# Danielle Sweetwood

Liberty, MO 64068 danisweetwood@gmail.com +1 816 277 5554

I am a self-motivated sales-woman and caregiver with a passion for customer service. I strive to help everyone who needs assistance and will do so with a smile. I always keep in mind that even the most difficult customer has had their own fair share of difficulty. I do my best to connect with customers on a human level to achieve the most cooperative solution.

### Work Experience

### **Pharmacy Technician**

Sofie Biosciences - Kansas City, MO November 2021 to Present

Performing EM
Sterilization of ISO5 and non-classified areas
Preparing prescriptions and canning
Performing DOT
Material acceptance
Incubating and charting EM plates
Assisting Pharmacists with daily tasks when needed

#### **Shift Lead**

Walgreens - Liberty, MO February 2020 to November 2021

Performing and delegating daily store tasks Counting down all tills and running reports at the end of the night Merchandising store

Setting new sections being reset or revised Helping in pharmacy-

Filling prescriptions

Taking calls

Checking out customers

Taking in new prescriptions

Fixing and maintaining automatic filling machine

#### **Store Manager**

Cricket Wireless - Kansas City, MO July 2019 to February 2020

Managing a small team of employees Hiring new talent Planning and executing marketing events Coaching team on sales goals Tracking KPIs

#### Cash handling

#### Clerk

Cirilla's

March 2018 to February 2020

**Helping Customers** 

Cleaning

Daily Paperwork

Facing Product

Counting Money

Using a Cash Register

Providing Information on Product

Maintaining Layout of Product (Plan-o-grams, etc.)

#### **Order Processor**

Hallmark - Liberty Distribution Center November 2016 to February 2018

Walking 10+ Miles/Day

Squatting, Bending, and Stretching

Lifting 10-40 lbs Cartons

Maneuvering Through Congested Aisles

Maintaining a High-Overtime Schedule

#### CSR/Sales

Rodney D. Young Insurance - Blue Springs, MO July 2015 to November 2016

Making Sales

Retaining Customers

Making Daily Calls

**Answering Phones** 

Helping Walk-In Customers

Writing and Following Up with Quotes

Scanning and Uploading Paperwork

**Processing Endorsements** 

#### **CNA - Certified Nursing Assistant**

Tiffany In-Home Services - Excelsior Springs, MO October 2014 to June 2015

Cleaning

**Errand Running** 

Daily Charting

Maintaining Erratic Schedule

Faxing Paperwork

Client Care

### **Assistant Manager**

Domino's Pizza - Liberty, MO May 2014 to October 2014 Pizza Making
Cleaning
Cash Handling
Taking Care of Customer Needs
Answering Phones
Putting Orders Through the Computer
Taking Inventory
Completing End-of-Day Paperwork
Motivating Co-Workers

### **CNA/Caregiver**

Benton House - Creek, Kansas, US May 2013 to May 2014

Room Cleaning
Answering Phones
Resident Assistance
Serving Meals
Daily Charting
Walking Through End-of-Shift Report with Night Staff
Interacting with Guests

### Education

Liberty Senior High School

#### Skills

- Merchandising
- Planograms
- Writing Skills
- Sales Management
- Underwriting
- Pharmacy technician experience
- Insurance sales
- Microsoft Excel
- Microsoft Office
- Financial acumen
- · Retail management
- Supervising experience
- Leadership
- Management
- Store Management Experience
- Typing

### Certifications and Licenses

### **Certified Nursing Assistant (CNA)**

April 2013 to April 2015

#### **Personal Lines Insurance**

July 2015 to July 2017

## **Pharmacy Technician**

May 2020 to May 2022

### **Pharmacy Technician**

February 2019 to May 2022

### Additional Information

High School graduate
Seven years customer service experience
Personal Lines Insurance Producer Licensure
Bright, cheery attitude to warm up customers and co-workers alike
Full understanding of Microsoft Office including Access
Innovative problem solving skills
Work well in groups or alone
Punctual and organized