

ERIC J. BELLENDIR, CFP®
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EDUCATION

Jan. 2014 - present

KELLOGG SCHOOL OF MANAGEMENT NORTHWESTERN UNIVERSITY

Evanston, IL

Candidate for Master of Business Administration degree, June 2016

- Intended majors in Finance, Strategy, and Accounting
- Current GPA: 4.00 / 4.00

Aug. 2004 – May 2008

UNIVERSITY OF ILLINOIS AT URBANA/CHAMPAIGN

Champaign, IL

Bachelor of Arts degree, May 2008

- Major: Economics, Minors: Mathematics, Business

EXPERIENCE

Jan. 2013 - present

FIRST MIDWEST BANK

Chicago, IL

Commercial Banking Analyst III, Middle Market

- Lead underwriter for the largest lending group at First Midwest Bank assisting the Commercial and Industrial and Specialty lending teams.
- Underwrite companies with \$20M to \$500M in revenue, structure loan terms, create customized loan presentations, present presentations to senior executives, and provide coaching to junior underwriters.
- Manage an existing portfolio of 40 regional companies in various industries including: leasing, real estate, manufacturing, engineering, transportation, and financial services.
- Collaborate with attorneys, SBA representatives, appraisers, commercial bankers from agent and participant banks, and various other external partners to ensure timely funding.
- Co-authored white papers and standards for the security alarm, tax buying, and leasing industries.
- Conduct financial modeling for cash flow coverage, collateral coverage, sensitivity analysis, real estate comparables, and projected enterprise value.
- Completed a formal credit development program through the Risk Management Association.

Feb. 2011 – Dec. 2012

PNC INVESTMENTS

Various Locations

Financial Advisor

- Responsible for investment sales and advice for clients with over \$100k in investable assets.
- Led a team of 40 retail branch employees in profiling potential investment clients which led to increased sales of over 200% at four of the five branches in assigned region.
- Created and presented customized financial plans using SunGard financial planning software.
- Completed the 11-month FA Development Program which included rotations in the compliance, operations, marketing, and investment support departments across the country.

June 2008 – Jan. 2011

PNC FINANCIAL SERVICES

Evanston, IL

Virtual Wallet Regional Agent

- In charge of Virtual Wallet sales, events, and product knowledge for the Chicago Northwest Region which consisted of fourteen branches spanning from Evanston to Hoffman Estates, IL.
- Led Northwest Region to perform over 500% to its sales goal in 2010.

Management Development Program Associate

- Completed the two-year management development program which included rotations in the investment, underwriting, treasury, and retail divisions of PNC.

May 2007 – Oct. 2013

FELLOWES, INC.

Itasca, IL

Independent Web Consultant

- Established a post-internship consulting role auditing the company's product placement and search query results on various big box retailers' websites.

ADDITIONAL DATA

- CFP® designation. Active Series 7 and Series 66 licenses.
- Computer Skills: Microsoft Office, Moody's, SunGard, and STATA.

October 12, 2014