

feed your body

## Team

### Adam Billig



Financial Manager

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Project Manager

## Anthony Farinacci



Marketing Manager



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# Our Story

### The Problem

Insufficient sleep



Stress



Unhealthy diet

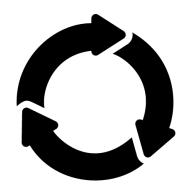


No fast way to obtain vitamins and antioxidants

Students do not know what vitamins and nutrients they're lacking

### Solution

A transdermal patch with vitamins and antioxidants



Make purchasing easily accessible through mobile application

Give power to individuals to choose exactly what they need

### Our Mission

To provide health-conscious and health-deprived individuals with access to easy and affordable nutrients that keep the body healthy and the mind stable.



# **Product Offering**

A transdermal patch with vitamins and antioxidants & a mobile app to provide our product

# Sick: immune and skin care patch

This patch will contain: Heavy Vitamin B complex (B1 B2 B3 B5 B6 B12(cyanocobalamin)).

# Tired: energy and grogginess patch

This patch will contain: Alpha-lipoic acid and coenzyme-Q (COQ10).

# Hungover: revitalize your system

This patch will contain: Glutathione, Vitamin C, n-acetyl-l-cysteine, dihydromyricetin, silymarin.



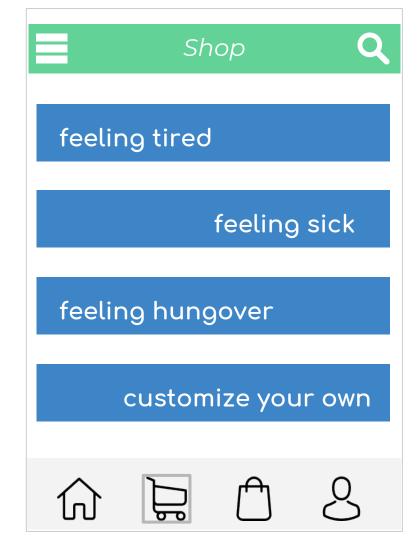
**EMAIL** 

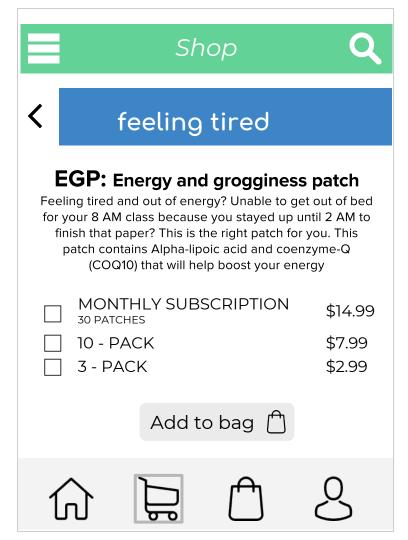
PASSWORD

Sign In

Not yet a member? Sign Up









## My Bag



### 1 Item



## **EGP**

**Energy and grogginess patch** 

MONTHLY SUBSCRIPTION 30 PATCHES

Total: \$14.99

Place Order









## Competitive Advantage

With an ever growing market of college students and an increased cultural emphasis on physical and mental health, there has been no better time than now to appeal to college students in the health & wellness space.

#### Fast

Works over 100 times faster than daily vitamins

#### Accessible

Mobile application and easy to navigate website makes buying simple

#### Customizable

30-PACK, 10-PACK, 3-PACK

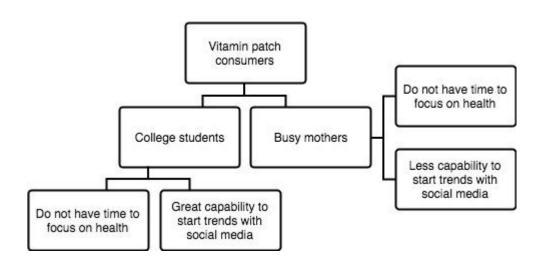
choose the type of patches in each pack

#### Affordable

15% cheaper than leading competitors

# Target Market & Market Segments

Target Market: College Students



## Market Size & Market Validation

#### **Total Addressable Market**

Total addressable market for topical drug delivery is \$101.7 B

Projected to grow at a rate of 9.2% annually through 2024 to \$205.1 B

#### **Beachhead Market**

119,000 college students (in highly rigorous academic institutions) in the greater Boston area

## Marketing Plan

Partnership with
Campus
Organization
Health services, health clubs

Social Media Facebook, instagram, twitter

Freemium

If you download our app

Word of Mouth

Spread word of our product

# F THE I.V. DOC™ Competition Antiox CSSENTIFIC SOURCE. High Low **Effectiveness**

## **Business Model**

We pay
Transdermal
Patch
Manufacturer



User orders patch

MONTHLY SUBSCRIPTION 30 PATCHES	\$14.99
10 - PACK	\$7.99
3 - PACK	\$2.99

## Financial Projections

GOAL: Within the first 12 months to reach 5,130 Antiox purchases between 2,850 customers.

Total Cost \$57,153.00 650 3-Pack

2,175

10-Pack

2,850

30-Pack

Total Revenue \$62,043.25

Total Profit \$4,890.25

# Legal Responsibilities





# Questions?