land, condominium and residential units for sale were pledged as security to liabilities as of December 31, 2019.

### 13. Other Current Assets

This account consists of:

	2019	2018
Input value-added tax (VAT)	₽9,301,277,182	₽5,866,368,778
Advances to suppliers (Note 2)	4,859,810,484	5,949,470,490
Prepaid expenses	2,542,682,724	2,684,249,213
Restricted cash	2,533,017,832	7,607,799,241
Advances to lot owners and joint operations	2,142,570,836	748,273,145
Creditable withholding tax	1,785,546,288	1,614,910,944
Utility deposits	8,417,364	7,831,041
Derivative assets under hedge accounting (Note 8)	_	6,389,048
Others	27,311,868	81,307,312
	₽23,200,634,578	₽24,566,599,212

### Input VAT

Input tax pertains to VAT from purchases of goods and services, which will be claimed as credit against output tax liabilities in a manner prescribed by pertinent revenue regulations. The Group believes that the amount of input VAT is fully realizable in the future.

### Advances to Suppliers

Advances to suppliers include advance payments for the acquisition of raw materials, spare parts, packaging materials and other supplies. This also includes prepayments for the construction of residential projects.

### Advances to Lot Owners and Joint Operations

Advances to lot owners consist of advance payments to land owners which will be applied against the acquisition cost of the real properties that will be acquired. The application is expected to be within twelve (12) months after the reporting date.

258 –

- 114 -

This also includes deposit to various joint operations partners representing share in an ongoing real estate development which will be liquidated at the end of the joint venture agreement. This deposit will be realized through RLC's share in the completed units or share in the sales proceeds of the units, depending on the agreement with the other party.

### Prepaid Expenses

This account consists of prepayments on rent, insurance, taxes, and office supplies.

### Restricted Cash

RLC has restricted cash that includes the deposits in local banks for the purchase of land and deposits of buyers of Chengdu Xin Yao which will mainly be used for construction of real estate inventories.

### 14. Investments in Associates and Joint Ventures

Details of this account follow:

	2019	2018
Acquisition cost:		
Balance at beginning of year	₽117,629,554,926	₽115,132,972,597
Additional investments	1,544,789,775	3,273,567,354
Reclassification / transfer	82,500,000	_
Disposal of investment	_	(448,735,025)
Reclassification to investment in		
subsidiaries due to step-up acquisition	_	(328,250,000)
Balance at end of year	119,256,844,701	117,629,554,926
Accumulated equity in net earnings:		
Balance at beginning of year	26,863,845,970	23,183,588,136
Equity in net earnings	13,357,511,170	10,181,841,883
Reclassification to investment in		
subsidiaries due to step- up acquisition		105,478,327
Accumulated equity in net losses (earnings)		
of disposed investment		297,544,736
Elimination of unrealized gains on		
downstream sales	(225,846,870)	(990,497,652)
Reclassification / transfer	(147,578,714)	
Dividends received	(6,866,259,987)	(5,914,109,460)
Balance at end of year	32,981,671,569	26,863,845,970
Share in unrealized gain (loss) on financial		
assets at fair value thru other comprehensive	;	
income (FVOCI) of associates:		
Balance at beginning of year	(141,404,566)	_
Share in net changes in fair value of		
financial assets at FVOCI of associates	176,256,150	(141,404,566)
Balance at end of year	34,851,584	(141,404,566)

(Forward)

- 115 -

	2019	2018
Share in remeasurements of the net defined		
benefit liability of associates:		
Balance at beginning of year	<b>₽585,931,095</b>	₽198,173,021
Share in net changes in remeasurements of		
the net defined benefit liability of associates	(1,170,380,505)	387,758,074
	(584,449,410)	585,931,095
Cumulative translation adjustment	300,104,541	274,120,205
	151,989,022,985	145,212,047,630
Less allowance for impairment losses	297,450,397	297,450,397
	₽151,691,572,588	₱144,914,597,233

Equity in net earnings amounting to \$\mathbb{P}10.1\$ billion in 2017 excludes the excess of the share in net loss over the investment in a joint venture amounting to \$\mathbb{P}147.6\$ million (presented in 'Other noncurrent liabilities). In 2019, this amount was reclassified to and recorded as part of the accumulated equity in net earnings of joint venture as a result of the additional investment during the year.

The composition of the carrying value of the Group's investments in associates and joint ventures and the related percentages of effective ownership interest are shown below:

	Effective Ow	nership	Carrying '	Value
_	2019	2018	2019	2018
			(In Million	Pesos)
Associates			`	
Domestic:				
Manila Electric Company (Meralco)	29.56	29.56	₽80,372.8	₽79,942.0
Global Business Power Corporation			,	
(GBPC)	30.00	30.00	11,979.7	12,126.0
Oriental Petroleum and Mining			,	
Corporation (OPMC)	19.40	19.40	758.3	791.0
Luzon International Premiere Airport				
Development Corp. (LIPAD)	33.00	_	171.3	_
G2M Solutions Philippines Pte. Ltd	••••		1.1.0	
(G2M)	0.00	0.00	160.5	160.:
Cebu Light Industrial Park, Inc.	0.00	0.00	100.0	100.
(CLIPI)	20.00	20.00	59.1	61.3
1Aviation Groundhandling Services Corp.	27.05	27.05	30.7	25.0
Summit Supply Chain Solutions, Inc.	27.03	27.03	20.7	25.
(SSCSI)	50.00	_	30.0	_
Shang Robinsons Properties, Inc.	30.49	30.49	50.0	
Foreign:	30.47	30.17		
United Industrial Corp., Limited (UICL)	37.05	37.05	54,303.4	48,981.3
Air Black Box (ABB)	10.15	10.15	43.7	43.
Zyllem Pte. Ltd	13.33	10.13	50.8	73.
Zynem i te. Eta	13.33		147,960.3	142,131.4
			147,500.5	112,131.
Joint Ventures				
Domestic:				
RHK Land Corporation	36.58	36.58	1,375.5	1,383.3
Robinsons DoubleDragon Corporation	40.07	_	613.3	-
SIA Engineering (Philippines) Corp.				
(SIAEP)	23.67	23.67	470.6	425.
RLC DMCI Property Ventures, Inc	30.49	_	361.3	-
Aviation Partnership (Philippines) Corp.				
(APPC)	33.14	33.14	247.5	252.4
			-	
(Forward)				

260 — 261

	Effective Own	nership	Carrying	Value
_	2019	2018	2019	2018
			(In Million	Pesos)
Philippine Academy for Aviation Training				
(PAAT)	33.82	33.82	237.7	197.0
Vitasoy-URC, Inc (VURCI)	27.63	27.63	76.3	195.8
MPIC-JGS Airport Holdings, Inc.	41.25	41.25	3.8	3.8
Danone Universal Robina Beverages, Inc.				
(DURBI)	27.63	27.63	_	_
Foreign:				
Calbee - URC Malaysia Sdn. Bhd				
(CURM)	27.63	27.63	32.5	31.8
Proper Snack Foods Limited (PSFL)	27.68	27.68	312.8	293.3
			3,731.3	2,783.1
			₽151,691.6	₽144,914.5

### Material investees

### Meralco

On June 14, 2017, the Parent Company acquired an additional 27,500,000 common shares of Meralco for a total cost of ₱6.9 billion. After this transaction, the total number of shares held by the Parent Company is 333,189,397 representing 29.56% of Meralco's total outstanding common shares.

### OPMC

The Group accounts for its investment in OPMC as an associate although the Group holds less than 20.00% of the issued share capital, as the Group has the ability to exercise significant influence over the investment, due to the Group's voting power (both through its equity holding and its representation in key decision-making committees) and the nature of the commercial relationships with OPMC.

### UICL

UICL, a company incorporated in Singapore, is engaged in residential property management. UICL follows the fair value model in measuring investment properties while the Group follows the cost model in measuring investment properties. The financial information of UICL below represents the adjusted amounts after reversal of the effect of revaluation and depreciation on the said assets.

Fair value of investments in listed associates

As of December 31, 2019 and 2018, the Group's investments in the following listed investee companies have fair values of:

	Exchange Listed	2019	2018
Meralco	Philippine Stock Exchange	₱105,621,038,849	₱126,611,970,860
UICL	Singapore Exchange Limited	57,839,671,246	66,734,036,905
OPMC	Philippine Stock Exchange	426,890,219	504,506,623

As of December 31, 2019 and 2018, the breakdown of the total fair market value of the Group's investment in OPMC follows:

	2019	2018
Class A Common Stock	₽99,115,847	₽117,136,910
Class B Common Stock	327,774,372	387,369,713
	<b>₽</b> 426,890,219	₽504,506,623

The fair value is based on the quoted price prevailing as of the reporting date.

- 117 -

Summarized below is the financial information of the significant associates of the Group:

significant associates Summarized statements of financial position of the Group's

			2019				2018	
	Meralco	GBPC	NICT	OPMC	Meralco	GBPC	OICL	OPMC
Current assets	₱117,689,831,692	₱20,184,035,973	₱16,201,055,165	₱1,052,518,706	₱115,343,934,019	₱22,316,013,410	₱42,351,633,909	₱2,800,190,595
Noncurrent assets	239,328,530,315	53,315,336,661	323,370,941,921	3,654,791,311	220,905,121,930	54,186,310,779	254,084,326,293	2,055,096,503
Current liabilities	127,562,136,965	11,410,541,046	25,530,846,420	83,985,743	115,516,521,622	10,857,020,220	50,308,105,990	137,639,214
Noncurrent liabilities	144,221,146,025	31,005,793,045	14,045,653,002	72,166,166	137,850,510,873	34,459,556,763	4,247,430,935	I
Equity	₽85,235,079,017	₱31,083,038,543	₽299,995,497,664	₽4,551,158,108	₱82,882,023,454	₱31,185,747,206	₱241,880,423,277	₱4,717,647,884
Group's carrying amount of the								
investment	₽80,372,762,133	₽11,979,694,056	₽54,303,411,019	₽758,306,983	₱79,941,986,898	₱12,126,046,658	₱48,981,302,371	₱791,595,964

P24.5 billion, respectively. As of December 31, 2019 notional goodwill and the difference between the fair P25.2 billion and a attributable to the <u>s</u>. As of December 31, 2019 and 2018, the Group's share in Meralco's net and 2018, the excess of the carrying value over the Group's share in Mervalue and carrying value of Meralco's net assets at the date of acquisition.

As of December 31, 2019 and 2018, the Group's share in GBPC's net assets amounted to ₱9.4 billion and in the carrying value of GBPC's net assets over the carrying value of the investment is attributable to the rand carrying value of GBPC's net assets at the date of acquisition.

As of December

ssets amounted to of the investmen As of December 3 share in the carryin OPMC's net assets

# Summarized statements of comprehensive income of the Group's significant associates for the period ended December 31, 2019, 2018 and 2017:

			2019				2018	
	Meralco	GBPC	NICE	OPMC	Meralco	GBPC	NICT	OPMC
Revenue	₽319,322,222,397	₱24,664,347,108	₱968,672,147	₱373,034,295	₱306,484,000,000	₱27,219,494,275	₱26,398,495,164	₱546,215,154
Expenses	289,069,727,910	17,390,229,780	467,453,130	299,805,689	276,737,000,000	20,342,220,593	16,158,971,353	390,232,352
Finance costs (income)	(1,662,088,758)	2,264,670,273	2,930,980	1	(798,000,000)	2,239,282,564	9,696,634	1
Profit before tax	31,914,583,245	5,009,447,055	498,288,037	73,228,606	30,545,000,000	4,637,991,118	10,229,827,177	155,982,802
Income tax expense	8,543,046,152	1,102,612,239	41,642,037	1	7,443,000,000	1,120,985,283	1,486,108,349	35,520,914
Profit for the year								
(continuing operations)	₽23,371,537,093	₽3,906,834,816	₽456,646,000	₽73,228,606	₱23,102,000,000	₱3,517,005,835	₱8,743,718,828	₱120,461,888
Other comprehensive								
income (loss) for the year	(2,995,676,854)	I	I	I	480,000,000	I	I	
Total comprehensive								
income for the year								
(continuing operations)	₱20,375,860,239	₱3,906,834,816	₽456,646,000	₽73,228,606	₱23,582,000,000	₱3,517,005,835	₱8,743,718,828	₱120,461,888
Group's share of profit for the								
year	₽6,667,422,170	₽671,236,006	₽6,037,320,136	₱14,206,355	₱6,588,285,540	₱621,783,963	₱3,239,372,942	₱22,017,011

Revenue	₽319,322,222,397	₱24,664,347,108	₱968,672,147	₱373,034,295	₱306,484,000,000		P27,219,494,275	₱26,398,495,164	₱546
Expenses	289,069,727,910	17,390,229,780	467,453,130	299,805,689	276,737,000,000	0,000	20,342,220,593	16,158,971,353	360
Finance costs (income)	(1,662,088,758)	2,264,670,273	2,930,980	1	(798,000,000)	000,0	2,239,282,564	9,696,634	
Profit before tax	31,914,583,245	5,009,447,055	498,288,037	73,228,606	30,545,000,000	000,0	4,637,991,118	10,229,827,177	155
Income tax expense	8,543,046,152	1,102,612,239	41,642,037	1	7,443,000,000	000°C	1,120,985,283	1,486,108,349	35
Profit for the year									
(continuing operations)	₽23,371,537,093	₽3,906,834,816	P456,646,000	₽73,228,606	₱23,102,000,000	0,000	₱3,517,005,835	₱8,743,718,828	₱120
Other comprehensive									
income (loss) for the year	(2,995,676,854)	I	I	I	480,000,000	0,000	I	I	
Total comprehensive									
income for the year									
(continuing operations)	₽20,375,860,239	₱3,906,834,816	₽456,646,000	₽73,228,606	₱23,582,000,000	0,000	₱3,517,005,835	₱8,743,718,828	₱120
Group's share of profit for the									
year	₽6,667,422,170	₽671,236,006	₽6,037,320,136	₽14,206,355	₱6,588,285,540	5,540	₱621,783,963	₱3,239,372,942	₱22
					2017	7			
			Me	Meralco	GBPC		UICL	OPMC	
Revenue			₱283,382,000,000		₱23,980,615,078	₱48,056,937,031	937,031	P498,684,483	
Expenses			256,178,000,000		17,192,603,211	34,646,	34,646,705,537	376,981,707	
Finance costs			658,000,000		1,776,083,291	426,	426,294,642	I	
Profit before tax			26,546,000,000		5,011,928,576	12,983,9	2,983,936,852	121,702,776	
Income tax expense			7,363,000,000	]	1,239,464,976	1,815,5	,815,520,951	2,874,004	
Profit for the year (continuing operations)	ng operations)		₱19,183,000,000		₱3,772,463,600	₱11,168,415,901	415,901	₱118,828,772	
Total comprehensive income for the year (continuing operations)	e for the year (contin	uing operations)	470,000,000	0,000	(54,211,548)		ı	16,272,503	
Total comprehensive income for the year (continuing operations)	e for the year (contin	uing operations)	₱19,653,000,000		₱3,718,252,052	₱11,168,415,901	415,901	₱135,101,275	
			1000	1	0,1	071	77	200, 100, 04	

### Individually immaterial investees

### LIPAD

On February 18, 2019, the Parent Company invested in Luzon International Premiere Airport Development Corporation (LIPAD). The shares acquired represented 33% of LIPAD's total outstanding common shares. LIPAD is a corporation organized and incorporated in the Philippines to engage in the operation and maintenance of airports, whether operating as a domestic or international airport or both, including day-to-day administration, functioning, management, manning, upkeep, and repair of all facilities necessary for the use or required for the safe and proper operation of airports.

### **CLIPI**

As of December 31, 2019 and 2018, the Group has deposit for future stock subscription in CLIPI amounting to ₱10.0 million. These represents 20.0% of CLIPI's proposed increase in authorized capital

### G2M

On September 20, 2018, the Parent Company invested in G2M's convertible note amounting to \$5.9 million. The Parent Company paid \$2.97 million to G2M as first installment payment and will pay the remaining \$2.97 million note when certain conditions are met. The convertible note gives the Parent Company the right to convert to 14.90% of the outstanding stock of G2M. The Parent Company has one representation on the BOD of the G2M.

### PAAT

Investment in PAAT pertains to CAI's 60% investment in shares of the joint venture. However, the joint venture agreement between the CAI and CAE International Holdings Limited (CAE) states that CAI is entitled to 50% share on the net income/loss of PAAT. As such, the CAI recognizes equivalent 50% share in net income and net assets of the joint venture.

As of December 31, 2019 and 2018, CAI's investment in PAAT amounted to ₱237.7 million and ₱188.7 million.

### **CURCI**

In September 2018, URC entered into a share purchase agreement with its joint venture partner, Calbee, Inc., to acquire the latter's 50% equity interest in CURCI for a total consideration of \$\mathbb{P}171.0\$ million, which approximates the fair values of identifiable net assets acquired. The purchase of the additional 50% shares will allow URC to have full control of CURCI, consistent with its agenda of driving an aligned and scalable snacking category growth. As a result of the sale, CURCI became a wholly-owned subsidiary. The purchase of the additional 50% shares will allow the Parent Company to have full control of CURCI, consistent with its agenda of driving an aligned and scalable snacking category growth. As a result of the sale, CURCI became a wholly-owned subsidiary of the Parent Company.

### HURC

URC has an equity interest in HURC, a domestic joint venture which is a jointly controlled entity. HURC manufactures and distributes food products under the "Hunt's" brand name, which is under exclusive license to HURC in the Philippines. In 2017, URC entered into certain agreements with a third party to sell its rights, title, and interest in the assets used in manufacturing the Hunt's business, as well as pre-termination of the right to manufacture, sell, and distribute Hunt's products (see Note 16). Subsequent to the sale HURC remains to exist as a jointly controlled entity.

- 120 -

In September 2018, URC entered into a share purchase agreement with its joint venture partner, ConAgra Grocery Products Company, LLC., to acquire its 50% equity interest in HURC for a total consideration of ₱3.2 million. The acquisition of the HURC shares made HURC a wholly-owned subsidiary of URC.

### **DURBI**

On May 23, 2014, URC entered into a joint venture agreement with Danone Asia Holdings Pte. Ltd., a corporation duly organized in the Republic of Singapore to form Danone Universal Robina Beverages, Inc. (DURBI), a corporation duly incorporated and organized in the Philippines to manufacture and distribute food products under the "B'lue" brand name, which is under exclusive license to DURBI in the Philippines.

In 2018, URC made additional subscriptions to the unissued authorized capital stock of DURBI consisting of 5,000,000 common shares for a total cost of \$\mathbb{P}82.5\$ million. The capital infusion was not presented as additional investment but was applied to the 2017 excess of the share in net loss over the investment.

In 2019, URC made additional subscriptions to the unissued authorized capital stock of DURBI consisting of 10,000,000 common share for a total cost of ₱125.0 million. The capital infusion was not presented as additional investment but was applied to the 2017 excess of the share in net loss over the investment.

### *PSFL*

On June 30, 2017, Griffin's Food Limited (Griffin's) purchased 50.1% of the shares in Proper Snack Foods Ltd (a Nelson, New Zealand-based business with the 49.9% shareholder being an individual) for a total consideration of approximately NZ\$8.0 million, or \$\mathbb{P}282.1\$ million. PSFL manufactures and distributes crisps.

### Calbee-URC Malaysia

On August 23, 2017, URC Malaysia entered into a joint venture agreement with Calbee, Inc., a corporation duly organized in Japan to form Calbee-URC Malaysia Sdn Bhd (CURM), a corporation registered with the Companies Commission of Malaysia organized to manufacture savory snack products. Total consideration amounted to MYR2.7 million (\$\mathbb{P}\$34.3 million).

### Shang Robinsons Properties, Inc. (SRPI)

On November 13, 2017, RLC's BOD approved the agreement with Shang Properties, Inc. (SPI) to form a joint venture corporation (JVC).

On May 23, 2018, Shang Robinsons Properties, Inc., the JVC, was incorporated. Both RLC and SPI each own 50% of the outstanding shares in the JVC. The office address of the JVC is at Lower Ground Floor, Cyber Sigma Building, Lawton Avenue, Fort Bonifacio Taguig.

RLC and SPI, through the JVC, shall build and develop a property situated at McKinley Parkway corner 5th Avenue and 21st Drive at Bonifacio Global City, Taguig, Metro Manila. The project is intended to be a mixed-use development and may include residential condominium units, serviced apartments and commercial retail outlets. The JVC also plans to pursue other development projects.

### RHK Land Corporation

On February 5, 2018, RLC's BOD approved the agreement with Hong Kong Land Group (HKLG) represented by Hong Kong Land International Holdings, Ltd. and its subsidiary Ideal Realm Limited to form a joint venture corporation (JVC).

- 121 -

On June 14, 2018, RHK Land Corporation, the JVC, was incorporated. RLC and HKLG owns 60% and 40%, respectively, of the outstanding shares in the JVC. The principal office of the JVC is at 12F Robinsons Cyberscape Alpha, Sapphire and Garnet Roads, Ortigas Center, Pasig City.

RLC and HKLG, through the JVC, shall engage in the acquisition, development, sale and leasing of real property. The JVC shall initially undertake the purchase of a property situated in Block 4 of Bridgetowne East, Pasig City, develop the property into a residential enclave and likewise carry out the marketing and sales of the residential units. The JVC also plans to pursue other development projects.

On October 2018, RLC entered into a Shareholder Loan Agreement with the JVC. Repayment date falls on the fifth anniversary of the effective date.

### Robinsons DoubleDragon Corporation (RDDC)

On December 26, 2019, Robinsons DoubleDragon Corp. (RDDC) was incorporated as the joint venture company (JVC) between RLC and DoubleDragon Corporation. The primary purpose is to engage in realty development.

### RLC DMCI Property Ventures, Inc.

In October 2018, the Parent Company entered into a Joint Venture Agreement with DMCI Project Developers, Inc. (DMCI PDI) to develop, construct, manage, and sell a residential condominium situated in Las Piñas City. Both parties agreed to incorporate a joint venture corporation where each party will hold a 50% ownership.

On March 18, 2019, RLC DMCI Property Ventures, Inc. (RLC DMCI) was incorporated as the joint venture company (JVC) between RLC and DMCI PDI. The proposed project is intended to be a multitower residential condominium and may include commercial spaces.

### Summit Supply Chain Solutions, Inc.

On December 18, 2019, the Parent Company invested in Summit Supply Chain Solutions, Inc (SSCSI). SSCSI shall engage in the business of providing domestic transportation, logistics, warehousing and distribution of cargoes, and other supply chain management activities. SSCSI is expected to start commercial operations in June 2020.

### Zyllem Pte. Ltd.

In August 2019, JGDCPL invested in 7,476,857 Series A+ shares of Zyllem Pte. Ltd. (Zyllem) at SGD0.1806 per share, or total subscription price of SGD1.35 million. Zyllem is a private company incorporated and based in Singapore that provides fast, cost-effective and reliable on-demand delivery service. Zyllem operates in certain cities in Southeast Asia. Post-subscription, JGDCPL holds 13.33% ownership interest in Zyllem. Also, under the Shareholders' Agreement, subject to JGDCPL holding less than 10% ownership interest, JGDCPL is entitled to appoint one (1) director. The investment in Zyllem is accounted for as investment in an associate since the Group has one representation on the BOD of Zyllem.

Aggregate information of associates and joint ventures that are not individually material follows:

20	19	2018	
Associates	Joint Venture	Associates	Joint Venture
₽36,240,500	( <del>P</del> 68,913,997)	( <del>P</del> 50,019,834)	( <del>P</del> 239,597,739)
_	_	_	
₽36,240,500	( <del>P</del> 68,913,997)	( <del>P</del> 50,019,834)	( <del>P</del> 239,597,739)
₽2,000,000	₽48,693,162	₽4,000,000	₽79,454,916
₽546,086,425	₽3,731,311,972	₽1,469,685,159	₽1,603,980,183
	#36,240,500 - #36,240,500 #2,000,000	P36,240,500       (P68,913,997)         -       -         P36,240,500       (P68,913,997)         P2,000,000       P48,693,162	Associates         Joint Venture         Associates           ₱36,240,500         (₱68,913,997)         (₱50,019,834)           -         -         -           ₱36,240,500         (₱68,913,997)         (₱50,019,834)           ₱2,000,000         ₱48,693,162         ₱4,000,000

266 — 2

- 122 -

<u>Investment in Subsidiaries</u>

Financial information of subsidiaries that have material non-controlling interest is provided below:

Portion of equity interest held by non-controlling interest

	Country of Incorporation	December 31,	December 31,
Name of Subsidiary	and Operation	2019	2018
Universal Robina Corporation (URC)	Philippines	44.75	44.75
Robinsons Land Corporation (RLC)	Philippines	39.03	39.03
Cebu Air, Inc. (CAI)	Philippines	32.20	32.36
Robinsons Bank Corporation (RBC)	Philippines	40.00	40.00

• Accumulated balances of material non-controlling interest:

Name of Subsidiary	2019	2018
URC	<b>₽</b> 44,697,172,077	₱36,827,746,372
RLC	39,413,894,384	36,908,401,233
CAI	14,471,966,173	12,976,390,179
RBC	6,689,122,170	6,003,170,626

• Profit allocated to material non-controlling interest:

Name of Subsidiary	2019	2018
URC	₽4,797,010,497	₽4,100,336,857
RLC	3,401,193,211	3,214,464,948
CAI	2,953,400,776	1,269,582,383
RBC	275,770,603	127,072,982

The summarized financial information of subsidiaries with material non-controlling interest are provided below. This information is based on amounts before inter-company eliminations.

• Summarized statement of financial position as at December 31, 2019:

	URC	RLC	CAI	RBC
Current assets	₱64,844,632,262	₽56,779,122,872	₽25,970,368,532	₽47,939,220,762
Noncurrent assets	103,808,357,611	132,872,086,889	131,762,204,030	83,201,717,832
Current liabilities	34,933,350,028	41,345,192,866	42,696,069,925	90,539,016,591
Noncurrent liabilities	38,535,137,651	48,228,346,417	70,135,526,977	23,541,447,635

• Summarized statement of financial position as at December 31, 2018:

	URC	RLC	CAI	RBC
Current assets	₱54,409,734,482	₱52,959,404,988	₱25,944,665,488	₱54,219,418,440
Noncurrent assets	97,525,978,928	121,198,755,297	103,446,817,028	67,131,219,469
Current liabilities	31,968,500,498	32,109,366,244	34,702,883,709	96,452,774,656
Noncurrent liabilities	35,973,733,642	48,129,077,536	54,586,465,528	12,520,309,461

• Summarized statements of comprehensive income for 2019:

	URC	RLC	CAI	RBC
Revenue	₽134,174,527,579	₽30,583,835,565	₽84,806,810,363	₽8,121,662,955
Profit for the year from continuing				
operations	10,114,683,777	8,692,609,758	9,122,952,680	719,426,508
Total comprehensive income	11,004,041,325	8,763,698,639	9,125,843,406	1,712,920,576
Dividends paid to non-controlling interests	3,395,036,779	1.019.391.907	1.354.532.703	_

- 123 -

• Summarized statements of comprehensive income for 2018:

	URC	RLC	CAI	RBC
Revenue	₱127,769,949,329	₱29,545,313,891	₽74,113,776,885	₽6,132,382,567
Profit for the year from continuing				
operations	9,462,786,222	8,223,964,585	3,922,744,538	317,113,802
Total comprehensive income	11,304,232,869	8,244,577,443	3,929,651,955	(635,921,001)
Dividends paid to non-controlling interests	3,445,317,586	729,728,560	893,435,847	

• Summarized statements of comprehensive income for 2017:

	URC	RLC	CAI	RBC
Revenue	₱125,007,824,013	₱22,516,817,630	₱68,029,131,426	₽4,475,828,582
Profit for the year from continuing				
operations	11,152,921,333	5,884,437,957	7,907,846,625	307,387,382
Total comprehensive income	9,779,867,728	5,991,091,275	7,946,678,505	125,117,191
Dividends paid to non-controlling interests	3,123,891,519	575,177,717	545,988,573	_

Summarized statements of cash flows for 2019:

	URC	RLC	CAI	RBC
Operating	₱15,610,917,681	₽18,130,230,953	₽29,244,053,595	( <del>P</del> 9,399,941,980)
Investing	(1,753,099,045)	(15,658,603,768)	(20,812,478,783)	1,891,070,934
Financing	(6,396,659,690)	2,044,970,511	(6,601,315,417)	4,184,060,808
Effect of exchange rate changes	_	_	(527,534,227)	9,141,111
Net cash flows	₽7,461,158,946	₽4,516,597,696	₽1,302,725,168	(¥3,315,669,127)

• Summarized statements of cash flows for 2018:

	URC	RLC	CAI	RBC
Operating	₽14,657,595,147	₱13,290,007,948	₱15,287,432,831	( <del>P</del> 4,985,336,615)
Investing	(8,680,124,323)	(17,232,445,256)	(22,906,778,155)	(6,561,366,665)
Financing	(7,451,886,703)	4,410,823,612	8,459,574,791	10,436,904,315
Effect of exchange rate changes		_	438,876,572	(17,420,981)
Net cash flows	(₱1,474,415,879)	₽468,386,304	₽1,279,106,039	( <del>P</del> 1,127,219,946)

• Summarized statements of cash flows for 2017:

	URC	RLC	CAI	RBC
Operating	₱14,253,577,418	₱14,398,844,383	₱17,795,224,802	₽8,912,846,377
Investing	(8,408,012,980)	(24,455,224,823)	(8,788,669,399)	(3,913,532,234)
Financing	(6,695,748,567)	10,695,624,386	(3,747,183,911)	-
Effect of exchange rate changes	_	-	57,930,710	9,239,981
Net cash flows	(₱850,184,129)	₽639,243,946	₽5,317,302,202	₽5,008,554,124

### 15. Investment Properties

Movements in this account follow:

	2019			
	Land and Land Improvements	Buildings and Improvements	Construction In-Progress	Total
Cost				
Balance at beginning of year	₽32,721,622,396	₽87,262,961,198	<b>₽6,314,587,588</b>	₱126,299,171,182
Additions	950,264,717	2,754,948,866	6,355,317,188	10,060,530,771
Disposals/transfers and other adjustments	(460,777,966)	5,018,457,870	(5,657,635,207)	(1,099,955,303)
Balance at end of year	33,211,109,147	95,036,367,934	7,012,269,569	135,259,746,650

(Forward)

- 124 -

	2019			
	Land and Land Improvements	Buildings and Improvements	Construction In-Progress	Total
<b>Accumulated Depreciation</b>	•			
and Amortization				
Balance at beginning of year	₽158,981,682	₽32,288,559,129	₽-	₽32,447,540,811
Depreciation and amortization	26,209,217	4,031,059,216	_	4,057,268,433
Disposals/transfers and other adjustments	(789,146)	(271,849,900)	-	(272,639,046)
Balance at end of year	184,401,753	36,047,768,445	_	36,232,170,198
Allowance for Impairment Losses				
Balance at beginning of year	23,214,800	11,444,696	_	34,659,496
Reversal of impairment losses	(470,209)	(3,353,416)	_	(3,823,625)
Disposals/transfers/other adjustments	3,185,602	(6,691,057)	_	(3,505,455)
Balance at end of year	25,930,193	1,400,223	_	27,330,416
Not Rook Value at End of Vear	₽33 000 777 201	₽58 987 199 266	₽7 012 269 569	₽99 000 246 036

	2018			
_	Land and Land	Buildings and	Construction	
	Improvements	Improvements	In-Progress	Total
Cost				
Balance at beginning of year	₱31,604,452,318	₽74,859,786,709	₽9,421,994,196	₱115,886,233,223
Additions	2,267,039,561	4,211,032,313	5,022,122,827	11,500,194,701
Disposals/transfers and other adjustments	(1,149,869,483)	8,192,142,176	(8,129,529,435)	(1,087,256,742)
Balance at end of year	32,721,622,396	87,262,961,198	6,314,587,588	126,299,171,182
Accumulated Depreciation				
and Amortization				
Balance at beginning of year	228,654,456	28,589,131,604	-	28,817,786,060
Depreciation and amortization	19,795,874	3,711,402,192	_	3,731,198,066
Disposals/transfers and other adjustments	(89,468,648)	(11,974,667)	_	(101,443,315)
Balance at end of year	158,981,682	32,288,559,129	-	32,447,540,811
Allowance for Impairment Losses				
Balance at beginning of year	33,581,998	11,444,696	_	45,026,694
Transfers/other adjustments	(10,367,198)	_	-	(10,367,198)
Balance at end of year	23,214,800	11,444,696	_	34,659,496
Net Book Value at End of Year	₽32,539,425,914	₽54,962,957,373	₽6,314,587,588	₽93,816,970,875

Investment properties consist mainly of land held for appreciation, shopping malls or commercial centers, office buildings and warehouses that are held to earn rentals. Also included under this account are the properties acquired by the Group's banking segment through foreclosures. Most of the Group's properties are in prime locations across the Philippines.

Construction in progress amounting to ₱5.7 billion and ₱6.3 billion as of December 31, 2019 and 2018, respectively, represents the cost of ongoing construction and development of malls and office buildings for lease.

Borrowing costs capitalized amounted to  $\frac{20.3}{100}$  billion in 2019 and 2018. These amounts were included in the consolidated statements of cash flows under additions to investment properties. The capitalization rate used to determine the amount of borrowing costs eligible for capitalization in 2019 and 2018 were 4.59% and 4.50%, respectively.

Consolidated rent income from investment properties included under 'Real estate and hotels revenue' in the consolidated statements of comprehensive income amounted to ₱15.4 billion, ₱13.5 billion and ₱11.6 billion in 2019, 2018 and 2017, respectively.

Property operations and maintenance costs included under "Cost of services" arising from investment properties amounted to ₱680.0 million, ₱791.0 million and ₱710.0 million for the year ended December 31, 2019, 2018 and 2017, respectively.

- 125 -

Gain on sale or retirement and disposal of investment properties amounted to ₱17.4 million, nil and ₱5.3 million for the year ended December 31, 2019, 2018 and 2017, respectively.

### Depreciation and Amortization

The breakdown of consolidated depreciation and amortization on investment properties follows:

	2019	2018	2017
Depreciation and amortization expense included under:			
Cost of services (Note 33)	₽4,023,366,050	₱3,699,469,319	₱3,252,290,952
General and administrative expenses (Note 33)	33,902,383	31,728,747	29,513,675
	₽4,057,268,433	₱3,731,198,066	₱3,281,804,627

### Collaterals

As of December 31, 2019 and 2018, the Group has no investment properties that are pledged as collateral.

- 126 -

## 16. Property, Plant and Equipment

The composition of and movements in this account follow:

				Dece	December 31, 2019			
	Land and	Buildings and	Machinery	Transportation, Furnishing and	Passenger Aircraft and Other Flight	Construction	Equipment	
	Improvements	Improvements	and Equipment	Other Equipment	Equipment	In-progress	In-transit	Total
Cost								
Balance at beginning of year	₽7,442,844,599	₽33,173,487,797	₱126,294,624,225	₱11,487,154,411	₽104,689,791,895	₽44,352,463,790	₽4,920,592,170	₱332,360,958,887
Additions	427,774,011	2,867,328,508	6,429,647,355	1,119,874,196	21,166,514,748	29,917,470,239	159,279,456	62,087,888,513
Additions from acquisition of subsidiaries	I	29,148,248	659,837,348	17,320,616	ı	ı	ı	706,306,212
Transfers, disposals and other adjustments	10,318,920	91,146,132	(1,033,419,124)	(24,662,623)	(7,656,030,784)	(1,062,097,643)	(26,221,495)	(9,700,966,617)
Balance at end of year	7,880,937,530	36,161,110,685	132,350,689,804	12,599,686,600	118,200,275,859	73,207,836,386	5,053,650,131	385,454,186,995
Accumulated Depreciation and Amortization								
Balance at beginning of year	1,470,820,843	13,856,401,641	62,856,801,693	8,512,289,254	25,084,182,445	ı	ı	111,780,495,876
Depreciation and amortization	208,112,453	1,468,339,249	6,945,307,633	1,108,404,559	9,302,025,593	ı	ı	19,032,189,487
Additions from acquisition of subsidiaries	I	14,747,981	248,628,009	14,165,865	1	ı	ı	277,541,855
Disposals, transfers and other adjustments	(6,278,337)	75,918,067	(1,333,356,073)	257,177,453	(3,904,593,481)	ı	I	(4,911,132,371)
Balance at end of year	1,672,654,959	15,415,406,938	68,717,381,262	9,892,037,131	30,481,614,557	1	1	126,179,094,847
Allowance for Impairment Losses								
Balance at beginning of year	7,742,527	551,043,201	1,747,742,728	279,328	ı	ı	ı	2,306,807,784
Provision for (reversal of) impairment losses								
(Note 34)	ı	(546,468,790)	(1,728,326,463)	ı	ı	ı	ı	(2,274,795,253)
Disposals, transfers and other adjustments	3,642,527	(3,379,874)	1	I	I	I	I	262,653
Balance at end of year	11,385,054	1,194,537	19,416,265	279,328	1	1	I	32,275,184
Net Book Value at End of Year	₽6,196,897,517	₱20,744,509,210	₽63,613,892,277	₽2,707,370,141	₽87,718,661,302	₽73,207,836,386	₽5,053,650,131	₱259,242,816,964

- 127 -

Fubsidiaries 13.1,066,892 3,408,373,724 4,531,062,886 1 131,066,892 3,408,373,724 4,531,062,886 1 131,066,892 3,408,373,724 4,531,062,886 1 181,982,136	P29,781,967,423 P121,4 3,408,373,724 4,5 (16,853,350) 1 33,173,487,797 126,2 1,388,834,667 6,6	P10,583,845,248 1,162,349,518 10,703,067 (269,743,422) 11,487,154,411	P85,908,358,248 6,634,126,741 12,147,306,906 104,689,791,895	P24,866,859,950		
ation 1,256,596,074 12,411,066,892 3,408,373,724 4,531,062,886 131,066,892 3,408,373,724 4,531,062,886 131,066,892 33,473,487,797 126,294,624,225 111,256,596,074 12,411,096,106 56,318,900,591 7215,316,062 1,388,834,667 6,640,689,832 6,706,309 (1,091,293) 56,470,868 (169,495,039) 1,470,820,843 13,856,401,641 62,856,801,693 8	3,408,373,724 4,5 1,408,333,724 1,50,2 1,388,334,667 56,3 12,411,096,106 56,3 1,388,834,667 6,6	1,162,349,518 1,162,349,518 10,703,067 (269,743,422) 11,487,154,411	12,147,306,906 104,689,791,895	30 600 386 916	B3 183 030 402	B787 805 857 377
ation 1,256,596,074 12,411,096,106 56,318,900,591 7,442,844,599 33,173,487,797 126,294,624,225 111 2,56,596,074 12,411,096,106 56,318,900,591 7 215,316,062 1,388,834,667 6,640,689,832 6,706,309 (1,091,293) 56,470,868 (169,495,039) 1,470,820,843 13,856,401,641 62,856,801,693 8	1 (16,853,350) 1 33,173,487,797 126,2 12,411,096,106 56,3 1,388,834,667 6,6	10,703,067 (269,743,422) 11,487,154,411	12,147,306,906	39,000,700,910	1,356,252,555	56,823,519,232
208,939,597 (16,853,350) 112,626,352 7,442,844,599 33,173,487,797 126,294,624,225 111 1,256,596,074 12,411,096,106 56,318,900,591 7 215,316,062 1,388,834,667 6,640,689,832 6,706,309 (1,091,293) 56,470,868 (169,495,039) 1,470,820,843 13,856,401,641 62,856,801,693 8	(16,853,350) 1 33,173,487,797 126,2 12,411,096,106 56,3 1,388,834,667 6,6	(269,743,422)	12,147,306,906 104,689,791,895	55,718		192,740,921
7,442,844,599 33,173,487,797 126,294,624,225 11, 1,256,596,074 12,411,096,106 56,318,900,591 7, 215,316,062 1,388,834,667 6,640,689,832 - 65,706,309 (1,091,293) 56,470,868 (169,495,039) 1,470,820,843 13,856,401,641 62,856,801,693 8,	33,173,487,797 126,2 12,411,096,106 56,3 1,388,834,667 6,6	11,487,154,411	104,689,791,895	(20,114,738,794)	381,309,123	(7,551,153,588)
1,256,596,074 12,411,096,106 56,318,900,591 7, 215,316,062 1,388,834,667 6,640,689,832 6,706,309	12,411,096,106 56,3 1,388,834,667 6,6	0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		44,352,463,790	4,920,592,170	332,360,958,887
1,256,596,074 12,411,096,106 56,318,900,591 7, 215,316,062 1,388,834,667 6,640,689,832 - - 66,706,309 - (1,091,293) 56,470,868 (169,495,039) 1,470,820,843 13,856,401,641 62,856,801,693 8,	12,411,096,106 56,3 1,388,834,667 6,6					
215,316,062 1,388,834,667 6,640,689,832 6,706,309 6,706,300 6,706,300 6,706,300 6,706,300 6,706,	1,388,834,667 6,6	955,/14,655,/	21,384,569,881	I	I	98,930,580,011
(1,091,293) 56,470,868 (169,495,039) 1,470,820,843 13,856,401,641 62,856,801,693 8,		958,605,009	7,311,617,724	I	I	16,515,063,294
ments (1,091,293) 56,470,868 (169,495,039) 1,470,820,843 13,856,401,641 62,856,801,693 8,	66,/06,309	8,407,032	I	ı	I	75,113,341
1,470,820,843 13,856,401,641 62,856,801,693 8,512,	56,470,868	(14,140,146)	(3,612,005,160)	I	I	(3,740,260,770)
	13,856,401,641	8,512,289,254	25,084,182,445	I	I	111,780,495,876
551,043,201 1,746,042,936	7,742,527 551,043,201 1,746,042,936	279,328	I	I	I	2,305,107,992
Provision for impairment losses (Note 34) – 1,699,792	- 1,699,792	I	I	I	I	1,699,792
Balance at end of year 7,742,527 551,043,201 1,747,742,728 279,	551,043,201	279,328	-	I	-	2,306,807,784
Net Book Value at End of Year #5,964,281,229 P18,766,042,955 P61,690,079,804 P2,974,585,	₱18,766,042,955	₱2,974,585,829	₱79,605,609,450	₽44,352,463,790	₽4,920,592,170	₱218,273,655,227

- 128 -

In July 2018, CFC Corporation executed a Memorandum of Agreement and Deed of Absolute Sale with a related party, selling its parcel of land costing ₹3.4 million at ₹622.2 million selling price. Gain on disposal attributable to sale was \$\frac{1}{2}\$581.5 million, which was recognized under 'Other income (loss) - net' in the consolidated statements of comprehensive income.

In May 2017, Century Pacific Food Inc. (CNPF) entered into an asset purchase agreement with URC to purchase the machineries and equipment used in manufacturing the Hunt's branded products for a total consideration of ₱145.1 million, net of tax. The Group recognized gain on disposal amounting to ₱117.0 million, under 'Other income (losses)' in the consolidated statements of comprehensive income. The sale was completed on August 31, 2017.

CNPF also entered into a Compensation Agreement with URC to acquire the exclusive right to manufacture and sell Hunt's branded products amounting to \$\frac{1}{2}\$14.2 million. The Group recognized gain of the same amount under 'Other income (losses)' in the consolidated statements of comprehensive income.

In January 2017, URC executed a Memorandum of Agreement and Deed of Absolute Sale with a related party, selling its three parcels of land costing ₱1.0 million for a total consideration of ₱111.3 million. Gain on disposal attributable to sale amounted to ₱110.3 million, which was recognized under 'Other income (loss) - net' in the consolidated statements of comprehensive income.

In 2019, following the review of the Petrochemical business, the outlook for the industry and Petrochemical's operating plan, the Group recognized a reversal of impairment loss amounting to ₱2.3 billion in 2019. The Group is currently expanding its Naphtha Cracker Plant capacity, which is expected to be completed in 2020. This expansion will generate economies of scale that will decrease the Group's olefins costs and lead to significantly higher polymer margins.

The recoverable amount of the CGU has been determined based on a value-in-use calculation using cash flow projections from financial budgets approved by senior management. The projected cash flows have been updated to reflect demand for JGSPC's products. The pre-tax discount rate applied to cash flow projections is 13.76% and cash flows beyond one-year period are extrapolated using a 3.77% growth rate, consistent with the long-term average growth rate for petrochemical industry.

## Construction in-progress

CAI

Construction in-progress represents the cost of aircraft and engine modifications in progress and buildings and improvements and other ground property under construction. Construction in-progress is not depreciated until such time when the relevant assets are completed and available for use. As of December 31, 2019 and 2018, the Group's pre-delivery payments capitalized as construction inprogress amounted to ₱17.7 billion and ₱14.3 billion, respectively.

### URC

Construction-in-progress amounting to ₱9.1 billion and ₱7.8 billion as of December 31, 2019 and 2018, respectively, represents costs of ongoing expansion and constructions of plants.

## **JGSOC**

Construction-in-progress amounting to ₱16.9 billion and ₱9.1 billion as of December 31, 2019 and 2018, respectively, represents the construction costs of the Naphtha Cracker Plant. The plant is intended for the production primarily of polymer grade ethylene, polymer grade propylene, partially hydrogenated pyrolysis gasoline and pyrolysis fuel oil.

- 129 -

### **JGSPC**

Construction-in-progress amounting to ₱29.0 billion and ₱12.7 billion as of December 31, 2019 and 2018, respectively, represents the expansion and rehabilitation of polypropylene and polyethylene plant.

## Depreciation and Amortization

The breakdown of consolidated depreciation and amortization on property, plant and equipment follows:

	2019	2018	2017
General and administrative expenses (Note 33)	₽10,288,831,103	₽8,491,559,939	₽7,970,903,733
Cost of sales (Note 33)	7,856,443,308	7,266,240,029	6,731,387,202
Cost of services (Note 33)	886,915,076	757,263,326	661,823,149
	<b>₽19,032,189,487</b>	₱16,515,063,294	₱15,364,114,084

## Property, Plant and Equipment Pledged as Collateral

Passenger aircraft held as securing assets under various loans

CAI entered into various Export Credit Agency (ECA) loans and commercial loan facilities to finance the purchase of its aircraft and engines. As of December 31, 2019 and 2018, the Group's passenger aircraft and engines held as securing assets under various loans are as follows:

	2019	2018		
	Commercial Loans	ECA Loans	Commercial Loans	
A320 CEO	17	3	17	
ATR 72-500	_	2	_	
ATR 72-600	12	_	12	
A321 CEO	7	_	7	
A321 NEO	5	_	_	
A330 CEO	2	_	2	
	43	5	38	

Under the terms of the ECA loan and commercial loan facilities (Note 23), upon the event of default, the outstanding amount of loan (including accrued interest) will be payable by the SPEs. Under the terms of commercial loan facilities from local banks, upon event of default, the outstanding amount of loan will be payable, including interest accrued by CAI. Failure to pay the obligation will allow the respective lenders to foreclose the securing assets.

As of December 31, 2019 and 2018, the carrying amounts of the securing assets (included under the 'Property and equipment' account) amounted to \$\frac{1}{2}\$58.4 billion and \$\frac{1}{2}\$67.1 billion, respectively.

# Forward Sale Agreement

On February 23, 2015, CAI signed a forward sale agreement with a subsidiary of Allegiant Travel Company (collectively known as "Allegiant") covering CAI's four (4) Airbus A319 aircraft. The aircraft were scheduled for delivery on various dates in 2017 and 2018.

Three (3) of the four Airbus A319 were delivered to Allegiant in 2017 and the last Airbus A319 aircraft was delivered in 2018. CAI recognized ₱156.7 million and ₱532.9 million loss on sale in the consolidated statements of comprehensive income in 2018 and 2017, respectively.

On December 18, 2018, CAI signed another forward sale agreement with Allegiant covering three (3) A320 aircraft. The aircraft were delivered to Allegiant on various dates within 2019 and CAI

ANNUAL REPORT

- 130 -

recognized ₱352.1 million loss on sale in the consolidated statements of comprehensive income in 2019.

In 2019, CAI entered into an engine sale agreement with RRPF Engine Leasing Limited for two (2) Rolls-Royce Trent 772B engines, delivered in August and September, which resulted in a gain of \$\pm\$126.4 million.

## Sale and Operating Leaseback

In May and November 2017, the Group entered into a sale and operating leaseback transactions with Ibon Leasing Limited (ILL) and JPA No. 78/79/80/81 Co., Ltd. covering two and four Airbus A320, respectively. The sale of aircraft required the prepayment of outstanding balance of the loan facility attributed to the sold Airbus A320 aircraft. The total amount of loans and breakage costs paid amounted to \$\frac{1}{2}4.2\$ billion and \$\frac{1}{2}12.3\$ million, respectively. The Group recognized gain on sale of aircraft amounting to \$\frac{1}{2}635.5\$ million from these transactions.

In July and August 2018, CAI entered into a sale and operating leaseback transaction with JPA No. 117/118/119 Co., Ltd. covering three (3) Airbus A320. CAI recognized gain on sale of aircraft amounting to ₱110.2 million from these transactions in 2018.

## Operating Fleet

As of December 31, 2019, the Group's operating fleet follows:

	2019
Leased aircrafts: (Note 42)	
Airbus A320 CEO	26
Airbus A321 CEO	7
Airbus A330 CEO	6
Airbus A321 NEO	5
Airbus A320 NEO	4
ATR 72-600	1
Owned aircrafts: (Note 23)	
ATR 72-600	12
ATR 72-500	8
Airbus A320 CEO	4
Airbus A330 CEO	2
	75

As of December 31, 2018, the Group's operating fleet follows:

	2018
Owned (Note 23):	
Airbus A320 CEO	20
ATR 72-500	8
ATR 72-600	12
Airbus A321 CEO	7
Airbus A330 CEO	2
Under operating lease (Note 42):	
Airbus A320 CEO	16
Airbus A330 CEO	6
	71

- 131 -

Gain (loss) on sale or retirement of property, plant and equipment amounted to (₱224.2 million), ₱37.1 million and ₱357.6 million in 2019, 2018 and 2017, respectively.

As of December 31, 2019 and 2018, the gross amount of fully depreciated property and equipment which are still in use by the Group amounted to \$\mathbb{P}8.4\$ billion and \$\mathbb{P}4.0\$ billion, respectively.

# 17. Biological Assets

Total biological assets shown in the consolidated statements of financial position follow:

	2019	2018
Current portion	₽733,435,525	₽741,719,637
Noncurrent portion	224,128,072	366,184,414
	₽957,563,597	₱1,107,904,051

These biological assets consist of:

	2019	2018
Swine		
Commercial	<b>₽</b> 711,301,722	₽709,045,374
Breeder	136,695,328	278,316,362
Poultry		
Commercial	22,133,803	32,674,263
Breeder	87,432,744	87,868,052
	₽957,563,597	₱1,107,904,051

The rollforward analysis of this account follows:

	2019	2018
Balance at beginning of year	₽1,107,904,051	₽1,678,576,389
Additions	3,641,918,030	3,200,666,651
Disposals	(3,483,083,335)	(3,303,867,014)
Write-down (Note 21)	(238,990,324)	_
Gains (loss) arising from changes in fair value less		
estimated costs to sell	(70,184,825)	(467,471,975)
	₽957,563,597	₽1,107,904,051

As of December 31, 2019 and 2018, the Group has about 209,640 and 232,724 heads of swine, respectively, and about 529,971 and 731,177 heads of poultry, respectively.

- 132 -

### 18. Intangible Assets

The composition and movements in this account follow:

				2019			
	Technology Licenses	Branch licenses and others	Software Costs	Trademarks and Brands	Product Formulation	Customer Relationship	Total
Cost							
Balance at beginning of year	₽552,331,752	₱1,765,776,346	₽1,022,979,831	₽9,564,461,252	₽425,000,000	₱2,201,281,165	₱15,531,830,346
Additions	-	46,589	137,839,833	-	-	-	137,886,422
Disposals/reclassification/others	-	-	(9,489,560)	_	-	-	(9,489,560)
Balance at end of year	552,331,752	1,765,822,935	1,151,330,104	9,564,461,252	425,000,000	2,201,281,165	15,660,227,208
Accumulated Amortization and Impairment Losses							
Balance at beginning of year	552,331,752	-	551,662,149	201,524,581	-	271,887,272	1,577,405,754
Amortization	-	-	149,310,482	-	-	73,357,370	222,667,852
Disposals/reclassifications	-	-	(29,106,813)	-	-	(9,129,984)	(38,236,797)
Balance at end of year	552,331,752	-	671,865,818	201,524,581	-	336,114,658	1,761,836,809
Net Book Value at End of Year	₽_	₽1,765,822,935	₽479,464,286	₽9,362,936,671	₽425,000,000	₽1,865,166,507	₽13,898,390,399
	•	-		-	•	•	-

				2018			
	Technology Licenses	Bank licenses and others	Software Costs	Trademarks and Brands	Product Formulation	Customer Relationship	Total
Cost							
Balance at beginning of year	₱552,331,752	₱1,764,958,905	₱891,744,947	₱9,564,461,252	₱425,000,000	₱2,201,281,165	₱15,399,778,021
Additions	-	817,441	196,183,087	=-	_	_	197,000,528
Disposals/reclassification/others	-	=-	(64,948,203)	=-	_	_	(64,948,203)
Balance at end of year	552,331,752	1,765,776,346	1,022,979,831	9,564,461,252	425,000,000	2,201,281,165	15,531,830,346
Accumulated Amortization and Impairment Losses							
Balance at beginning of year	552,331,752	-	426,653,503	201,524,581		198,236,989	1,378,746,825
Amortization	_	_	138,683,706	_	_	78,862,555	217,546,261
Disposals/reclassifications	-	-	(13,675,060)	-	-	(5,212,272)	(18,887,332)
Balance at end of year	552,331,752	-	551,662,149	201,524,581	-	271,887,272	1,577,405,754
Net Book Value at End of Year	₽_	₽1,765,776,346	₱471,317,682	₱9,362,936,671	₱425,000,000	₱1,929,393,893	₱13,954,424,592

### Technology Licenses

Technology licenses represent the cost of JGSPC's technology and licensing agreements which cover the construction, manufacture, use and sale of PE and PP lines. JGSPC's technology licenses were fully impaired in 2006.

### Branch Licenses and Others

Branch licenses pertain to RBC which amounted to \$\mathbb{P}0.9\$ billion in 2018 and 2017. Others include intangible assets which arose from the acquisition of Cebgo, Inc. These assets represent CAI's costs to establish brand and market opportunities under the strategic alliance with Cebgo, Inc. amounting to \$\mathbb{P}852.2\$ million.

Branch licenses have been allocated to the branch banking group as the cash-generating units (CGU) for impairment testing.

The recoverable amount of the CGU has been determined based on value-in-use calculation using cash flow projections from financial budgets approved by senior management covering a five-year period.

Key assumptions in value-in-use calculation of CGUs follow:

#### • Balance sheet items

Deposit levels are based on projected bank-wide plan, with varying growth of 5.0% to 20.0% depending on product type. Cash on hand is based on 3.0% of total deposits derived from historical average. Loan levels are based on historical growth, assuming a linear trend function. Past due receivables and/or real and other properties are a function of loan levels, while other assets are a function of fund source levels. Reserve requirements include 18.0% of peso deposits.

- 133 -

#### Income statement items

Historical or average interest rates are used for loan interest income. For theoretical income from branch funds, peso-denominated accounts are pegged on the average high cost rate while foreign currency-denominated accounts use average interest derived from blended foreign currency-denominated funds. Other income is based on incremental growth ratios derived from the market's perceived response and assumed marketing efforts on the bank's products and services. Interest expense is computed using 0.3% for current and savings accounts, 4.8% for time deposits and special savings accounts, and 0.9% for foreign currency deposits. Operating expenses have 7% benchmark for increments.

## • Net present value computation

Terminal value is the growth rate based on the bank-wide average balance sheet spread, plus weighted average cost of capital. The discount rate is the weighted average cost of capital derived using actual levels.

### <u>Trademarks</u>, <u>Product Formulation</u>, <u>Brands and Customer Relationships</u>

Trademarks and product formulation were acquired from General Milling Corporation in 2008. Total intangible assets acquired from the acquisition of CSPL and Griffin's in 2016 and 2014, respectively, were composed of brands of ₱9.3 billion, customer relationships of ₱2.2 billion and software costs of ₱56.3 million.

The Group performed its annual impairment test on its goodwill and other intangible assets with indefinite useful lives as of December 31, 2019 and 2018. The recoverable amounts of goodwill and other intangible assets were determined based on value-in-use calculations for goodwill allocated to UABCL and the Balayan Sugar Mill, and fair value less costs to sell (FVLCTS) for goodwill allocated to CSPL and NZSFHL.

Value-in-use calculations used cash flow projections from financial budgets approved by management covering a five-year period. The pre-tax discount rates applied to cash flow projections range from 8.3% to 10.5% and 7.8% to 10.8% for the years ended December 31, 2019 and 2018, respectively. The following assumptions were also used in computing value-in-use:

Growth rate estimates - growth rates include long-term and terminal growth rates that are based on experiences and strategies developed for the various subsidiaries. The prospect for the industry was also considered in estimating the growth rates. Growth rates used in computing the projected future cash flows ranged from 2.0% to 6.9% and 2.0% to 12.1% as of December 31, 2019 and 2018, respectively.

*Discount rates* - discount rates were estimated based on the industry weighted average cost of capital, which includes the cost of equity and debt after considering the gearing ratio.

FVLCTS of CSPL and NZSFHL were based on enterprise values that were derived from EBITDA multiples. This fair value measurement is categorized as a Level 2 fair value measurement, since it is observable from the recent transaction.

Management believes that no reasonably possible changes in any of the above key assumptions would cause the carrying values of goodwill and intangible assets arising from the Group's acquisitions to materially exceed their recoverable amounts.

- 134 -

### 19. Goodwill

Movements in the Group's goodwill account follow:

	2019	2018
Cost		
Balance at beginning and end of year	₽32,276,536,238	₽32,276,536,238
Accumulated Impairment Losses		
Balance at beginning	270,931,882	253,352,295
Impairment loss (Note 34)	_	17,579,587
Balance at end of year	270,931,882	270,931,882
Net Book Value at End of Year	₽32,005,604,356	₱32,005,604,356

The Group's goodwill pertains to: (a) the acquisition of LSB in December 2012, (b) the acquisition of Advanson in December 2007, (c) the acquisition of Acesfood in May 2007, (d) the excess of the acquisition cost over the fair values of the net assets acquired by Hongkong China Foods Co., Ltd. (HCFCL) and URC Asean Brands Co., Ltd. (UABCL) in 2000, (e) the acquisition of Southern Negros Development Corporation (SONEDCO) in 1998, (f) the acquisition of Cebgo, Inc. (formerly Tiger Airways Philippines (TAP)) and Griffin's Good Limited (Griffin's) in 2014, (g) acquisition of Balayan Sugar Mill and Consolidated Snacks Pty Ltd. (CSPL) in 2016.

Goodwill is not amortized and is non-deductible for tax purposes.

#### Acquisition of CSPL/Griffin's/UABCL/Balayan

Goodwill arising from the acquisition of CSPL (amounting to ₱16.5 billion) and Griffin's (amounting ₱13.9 billion) is mainly attributable to synergies formed between URC and CSPL, and URC and Griffin's, respectively.

The Group performed its annual impairment test on its goodwill and other intangible assets with indefinite useful lives as of December 31, 2019 and 2018. The recoverable amounts of goodwill and other intangible assets were determined based on value-in-use calculations for goodwill allocated to UABCL and the Balayan Sugar Mill. For goodwill allocated to CSPL and NZSFHL, the recoverable amounts of goodwill and other intangible assets were determined based on fair value less costs to sell (FVLCTS) in 2019 and value-in-use calculations in 2018.

Value-in-use calculations used cash flow projections from financial budgets approved by management covering a five-year period. The pre-tax discount rates applied to cash flow projections range from 8.3% to 10.5% and 7.8% to 10.8% for the years ended December 31, 2019 and 2018, respectively. The following assumptions were also used in computing value-in-use:

Growth rate estimates - growth rates include long-term and terminal growth rates that are based on experiences and strategies developed for the various subsidiaries. The prospect for the industry was also considered in estimating the growth rates. Growth rates used in computing the projected future cash flows ranged from 2.0% to 6.9% and 2.0% to 12.1% as of December 31, 2019 and 2018, respectively.

*Discount rates* - discount rates were estimated based on the industry weighted average cost of capital, which includes the cost of equity and debt after considering the gearing ratio.

FVLCTS of CSPL and NZSFHL were based on enterprise values that were derived from EBITDA multiples. These enterprise values served as basis for the transaction price in the sale of 40% ownership

- 135 -

interest in the Oceania business (Note 22). A common EBITDA multiple of 13.9 was applied to the actual 2018 EBITDA, and carrying amount of external debts were deducted from this amount to arrive at the enterprise value of each CGU. This fair value measurement is categorized as a Level 2 fair value measurement, since it is observable from the recent transaction.

Management believes that no reasonably possible changes in any of the above key assumptions would cause the carrying values of goodwill and intangible assets arising from the Group's acquisitions to materially exceed their recoverable amounts.

# Acquisition of Cebgo

Goodwill arising from the acquisition of Cebgo is attributable to the following:

## Achievement of Economic Scale

Using CAI's network of suppliers and other partners to improve cost and efficiency of Cebgo, thus, improving Cebgo's overall profit, given its existing market share.

## Defensive Strategy

Acquiring a competitor enables CAI to manage overcapacity in certain geographical areas/markets.

### 20. Other Noncurrent Assets

This account consists of:

	2019	2018
Advances to suppliers - net of current portion	₽5,493,255,632	₽6,069,214,435
Deferred tax assets (Note 38)	2,462,525,846	1,965,060,255
Advances to lot owners - net of current portion	1,886,052,753	1,471,892,243
Security and miscellaneous deposits	1,058,800,372	1,223,107,715
Utility deposits	746,384,122	792,181,009
Others	1,748,350,005	1,778,202,998
	₽13,395,368,730	₱13,299,658,655

## Advances to Suppliers

Advances to suppliers pertain to RLC's advance payments to suppliers or contractors which will be applied against the final billing. As of December 31, 2019 and 2018, these advances amount to \$\frac{1}{2}2.3\$ billion and \$\frac{1}{2}1.9\$ billion, respectively.

As of December 31, 2019 and 2018, advances made for the purchase of various aircraft parts, service maintenance and restoration costs of the aircraft which are expected to be consumed beyond one year from the reporting date amounting to  $\clubsuit 3.2$  billion and  $\clubsuit 4.1$  billion, respectively.

#### Advances to Lot Owners

Advances to lot owners consist of advance payments to land owners which will be applied against the acquisition cost of the real properties that will be acquired.

#### Security Deposits

Security deposits include deposits provided to lessors and maintenance providers for aircraft under operating lease.

- 136 -

## **Utility Deposits**

Utility deposits consist primarily of bid bonds and meter deposits.

## Others

As of December 31, 2019, others include deposits to various joint ventures, deferred input VAT, prepaid rent, and repossessed chattels amounting to \$\mathbb{P}\$514.9 million, \$\mathbb{P}\$161.3 million, \$\mathbb{P}\$100.0 million and \$\mathbb{P}\$54.7 million, respectively. The deposits to various joint venture partners represent RLC's share in an ongoing real estate development which will be liquidated at the end of the joint venture agreement. This deposit will be realized through RLC Group's share in the completed units or share in the sales proceeds of the units, depending on the agreement with the other party.

As of December 31, 2018, others include deferred input VAT, prepaid rent, and repossessed chattels amounting to ₱634.3 million, ₱436.0 million, and ₱101.7 million, respectively. As of December 31, 2018, prepaid rent pertains to advance rentals of the 25-year operating lease agreement between Bases Conversion and Development Authority (BCDA) and APVI (an affiliate). The contract is for the long-term and development of approximately 5,000 sqm. Lawton Corporate Center along Lawton Avenue, Bonifacio South, Taguig City. Subsequently, the said contract was assigned to RLC through a Deed of Assignment wherein APVI assigns all its rights, interests, and obligations on the contract of lease with approval of BCDA as provided for under the contract. The said prepaid rent was reclassified to right-of-use asset on January 1, 2019.

## 21. Accounts Payable and Accrued Expenses

This account consists of:

	₽146,327,371,857	₱132,655,835,417
Other payables	4,091,331,335	3,910,031,575
Dividends payable	43,287,603	43,304,321
Due to related parties (Note 40)	114,835,410	151,772,743
Withholding taxes payable	418,311,398	421,234,392
Output VAT	1,627,770,511	802,677,597
Bills payable	2,040,505,751	7,436,904,315
Airport and other related fees payable	4,366,214,762	3,684,830,069
Accrued expenses	17,269,726,864	18,304,254,089
Trade payables	33,909,880,030	31,578,205,437
Deposit liabilities	₱82,445,508,193	₱66,322,620,879
	2019	2018

#### Deposit Liabilities

Deposit liabilities represent the savings, demand and time deposit liabilities of RBC and LSB. Of the total deposit liabilities of the RBC and LSB as of December 31, 2019 and 2018, 58.1% and 61.0%, respectively, are subject to periodic interest repricing. Remaining deposit liabilities of the RBC and LBC bear annual fixed interest rates ranging from nil to 3.5% in 2019 and nil to 4.5% in 2018.

As of December 31, 2019 and 2018, the liquidity and statutory reserves of RBC and LSB amounted to ₱12.2 billion in 2019 and ₱16.1 billion in 2018.

- 137 -

The details of 'Interest expense' on 'Deposit liabilities', which are included in the 'Cost of services - Banking' in profit or loss in the consolidated statements of comprehensive income are as follows (see Note 30):

	2019	2018	2017
Savings	₽1,717,487,944	₽1,519,637,039	₽707,442,241
Time	492,682,489	327,159,604	318,812,552
LTNCD	267,893,614	221,343,421	96,808,815
Demand	4,334,999	3,062,044	2,456,744
	<b>₽2,482,399,046</b>	₱2,071,202,108	₽1,125,520,352

## Long-Term Negotiable Certificates of Deposit (LTNCD)

On May 4, 2017, the BSP approved RBC's issuance of the ₱3.0 billion LTNCD. On June 16, 2017, RBC listed its LTNCD issuance amounting to ₱4.2 billion through the Philippine Dealing and Exchange Corporation. The minimum investment was ₱50,000 with increments of ₱10,000 thereafter. The peso-denominated issue will mature on December 16, 2022 with nominal interest rate of 4.125% and EIR of 4.29%, payable every quarter. On July 6, 2018, the Parent Company issued additional LTNCD amounting to ₱1.8 billion with nominal interest rate of 4.875% and EIR of 5.15% payable every quarter which will mature on January 6, 2024. The proceeds were used to diversify the Parent Company's maturity profile and funding sources and general corporate purposes.

### **Trade Payables**

Trade payables are noninterest-bearing and are normally settled on 30- to 60-day terms. Trade payables arise mostly from purchases of inventories, which include raw materials and indirect materials (i.e., packaging materials) and supplies, for use in manufacturing and other operations. Trade payables also include importation charges related to raw materials purchases, as well as occasional acquisitions of production equipment and spare parts. Obligations arising from purchase of inventories necessary for the daily operations and maintenance of aircraft which include aviation fuel, expendables and consumables, equipment and in-flight supplies, and unpaid billings from suppliers and contractors related to construction activities, are also charged to this account.

#### Accrued Expenses

This account consists of accruals for the following:

	2019	2018
Advertising and promotions	₽4,658,935,241	₽5,232,164,541
Landing and take-off, navigational charges, and		
other aircraft-related expenses	2,751,297,389	2,618,424,662
Compensation and benefits	2,670,889,488	2,577,599,999
Accrued interest payable	2,099,295,845	2,366,866,687
Contracted services	1,339,802,325	1,286,968,397
Rental expense	1,140,981,722	1,326,495,687
Taxes and licenses	889,606,075	1,020,969,297
Utilities	442,654,022	457,336,465
Freight and handling costs	331,755,430	376,676,211
Insurance	55,312,003	71,167,953
Royalties	24,542,020	24,210,375
Other accrued expenses	864,655,304	945,373,815
	₽17,269,726,864	₽18,304,254,089

Other accrued expenses include accruals for travel and transportation, commission, communication, repairs and maintenance, restructuring provision and other professional and legal fees.

282 — \_\_\_\_\_\_\_ 283

- 138 -

In 2019, URC recorded a restructuring provision related to downsizing of farm operations and consolidation of plant operations. The key objectives of the restructuring are: (a) to focus on the profitable and growing animal nutrition and health business, (b) maximize the value-added chain concentrating on the processed meat business and (c) to improve long-term cost efficiencies for both farm and plant operations. The restructuring provision consists of write-down of biological assets (Note 17), property, plant and equipment (Note 16) and accrual of employee redundancy costs amounting ₱239.0 million, ₱453.7 million and ₱137.1 million, respectively. The related expense is recognized under "Other income (loss)" in the consolidated statement of income.

## Airport and Other Related Fees Payable

Airport and other related fees payable are amounts payable to the Philippine Tourism Authority and Air Transportation Office Mactan-Cebu International Airport and Manila International Airport Authority arising from aviation security, terminal fees and travel taxes.

### Other Payables

As of December 31, 2019 and 2018, 'Other payables' consist of management bonus and other non-trade payables.

## 22. Other Current Liabilities

This account consists of:

	2019	2018
Unearned transportation revenue	₽11,881,599,591	₱11,110,518,032
Current portion of lease liabilities (Note 42)	5,784,084,993	_
Deposit from lessees (Notes 24 and 42)	2,928,599,269	2,658,678,992
Advances from agents and others	567,139,322	787,104,397
Derivative liabilities (Note 8)	419,103,569	586,107,196
Customer's deposits	408,604,558	496,652,512
	₽21,989,131,302	₱15,639,061,129

## <u>Unearned Transportation Revenue</u>

Passenger ticket and cargo waybill sales are initially recorded under 'Unearned transportation revenue' in the consolidated statements of financial position, until these are recognized under 'Air transportation revenue' in profit or loss in the consolidated statements of comprehensive income, when the transportation service is rendered by the Group (or once tickets are flown).

In 2019, unearned transportation revenue consists of unearned passenger revenue and deferred ancillary revenue amounting to P10.2 billion and P1.7 billion, respectively. In 2018, unearned transportation revenue consists of unearned passenger revenue and deferred ancillary revenue amounting to P9.6 billion and P1.5 billion, respectively.

Recognized deferred ancillary revenue as of December 31, 2019 and 2018 with the effect of PFRS 15 follows:

	2019	2018
Balance at January 1	₽1,512,384,705	₽630,090,664
Deferred during the year	16,920,218,675	13,527,286,250
Recognized to income during the year	(16,708,267,830)	(12,644,992,209)
Balance at December 31	₽1,724,335,550	₽1,512,384,705

- 139 -

### Advances from Agents and Others

Advances from agents and others represent cash bonds required from major sales and ticket offices or agents. This account also includes commitment fees received for the sale and purchase agreement of aircraft.

## 23. Short-term and Long-term Debts

## Short-term Debts

Short-term debts consist of:

	2019	2018
Parent Company:		
Foreign currency - with interest rate of 2.4% in		
2019	₽7,029,403,875	₽_
Philippine Peso - with interest rate of 4.7% in 2019	2,000,000,000	_
	9,029,403,875	_
Subsidiaries:		
Foreign currencies - unsecured with interest rates		
ranging from 2.2% to 4.4% in 2019 and 2.3%		
to 3.4% in 2018	9,822,359,631	11,042,205,125
Philippine Peso - with interest rates of 4.7% to		
4.9% in 2019 and 2.8% to 3.4% in 2018	35,195,646,498	24,411,518,868
	45,018,006,129	35,453,723,993
	<b>₽</b> 54,047,410,004	₱35,453,723,993

As of December 31, 2019 and 2018, short-term debt of certain subsidiaries denominated in foreign currency and peso include trust receipts payable amounting to ₱27.2 billion and ₱27.0 billion, respectively. The trust receipts payable are secured by the trusteed inventories for the same amount (see Note 12).

In 2019, 2018 and 2017, the Group has incurred interest expense on short-term notes amounting to ₱1.4 billion, ₱1.1 billion and ₱780.4 million, respectively (see Note 35).

### Long-term Debts

Long-term debts (net of debt issuance costs) consist of:

	Maturities	Interest Rates	2019	2018	Condition
Parent Company:					
Fixed Rate Retail Bonds:					
₱30.0 billion Fixed Rate Retail					
Bonds					
₱5.3 billion bonds	2021	5.24%	₽5,303,582,674	₱5,295,848,929	Unsecured
₱0.2 billion bonds	2024	5.30%	175,550,050	175,385,189	Unsecured
₱24.5 billion bonds	2019	5.23%	–	24,501,988,135	Unsecured
Term Loans					
₱5.0 billion Term Loan	2022	4.65%	4,986,692,756	4,981,826,469	Unsecured
₱5.0 billion Term Loan	2024	4.93%	4,932,841,317	4,979,548,422	Unsecured
		BDO's 30-day prime rate			
₱10.0 billion Term Loan	2023	(5.75%)	9,946,897,483	9,932,746,218	Unsecured
₱5.0 billion Term Loan	2023	Floating (6.118%)	4,973,325,079	4,966,257,085	Unsecured
₱5.0 billion Term Loan	2024	4.9010%	4,964,869,570		Unsecured
₽7.0 billion Term Loan	2024	Floating (4.08%)	6,950,882,915	_	Unsecured
			42,234,641,844	54.833.600.447	

(Forward)

- 140 -

	Maturities	Interest Rates	2019	2018	Condition
Subsidiaries:					
Foreign currencies:					
JGSPL					
US\$750.0 million guaranteed					
Notes	2023	4.38%	₽32,455,021,803	₽33,672,157,757	Guaranteed
CAI					
USD Commercial loan from					
foreign banks	2025	3-5%; (US\$ Libor)	30,470,347,254	29,947,602,347	Secured
JPY Commercial loan	2029	Less than 1% LIBOR	8,424,916,122	_	Secured
ECA loans (Note 15)	2024	2-6%; 1-2% (US\$ Libor)	-	2,988,657,085	Secured
URC					
NZ\$395.0 million term loan	2023	NZ 3.15% (BKBM+1.10%)	13,296,756,840	13,714,466,044	Guaranteed
AU\$484.2 million term loan	2021	AU 3.04% (BBSY BID+1.25%)	17,089,320,768	17,742,657,838	- do -
RLC					
RMB60 million term loan	2022	RMB 4.75%	_	1,268,921,932	Secured
RMB50 million term loan	2019	RMB 4.75%	_	382,205,400	Unsecured
			101,736,362,787	99,716,668,403	
Philippine Peso:					
RLC					
₱10.6 billion loan facility	2022	4.80%	10,601,369,418	10,586,697,383	Unsecured
₱1.4 billion loan facility	2025	4.93%	1,357,154,478	1,355,939,617	- do -
₱4.5 billion loan facility	2027	4.95%	4,472,866,455	4,475,914,536	- do -
₽7.0 billion loan facility	2024	4.75%	6,837,575,949	6,972,884,097	- do -
₱6.5 billion loan facility	2021	3.83%	6,489,197,118	6,482,437,308	- do -
₱5.0 billion loan facility	2023	3.89%	4,957,108,758	4,963,538,728	- do -
JGSPC					
₱19.5 billion term loan	2024	Floating (4.08% to 5.4%)	19,508,000,000	-	
JGSOC		,			
₱2.5 billion term loan	2024	6.64% and 6.62%	2,492,000,000	_	
CAI					
Commercial loans	2026	5%-7% (BVAL)	18,249,257,900	20,861,286,829	Guaranteed
		,	74,964,530,076	55,698,698,498	
			218,935,534,707	210,248,967,348	
Less current portion			6,819,093,642	30,962,269,832	
			₱212,116,441,065	₽179,286,697,516	

The foreign exchange rate used to revalue the foreign currency borrowings was ₱50.635 to US\$1 and ₱52.58 to US\$1.00 as of December 31, 2019 and 2018, respectively.

Long-term debt to foreign banks is shown net of unamortized debt issuance costs totaling ₱388.3 million and ₱536.1 million as of December 31, 2019 and 2018, respectively. Unamortized debt issuance cost related to peso-denominated long-term debt amounted to ₱104.7 million and ₱166.4 million as of December 31, 2019 and 2018, respectively.

Repayments of the long-term debt (gross of debt issuance costs) follow:

	2019	2018
Due in:		
2019	₽_	₱44,715,621,809
2020	6,819,093,642	6,409,024,635
Thereafter	212,116,441,065	279,737,843,083
	₽218,935,534,707	<del>P</del> 330,862,489,527

The details of the Group's long-term debt follow:

### Subsidiaries' Foreign Currency Loans

JGSPL 4.375% Senior Unsecured Notes Due 2023

On January 24, 2013, JGSHPL issued US\$750.0 million, 4.375% senior unsecured notes due 2023. The notes are unconditionally and irrevocably guaranteed by the Parent Company.

- 141 -

### CAI USD Commercial Loans from Foreign Banks

On various dates from 2007 to 2019, CAI entered into commercial loan facilities to partially finance the purchase of 19 Airbus A320 aircraft, seven (7) Airbus A321 CEO aircraft, five (5) aircraft engines, and one (1) Airbus A321 NEO aircraft. The security trustees of these commercial loan facilities established SPEs – PTALL, PTHALL, SAALL, SBALL, SCALL, SDALL, TOADAC and RALL – which purchased the aircraft from CAI pursuant to (a) five to ten-year finance lease arrangement for the Airbus A320, A321 CEO, and A321 NEO aircraft; and (b) six-year finance lease arrangement for the engines. CAI has the option to purchase the aircraft and the engines for a nominal amount at the end of such leases. The lease rentals made by CAI to these SPEs correspond to the loan payments made by the SPEs to the commercial facility lenders.

In 2018, CAI prepaid the US dollar loan facilities for ten (10) Airbus A320 aircraft resulting to dissolution of PTHALL, SAALL and SBALL (Note 1). CAI subsequently entered into four (4) Philippine peso commercial loan facilities and six (6) USD commercial loans for the same aircraft. CAI also prepaid the loan facilities of the engines and entered into US dollar commercial loans to finance the acquisition of seven (7) Airbus A321 CEO aircraft.

In 2019, CAI entered into a US dollar commercial loan facility to finance the acquisition of one (1) Airbus A321NEO aircraft.

The terms of the CAI commercial loans from foreign banks follow:

- Term of ten years starting from the delivery date of each aircraft.
- Combination of annuity style and equal principal repayments made on a semi-annual and quarterly basis.
- Mixed interest rates with fixed annual interest rates ranges from 3.00% to 5.00% and variable rates based on US dollar LIBOR plus margin.
- Upon default, the outstanding amount of loan plus accrued interest will be payable, and the lenders will foreclose on secured assets, namely the aircraft.

As of December 31, 2019 and 2018, the total outstanding balance of the US dollar commercial loans amounted to ₱30.5 billion (US\$601.8 million) and ₱29.9 billion (US\$569.6 million), respectively. Interest expense amounted to ₱1.3 billion, ₱1.1 billion and ₱780.6 million in 2019, 2018 and 2017, respectively.

### CAI JPY Commercial Loans

In 2019, CAI entered into a Japanese commercial loans covering four (4) Airbus A321NEO aircraft. The loan requires semi-annual installments with a maturity not longer than 14 years at a variable interest rate based on JPY LIBOR plus margin.

As of December 31, 2019, the total outstanding balance of the Japanese yen commercial loans amounted to ₱8.4 billion (¥18.2 billion). Interest expense amounted to ₱174.1 million in 2019.

#### CAI's ECA Loans

On various dates from 2005 to 2012, CAI entered into ECA-backed loan facilities to partially finance the purchase of ten Airbus A319 aircraft, seven ATR 72-500 turboprop aircraft and ten Airbus A320 aircraft. The security trustee of the ECA loans established SPEs, namely CALL, BLL, SLL, SALL, VALL and POALL, which purchased the aircraft from the supplier and leases such aircraft to CAI pursuant to (a) ten-year finance lease arrangement for the ATR 72-500 turboprop aircraft and (b) twelve-year finance lease arrangement for the Airbus A319 and A320 aircraft. The quarterly and semi-annual rental payments made by CAI to these SPEs correspond to the principal and interest payments

- 142 -

made by the SPEs to the ECA-backed lenders. CAI has the option of purchasing the aircraft for a nominal amount at the end of such leases.

In 2015 to 2017, CAI exercised the purchase option on ten Airbus A319 aircraft, which were then sold to a third party as part of a forward sale arrangement. The purchase required the prepayment of the balance of the loan facility attributed to the sold Airbus A319 aircraft.

In 2017, CAI prepaid the ECA Loans covering four (4) Airbus A320. In 2018, CAI exercised the option to purchase five (5) ATR 72-500 aircraft upon maturity and full payment of their corresponding loan facilities and prepaid the ECA loans covering three (3) Airbus A320 CEO.

As of December 31, 2018, the terms of the remaining ECA-backed facilities follow:

- Term of 12 years starting from the delivery date of each Airbus A320 aircraft and ten years for each ATR 72-500 turboprop aircraft.
- Combination of annuity style and equal principal repayments for the ATR 72-500 turboprop aircraft and Airbus A320 aircraft. Principal repayments shall be made on a semi-annual basis for ATR 72-500 turboprop aircraft. Principal repayments shall be made on a quarterly basis for A320 aircraft
- Mixed interest rates with fixed annual interest rates ranges from 3.00% to 5.00% and variable rates based on US dollar LIBOR plus margin.
- Other than what is permitted by the transaction documents or the ECA administrative parties, the SPEs cannot create or allow to exist any other security interest.
- Upon default, the outstanding amount of loan plus accrued interest will be payable, and the ECA lenders will foreclose on secured assets, namely the aircraft.

In 2019, CAI exercised the option to purchase the remaining two (2) ATR 72-500 upon maturity and full payment of their corresponding loan facilities and prepaid the ECA loans covering three (3) more Airbus A320 CEO. As of December 31, 2019, CAI no longer has remaining ECA-backed facilities in its portfolio.

As of December 31, 2019 and 2018, the total outstanding balance of the ECA loans amounted to nil and ₱2,988.7 million (US\$56.8 million), respectively. Interest expense amounted to ₱39.7 million, ₱176.4 million and ₱291.6 million in 2019, 2018 and 2017, respectively.

As of December 31, 2019, CAI is not in breach of any terms on the ECA and commercial loans.

URC NZ Finance Company Limited NZD395 Million Term Loan due 2023

On October 22, 2018, URC NZ FinCo entered into a term loan facility agreement guaranteed by the Parent Company payable in five years, amounting to NZ\$395.0 million (\$\P\$14.4 billion), with various banks for payment of the NZ\$420 million term loan due in 2019. The loan obtained bears a market interest rate plus a certain spread, payable quarterly, and maturing on October 22, 2023.

URC NZ Finance Company Limited NZD420 Million Term Loan due 2019

On November 13, 2014, URC New Zealand Holding Finance Company, Ltd. (URC NZ FinCo) entered into a secured term loan facility agreement payable in five (5) years, amounting to NZD420.0 million (\P12.6 billion), with various banks for payment of acquisition costs and to refinance certain indebtedness of an acquired company, NZ Snack Foods Holdings Limited. The loan obtained bears a market rate plus a certain spread, payable quarterly, maturing on November 13, 2019. This long-term loan is guaranteed by URC Parent Company.

- 143 -

In October 2018, URC NZ FinCo prepaid its 5-year term loan under Clause 7.1 of the underlying Facility Agreement at face value plus accrued interest. Total payment amounted to NZ\$423.8 million (approximately ₱15.5 billion), which includes accrued interest. The prepayment resulted in the recognition of the unamortized debt issue costs of US\$1.7 million (approximately ₱61.6 million) as expense presented under 'Finance costs' which represents the difference between the settlement amount and the carrying value of the loan at the time of settlement.

## URC Australia Finance Company Limited Term Loan US\$484.2 Million

On September 30, 2016, URC AU FinCo entered into a secured syndicated term loan facility agreement payable in five (5) years, amounting to AU\$484.2 million (\$\mathbb{P}\$17.9 billion), with various banks for payment of acquisition costs and to refinance certain indebtedness of an acquired company, CSPL. The loan obtained bears a market rate plus a certain spread, payable quarterly, maturing on September 30, 2021. This long-term loan is guaranteed by URC Parent Company.

RLC Five-year loan from Agricultural Bank of China (ABC) maturing in August 2022

In 2017, Chengdu Xin Yao entered into a facility loan agreement with ABC amounting to RMB500.0 million. On August 22, 2017, RLC made a drawdown amount to \$\mathbb{P}458.0\$ million or RMB60.0 million which is payable after a period of 5 years. Interest on the loan shall be based on the rates released by the People's Bank of China which is 4.75% per annum as of loan agreement date.

In 2018, Chengdu Xin Yao made an additional drawdown amounting to RMB156 million (₱1.2 billion) which is payable on August 19, 2022.

In 2019, the Group pre-terminated and paid in full the total loan from this bank amounting to RMB216 million (₱1.7 billion).

## Parent Company's Philippine Peso Loans

Parent Company ₱30.0 Billion Fixed Rate Retail Bonds

On February 28, 2014, the Parent Company issued a ₱30.0 billion fixed rate retail bonds. The bond was issued in three series: (1) Five-year bond amounting to ₱24.5 billion fixed at 5.23% due 2019; (2) Seven-year bond amounting to ₱5.3 billion fixed at 5.24% due 2021; and (3) Ten-year bond amounting to ₱176.3 million fixed at 5.30% due 2024. Interest is calculated on a 30/360-day count basis and is payable semi-annually starting August 27, 2014 and the 27th day of February and August of each year thereafter. Net proceeds from the bond issuance were used to partially finance its acquisition of Meralco shares and for general corporate purposes. On February 2019, the Parent Company fully settled its five-year bond amounting to ₱24.5 billion.

Parent Company ₱5.0 Billion Term Loan with BPI due in July 2022

On July 6, 2017, the Company borrowed \$\frac{1}{2}5.0\$ billion under Term Loan Facility Agreement with BPI with a fixed rate at 4.65% per annum and shall be payable quarterly in arrears.

Parent Company ₱5.0 Billion Term Loan with MBTC due in July 2024

On July 13, 2017, the Company borrowed ₱5.0 billion under Term Loan Facility Agreement with MBTC with a fixed rate at 4.93% per annum and shall be payable quarterly in arrears.

Parent Company ₱10.0 Billion Term Loan with BDO due in June 2023

On June 8, 2018, the Company borrowed ₱10.0 billion under Term Loan Facility Agreement with BDO. Interest for 2019 and 2018 amounted to ₱563.1 million and ₱259.7 million, respectively. The loan bears an interest based on the bank's 30-day prime rate.

- 144 -

Parent Company ₱5.0 Billion Term Loan with MBTC due in June 2023

On June 14, 2018, the Company borrowed ₱5.0 billion under Term Loan Facility Agreement with MBTC. Interest for 2019 and 2018 amounted to ₱261.9 million and ₱113.5 million, respectively. The loan obtained bears a market interest rate plus a certain spread, payable quarterly.

Parent Company ₱7.0 Billion Term Loan with BPI due in August 2024

On August 23, 2019, the Parent Company borrowed ₱7.0 billion under Term Loan Facility Agreement with BPI. Interest for 2019 amounted to ₱100.6 million. The loan obtained bears a market interest rate plus a certain spread, payable quarterly.

Parent Company ₱5.0 Billion Term Loan with PNB due in August 2024

On August 23, 2019, the Parent Company borrowed ₱5.0 billion under Term Loan Facility Agreement with PNB with a fixed rate at 4.901% per annum and shall be payable quarterly in arrears. Interest for 2019 amounted to ₱87.3 million.

## Subsidiaries' Philippine Peso Loans

RLC ₱10.6 Billion Term Loan due in February 2022

On February 23, 2015, RLC issued ₱10.6 billion bonds constituting direct, unconditional, unsubordinated, and unsecured obligation obligations of RLC and shall at all times rank pari-passu and without preference among themselves and among any present and future unsubordinated and unsecured obligations of RLC, except for any statutory preference or priority established under Philippine law. The net proceeds of the issue shall be used by RLC to refinance existing debt obligations and to partially fund investment capital expenditures.

Interest on the bonds shall be calculated on a 30/360-day count basis and shall be paid semi-annually in arrears on February 23 and August 23 of each year at which the bonds are outstanding. Interest rate is 4.80% per annum.

RLC ₱1.4 Billion Term Loan due in February 2025

On February 23, 2015, RLC issued ₱1.4 billion bonds constituting direct, unconditional, unsubordinated, and unsecured obligation obligations of RLC and shall at all times rank pari-passu and without preference among themselves and among any present and future unsubordinated and unsecured obligations of RLC, except for any statutory preference or priority established under Philippine law. The net proceeds of the issue shall be used by RLC to refinance existing debt obligations and to partially fund investment capital expenditures.

Interest on the bonds shall be calculated on a 30/360-day count basis and shall be paid semi-annually in arrears on February 23 and August 23 of each year at which the bonds are outstanding. Interest rate is 4.93% per annum.

RLC ₱6.5 Billion Term Loan due in July 2021

On July 8, 2016, RLC borrowed ₱6.5 billion under Term Loan Facility Agreements with BDO Unibank, Inc.

The loan was released on July 8, 2016 amounting to ₱3.0 billion and on September 27, 2016 amounting to ₱3.5 billion with interest rate at 3.83% per annum and shall be payable quarterly, computed on the basis of a year of 365 calendar days for the actual number of days elapsed.

RLC ₱5.0 Billion Term Loan due in August 2023

On August 10, 2016, RLC borrowed ₱5.0 billion under Term Loan Facility Agreements with Bank of the Philippine Islands. The ₱5.0 billion loan was released on August 10, 2016 with interest rate at

- 145 -

3.89% per annum and shall be payable quarterly, computed on the basis of a 360-day year and on the actual number of days elapsed.

### RLC ₱7.0 Billion Term Loan due in March 2024

On March 15, 2017, RLC borrowed ₱7.0 billion million under Term Loan Facility Agreements with Metropolitan Bank & Trust Company. The loan was released on March 15, 2017 amounting to ₱7.0 billion with interest rate at 4.75% per annum and shall be payable quarterly, computed on the basis of a year of 365 calendar days for the actual number of days elapsed. Annual principal payment is two percent (2%) of the total loan amount or ₱140 million.

## RLC ₱4.5 Billion Term Loan due February 2027

On February 10, 2017, RLC borrowed ₱4.5 billion under Term Loan Facility Agreements with Bank of the Philippine Islands. The loan was released on February 10, 2017 amounting to ₱4.5 billion with interest rate at 4.95% per annum and shall be payable quarterly, computed on the basis of a year of 365 calendar days for the actual number of days elapsed.

Partial payment for this loan amounting to ₱5 million was made on February 13, 2019 and 2018.

## CAI Philippine Peso Commercial Loans

From 2016 to 2017, CAI entered into Philippine peso commercial loan facilities to partially finance the acquisition of eight (8) ATR 72-600 and two (2) Airbus A330 aircraft.

In 2018, CAI entered into Philippine peso commercial loan facilities to partially finance the acquisition of four (4) ATR 72-600 aircraft and refinance four (4) Airbus A320 aircraft.

As of December 31, 2019 and 2018, the terms of the commercial loan facilities follow:

- Term of seven to ten years starting from the delivery dates of each aircraft.
- Twenty eight to forty equal consecutive principal repayments made on a quarterly basis.
- Interests on loans are variable rates based on Philippines Bloomberg Valuation (PH BVAL).
- Upon default, the outstanding amount of loan plus accrued interest will be payable, and the lenders will foreclose on secured assets, namely the aircraft.

As of December 31, 2019 and 2018, the total outstanding Philippine Peso commercial loans amounted to ₱18.2 billion and ₱20.9 billion, respectively. Interest expense incurred from these loans amounted to ₱1.1 billion, ₱826.4 million and ₱349.3 million in 2019, 2018 and 2017, respectively.

The commercial loans are secured by the related aircraft. CAI is required to comply with affirmative and negative covenants until termination of loans.

In 2019, 2018 and 2017, total interest expense on long-term debt amounted to \$8.5 billion, \$8.0 billion and \$6.6 billion, respectively (see Note 35).

In 2019, 2018 and 2017, the Group recognized amortization of bond issue costs amounting to ₱80.7 million, ₱105.2 million and ₱84.2 million, respectively (see Note 35).

### **Debt Covenants**

Certain loan agreements contain provisions which, among others, require the maintenance of specified financial ratios at certain levels and impose negative covenants which, among others, prohibit a merger or consolidation with other entities, dissolution, liquidation or winding-up, except with any of its

- 146 -

subsidiaries; and prohibit the purchase or redemption of any issued shares or reduction of registered and paid-up capital or distribution of assets resulting in capital base impairment.

For the Parent Company's ₱9.0 Billion, ₱5.0 Billion, ₱10.0 Billion, ₱5.0 Billion and ₱5.0 Billion Term Loan Facilities, the Group is required to maintain a financial ratio of Group's total borrowings to Group's shareholders' equity not exceeding 2.0:1.0.

For the Parent Company's ₱30.0 Billion Fixed Rate Retail Bonds, the Group is required to maintain the following financial ratios:

- the Group's current ratio of not less than 0.5:1.0;
- the Group's debt-to-equity ratio of not greater than 2.0:1.0

The commercial loans of CAI are secured by the related aircraft. The Group is required to comply with affirmative and negative covenants until termination of loans.

For the RLC's ₱10.6 Billion Retail Bonds due in February 2022, ₱1.4 Billion Retail Bonds due in February 2025, ₱6.5 Billion Term Loan due in July 2021, ₱5.0 Billion Term Loan due in August 2023, ₱4.5 Billion Term Loan due in February 2027 and ₱7.0 Billion Term Loan due in March 2024, RLC is required to maintain a debt-to-equity ratio not exceeding 2:1 as referenced from its consolidated financial statement as of and for the year end December 31 and consolidated interim financial statements as of March 31. These loans were not guaranteed by the Parent Company.

For the RLC's RMB60 million loan from Agricultural Bank of China (ABC) maturing in August 2022, Chengdu Xin Yao is required to maintain the following financial indicators: (a) actual revenue in its operating period which should not be lower than 20%; (b) debt-asset ratio should not equal or exceed 70%; (c) the borrower should not have a bad credit; and (d) borrower contingent liability ratio should not exceed 4%. Chengdu Xin Yao has complied with the debt covenant as of December 31, 2019.

For JGSPL's US\$750.0 million Senior Unsecured Notes due in 2023, the Parent Company as the guarantor shall procure:

- Consolidated Current Assets to Consolidated Current Liabilities is not at any time less than 0.5:1.0;
- Consolidated Total Borrowings to Consolidated Stockholders' Equity does not at any time exceed 2:1.

For JGSPL's US\$250.0 million loans due in 2018, the guarantor shall procure that the ratio of Consolidated Total Borrowings to Consolidated Shareholders' Equity does not at any time exceed 2:1.

For the NZ and AU Term loans, the Group is required to maintain consolidated debt-to-equity ratio of not greater than 2.5 to 1.0.

The Group has complied with all of its debt covenants as of December 31, 2019 and 2018.

- 147 -

#### 24. Other Noncurrent Liabilities

This account consists of:

	2019	2018
Deposit liabilities - net of current portion	₽21,550,057,957	₱19,066,221,156
Lease liabilities (Note 42)	15,320,069,643	_
ARO	6,233,060,774	5,982,197,580
Deposit from lessees - net of current portion		
(Note 42)	3,171,544,926	2,650,771,913
Pension liabilities (Note 37)	2,693,910,604	1,231,409,604
Deferred revenue on rewards program	1,234,903,085	954,057,251
Derivative liabilities (Note 8)	13,507,241	177,214,864
Accrued rent expense (Note 42)	_	1,608,663,933
Others	913,374,820	1,176,829,128
	₽51,130,429,050	₱32,847,365,429

## **Deposit Liabilities**

Deposit liabilities represent time deposit liabilities of RBC and LSB with maturities of beyond 12 months from reporting date.

#### ARO

CAI is contractually required under various lease contracts to restore certain leased aircraft to its original condition at its own cost or to bear a proportionate cost of restoration at the end of the contract period. These costs are accrued based on estimates made by CAI's engineers, which include estimates of future aircraft utilization and certain redelivery costs at the end of the lease period. (see Note 3).

URC also has obligations to restore the leased manufacturing sites, warehouses and offices at the end of the respective lease terms. These provisions are calculated as the present value of the estimated expenditures required to remove any leasehold improvements. These costs are currently capitalized as part of the cost of the plant and equipment and are amortized over the shorter of the lease term and the useful life of assets.

The rollforward analysis of the Group's ARO follows:

	2019	2018
Balance at beginning of year	₽5,982,197,580	₱3,824,447,419
Provision for ARO	250,863,194	2,157,750,161
Balance at end of year	₽6,233,060,774	₽5,982,197,580

In 2019, 2018 and 2017, ARO expenses included as part of repairs and maintenance under 'Cost of Sales' amounted to ₱250.9 million, ₱2.2 billion and ₱1.2 billion, respectively (Note 30).

#### Deposits from Lessees

Deposits from lessees (including the current portion shown in Note 22) represent cash received from tenants representing three to six months' rent which shall be refunded to tenants at the end of the lease term. These are initially recorded at fair value, which is obtained by discounting its future cash flows using the applicable rates of similar types of instruments. The accretion expense on these deposits recorded as part of cost of rental services on the discount amounted to \$\mathbb{P}76.0\$ million, \$\mathbb{P}73.0\$ million and \$\mathbb{P}56.0\$ million in 2019, 2018 and 2017, respectively (Note 30).

- 148 -

The unearned rental income (included under 'Deposit from lessees') amounted to ₱756.0 million and ₱604.0 million as of December 31, 2019 and 2018, respectively. The rental income on amortization of unearned rental income amounted to ₱83.0 million, ₱97.0 million and ₱64.0 million in 2019, 2018 and 2017, respectively.

## Deferred Revenue on Rewards Program

This account pertains to estimated liability under the Getgo lifestyle rewards program.

The rollforward analyses of deferred revenue follow:

	2019	2018
Balance at beginning of year	₽954,057,251	₽720,229,576
Add: Estimated liability on issued points	924,714,078	691,673,529
Subtotal	1,878,771,329	1,411,903,105
Less: Estimated liability on redeemed points	246,829,251	178,326,243
Estimated liability on expired points	397,038,993	279,519,611
Balance at end of year	₽1,234,903,085	₽954,057,251

## Accrued Rent

Accrued rent expense represents the portion of the lease as a consequence of recognizing expense on a straight-line basis. These pertain to various lease of land entered by the Group where the malls are located.

## **Others**

Others include retention payable which represents amounts withheld from payments to contractors as guaranty for any claims against them. These are noninterest-bearing and will be remitted to contractors at the end of the contracted work.

# 25. Equity

Details of the Parent Company's authorized capital stock as of December 31, 2019 and 2018 follow:

	Par Value	Shares	Amount
Common shares	₽1.00	12,850,800,000	₱12,850,800,000
Preferred voting shares	0.01	4,000,000,000	40,000,000
Preferred non-voting shares	1.00	2,000,000,000	2,000,000,000
		18,850,800,000	₱14,890,800,000

The paid-up capital of the Group consists of the following:

## Capital stock:

Common shares - ₱1 par value	₽7,162,841,657
Preferred voting shares - ₱0.01 par value	40,000,000
	7,202,841,657
Additional paid-in capital	23,553,025,157
Total paid-up capital	₽30,755,866,814

## **Preferred Voting Shares**

The preferred voting shares have, among others, the following rights, privileges and preferences:

a. Entitled to vote on all matters involving the affairs of the Parent Company requiring the approval of the stockholders. Each share shall have the same voting rights as a common share.

- 149 -

- b. The shares shall be non-redeemable.
- c. Entitled to dividends at the rate of 1/100 of common shares, such dividends shall be payable out of the surplus profits of the Parent Company so long as such shares are outstanding.
- d. In the event of liquidation, dissolution, receivership or winding up of affairs of the Parent Company, holders shall be entitled to be paid in full at par, or ratably, in so far as the assets of the Parent Company will permit, for each share held before any distribution is made to holders of the common shares.

# Preferred Non-voting Shares

The preferences, privileges and voting powers of the preferred non-voting shares shall be as follows:

- a. May be issued by the BOD of the Parent Company for such amount (not less than par), in such series, and purpose or purposes as shall be determined by the BOD of the Parent Company.
- b. The shares shall be non-convertible, non-voting, cumulative and non-participating.
- c. May be redeemable at the option of the Parent Company at any time, upon payment of their aggregate par or issue value, plus all accrued and unpaid dividends, on such terms as the BOD of the Parent Company may determine at the time of issuance. Shares so redeemed may be reissued by the Parent Company upon such terms and conditions as the BOD of the Parent Company may determine.
- d. The holders of shares will have preference over holders of common stock in the payment of dividends and in the distribution of corporate assets in the event of dissolution, liquidation or winding up of the Parent Company, whether voluntary or involuntary. In such an event, the holders of the shares shall be paid in full or ratably, insofar as the assets of the Parent Company will permit, the par or issue value of each share held by them, as the BOD of the Parent Company may determine upon their issuance, plus unpaid cumulated dividends up to the current period, before any assets of the Parent Company shall be paid or distributed to the holders of the common shares.
- e. The holders of shares shall be entitled to the payment of current as well as any accrued or unpaid dividends on the shares before any dividends can be paid to the holders of common shares.
- f. The holders of shares shall not be entitled to any other or further dividends beyond that specifically payable on the preferred non-voting shares.
- g. The holders of shares shall not be entitled to vote (except in those cases specifically provided by law) or be voted for.
- h. The holders of shares shall have no pre-emptive rights, options or any other similar rights to subscribe or receive or purchase any or all issues or other disposition of common or other preferred shares of the Parent Company.
- i. The shares shall be entitled to receive dividends at a rate or rates to be determined by the Parent Company's BOD upon their issuance.

## Record of Registration of Securities with the SEC

Summarized below is the Parent Company's track record of registration of securities under the Securities Regulation Code.

Date of offering	Type of offering	No. of shares offered	Par value	Offer price	Authorized number of shares	Issued and outstanding shares
June 30, 1993	Registration of authorized capital stock	-	₽1.00	₽-	12,850,800,000 common shares and 2,000,000,000 preferred non-voting shares	-
June 30, 1993	Initial public offering (IPO)	1,428,175,000 common shares	1.00	4.40	_	1,428,175,000 common shares
June 30, 1994	Conversion of convertible bonds into common shares	428,175,000 common shares	1.00	13.75	-	3,725,457 common shares
July 3, 1998	Stock rights offering (1:2)	2,060,921,728 common shares	1.00	2.00	-	2,060,921,728 common shares

- 150 -

The table below provides information regarding the number of stockholders of the Parent Company as of December 31, 2019, 2018 and 2017:

	2019	2018	2017
Common shares	1,002	1,017	1,033
Preferred voting shares	1	1	1

### Capital Management

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximize shareholder value. The Group manages its capital structure and makes adjustments to these ratios in light of changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividend payment to shareholders, return capital structure or issue capital securities. No changes have been made in the objective, policies and processes as they have been applied in previous years.

The Group monitors its use of capital structure using a debt-to-capital ratio which is gross debt divided by total capital. The Group includes within gross debt all interest-bearing loans and borrowings and derivative liabilities, while capital represents total equity.

The Group's computation of debt-to-capital ratio follows:

	2019	2018
(a) Gross debt		
Short-term debt (Note 23)	<b>₽54,047,410,004</b>	₽35,453,723,993
Current portion of long-term debt (Note 23)	6,819,093,642	30,962,269,832
Long-term debt, net of current portion		
(Note 23)	212,116,441,065	179,286,697,516
Derivative liabilities (Note 8)	432,610,810	763,322,060
	₽273,415,555,521	₽246,466,013,401
(b) Capital	₽408,647,142,867	₱367,477,860,539
(c) Debt-to-capital ratio (a/b)	0.67:1	0.67:1

The Group's policy is to ensure that the debt-to-capital ratio would not exceed the 2.0:1.0 level.

## Regulatory Qualifying Capital

RBC

In 2013, the determination of the Parent Company's compliance with regulatory requirements and ratios is based on the amount of the Parent Company's 'unimpaired capital' (regulatory net worth) reported to the BSP, which is determined on the basis of regulatory policies. In addition, the risk-based capital ratio of a bank, expressed as a percentage of qualifying capital to risk-weighted assets, should not be less than 10.0% for both solo basis (head office and branches) and consolidated basis (parent company and subsidiaries engaged in financial allied undertakings). Qualifying capital and risk-weighted assets are computed based on BSP regulations.

The regulatory Gross Qualifying Capital of the Parent Company consists of Tier 1 (core) and Tier 2 (supplementary) capital. Tier 1 capital comprises share capital, retained earnings (including current year profit) and non-controlling interest less required deductions such as deferred tax and unsecured credit accommodations to DOSRI. Tier 2 capital includes unsecured subordinated note, revaluation reserves and general loan loss provision. Certain items are deducted from the regulatory Gross

- 151 -

Qualifying Capital, such as but not limited to equity investments in unconsolidated subsidiary banks and other financial allied undertakings, but excluding investments in debt capital instruments of unconsolidated subsidiary banks (for solo basis) and equity investments in subsidiary non-financial allied undertakings.

Risk-weighted assets are determined by assigning defined risk weights to statement of financial position exposures and to the credit equivalent amounts of off-balance sheet exposures. Certain items are deducted from risk-weighted assets, such as the excess of general loan loss provision over the amount permitted to be included in Tier 2 capital. The risk weights vary from 0.0% to 125.0% depending on the type of exposure, with the risk weights of off-balance sheet exposures being subjected further to credit conversion factors.

Following is a summary of risk weights and selected exposure types:

Risk weight	Exposure/Asset type*
0%	Cash on hand; claims collateralized by securities issued by the non-government, BSP;
	loans covered by the Trade and Investment Development Corporation of the Philippines; real estate mortgages covered by the Home Guarantee Corporation
20%	COCI, claims guaranteed by Philippine incorporated banks/quasi-banks with the highest
	credit quality; claims guaranteed by foreign incorporated banks with the highest credit
	quality; loans to exporters to the extent guaranteed by Small Business Guarantee and
	Finance Corporation
50%	Housing loans fully secured by first mortgage on residential property; Local Government
	Unit (LGU) bonds which are covered by Deed of Assignment of Internal Revenue
	allotment of the LGU and guaranteed by the LGU Guarantee Corporation
75%	Direct loans of defined Small Medium Enterprise and microfinance loans portfolio;
	nonperforming housing loans fully secured by first mortgage
100%	All other assets (e.g., real estate assets) excluding those deducted from capital (e.g.,
	deferred tax)
150%	All NPLs (except nonperforming housing loans fully secured by first mortgage) and all nonperforming debt securities

\* Not all inclusive

With respect to off-balance sheet exposures, the exposure amount is multiplied by a credit conversion factor (CCF), ranging from 0.0% to 100.0%, to arrive at the credit equivalent amount, before the risk weight factor is multiplied to arrive at the risk-weighted exposure. Direct credit substitutes (e.g., guarantees) have a CCF of 100.0%, while items not involving credit risk has a CCF of 0.0%.

On January 15, 2013, the BSP issued Circular No. 781, *Basel III Implementing Guidelines on Minimum Capital Requirements*, which provides the implementing guidelines on the revised risk-based capital adequacy framework particularly on the minimum capital and disclosure requirements for universal banks and commercial banks, as well as their subsidiary banks and quasi-banks, in accordance with the Basel III standards. The circular is effective on January 1, 2014.

The Circular sets out a minimum Common Equity Tier 1 (CET1) ratio of 6.0% and Tier 1 capital ratio of 7.5%. It also introduces a capital conservation buffer of 2.5% comprised of CET1 capital. The BSP's existing requirement for Total CAR remains unchanged at 10.0% and these ratios shall be maintained at all times.

Further, existing capital instruments as of December 31, 2010 which do not meet the eligibility criteria for capital instruments under the revised capital framework shall no longer be recognized as capital upon the effectivity of Basel III. Capital instruments issued under BSP Circular Nos. 709 and 716 (the circulars amending the definition of qualifying capital particularly on Hybrid Tier 1 and Lower Tier 2

capitals), starting January 1, 2011 and before the effectivity of BSP Circular No. 781, shall be recognized as qualifying capital until December 31, 2016. In addition to changes in minimum capital requirements, this Circular also requires various regulatory adjustments in the calculation of qualifying capital.

On June 27, 2014, the BSP issued Circular No. 839, *REST Limit for Real Estate Exposures* which provides the implementing guidelines on the prudential REST limit for universal, commercial, and thrift banks on their aggregate real estate exposures. The Circular sets out a minimum REST limit of 6.0% CET1 capital ratio and 10.0% risk-based capital adequacy ratio, on a solo and consolidated basis, under a prescribed write-off rate of 25.0% on the Group's real estate exposure. These limits shall be complied with at all times.

On June 9, 2016, the BSP issued Circular No. 881, *Implementing Guidelines on the Basel III Leverage Ratio Framework*, which provides implementing guidelines for universal, commercial, and their subsidiary banks/quasi banks. The circular sets out a minimum leverage ratio of 5.0% on a solo and consolidated basis and shall be complied with at all times.

The CAR of RBC as reported to the BSP as of December 31, 2019 and 2018 follows:

	2019	2018
CET 1 Capital	₽14,500	₽10,274
Additional Tier 1 Capital	_	_
Tier 1 capital	14,500	10,274
Tier 2 capital	803	632
Total qualifying capital	₽15,303	₽10,906
	2019	2018
Credit risk-weighted assets (RWA)	₽80,264	₽66,962
Market RWA	887	347
Operational RWA	6,477	5,399
Total RWA	₽87,628	₽72,708
Common Equity Tier 1 Ratio 1	16.55%	14.13%
Additional Tier 1 Ratio	0.00%	0.00%
Tier 1 capital ratio	16.55%	14.13%
Tier 2 capital ratio	0.91%	0.87%
Risk-based CAR	17.46%	15.00%

As of December 31, 2019 and 2018, RBC was in compliance with the required CAR.

#### **Retained Earnings**

As of December 31, 2019 and 2018, the Group has a total retained earnings of ₱268.0 billion and ₱239.1 billion, respectively. Out of this, ₱118.3 billion and ₱117.8 billion were restricted as of December 31, 2019 and 2018, respectively.

The details of the Group's restricted retained earnings follow:

#### Parent Company

As of December 31, 2019, the ₱101.2 billion restricted retained earnings of the Parent Company are earmarked for the following: (a) settlement of a certain subsidiary's loan obligations guaranteed by the Parent Company (Note 23); (b) settlement of Parent Company loan obligations and retail bonds; (c) capital investment related to digital venture businesses amounting to ₱2.5 billion; (d) capital

- 153 -

investments related to the Clark International Airport expansion project amounting to ₱5.9 billion; (e) investments related to NAIA rehabilitation and expansion project (f) and general corporate purposes.

The details of the loan obligations follow:

	Subsidiary	Amount	Settlement
Loan obligations:			
4.375% senior unsecured notes	JGSH Philippines,	US\$750.0 million	10 years maturing in 2023
	Limited		
Term Loans	Parent Company	₽46.0 billion	Maturing in 2022 to 2024
Retail Bonds	Parent Company	₽5.5 billion	Maturing in 2021 and
			2024

As part of its debt covenant, the Parent Company has to maintain certain financial ratios such as: (a) the Group's current ratio of not less than 1.0:1.0; and (b) the Group's debt-to-equity ratio of not greater than 2.0:1.0. A portion of the Parent Company's retained earnings is restricted to maintain these financial ratios.

A corresponding amount of appropriated retained earnings will be reversed to unappropriated retained earnings once the foregoing loan obligations are settled.

On December 18, 2019, the BOD approved the appropriation of retained earnings amounting to 25.0 billion and the reversal of the appropriation made in prior years amounting to 24.5 billion.

#### URC

On December 15, 2017, URC's BOD approved the additional appropriation of retained earnings amounting to \$\mathbb{P}\$1.5 billion for capital expenditure commitments to expand capacities in the snack foods and beverage businesses across branded consumer food operations, which are expected to be completed within the next two years.

On December 18, 2018, URC's BOD approved the reversal of the appropriation of retained earnings in the aggregate amount of \$\mathbb{P}2.5\$ billion, which was approved by the BOD in its resolutions adopted on September 27, 2016 and December 15, 2017.

## RLC

On December 14, 2018, RLC's BOD approved the reversal of the retained earnings it appropriated in 2017 amounting to ₱24.5 billion as the related projects to which the retained earnings were earmarked were completed already. The amount was originally earmarked for the continuing capital expenditures of the Group for subdivision land, condominium and residential units for sale, investment properties and property and equipment.

On the same date, RLC's BOD also approved the appropriation of \$\mathbb{P}27.0\$ billion, out of the unappropriated retained earnings, to support the capital expenditure requirements of the Group for various projects approved by the Executive Committee during meetings held in December 2018. These projects and acquisitions are expected to be completed in various dates in 2019 up to 2023.

On December 9, 2019, RLC's BOD approved the reversal of the retained earnings it appropriated in 2018 amounting to ₱27.0 billion as the related projects to which the retained earnings were earmarked were completed already. The amount was originally earmarked for the continuing capital expenditures of the Group for subdivision land, condominium and residential units for sale, investment properties and property and equipment.

On the same date, RLC's BOD also approved the appropriation of \$\mathbb{P}27.0\$ million, out of the unappropriated retained earnings, to support the capital expenditure requirements of RLC for various projects. These projects and acquisitions are expected to be completed in various dates in 2020 up to 2024.

#### CAI

On December 4, 2019, December 12, 2018 and December 15, 2017, CAI's BOD appropriated ₱26.0 billion, ₱22.0 billion and ₱18.3 billion, respectively, from its unrestricted retained earnings for purposes of the Group's re-fleeting program. Appropriations as of December 31, 2018, and 2017 were reversed in the following year. The appropriated amount as of December 31, 2019 will be used for the settlement of aircraft and engine lease commitments in 2020.

As of December 31, 2019 and 2018, CAI has appropriated retained earnings totaling ₱26.0 billion and ₱22.0 billion, respectively.

#### RBC

In compliance with existing BSP regulations, 10.0% of the net profits realized by RBC from its trust business is appropriated to surplus reserve. The yearly appropriation is required until the surplus reserve for trust business equals 20.0% of RBC's regulatory capital.

In 2019 and 2018, RBC's BOD approved to appropriate reserves for trust reserves amounting to nil and ₱0.6 million, respectively.

In 2019 and 2018, RBC's BOD approved to appropriate reserves for expected credit losses amounting to \$\frac{1}{2}498.7\$ million and \$\frac{1}{2}98.7\$ million, respectively, in compliance with the requirements of the BSP Circular No. 1011. Under this BSP Circular, the Bank shall treat Stage 1 provisions for loan accounts as General Provisions (GP) while Stage 2 and 3 provisions shall be treated as Specific Provisions (SP). The Bank shall set up GLLP equivalent to 1% of all outstanding on-balance sheet loan accounts, except for accounts considered as credit risk-free under existing regulations. In cases when the computed allowance for credit losses on Stage 1 accounts is less than the 1% required GP, the deficiency shall be recognized by appropriating the 'Surplus' account. GP recognized in profit or loss as allowance for credit losses for Stage 1 accounts and the amount appropriated in surplus shall be considered as Tier 2 capital subject to the limit provided under the CAR framework.

### Accumulated equity in net earnings of the subsidiaries and associates

A portion of the Group's retained earnings corresponding to the net earnings of the subsidiaries and accumulated equity in net earnings of the associates and joint ventures amounting to \$\mathbb{P}113.8\$ billion, \$\mathbb{P}95.9\$ billion and \$\mathbb{P}86.7\$ billion as of December 31, 2019, 2018 and 2017, respectively, is not available for dividend declaration. The accumulated equity in net earnings becomes available for dividends upon receipt of cash dividends from the investees.

### Cash Dividends

## Parent Company

Details of the Parent Company's dividend declarations on its common stock follow:

	2019	2018	2017
Date of declaration	May 30, 2019	May 28, 2018	June 27, 2017
Dividend per share	₽0.37	₽0.30	₽0.28
Total dividends	₽2.7 billion	₱2.2 billion	₽2.0 billion
Date of record	June 20, 2019	June 18, 2018	July 17, 2017
Date of payment	<b>July 16, 2019</b>	July 12, 2018	August 10, 2017

- 155 -

Details of the Parent Company's dividend declarations on its preferred stock follow:

	2019	2018	2017
Date of declaration	May 30, 2019	May 28, 2018	June 27, 2017
Dividend per share	₽0.0037	₽0.0030	₽0.0028
Total dividends	₽14.8 million	₱12.0 million	₱11.2 million
Date of record	June 20, 2019	June 18, 2018	July 17, 2017
Date of payment	July 16, 2019	July 12, 2018	August 10, 2017

The following tables summarize the dividends declared by significant subsidiaries of the Parent Company:

## URC

Details of URC's dividend declarations follow:

	2019	2018	2017
Date of declaration	February 28, 2019	February 5, 2018	February 15, 2017
Dividend per share - regular	₽1.50	₽3.15	₽3.15
Total dividends - regular	₽3.3 billion	₽6.9 billion	₽6.9 billion
Date of record	March 14, 2019	February 26, 2018	March 1, 2017
Date of payment	March 28, 2019	March 22, 2018	March 27, 2017
Dividend per share - special	₽1.65	-	-
Total dividends - special	₽3.6 billion	-	_
Date of record	July 1, 2019	-	_
Date of payment	July 26, 2019	-	_

## RLC

Details of RLC's dividend declarations follow:

	2019	2018	2017
Date of declaration	May 29, 2019	April 6, 2018	March 3, 2017
Dividend per share	₽0.50	₽0.36	₽0.36
Total dividends	₽2.6 billion	₱1.5 billion	₱1.5 billion
Date of record	June 18, 2019	April 26, 2018	April 3, 2017
Date of payment	July 12, 2019	May 23, 2018	May 2, 2017

#### CAI

Details of CAI's dividend declarations follow:

	2019	2018	2017
Date of declaration	May 20, 2019	May 19, 2018	May 19, 2017
Dividend per share - regular	₽2.00	₽2.88	₽1.00
Total dividends - regular	₽1,201.8 million	₱1,745.1 million	₱606.0 million
Dividend per share - special	<b>₽5.00</b>	₽1.62	₽1.75
Total dividends - special	₽3,004.6 million	₱981.6 million	₱1,060.5 million
Date of record	June 14, 2019	June 14, 2018	June 9, 2017
Date of payment	July 10, 2019	July 10, 2018	July 5, 2017

### Equity Reserve

In July 2019, Intersnack, a European enterprise engaged in the savory snacks market with an extensive product portfolio, agreed to buy 40% of the Group's Oceania business (SBA and Griffin's) to leverage on the Group's and Intersnack's know-how from their respective markets (see Note 44). This transaction is expected to yield better manufacturing, supply chain and sustainability practices and will set the groundwork for an even larger and more efficient Oceania operations. Consideration for the

300 \_\_\_\_\_\_\_ 3(

- 156 -

transaction consisted of cash and Yarra Valley Group Holding Pty Ltd. (Yarra Valley) net assets amounting to US\$142.0 million (₱7.2 billion) and US\$10.1 (₱0.5 billion), respectively.

On December 23, 2019, the Australian FIRB approved the transaction. Following the approval, the transaction was completed on December 23, 2019.

As a result of the sale, the equity interest of URC changed from 100.0% to 60.0%. The excess of the total consideration received over the carrying amount of the equity transferred and call option issued to NCI amounting to \$\text{P1.3}\$ billion is presented under "Equity reserve" in the consolidated statements of financial position. See Note 8 for disclosure on the call option.

On September 27, 2016, URC reissued 22.7 million common shares previously held as treasury shares by way of block sale at a selling price of ₱193.45 per share, with a total selling price amounting to ₱4.4 billion, net of transaction costs amounting to ₱27.2 million. As a result of the sale, the equity interest of the Parent Company over URC changed from 55.83% to 55.25%. The excess of the total consideration received over the carrying value of the interest transferred to the non-controlling interest is included under "Equity Reserve" in the 2016 consolidated statements of financial position.

In December 2014, URC entered into a share purchase agreement with Nissin to sell 14.0% of its equity interest in NURC. As a result of the sale, the equity interest of URC changed from 65% to 51%. The gain from the sale amounting to ₱239.8 million is included under 'Equity reserve' in the 2014 consolidated statements of financial position.

## Non-controlling Interests

Below is the rollforward of non-controlling interests:

	2019	2018	2017
Beginning balance	₽91,055,029,938	₽77,927,468,808	₽73,268,333,356
Total comprehensive income:			
Net income attributable to			
non-controlling interests	11,380,265,517	8,711,457,170	10,149,496,652
Other comprehensive income			
attributable to non-controlling			
interests:			
Net unrealized gains (losses) on			
financial assets at FVOCI			
(Note 10)	454,489,410	(386,621,935)	_
Cumulative translation adjustments	526,535,963	722,343,620	(554,608,529)
Remeasurements due to defined			
benefit liability (Note 37)	(208,766,439)	112,144,431	50,063,791
Gain (loss) on cashflow hedge	55,830,925	(1,493,044)	(5,083,232)
Net unrealized gains (losses) on AFS			
investments (Note 10)	_	_	(80,951,614)
	12,208,355,376	9,157,830,242	9,558,917,068
Sale of equity interest in a subsidiary	6,066,755,734	_	_
Cash dividends paid to non-controlling interests	(5,768,961,389)	(5,068,481,993)	(4,245,057,809)
Deposit for future subscription of shares by non-			
controlling interest in a subsidiary / Issuance			
of shares by subsidiaries	240,000,000	8,987,219,560	_
Incorporation of a subsidiary	159,250,000	_	_
Property dividends to non-controlling interest	(20,477,594)	_	_
Decrease in subsidiaries' treasury shares	(104,451,717)	(231,921,908)	_
Acquisition of non-controlling interest by a			
subsidiary	_	120,000,000	_
Sale of investment in a subsidiary	_	(125,000)	
	₽103,835,500,348	₱90,891,989,709	₽78,582,192,615

- 157 -

In 2018, deposit for future subscription of shares by non-controlling interest in a subsidiary amounting to \$\mathbb{P}3.2\$ billion pertain to the additional investment by RRHI in RBC.

#### 26. Revenue

## Disaggregated revenue information

Set out below is the disaggregation of the Group's revenues from contracts with customers and revenues not covered under PFRS 15 for the year ended December 31, 2019 and 2018:

	December 31, 2019			
	Goods and services transferred at a point in time	Services transferred over time	Revenues outside the scope of PFRS 15	Total
Sale of goods and services:	-			
Foods	₱134,057,141,890	₽-	<b>₽</b> 117,385,689	₽134,174,527,579
Air transportation	84,806,810,363	_	_	84,806,810,363
Petrochemicals	29,053,982,086	_	_	29,053,982,086
Real estate and hotels	6,134,392,237	9,028,944,073	15,046,850,900	30,210,187,210
Banking	462,302,868	_	7,659,360,087	8,121,662,955
Equity in net earnings of associates and j	oint			
ventures	_	_	13,357,511,170	13,357,511,170
Dividend income	_	_	1,348,711,916	1,348,711,916
Supplementary businesses	674,872,506	_	74,303,386	749,175,892
	₽255,189,501,950	₽9,028,944,073	₽37,604,123,148	₽301,822,569,171

	December 31, 2018			
	Goods and services transferred at a point in time	Services transferred over time	Revenues outside the scope of PFRS 15	Total
Sale of goods and services:				
Foods	₱127,769,949,329	₽-	₽-	₱127,769,949,329
Air transportation	74,113,776,885	_	_	74,113,776,885
Petrochemicals	42,351,966,134	_	_	42,351,966,134
Real estate and hotels	5,144,042,159	10,853,067,524	13,470,454,413	29,467,564,096
Banking	352,463,888		5,779,918,679	6,132,382,567
Equity in net earnings of associates and joint				
ventures	_	_	10,181,841,883	10,181,841,883
Dividend income	_	_	1,227,572,942	1,227,572,942
Supplementary businesses	596,660,442	_	74,303,386	670,963,828
	₽250,328,858,837	₱10,853,067,524	₱30,734,091,303	₱291,916,017,664

Banking revenue consists of:

	2019	2018	2017
Interest income (Note 27)	₽7,198,761,011	₽5,761,620,534	₽4,109,285,854
Service fees and commission income	462,302,868	352,463,888	181,649,418
Trading and securities gains (Notes 8 and 10)	460,599,076	18,298,145	184,893,310
	₽8,121,662,955	₽6,132,382,567	₽4,475,828,582

#### Contract assets

The Group has current and noncurrent contract assets amounting to ₱3.0 billion and ₱7.8 billion as at December 31, 2019, respectively, and ₱5.1 billion and ₱6.4 billion as at December 31, 2018, respectively.

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer

302 \_\_\_\_\_\_\_ 30:

pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is unconditional. This is reclassified as installment contract receivables when the monthly amortization of the customer is already due for collection. The movement in contract asset is mainly due to new real estate sales contract recognized during the period, increase in percentage of completion, less reclassification of installment contract receivable.

### Contract liabilities

Contract liabilities consist of collections from real estate customers which have not reached the equity threshold to qualify for revenue recognition and excess of collections over the good and services transferred by Group based on percentage of completion. Current and noncurrent contract liabilities as of December 31, 2019 amounted to \$\mathbb{P}14.2\$ billion and \$\mathbb{P}3.0\$ billion, respectively. Current and noncurrent contract liabilities as of December 31, 2018 amounted to \$\mathbb{P}12.9\$ billion and \$\mathbb{P}2.4\$ billion, respectively. The movement in the contract liability is mainly due to reservation sales and advance payment of buyers less real estate sales recognized upon reaching the equity threshold from increase in percentage of completion.

Revenue recognized from the amounts included in contract liabilities at the beginning of the year amounted to \$\frac{1}{2}\)4.0 billion and \$\frac{1}{2}\)1.7 billion for the year ended December 31, 2019 and 2018, respectively.

## 27. Interest Income

This account consists of:

	2019	2018	2017
Interest income from:			
Finance receivables and sales contract			
receivable (Note 11)	<b>₽</b> 6,062,440,608	₽4,570,300,338	₱3,194,186,361
Cash and cash equivalents (Note 7)	1,626,473,064	1,145,187,459	654,200,215
Financial assets at FVOCI (Note 10)	1,027,397,426	823,177,155	_
Financial assets at FVPL (Note 9)	100,871,958	604,185,880	650,771,348
Investment securities at amortized cost (Note 10)	477,790,098	364,317,419	_
HTM investments (Note 10)	_	_	23,747,163
AFS debt securities (Note 10)	_	_	829,805,734
	₽9,294,973,154	₽7,507,168,251	₽5,352,710,821

Interest income are included in the following accounts in the consolidated statements of comprehensive income as follows:

	2019	2018	2017
Banking revenue (Note 26)	₽7,198,761,011	₽5,761,620,534	₱4,109,285,854
Finance income	2,096,212,143	1,745,547,717	1,243,424,967
	₽9,294,973,154	₽7,507,168,251	₽5,352,710,821

### 28. Dividend Income

As a holding company, the Parent Company receives dividends from its strategic investments in companies that are neither consolidated nor equity-accounted in the group accounts.

This account includes dividends received from PLDT amounting to ₱1.2 billion, ₱1.1 billion and ₱1.3 billion and in 2019, 2018 and 2017, respectively. Investment in PLDT is presented under financial assets at FVOCI.

- 159 -

# 29. Other Operating Income (Expenses)

This account consists of:

	2019	2018	2017
Realized gain on sale of financial assets at			
FVOCI (Note 10)	<b>₽277,810,114</b>	₽34,208,528	₽-
Gain (loss) on sale of aircraft (Note 16)	(225,675,379)	(46,466,570)	102,574,043
Gain on sale of equity investments	_	198,141,335	_
Gain on insurance claims	_	22,985,311	28,397,634
Realized gain on sale of AFS investments			
(Note 10)	_	_	14,747,467
Others (Note 21)	(816,800,275)	(668,337,030)	96,152,440
	( <del>P</del> 764,665,540)	( <del>P</del> 459,468,426)	₱241,871,584

Others also include restructuring provisions and gain (loss) on sale of PPE and investment properties.

## 30. Cost of Sales and Services

This account consists of:

	2019	2018	2017
Raw materials used	₽82,191,336,067	₱91,888,688,733	₽83,764,786,696
Direct labor	6,420,796,194	6,306,013,840	5,861,994,335
Overhead cost	35,145,343,624	32,911,274,997	29,252,629,291
Total manufacturing cost	123,757,475,885	131,105,977,570	118,879,410,322
Work-in-process	(500,168,194)	(228,534,317)	74,603,670
Cost of goods manufactured	123,257,307,691	130,877,443,253	118,954,013,992
Finished goods	(280,014,204)	(1,143,328,254)	222,298,225
Cost of sales	122,977,293,487	129,734,114,999	119,176,312,217
Cost of services	66,804,207,760	63,858,758,345	52,378,128,769
Cost of sales and services	<b>₽189,781,501,247</b>	₱193,592,873,344	₽171,554,440,986

#### Overhead costs consist of:

	2019	2018	2017
Utilities and fuel	₽14,339,747,118	₱13,733,217,586	₱13,216,743,403
Depreciation and amortization (Note 33)	8,123,002,887	7,369,712,417	6,818,023,778
Personnel (Note 32)	3,956,487,889	3,664,721,272	3,492,390,785
Repairs and maintenance	3,901,050,472	3,562,033,341	3,162,811,896
Security and other contracted services	824,215,485	765,581,653	681,266,926
Insurance	370,434,877	324,898,144	316,072,656
Taxes, licenses and fees	1,686,350,926	2,329,379,936	249,708,624
Handling and delivery charges	245,906,851	183,736,214	185,825,028
Rental	239,047,138	462,677,724	414,997,425
Research and development	87,191,359	87,264,821	82,777,295
Others	1,371,908,622	428,051,889	632,011,475
	₽35,145,343,624	₽32,911,274,997	₱29,252,629,291

2010

304 \_\_\_\_\_\_\_

ANNUAL REPORT — ANNUAL REPORT

- 160 -

# Cost of services is composed of:

	2019	2018	2017
Air transportation	₱49,518,018,515	₱48,039,492,056	₱40,626,822,232
Real estate	12,023,363,232	11,987,104,415	9,217,080,148
Banking	3,173,237,752	2,275,281,099	1,183,714,020
Hotel operations	2,089,588,261	1,556,880,775	1,350,512,369
	₽66,804,207,760	₽63,858,758,345	₽52,378,128,769

Further breakdown of the 'Cost of services' account showing the nature of expenses follow:

	2019	2018	2017
Fuel and oil	₽24,591,651,508	₱25,431,126,363	₱19,594,980,725
Maintenance costs	7,144,174,829	7,341,707,601	6,836,779,366
Personnel (Note 32)	6,882,489,474	5,543,013,641	5,270,242,234
Depreciation and amortization (Note 33)	4,966,545,415	4,456,732,645	3,914,114,101
Cost of real estate sales (Note 12)	4,235,325,163	4,931,427,825	3,143,037,387
Ground handling charges	4,154,701,288	3,421,655,961	2,682,026,202
Landing and take-off	3,818,785,918	3,478,873,175	3,487,271,164
Interest expense (Note 21)	2,939,576,169	2,187,499,371	1,126,827,599
Reservation costs	2,034,317,306	2,038,933,190	1,811,955,992
Property operations and maintenance costs	1,134,695,919	1,216,896,943	1,097,218,241
Film rentals expense - amusement services	956,468,868	906,006,116	820,824,802
Contracted services	710,939,896	538,355,927	307,231,516
Cost of food and beverage - hotel operations	380,535,302	320,069,980	353,667,814
Travel and transportation	274,231,103	190,332,038	190,585,490
Interrupted/delayed trips expense	268,974,040	163,373,839	287,708,265
Passenger food and supplies	259,298,060	237,379,634	152,382,065
Passenger liability insurance	258,740,461	222,425,888	209,138,455
Service charges and commission expense	233,661,583	87,781,728	56,886,421
Pilot and crew meals	87,997,971	75,225,150	61,731,718
Customs, immigration and duties	3,086,774	18,629,660	34,877,755
Others	1,468,010,713	1,051,311,670	938,641,457
	₽66,804,207,760	₽63,858,758,345	₱52,378,128,769

# 31. General and Administrative Expenses

This account consists of:

	2019	2018	2017
Depreciation and amortization (Note 33)	₽16,923,447,804	₽8,740,834,947	₽8,204,601,381
Outside services	11,842,904,635	10,860,963,011	10,537,048,072
Advertising and promotions	9,725,415,021	8,680,706,701	9,173,757,140
Personnel (Note 32)	9,575,892,135	8,742,446,729	8,091,935,699
Taxes, licenses and fees	1,877,642,128	1,804,907,486	1,398,172,998
Rental (Note 42)	1,185,941,162	1,899,162,610	2,066,485,679
Travel and transportation	1,034,390,522	1,166,014,683	1,316,855,993
Sales commission	1,019,791,106	996,168,674	731,736,670
Repairs and maintenance	921,210,132	944,420,851	534,931,956
Utilities and supplies	696,008,051	711,316,430	735,173,495
(Forward)			

- 161 -

	2019	2018	2017
Insurance	₽683,959,468	₽576,395,623	₽635,478,465
Communication	408,001,326	383,953,070	348,095,166
Aircraft and engine lease	313,939,968	5,650,909,510	4,635,003,450
Entertainment, amusement and recreation			
(Note 38)	206,723,604	195,801,882	184,657,022
Others	1,567,833,799	1,558,528,572	1,316,114,551
	₽57,983,100,861	₽52,912,530,779	₱49,910,047,737

# **Others**

Other expenses include royalties, donation and contribution, and membership and subscription dues.

# 32. Personnel Expenses

This account consists of:

	2019	2018	2017
Salaries and wages	<b>₽</b> 16,342,665,279	₱14,457,015,945	₱13,558,842,741
Other employee benefits	3,069,665,955	2,992,238,378	2,872,204,576
Pension expense	1,002,538,264	500,927,319	423,521,401
	₽20,414,869,498	₽17.950.181.642	₽16,854,568,718

The breakdown of personnel expenses follows:

	2019	2018	2017
Cost of sales and services (Note 30)	<b>₽10,838,977,363</b>	₽9,207,734,913	₽8,762,633,019
General and administrative expenses (Note 31)	9,575,892,135	8,742,446,729	8,091,935,699
	₽20,414,869,498	₱17,950,181,642	₱16,854,568,718

# 33. Depreciation and Amortization

The breakdown of depreciation and amortization on property, plant and equipment, investment properties, biological assets, intangible assets and ROU assets follows:

	2019	2018	2017
Cost of sales and services (Notes 15, 16 and 30) General and administrative expenses	₽13,089,548,302	₱11,826,445,062	₽10,732,137,879
(Notes 15, 16, 18, and 31)	16,923,447,804	8,740,834,952	8,204,601,381
	₽30,012,996,106	₱20,567,280,014	₽18,936,739,260

306 — 30

# 34. Provision for (Reversal of) Impairment Losses and Others

This account consists of:

	2019	2018	2017
Provision for (reversal of) impairment losses on:			
Property, plant and equipment (Note 16)	(22,274,795,253)	₽1,699,792	₱4,714,024
Receivables (Note 11)	133,647,748	117,349,689	231,167,858
Investment properties (Note 15)	(3,823,625)	_	1,885,207
Inventory obsolescence and market decline			
(Note 12)	2,678	7,948,049	2,870,047
Goodwill	_	17,579,587	_
Other noncurrent assets	_	1,224,464	7,443,236
	(₱2,144,968,452)	₱145,801,581	₱248,080,372

# 35. Financing Costs and Other Charges

This account consists of:

	2019	2018	2017
Interest expense	₽10,735,461,364	₱9,377,151,320	₽7,635,388,645
Bank charges and others	230,385,537	258,223,453	200,749,289
	<b>₽</b> 10,965,846,901	₱9,635,374,773	₽7,836,137,934

Sources of financing costs and other charges follow:

	2019	2018	2017
Long-term debt (Note 23)	₽8,459,424,425	₽8,027,885,938	₽6,642,940,617
Short-term debt (Note 23)	1,371,340,594	1,053,574,999	780,408,518
Others	339,266,940	448,717,516	328,574,778
	10,170,031,959	9,530,178,453	7,751,923,913
Accretion of lease liabilities (Note 42)	715,156,294	_	_
Amortization of debt issuance costs (Note 23)	80,658,648	105,196,320	84,214,021
	₽10,965,846,901	₽9,635,374,773	₽7,836,137,934

- 163 -

# 36. Components of Other Comprehensive Income

Below is the composition of the Group's 'Other comprehensive income':

<del>-</del>	<b>D</b> 4 C	Non-controlling	m / *
N d	Parent Company	Interests	Total
Net gain (loss) on FVOCI investments: Net changes in fair value of FVOCI of Parent and its subsidiaries			
Net changes in fair value during the period Reclassification adjustment included in profit or	( <del>P</del> 1,083,397,384)	₽454,489,410	( <del>P</del> 628,907,974)
loss arising from disposal of FVOCI	(277,810,114)		(277,810,114)
Net changes in fair value of FVOCI of an associate	(1,361,207,498) 176,256,150	454,489,410	(906,718,088) 176,256,150
Net changes in fair value of cash flow hedge (Note 8): Net changes in fair value of derivatives taken to OCI	(1,184,951,348) 119,340,853	454,489,410 55,830,925	(730,461,938) 175,171,778
Net changes in fair value of derivatives taken to OCI			
Cumulative translation adjustments Remeasurements due to defined benefit liability (DBL),	(1,065,610,495) 673,475,522	510,320,335 526,535,963	(555,290,160) 1,200,011,485
net of tax (Note 37) Remeasurements of net DBL of Parent and subsidiaries Share in remeasurements of net DBL of	(379,798,762)	(208,766,439)	(588,565,201)
associates	(1,170,380,505)	_	(1,170,380,505)
	( <del>P</del> 1,942,314,240)	<del>2</del> 828,089,859	(¥1,114,224,381)
_		2018	
_	Parant Company	Non-controlling	Total
Nat gain (loss) on EVOCI investments:	Parent Company		Total
Net gain (loss) on FVOCI investments:  Net changes in fair value of FVOCI of Parent and its subsidiaries	Parent Company	Non-controlling	Total
Net changes in fair value of FVOCI of Parent and its subsidiaries  Net changes in fair value during the period  Reclassification adjustment included in profit or	Parent Company (₱7,517,643,934)	Non-controlling	Total (₱7,904,265,869)
Net changes in fair value of FVOCI of Parent and its subsidiaries  Net changes in fair value during the period	(₱7,517,643,934) (34,208,528)	Non-controlling Interests  (₱386,621,935)	(₱7,904,265,869) (34,208,528)
Net changes in fair value of FVOCI of Parent and its subsidiaries  Net changes in fair value during the period  Reclassification adjustment included in profit or loss arising from disposal of FVOCI	(\$\frac{1}{2}7,517,643,934) (34,208,528) (7,551,852,462)	Non-controlling Interests	(₱7,904,265,869) (34,208,528) (7,938,474,397)
Net changes in fair value of FVOCI of Parent and its subsidiaries  Net changes in fair value during the period  Reclassification adjustment included in profit or	(\$\frac{1}{2}7,517,643,934\$) (34,208,528) (7,551,852,462) (141,404,566)	Non-controlling Interests  (₱386,621,935)  - (386,621,935)	(₱7,904,265,869) (34,208,528) (7,938,474,397) (141,404,566)
Net changes in fair value of FVOCI of Parent and its subsidiaries Net changes in fair value during the period Reclassification adjustment included in profit or loss arising from disposal of FVOCI  Net changes in fair value of FVOCI of an associate	(\$\frac{1}{2}7,517,643,934) (34,208,528) (7,551,852,462)	Non-controlling Interests  (₱386,621,935)	(₱7,904,265,869) (34,208,528) (7,938,474,397)
Net changes in fair value of FVOCI of Parent and its subsidiaries  Net changes in fair value during the period Reclassification adjustment included in profit or loss arising from disposal of FVOCI  Net changes in fair value of FVOCI of an associate  Net changes in fair value of cash flow hedge (Note 8):	(₱7,517,643,934) (34,208,528) (7,551,852,462) (141,404,566) (7,693,257,028)	Non-controlling Interests  (₱386,621,935)	(₱7,904,265,869) (34,208,528) (7,938,474,397) (141,404,566) (8,079,878,963)
Net changes in fair value of FVOCI of Parent and its subsidiaries Net changes in fair value during the period Reclassification adjustment included in profit or loss arising from disposal of FVOCI  Net changes in fair value of FVOCI of an associate	(₱7,517,643,934) (34,208,528) (7,551,852,462) (141,404,566) (7,693,257,028) (1,843,509)	Non-controlling Interests  (₱386,621,935)  (386,621,935) (386,621,935) (1,493,044)	(₱7,904,265,869) (34,208,528) (7,938,474,397) (141,404,566) (8,079,878,963) (3,336,553)
Net changes in fair value of FVOCI of Parent and its subsidiaries Net changes in fair value during the period Reclassification adjustment included in profit or loss arising from disposal of FVOCI  Net changes in fair value of FVOCI of an associate  Net changes in fair value of cash flow hedge (Note 8): Net changes in fair value of derivatives taken to OCI  Cumulative translation adjustments	(₱7,517,643,934) (34,208,528) (7,551,852,462) (141,404,566) (7,693,257,028)	Non-controlling Interests  (₱386,621,935)	(₱7,904,265,869) (34,208,528) (7,938,474,397) (141,404,566) (8,079,878,963)
Net changes in fair value of FVOCI of Parent and its subsidiaries Net changes in fair value during the period Reclassification adjustment included in profit or loss arising from disposal of FVOCI  Net changes in fair value of FVOCI of an associate  Net changes in fair value of cash flow hedge (Note 8): Net changes in fair value of derivatives taken to OCI  Cumulative translation adjustments  Remeasurements due to defined benefit liability, net of tax (Note 37)	(₱7,517,643,934) (34,208,528) (7,551,852,462) (141,404,566) (7,693,257,028) (1,843,509) (7,695,100,537)	Non-controlling Interests  (₱386,621,935)  (386,621,935) (386,621,935) (1,493,044) (388,114,979)	(₱7,904,265,869) (34,208,528) (7,938,474,397) (141,404,566) (8,079,878,963) (3,336,553) (8,083,215,516)
Net changes in fair value of FVOCI of Parent and its subsidiaries  Net changes in fair value during the period Reclassification adjustment included in profit or loss arising from disposal of FVOCI  Net changes in fair value of FVOCI of an associate  Net changes in fair value of cash flow hedge (Note 8):  Net changes in fair value of derivatives taken to OCI  Cumulative translation adjustments  Remeasurements due to defined benefit liability, net of tax (Note 37)  Remeasurements of net DBL of Parent and Subsidiaries	(₱7,517,643,934) (34,208,528) (7,551,852,462) (141,404,566) (7,693,257,028) (1,843,509) (7,695,100,537)	Non-controlling Interests  (₱386,621,935)  (386,621,935) (386,621,935) (1,493,044) (388,114,979)	(₱7,904,265,869) (34,208,528) (7,938,474,397) (141,404,566) (8,079,878,963) (3,336,553) (8,083,215,516)
Net changes in fair value of FVOCI of Parent and its subsidiaries  Net changes in fair value during the period Reclassification adjustment included in profit or loss arising from disposal of FVOCI  Net changes in fair value of FVOCI of an associate  Net changes in fair value of cash flow hedge (Note 8):  Net changes in fair value of derivatives taken to OCI  Cumulative translation adjustments  Remeasurements due to defined benefit liability, net of tax (Note 37)  Remeasurements of net DBL of Parent and	(₱7,517,643,934) (34,208,528) (7,551,852,462) (141,404,566) (7,693,257,028) (1,843,509) (7,695,100,537) 764,122,128	Non-controlling Interests  (₱386,621,935)  (386,621,935) (386,621,935) (1,493,044) (388,114,979) 722,343,620	(₱7,904,265,869) (34,208,528) (7,938,474,397) (141,404,566) (8,079,878,963) (3,336,553) (8,083,215,516) 1,486,465,748

08 — — — — 30

	2017		
_		Non-controlling	
	Parent Company	Interests	Total
Net gains on AFS investments (Note 10):			
Net changes in fair value of AFS investments of the			
Parent Company and its subsidiaries:			
Net changes in fair value during the period	₱1,855,132,262	( <del>P</del> 80,951,614)	₱1,774,180,648
Reclassification adjustment included in profit or			
loss arising from disposal of AFS investments	(14,747,467)	_	(14,747,467)
	1,840,384,795	(80,951,614)	1,759,433,181
Share in net changes in fair value of AFS			
investments of an associate	24,394,385	_	24,394,385
	1,864,779,180	(80,951,614)	1,783,827,566
Net changes in fair value of cash flow hedge (Note 8):			
Net changes in fair value of derivatives taken to OCI	(6,276,428)	(5,083,232)	(11,359,660)
	1,858,502,752	(86,034,846)	1,772,467,906
Cumulative translation adjustments	(629,187,834)	(554,608,529)	(1,183,796,363)
Remeasurements due to defined benefit liability, net of			
tax (Note 37)			
Remeasurements of net DBL of Parent and			
subsidiaries	66,750,379	50,063,791	116,814,170
Share in remeasurements of net DBL of			
associates	(326,973,548)	_	(326,973,548)

₱969,091,749

(<del>P</del>590,579,584)

₱378,512,165

The income tax effects relating to other comprehensive income are as follows:

	2019	
Before tax	Tax benefit	Net of tax
( <del>P</del> 906,718,088)	₽-	(¥906,718,088)
1,200,011,485	_	1,200,011,485
252,216,877	(77,045,099)	175,171,778
(840,807,430)	252,242,229	(588,565,201)
(1,170,380,505)	_	(1,170,380,505)
176,256,150	_	176,256,150
( <del>P</del> 1,289,421,511)	₽175,197,130	(¥1,114,224,381)
	2018	
Before tax	Tax benefit	Net of tax
( <del>₽</del> 7,938,474,397)	₽-	( <del>P</del> 7,938,474,397)
1,486,465,748	_	1,486,465,748
(3,336,553)	_	(3,336,553)
447,111,017	(134,133,305)	312,977,712
387,758,074	_	387,758,074
(141,404,566)	_	(141,404,566)
	( <del>P</del> 134,133,305)	
	(₱906,718,088) 1,200,011,485 252,216,877 (840,807,430) (1,170,380,505) 176,256,150 (₱1,289,421,511)  Before tax (₱7,938,474,397) 1,486,465,748 (3,336,553) 447,111,017 387,758,074	(₱906,718,088) ₱─ 1,200,011,485

- 165 -

		2017	
_	Before tax	Tax benefit	Net of tax
Net gains on AFS investments of Parent Company and			
its subsidiaries	₽1,759,433,181	₽-	₱1,759,433,181
Cumulative translation adjustments	(1,183,796,363)	_	(1,183,796,363)
Net movement in cash flow hedge	(11,359,660)	_	(11,359,660)
Remeasurements due to defined benefit liability	(160,096,162)	(50,063,216)	(210,159,378)
Net changes in fair value of AFS investments of an			
associate (Note 10)	24,394,385	_	24,394,385
	₽428,575,381	(₱50,063,216)	₽378,512,165

# 37. Employee Benefits

### Pension Plans

The Group has funded, noncontributory, defined benefit pension plans covering substantially all of their regular employees, except for JGSPC that has an unfunded, noncontributory defined benefit pension plan.

The pension funds are being administered and managed through JG Summit Multi-Employer Retirement Plan (the "Plan"), with RBC as Trustee. The plans provide for retirement, separation, disability and death benefits to their members. The Group, however, reserves the right to discontinue, suspend or change the rates and amounts of their contributions at any time on account of business necessity or adverse economic conditions. The retirement plan has an Executive Retirement Committee, that is mandated to approve the plan, trust agreement, investment plan, including any amendments or modifications thereto, and other activities of the Plan. Certain members of the BOD of the Parent Company are represented in the Executive Retirement Committee. RBC manages the plan based on the mandate as defined in the trust agreement.

The amounts recognized as pension liabilities included under 'Other noncurrent liabilities' in the consolidated statements of financial position follow:

	2019	2018
Present value of defined benefit obligation	₽5,764,503,153	₽4,078,579,993
Fair value of plan assets	3,070,592,549	2,862,760,085
Pension liabilities (Note 24)	₽2,693,910,604	₱1,215,819,908

Changes in net defined benefit liability of funded funds in 2019 and 2018 follows:

2019			
Present value of defined benefit obligation	Fair value of plan assets	Net defined benefit liability/(asset)	
₽4,078,579,993	₽2,862,760,085	₽1,215,819,908	
467,118,530	_	467,118,530	
442,007,229	_	442,007,229	
263,017,283	227,919,026	35,098,257	
1,172,143,042	227,919,026	944,224,016	
(416,640,546)	(201,554,994)	(215,085,552)	
(79,901,033)	_	(79,901,033)	
171,303,188	_	171,303,188	
834,866	=.	834,866	
	defined benefit obligation ₱4,078,579,993  467,118,530 442,007,229 263,017,283 1,172,143,042 (416,640,546) (79,901,033) 171,303,188	Present value of defined benefit obligation         Fair value of plan assets           ₱4,078,579,993         ₱2,862,760,085           467,118,530 442,007,229 263,017,283 227,919,026         −           1,172,143,042 227,919,026 (416,640,546) (201,554,994)         (79,901,033) −           171,303,188 −	

(Forward)

310 \_\_\_\_\_\_ 3

- 167 -

		2019	
	Present value of defined benefit obligation	Fair value of plan assets	Net defined benefit liability/(asset)
Remeasurements in other comprehensive income:		-	
Return on plan assets	₽-	( <del>P</del> 2,293,138)	₽2,293,138
Actuarial changes arising from experience adjustments	(190,860,255)	_	(190,860,255)
Actuarial changes arising from changes in financial assumptions	953,122,070	_	953,122,070
Actuarial changes arising from changes in			
financial/demographic assumptions	75,921,828	(330,649)	76,252,477
Subtotal	838,183,643	(2,623,787)	840,807,430
Contributions paid	-	184,092,219	(184,092,219)
Balance at end of year	₽5,764,503,153	₽3,070,592,549	₽2,693,910,604
*	₽5,764,503,153	, ,	

_		2018	
_	Present value of		
	defined benefit	Fair value of	Net defined benefit
	obligation	plan assets	liability/(asset)
Balance at beginning of year	₽4,205,872,266	₱2,774,706,462	₱1,431,165,804
Net benefit cost in consolidated statement of income:			
Current service cost	430,507,184	_	430,507,184
Net interest cost	233,310,252	147,460,639	85,849,613
Subtotal	663,817,436	147,460,639	516,356,797
Benefits paid	(397,417,209)	(178,209,427)	(219,207,782)
Assets and liabilities acquired	3,841,811	1,521,558	2,320,253
Remeasurements in other comprehensive income:			
Return on plan assets	_	(60,262,050)	60,262,050
Actuarial changes arising from experience			
adjustments	43,865,158	_	43,865,158
Actuarial changes arising from changes in			
financial/demographic assumptions	(551,238,225)	_	(551,238,225)
Subtotal	(507,373,067)	(60,262,050)	(447,111,017)
Contributions paid	109,838,756	177,542,903	(67,704,147)
Balance at end of year	₽4,078,579,993	₽2,862,760,085	₽1,215,819,908

The fair value of plan assets by each class as at the end of the reporting period are as follow:

	2019	2018
ASSETS		
Cash and cash equivalents	<b>₽</b> 500,081,016	₽539,604,346
UITF investments	1,440,269,798	_
Debt instruments	620,671,960	872,211,151
Financial assets at FVOCI	91,272,424	936,633,095
Equity investments	4,123,496	130,728,481
Receivable	308,086,366	245,157,342
Accrued interest receivable	5,264,063	18,879,657
Prepayments	840	14,286,023
Land	143,201,000	143,201,000
	3,112,970,963	2,900,701,095
LIABILITIES		
Current liabilities	93,174	36,050,908
	3,112,877,789	2,864,650,187
Expected withdrawals	(42,285,240)	(1,890,102)
	₽3,070,592,549	₱2,862,760,085

The overall expected rates of return on assets are based on the market expectations prevailing as at the reporting date, applicable to the period over which the obligation is settled.

The average duration of the defined benefit obligation of the Group as of December 31, 2019 is 18.97 years.

The Group expects to contribute ₱508.9 million into the pension fund in 2020.

The assumptions used to determine the pension benefits of the Group follow:

			2019	
	Retirement Age	Average Remaining Working Life (in years)	Salary Rate Increase	Discount Rate
Parent Company	60	15.25	5.7%	7.28%
URC	60	18.00	5.7%	4.88 to 4.90%
RLC	60	17.00	5.7%	4.52% to 5.16%
CAI	60	19.92	5.7%	4.98% to 5.02%
RBC	60	19.49	5.7%	4.95%
JGSPC	60	20.95	5.7%	4.98%
JGSOC	60	20.83	5.7%	5.00%
Unicon	60	18.10	5.7%	4.93%
Aspen	60	17.79	5.7%	4.99%
LSB	60	21.31	5.7%	4.99%
			2018	
		Average		
		Remaining		
	Retirement	Working Life	Salary Rate	Discount
	Age	(in years)	Increase	Rate
Parent Company	60	16.9	5.7%	7.28%
URC	60	19.0	5.7%	7.31 to 7.40%
RLC	60	17.0	5.7%	7.22 to 7.47%
CAI	60	19.0	5.7%	7.35 to 7.36%
RBC	60	16.8	5.7%	7.30%
JGSPC	60	20.2	5.7%	7.36%
JGSOC	60	21.6	5.7%	7.39%
Unicon	60	18.9	5.7%	7.34%
Aspen	60	17.7	5.7%	7.31%
LSB	60	21.1	5.7%	7.36%
			2017	
		Average		
		Remaining		
	Retirement	Working Life	Salary Rate	Discount
	Age	(in years)	Increase	Rate
Parent Company	60	13	5.7%	5.77%
URC	60	8 to 11	5.7%	5.23 to 5.76%
RLC	60	8 to 13	5.5%	5.63 to 5.80%
CAI	60	7 to 9	5.5 to 5.7%	5.73 to 5.76%
RBC	60	6	5.7%	5.74%
JGSPC	60	10	5.7%	5.75%
JGSOC	60	10	5.7%	5.75%
Unicon	60	10	5.7%	5.72%
LSB	60	8	5.7%	5.79%
	00	3	5.170	5.17/0

- 168 -

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the retirement benefit obligation as of December 31, 2019 and 2018, assuming if all other assumptions were held constant:

					2019					
	Parent Company	UC	RLC	CAI	RBC	LSB	JGSPC	JGSOC	ASPEN	Unicon
Discount rates +1.00%	( <del>P</del> 64,179,866)	( <del>P</del> 239,979,798)	( <del>P</del> 35,560,743)	( <del>P</del> 1,493,570,281)	(₱245,447,174)	( <del>P</del> 15,840,856)	( <del>P</del> 215,508,781)	(₱18,266,703) 23,016,763	(¥84,109,507) 98,299,056	( <del>P</del> 4,665,687)
(-1.00%)	76,455,409	279,172,182	52,024,195	1,841,915,831	300,031,373	20,183,182	268,260,629	25,010,705	70,277,030	5,841,143
Future salary increases +1.00% (-1.00%)	76,711,012 (63,853,898)	287,812,657 (251,957,048)	, ,	1,846,465,269 (1,486,751,636)	258,314,346 (284,690,140)	20,231,355 (15,764,573)	268,976,340 (214,467,326)	23,068,843 (18,184,308)	98,959,099 (83,421,175)	5,848,750 (4,648,870)
	-				2018					
	Parent Company	URC	RLC	CAI	RBC	LSB	JGSPC	JGSOC	ASPEN	Unicon
Discount rates +1.00%	( <del>P</del> 36,928,834)	( <del>P</del> 145,795,088)	( <del>P</del> 429,489,169)	( <del>P</del> 981,606,186)	(₱154,331,259)	( <del>P</del> 6,065,487)	₱149,596,064)	(¥10,343,182)	( <del>P</del> 84,109,507)	(₱2,922,378)
(-1.00%)	43,900,563	167,001,465	495,647,840	1,157,746,082	178,837,861	7,455,683	177,352,990	12,634,421	98,299,056	3,522,982
Future salary increases +1.00% (-1.00%)	44,199,142 (36,617,647)	181,429,918 (160,815,063)	498,939,922	1,165,857,113 (973,270,554)	180,030,852 (153,097,334)	7,508,279 (6,011,542)	178,621,440 (148,304,822)	12,724,639 (10,250,795)	98,959,099 (83,421,175)	3,547,296 (2,896,639)

Shown below is the maturity analysis of the undiscounted benefit payments of the Group:

	2019	2018
Less than 1 year	<b>₽</b> 405,181,601	₽376,611,172
More than 1 years to 5 years	1,945,532,928	1,739,542,960
More than 5 years to 10 years	3,422,549,970	2,989,942,882
More than 10 years to 15 years	4,699,771,058	3,804,904,171
More than 15 years to 20 years	4,892,836,370	3,811,710,836
More than 20 years	14,677,465,121	10,707,386,458

#### 38. Income Taxes

Provision for income tax consists of:

	2019	2018	2017
Corporate	₽5,091,687,014	₽5,042,144,252	₽4,751,400,034
Final	249,294,831	207,933,998	161,281,024
Deferred	31,332,665	(106,284,544)	588,787,833
	<b>₽</b> 5,372,314,510	₽5,143,793,706	₱5,501,468,891

The Group recognized benefit (provision) for income tax in 'Other comprehensive income' for 'Other comprehensive income items' amounting to ₱175.2 million, (₱134.1 million) and (₱50.1 million) in 2019, 2018 and 2017, respectively (see Note 36).

### Republic Act (RA) No. 9337

Current tax regulations provide that the RCIT rate shall be 30.0% and interest expense allowed as a deductible expense is reduced by 33.0% of interest income subjected to final tax.

- 169 -

The NIRC of 1997 also provides for rules on the imposition of a 2.0% MCIT on the gross income as of the end of the taxable year beginning on the fourth taxable year immediately following the taxable year in which the Company commenced its business operations. Any excess MCIT over the RCIT can be carried forward on an annual basis and credited against the RCIT for the three immediately succeeding taxable years.

Starting July 1, 2008, the Optional Standard Deduction (OSD) equivalent to 40.0% of gross income may be claimed as an alternative deduction in computing for the RCIT.

## Entertainment, Amusement and Recreation (EAR) Expenses

Current tax regulations define expenses to be classified as EAR expenses and set a limit for the amount that is deductible for tax purposes. EAR expenses are limited to 0.5% of net sales for sellers of goods or properties or 1.0% of net revenue for sellers of services. For sellers of both goods or properties and services, an apportionment formula is used in determining the ceiling on such expenses. The Group recognized EAR expenses (included under 'General and administrative expenses' in profit or loss in the consolidated statements of comprehensive income) amounting to ₱206.7 million, ₱195.8 million and ₱184.7 million in 2019, 2018 and 2017, respectively (see Note 31).

Compositions of the Group's net deferred tax assets (included in the 'Other noncurrent assets' in the consolidated statements of financial position) follow (see Note 20):

	2019	2018
Deferred tax assets on:		
Asset retirement obligation	₽1,782,720,435	₽1,734,415,939
Allowance for impairment losses on receivables		
and property and equipment	648,645,951	513,863,906
Net operating loss carry-over	647,926,081	243,394,030
Unfunded pension liabilities	568,880,691	264,029,879
Unrealized forex loss	393,282,170	880,873,115
Foreign subsidiaries	95,810,488	100,068,558
Lease liabilities	65,033,872	_
Unrealized loss on net derivative liability	37,893,750	228,895,609
MCIT carryforward	30,936,462	26,392,884
Loss arising from changes in fair value less		
estimated point-of-sale costs of swine stocks	10,081,568	_
Others	491,187,356	400,152,343
Total	4,772,398,824	4,392,086,263
Deferred tax liabilities on:		
Double depreciation	(1,789,818,540)	(1,864,944,473)
Branch licenses	(186,000,000)	(186,000,000)
Excess of fair value of assets acquired over cost	(185,645,561)	(185,645,561)
Unrealized profit on excess of market value over		
cost of hog markets	_	(10,973,879)
Others	(148,408,877)	(179,462,095)
	(2,309,872,978)	(2,427,026,008)
Net deferred tax asset	₽2,462,525,846	₽1,965,060,255

As of December 31, 2019, deferred tax asset under 'others' include deferred revenue and allowance for inventory write-downs amounting to \$\mathbb{P}370.5\$ million and \$\mathbb{P}33.5\$ million, respectively. As of December 31, 2018, deferred tax asset under 'others' include deferred revenue and accrued rent amounting to \$\mathbb{P}286.2\$ million and \$\mathbb{P}19.7\$ million, respectively.

314 \_\_\_\_\_\_\_ 3

Compositions of the Group's net deferred tax liabilities reported in the consolidated statements of financial position follow:

	2019	2018
Deferred tax assets on:		
Lease liabilities	<b>₽</b> 633,871,992	₽_
Unfunded pension benefits	357,667,273	252,021,442
Accrued interest expense	126,766,378	242,597,937
Allowance for impairment losses on receivables		
and property, plant and equipment	14,302,980	14,302,980
MCIT carryforward	10,782,821	2,168,956
Accrued rent	_	519,347,421
Others	360,494,894	243,460,224
Total	1,503,886,338	1,273,898,960
Deferred tax liabilities on:		
Intangibles	(2,945,109,949)	(2,965,938,522)
Unamortized capitalized interest	(1,915,811,772)	(1,961,848,143)
Excess of real estate revenue based on		
percentage-of-completion over real estate		
revenue based on tax rules	(2,324,264,799)	(1,870,869,852)
Undistributed income of foreign subsidiaries	(759,708,553)	(708,771,887)
Accrued rent income	(580,166,328)	(428, 569, 111)
Accelerated depreciation	(483,787,981)	(506,773,573)
Right-of-use asset	(351,520,199)	_
Foreign subsidiaries	(322,597,396)	(446,906,513)
Borrowing cost	(71,832,394)	(71,832,394)
Prepaid rent	_	(134,440,664)
Others	(67,169,121)	(55,172,243)
	(9,821,968,492)	(9,151,122,902)
Net deferred tax liability	<b>(₽8,318,082,154)</b>	( <del>₽</del> 7,877,223,942)

The following are the temporary differences on which the Group did not recognize deferred tax assets:

	2019	2018
NOLCO	₽5,792,411,145	₽5,020,644,766
Allowance for credit and impairment losses	512,184,249	3,226,753,778
Net pension liability	205,673,061	96,053,605
Allowance for inventory write-down	170,883,405	170,883,405
Excess MCIT over RCIT	58,297,770	4,727,209
Unamortized contribution of past service costs	14,611,456	19,924,712
Unrealized foreign exchange losses	_	46,678,473
Unearned income	_	34,061,408
Accumulated depreciation of investment properties		
and repossessed chattels	_	2,288,583
Accrued rent	_	49,867,543
	₽6,754,061,086	₽8,671,883,482

Under Section 11 of R. A. No. 7151 (CAI's Congressional Franchise) and under Section 15 of R. A. No. 9517 (Cebgo, Inc.'s Congressional Franchise), known as the "ipso facto clause" and the "equality clause", respectively, the CAI and Cebgo, Inc. are allowed to benefit from the tax privileges being

- 171 -

enjoyed by competing airlines. CAI's and Cebgo, Inc.'s major competitor, by virtue of PD No. 1590, is enjoying tax exemptions which are likewise being claimed by the CAI and Cebgo, Inc., if applicable, including but not limited to the following:

- a.) To depreciate its assets to the extent of not more than twice as fast the normal rate of depreciation;
- b.) To carry over as a deduction from taxable income any net loss (NOLCO) incurred in any year up to five years following the year of such loss.

Included in the Group's NOLCO and MCIT is Cebgo, Inc.'s NOLCO and MCIT as follows:

# NOLCO

Year Incurred	Amount	Applied	Expired	Balance	Expiry Year
2014	₽685,506,938	( <del>P</del> 685,506,938)	₽_	₽_	2019
	₱685,506,938	( <del>P</del> 685,506,938)	₽_	₽_	_

## **MCIT**

Year Incurred	Amount	Applied	Expired	Balance	Expiry Year
2016	₽14,152,299	(₱6,345,043)	(₱7,807,256)	₽_	2019
2017	9,021,420	_	_	9,021,420	2020
2018	3,184,853	_	_	3,184,853	2021
	₱26,358,572	(₱6,345,043)	(₱7,807,256)	₽12,206,273	

CAI has outstanding registrations with the BOI as a new operator of air transport on a pioneer and non-pioneer status under the Omnibus Investments Code of 1987 (Executive Order 226). On all existing registrations, the Parent Company can avail of bonus years in certain specified cases but the aggregate ITH availments (basic and bonus years) shall not exceed eight years.

As of December 31, 2019 and 2018, CAI has complied with externally imposed capital requirements set by the BOI in order to avail of the ITH incentives for aircraft of registered activity.

Reconciliation between the Group's statutory income tax rate and the effective income tax rate follows:

	2019	2018	2017
Statutory income tax rate	30.00%	30.00%	30.00%
Tax effects of:			
Income exempt from tax	(1.19)	(2.08)	(1.53)
Equity in net earnings of affiliates	(8.34)	(9.24)	(6.60)
Net income of subsidiaries with different tax			
rates	(4.47)	(0.41)	(2.56)
Income subjected to BOI, PEZA and ITH	(5.57)	(7.93)	(9.50)
Changes in unrecognized deferred tax assets	0.10	2.43	(2.30)
Interest income subject to final tax	(1.08)	(0.65)	(0.33)
Non-deductible items	0.78	0.73	0.58
Taxable gain on sale to a subsidiary	0.00	0.96	4.33
Others	0.95	1.76	0.13
Effective income tax rate	11.18%	15.57%	12.22%

# 39. Earnings Per Share

Basic earnings per share is calculated by dividing the net income for the year attributable to equity holders of the Parent Company divided by the weighted average number of common shares outstanding during the year (adjusted for any stock dividends).

The following tables reflect the net income and share data used in the basic/dilutive EPS computations:

Earnings per share attributable to equity holders of the Parent Company

	2019	2018	2017
Income attributable to equity holders of the Parent			
Company	₽31,285,246,332	₱19,186,040,273	₱29,369,537,456
Less: Dividends on preferred shares (Note 25)	14,800,000	12,000,000	11,200,000
Income attributable to holders of common shares			
of the Parent Company	₽31,270,446,332	₱19,174,040,273	₱29,358,337,456
Weighted average number of common shares	7,162,841,657	7,162,841,657	7,162,841,657
Basic/diluted earnings per share	₽4.37	₽2.68	₽4.10

There were no potential dilutive common shares in 2019, 2018 and 2017.

# 40. Related Party Transactions

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions or if they are subjected to common control or common significant influence. Related parties may be individuals or corporate entities. Transactions between related parties are based on terms similar to those offered to non-related parties and are generally settled in cash. Due from and due to related parties are collectible/payable on demand.

- 173

In addition to the related party information disclosed elsewhere in the consolidated financial statements, the year-end balances in respect of related parties follow:

		20	2019			
			Outstanding Balance	g Balance		
Related Party	Category/Transaction	Amount/Volume	Statement of Financial Position	Statement of Comprehensive Income	Terms	Conditions
Subsidiaries:  Due from related parties	Availment of advances	₱299,788,042	₽697,281,544	di.	On demand; Non-interest bearing	Unsecured;
	Rent receivables	(53,719,421)	15,717,251	I	On demand; Non-interest bearing	Not impaired Unsecured;
	Other receivables / other income: allocation of IT charges and CCU expenses Rent income	475,379,501 131,196,484	352,705,736	475,379,501 131,196,484	On demand; Non-interest bearing On demand; Non-interest bearing	Unsecured; Not impaired Unsecured;
Due to related parties	Management fees Availment of advances	54,600,000 430,833,644	3,258,985,329	54,600,000	On demand; Non-interest bearing	Not impaired Unsecured;
Cash in bank Cash equivalents	Deposits Money market placements	(4,847,776) (1,435,086,098)	31,101	1 1	On demand 2 to 41 days; Interest bearing with interest rate ranging from	Unsecured Unsecured; Not impaired
Dividends	Dividend receivable	(6,273,626)	1,593,529,595	I	1.50% to 2.04% On demand	Unsecured;
	Dividend income	8,768,329,504	I	8,768,329,504		nor milbaned
Associate:  Due from related parties	Availment of advances	392,868	642,786	I	On demand; Non-interest bearing	Unsecured;
	Dividend income Rent income	6,119,759,438	1 1	6,119,759,438		nor umbanied
	Other receivables / other	200,672	3,896	200,672		
	expenses					

- 174

		2019	61			
			Outstanding Balance	g Balance		
				Statement of		
			Statement of	Comprehensive		
Related Party	Category/Transaction	Amount/Volume	Financial Position	Income	Terms	s Conditions
Other Related Parties:  Due from related parties	Settlement of advances	(₱30,931,424)	P452,019,131	- <del>d</del>	₽- On demand; Non-interest bearing	Unsecured;
						Not impaired
	Rent receivables	(32,195,309)	302,878	I	On demand; Non-interest bearing	Unsecured;
						Not impaired
	Rent income	1,629,159	ı	1,629,159		
	Other receivables / other					-
	income: allocation of II					Unsecured;
	charges and CCU expenses	118,661,846	177,152,243	118,661,846	118,661,846 On demand; Non-interest bearing	Not impaired
						Unsecured;
Due to related parties	Settlement of advances	(174,443,960)	1,051,214	I	On demand; Non-interest bearing	Not impaired
Director's fees (included under 'Management Expenses	nt Expenses	8,750,000	I	8,750,000		
and other professional fees' account)						

- 175 -

			Outstanding Balance	Balance		
				Statement of		
Related Party	Category/Transaction	Amount/Volume	Statement of Financial Position	Comprehensive Income	Terms	Conditions
Subsidiaries: Due from related parties	Settlement of advances	(₱847,983,679)	₱397,493,502	a.	On demand; Non-interest bearing	Unsecured;
					On demand; Non-interest bearing	Not impaired Unsecured;
	Rent receivable	(8,048,397)	69,436,672	I		Not impaired
	Rent income	127,110,159	I	127,110,159		
	Other income	439,642,623	I	439,642,623		
	Rent expense	46,165,790	I	46,165,790		
	Management fees	64,200,000	I	64,200,000		
Due to related parties	Settlement of advances		2,828,151,685	I		Unsecured;
•					On demand; Non-interest bearing	Not impaired
Cash in bank	Deposits	607,508	4,878,877	I	On demand	Unsecured
Cash equivalents	Money market placements	1,282,658,628	1,445,086,098		2 to 41 days; Interest bearing	Unsecured
					with interest rate ranging from 1.50% to 2.04%	
	Interest income	3,273,543	I	3,273,543	2 to 33 days; Interest bearing with interest rate ranging from 0.5% to 1.5%	
Dividends	Dividend receivable	1,023,646,756	1,599,803,221	1 000	On demand	Unsecured
Associate:	Dividend income	6,869,729,393	I	6,869,729,593		
Due from related parties	Settlement of advances	(110,518)	249,918	I	On demand; Non-interest bearing	Unsecured; Not impaired
	Dividend income	5,206,741,374	I	5,206,741,374		4
	Kent income Utilities expense	9 512 374	1 1	9.512.374		
(Forward)						

		Conditions		Unsecured;	Unsecured;	IVOL IIIIDAII EU		Unsecured; Not impaired			
		Terms		On demand; Non-interest bearing	On demand; Non-interest bearing			On demand; Non-interest bearing			
	Balance :	Statement of Comprehensive Income		- <del>d</del>	I	148,322,654	128,001,739	8,500,000			
2018	Outstanding Balance	Statement of Financial Position		<b>P</b> 412,886,471	32,498,188	I	I	1,217,665			
		Amount/Volume		( <b>P</b> 7,430,489)	32,498,188	148,322,654	128,001,739	8,500,000			
		Category/Transaction		Settlement of advances	Rent receivable	Other income	Kent income	Settlement of advances Expenses			
		Related Party	Other Related Parties:	Due from related parties				Due to related parties  Director's fees (included under 'Management Expenses and other professional fees' account in the	parent company statement of comprehensive income)		

- 177 -

		'	Outstanding Balance	Balance		
		I	i	Statement of		
Related Party	Category/Transaction	Amount/Volume	Statement of Financial Position	Comprehensive Income	Terms	Conditions
Subsidiaries:  Due from related parties	Settlement of advances	₱350,490,176	P1,245,477,181	-di	On demand; Non-interest bearing	Unse
	Rent receivable Receivable	49,583,786 4,842,826,400	77,485,069	1 1	On demand; Non-interest bearing On demand; Non-interest bearing	Unsecured; Not impaired Unsecured;
	Rent income Other income	176,088,179	1 1	176,088,179		not impaned
	Rent expense	39,675,747	I	39,675,747		
	Management fees Gain on sale of investment	105,074,286 6,491,059,867	1 1	105,074,286 6,491,059,867		
Due to related parties	property Settlement of advances	(11,690,874,584)	2,537,388,955			Unsecured;
Cash in bank Cash equivalents	Deposits Money market placements	4,131,669 (151,273,367)	4,271,369 162,427,470	1 1	On demand; Non-interest bearing On demand 2 to 41 days; Interest bearing with interest rate ranging from	Not impaired Unsecured Unsecured
	Interest income	3,273,543	ı	3,273,543	1.50% to 2.04% 2 to 33 days; Interest bearing with interest rate ranging from	
Dividends	Dividend receivable Dividend income	367,901,000 9,628,984,655	576,156,465	9,628,984,655	0.5% to 1.5% On demand	Unsecured
Associate:  Due from related parties	Settlement of advances	(108,850)	360,436	I	On demand; Non-interest bearing	Unsecured;
5	Dividend income Rent income Rent receivable Utilities expense	6,476,626,760 588,853 (103,263) 7,913,620	56,995	6,476,626,760 588,853 - 7,913,620		not impaired
(Forward)						

	1	$\neg \cap$
-	ı	/9

The Parent Company has signed various financial guarantee agreements with third parties for the short-term and long-term loans availed by its subsidiaries as discussed in Note 23 to the consolidated financial statements. No fees are charged for these guarantee agreements. Being the centralized treasury department within the Group, the Parent Company usually receives advances from subsidiaries and in turn, makes advances to other subsidiaries.

Interest earned by the Parent Company on transactions with related parties amounted to nil in 2019 and 2018. Interest expense incurred amounted to nil in 2019 and 2018.

Most of the aforementioned intercompany transactions between the Parent Company and its subsidiaries are eliminated in the accompanying consolidated financial statements.

## Transactions with the retirement plan

The retirement fund of the Parent Company's employees amounted to ₱10.7 million and ₱10.4 million as of December 31, 2019 and 2018, respectively. The fund is being managed by JG Summit Multi-Employer Retirement Plan (MERP), a corporation created for the purpose of managing the funds of the Group, with RBC as the trustee.

The retirement plan under the MERP has an Executive Retirement Committee, that is mandated to approve the plan, trust agreement, investment plan, including any amendments or modifications thereto, and other activities of the plan. Certain members of the BOD of the Parent Company are represented in the Executive Retirement Committee. RBC manages the plan based on the mandate as defined in the trust agreement.

## Compensation of key management personnel

There are no agreements between the Group and any of its directors and key officers providing for benefits upon termination of employment, except for such benefits to which they may be entitled under the Group's pension plans.

The compensation of the Group's key management personnel by benefit type follows:

	2019	2018	2017
Short-term employee benefits	₽2,430,499,658	₽1,727,072,228	₽1,522,647,267
Post-employment benefits	256,845,114	222,481,457	172,508,677
	<b>₽</b> 2,687,344,772	₽1,949,553,685	₽1,695,155,944

### Approval requirements and limits on the amount and extent of related party transactions

Material related party transactions (MRPT) refers to any related party transactions, either individually, or in aggregate over a twelve (1)-month with the same related party, amounting to ten percent (10%) or higher of the Group's total consolidated assets based on its latest audited financial statements.

All individual MRPTs shall be approved by at least two-thirds (2/3) vote of the BOD, with at least a majority of the Independent Directors voting to approve the MRPT. In case that a majority of the Independent Directors' vote is not secured, the MRPT may be ratified by the vote of the stockholders representing at least two thirds (2/3) of the outstanding capital stock.

Aggregate RPT transactions within a 12-month period that meets or breaches the materiality threshold shall require the same BOD approval mentioned above.

- 178 -

2017

Unsecured; Not impaired

demand; Non-interest bearing

On

8,500,000

1,217,665

Settlement of advances Expenses

Due to related parties

Director's fees (included under 'Management Exand other professional fees' account in the parent company statement of comprehensive income)

On demand; Non-interest bearing

On demand; Non-interest bearing

24,392,795

24,392,795

61,411,050 35,977,368

₱420,316,960

(P4,151,841)

Settlement of advances

Rent receivable

- 180 -

## 41. Registration with Government Authorities/Franchise

Certain operations of consolidated subsidiaries are registered with the BOI as preferred pioneer and non-pioneer activities, and are granted various authorizations from certain government authorities. As registered enterprises, these consolidated subsidiaries are subject to certain requirements and are entitled to certain tax and non-tax incentives which are considered in the computation of the provision for income tax.

### 42. Leases

The Group's leases mostly pertain to land, office spaces, commercial and residential properties, passenger aircraft and flight equipment, transportation and equipment. Leases of land, office spaces, commercial and residential properties, and transportation and equipment generally have terms ranging from 2 to 50 years, while passenger aircraft and other equipment generally have terms between 1.25 and 18 years.

The Group also has certain leases of other flight equipment, furnitures and fixtures and machineries with lease terms of 12 months or less, and leases of office spaces considered low-value. The Group applies the recognition exemptions for these type of leases.

## Right-of-use Assets

Set out below are the carrying amounts of ROU assets recognized and the movements during the year ended December 31, 2019:

			Passenger Aircraft	Transportation	
	Land and Land	Buildings and	and Other Flight	And	
	Improvements	Improvements	Equipment	Other Equipment	Total
Cost					
Balance at beginning of year, as					
previously reported	₽-	₽-	₽-	₽-	₽-
Effect of adoption of PFRS 16	1,587,751,749	676,983,333	16,426,809,577	60,347,705	18,751,892,364
Balance at beginning of year, as					
restated	1,587,751,749	676,983,333	16,426,809,577	60,347,705	18,751,892,364
Additions	-	1,296,873,096	7,302,225,494	30,581,128	8,629,679,718
Other adjustments	1,347,536	(108,074,845)	_	(7,758,360)	(114,485,669)
Balance at end of year	1,589,099,285	1,865,781,584	23,729,035,071	83,170,473	27,267,086,413
Accumulated Depreciation					
Balance at beginning of year, as					
previously reported	_	_	_	_	_
Effect of adoption of PFRS 16	152,552,800	-	-	-	152,552,800
Balance at beginning of year, as					
restated	152,552,800	-	_	_	152,552,800
Depreciation	73,455,818	556,228,966	5,917,994,261	45,472,937	6,593,151,982
Other adjustments	40,504	(3,991,667)	-	(6,088,503)	(10,039,666)
Balance at end of year	226,049,122	552,237,299	5,917,994,261	39,384,433	6,735,665,116
Net Book Value at End of Year	₽1,363,050,163	₽1,313,544,285	₽17,811,040,810	₽43,786,040	₽20,531,421,297

- 181 -

### Lease Liabilities

The rollforward analysis of the Group's lease liabilities as at December 31, 2019 follows:

As at January 1, 2019, as previously reported	₽_
Effect of adoption of PFRS 16	19,279,144,855
As at January 1, 2019, as restated	19,279,144,855
Additions	8,607,042,558
Accretion (Note 35)	715,156,294
Payments	(7,453,216,220)
Cumulative translation adjustment	(43,972,851)
As at December 31, 2019	₽21,104,154,636

Total lease liabilities shown in the 2019 consolidated statement of financial position follow:

Current portion (Note 22)	₽5,784,084,993
Noncurrent portion (Note 24)	15,320,069,643
	₱21,104,154,636

The maturity analysis of lease liabilities are disclosed in Note 4, *Financial Risk Management Objectives and Policies*.

Total cash payments in 2019 for the Group's leases amounted to ₱7.5 billion, of which ₱98 million pertain to variable lease payments. The Group also had non-cash additions to ROU assets and lease liabilities of ₱7.4 billion in 2019.

Summarized below are the amounts recognized in the 2019 consolidated statement of comprehensive income in relation to the Group's leases:

Revenue
---------

Sale of goods and services - rental income and sublease income	
Foods	<b>₽</b> 117,385,869
Real estate and hotels	15,420,499,255
Banking	17,279,825
	15,555,164,949
Cost of Sales and Services	
Cost of services - depreciation of ROU assets	215,105,516
Rent expense - short term leases	205,284,893
	420,390,409
General and Administrative Expenses	
Depreciation of ROU assets	6,378,046,466
Rent expense - short term leases	1,815,851,448
Rent expense - leases of low-valued assets	8,511,369
	8,202,409,283
Other Income (Losses)	
Foreign exchange gain	74,683,864
Finance cost and other charges – accretion of lease liabilities	(715, 156, 294)
	₽6,291,892,827

326 \_\_\_\_\_\_ 327

- 182 -

The following provides information on the Group's variable lease payments in 2019:

	Fixed	Variable	
	payments	payments	Total
Fixed rent	₽7,354,727,373	₽_	₽7,354,727,373
Variable rent only	_	98,488,847	98,488,847
	₽7,354,727,373	₱98,488,847	₽7,453,216,220

#### URC

# Operating Lease Commitments - Group as a Lessee

The URC Group leases land where certain of its facilities are located. The operating lease agreements are for periods ranging from one to five years from the date of the contracts and are renewable under certain terms and conditions. URC's rentals incurred on these leases (included under 'Selling and distribution costs' and 'General and administrative expenses' in the consolidated statements of comprehensive income) amounted to ₱682.2 million, ₱937.6 million and ₱976.1 million for the years ended December 31, 2019, 2018 and 2017, respectively.

Future minimum lease payments under noncancellable operating leases of the URC Group follow:

	2019	2018	2017
Within one year	₽764,674,589	₽752,048,217	₽792,639,232
After one year but not more than			
five years	2,280,129,598	1,362,757,872	1,708,022,477
Five years or more	5,857,143,316	464,770,770	506,731,716
	₽8,901,947,503	₱2,579,576,859	₽3,007,393,425

# Operating Lease Commitments - Group as a Lessor

The URC Group has entered into one-year renewable, noncancellable leases with various related parties covering certain land and buildings where office spaces are located.

Future minimum lease receivables under noncancellable operating leases of the URC Group that are due within one year amounted to ₱72.5 million, ₱73.3 million and ₱63.7 million in 2019, 2018 and 2017, respectively.

## Finance Lease Commitments - Group as a Lessee

Some of the URC Group's subsidiaries were granted land usage rights from private entities. The land usage right represents the prepaid amount of land lease payments. The right is currently being amortized by the URC Group on a straight-line basis over the term of the right ranging from 30 to 50 years. The amortization on these leases (included under 'General and administrative expenses' in the consolidated statements of comprehensive income) amounted to ₱5.2 million, ₱2.5 million and ₱2.4 million in 2019, 2018 and 2017, respectively.

## <u>RLC</u>

## Group as a Lessee

The RLC Group has lease contracts for various parcels of land used in its operations. Leases of land generally have lease terms between 25 and 50 years. The Group's obligations under its leases are secured by the lessor's title to the leased assets. Generally, the Group is restricted from assigning and subleasing the leased assets and some contracts require the Group to maintain certain financial ratios. There are several lease contracts that include extension and termination options and variable lease payments.

- 183 -

The RLC Group has several lease contracts that include extension and termination options. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Group's business needs. Management exercises significant judgement in determining whether these extension and termination options are reasonably certain to be exercised.

Future minimum lease payments under noncancellable operating leases of RLC's certain lessee subsidiaries follow:

	2019	2018
Within one year	₽138,995,906	₱128,337,691
After one year but not more than five years	630,780,039	589,327,721
Over five years	5,767,109,430	5,953,173,907
	₽6,536,885,375	₽6,670,839,319

### Operating Lease Commitments - Group as a Lessor

The RLC Group has entered into commercial property leases on its investment property portfolio. These noncancellable leases have remaining lease terms of between one and ten years. All leases include a clause to enable upward revision of the rental charge on an annual basis based on prevailing market conditions. The lease contracts also provide for the percentage rent, which is a certain percentage of actual monthly sales or minimum monthly gross sales, whichever is higher. Total rent income (included under 'Real estate and hotels revenue' in profit or loss in the consolidated statements of comprehensive income) amounted to ₱15.4 billion, ₱13.5 billion and ₱11.6 billion in 2019, 2018 and 2017, respectively. Total percentage rent recognized as income amounted to ₱3.9 billion, ₱3.5 billion and ₱3.1 billion in 2019, 2018 and 2017, respectively.

Future minimum lease receivables under noncancellable operating leases of the RLC Group follow:

	2019	2018	2017
Within one year	₽14,346,692,713	₱11,590,512,976	₽6,263,952,404
After one year but not more than five years	17,739,106,757	17,971,125,898	8,250,489,462
Over five years	5,146,915,176	2,377,232,451	923,369,939
	₽37,232,714,646	₱31,938,871,325	₱15,437,811,805

## Finance Lease Commitments - Group as a Lessor

RLC has significantly entered into residential property leases on its residential condominium unit's portfolio. These leases have lease period of five (5) to ten (10) years and the lessee is given the right to purchase the property anytime within the lease period that the lessee any arrears in rental payment, condominium dues and other charges.

Future minimum lease payments under finance lease with the present value of future minimum lease payment as of December 31, 2019 and 2018 follow:

	201	9
_		Present Value of
	Minimum Lease	Minimum Lease
	<b>Payments</b>	<b>Payments</b>
Within one year	₽527,064,357	₽508,606,027
After one year but not more than five years	288,662,164	256,322,263
Over five years	78,023,547	63,354,682
Total minimum lease payments	₽893,750,068	₽828,282,972

328 \_\_\_\_\_\_\_ 329

- 184 -

	2	2018
<del>-</del>		Present Value of
	Minimum Lease	Minimum Lease
	Payments	Payments
Within one year	₽552,580,889	₱517,494,745
After one year but not more than five years	302,637,036	247,180,550
Over five years	81,800,866	58,213,995
Total minimum lease payments	₽937,018,791	₽822,889,290

### **JGSPC**

Operating Lease Commitments - Company as a Lessee

JGSPC has entered into contracts of lease for its Cybergate office and the shuttle bus that transports its employees from Balagtas to Batangas plant with lease term of three years and one year, respectively. Rental expense charged to operations (included under 'Cost of sales and services' and 'General and administrative expenses' in profit or loss in the consolidated statements of comprehensive income) amounted to \$\text{P}45.8\$ million and \$\text{P}35.7\$ million in 2018 and 2017, respectively.

Future minimum lease payments under the noncancellable lease of JGSPC's office space follow:

	2018	2017
Within one year	₽39,678,682	₽13,337,457
After one year but not more than five years	116,096,379	17,480,912
	₽155,775,061	₽30,818,369

Operating Lease Commitments - Group as a Lessor

JGSPC has entered into commercial property leases. JGSPC has determined that it retains all the significant risks and rewards of ownership of these properties and accounts for them as operating leases.

Rental income amounted to ₱0.2 million for the years ended December 31, 2019, 2018 and 2017.

Future minimum rentals receivable under the non-cancellable lease as of December 31, 2019 amounted to \$\mathbb{P}0.1\$ million.

## <u>CAI</u>

Operating Aircraft Lease Commitments - Group as a Lessee

CAI entered into operating lease agreements with certain leasing companies which cover the following aircraft:

## A320 CEO aircraft

The following table summarizes the specific lease agreements on CAI's Airbus A320 CEO aircraft:

# Date of Leas

Agreement	Lessors	No. of Units	Lease Term
March 2008	Lunar Aircraft Trading Company Limited	1	January 2021
March 2008	Aircraft MSN 3762 LLC	1	January 2022
March 2008	APTREE Aviation Trading 2 Co. Ltd	1	October 2021
	Wells Fargo Bank Northwest National Assoc.	1	October 2021
July 2011	SMBC Aviation Capital Limited	2	March 2020
November 2017	JPA No. 78 Co., Ltd	1	August 2020
November 2017	JPA No. 79 Co., Ltd	1	October 2020
November 2017	JPA No. 80 Co., Ltd	1	January 2021

- 185 -

Date of Lease			
Agreement	Lessors	No. of Units	Lease Term
November 2017	JPA No. 81 Co., Ltd	1	February 2021
July 2018	JPA No. 117 Co. Ltd	1	September 2021
July 2018	JPA No. 118 Co. Ltd	1	December 2021
August 2018	JPA No. 119 Co. Ltd	1	June 2022

From 2007 to 2008, CAI entered into operating lease agreements with Celestial Aviation Trading 17/19/23 Limited for five (5) Airbus A320 which were delivered on various dates from 2007 to 2011. The lease agreements were later on amended to effect the novation of lease rights from the original lessors to current lessors: Inishcrean Leasing Limited for (1) Airbus A320, GY Aviation Lease 0905 Co. Limited for two (2) Airbus A320, APTREE Aviation Trading 2 Co. Limited for one (1) Airbus A320, and Wells Fargo Trust Company, N.A. for one (1) Airbus A320.

In July 2011, CAI entered into an operating lease agreement with RBS Aerospace Ltd. (RBS) for the lease of two Airbus A320 aircraft, which were delivered in March 2012. The lease agreement with RBS was amended to effect the novation of lease rights by the original lessor to current lessor, SMBC Aviation Capital Limited, as allowed under the existing lease agreements.

In 2015 to 2016, CAI extended the lease agreement with Inishcrean for three years and with GY Aviation Lease 0905 Co. Limited for two years.

In 2017, the Group entered into lease agreements with ILL for two Airbus A320 and with JPA No. 78/79/80/81 Co., Ltd for four (4) Airbus A320 (Note 13).

In 2018, CAI separately extended the lease agreements with APTREE Aviation Trading 2 Co. Ltd for two years, with Wells Fargo Trust Company, N.A for four years, and with GY Aviation Lease 0905 Co. Limited for another two years on one aircraft and three years on the other.

In July and August 2018, CAI entered into lease agreements with JPA No. 117/118/119 Co., Ltd for three (3) Airbus A320.

In May and August 2019, the lease agreements of the two aircraft under GY Aviation Lease 0905 Co. Limited were amended to effect the novation of lease rights to their current lessors, Aircraft MSN 3762 LLC and Lunar Aircraft Trading Company Limited.

## A320NEO aircraft

On July 26, 2018, CAI entered into 8-year lease agreements with Avolon Aerospace Leasing Limited for five (5) Airbus A320NEO for delivery on various dates within 2019.

The first four (4) Airbus A320NEO aircraft were delivered in June, July, September and October 2019 under Avolon Leasing Ireland 1 Limited as lessor. In November 2019, two (2) out of the four A320NEO aircraft were amended to effect the novation of lease rights to their current lessor, Orix Aviation Systems Limited.

#### ATR 72-600 aircraft

On May 10, 2019, CAI entered into a 10-year lease agreement with an early termination option on the 8<sup>th</sup> year with AVAP AIRCRAFT TRADING III PTE. LTD. for one (1) ATR 72-600. The aircraft was delivered in May 2019.

- 186 -

### A330CEO aircraft

The following table summarizes the specific lease agreements on CAI's Airbus A330CEO aircraft:

Date of Lease Agreement	Lessors	No. of Units	Lease Term
February 2012	Wells Fargo Bank Northwest, N.A.	1	12 years with pre-termination
	(not in its individual capacity but		option
	solely as Owner Trustee)		_
	Wells Fargo Trust Company, N.A.	1	
	(not in its individual capacity but		
	solely as Owner Trustee)		
	CIT Aerospace International	1	
	Avolon Aerospace AOE 165 Limited	1	
July 2013	A330 MSN 1552 Limited and A330	2	12 years with pre-termination
-	MSN 1602 Limited*		option

<sup>\*</sup>New lessors per Deed of Novation and Amendment signed on August 2014 and March 2015

In February 2012, CAI entered into operating lease agreements with Wells Fargo Bank Northwest, N.A. for the lease of four (4) Airbus A330-300 aircraft. The lease agreements were later on amended to effect the novation of lease rights from the original lessor to their current lessors: Wells Fargo Trust Company, N.A. (not in its individual capacity but solely as Owner Trustee), CIT Aerospace International, and Avolon Aerospace AOE 165 Limited.

In July 2013, CAI entered into aircraft operating lease agreements with Intrepid Aviation Management Ireland Limited for the lease of two (2) Airbus A330. The lease agreements have been amended to effect the novation of lease rights by the original lessor to current lessors, A330 MSN 1552 Limited and A330 MSN 1602 Limited.

The first two Airbus A330 aircraft were delivered in June 2013 and September 2013. Three A330 aircraft were delivered in February 2014, May 2014 and September 2014. One A330 aircraft was delivered in March 2015.

As of December 31, 2019, the Group has six (6) Airbus A330 aircraft under operating lease.

Future minimum lease payments under the above-indicated operating aircraft leases follow:

	2019		2018	
	Philippine peso		Philippine peso	
	equivalent	US dollar	equivalent	US dollar
Within one year	₽5,886,821,930	US\$116,225,507	₽6,056,939,009	US\$115,194,732
After one year but not more than five years	9,082,979,509	179,328,322	21,014,364,405	399,664,595
Over five years	2,222,083,371	43,871,340	11,445,938,924	217,686,172
	₱17,191,884,810	US\$339,425,169	₱38,517,242,338	US\$732,545,499

Lease expenses relating to aircraft leases (included in 'General and administrative expenses' in profit or loss in the consolidated statements of comprehensive income) amounted to ₱0.3 billion and ₱5.7 billion in 2019 and 2018, respectively (see Note 31).

# Operating Non-Aircraft Lease Commitments - Group as a Lessee

CAI has entered into various lease agreements for its hangar, office spaces, ticketing stations and certain equipment. These leases have remaining lease terms ranging from one to ten years. Certain leases include a clause to enable upward revision of the annual rental charge ranging from 5.0% to 10.0%.

- 187 -

Future minimum lease payments under these noncancellable operating leases of CAI follow:

	2019	2018
Within one year	₽211,101,521	₱211,928,140
After one year but not more than five years	928,126,925	891,261,764
Over five years	4,514,028,565	4,318,073,237
	₽5,653,257,011	₽5,421,263,141

Lease expenses relating to both cancellable and non-cancellable non-aircraft leases (allocated under different expense accounts in the consolidated statements of comprehensive income) amounted to ₱702.1 million, ₱760.0 million and ₱731.0 million in 2019, 2018 and 2017, respectively.

## RBC and LSB

# Operating Lease Commitments - Group as a Lessee

RBC leases its head office and branch premises for periods ranging from one (1) to ten (10) years, renewable upon mutual agreement of both parties. LSB also leases the premises occupied by its head offices and most of its branches for periods ranging from five (5) to fifteen (15) years, renewable upon mutual agreement of both parties. Various lease contracts of the Group include escalation clauses, most of which bear annual rent increase ranging from 5.0% to 10.0%.

Rent expense recognized by RBC and LSB (included under 'General and administrative expenses' in profit or loss in the consolidated statements of comprehensive income) amounted to ₱110.0 million, ₱340.1 and ₱315.2 million in 2019, 2018 and 2017, respectively.

Future minimum lease payments under these noncancellable operating leases of RBC and LSB follow:

	2019	2018
Within one year	₽258,948,338	₽264,987,929
After one year but not more than five years	525,022,763	493,544,529
Over five years	29,891,105	40,538,482
	₽813,862,206	₽799,070,940

### Finance Lease - LSB as Lessor

LSB has entered to a lease on its investment property portfolio. The lease contract provides an option to purchase the properties the end of the lease term. The lease has a lease term of ten (10) years, from April 30, 2009 to March 31, 2019. The building being leased out has an estimated useful life of ten (10) years.

As of December 31, 2018, the future minimum lease receivable under the finance lease as follows:

Minimum Lease		
Receivable	Interest	Principal
₱10,562,500	₽1,309,117	(₱559,117)
_	339,868	9,660,132
₽10,562,500	₽1,648,985	₽9,101,015
	Receivable ₱10,562,500	Receivable       Interest         ₱10,562,500       ₱1,309,117         -       339,868

332 \_\_\_\_\_\_ 333

- 188 -

## 43. Other Commitments and Contingent Liabilities

## Parent Company

• JGSOC Loan Accommodation from Private Bank

On February 8, 2018, the BOD authorizes the Parent Company to guarantee the loan/credit accommodation of JG Summit Olefins Corporation from BDO Unibank in the aggregate principal amount of ₱15.0 billion including any extension, renewal or modification of such loan or credit accommodation.

• JGSPC Loan Accommodation from Private Bank

On February 8, 2018, the BOD authorizes the Parent Company to guarantee the loan/credit accommodation of JG Summit Petrochemical Corporation from BDO Unibank in the aggregate principal amount of \$\mathbb{P}\$15.0 billion including any extension, renewal or modification of such loan or credit accommodation.

• JGSPC/JGSOC Loan Accommodation from Private Bank

On April 8, 2019, the BOD authorizes the Parent Company to guarantee the loan/credit accommodation of JG Summit Petrochemical Corporation and JG Summit Olefins Corporation from the Bank of the Philippine Islands in the aggregate principal amount of ₱17.0 billion including any extension, renewal or modification of such loan or credit accommodation.

#### CAI

## Capital Expenditure Commitments

CAI's capital expenditure commitments relate principally to the acquisition of aircraft fleet, aggregating to ₱133.1 billion and ₱130.8 billion as of December 31, 2019 and 2018, respectively, which are payable over the following periods:

	December 31, 2019			December 31, 2018		
_			Philippine Peso		Philippine Peso	
	USDollar	Japanese Yen	Equivalent	USDollar	Equivalent	
Within one year	US\$386,807,413	¥1,506,555,004	₽20,294,256,870	US\$427,214,639	₱22,462,945,700	
After one year but not more						
than five years	2,168,887,176	6,259,259,135	112,772,640,221	2,060,860,233	108,360,031,052	
	US\$2,555,694,589	¥7,765,814,139	₽133,066,897,091	US\$2,488,074,872	₱130,822,976,752	

## Aircraft and Spare Engine Purchase Commitments

In August 2011, CAI entered in a commitment with Airbus S.A.S. to purchase firm orders of thirty-two new A321 NEO Aircraft and ten addition option orders. These aircraft are scheduled to be delivered from 2018 to 2022.

On June 28, 2012, CAI has entered into an agreement with United Technologies International Corporation Pratt & Whitney Division to purchase new PurePower® PW1100G-JM engines for its 30 firm and ten options A321 NEO aircraft to be delivered beginning 2017. The agreement also includes an engine maintenance services program for a period of ten years from the date of entry into service of each engine.

On October 20, 2015 CAI entered into a Sale and Purchase Contract with Avions Transport Regional G.I.E. to purchase 16 firm ATR 72-600 aircraft and up to 10 additional option ATR 72-600 aircraft. These aircraft are scheduled to be delivered from 2016 to 2020. Two ATR72-600 were received during 2016 and six ATR-600 during 2017.

On June 6, 2017, CAI placed an order with Airbus S.A.S to purchase seven (7) new A321 CEO Aircraft to be delivered starting 2018.

- 189 -

On June 14, 2018, CAI has entered into an Aircraft Conversion Services Agreement with IPR Conversions (Switzerland) Limited to convert two (2) ATR 72-500 aircraft from passenger to freighter. The first converted ATR 72-500 freighter aircraft was delivered in August 2019 while the second will be delivered within 2020.

On July 26, 2018, CAI entered into operating lease agreements with Avolon Aerospace Leasing Limited for five (5) Airbus A320NEO aircraft, four of which were delivered on various dates within 2019.

On October 31, 2019, CAI placed an order with Airbus S.A.S to purchase sixteen (16) Airbus A330 NEO aircraft. Consequently, on November 29, 2019, the Parent Company entered into agreements with Rolls-Royce PLC for the purchase of spare Trent 7000 engines and for the provision of TotalCare life services and other services required in connection with the sixteen (16) A330NEO aircraft.

On December 19, 2019, CAI placed an additional order with Airbus S.A.S for fifteen (15) A320NEO family aircraft which includes up to ten (10) A321XLR.

As of December 31, 2019, the Group is set to take delivery of twenty-seven (27) Airbus A321 NEO, one (1) A320 NEO, three (3) ATR 72-600, one (1) ATR 72-500 freighter, , sixteen (16) A330 NEOs, and fifteen (15) A320NEO family aircraft from 2020 until 2026.

The above-indicated commitments relate to CAI's re-fleeting and expansion programs. These agreements remained in effect as of December 31, 2019.

#### Service Maintenance Commitments

On June 21, 2012, CAI has entered into a 10-year charge per aircraft landing (CPAL) agreement with Messier-Bulgatti-Dowty (Safran Group) to purchase wheels and brakes for its fleet of Airbus A319 and A320 aircraft. The contract covers the current fleet, as well as future aircraft to be acquired.

On June 22, 2012, CAI has entered into service contract with Rolls-Royce Total Care Services Limited (Rolls-Royce) for service support for the engines of the A330 aircraft. Rolls-Royce will provide long-term Total Care service support for the Trent 700 engines on up to eight A330 aircraft. Contract term shall be from delivery of the first A330 until the redelivery of the last A330.

On March 28, 2017, the CAI entered into a maintenance service contract with Societe Air France for the lease, repair and overhaul services of parts and components of its A319, A320 and A321 aircraft. These services include provision of access to inventories under lease basis, access to pooled components on a flat rate basis and repairs of aircraft parts and components.

## URC

# Milling Contracts

Milling contracts with various planters provide for a 60%-70% share to the planters (including related parties) and 30%-40% share to the Group of sugar and molasses produced from sugar canes milled. The Sugar Industry Development Act of 2015 provides that, to ensure the immediate payment of farmers and secure their income from sugarcane, farmers may enter into any payment method with the sugar mill.

## Sugar under Custody but Not Owned

As of December 31, 2019 and 2018, the Group has in its custody sugar owned by several quedan holders with volume of 502,903 Lkg and 502,051 Lkg, respectively. The said volume of sugar is not reflected in the statement of financial position since this is not owned by the Group. The Group is accountable to both quedan holders and sugar traders for the value of these trusteed sugar or their sales proceeds.

- 190 -

### Off-Balance Sheet Items

In the normal course of RBC and LSB's operations, there are various outstanding contingent liabilities and bank guarantees which are not reflected in the accompanying consolidated financial statements. The subsidiary bank does not anticipate material unreserved losses as a result of these transactions.

Following is a summary of RBC and LSB's commitments and contingent liabilities at their equivalent peso contractual amounts:

	2019	2018
Trust and investment group accounts	₽17,739,157,589	₽17,500,291,971
Spot exchange - foreign currency	2,654,047,816	4,857,697,000
Committed credit lines	7,258,540,906	3,858,396,377
Guarantees issued	3,207,412,389	1,957,917,773
Inward bills for collection	984,396,933	1,144,692,773
Outward bills for collection	_	529,964,368
Domestic standby letters of credit	328,561,049	382,180,629
Contingent - foreign currency swap	1,284,358,910	290,189,057
Late deposit/payment received	93,764,025	77,016,740
Items held for safekeeping	79,472	54,874
Other contingent account	183,907	181,357

### Contingencies

The Group has various contingent liabilities arising in the ordinary conduct of business from legal proceedings which are either pending decision by the courts, under arbitration or being contested, the outcomes of which are not presently determinable. In the opinion of management and its legal counsels, the eventual liability under these lawsuits or claims, if any, will not have a material or adverse effect on the Group's financial position and results of operations. The information usually required by PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, is not disclosed on the ground that it can be expected to prejudice the outcome of these lawsuits, claims, arbitration and assessments.

## 44. Business Combination

## Acquisition of Yarra Valley

In July 2019, Intersnack, a European enterprise engaged in the savory snacks market with an extensive product portfolio, agreed to buy 40% of Oceania business (SBA and Griffin's) to leverage on the Group's and Intersnack's know-how from their respective markets. This transaction is expected to yield better manufacturing, supply chain and sustainability practices and will set the groundwork for an even larger and more efficient Oceania operations. Considerations received for the transaction consisted of cash and Yarra Valley net assets amounting to US\$142.0 million (\$\mathbb{P}7.2\$ billion) and US\$10.1 (\$\mathbb{P}0.5\$ billion), respectively.

On December 23, 2019, the Australian FIRB approved the transaction.

As a result of the sale, the equity interest of URC changed from 100.0% to 60.0%. The excess of the total consideration received over the carrying amount of the equity transferred and call option issued to NCI amounting to \$\mathbb{P}\$1.3 billion is presented under "Equity reserve" in the consolidated statements of financial position.

- 191 -

# 45. Subsequent Events

In a move to contain the COVID-19 outbreak in the country, on March 13, 2020, the Office of the President of the Philippines issued a Memorandum on Stringent Social Distancing Measures and Further Guidelines for the Management of the COVID-19 Situation which placed the National Capital Region (NCR) under these measures beginning March 15, 2020. On March 16, 2020, Presidential Proclamation No. 929 was issued, declaring a State of Calamity throughout the Philippines for a period of six (6) months and imposed an enhanced community quarantine (ECQ) throughout the island of Luzon until April 12, 2020, unless earlier lifted or extended. On March 24, 2020, Republic Act No. 11469 was enacted declaring the existence of a national emergency arising from the COVID-19 situation and a national policy in connection therewith, and authorizing the Philippine President for a limited period and subject to restrictions, to exercise powers necessary and proper to carry out the declared national policy and for other purposes. On April 1, 2020, the Implementing Rules and Regulations (IRR) of Section 4(aa) of Republic Act No. 11469, otherwise known as the "Bayanihan to Heal As One Act" was released. On April 7, 2020, the Philippine President announced that the ECQ throughout the island of Luzon has been extended up to April 30, 2020.

The Group has ensured that it fully complies with all the government-mandated measures to contain the COVID-19 outbreak in the country. These however have caused disruptions to certain areas of the Group's diverse portfolio of businesses and economic activities as follows:

- Travel restrictions imposed by the Philippine government and other countries have resulted to significant reduction in air travel demand for the Air transportation segment;
- The Real estate and hotels segment has temporarily closed down some of its commercial properties
  and suspended the construction of its residential properties. Only essential business establishments
  within its malls such such as supermarkets, pharmacies and banks remain open for limited operating
  hours:
- The Foods, agro-industrial and commodities businesses' selling operations remain open and
  currently has sufficient inventory that enables it to operate its business at normal levels across
  different geographic locations where it has facilities, in both domestic and international markets.
  But as the situation continues to evolve, the segment nevertheless remains vigilant on the potential
  impact of the outbreak on its supply chain and consumer demand;
- Identified as an essential business establishment under the government's ECQ guidelines, the Banking segment has ensured continued operations and uninterrupted services to provide the financial requirements of its clients as well as to support the entire financial system; and
- The Petrochemicals plants continue to operate and deliveries to customers are unhampered to ensure that necessary raw materials are available for the nation's supply chain.

The Group considers the events surrounding the outbreak as non-adjusting subsequent events, which do not impact its financial position and performance as of and for the year ended December 31, 2019. However, the outbreak could have a material impact on its 2020 financial results and even periods thereafter. Considering the evolving nature of this outbreak, the Group cannot determine at this time the effect to its financial position, performance and cash flows. Nevertheless, the Group has implemented several austerity measures to mitigate the impact of this outbreak to the Group's businesses. In particular, the Group has undertaken the following:

For its Real estate and hotels, Foods, agro-industrial and commodities, Banking and Petrochemicals
segments which are, or a part or parts thereof, considered essential business establishments in
accordance with the government's ECQ guidelines, a skeletal work force and rotation schedules
for highly critical functions and activities have been employed. To supplement this, various
precautionary measures were also implemented such as strict adherence to personal hygiene

336 — 337

- 192 -

practices, mandatory temperature checks and social distancing protocols, and proper and frequent sanitation and deep disinfection of plant premises, offices, branches and supermarkets.

- For the other employees of the Group, work-from-home arrangements, job reassignment and other flexible personnel resourcing measures have been implemented.
- For its Air transportation segment, prior to the suspension of all flights beginning March 19, 2020, lost capacity due to cancellation of international flights have been redeployed into the domestic network. In addition, various cost saving and cash preservation initiatives were undertaken.
- The Banking segment opens as many branches feasible, ensures cash availability in ATMs, maintains availability of various digital and online products, and has provided its customers 30-day grace period for loan payments.

# 46. Supplemental Disclosures to Cash Flow Statements

Changes in liabilities arising from financing activities in 2019 follow:

				Currency		
			Foreign Exchange	Translation		December 31,
	January 1, 2019	Cash Flows	Movement	Adjustment	Others*	2019
Short-term debts	₱35,453,723,993	₱18,822,267,467	(₱286,995,206)	₽58,413,750	₽_	₱54,047,410,004
Long-term debts	210,248,967,348	11,920,449,077	(2,276,354,595)	(1,171,744,302)	214,217,179	218,935,534,707
	₱245,702,691,341	₱30,742,716,544	( <del>P</del> 2,563,349,801)	(₱1,113,330,552)	₱214,217,179	₽272,982,944,711

\*Others consist of amortization of bond issue cost.

The principal noncash activities of the Group are as follows:

- a. Movements in the cumulative translation adjustment amounted to ₱1.2 billion, ₱1.5 billion and (₱1.2 billion) in 2019, 2018 and 2017, respectively.
- b. In 2019, 2018 and 2017, the Group foreclosed some assets, which are recorded under 'Investment properties' in the consolidated statements of financial position, amounting to ₱62.0 million, ₱111.8 million and ₱85.5 million, respectively.
- c. In 2018, the Group acquired additional investment in UICL through the scrip dividend scheme in lieu of cash dividends amounting to ₱560.4 million.
- d. Acquisition of aircraft through loan financing amounted to ₱16.8 billion and ₱3.8 billion in 2018 and 2017, respectively.

# 47. Approval for the Release of the Consolidated Financial Statements

The accompanying consolidated financial statements of the Group were approved and authorized for issue by the BOD on April 13, 2020.

338 \_\_\_\_\_\_\_ 339