

Erica Charlton

Dynamic and engaging team leader.

EXPERIENCE

Glentel, Ottawa — *District Team Leader*

March 2009 - January 2019

Responsible for leading multiple nationally recognized sales teams to success, as a multi and single store manager, while also recruiting, training, and developing sales professionals (both managers and representatives) to enhance the performance and caliber of the entire district. Glentel is the parent company for Tbooth and WirelessWave, Wireless Etc.

The rapidly changing world of wireless technology required consistent updated product knowledge and dedication to learning new adaptive techniques to constant fluctuating customer and technological demands.

Neat Things, Belleville — *Floor Manager*

January 2008 - February 2009

Responsible for supervising staff, creating schedules, counting inventory, monitoring bank transactions and replenishing products.

EDUCATION

Algonquin College, Ottawa — *Computer Programmer*

May 2020 – August 2021

Diploma (Graduated).

Carleton University, Ottawa — *Canadian Studies*

Jan 2019 – CURRENT, Part-Time Ongoing

Bachelor of Arts in Canadian studies focusing on Indigenous Relations

Carleton University, Ottawa — *Psychology*

May 2017 - December 2019

Bachelor of Arts in Psychology (Graduated).

Carleton University, Ottawa — *Law*

September 2009 - April 2017

Bachelor of Arts in Law (Graduated).

PROJECTS

Green Party of Canada — *Candidate, Bay of Quinte*

Since June 2021, Participated in 2021 Federal election.

Belleville, On.

(613.850.9333)

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SKILLS

Time Management.

Strong Communication.

Coaching.

Presentations, conference calls, organizational activities.

SQL, Java, Python (Intermediate)

AWARDS

President's Club Gold Highest earning Sales Manager for region 3/4 quarters.

President's Club Silver

Highest earning Sales Manager for region 2/4 quarters.

Academic Achievement

Entrance Scholarship Honours entry degree bursary.

Business Leadership Award Annually presented leadership achievement received in High School.

LANGUAGES

English

French (Concurrent)