

# EVAN BATES

## FULL STACK WEB DEVELOPER

### ABOUT

Software operations manager turned developer. From concept, design, and product delivery, I bring leadership and programming skills that help turn an idea into tangible assets that add value.

### EXPERIENCE

#### DIGITALCRAFTS (4 MONTHS)

*Full-Stack Web Developer | Nov 2017 - Mar 2018*

- 16-week intensive, full-time accelerated learning program
- Learned Python and full-stack JavaScript ES6, including Node.js, PostgreSQL, Express, ReactJS, HTML/CSS, and Amazon Web Services
- Recent projects include:

##### mySitter

- The mySitter Web App connects parents with local babysitters through validated social media profiles and parent ratings.
- NodeJS, JavaScript ES6, PostgreSQL, Sequelize

##### Package Tracker

- The Package Tracker Web App allows individuals to submit tracking numbers and receive real time updates on their package delivery status through Fedex or UPS.
- HTML5, CSS3, JavaScript ES6, jQuery

#### VMWARE - AIRWATCH (4 YEARS 11 MONTHS)

*Senior Sales Operations Manager | Aug - Nov 2017*

- Evaluated and analyzed critical business operations and implemented solutions that addressed concerns at every level of management

*Sales Operations Manager | Feb 2015 - Aug 2017*

- Lead a team of 7 business analyst providing business intelligence insights to VPs of Sales, Support, R&D, Finance, Marketing on sales, marketing, competitors, products, customers and pipeline
- Define integration requirements as a part of AirWatch merger and validate custom built software solutions

*Sales Operations / Order Management Analyst | Jan 2013 - Feb 2015*

- Establish global forecasting cadence by utilizing global salesforce.com dashboards to align sales to specific KPIs
- Build order review process for all globally closed deals
- Direct report to John Marshall (CEO)



### CONTACT DETAILS

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### ACADEMIC BACKGROUND

#### UNIVERSITY OF GEORGIA 2011

*Terry College of Business - Finance*

### WHAT I KNOW



### ADDITIONAL SKILLS

*leadership | public speaking | design thinking |  
strategic analysis | googling*

### STRENGTHSFINDER

*learner | restorative | intellection | focus |  
activator*