



FILTERS

customer All
division All
region All

P & L

By Fiscal Year

All values in USD

N/B: 21 vs 20 is not part of the

Customer	Fiscal Years			
	2019	2020	2021	21 vs 20
Australia				
NetSales	3.9 M	10.7 M	21.0 M	96.2%
COGs	2.2 M	5.8 M	14.1 M	143.2%
Gross Margin(GM)	1.7 M	4.9 M	6.9 M	40.8%
GM %	42.6%	45.9%	32.9%	-28.2%
Austria				
NetSales		0.1 M	2.8 M	
COGs		0.1 M	2.0 M	2172.4%
Gross Margin(GM)		0.0 M	0.9 M	2665.4%
GM %		26.1%	30.1%	15.2%
Bangladesh				
NetSales	0.5 M	2.3 M	7.0 M	207.7%
COGs	0.3 M	1.4 M	4.5 M	233.5%
Gross Margin(GM)	0.1 M	0.9 M	2.4 M	168.4%
GM %	28.7%	39.6%	34.5%	-12.8%
Canada				
NetSales	4.8 M	12.2 M	35.1 M	188.1%
COGs	2.8 M	7.1 M	21.7 M	206.4%
Gross Margin(GM)	2.0 M	5.1 M	13.4 M	162.6%
GM %	41.7%	41.9%	38.2%	-8.8%
China				
NetSales	1.4 M	5.4 M	22.9 M	322.0%
COGs	0.8 M	3.3 M	13.5 M	305.5%
Gross Margin(GM)	0.6 M	2.1 M	9.4 M	348.1%
GM %	44.9%	38.7%	41.1%	6.2%
France				
NetSales	4.0 M	7.5 M	25.9 M	247.2%
COGs	2.3 M	4.3 M	14.7 M	246.4%
Gross Margin(GM)	1.8 M	3.2 M	11.2 M	248.3%
GM %	44.1%	43.1%	43.2%	0.3%
Germany				
NetSales	2.6 M	4.7 M	12.0 M	156.2%
COGs	1.6 M	3.0 M	8.9 M	193.8%
Gross Margin(GM)	0.9 M	1.7 M	3.1 M	88.3%
GM %	37.0%	35.6%	26.2%	-26.5%
India				
NetSales	30.8 M	49.8 M	161.3 M	224.0%

AtliQ Hardwares

COGs	17.8 M	33.7 M	109.7 M	225.0%
Gross Margin(GM)	13.1 M	16.0 M	51.6 M	222.0%
GM %	42.4%	32.2%	32.0%	-0.6%
Indonesia				
NetSales	2.5 M	6.2 M	18.4 M	196.7%
COGs	1.5 M	3.5 M	11.3 M	220.1%
Gross Margin(GM)	1.1 M	2.7 M	7.1 M	165.6%
GM %	42.0%	42.9%	38.4%	-10.5%
Italy				
NetSales	2.9 M	4.5 M	11.7 M	162.5%
COGs	1.6 M	3.1 M	8.2 M	164.6%
Gross Margin(GM)	1.3 M	1.4 M	3.5 M	157.8%
GM %	45.6%	30.7%	30.1%	-1.8%
Japan				
NetSales		1.9 M	7.9 M	321.1%
COGs		1.2 M	4.2 M	257.3%
Gross Margin(GM)		0.7 M	3.7 M	430.0%
GM %		37.0%	46.5%	25.9%
Netherlands				
NetSales	0.2 M	3.4 M	8.0 M	137.9%
COGs	0.1 M	1.8 M	4.6 M	164.2%
Gross Margin(GM)	0.1 M	1.6 M	3.4 M	109.2%
GM %	36.4%	47.8%	42.0%	-12.1%
Newzealand				
NetSales		2.0 M	11.4 M	474.3%
COGs		1.5 M	5.9 M	303.8%
Gross Margin(GM)		0.5 M	5.5 M	950.7%
GM %		26.4%	48.2%	83.0%
Norway				
NetSales		2.5 M	13.7 M	552%
COGs		1.5 M	9.6 M	625%
Gross Margin(GM)		0.9 M	4.0 M	431%
GM %		37.7%	29.5%	78%
Pakistan				
NetSales	0.6 M	4.7 M	5.7 M	121%
COGs	0.4 M	2.7 M	3.6 M	134%
Gross Margin(GM)	0.2 M	2.0 M	2.0 M	102%
GM %	39.7%	42.8%	36.2%	85%
Philiphines				
NetSales	5.7 M	13.4 M	31.9 M	238%
COGs	3.4 M	7.3 M	19.4 M	265%
Gross Margin(GM)	2.3 M	6.0 M	12.5 M	206%
GM %	39.9%	45.1%	39.1%	87%
Poland				
NetSales	0.4 M	2.8 M	5.2 M	186%
COGs	0.3 M	1.7 M	3.0 M	178%
Gross Margin(GM)	0.2 M	1.1 M	2.2 M	197%

AtliQ Hardwares

GM %	37.4%	40.2%	42.6%	106%
Portugal				
NetSales	0.7 M	3.6 M	11.8 M	330%
COGs	0.5 M	2.3 M	6.8 M	299%
Gross Margin(GM)	0.3 M	1.3 M	5.0 M	385%
GM %	39.3%	36.1%	42.1%	117%
South Korea				
NetSales	12.8 M	17.3 M	49.0 M	283%
COGs	6.7 M	12.1 M	31.4 M	259%
Gross Margin(GM)	6.1 M	5.2 M	17.6 M	341%
GM %	47.5%	29.8%	35.9%	120%
Spain				
NetSales		1.8 M	12.6 M	711%
COGs		1.1 M	8.4 M	763%
Gross Margin(GM)		0.7 M	4.2 M	626%
GM %		37.7%	33.1%	88%
Sweden				
NetSales	0.1 M	0.2 M	1.8 M	782%
COGs	0.0 M	0.1 M	1.1 M	836%
Gross Margin(GM)	0.0 M	0.1 M	0.7 M	714%
GM %	38.3%	44.1%	40.2%	91%
United Kingdom				
NetSales	2.0 M	8.1 M	34.2 M	423%
COGs	1.3 M	5.3 M	18.7 M	352%
Gross Margin(GM)	0.7 M	2.8 M	15.4 M	559%
GM %	36.2%	34.1%	45.1%	132%
USA				
NetSales	11.5 M	31.9 M	87.8 M	275%
COGs	7.7 M	19.5 M	55.3 M	284%
Gross Margin(GM)	3.8 M	12.4 M	32.5 M	261%
GM %	32.8%	39.0%	37.0%	95%
Total NetSales	87.5 M	196.7 M	598.9 M	304%
Total COGs	51.2 M	123.4 M	380.7 M	309%
Total Gross Margin(GM)	36.2 M	73.3 M	218.2 M	298%
Total GM %	41.4%	37.3%	36.4%	98%

AtliQ Hardwares

pivot table