EBENEZER WILLIAMS

I'm a client-focused software developer who utilizes a collaborative team approach to problem solving with a strong belief in beautiful and efficient design.

📞 240-277-2295 @ ebenezerw@me.com 🔗 www.ebenezerwilliams.com 📍 Washington D.C. Metro Area

EXPERIENCE

Web Development Immersive Student

General Assembly Jan 2017 - ongoing Washington, DC

General Assembly's Web Development Immersive program is a Full Stack, full time 12-week study in the latest technologies for creating the modern web. Topics covered include Object Oriented Programming, Test Driven Development, Agile Methodologies, MVC Frameworks and Data Modeling. Select projects are listed on the right side of my resume. These projects can also be accessed at www.ebenezerwilliams.com

- Completed 3 full stack applications as well as over 25 labs covering the latest front and back end technologies
- Led a team of two other developers to create a full stack Angular and Rails application

Sr. Software Account Manager – Global Clients

Ipreo Mar 2015 - Dec 2016 Raleigh, NC

- Led global financial software product implementation, including on-site training and contract renewal
- Managed a client base of 24 global investment banks with contract value of $10M
- Conducted weekly calls with bulge bracket investment banking clients to address product enhancements, user adoptions, workflow improvements, and strategic account planning
- Achieved client retention of 95%+ quarter over quarter
- Identified and helped close up sell opportunities of $100k+ in new revenue each year

Software Account Manager

Ipreo Mar 2013 - Feb 2015 Raleigh, NC

- Created HTML templates for clients mailing campaigns and daily research distribution
- Initiated and successfully migrated 20+ clients from legacy application to improved Web-based platform
- Served as subject matter expert for over 10 different applications, including Web-based CRM and mobile/installed desktop solutions
- Co-created Ipreo's first mobile solution for its CRM application, collaborating with mobile team and clients

Software Account Manager, Associate

Ipreo Apr 2012 - Feb 2013 Bethesda, MD

- Teamed with Sales/Contracts to set up new clients on back end
- Provided immediate level-one technical support for all inbound client inquiries
- Diagnosed technical issues and escalated them to Technical Support; communicated with clients through resolution

Member Services Representative

Democracy Federal Credit Union June 2010 - Mar 2012 Washington, DC

- Guided members in selection of credit union products/services; exceeded weekly goals at rate of 90%
- Designed spreadsheet to efficiently track loans in pipeline; tracking system was adopted across all branches

SKILLS + TOOLS

Javascript AngularJS Node.js

HTML CSS jQuery AJAX

Ruby on Rails API PostgreSQL

MongoDB Mongoose Express

GENERAL ASSEMBLY PROJECTS

Travel With Friends

Mar 2017 https://travel-with-friends.herokuapp.com

TWF is an app that connect solo travelers. This app was built using Ruby on Rails. The app allows users to log in using their Facebook profiles and also send private messages to other users within the app. anthony_xrtcamu_bourdain@tfbnw.net | wdi123

Travel Trivia

Feb 2017 https://ebenezerw.github.io/TravelTrivia/

Travel Trivia is a simple JavaScript trivia game that allows a player to select multiple choice answers to questions about the world. This game was built using JavaScript, jQuery and CSS in Week 3 at GA.

GA Connect

Mar 2017

https://ebenezerw.github.io/GA-Connect/#/gaconnect

GA Connect was a built with two other students using Angular for the front end and Rails for the back end. I was responsible for building the backend API.

EDUCATION

Web Dev. Immersive

General Assembly

Jan 2017 - Apr 2017 Washington, DC

B.S. Finance

Morgan State University

May 2010 Baltimore, MD

- Dean's List
- Vice President, Financial Management Association International (Morgan Chapter)