EBENEZER WILLIAMS

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EXPERIENCE

Web Development Immersive Student

General Assembly   01/2017 - 04/2017   Washington, DC

Completed 12-week full time, Full Stack Web Development program covering the latest in web technologies including Object Oriented Programming, Test Driven Development, Agile Methodologies, MVC Frameworks and Data Modeling.

- Completed 3 full stack applications as well as over 25 labs covering Javascript, Ruby on Rails, Angular, React and many other technologies
- Created Travel Trivia game using HTML, CSS, Javascript and JQuery
- Created Travel With Friends app using Ruby on Rails with the ability for users to sign up through Facebook, create trips, comment on trips and send private messages within the app
- Used Git and Github for version control both individually and on a team

Sr. Software Account Manager - Global Clients

Ipreo   03/2015 - 12/2016   Raleigh, NC

- Led global financial software product implementation, including on-site training and contract renewal
- Managed a client base of 24 global investment banks with contract value of $10M+
- Conducted weekly calls with bulge bracket investment banking clients to address product enhancements, user adoptions, workflow improvements, and strategic account planning
- Identified and helped close up sell opportunities of $100k+ in new revenue each year

Software Account Manager

Ipreo   03/2013 - 02/2015   Raleigh, NC

- Created HTML/CSS templates for clients' mailing campaigns and daily research distribution
- Initiated and successfully migrated 20+ clients from legacy app to improved Web-based platform
- Served as subject matter expert for over 10 different apps, including Web-based CRM and mobile and desktop solutions

Software Account Manager, Associate

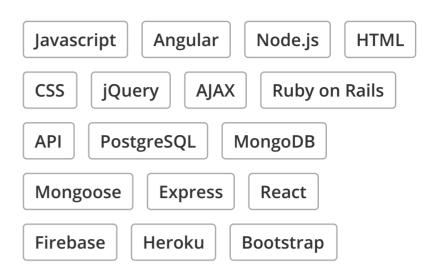**Ipreo**   04/2012 - 02/2013   Bethesda, MD

- Teamed with Sales/Contracts to set up new clients on back end based on business requirements
- Provided immediate level-one technical support for all inbound client inquiries
- Diagnosed technical issues and escalated them to Technical Support; communicated with clients through resolution

Member Services Representative

Democracy Federal Credit Union   06/2010 - 03/2012   Washington, DC

- Guided members in selection of credit union products/services; exceeded weekly goals at rate of 90%
- Designed spreadsheet to efficiently track loans in pipeline; tracking system was adopted across all branches

SKILLS + TOOLS

Javascript   Angular   Node.js   HTML

CSS   jQuery   AJAX   Ruby on Rails

API   PostgreSQL   MongoDB

Mongoose   Express   React

Firebase   Heroku   Bootstrap

GENERAL ASSEMBLY PROJECTS

Travel With Friends

https://travel-with-friends.herokuapp.com

TWF is an app that connect solo travelers. This app was built using Ruby on Rails. The app allows users to log in using their Facebook profiles and also send private messages to other users within the app.
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Travel Trivia

https://ebenezerw.github.io/TravelTrivia/

Travel Trivia is a simple JavaScript trivia game that allows a player to select multiple choice answers to questions about the world. This game was built after about 2 weeks learning JS.

GA Connect

https://ebenezerw.github.io/GA-Connect/#/gaconnect

GA Connect was a built with two other students using Angular for the front end and Rails for the back end. I was responsible for building the backend API.

EDUCATION

Web Dev. Immersive

General Assembly

01/2017 - 04/2017   Washington, DC

B.S. Finance

Morgan State University

05/2010   Baltimore, MD

- Dean's List
- Vice President, Financial Management Association International (Morgan Chapter)