

Abbas Hussein Enayatali

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OBJECTIVE

Application for job for the post of Sales and Marketing Officer

WORK EXPERIENCE

04/2012 - 01/2021 (9 years)

**Sales and Purchase Manager, Fatemi Bazaar, Kariakoo
Dar es Salaam**

Responsibilities:

- Managing customer accounts.
- Managing company product catalogs; Stationary items, toys and sundries.
- Managing purchase of goods from supplier chain to Customers.
- Purchasing and negotiating prices of Company products from various International suppliers.
- Managing goods importation from China to our local market.
- Managing all company accounts, expense and Finance.
- Managing company staffs and employee's daily work.
- Coordinating marketing of products to new customers and existing customers in Tanzania
- Managing company Sales and accounts.

Additional Experience

- Being able to work Independently.
 - Good Leadership skills.
 - Fluent Communication skills in Swahili and English.
 - Collaborating and working well together with others.
 - Conflict management and resolution skills.
 - Encouraging and inspiring work staff to do their best.
 - Mentoring and coaching team members.
 - Excellent Marketing and Business Management Skills
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EDUCATION

Certificate of Secondary Education Examination (CSEE), Good
Samaritan Secondary School.

Certificate in Business Administration, Financial Training
Center. (FTC) Dar es Salaam

ADDITIONAL SKILLS

Basic Computer Skills, Basic Internet Skills, Basic Accounting
Skills, Excellent Business Management and marketing skills.

REFERENCES

Chief Executive Officer of Fatema Bazaar, Mr Hussein Ismailjee
+255 784 715 221

Sales and Marketing Director at Burhani Infosys, Mr Ebrahim
Kitabwalla
+255 654 146 210
ebrahim@burhaniinfosys.com

Business Skills

I have worked in Fatemi Bazaar for 9 years where I have got a
lot of experience in Managing Sales and Purchase of products
from China to Tanzania.