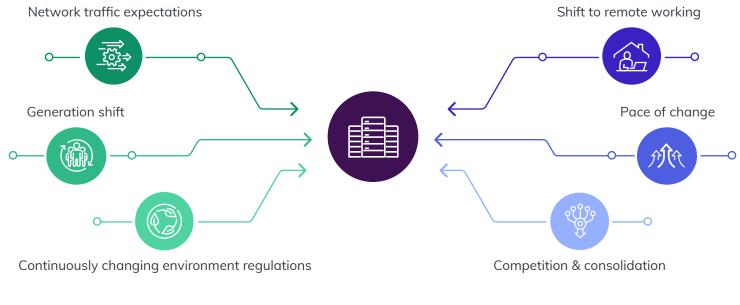
### The New Digital Standard for Data Centers

How the most successful data centers are recognizing inefficiencies to leverage technology that integrates disparate systems, increases agility and encourages asset predictability

# The market environment is evolving fast



shifts, data centers need to address current barriers so they can modernize technology and operations to reduce OPEX while keeping customer success at the forefront.

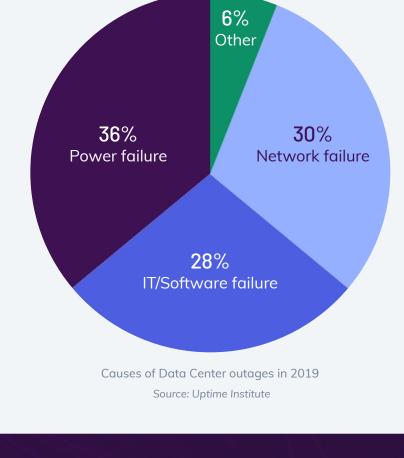
As data center operators race to keep up with increasing demand in computing and storage capacity, specific gaps in current operations are evident. To keep up with market

### 31% of centers faced downtime last year due to asset unpredictability. Around one-third of all reported outage cost more than \$250,000.

Energy and operation inefficiencies

no longer meet service level agreements

Additional causes of broken SLAs



### customer on visibility and transferency of operation

Higher expectation from

- Lack of energy optimization ✓ Vendors and suppliers SLA
  - tracking issues ✓ Lack of predictability due lack
- of advanced analytics ✓ Lack of focus on optimization of operational activities
  - visibility across Data Center

Lack of real time operational

Operational immaturity creating reactive

## All internal processes are centered on the management of critical projects

response to crisis mitigation

LEVEL 2 **Emerging** discipline

LEVEL 1 Reactive

- Project processes are standardized
- Projects and programs are prioritized Project Managers (PMO) are established

Projects are aligned to strategy

No formal management tools

Projects have budgetary estimates

Specialized Project & Portfolio Management (PPM)

Leader roles are formalized

Career paths are defined

LEVEL 3 Initial

integration

LEVEL 4

**Effective** 

integration

- Cross-functional groups are easily formed and collaboration is the norm
  - Programs increasingly managed in house
- Centers of competency improve workload management Benefit realization is being tracked
- Multiple methods exist and are used by Project Managers (PMs) Portfolio is modeled and appropriately optimized, factoring in risk

LEVEL 5

**Effective** 

innovation

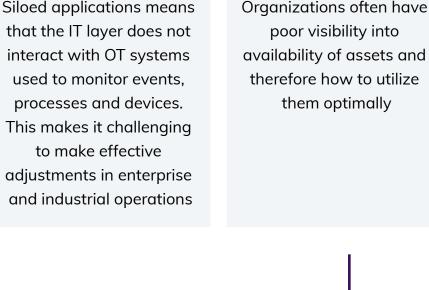
- project management office (EPMO) Change Operations provides a constant stream of mini-projects

Rapid strategy execution is the focus of enterprise programs

Change management and comms are core capabilities of the

Stakeholder collaboration and

accountability is non-existent



With multiple applications

and systems, it can be

difficult to have full

visibility and situational

awareness, making critical decision-making

even more complicated

Transforming Your Data Center System of systems approach: simplifying and optimizing with vendor agnostic, single pane of glass management

300+ drivers to import any connectivity

IT/OT software and hardware agnostic

#### Prescriptive analytics Asset utilization Out-of-the-box performance Downtime tracking management



Unifies IT & OT data systems into a single interface

Energy and asset performance

tools built into solution

Risk management

Template-based

development

minimize risk and disruption

Workflow improvement among employees,

departments, customers, and vendors Notifications & work order creation to

Increasing operational efficiency and

Create standardized templates

Test templates

Maintain solution

Deploy for scalability

#### 80% increase in 15% fewer operating staff \$100k average saving for engineering efficiency hours each predicted failure

15% less energy 50% decrease in training time 40% growth in operator consumption effectiveness +5X detecting abnormalities 10% reduction in 50% uptick in proficiency

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operating costs

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ROI with unified operations center Data Centers that understand the three measures needed to revolutionize their operations embrace technological change. UOC breaks down silos, merges IT and OT systems, and gives infrastructure operators concise information to minimize risks, reduce costs, and optimize performance. Enjoy: