

Evan Saltzman

CONTACT INFORMATION	Department of Economics, Emory University Rich Memorial Building Atlanta, GA 30322	(404) 727-8643 evan.saltzman@emory.edu Personal Website
RESEARCH INTERESTS	Health economics, industrial organization, applied microeconomics	
EDUCATION	University of Pennsylvania, Wharton School	
	Ph.D., Managerial Science and Applied Economics	5/2018
	M.S., Managerial Science and Applied Economics	12/2016
	Georgia Institute of Technology	
	M.S., Operations Research	12/2009
	College of William & Mary	
	B.S., Mathematics , Economics (Highest Honors, summa cum laude)	5/2008
PROFESSIONAL EXPERIENCE	Emory University	
	Assistant Professor of Economics	8/2018-present
	RAND Corporation	
	Adjunct Technical Analyst	8/2014-present
	Quantitative Project Associate III	6/2014-8/2014
	Quantitative Project Associate II	8/2010-6/2014
ACCEPTED AND PUBLISHED PAPERS	<ol style="list-style-type: none">1. Saltzman, E. “Demand for Health Insurance: Evidence from the California and Washington ACA Exchanges.” <i>Journal of Health Economics</i>, 63: 197–222, 2019.2. Gonzales, D., Kaplan, J., Saltzman, E., Winkelman, Z., and Woods, D. “Cloud-Trust – A Cloud Security Assessment Model for Infrastructure As a Service (IaaS) Clouds.” <i>IEEE Transactions on Cloud Computing</i>, 5(3): 523–536, 2016.3. Saltzman, E., Eibner, C., and Enthoven, A. “Improving the Affordable Care Act: An Assessment of Policy Options for Providing Subsidies.” <i>Health Affairs</i>, 34(12): 2095–2103, 2015.4. Taylor, E., Saltzman, E., Bauhoff, S., Pacula, R., and Eibner, C. “More Choice in Health Insurance Marketplaces May Reduce The Value of Subsidies Available to Low-Income Enrollees.” <i>Health Affairs</i>, 34(1): 104–110, 2015.5. Saltzman, E., Drew, J., Leemis, L., and Henderson, S. “Simulating Multivariate Nonhomogeneous Poisson Processes Using Projections.” <i>ACM Transactions on Computer Modeling and Simulation (TOMACS)</i>, 33(3), 2012.6. Saltzman, E. and Gonzales, D. “Optimal Number of Gateways for Mobile Ad-hoc Networks (MANET) with Two Subnets.” <i>Proceedings of the Military Communications Conference – MILCOM 2011</i>: 1921–1925, 2011.7. Schreiber, S. and Saltzman, E. “Evolution of Predator and Prey Movement into Sink Habitats.” <i>The American Naturalist</i>, 174(1): 68–81, 2009.	
WORKING PAPERS	<ol style="list-style-type: none">1. “Managing Adverse Selection: Underinsurance vs. Underenrollment” (under review)	

WORK IN
PROGRESS

1. “Market Structure and the Management of Adverse Selection” (with Blake Allison and Shomu Banerjee)
2. “The Impact of Consumer Inertia in the ACA Exchanges” (with Dan Polsky and Ashley Swanson)
3. “Mixed Oligopoly in Health Insurance Markets” (with Pietro Tebaldi)
4. “Learning in a New Market: The Case of the ACA Exchanges” (with Claudio Lucarelli)

UNCLASSIFIED
RAND
PUBLICATIONS

1. **Saltzman, E.** and Eibner, C. “Donald Trump’s Health Care Reform Proposals: Anticipated Effects on Insurance Coverage, Out-of-Pocket Costs, and the Federal Deficit.” *The Commonwealth Fund*, 2016.
2. Nowak, S., **Saltzman, E.**, and Cordova, A. “Alternatives to the ACA’s Affordability Firewall.” *RAND Corporation*, RR-1296, 2015.
3. **Saltzman, E.** and Eibner, C. “The Effect of Eliminating the Affordable Care Act’s Tax Credits in Federally Facilitated Marketplaces.” *RAND Corporation*, RR-980, 2015.

(cited in *King v. Burwell, Opinion of the Supreme Court of the United States*)
4. Eibner, C. and **Saltzman, E.** “Assessing Alternative Modifications to the Affordable Care Act: Impact on Individual Market Premiums and Insurance Coverage.” *RAND Corporation*, RR-708, 2014.
5. **Saltzman, E.** and Eibner, C. “Evaluating the “Keep Your Health Plan Fix”: Implications for the Affordable Care Act Compared to Legislative Alternatives.” *RAND Corporation*, RR-529, 2014.
6. Peltz, E., Brauner M., Keating, E., **Saltzman, E.**, Tremblay, D., and Boren, P. “DoD Depot-Level Repairable Supply Chain Management Process Effectiveness & Opportunities for Improvement.” *RAND Corporation*, RR-398, 2014.
7. Gonzales, D et al. “Wireless Emergency Alerts: A Mobile Penetration Strategy. RAND Corporation.” *RAND Corporation*, RR-174, 2014.
8. Porche, I., Wilson, B., Johnson, E., Tierney, S., and **Saltzman, E.** “Data Flood: Helping the Navy Address the Rising Tide of Sensor Information.” *RAND Corporation*, RR-315, 2014.
9. Eibner, C., Cordova, A., Nowak, S., Price, C., **Saltzman, E.**, and Woods, D. “The Affordable Care Act and Health Insurance Markets: Simulating the Effects of Regulation.” *RAND Corporation*, RR-189, 2013.
10. Price C. and **Saltzman, E.** “Delaying the Employer Mandate: Small Change in the Short Term, Big Cost in the Long Term.” *RAND Corporation*, RR-411, 2013.
11. Nowak S., Eibner, C., Adamson, D. and **Saltzman, E.** “Effects of the Affordable Care Act on Consumer Health Care Spending and Risk of Catastrophic Health Costs.” *RAND Corporation*, RR-383, 2013.
12. Price C., Donohue, J., **Saltzman, E.**, Woods, D., and Eibner, C. “The Economic Impact of Medicaid Expansion on Pennsylvania.” *RAND Corporation*, RR-256, 2013.

13. Cordova, A., Price C. and **Saltzman, E.** “A Two-Step Procedure to Estimate Participation and Premiums in Multistate Health Plans.” *RAND Corporation*, RR-202, 2013.
14. Price C. and **Saltzman, E.** “The Economic Impact of the Affordable Care Act on Arkansas.” *RAND Corporation*, RR-157, 2013.
15. Keating, E. et al. “Air Attack Against Wildfires: Understanding U.S. Forest Service Requirements for Large Aircraft.” *RAND Corporation*, MG-1234, 2011.

INVITED
PRESENTATIONS

2018: RAND Corporation, Urban Institute, Drexel University, Congressional Budget Office (CBO), Emory University, University of Minnesota, University of Maryland, Villanova University, ASHEcon Biennial Conference (Atlanta, GA, 2 presentations, Sixth Annual Health Insurance Exchange Conference (Philadelphia, PA)
2017: Villanova University, University of Pennsylvania Industrial Organization Workshop
2016: ASHEcon Biennial Conference (Philadelphia, PA, discussant)
2014: Academy Health Annual Research Meeting (San Diego, CA)
2012: Military Operations Research Workshop, (Washington, D.C.)
2011: MILCOM (Baltimore, MD)

TEACHING
EXPERIENCE

Emory University, Department of Economics (Fall 2018-Present)

- Taught ECON 201, Intermediate Microeconomics

Univ. of Pennsylvania, Perelman School of Medicine Summer (2015-2017)

- Teaching Assistant for HPR 501, Economics of Health Care Delivery (taught by Dr. Mark Pauly)
- Taught economics introductory lecture, organized and led review sessions

George Mason University, School of Business Spring 2012

- Taught OM 320, Supply Chain Management (upper-level undergraduate course)
- Developed course syllabus, lectures, and assessments

Georgia Institute of Technology Spring 2009

- Teaching Assistant for ISyE 4803, Supply Chain Economics (taught by Dr. Paul Griffin)
- Gave guest lecture, assisted in preparation of course assessments

OP-ED ARTICLES

1. **Saltzman, E.** and Eibner, C. “Insuring Younger Adults Through the ACA’s Marketplaces: Options to Expand Enrollment.” *The Commonwealth Fund Blog*, 2016.
2. **Saltzman, E.** “Taking the Training Wheels Off of Health Reform.” *Leonard Davis Institute Health PolicySense*, 2016.
3. Cordova, A., Nowak, S., and **Saltzman, E.** “Modifying the ACA’s Family Subsidy Rules to Help Ensure Affordability.” *The Commonwealth Fund Blog*, 2016.
4. **Saltzman, E.** and Eibner, C. “What Happens if the ACA’s Tax Credits Are Replaced with Premium Support?” *The Commonwealth Fund Blog*, 2015.
5. Eibner, C. and **Saltzman, E.** “Charging Older Adults Higher Premiums Could Cost Taxpayers.” *The Commonwealth Fund Blog*, 2015.
6. **Saltzman, E.** and Eibner, C. “The Ramifications of Repealing the Individual Mandate.” *The Commonwealth Fund Blog*, 2015.

7. **Saltzman, E.** “Checking the ACA’s Vital Signs.” *The Health Care Blog*, 2014.
8. Eibner, C. and **Saltzman, E.** “Who Does the Affordable Care Act Leave Behind?” *The RAND Blog*, 2014.
9. **Saltzman, E.** “Employer Mandate Delay II: Nothing to See Here.” *The RAND Blog*, 2014.
10. Price, C. and **Saltzman, E.** “Data Points: Why Delay of the Employer Mandate May Not Actually Mean That Much.” *The Health Care Blog*, 2013.

MEDIA
INTERVIEWS &
CITATIONS

- “Selling Insurance Across State Lines.” *FactCheck.org*, Jul 21, 2017.
- “25 million people could lose health insurance under Donald Trump’s plan, analysis shows.” *The Washington Post*, Sep 23, 2016.
- “How Clinton’s and Trump’s Health Plans Would Affect Costs and the Uninsured.” *ABC News*, Sep 23, 2016.
- “Having survived court ruling, what’s next challenge for health insurance markets?” *PBS Newshour*, Jun 25, 2015.
- “King v. Burwell: Opinion of the Court.” *Supreme Court of the United States*, Jun 25, 2015.
- “Looming Decision Could Cripple Part Of NC Health Insurance Market.” *NPR*, Jun 18, 2015.
- “Six quick facts about today’s massive Supreme Court case that could derail Obamacare.” *The Washington Post*, Mar 4, 2015.
- “Be Afraid, Be Very Afraid.” *U.S. News and World Report*, Mar 3, 2015.
- “Brief Amici Curiae for Bipartisan Economic Scholars in Support of Respondents.” Jan 28, 2015.
- “Health-Law Suit Hints at G.O.P. Divide.” *The New York Times*, Jan 10, 2015.
- “Supreme Court Ruling Against Obamacare Would Take Insurance From Millions: Reports.” *NBC News*, Jan 8, 2015.
- “Happy Hour Roundup.” *The Washington Post*, Jan 8, 2015.
- “The Supreme Court is one step closer to torpedoing Obamacare.” *The Washington Post*, Nov 7, 2014.
- “Health Care in the Hands of the Court.” *The New York Times*, Nov 4, 2014.
- “How the Supreme Court could still wreak havoc on Obamacare.” *The Washington Post*, Oct 21, 2014.
- “Keeping Your Insurance Policy.” *The New York Times*, Mar 6, 2014.
- “Obamacare officials: No concern about mass insurance cancellations.” *CBS News*, Mar 5, 2014.
- “Study: Allowing people to stay in existing health plans unlikely to disrupt exchanges.” *The Washington Post*, Jan 21, 2014.

FELLOWSHIPS/ INTERNSHIPS	Centers for Disease Control and Prevention	4/2010-7/2010
	Veterans Health Administration	8/2009-7/2010
	Noblis, Inc.	5/2009-7/2009
	MITRE Corporation	5/2008-8/2008
	Willis Towers Watson	5/2007-8/2007
	Office of Personnel Management (OPM)	5/2006-8/2006
	NSF REU at William & Mary	5/2005-8/2005
AWARDS	Leonard Davis Institute, Associate Fellow	2017
	RAND Bronze Medal Award	2014
	RAND Impact Award	2012
	President's Fellowship (Georgia Tech)	2008
	Phi Beta Kappa, Alpha Chapter (William & Mary)	2008
	Barry M. Goldwater Scholarship for Math, Science, and Engineering	2006
	Monroe Scholar Honor Student (William & Mary)	2004
SERVICE	Refereed papers submitted to <i>Journal of Health Economics</i> , <i>Journal of Risk and Insurance</i> , <i>Medical Care Research and Review</i> , <i>Health Affairs</i> , <i>Risk Management and Insurance Review</i> , and <i>International Journal of Health Care Finance and Economics</i> .	
SECURITY CLEARANCES	Held Department of Defense TS/SCI clearance (2010-2015).	